

## Budget vs. Actual Report

7/1/13 - 09/30/13

<u>Department/Program Expenses:</u>	<u>Budget</u>	<u>YTD Actual</u>	<u>Balance</u>	<u>Variance</u>
<i>State Funds Only</i>				<i>Over(+)/Under(-)</i>
<b>Operations</b>				
Administration/Executive	\$ 1,349,550	\$ 320,845	\$ 1,028,705	\$ (76,631)
Accounting	\$ 353,778	\$ 86,875	\$ 266,903	\$ (9,112)
HR	\$ 162,672	\$ 27,808	\$ 134,864	\$ (52,347)
IT	\$ 363,846	\$ 90,272	\$ 273,574	\$ (5,701)
Communications	\$ 451,897	\$ 79,777	\$ 372,120	\$ (135,390)
38 Studios Legal Expenses <sup>(1)</sup>	\$ 340,000	\$ 9,951	\$ 330,049	\$ (300,522)
Legal General Counsel	\$ 180,000	\$ 33,232	\$ 146,768	\$ (48,155)
<b>Total Operations:</b>	<b>\$ 3,201,743</b>	<b>\$ 648,760</b>	<b>\$ 2,552,983</b>	<b>\$ (627,857)</b>
<b>Client Services</b>	<b>\$ 1,036,537</b>	<b>\$ 198,604</b>	<b>\$ 837,933</b>	<b>\$ (248,597)</b>
<b>Tourism</b>	<b>\$ 648,763</b>	<b>\$ 158,606</b>	<b>\$ 490,157</b>	<b>\$ (19,510)</b>
<b>Financial Services</b>	<b>\$ 148,517</b>	<b>\$ 29,418</b>	<b>\$ 119,099</b>	<b>\$ (31,805)</b>
<b>Export Assistance<sup>(5)</sup></b>	<b>\$ 150,000</b>	<b>\$ 37,500</b>	<b>\$ 112,500</b>	<b>\$ -</b>
<b>SBDC</b>	<b>\$ 100,000</b>	<b>\$ -</b>	<b>\$ 100,000</b>	<b>\$ (100,000)</b>
<b>PTAC<sup>(1)</sup></b>	<b>\$ 70,435</b>	<b>\$ 14,278</b>	<b>\$ 56,157</b>	<b>\$ (13,790)</b>
<b>EDA Manufacturing Planning</b>	<b>\$ 25,000</b>	<b>\$ -</b>	<b>\$ 25,000</b>	<b>\$ (25,000)</b>
<b>State Funds Total:</b>	<b>\$ 5,380,995</b>	<b>\$ 1,087,166</b>	<b>\$ 4,293,829</b>	<b>\$ (1,066,559)</b>

### Notes:

(1) PTAC YTD Labor & Exp.:	\$ 124,273
SF270 Funds Request:	\$ 109,995
PTAC State Funds Actual:	\$ 14,278