CORPORATION MEETING MINUTES || 1 19 2021

- $_{\odot}$ $\,$ Board called the meeting to order at 12:01 PM $\,$
- No public comments
- Motion to approve minutes:
 - For November 17, 2020 by Bill Wiktor, seconded by Sara Clausen
 - For December 8, 2020 by Bill Von Bank, seconded by Bill Wiktor
 - Motion carries unanimously
- President's Report, Joe Ward
 - Joe Ward announced Joe Kollar as Mayo Civic Center General Manager
 - Joe Kollar, General Manager, provided an operational update
 - MCC supported a 30-day homeless shelter for the City and County
 - RCYBA continues to hold basketball practice at MCC
 - Boys & Girls Club will continue to use the center for online distance learning until mid-February
 - Two volleyball events have been held
 - Nick Landry, Senior Sales Manager, provided a sales update
 - Sales is on pace for budget
 - A quarterly DOS sales meeting will be facilitated for partners
 - A medical campaign has been rolled out through mailers and social media
 - Al Beltranena, General Catering Manager, provided a catering update
 - Sales has had wedding and social event site visits
 - Over 10,000 meals have been served to Boys & Girls Club/Homeless Shelter
 - Al has been putting together a portable cart program
 - Video production has been done to promote Chef Heidi
 - $\circ\;$ Joe Kollar, General Manager, provided a financial update for the corporation
 - JLL gave a 2020 overview as well as spoke on the 2021 budget
 - Live entertainment for Q4 is booking focus

- Joe Ward, President, gave an organizational update
 - A Staff Accountant has been hired in an effort to streamline processes
- Michael Lee, Jr., Vice President of Marketing & Communications, gave an update
 - Have a Heart campaign rolled out to support local businesses along with a contest
 - Wedding packages and social media are projects being focused on
- Motion to adjourn made by Bill Wiktor, seconded by Bill Von Bank
- Meeting adjourned at 1:01 PM