



For the Month Ending June 30, 2020

Distribution List

Deanne Meyer, Experience Rochester

Joe Ward, Experience Rochester

Hope Parkin, Vice President of Facility Accounting

Craig Liston, Regional Vice President

Jim McCue, Sr. Vice President - Sports & Entertainment

Carol Schmidt, Executive Director of Facility Accounting

Ricky Gonzales, General Manager - Mayo Civic Center

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Mayo Civic Center
Forecast
For the Sixth Month Ending June 30, 2020

	Year to Date	July	August	September	October	November	December	Total
EVENT INCOME								
Direct Event Income								
Rental Income	470,065	-	19,500	22,900	100,591	57,255	64,880	735,191
Service Revenue	117,493	-	8,100	5,900	53,125	45,150	30,100	259,868
Service Expenses	(138,834)	-	(5,670)	(4,130)	(37,188)	(31,605)	(20,510)	(237,937)
Total Direct Event Income	448,724	-	21,930	24,670	116,529	70,800	74,470	757,123
Ancillary Income								
F & B Concessions	36,673	-	-	12,461	24,825	2,043	(46)	75,956
F & B Catering	(201,810)	(60,000)	(60,000)	6,749	14,372	4,982	(102)	(295,809)
Novelty Sales	1,084	-	-	-	8,876	6,057	6,200	22,217
Telephone	-	-	-	-	-	-	-	-
Electrical Services	12,776	-	-	300	300	300	300	13,976
Audio Visual	36,860	-	-	3,500	12,500	8,500	9,800	71,160
Internet Services	4,577	-	-	500	500	500	500	6,577
Equipment Rental	20,724	-	-	3,000	10,000	8,000	11,000	52,724
Other Ancillary	-	-	-	-	-	-	-	-
Total Ancillary Income	(89,116)	(60,000)	(60,000)	26,510	71,373	30,382	27,652	(53,199)
Other Event Income								
Other Event Related Income	1,630							1,630
Event Advertising Income	735							735
Ticket Rebates	-	-	-	-	-	5,000	5,000	10,000
Facility Fees	5,859	-	-	-	-	5,000	5,000	15,859
Total Other Event Income	8,224	-	-	-	-	10,000	10,000	28,224
Total Event Income	367,832	(60,000)	(38,070)	51,180	187,902	111,182	112,122	732,148
OTHER OPERATING INCOME								
Other Income	-	-	-	-	-	-	-	-
Total Other Operating Income	-	-	-	-	-	-	-	-
Adjusted Gross Income	367,832	(60,000)	(38,070)	51,180	187,902	111,182	112,122	732,148
INDIRECT EXPENSES								
Salaries & Wages	673,162	80,000	80,000	80,000	90,000	90,000	120,000	1,213,162
Payroll Taxes & Benefits	166,699	33,000	33,000	33,000	33,000	33,000	33,000	364,699
Labor Allocations to Events	(69,746)	-	-	-	-	-	(10,000)	(79,746)
Net Salaries and Benefits	770,115	113,000	113,000	113,000	123,000	123,000	143,000	1,498,115
Contracted Services	37,956	5,000	5,000	8,000	8,000	8,000	8,000	79,956
General and Administrative	57,012	2,500	2,500	8,000	8,000	8,000	8,000	94,012
Operating	50,337	1,000	1,000	7,000	7,000	7,000	7,000	80,337
Repairs & Maintenance	32,511	1,000	1,000	5,000	5,000	5,000	5,000	54,511
Operational Supplies	30,196	1,000	1,000	5,000	5,000	5,000	5,000	52,196
Insurance	13,439	500	500	5,500	5,500	5,500	5,500	36,439
Utilities	335,894	50,000	50,000	75,000	75,000	75,000	75,000	735,894
Other	-	-	-	-	-	-	-	-
SMG Management Fees	75,000	12,500	12,500	12,500	12,500	12,500	12,500	150,000
Allocated Expenses	-	-	-	-	-	-	-	-
Total Indirect Expenses	1,402,460	186,500	186,500	239,000	249,000	249,000	269,000	2,781,460
Net Income (Loss)	(1,034,628)	(246,500)	(224,570)	(187,820)	(61,099)	(137,818)	(156,878)	(2,049,313)

Mayo Civic Center
Financial Statements Highlights
For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Actual	Variance	Year to Date Actual	Year to Date Budget	Variance
Attendance	15	21,857	(21,842)	55,694	200,449	(144,755)
Attendance - Tickets Sold	0	5,237	(5,237)	2,239	107,253	(105,014)
Number of Performances	1	30	(29)	68	192	(124)
Event Days	1	41	(40)	91	343	(252)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	283,935	(283,935)	354,115	5,879,527	(5,525,412)
Direct Event Income	15,983	177,958	(161,975)	448,724	1,122,799	(674,075)
Ancillary Income	(85,509)	141,508	(227,017)	(89,116)	927,594	(1,016,710)
Other Event Income	50	10,669	(10,619)	8,224	320,362	(312,138)
Total Event Income	(69,476)	330,135	(399,611)	367,832	2,370,755	(2,002,923)
Other Operating Income	0	7,791	(7,791)	0	46,746	(46,746)
Adjusted Gross Income	(69,476)	337,926	(407,402)	367,832	2,417,501	(2,049,669)
Indirect Expenses	(171,919)	(394,101)	222,182	(1,402,460)	(2,364,606)	962,146
Net Income (Loss) From Operations	(241,395)	(56,175)	(185,220)	(1,034,628)	52,895	(1,087,523)

Mayo Civic Center
Balance Sheet
June 30, 2020

ASSETS

Current Assets		
Cash	\$	921,579
Accounts Receivable		38,601
Prepaid Assets		94,004
Inventory		<u>0</u>
Total Current Assets		1,054,184
Fixed Assets		
Fixed Assets		107,432
Accumulated Depreciation		<u>0</u>
Total Fixed Assets		107,432
Other Assets		
Other Assets		0
Deposits		<u>0</u>
Total Other Assets		<u>0</u>
Total Assets		<u><u>\$ 1,161,616</u></u>

LIABILITIES AND EQUITY

Current Liabilities		
Accounts Payable	\$	550,635
Accrued Expenses		118,792
Deferred Income		0
Advance Ticket Sales/Deposits		620,980
Other Current Liabilities		<u>0</u>
Total Current Liabilities		1,290,407
Long-Term Liabilities		
Long Term Liabilites		<u>0</u>
Total Long-Term Liabilities		<u>0</u>
Total Liabilities		1,290,407
Equity		
Net Funds Received		0
Retained Earnings		0
Net Income (Loss)		<u>(128,791)</u>
Total Equity		<u>(128,791)</u>
Total Liabilities & Equity		<u><u>\$ 1,161,616</u></u>

Mayo Civic Center
Balance Sheet Supporting Schedules
June 30, 2020

ASSETS

Cash and Investments

Cash - Operating	\$ 202,123
Cash - Box Office	710,406
Petty Cash - General Operating	400
Change Fund - Box Office	<u>8,650</u>

Total Cash and Investments 921,579

Accounts Receivable

A/R-Food & Beverage	(194,356)
A/R-Maj. Ten't. 1	40,625
A/R	<u>192,332</u>

Total Accounts Receivable 38,601

Prepaid Assets

Prepaid Maint. Agreements	460
Prepaid Advertising Trade	5,637
Prepaid Miscellaneous Expenses	<u>87,907</u>

Total Prepaid Assets 94,004

Inventory

Inventory	0
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Fixed Assets

Fixed Assets	<u>107,432</u>
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Total Fixed Assets 107,432

Depreciation

Accumulated Depreciation	<u>0</u>
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Total Depreciation 0

Other Assets

Other Assets	<u>0</u>
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Total Other Assets 0

Deposits

Deposits	<u>0</u>
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Total Deposits 0

Total Assets **\$ 1,161,616**

Mayo Civic Center
Balance Sheet Supporting Schedules
June 30, 2020

LIABILITIES AND EQUITY		
Accounts Payable		
A/P Control	\$ 536,377	
A/P-State Sales Tax	1	
A/P-Workers Compensation	2,383	
A/P-401(k) Withholding	11,874	
Total Accounts Payable		550,635
Accrued Expenses		
Accrued Expenses	95,222	
Accrued Payroll	10,112	
Accrued Vacation	9,125	
Accrued Workers Compensation	4,333	
Total Accrued Expenses		118,792
Deferred Income		
Total Deferred Income		0
Advance Ticket Sales/Deposits		
Advance Ticket Sales	428,288	
Advance Ticket Consignments	(2,614)	
Advance Fac Fee	11,387	
Advance Deposits Meetings	176,146	
Advance Deposits Conventions	(2,363)	
Damage Deposits	2,900	
TM Post Commissions/Promotion	2,685	
Advance Ticket Sales/Deposits		616,429
Other Current Liabilities		
Other Current Liabilities	0	
Other Current Liabilities		0
Long-Term Liabilities		
Total Long-Term Liabilities		0
Equity		
Retained Earnings	0	
Net Income (Loss)	(128,791)	
Equity		(128,791)
Total Liabilities & Equity	\$ 1,157,065	

Mayo Civic Center
Lead Income Statement
For the Sixth Month Ending June 30, 2020

	Current Month	Current Month	Variance	Year to Date	Year to Date	Variance
EVENT INCOME						
Direct Event Income						
Rental Income	\$ 31,091	\$ 131,559	(100,468)	\$ 470,065	\$ 833,484	(363,419)
Service Revenue	0	46,399	(46,399)	117,493	289,315	(171,822)
Service Expenses	(15,108)	0	(15,108)	(138,834)	0	(138,834)
Total Direct Event Income	15,983	177,958	(161,975)	448,724	1,122,799	(674,075)
Ancillary Income						
F & B Concessions	0	16,536	(16,536)	36,673	144,000	(107,327)
F & B Catering	(85,509)	78,963	(164,472)	(201,810)	447,627	(649,437)
Novelty Sales	0	0	0	1,084	0	1,084
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	1,021	(1,021)	0	5,611	(5,611)
Electrical Services	0	7,457	(7,457)	12,776	48,896	(36,120)
Audio Visual	0	27,058	(27,058)	36,860	214,939	(178,079)
Internet Services	0	4,050	(4,050)	4,577	26,550	(21,973)
Equipment Rental	0	4,383	(4,383)	20,724	28,736	(8,012)
Other Ancillary	0	2,040	(2,040)	0	11,235	(11,235)
Total Ancillary Income	(85,509)	141,508	(227,017)	(89,116)	927,594	(1,016,710)
Other Event Income						
Other Event Related Income	0	852	(852)	1,630	6,816	(5,186)
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	50	176	(126)	735	1,412	(677)
Ticket Rebates	0	4,639	(4,639)	0	150,663	(150,663)
Facility Fees	0	5,002	(5,002)	5,859	161,471	(155,612)
Total Other Event Income	50	10,669	(10,619)	8,224	320,362	(312,138)
Total Event Income	(69,476)	330,135	(399,611)	367,832	2,370,755	(2,002,923)
OTHER OPERATING INCOME						
Non-Operating Parking	0	0	0	0	0	0
Luxury Box Agreements	0	0	0	0	0	0
Club Seat Agreements	0	0	0	0	0	0
Advertising	0	6,250	(6,250)	0	37,500	(37,500)
Ticket Rebates	0	0	0	0	0	0
Non-Event F & B	0	0	0	0	0	0
Open to Public	0	0	0	0	0	0
Practice	0	0	0	0	0	0
Retail Shop	0	0	0	0	0	0
Other Income	0	1,541	(1,541)	0	9,246	(9,246)
Total Other Operating Income	0	7,791	(7,791)	0	46,746	(46,746)
Adjusted Gross Income	(69,476)	337,926	(407,402)	367,832	2,417,501	(2,049,669)
INDIRECT EXPENSES						
Salaries & Wages	64,141	150,444	(86,303)	673,162	902,664	(229,502)
Payroll Taxes & Benefits	23,622	50,565	(26,943)	166,699	303,390	(136,691)
Labor Allocations to Events	0	0	0	(69,746)	0	(69,746)
Net Salaries and Benefits	87,763	201,009	(113,246)	770,115	1,206,054	(435,939)
Contracted Services	195	4,750	(4,555)	37,956	28,500	9,456
General and Administrative	10,155	25,502	(15,347)	57,012	153,012	(96,000)
Operating	4,934	16,583	(11,649)	50,337	99,498	(49,161)
Repairs & Maintenance	3,814	19,209	(15,395)	32,511	115,254	(82,743)
Operational Supplies	228	24,522	(24,294)	30,196	147,132	(116,936)
Insurance	0	7,359	(7,359)	13,439	44,154	(30,715)
Utilities	52,330	82,500	(30,170)	335,894	495,000	(159,106)
Other	0	167	(167)	0	1,002	(1,002)
SMG Management Fees	12,500	12,500	0	75,000	75,000	0
Allocated Expenses	0	0	0	0	0	0
Total Indirect Expenses	171,919	394,101	(222,182)	1,402,460	2,364,606	(962,146)
Net Income (Loss)	(\$ 241,395)	(\$ 56,175)	(185,220)	(\$ 1,034,628)	\$ 52,895	(1,087,523)

Mayo Civic Center
Event Income Statement Detail
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	15	21,857	(21,842)	55,694	200,449	(144,755)
Attendance - Tickets Sold	0	5,237	(5,237)	2,239	107,253	(105,014)
Number of Performances	1	30	(29)	68	192	(124)
Event Days	1	41	(40)	91	343	(252)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	283,935	(283,935)	354,115	5,879,527	(5,525,412)
Direct Event Income						
Rental Income	31,091	131,559	(100,468)	470,065	833,484	(363,419)
Service Revenue	0	46,399	(46,399)	117,493	289,315	(171,822)
Service Expenses	(15,108)	0	(15,108)	(138,834)	0	(138,834)
Total Direct Event Income	15,983	177,958	(161,975)	448,724	1,122,799	(674,075)
Ancillary Income						
F & B Concessions	0	16,536	(16,536)	36,673	144,000	(107,327)
F & B Catering	(85,509)	78,963	(164,472)	(201,810)	447,627	(649,437)
Novelty Sales	0	0	0	1,084	0	1,084
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	1,021	(1,021)	0	5,611	(5,611)
Electrical Services	0	7,457	(7,457)	12,776	48,896	(36,120)
Audio Visual	0	27,058	(27,058)	36,860	214,939	(178,079)
Internet Services	0	4,050	(4,050)	4,577	26,550	(21,973)
Equipment Rental	0	4,383	(4,383)	20,724	28,736	(8,012)
Other Ancillary	0	2,040	(2,040)	0	11,235	(11,235)
Total Ancillary Income	(85,509)	141,508	(227,017)	(89,116)	927,594	(1,016,710)
Other Operating Income						
Other Event Related Income	0	852	(852)	1,630	6,816	(5,186)
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	50	176	(126)	735	1,412	(677)
Ticket Rebates	0	4,639	(4,639)	0	150,663	(150,663)
Facility Fees	0	5,002	(5,002)	5,859	161,471	(155,612)

Mayo Civic Center
 Event Income Statement Detail
 For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Total Other Event Income	50	10,669	(10,619)	8,224	320,362	(312,138)
Total Event Income	(69,476)	330,135	(399,611)	367,832	2,370,755	(2,002,923)

Mayo Civic Center
YTD Event Income Summary
June 30, 2020

	Assemblies	Banquets	Consumer	Concerts	Conventions	Family Shows	Meetings	Sporting	Tradeshows	Performing Arts	City	Total
Attendance	13,475	2,595	5,330	1,456	1,050	0	756	28,512	2,700	0	0	55,874
Number of Performances	15	12	7	3	1	0	7	19	5	0	0	69
Gross Ticket Sales	0		0	128,820	0	0	0	208,823	16,472	0	0	354,115
Direct Event Income												
Rental Income	68,207	79,152	50,575	4,125	8,675	0	14,815	99,530	44,950	0	100,036	470,065
Service Revenue	15,278	3,412	11,221	27,685	1,780	(50)	2,451	49,851	5,865	0	0	117,493
Service Expenses	(6,507)	(1,094)	(5,830)	(17,047)	(2,481)	(150)	(764)	(49,595)	(14,232)	(1,397)	(37,295)	(136,392)
Total Direct Event Income	76,978	81,470	55,966	14,763	7,974	(200)	16,502	99,786	36,583	(1,397)	62,741	451,166
Ancillary Income												
F & B Concessions	(355)	3,437	0	5,153	3,375	0	0	24,681	382	0	0	36,673
F & B Catering	(1,088)	24,704	8,301	0	4	0	4,782	540	(17,151)	0	(221,902)	(201,810)
Novelty Sales	0	0	0	1,084	0	0	0	0	0	0	0	1,084
Parking	0	0	0	0	0	0	0	0	0	0	0	0
Telephone	0	0	0	0	0	0	0	0	0	0	0	0
Electrical Services	98	525	303	0	0	0	0	0	11,850	0	0	12,776
Audio Visual	12,312	8,564	2,004	0	770	0	7,350	5,860	0	0	0	36,860
Internet Services	450	675	0	0	450	0	962	675	1,365	0	0	4,577
Equipment Rental	8,159	903	8,929	0	54	0	555	993	1,131	0	0	20,724
			0									
Total Ancillary Income	19,576	38,808	19,537	6,237	4,653	0	13,649	32,749	(2,423)	0	(221,902)	(89,116)
Other Operating Income	1630											
Luxury Box Ticket Sales	0	0	0	0	0	0	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0	0	0	0	0	735	735
Ticket Rebates	0	0	0	0	0	0	0	0	0	0	0	0
Facility Fees	0	0	0	3,645	0	0	0	2,214	0	0	0	5,859
Total Other Event Income	1,630		0	3,645	0	0	0	2,214	0	0	735	6,594
Total Event Income	98,184	120,278	75,503	24,645	12,627	(200)	30,151	134,749	34,160	(1,397)	(158,426)	368,644

Mayo Civic Center
Service Income Statement
For the Sixth Month Ending June 30, 2020

Account ID	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget
Attendance	15	21,857	55,694	200,449
Attendance - Tickets Sold	0	5,237	2,239	107,253
Number of Performances	1	30	68	192
Event Days	1	41	91	343
Square Footage	0	0	0	0
Other Statistical	0	0	0	0
Gross Ticket Sales	0	283,935	354,115	5,879,527
Direct Event Income				
Rental Income				
Rent Income 31005-701-1	0	2,100	73,025	10,500
Rent Income 31005-702-1	750	0	107,501	0
Rent Income 31005-703-1	0	14,190	56,325	85,140
Rent Income 31005-704-1	0	11,158	4,125	70,670
Rent Income 31005-705-1	0	42,099	13,500	252,591
Rent Income 31005-707-1	0	0	0	8,205
Rent Income 31005-708-1	0	14,720	20,965	98,510
Rent Income 31005-709-1	0	0	154,545	65,050
Rent Income 31005-710-1	0	4,650	70,250	13,950
Rent Income 31005-711-1	0	0	0	4,700
Rent Income 31005-712-1	0	33,002	0	156,689
Rent Income 31005-721-1	30,341	9,640	99,023	67,479
Miscellaneous Rent 31075-721-1	0	0	1,013	0
Rental Discount - Facility 31090-701-1	0	0	(4,818)	0
Rental Discount - Facility 31090-702-1	0	0	(28,349)	0
Rental Discount - Facility 31090-703-1	0	0	(5,750)	0
Rental Discount - Facility 31090-705-1	0	0	(4,825)	0
Rental Discount - Facility 31090-708-1	0	0	(6,150)	0
Rental Discount - Facility 31090-709-1	0	0	(55,015)	0
Rental Discount - Facility 31090-710-1	0	0	(25,300)	0
Total Rental Income	(31,091)	(131,559)	(470,065)	(833,484)
Service Income				
Advertising Income				
Advertising Billed 32005-701-1	0	0	4,305	0
Advertising Expense 33005-704-1	0	0	(2,460)	0
Net Advertising	0	0	1,845	0
Sponsorship Income				
Co-Pro Rev/Loss 32010-701-1	0	0	(2,800)	0
Net Sponsorship	0	0	(2,800)	0
Labor				
Labor Billed 32015-701-1	0	1,672	0	10,435
Labor Wages 33015-701-1	0	0	(1,972)	0
Contracted Labor Expense 33016-701-1	0	0	(150)	0
Net Labor	0	1,672	(2,122)	10,435
Changeover Setup				
Net Changeover Setup	0	0	0	0

Mayo Civic Center
Service Income Statement
For the Sixth Month Ending June 30, 2020

Account ID	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget
Stagehands				
Stagehands Billed	0	22,821	46,897	142,364
Stagehands/Wardrobe Wages	0	0	(37,521)	0
Net Stagehands	0	22,821	9,376	142,364
Security				
Security Billed	0	4,895	14,604	30,535
Security Wages	0	0	(6,452)	0
Contract Security Expense	(15,108)	0	(37,295)	0
Allocated Security Expense	0	0	(6,021)	0
Net Security	(15,108)	4,895	(35,164)	30,535
Ushers & Ticket Takers				
Ushers & Ticket Takers Billed	0	6,086	20,517	37,963
Net Ushers & Ticket Takers	0	6,086	20,517	37,963
Box Office				
Box Office Billed	0	1,495	11,422	9,258
Ticketing Services Billed	0	0	675	0
Box Office Expense	0	0	(4,406)	0
Net Box Office	0	1,495	7,691	9,258
Utilities				
Utilities Billed	0	0	1,875	0
Net Utilities	0	0	1,875	0
City, Police or Fire				
City, Police or Fire Billed	0	0	8,955	0
City, Police or Fire Expense	0	0	(9,135)	0
Net City, Police or Fire	0	0	(180)	0
Traffic Control				
Net Traffic Control	0	0	0	0
EMT Medical				
EMT Medical Billed	0	913	0	5,480
Net EMT Medical	0	913	0	5,480
Production Materials				
Contracted Production Material	0	0	(700)	0
Net Production Materials	0	0	(700)	0
Supervisors				

Mayo Civic Center
Service Income Statement
For the Sixth Month Ending June 30, 2020

	Account ID	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget
Net Supervisors		0	0	0	0
Cleaning					
Contracted Cleaning Wages	33081-701-1	0	0	(9,145)	0
Net Cleaning		0	0	(9,145)	0
Other Labor					
Other Labor Billed	32085-701-1	0	795	38	4,954
Net Other labor		0	795	38	4,954
Taxes					
Net Taxes		0	0	0	0
ASCAP / BMI					
Net ASCAP / BMI		0	0	0	0
Insurance					
Net Insurance		0	0	0	0
Licences & Permits					
Net Licenses & Permits		0	0	0	0
Catering					
Catering Billed	32110-701-1	0	0	1,422	0
Catering Expense	33110-701-1	0	0	(1,625)	0
Net Catering		0	0	(203)	0
Group Sales Commissions					
Net Group Sales Commissions		0	0	0	0
Suites					
Net Suites		0	0	0	0
Telephone					
Net Telephone		0	0	0	0
Equipment Rental					
Equipment Rental Billed	32130-701-1	0	0	6,535	0
Net Equipment Rental		0	0	6,535	0
Damages					

Mayo Civic Center
Service Income Statement
For the Sixth Month Ending June 30, 2020

Account ID	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget
Net Damages	0	0	0	0
Other Production				
Other Production Billed	0	0	(80)	0
Production Expense	0	0	(154)	0
Net Other Production	0	0	(234)	0
Talent				
Net Talent	0	0	0	0
Other Services				
Other Services Billed	0	7,722	3,128	48,326
Net Other Services	0	7,722	3,128	48,326
Total Services Income	15,983	177,958	470,522	1,122,799

Mayo Civic Center
Monthly Event Income Statement: Assemblies
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	120	(120)	13,475	720	12,755
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	2	(2)	15	12	3
Event Days	0	2	(2)	17	12	5
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	0	1,400	(1,400)	68,207	8,400	59,807
Service Revenue	0	412	(412)	15,278	2,469	12,809
Service Expenses	0	0	0	(6,507)	0	(6,507)
Total Direct Event Income	0	1,812	(1,812)	76,978	10,869	66,109
Ancillary Income						
F & B Concessions	0	7	(7)	(355)	43	(398)
F & B Catering	0	0	0	(1,088)	0	(1,088)
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	0	0
Electrical Services	0	0	0	98	0	98
Audio Visual	0	150	(150)	12,312	900	11,412
Internet Services	0	0	0	450	0	450
Equipment Rental	0	0	0	8,159	0	8,159
Other Ancillary	0	0	0	0	0	0
Total Ancillary Income	0	157	(157)	19,576	943	18,633
Other Operating Income						
Other Event Related Income	0	0	0	1,630	0	1,630
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	1,630	0	1,630
Total Event Income	0	1,969	(1,969)	98,184	11,812	86,372

Mayo Civic Center
Monthly Event Income Statement: Banquets
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	15	0	15	2,595	0	2,595
Attendance - Tickets Sold	0	0	0	1	0	1
Number of Performances	1	0	1	12	0	12
Event Days	1	0	1	11	0	11
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	750	0	750	79,152	0	79,152
Service Revenue	0	0	0	3,412	0	3,412
Service Expenses	0	0	0	(1,094)	0	(1,094)
Total Direct Event Income	750	0	750	81,470	0	81,470
Ancillary Income						
F & B Concessions	0	0	0	3,437	0	3,437
F & B Catering	1,233	0	1,233	24,704	0	24,704
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	0	0
Electrical Services	0	0	0	525	0	525
Audio Visual	0	0	0	8,564	0	8,564
Internet Services	0	0	0	675	0	675
Equipment Rental	0	0	0	903	0	903
Other Ancillary	0	0	0	0	0	0
Total Ancillary Income	1,233	0	1,233	38,808	0	38,808
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	0	0	0
Total Event Income	1,983	0	1,983	120,278	0	120,278

Mayo Civic Center
Monthly Event Income Statement: Consumer Public
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	3,564	(3,564)	5,330	17,820	(12,490)
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	2	(2)	7	10	(3)
Event Days	0	3	(3)	11	15	(4)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	0	14,190	(14,190)	50,575	70,950	(20,375)
Service Revenue	0	4,999	(4,999)	11,221	24,997	(13,776)
Service Expenses	0	0	0	(5,830)	0	(5,830)
Total Direct Event Income	0	19,189	(19,189)	55,966	95,947	(39,981)
Ancillary Income						
F & B Concessions	0	2,675	(2,675)	0	13,365	(13,365)
F & B Catering	0	0	0	8,301	0	8,301
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	85	(85)	0	425	(425)
Electrical Services	0	552	(552)	303	2,762	(2,459)
Audio Visual	0	3,397	(3,397)	2,004	16,987	(14,983)
Internet Services	0	300	(300)	0	1,500	(1,500)
Equipment Rental	0	325	(325)	8,929	1,624	7,305
Other Ancillary	0	170	(170)	0	865	(865)
Total Ancillary Income	0	7,504	(7,504)	19,537	37,528	(17,991)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	0	0	0
Total Event Income	0	26,693	(26,693)	75,503	133,475	(57,972)

Mayo Civic Center
Monthly Event Income Statement: Concerts
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	6,008	(6,008)	1,456	24,032	(22,576)
Attendance - Tickets Sold	0	5,888	(5,888)	2,238	23,551	(21,313)
Number of Performances	0	4	(4)	3	16	(13)
Event Days	0	4	(4)	3	16	(13)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	323,831	(323,831)	128,820	1,295,325	(1,166,505)
Direct Event Income						
Rental Income	0	14,878	(14,878)	4,125	59,512	(55,387)
Service Revenue	0	5,241	(5,241)	27,685	20,966	6,719
Service Expenses	0	0	0	(17,047)	0	(17,047)
Total Direct Event Income	0	20,119	(20,119)	14,763	80,478	(65,715)
Ancillary Income						
F & B Concessions	0	15,020	(15,020)	5,153	60,080	(54,927)
F & B Catering	0	0	0	0	0	0
Novelty Sales	0	0	0	1,084	0	1,084
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	0	0
Electrical Services	0	1,105	(1,105)	0	4,420	(4,420)
Audio Visual	0	2,280	(2,280)	0	9,120	(9,120)
Internet Services	0	600	(600)	0	2,400	(2,400)
Equipment Rental	0	649	(649)	0	2,598	(2,598)
Other Ancillary	0	0	0	0	0	0
Total Ancillary Income	0	19,654	(19,654)	6,237	78,618	(72,381)
Other Operating Income						
Other Event Related Income	0	1,136	(1,136)	0	4,544	(4,544)
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	235	(235)	0	941	(941)
Ticket Rebates	0	6,186	(6,186)	0	24,743	(24,743)
Facility Fees	0	6,669	(6,669)	3,645	26,676	(23,031)
Total Other Event Income	0	14,226	(14,226)	3,645	56,904	(53,259)
Total Event Income	0	53,999	(53,999)	24,645	216,000	(191,355)

Mayo Civic Center
Monthly Event Income Statement: Conventions
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	5,200	(5,200)	1,050	26,000	(24,950)
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	4	(4)	0	20	(20)
Event Days	0	8	(8)	3	40	(37)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	0	42,099	(42,099)	8,675	210,493	(201,818)
Service Revenue	0	14,837	(14,837)	1,780	74,186	(72,406)
Service Expenses	0	0	0	(2,481)	0	(2,481)
Total Direct Event Income	0	56,936	(56,936)	7,974	284,679	(276,705)
Ancillary Income						
F & B Concessions	0	457	(457)	3,375	2,280	1,095
F & B Catering	0	18,500	(18,500)	4	92,500	(92,496)
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	170	(170)	0	850	(850)
Electrical Services	0	1,105	(1,105)	0	5,525	(5,525)
Audio Visual	0	9,120	(9,120)	770	45,600	(44,830)
Internet Services	0	600	(600)	450	3,000	(2,550)
Equipment Rental	0	649	(649)	54	3,247	(3,193)
Other Ancillary	0	340	(340)	0	1,700	(1,700)
Total Ancillary Income	0	30,941	(30,941)	4,653	154,702	(150,049)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	0	0	0
Total Event Income	0	87,877	(87,877)	12,627	439,381	(426,754)

Mayo Civic Center
Monthly Event Income Statement: Family Shows
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	1,607	(1,607)	0	4,822	(4,822)
Attendance - Tickets Sold	0	857	(857)	0	2,572	(2,572)
Number of Performances	0	1	(1)	0	3	(3)
Event Days	0	2	(2)	0	5	(5)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	25,716	(25,716)	0	77,147	(77,147)
Direct Event Income						
Rental Income	0	2,735	(2,735)	0	8,205	(8,205)
Service Revenue	0	1,010	(1,010)	(50)	3,031	(3,081)
Service Expenses	0	0	0	(150)	0	(150)
Total Direct Event Income	0	3,745	(3,745)	(200)	11,236	(11,436)
Ancillary Income						
F & B Concessions	0	1,918	(1,918)	0	5,755	(5,755)
F & B Catering	0	0	0	0	0	0
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	0	0
Electrical Services	0	276	(276)	0	829	(829)
Audio Visual	0	812	(812)	0	2,437	(2,437)
Internet Services	0	150	(150)	0	450	(450)
Equipment Rental	0	162	(162)	0	487	(487)
Other Ancillary	0	0	0	0	0	0
Total Ancillary Income	0	3,318	(3,318)	0	9,958	(9,958)
Other Operating Income						
Other Event Related Income	0	284	(284)	0	852	(852)
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	59	(59)	0	176	(176)
Ticket Rebates	0	724	(724)	0	2,172	(2,172)
Facility Fees	0	594	(594)	0	1,784	(1,784)
Total Other Event Income	0	1,661	(1,661)	0	4,984	(4,984)
Total Event Income	0	8,724	(8,724)	(200)	26,178	(26,378)

Mayo Civic Center
Monthly Event Income Statement: Meeting
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	1,038	(1,038)	576	5,190	(4,614)
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	6	(6)	7	30	(23)
Event Days	0	8	(8)	7	44	(37)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	0	15,852	(15,852)	14,815	83,790	(68,975)
Service Revenue	0	5,400	(5,400)	2,451	26,992	(24,541)
Service Expenses	0	0	0	(764)	0	(764)
Total Direct Event Income	0	21,252	(21,252)	16,502	110,782	(94,280)
Ancillary Income						
F & B Concessions	0	0	0	0	0	0
F & B Catering	0	15,165	(15,165)	4,782	75,825	(71,043)
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	255	(255)	0	1,275	(1,275)
Electrical Services	0	1,657	(1,657)	0	8,287	(8,287)
Audio Visual	0	3,991	(3,991)	7,350	21,095	(13,745)
Internet Services	0	900	(900)	962	4,500	(3,538)
Equipment Rental	0	974	(974)	555	4,871	(4,316)
Other Ancillary	0	510	(510)	0	2,550	(2,550)
Total Ancillary Income	0	23,452	(23,452)	13,649	118,403	(104,754)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	0	0	0
Total Event Income	0	44,704	(44,704)	30,151	229,185	(199,034)

Mayo Civic Center
Monthly Event Income Statement: Sports
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	11,991	(11,991)	28,512	71,401	(42,889)
Attendance - Tickets Sold	0	11,903	(11,903)	0	70,965	(70,965)
Number of Performances	0	4	(4)	19	23	(4)
Event Days	0	16	(16)	26	94	(68)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	691,608	(691,608)	208,823	3,976,748	(3,767,925)
Direct Event Income						
Rental Income	0	11,600	(11,600)	99,530	65,050	34,480
Service Revenue	0	4,018	(4,018)	49,851	22,601	27,250
Service Expenses	0	0	0	(49,595)	0	(49,595)
Total Direct Event Income	0	15,618	(15,618)	99,786	87,651	12,135
Ancillary Income						
F & B Concessions	0	7,478	(7,478)	24,681	40,247	(15,566)
F & B Catering	0	0	0	540	0	540
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	0	0
Electrical Services	0	1,105	(1,105)	0	6,354	(6,354)
Audio Visual	0	9,136	(9,136)	5,860	53,242	(47,382)
Internet Services	0	600	(600)	675	3,450	(2,775)
Equipment Rental	0	649	(649)	993	3,734	(2,741)
Other Ancillary	0	0	0	0	0	0
Total Ancillary Income	0	18,968	(18,968)	32,749	107,027	(74,278)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	20,440	(20,440)	0	117,528	(117,528)
Facility Fees	0	22,036	(22,036)	2,214	126,705	(124,491)
Total Other Event Income	0	42,476	(42,476)	2,214	244,233	(242,019)
Total Event Income	0	77,062	(77,062)	134,749	438,911	(304,162)

Mayo Civic Center
Monthly Event Income Statement: Tradeshow
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	0	0	2,700	3,564	(864)
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	0	0	5	2	3
Event Days	0	0	0	13	2	11
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	16,472	0	16,472
Direct Event Income						
Rental Income	0	0	0	44,950	9,300	35,650
Service Revenue	0	0	0	5,865	3,277	2,588
Service Expenses	0	0	0	(14,232)	0	(14,232)
Total Direct Event Income	0	0	0	36,583	12,577	24,006
Ancillary Income						
F & B Concessions	0	0	0	382	3,563	(3,181)
F & B Catering	0	0	0	(17,151)	4,456	(21,607)
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	0	0	0	85	(85)
Electrical Services	0	0	0	11,850	552	11,298
Audio Visual	0	0	0	0	2,745	(2,745)
Internet Services	0	0	0	1,365	300	1,065
Equipment Rental	0	0	0	1,131	325	806
Other Ancillary	0	0	0	0	170	(170)
Total Ancillary Income	0	0	0	(2,423)	12,196	(14,619)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	0	0	0	0	0
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	0	0	0	0	0	0
Total Event Income	0	0	0	34,160	24,773	9,387

Mayo Civic Center
Monthly Event Income Statement: Performing Arts 711
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	1,175	(1,175)	0	2,350	(2,350)
Attendance - Tickets Sold	0	0	0	0	0	0
Number of Performances	0	1	(1)	0	2	(2)
Event Days	0	2	(2)	0	4	(4)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	0	0	0	0	0
Direct Event Income						
Rental Income	0	2,350	(2,350)	0	4,700	(4,700)
Service Revenue	0	827	(827)	0	1,655	(1,655)
Service Expenses	0	0	0	(1,397)	0	(1,397)
Total Direct Event Income	0	3,177	(3,177)	(1,397)	6,355	(7,752)
Ancillary Income						
F & B Concessions	0	445	(445)	0	895	(895)
F & B Catering	0	0	0	0	0	0
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	43	(43)	0	85	(85)
Electrical Services	0	276	(276)	0	552	(552)
Audio Visual	0	1,019	(1,019)	0	2,038	(2,038)
Internet Services	0	150	(150)	0	300	(300)
Equipment Rental	0	162	(162)	0	325	(325)
Other Ancillary	0	85	(85)	0	170	(170)
Total Ancillary Income	0	2,180	(2,180)	0	4,365	(4,365)
Other Operating Income						
Other Event Related Income	0	284	(284)	0	568	(568)
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	0	59	(59)	0	118	(118)
Ticket Rebates	0	790	(790)	0	1,580	(1,580)
Facility Fees	0	652	(652)	0	1,305	(1,305)
Total Other Event Income	0	1,785	(1,785)	0	3,571	(3,571)
Total Event Income	0	7,142	(7,142)	(1,397)	14,291	(15,688)

Mayo Civic Center
Monthly Event Income Statement: City /County
For the Sixth Month Ending June 30, 2020

	Current Actual	Current Budget	Variance	YTD Actual	YTD Budget	Variance
Attendance	0	838	(838)	0	5,866	(5,866)
Attendance - Tickets Sold	0	821	(821)	0	5,749	(5,749)
Number of Performances	0	2	(2)	0	14	(14)
Event Days	0	5	(5)	0	38	(38)
Square Footage	0	0	0	0	0	0
Other Statistical	0	0	0	0	0	0
Gross Ticket Sales	0	41,062	(41,062)	0	287,434	(287,434)
Direct Event Income						
Rental Income	30,341	9,640	20,701	100,036	67,479	32,557
Service Revenue	0	3,345	(3,345)	0	23,413	(23,413)
Service Expenses	(15,108)	0	(15,108)	(37,295)	0	(37,295)
Total Direct Event Income	15,233	12,985	2,248	62,741	90,892	(28,151)
Ancillary Income						
F & B Concessions	0	0	0	0	0	0
F & B Catering	(86,742)	14,415	(101,157)	(221,902)	100,896	(322,798)
Novelty Sales	0	0	0	0	0	0
Gift Shop Sales	0	0	0	0	0	0
Parking	0	0	0	0	0	0
Parking: Valet	0	0	0	0	0	0
Booth Cleaning	0	0	0	0	0	0
Business Center	0	0	0	0	0	0
Telephone	0	85	(85)	0	595	(595)
Electrical Services	0	552	(552)	0	3,867	(3,867)
Audio Visual	0	2,604	(2,604)	0	18,229	(18,229)
Internet Services	0	300	(300)	0	2,100	(2,100)
Equipment Rental	0	325	(325)	0	2,273	(2,273)
Other Ancillary	0	170	(170)	0	1,190	(1,190)
Total Ancillary Income	(86,742)	18,451	(105,193)	(221,902)	129,150	(351,052)
Other Operating Income						
Other Event Related Income	0	0	0	0	0	0
Luxury Box Ticket Sales	0	0	0	0	0	0
Club Seat Ticket Sales	0	0	0	0	0	0
Event Advertising Income	50	0	50	735	0	735
Ticket Rebates	0	0	0	0	0	0
Facility Fees	0	0	0	0	0	0
Total Other Event Income	50	0	50	735	0	735
Total Event Income	(71,459)	31,436	(102,895)	(158,426)	220,042	(378,468)

Mayo Civic Center
Indirect Expenses Detail
For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
INDIRECT EXPENSES						
Employee Wages and Benefits						
Salaries & Wages	\$ 87,763	\$ 201,009	\$ 0	\$ 839,861	\$ 1,206,054	\$ 0
Labor Allocations to Events	0	0	0	(69,746)	0	0
Net Employee Wages and Benefits	87,763	201,009	0	770,115	1,206,054	0
Contracted Services						
Contracted Security	195	0	0	22,349	0	0
Contracted Security	0	0	0	189	0	0
Contracted Cleaning	0	4,750	0	0	28,500	0
Contracted Employee Services	0	0	0	3,416	0	0
Other Contracted Services	0	0	0	252	0	0
Other Contracted Services	0	0	0	3,148	0	0
Other Contracted Services	0	0	0	8,602	0	0
Total Contracted Services	195	4,750	0	37,956	28,500	0
General and Administrative Expenses						
Annual Audit Fee	0	6,250	0	0	37,500	0
Professional Fees - Legal	0	6,250	0	3,020	37,500	0
Bad Debt Expense	0	417	0	0	2,502	0
Bank Service Charges	949	1,000	0	3,821	6,000	0
Travel	0	0	0	3,424	0	0
Travel	0	833	0	0	4,998	0
Corporate Travel	0	167	0	1,570	1,002	0
Meals & Entertainment	0	417	0	518	2,502	0
Meetings & Conventions	0	542	0	995	3,252	0
Dues & Subscriptions	62	0	0	506	0	0
Dues & Subscriptions	0	0	0	876	0	0
Dues & Subscriptions	0	625	0	311	3,750	0
Postage	0	42	0	0	252	0
Courier Fees	0	0	0	759	0	0
Shipping Expense	0	0	0	23	0	0
Rental Office Equipment	0	458	0	249	2,748	0
Office Supplies	0	0	0	1,649	0	0
Office Supplies	0	0	0	22	0	0
Office Supplies	0	0	0	975	0	0
Office Supplies	20	833	0	2,604	4,998	0
Printing & Stationary	0	21	0	0	126	0
Parking Expense	0	0	0	9	0	0
Payroll Processing	484	1,250	0	2,637	7,500	0
Advertising	0	2,500	0	0	15,000	0
Advertising Website	2,884	0	0	17,301	0	0
Market Research	99	0	0	594	0	0
Licenses & Fees	0	542	0	0	3,252	0
Box Office Service Charges	0	0	0	60	0	0
Over & Short	0	0	0	(11)	0	0
Over & Short	0	63	0	0	378	0
Computer Maintenance	0	1,042	0	0	6,252	0
Computer Software	0	0	0	6	0	0
Computer Software	90	0	0	450	0	0
Computer Software	625	0	0	3,200	0	0
Computer Software	3,616	2,125	0	4,882	12,750	0
Employee Training	0	125	0	0	750	0
Other General & Administrative	156	0	0	468	0	0
Other General & Administrative	0	0	0	312	0	0
Other General & Administrative	156	0	0	468	0	0
Other General & Administrative	624	0	0	1,872	0	0
Other General & Administrative	390	0	0	1,326	0	0
Other General & Administrative	0	0	0	2,116	0	0
Total General and Administrative Expenses	10,155	25,502	0	57,012	153,012	0
Operating Expenses						
Operating Supplies	1,149	3,750	0	6,035	22,500	0
Trash Removal	48	0	0	6,957	0	0
Trash Removal	0	0	0	2,038	0	0
Recycling Expense	0	0	0	1,735	0	0
Snow Removal	0	0	0	278	0	0
Equipment Rental	0	0	0	38	0	0
Equipment Rental	0	12,500	0	17,204	75,000	0
Equipment Rental	209	0	0	1,036	0	0
Small Equipment	780	0	0	1,842	0	0
Cable Expense	1,933	0	0	9,477	0	0
Communication Lines	815	0	0	815	0	0
Vehicle Maintenance	0	208	0	0	1,248	0
Laundry & Linen - F&B	0	0	0	1,148	0	0
Employee Meals-F&B	0	0	0	216	0	0
Miscellaneous Operating Exp..	0	125	0	0	750	0
Miscellaneous Operating Exp..	0	0	0	1,518	0	0

Mayo Civic Center
Indirect Expenses Detail
For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
Total Operating Expenses	4,934	16,583	0	50,337	99,498	0
Repairs and Maintenance						
General Building Repairs	190	10,833	0	3,255	64,998	0
General Building Repairs	0	0	0	107	0	0
Door Maintenance	0	0	0	748	0	0
Sound Equipment Maintenance	0	0	0	4,496	0	0
Electrical Systems	0	0	0	1,802	0	0
Elevator/Escalator R&M	1,789	0	0	11,336	0	0
Fire Alarm	0	167	0	1,980	1,002	0
Fire Alarm	183	0	0	912	0	0
HVAC Systems	1,380	0	0	6,368	0	0
Machinery & Equipment	0	417	0	340	2,502	0
Maintenance Agreements	272	6,250	0	817	37,500	0
Kitchen Equipment Maint.	0	0	0	350	0	0
Other Repairs / Maintenance	0	1,542	0	0	9,252	0
Total Repairs and Maintenance	3,814	19,209	0	32,511	115,254	0
Operational Supplies						
General Building Supplies	26	20,833	0	1,454	124,998	0
Door & Chairs	0	42	0	0	252	0
Audio Visual	0	21	0	0	126	0
Audio Visual	0	0	0	1,425	0	0
Bulbs & Lamps	0	63	0	0	378	0
Electrical	0	167	0	1,931	1,002	0
Fuel Propane	56	417	0	243	2,502	0
Telecommunication	0	0	0	701	0	0
Plumbing	0	208	0	0	1,248	0
Chemicals	0	125	0	0	750	0
First Aid	0	42	0	495	252	0
First Aid	0	0	0	651	0	0
HVAC	0	292	0	0	1,752	0
Filters	0	125	0	0	750	0
Paint	0	42	0	0	252	0
Janitorial	0	1,333	0	3,450	7,998	0
Janitorial Liners	0	0	0	692	0	0
Janitorial Paper	0	0	0	4,216	0	0
Laundry	0	0	0	47	0	0
Uniforms	0	208	0	5,583	1,248	0
Parking Supplies	0	83	0	0	498	0
Security	0	208	0	0	1,248	0
Security	0	0	0	54	0	0
Signage	0	63	0	89	378	0
Other Operational Supplies	0	0	0	294	0	0
Other Operational Supplies	0	0	0	239	0	0
Other Operational Supplies	146	0	0	8,632	0	0
Misc. Operational Supplies	0	250	0	0	1,500	0
Total Operational Supplies	228	24,522	0	30,196	147,132	0
Insurance						
General Liability Insurance	0	6,942	0	13,439	41,652	0
Other Insurance	0	417	0	0	2,502	0
Total Insurance	0	7,359	0	13,439	44,154	0
Utilities						
Electricity	0	51,667	0	0	310,002	0
Electricity	35,000	0	0	162,500	0	0
Heating Fuel	0	25,000	0	0	150,000	0
Heating Fuel	15,595	0	0	161,188	0	0
Telephone	0	0	0	312	0	0
Telephone	0	3,750	0	0	22,500	0
Telephone	1,735	0	0	8,894	0	0
Water & Sewage	0	2,083	0	0	12,498	0
Water & Sewage	0	0	0	3,000	0	0
Total Utilities	52,330	82,500	0	335,894	495,000	0
Other Expenses						
Community Relations	0	125	0	0	750	0
Miscellaneous Expense	0	42	0	0	252	0
Total Other Expenses	0	167	0	0	1,002	0
SMG Management Fees						
Base Fee	12,500	0	0	75,000	0	0
Management Fee Client	0	12,500	0	0	75,000	0
Total SMG Management Fees	12,500	12,500	0	75,000	75,000	0
Expense Allocations						
Total Expense Allocations	0	0	0	0	0	0
Net Indirect Expenses	\$ 171,919	\$ 394,101	\$ 0	\$ 1,402,460	\$ 2,364,606	\$ 0

Mayo Civic Center
 Department Income Statement: Executive For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 10,036	\$ 15,379	\$ 0	\$ 68,088	\$ 92,274	\$ 0
Payroll Taxes & Benefits	2,888	4,652	0	15,144	27,912	0
Labor Allocations to Events	0	0	0	0	0	0
Net Salaries and Benefits	12,924	20,031	0	83,232	120,186	0
Contract Services	0	0	0	0	0	0
General & Administrative	218	0	0	6,047	0	0
Operating	0	0	0	38	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	13,142	20,031	0	89,317	120,186	0

Mayo Civic Center
 Department Income Statement: Finance
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 0	\$ 8,617	\$ 0	\$ 34,372	\$ 51,702	\$ 0
Payroll Taxes & Benefits	0	3,298	0	3,764	19,788	0
Labor Allocations to Events	0	0	0	0	0	0
Net Salaries and Benefits	0	11,915	0	38,136	71,490	0
Contract Services	0	0	0	0	0	0
General & Administrative	0	0	0	340	0	0
Operating	0	0	0	0	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	312	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	0	11,915	0	38,788	71,490	0

Mayo Civic Center
 Department Income Statement: Marketing
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 6,070	\$ 5,981	\$ 0	\$ 34,409	\$ 35,886	\$ 0
Payroll Taxes & Benefits	1,423	2,247	0	10,826	13,482	0
Labor Allocations to Events	0	0	0	0	0	0
Net Salaries and Benefits	7,493	8,228	0	45,235	49,368	0
Contract Services	0	0	0	0	0	0
General & Administrative	156	2,500	0	1,344	15,000	0
Operating	0	0	0	0	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	7,649	10,728	0	46,579	64,368	0

Mayo Civic Center
 Department Income Statement: Stagehands
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 5,532	\$ 0	\$ 0	\$ 40,561	\$ 0	\$ 0
Payroll Taxes & Benefits	2,160	0	0	7,237	0	0
Labor Allocations to Events	0	0	0	(8,418)	0	0
Net Salaries and Benefits	7,692	0	0	39,380	0	0
Contract Services	0	0	0	0	0	0
General & Administrative	0	0	0	0	0	0
Operating	0	0	0	0	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	7,692	0	0	39,380	0	0

Mayo Civic Center
 Department Income Statement: Operations
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 30,543	\$ 61,372	\$ 0	\$ 306,971	\$ 368,232	\$ 0
Payroll Taxes & Benefits	12,380	23,825	0	89,703	142,950	0
Labor Allocations to Events	0	0	0	(11,890)	0	0
Net Salaries and Benefits	42,923	85,197	0	384,784	511,182	0
Contract Services	195	4,750	0	22,601	28,500	0
General & Administrative	714	0	0	2,345	0	0
Operating	2,792	16,583	0	36,014	99,498	0
Repairs & Maintenance	3,631	19,209	0	26,996	115,254	0
Operating Supplies	82	24,522	0	18,494	147,132	0
Insurance	0	0	0	0	0	0
Utilities	0	82,500	0	0	495,000	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	50,337	232,761	0	491,234	1,396,566	0

Mayo Civic Center
 Department Income Statement: Security For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 0	\$ 0	\$ 0	\$ 5,189	\$ 0	\$ 0
Payroll Taxes & Benefits	0	0	0	549	0	0
Labor Allocations to Events	0	0	0	(6,021)	0	0
Net Salaries and Benefits	0	0	0	(283)	0	0
Contract Services	0	0	0	0	0	0
General & Administrative	0	0	0	0	0	0
Operating	0	0	0	0	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	0	0	0	(283)	0	0

Mayo Civic Center
 Department Income Statement: Event Services
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 10,412	\$ 51,993	\$ 0	\$ 132,451	\$ 311,958	\$ 0
Payroll Taxes & Benefits	3,727	14,073	0	27,238	84,438	0
Labor Allocations to Events	0	0	0	(16,398)	0	0
Net Salaries and Benefits	14,139	66,066	0	143,291	396,396	0
Contract Services	0	0	0	3,337	0	0
General & Administrative	1,015	0	0	4,526	0	0
Operating	0	0	0	2,038	0	0
Repairs & Maintenance	0	0	0	4,496	0	0
Operating Supplies	0	0	0	239	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	15,154	66,066	0	157,927	396,396	0

Mayo Civic Center
 Department Income Statement: Box Office
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 1,548	\$ 7,102	\$ 0	\$ 50,116	\$ 42,612	\$ 0
Payroll Taxes & Benefits	1,044	2,470	0	12,238	14,820	0
Labor Allocations to Events	0	0	0	(27,019)	0	0
Net Salaries and Benefits	2,592	9,572	0	35,335	57,432	0
Contract Services	0	0	0	0	0	0
General & Administrative	0	0	0	1,024	0	0
Operating	0	0	0	0	0	0
Repairs & Maintenance	0	0	0	0	0	0
Operating Supplies	0	0	0	0	0	0
Insurance	0	0	0	0	0	0
Utilities	0	0	0	0	0	0
Other	0	0	0	0	0	0
SMG Management Fees	0	0	0	0	0	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	2,592	9,572	0	36,359	57,432	0

Mayo Civic Center
 Department Income Statement: Overhead
 For the Sixth Month Ending June 30, 2020

	Current Month Actual	Current Month Budget	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Prior Year
OPERATING EXPENSES						
Salaries & Wages	\$ 0	\$ 0	\$ 0	1,005	\$ 0	0
Payroll Taxes & Benefits	0	0	0	0	0	0
Labor Allocations to Events	0	0	0	0	0	0
Net Salaries and Benefits	0	0	0	1,005	0	0
Contract Services	0	0	0	12,018	0	0
General & Administrative	8,052	23,002	0	41,386	138,012	0
Operating	2,142	0	0	12,247	0	0
Repairs & Maintenance	183	0	0	1,019	0	0
Operating Supplies	146	0	0	11,463	0	0
Insurance	0	7,359	0	13,439	44,154	0
Utilities	52,330	0	0	335,582	0	0
Other	0	167	0	0	1,002	0
SMG Management Fees	12,500	12,500	0	75,000	75,000	0
Other Allocations	0	0	0	0	0	0
Total Operating Expenses	75,353	43,028	0	503,159	258,168	0

Mayo Civic Center
Statement of Cash Flow For the Sixth Month Ended June 30, 2020

	Current Month	Year to Date
Cash Flows from operating activities		
Net Income	(\$ 123,749)	(\$ 128,791)
Adjustments to reconcile net income to net cash provided by operating activities		
A/R-Food & Beverage	85,450	194,356
A/R-Maj. Ten't. 1	0	(40,625)
A/R	(4,583)	(192,332)
Prepaid Maint. Agreements	460	(460)
Prepaid Advertising Trade	0	(5,637)
Prepaid Miscellaneous Expenses	(24,259)	(87,907)
A/P Control	212,509	536,377
A/P-State Sales Tax	(850)	1
A/P-Workers Compensation	(2,022)	2,383
A/P-401(k) Withholding	(2,048)	11,874
Accrued Expenses	(80,111)	95,222
Accrued Payroll	3,768	10,112
Accrued Vacation	0	9,125
Accrued Workers Compensation	0	4,333
Advance Ticket Sales	(12,091)	428,288
Advance Ticket Consignments	0	(2,614)
Advance Fac Fee	(914)	11,387
Advance Deposits Meetings	0	176,146
Advance Deposits Conventions	0	(2,363)
Damage Deposits	0	2,900
TM Post Commissions/Promotion	0	2,685
Gift Cards	0	4,551
	<hr/>	<hr/>
Total Adjustments	175,309	1,157,802
	<hr/>	<hr/>
Net Cash provided by Operations	51,560	1,029,011
	<hr/>	<hr/>
Cash Flows from investing activities		
Used For		
Work In Progress	(103,433)	(115,932)

Mayo Civic Center
Statement of Cash Flow For the Sixth Month Ended June 30, 2020

	Current Month	Year to Date
Deposits	<u>0</u>	<u>(2,000)</u>
Net cash used in investing	<u>(103,433)</u>	<u>(117,932)</u>
Cash Flows from financing activities		
Proceeds From		
Used For		
Net cash used in financing	<u>0</u>	<u>0</u>
Net increase <decrease> in cash	<u>(\$ 51,873)</u>	<u>\$ 911,079</u>
Summary		
Cash Balance at End of Period	\$ 921,579	\$ 921,579
Cash Balance at Beg of Period	<u>(964,951)</u>	<u>0</u>
Net Increase <Decrease> in Cash	<u>(\$ 43,372)</u>	<u>\$ 921,579</u>

**Mayo Civic Center
Aged Receivables
As of May 31, 2020**

Customer	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due	Notes
Breakdown Sports USA 01.05.2020				337.50	337.50	
Nystrom & Associates 02.04.2020				1,760.49	1,760.49	
RAB Home Show 20/07-09/2020				39,109.65	39,109.65	
Starz Dance Competition 02.15-16.2020				7,923.26	7,923.26	
Rochester RV & Camping Show 02.14-16.2020				16,234.06	16,234.06	
Platinum Dance Space Cancellation 02.21-23.2020				1,225.00	1,225.00	
Varsity Allstar Dance 02.29.2020				7,933.72	7,933.72	
Cabybeth Womens Expo 03.07.2020				460.99	460.99	
Rotary PETS District 5960 03.12-14.2020				74,564.80	74,564.80	
Food for Shelter May, 2020			5,700.00		5,700.00	
Rental- Olmstead County Home Shelter June 1-30, 2020	30,000.00				30,000.00	
Food for Shelter June, 2020	5,100.00				5,100.00	
Bublitz McKenna Wedding	1,982.69				1,982.69	
	37,082.69		5,700.00	149,549.47	192,332	

Mayo Civic Center
Account Payable Aging
As of June 30, 2020

Vendor	Invoice/CM #	0 - 30	31 - 60	61 - 90
ABI	45308	380.00		
ABI		380.00		
ADP, LLC	559128246	103.50		
ADP, LLC		103.50		
AmeriPride Linen & Uniform	2810076955			-238.50
AmeriPride Linen & Uniform				-238.50
concept3D, Inc.	14790	8,400.00		
concept3D, Inc.		8,400.00		
Driessen Water Inc.	21063032-053120;	198.65		
Driessen Water Inc.	21063032-063020;	208.58		
Driessen Water Inc.		407.23		
Custom Communication s, In 457658		195.09		
Custom Communication s,		195.09		
Dalco	3623812	1,148.55		
Dalco	3632099	145.85		
Dalco		1,294.40		
Ferrellgas	233531209	56.37		
Ferrellgas		56.37		
Jaguar communications	154278 6/20	815.00		
Jaguar communications		815.00		
Loffler	3439843	16.99		
Loffler	3439844	0.56		
Loffler	3453223	2.00		
Loffler		19.55		
Marco Technologies LLC	INV7659847	97.31		
Marco Technologies LLC	INV769057	1,344.00		
Marco Technologies LLC		1,441.31		
Marsh USA	501566554466	3,850.00		

Facility Rental Deposits

Event ID	Description	Start Date	Facility Rent 176,146.00	Damage Deposit 2,900.00
	Frischmann / Peterson Wedding	08/15/20	400.00	
	Moscow Ballet	12/03/21	500.00	
24157	Mayo Clinic Study of Aging	11/22/20	577.00	
20955	Minnesota Circuit 8 of Jehovah's Witnesses Meeting	10/11/20	600.00	
20956	Minnesota Circuit 4-A of Jehovah's Witnesses Meeting	10/17/20	600.00	
20957	Minnesota Circuit 4-B of Jehovah's Witnesses Meeting	10/18/20	600.00	
20959	Minnesota Circuit 5-A of Jehovah's Witnesses Meeting	10/30/20	600.00	
21554	Minnesota Circuit 9 of Jehovah's Witnesses Meeting (Spanish)	10/31/20	600.00	
24176	Gilette Pepsi	12/02/20	800.00	
20943	Minnesota Circuit 3 of Jehovah's Witnesses Meeting	10/10/20	825.00	
22079	Southeastern Minnesota Synod Assembly	05/15/20	952.00	
19649	North Region Respiratory Care Conference	04/26/20	1,000.00	
15610	Mayo Clinic Annual Meeting of the Staff	11/19/20	1,058.00	
23927	Pediatric Cancer Research	09/18/20	1,125.00	
23835	Cardinal Idol	06/05/20	1,138.00	
19579	MN District Council Assemblies of God Youth Conference	10/14/20	1,150.00	
24104	Sommerfeldt/ Wells Wedding Ceremony and Reception	11/07/20	1,225.00	800.00
22096	Rotary US Bank Holiday Classic	12/28/20	1,500.00	
22097	Rotary US Bank Holiday Classic	12/27/21	1,500.00	
	Sobek Cevallos Wedding	06/21/21	1,600.00	
23762	Olmsted County Deputy	06/21/20	1,625.00	
23683	Rochester Math Festival	09/13/20	1,688.00	
23589	Townsquare Womens Expo	11/03/20	1,725.00	
22349	Bublitz-McKenna Wedding	06/13/20	1,800.00	500.00
23706	Men of His Word	10/17/20	1,989.00	
23684	VNEA Junior Pool World Championships	07/16/20	2,000.00	
24282	Century High School Prom	05/01/21	2,060.00	
21197	University of Minnesota Rochester Graduation Ceremony - *CANCELED*	05/16/20	2,100.00	
24175	McNeilus Xmas Party	12/08/20	2,250.00	800.00
23666	L.A.O.C. Fundraiser	10/10/20	2,250.00	800.00
23510	Townsend Flea Market	03/22/20	2,600.00	
23741	Rochester Public High Schools Graduations	05/30/20	2,658.00	
20340	Northland Youth Wrestling Association (NYWA) State Wrestling Tournament - *POSTPONED*	04/02/20	2,800.00	
21916	Minnesota Narcotics Anonymous Annual Convention	04/09/21	3,000.00	
23545	Minnesota Narcotics Anonymous Annual Convention	04/29/22	3,000.00	
24067	Plasma Cell Disorder Symposium	05/09/20	3,110.00	
19866	Christian Congregation of Jehovah's Witnesses Regional Convention	07/02/21	3,413.00	
19868	Christian Congregation of Jehovah's Witnesses Regional Convention	07/16/21	3,413.00	
19869	Christian Congregation of Jehovah's Witnesses Regional Convention	07/23/21	3,413.00	
19870	Christian Congregation of Jehovah's Witnesses Regional Convention	07/30/21	3,413.00	
19871	Christian Congregation of Jehovah's Witnesses Regional Convention	08/06/21	3,413.00	
23629	League of Minnesota Cities Insurance Trust Annual Safety & Loss Control Workshop *CANCELED*	04/21/20	3,440.00	
21359	Minnesota Council on Airports Annual Conference *POSTPONED*	04/29/20	3,498.00	
21530	Mayo Craft Show	11/19/20	3,800.00	
23901	First Educational Resources Summer Institute	08/12/20	5,460.00	
22036	Minnesota's Public Transit Association Conference	10/06/20	5,885.00	
19689	Fosters Lawn & Garden Supplies Spring Market	09/08/21	6,000.00	
19690	Fosters Lawn & Garden Supplies Spring Market	09/07/22	6,000.00	
20722	Just For Kix Dance Nationals *POSTPONED*	04/24/20	6,500.00	
22123	MASBO Annual Conference * CANCELED*	05/06/20	6,650.00	
24266	Minnesota Weapons Collectors Association Show	01/23/21	7,000.00	
20544	Steubenville Rochester	07/10/20	7,105.00	
23934	Olmsted County BRIDGE Collaborative: Conscious Discipline Summer Institute	06/22/20	7,625.00	
20012	Midwest Energy Association Gas Operations Technical & Leadership Summit	08/11/20	8,000.00	
23685	Minnesota Democratic-Farmer-Labor Party Convention	05/29/20	8,538.00	
20671	Mayo Clinic Clinical Reviews	10/26/20	18,575.00	