# SOUTH TOWNE SALT LAKE COUNTY

1st Quarter Report for the South Towne Exposition Center

**April 2016** 



#### Quick-thinking Event Manager Saves Man's Life at South Towne

Eimis Sakalauskas is being hailed a hero for his efforts that saved a man's life re-

cently at South Towne. During the Restaurant Association meeting, Eimis noticed a man—who was scheduled to do a presentation—walk outside the facility, obviously in some stress. Eimis followed him out to see if he could be of some assistance. He called for a facility EMT to check on the man. Minutes later, the man was on the ground, not breathing and without a pulse. Eimis called 911 and immediately began chest compressions and continued this until first responders arrived. Although it was only about three minutes until help showed up, Eimis says it felt like an eternity. The first responders credit Eimis with saving the man's life. His quick reaction and CPR training gave this story a happy ending.

The man was transported to Alta View Hospital for initial treatment and later sent to the University of Utah Medical Center. A few weeks after the incident, the man called Eimis to thank him for all that he did. The man's wife and daughter have both paid visits to Eimis to also thank him.

Eimis' supervisor, Jed Hansen, Director of Events, said, "I think I can speak for all of us at SMG when I say that we are all proud of what Eimis did. A simple 'thank you' is inadequate. He deserves all of our admiration for setting such a good example."



Year-to-Date Recycling
Totals

Cardboard —13.45 tons Single stream — .28 ton

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## **Facility Operations Update**

#### **Air Handler Cooling Coil**

The project is scheduled to take place in two phases. The first phase, which will begin on April 11, will involve cutting a hole in the concrete wall, removing the damaged coil and placing a door over the hole from which the coil is removed. The new coil will be installed in the second phase, which is scheduled to be completed by April 25th. The coil is currently being fabricated, a process that takes five weeks.

#### Asphalt Overlay (Slurry)

This project is scheduled to begin on June 6, with the slurry being applied on the parking lot and roadway. The next day, paint stripes will be applied.

### **Employee Training**

#### Sales

Sales Manager Sharlene Romero attended the SMG corporate K'Nekt Sales Training February 23rd—25th, in South Carolina. This training has prompted a new initiative in the Sales Department to attract more first-time clients.

#### **Operations**

Shaun Davis, Operations Manager, attended LEED certification training for existing buildings. The event was held in Ogden on March 24th.

#### **Engineering**

Chief Engineer Zach Nicholson attended a VLCM/Aruba Wi-Fi training program in Las Vegas, along with several Salt Palace employees.



SMG is a worldwide leader in public facility management and hospitality services. Since 1977, SMG has contracted with 230 facilities around the world. The South Towne Exposition Center has been part of the SMG family since 2000.

www.smgworld.com

S.O.A.R.

Service for Success

**Outreach to Our Community** 

Awareness of Safety

Responsibility to Our Environment

## Sales Continue to be Strong

#### **January**

- Salt Lake County COOP Exercise
- Sandy Chamber Job Fair
- Big Cottonwood Marathon/Half Expo
- 90th Birthday Party
- 3 Key Elements: Art of Mentoring
- Real Salt Lake Media Day
- Gem Faire 2017
- Body, Mind, Spirit Expo
- Utah Nursery and Landscape Conference & Trade Show
- Bridal Extravaganza
- Utah Restaurant Association Prostart State Championship
- LDS Booksellers' Association Vendor Showcase
- Mountain West Imaging Expo
- Rocky Mountain Cheer Championship 2017
- Mountain America Credit Union Employee Celebration
- LIFE Leadership
- Utah PGA Merchandise Show
- Spa and Swim Spa Sale
- Master Your Power Within
- NCESS Exams
- Hometown Living Expo 2017
- Prepper Con 2017
- World Wide Dreambuilders Regional Rally (x2)
- Utah International Auto Expo 2021
- National Guard Job Fair

#### **February**

- RV Super Show 2017
- Utah Safety Council Safety Conference 2017
- Fan Expo HQ Brick
- Master Your Mind
- Utah Health Care Assoc. Fall Seminar
- Dinosaurs! A Family Adventure
- Utah State Bar Exam 2017
- Primary Children's Festival of Trees 2016
   2019
- Rocky Mountain WOCN Conference
- Subaru Service Advisor Workshop
- Little Adventures Outlet Sale
- Sandy Chamber Business Expo
- Progressive Leasing Holiday Party
- Workfront Christmas Party
- Salt Lake Hospitality Network Luncheon

(Continued on last page.)

## 56 Events Held during 1st Quarter



The Annual Home & Garden
Festival Brought a Glimpse of
Spring to Expo Center

The winter months usually draw the biggest

concentration of consumer shows and this year was no exception. Thousands of people came to South Towne to check out the biggest RVs, to the most fuel-efficient cars, home improvement ideas and plenty of ways to spend time away from chores. The shows included: The Hot Tub, Swim and Spa Show; Rocky Mountain Gun Show; Salt Lake Home Show; Bridal Showcase (x2); Utah International Auto Expo; Morris Murdock 20th Annual Travel Expo; Crossroads of the West Gun Show; Wasatch Golf Expo; Endurance Sports Show; Spa and Swim Spa Sale; Utah Boat Show and Watersports Expo, Utah Sportsman's Vacation & RV Show; Autorama, Spring Home & Garden Festival; International Sportsmen's Expo; Gem Faire; Hot Tub, Swim and Spa Sale; and the Wasatch Fly Tying and Fly Fishing Expo.

Children had their fun at the Expo Center, as well, during the first quarter.

STEMfest focused on kids who are pursuing educational opportunities in

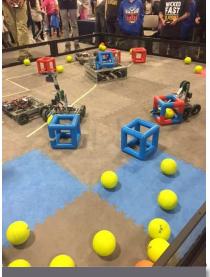
science, technology, engineering and math.

KUED sponsored the **Super Reader Party** in

January. The **Winter Palooza** in February featured games, play areas and a chance to dress up as their favorite character. The annual **Safe Kids Fair** and **Dinosaurs! A Family Adventure**were enjoyed by both children and adults.

Other expos and job fairs included: the KUTV 2
Your Health Expo, the National Guard Hero
to Hired Job Fair and the Sandy Chamber
Job Fair.

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Robots take center stage at STEMfest.

EMT John Nash Receives Employee of the Quarter Award



Jon Nash started his career with SMG at the Salt Palace Convention Center in 1995 and switched to the South Towne Expo Center when it opened. When he's not working for SMG facilities, he is working other events at the Capitol Theater, Rose Wagner Performing Arts Center and Abravanel Hall. Some of his hobbies include collecting coins, gardening and watching classics such as "The Sound of Music." When asked about his favorite part of his job he exclaimed "The people I work with, seeing the different shows and helping attendees whenever I can. I'm just glad they put up with me and I enjoy having the friendship and being able to work with good people!"

## $Events_{\,\text{(continued from page 3)}}$

In the sports arena, **Real Salt Lake** held a Media Day and there was an **Epic Gymnastics** meet.

The Civilian Marksmanship Program held the **Regional Air Rifle Championship** and cheerleaders competed in the **Rocky Mountain Championships**.

There were two boutiques: Crazy Daisy for Cheerleaders and His & Her Valentine's Day.

There were also many trainings, conferences, conventions and meetings, including **Rio Tinto Kennecott Annual Refresher Training**, **Verisk** 

Health Analyst Coding Conference, LIFE Leadership
Convention, Prophetic Appointed Times, Utah Green
Industry Conference and
Trade Show, World Wide
Dreambuilders Second Look
Meeting, VALCOM IT Exchange, Metrostudy Execu-



tive Housing Market Briefing, Teaching Self-Government Couple Parenting Mastery, Prosperity Summit Master Your Mind, Utah Power Credit Union Annual Meeting, Utah Asphalt Conference, Polaris Dealer Sales Meeting, Christ-Centered Energy Healing Conference, 3 Key Elements: Present Yourself, World Wide Dreambuilders Regional Rally, Prostart State Championships, Subaru Service Advisor Workshop and Utah Yamas Controls User Group Meeting & Presentation.

Other events included: the Sandy City Corporation Appreciation Awards

Banquet and the Calvary Chapel Salt Lake Easter Services.

#### 1st Quarter Sales

(continued)

#### March

- Reach for the Stars
- Brilliant Solutions Group Leadership Event
- Hot Tub, Swim and Spa Sale
- Utah Yamas Controls User Group Meeting
- BD Medical ELT Spring Meeting
- Angel's Hands Foundation Friend Raiser
- Red Sky Solutions Security Conference
- Taylorsville High 10 Year Class Reunion
- Hand Me Up Consignment Sale
- Gluten & Allergen Free Expo
- Rocky Mountain Gun Show 2017
- iHeart Media Safe Kids' Fair 2017
- Life Leadership New Year's Summit 2017
- Salt Lake Off-Road Expo
- Ingerieria Transformacional Taller Basico (x2)
- World Wide Dreambuilders Second Look Meeting
- Survival Con
- Ingerieria Transformacional Taller Jovenes
- Family Christmas Gift Show 2017 to 2020
- Wasatch Gold Expo 2017
- Utah Latin Expo
- Entrepreneur Simplified EntreCon
- Gem Faire 2017
- RV Super Show 2018 to 2020
- Crazy Daisy Cheer Boutique
- The Geek Expo
- Metrostudy Housing Market Briefing
- Utah Snow and Avalanche Workshop
- I Heart Utah Boutique

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