3rd Quarter Report for the South Towne Exposition Center

## South Towne Debuts New Web Site

#### Partnership with Visit Salt Lake Key in Development

With the completion of the South Towne web site, all three SMG/Salt Lake sites are now under the VSL domain.

SOUTH TOWNE SALT LAKE

South Towne Expo Center, the Salt Palace and the Equestrian Park now have web sites that are graphically similar and share the same framework of content and navigation. The designs complement the look of the VSL site. "Completing this suite of web sites is a huge step in our marketing efforts," said General Manager Dan Hayes. "With Visit Salt Lake as a partner, we reap the benefits of their tremendous reach."

South Towne and the Salt Palace are under the banner of "Meetings," while the Equestrian Park can be found under "Sports." By entering through the VSL portal, viewers now have a wealth of information about our facilities, as well as everything VSL promotes on its site.

The new South Towne site has been upgraded to include an interactive map of the entire campus, on-line ordering capability for all Facility Services, an upgraded Calendar of Events, Media Gallery, Press Releases page and an Employee Directory now featuring photographs of staff members.



South Towne Expo Center 's new web site is now part of VSL's site.



COUNT

October 2015

Year-to-Date Recycling Totals 12.32 tons of cardboard .8 ton single stream

## In This Issue

- Community Involvement
- Employee of the Quarter
- Sales
- Training
- Capital Improvements



A SALT LAKE COUNTY FACILITY

## 65 Events Held during 3rd Quarter at Expo Center

Days of '47 Float Preview, Gun Shows Draw Biggest Crowds of Quarter

All departments were kept extra busy during the quarter with a record 55 events, ranging from large expositions to small banquets. Mainstay events such as the **RV Super Show**, **What a Woman Wants**, **Big Cottonwood Mara-thon**, **the Rocky Mountain Gun Show**, **Days of '47 Float Preview Party**, **Crossroads of the West Gun Show** and the **Fall Bridal Extravaganza** kept the exhibit halls booked.

Other expos & conventions included: Hot Tub, Swim & Spa Show, All about Baby & Kids, Sandy Chamber Business Expo, Utah Latin Expo, Utah Prepare Conference & Expo, Antique Auction, Salt Lake Gaming Con, Sandy Chamber Job Fair, Gem Faire, Stocking Stuffer Christmas Boutique, I Heart Utah Boutique and the PGA Merchandise Show.

Meetings and trainings included: Life Leadership (12x), 3 Key Elements (4x), Pacific Dental Services, Blue Ocean Group, Le-Vel Local, Rompiendo Limites, Metrostudy Quarterly Market Briefing, World Wide DreamBuilders (2x), Rockwell Automation, dōTERRA Training, Global Training, Dysfunctional Behavior Meeting, Mac Mathan Becoming One, Angel's Hands Foundation Friend Raiser and BD Medical ELT Meeting. (continued next page)



Denny Britton, seen here volunteering at the South Valley Services' Painting Project, has been with the Operations Department for just over a year. He was born in Midvale, moved around the Salt Lake Valley and now lives in Taylorsville. Denny loves spending time with his four-month old granddaughter. Not only does Denny enjoy gardening and taking care of his own yard, but he also has side jobs in the community helping the elderly with anything from yard work to painting. He also enjoys dancing and listening to pop music.

# Sales Continue to be Strong

#### <u>July</u>

- 2016 Calvary Chapel Easter Service
- Life Leadership
- Larry H. Miller 1000 Used Cars
- Sandy Chamber Job Fair
- 2016 Larry H. Miller 1000 Used Cars
- Pacific Dental Services Meeting
- World Wide DreamBuilders
- Utah Latin Expo
- Festival of Trees
  2016 Liteb STEM Feet
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  2020 International Auto
- 2020 International Auto Expo
- 2016 Bridal Extravaganza
- 2017 Bridal Showcase
- 2016 New Consciousness Expo
  Workers' Comp Fund Christmas Party
- Hot Tub, Swim & Spa Show
- 2016 Fair Housing Education & Trade Show

#### <u>August</u>

- Le-Vel Local
- Metrostudy Quarterly Market Briefing
- 2016 Utah Home Education Association Convention
- 2016 KUED Super Reader Party
- BD Medical ELT Meeting
- 2016 STEM Expo
- Worldwide DreamBuilders Regional Rally
- 2016 Sandy City Adventure Week
- 2017 Let's Create Expo
- 2016 Nicholas & Company BIG Show
- Comcast All Employee Meeting
- 2016 Adoption Conference
- Couple's Date Night

#### September

- Super Event 5
- Utah Dental Association
- Healing through Fitness
- Stocking Stuffer Christmas Boutique
- 2016 Regional Air Rifle Championship
- Intermountain Kennel Club Christmas Party
- Ashley Parker Beauty Class
- 2016 Grade Based Championship
- 2017 Grade Based Championship
- 2018 Grade Based Championship

## Staff completed training in the following areas:

- Evacuation Training and Drills
- Bomb Threat
- Fire Extinguisher
  Training
- Set-up & Staging
  Events

Always Think Safety First!

## **Facility Improvement Projects Continue**

Seismic Bracing: A contractor has been selected and awarded this project.

**Facility Carpet:** The installation is 100% complete, but there are a few remaining issues that need to be resolved. The entire project is slated for completion by December 1st.

**Boiler Refractory Replacement:** The project will remove and replace the boiler refractory side wall and replace it with a 2600 degree insulating fire brick and 3000 degree mortar bond. A one-inch layer of insulation will be installed against the exterior brick walls. The project is expected to begin mid-October and should take about three days to complete.



The South Towne Seismic Bracing Project will Begin Next Quarter.

## Events (cont.)

There were several conferences and conventions during 3rd Quarter, including: the Utah Republican Nominating Convention, LDS Homeschool Conference, Utah System of Higher Education Counselor Conference, Utah Association of CPAs Management Conference, Homemakers for America-Ladies Liberty Convention and the Utah Health Care Association Fall Convention.

The Larry H. Miller group took over the parking lot for its**1000 Used Car Sale** and the **Piano Gallery** also held a sales event.

The Expo Center also hosted a **family reunion** and an **LDS Booksellers Luncheon**.

#### SALES (cont.)

- National Guard Job Fair
- Emergency Preparedness Training
- 2016 Graduation Party
- His & Her Valentine's Day Boutique
- Confidential Event
- 2016 Utah Asian Festival
- Le-Vel Local
- 2017 Crossroads of the West Gun Show
- Metrostudy Quarterly Report
- An Evening of Love & Light
- 2016 Workers Compensation Fund Safety Summit
- 2017 Winter Bridal Showcase
- 2017 Gem Faire
- 2016 Salt Lake Gaming Con
- Hiring our Heroes Job Fair
- Chevrolet "Find New Roads" Tour
- 2017 Morris Murdock Travel Expo

## South Towne Employees Help with Domestic Violence Shelter Make-over

### South Valley Services Receives New Paint, Couches & Books in SMG/Paras Furniture Partnership

The West Jordan shelter for victims of domestic violence underwent a makeover with the help of employees from the South Towne Expo Center, Salt Palace and the Salt Lake Equestrian Park. South Valley Services provides a safe shelter and supportive services to women, men and their children who have been affected by domestic violence. www.svsutah.org

Over a dozen SMG employees turned out July 24th for the painting project that included the common area living room, the teen/computer room and the children's playroom. A crew from the Specialty Crafts Department brought all the necessary equipment and painting supplies. Teams tackled cleaning the walls, taping and painting. Two of the Salt Palace engineers designed and illustrated a mural for the children's playroom replete with drawings of undersea life.

Paras Furniture was a key partner in this project and delivered three new, bonded leather couches for the living area on Monday, August 31st.

The final part of the project included a book drive at the SMG facilities to help enhance the shelter's teen and adult library. Over 100 books were collected during the one-month drive. Utah Food Services also donated books for this effort.



S.O.A.R.









SMG is a worldwide leader in public facility management and hospitality services. Since 1977, SMG has contracted with 230 facilities around the world. The South Towne Exposition Center has been part of the SMG family since 2000.

www.smgworld.com



www.southtowneexpo.com



Service for Success/Outreach to Our Community/Awareness of Safety/Responsibility to Our Environment