



**Visit SLO CAL Marketing Committee Meeting**  
**Tuesday, July 15, 2025**  
**8:30 am – 10:30 am**  
**Visit SLO CAL, 81 Higuera St, Ste 220, San Luis Obispo, CA, 93401**

**1. CALL TO ORDER**

**2. PUBLIC COMMENT**

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| <b>CONSENT AGENDA – <i>motion required</i></b> |
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**3. Approval of May 20, 2025 Marketing Committee Minutes**

*Staff will request Committee approval of the May 20, 2025 Marketing Committee Meeting Minutes.*

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| <b>VP MARKETING REPORT</b> |
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| <b>M. Cano</b> |
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**4. Visit SLO CAL VP of Marketing Report**

*VP of Marketing will provide an update on current projects, reporting and areas of focus for the months ahead.*

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| <b>BUSINESS ITEMS</b> |
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| <b>M. Cano</b> |
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**5. Turns Well Taken Brand Campaign**

*Staff and agency team will provide an overview of brand storylines for the Turns Well Taken brand campaign.*

**6. FY 26 Paid Media Plan Part 1**

*Staff and agency team will present the FY 26 Paid Media Plan for the first half of the fiscal year.*

**7. Event Support Update**

*Staff will share the results of the in-kind event sponsorship program and share event support program modifications for the upcoming fiscal year.*

**8. FY 26 Content Programs**

*Staff and agency team will provide an overview of the FY 26 content programs.*

**9. Marketing, Sales & ESC 2050 Updates**

*Staff will provide an overview of marketing performance, review recent sales activities and discuss ESC 2050 initiatives.*

## ADJOURN

BROWN ACT: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda.

Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Megan Leininger at (805) 541-8000 at least 48 hours prior to the meeting.

NOTICE TO PUBLIC: You are welcomed and encouraged to participate in this meeting. Public comment is taken (2 minutes maximum per person) on items listed on the agenda when they are called. The agenda will be made available for public inspection at Visit SLO CAL's Office located at 81 Higuera St, Suite 220, San Luis Obispo, CA 93401 and online at [slocal.com](http://slocal.com). Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited, and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Committee. The agenda provides a general description and staff recommendations; however, the Marketing Committee may take action other than what is recommended.