



# AGENDA

## Visit SLO CAL Board of Directors

### Visit SLO CAL Board of Directors Meeting Agenda

Wednesday, January 21, 2026

8:30 am – 10:30 am

Visit SLO CAL, 81 Higuera Street, Ste 220, San Luis Obispo, CA 93401

**1. CALL TO ORDER**

**2. PUBLIC COMMENT (On Non-Agenda Items)**

**CONSENT AGENDA – *motion required*** **C. Cartier**

- 3. Approval of November 19, 2025 Board of Directors Meeting Minutes**
- 4. Approval of October 2025 Visit SLO CAL Financials**
- 5. Approval of November 2025 Visit SLO CAL Financials**
- 6. Approval of December 2025 Visit SLO CAL Financials**

**CEO REPORT** **C. Cartier**

**7. CEO Report**

*Staff will provide tourism performance update, relevant industry updates and highlight upcoming CEO travel.*

**BUSINESS ITEMS**

**8. FY 2025/26 Mid-Year Budget Reforecast – *motion required***

*Staff will seek Board approval of Visit SLO CAL’s FY 2025/26 Mid-Year Budget Reforecast*

**9. Tourism Economics Lodging Forecast Results Recap**

*Staff will present the findings from the recently completed lodging forecast study which was conducted by Tourism Economics*

**10. Strategic Direction 2029– *motion required***

*Staff will seek Board approval of the draft of Strategic Direction 2029*

**11. Marketing, Travel Trade & ESC 2050 Updates**

*Staff will provide an update on key travel trade and marketing initiatives*

**ADJOURN.**

**BROWN ACT:** Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda.

Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Emily Rudge at (805) 541-8000 at least 48 hours prior to the meeting.

**NOTICE TO PUBLIC:** You are welcomed and encouraged to participate in this meeting. Public comment is taken (2 minutes maximum per person) on items listed on the agenda when they are called. Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Board of Directors. The agenda

provides a general description and staff recommendations; however, the Board of Directors may take action other than what is recommended.

**NOTICE TO PUBLIC:** Any documents provided to the Visit SLO CAL Executive Committee regarding any item(s) on this agenda will be made available for public inspection at Visit SLO CAL (81 Higuera St, Ste 220, San Luis Obispo, CA, 93401) during normal business hours, or email your request to Emily Rudge [emily@slocal.com](mailto:emily@slocal.com). Any changes to the agenda will be posted prior to the meeting at [www.slocal.com](http://www.slocal.com)