



4th Quarter Report January 2018



USA Boxing National Championships Brings in Hundreds of Contenders

The Salt Palace continues to attract major sporting events. This fall, boxing took center ring as dozens of boxing clubs fielded hundreds of hopefuls. There was lots of action throughout the week as qualifying rounds led to the championship bouts on Saturday night.

NuSkin Global Convention, however, was the largest event of the quarter, attracting over 15,000 attendees. Other network marketing companies included Xyngular and Zija.

Conventions and conferences included: The Society for Advancement of Chicanos/Hispanics and Native Americans in Science Annual Fall North American Conference, American Academy of (See Events, page 3)

2017 Wraps Up with End-of-Year Companywide Training and Luncheon

Employees from all three SMG/Salt Lake facilities came to the Salt Palace in mid-December for the annual training sessions and Employee Recognition Luncheon, which featured a re-cap of the year and guest speakers.

Especially timely were the presentations from Dr. Tamara Madensen, from UNVL, an expert on crowd security dynamics and violence; and Emma Houston, Salt Lake County Director of Diversity & Inclusion.

In the days prior to the luncheon, staff attended the SMG K'nekt Training on Customer Service.

Employees who have worked at SMG for one, five, 10 and 15+ years were recognized and presented with certificates of service.

Mountain America Credit Union was welcomed as the new naming rights partner at the SMG facility in Sandy.

SMG is a worldwide leader in public facility management and hospitality services. Since 1977, SMG has contracted with 230 facilities around the world. The Salt Palace Convention Center has been part of the SMG family since 1990.





4th Quarter Sales

October

- The Biggest Family Shower Ever
- Silicon Slopes Tech Summit 2019
- ETS 2022
- World Wide DreamBuilders Regional Rally
- Salt Lake City Fire Department Entry Level Exams
 2018
- Utah Tourism Industry Association Conference 2018
- Salt Lake County Parks and Rec Year End Meeting
- ETS 2020
- LifeVantage Annual Conference 2020
- Melaleuca National Convention 2024
- Utah National Guard Yellow Ribbon Event
- IATSE Training
- Modere Social Retail Conference 2018
- IATSE Training
- Turn Community Services Pastabilites 2018
- Wasatch Choice 2050 and Mayor's Metro Solutions 2018

November

- 3 Key Elements: Master Your Influence
- Savini Wedding
- Cubing USA Nationals 2018
- Life Leadership Seminar 2018
- Environments for Aging
- AdvancedMD-EVO18
- National Student Nurses Association Annual Convention 2022
- Millennial Choirs and Orchestra (holding room)
- Affirmation Annual International Conference 2018
- 3 Key Elements: Present Yourself
- 3 Key Elements: Royalty & Romance
- National Genealogical Society Family History Conference 2020
- Crossfit South Regionals 2018
- IATSE Rigging Training
- Utah Democratic Party State Convention 2018
- Qualtrics User Group Conference 2019

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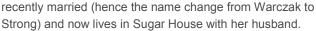
Al Whitman Receives Employee of the Month Award for December

Al has been an employee of the Salt Palace for the past 17 years. He started in the Engineering Department as an Engineer, was promoted to Lead and in 2004, became the department manager.

Al is a native of Great Lakes, IL, but moved around quite a bit as a "Navy brat." Following in his dad's footsteps, Al served in the Navy for over 23 years. His last command was at Ft. Douglas here in Salt Lake City. He liked the climate and decided a landlocked state was the place to be.

Courtney Strong is November Employee of the Month





One of Courtney's favorite things to do is travel—spontaneously! Since her husband is a pilot with Sky West, they will often just pack their bags and go.

She says her favorite thing about working at the Salt Palace is the people — both clients and co-workers.



Brian Savage Claims October Employee of the Month

Brian first came to the Salt Palace as a client, producing the 2015 Salt Lake City Par-

liament of the World's Religions. Living in Chicago and New York for the past 20 years, Brian fell in love with the pace and beauty of Salt Lake City and decided to make it home.

He was educated at Saint Louis Christian College, Emmanuel Christian Seminary, and Chicago Theological Seminary. He has an extensive career in fundraising and event production for national agencies focusing on AIDS, Breast Cancer awareness, youth education and world religions. When he is not at the Salt Palace, Brian loves skiing, hiking, camping; basically anything that gets him into the mountains. He lives in Salt Lake City with his husband Loren and two cats.

Events (continued from Page 1)

Orthopaedic Manual Physical Therapists, SaltConf/Salt Stack, Society of Automotive Engineers International Maintenance

Symposium & Exhibition and the Association of Molecular Pathology.

Special events included **FearCon**, (a Halloween favorite), Big Brothers, Big Sisters Utah Chef & Child, Hip Hop Utah, Project Homeless Connect and JAMZ Cheer & Dance.

Meetings, trainings, tradeshows and workshops included: Geothermal Resources Group, US Foods Fanatics Live, Fidelity Investment Forum, 3 Key Elements: Royalty & Romance, BOSS

Regional Meeting, AmCon, 3 Key Elements: Art of Mentoring, Face2Face Interface, Rural Community Assistance Corporation Symposium, 3 Key Elements: Master Your Influence, World Wide Dreambuilders Regional Rally, SynAudCon, Joint Counter-terrorism Awareness Workshop, IATSE Training (x2), Eide Bailly Training, 3 Key Elements: Present Yourself, Deloitte CPE Day, 3 Key Elements: Royalty & Romance, Resilient Salt Lake County Annual Conference, Salt Lake County Parks and Rec Year End Meeting, Life Leadership Seminar and IATSE Rigging Training.

There were many holiday parties and banquets this year, including: UTC Hall of Fame Gala, Mark Miller Toyota Holiday Banquet, RBM Services Christmas Party, Utah Association of Realtors Inaugural Dinner, BioFire Diagnostics Holiday Banquet, ACE Disposal Christmas Party and SeneGence's SeneCelebration.

4th Quarter Sales

(continued)

December

- Melaleuca National Convention 2021
- Melaleuca National Convention 2022
- Melaleuca National Convention 2023
- Rootstech Conference 2022
- Utah Dental Association 2019
- Konami Digital Entertainment YCS Salt Lake City 2018
- LifeVantage Headshot Photos 2018
- Face2Face Interface Event 2018
- AmCon Shows 2018
- Utah Pride Center Queer Prom 2018
- BD Global Town Hall Meeting 2018
- Society for Research in Child Development 2023



The month-long clothing drive to benefit the Road Home was a great success! An entire pickup truck bed was filled to the brim with boxes and bags of clothing, shoes and accessories. The drive wrapped up mid-December, just in time for those who needed a little extra clothing as winter weather moved into the Salt Lake valley. Thanks to all who contributed to this worthwhile effort.

2017 Capital Improvement Project Updates

Kitchen Expansion Study: Completed

Kitchen Refrigeration & Expansion: Nexus Architects completed bid documents that are now under review by Salt Lake County. The RFQ is slated to be issued the first week of February.

Service Drive Repair: Completed

Upgrade cooling towers 1-4: Completed

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Fiber Retrofit: Americom continues to work on the project as our show schedule allows.

Exit Ramp by Room 155: Completed

Sound System Upgrade: The Poll Sound quote came in under budget. Installation has started and very near completion. A meeting will be held to go over punch list items on January 11th.

Hall 5 Floor Repair: Completed

Upgrade Halls 1 & 4 Restrooms: Hall 1 expected completion is January 18th. Hall 4 expected completion is February 18th.

Dock Doors: Completed

Wooden Doors: Completed except for Room 151 room. Completion expected by 01/10/2018.

Overhang Repair on 300 West: Completed

Waterless Urinals: Purchase order has been issued. Waiting on

delivery.

Security Gates Dock: Construction has begun. North gate is

nearing completion. Expected finish by March 1st.

December Food Drive Benefitted Utah Food Bank



Employees from all three SMG/ Salt Lake facilities proved, once again, how generous they can be when it comes to helping those in need. Non-perishable food items were collected at the annual Employee Recognition Luncheon on December 13th.

In return for a donation, employees received an extra "opportunity drawing" ticket making them eligible for fabulous prizes. In the end, over 360 pounds of food was donated to the Utah Food Bank. Special thanks to Troy Rushton at Visit Salt Lake for delivering the food in his pickup truck...and to Morgan Gibbons and Roseann Hernandez for helping with the collection & delivery.

Visit Us At

www.saltpalace.com



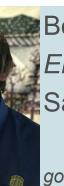






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Bob Mortensen Named Employee of the Year for the Salt Palace

His work furthering sustainability goals recognized

Bob Mortensen, Day Shift Supervisor of the Event Setup Department, has been instrumental in the success of the facility's sustainability program. He collects and organizes materials left over from shows to make sure they get a second life. He created room to store these items in the facility until they can be picked up and then he weighs all items so the facility can obtain credit for waste diversion. He does all this in addition to his primary job.

Bob joined the staff in 1999. Starting in Housekeeping, after several years he moved to what was then the Operations Department, and ultimately to his current supervisory position. Bob loves the great outdoors, and besides being an avid hunter and fisherman, he often goes on motorcycle rides for charitable causes.

Bob was named Employee of the Month for May. His nominations read: I'd like to nominate Bob Mortenson. Bob has been absolutely essential in organizing our new donation program. In an effort to increase our recycling diversion and reduce landfill usage, he has scoured the Salt Palace for materials to donate. He also cleaned out the P1 cages and storage areas which has created a more organized storage location. He is also working diligently to capture weight for all donation material and ensure we reach our recycling diversion goals. This a crucial piece to our new Sustainable Events Program and APEX/ASTM certification. He is also ensuring that donation items are placed for donation pickup and that our donation partners are capturing all the materials. This often entails him and his crew out on the docks with a fork lift helping load materials. All of these efforts are ensuring that the Salt Palace achieves its goals as a more sustainable facility. It is resulting in thousands of pounds of materials going back into the community rather than falling in the landfill. Bob is working really hard to reduce our foot-print and should be proud of the effort he and his team are putting forth.

— from Chance Thompson, Chair, Green Team Committee

Let's recognize the hard work and dedication Bob Mortensen has shown regarding our new sustainability efforts. Bob has played an important role on the Green Team and has translated new ideas into successful practices. He went above and beyond in making new space available to hold donated materials. He continues to coordinate the gathering of show materials from the exhibit halls to the docks, making pickup easy for our community partners. Bob continues to come up with great ideas and is truly interested in how the Salt Palace can improve its diversion rate. He is a silent force behind the scenes making a positive impact!

- from Gaylis Linville, Director of Communications & PR

One of the highlights of the end-of-year **Employee Recognition** Luncheon is the naming of the *Employees* of the Year for each of the SMG/Salt Lake facilities. Candidates are selected from the pool of Employees of the Month from the Salt Palace, and Employees of the Quarter from the Equestrian Park and the Mountain America Expo Center. Those employees are nominated by their peers and selected by members of the Emplovee Action Committee. Employees of the Year are selected by the Directors from all three facilities.

SUSTAINABILITY NEWS

GREEN EMPLOYEE OF THE YEAR SELECTED

Chance Thompson, Guest Relations Manager for the Salt Palace and Green Team Committee
Chair was selected by the facility Directors as the Green Employee of the Year. Chance was instrumental in obtaining the APEX Level 1 Certification for the facility and has led the charge for improving sustainability practices throughout SMG /Salt Lake. This was the first year "green" employees have been recognized. Chance was selected from a field of candidates from all the APEX-certified

partners (Salt Palace, Mountain America Expo, Utah Food Services, Visit Salt Lake and PSAV) who received Green Employee of the Month awards. Other Salt Palace "green" employees included:



Fitz Dornellas



Joe Ruggieri



Karla Garcia



Stacy Page



Marion O'Connor

Salt Lake to be Represented at EIC/ APEX Meetings in Nashville in January

The redesign component of APEX's relaunch is almost complete. Chance Thompson has been invited to participate in the rewrite phase to get the new concepts in print. The meetings in Nashville will be the launching point for that process. The new APEX standards are striving to increase adoption, become easier to navigate and, overall, continue dramatic impact on carbon reduction in the events industry.

IMEX America and the EIC/APEX meetings in Las Vegas turned out to be incredibly exciting for sustainability efforts here in Salt Lake. It was made clear that Salt Lake is winning the sustainability battle against most other convention destinations.

SMG Employee Assists in the Development and Training for First Sustainable Events Professional Certificate Class

As part of his responsibilities to the EIC Sustainability Committee, Chance Thompson helped develop the workbook for this new program. The Sustainable Events Professional Certificate is a two-day educational class on how to plan sustainable events. It includes everything from material management to food rescue.

The course also talks about carbon footprint reduction and offsetting, as well as service projects and accessibility for event attendees. The focus for Chance's contribution was teaching about the carbon lifecycle and offsetting, donation programs and circular event economy. In addition, he presented on a panel during CMP Conclave to discuss the most important topics for a sustainable future in the event industry. The Conclave was held in Washington, D.C.

The Recycling Totals report is being compiled and will be emailed to you soon. It will be a summary for all of 2017.

November EAC Service Project Was for the Birds — Literally!



SMG work crew built homes for kestrels

On Tuesday, November 7th, over a dozen volunteers from the Salt Palace and South Towne gathered at the 9-Line Community Garden at 900 South 725 West to construct several bird nesting boxes, install one, weed and pick up trash.

The Crafts crew brought a generator, a table saw, power tools and other items to tackle the construction projects.

The 9-Line Garden is part of the Wasatch

Community Gardens network. Chance Thompson made contact with this group

because its mission aligns with promoting a more sustainable lifestyle. This particular garden opened this spring. Low income people can rent the raised beds to grow their own food. There is also a shared, community garden

available from which people can harvest fruits and vegetables at no charge.





The three *Employees of the Month* previously listed in this publication were considered for *Employee of the Year*, as well as:

- Karla Garcia Database Administrator
- ♦ Marjean Marshall Payroll Clerk
- Susan Christensen Housekeeping
- ♦ Evan Phillips Telecom
- Francisco Contreras Housekeeping
- ♦ Randy Raglin—Event Set-up
- ♦ Victoria Olsen Facility Services
- ♦ Blaine Peek Security



Home Sweet Bird Home