## **CORPORATION MEETING MINUTES | 4 14 2021**

- Board called the Special and Regular meeting to order at 12:03 PM
- No public comment
- Motion to approve minutes for March 16, 2021 meeting:
  - Approved by Kayla Clay, seconded by Sara Clausen, motion carries unanimously
- o President's Report
  - Joe Kollar, General Manager, provided updates
    - Financial update given for the corporation
    - Vaccine site continues to give out 2,000 shots each week
    - Eagle Brook Church continues Sunday service weekly
    - Just For Kix had good activity and brought in a large amount of hotel rooms
  - Al Beltranena, General Catering Manager, provided a food & beverage update
    - Concessions has been working on new food options
    - New food carts have been added to better serve groups/events
  - Nick Landry, Vice President of Sales, provided a sales update
    - Sales has booked \$200,000 for the year, in the year 2021
    - Sales is seeing more activity for September/October events; also more in-person events
    - There is still a continued turn-around and some hesitancy with meeting planners for large conferences/conventions
  - o Joe Ward, President, gave an organizational update
    - Staff updates were given
    - On new position has been posted
  - Bethanie DeRose, JLL, gave One Roof Concept update
    - Master MOU of services will be presented to City Council April 19; includes streamlined services, maintenance, and sales for Rochester Art Center, Rochester Civic Theatre, Rochester Civic Music and Mayo Civic Center
    - Sales will operate under a new booking policy
    - Mayo Civic Center is responsible for individual policies for each organization, which fall under the MOU umbrella
  - Meeting adjourned 1:17 PM, approved by Bill Wiktor, seconded by Bill Von Bank