



**Visit SLO CAL Marketing Committee Meeting**  
**Wednesday, May 27, 2026**  
**8:30 am – 11:00 am**  
**Visit SLO CAL, 81 Higuera St, Ste 220, San Luis Obispo, CA, 93401**

**1. CALL TO ORDER**

**2. PUBLIC COMMENT**

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| <b>CONSENT AGENDA – <i>motion required</i></b> |
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**3. Approval of March 17, 2026 Marketing Committee Minutes**

*Staff will request Committee approval of the March 17, 2026 Marketing Committee Retreat Minutes.*

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| <b>CMO REPORT</b> | <b>M. Cano</b> |
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**4. Visit SLO CAL CMO Report**

*CMO will provide an update on current projects, reporting and areas of focus for the months ahead.*

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| <b>BUSINESS ITEMS</b> | <b>M. Cano</b> |
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**5. FY 2027 DRAFT Business & Marketing Plan – *motion required***

*The Committee will review Visit SLO CAL's FY 2026 Business & Marketing Plan and staff will request a recommendation for Board of Directors approval.*

**6. FY 2027 Proposed Budget**

*Staff will present Visit SLO CAL's proposed FY 2027 Budget.*

**7. Marketing Committee Member Application Approval – *motion required***

*Staff will provide a review of the Marketing Committee applications and request the Committee provide a recommendation to the Board for approval.*

**8. Marketing, Sales & ESC 2050 Updates**

*Staff will provide an overview of marketing performance, review recent sales activities and discuss ESC 2050 initiatives.*

**ADJOURN**

BROWN ACT: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda.

Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Megan Leininger at (805) 541-8000 at least 48 hours prior to the meeting.

NOTICE TO PUBLIC: You are welcomed and encouraged to participate in this meeting. Public comment is taken (2 minutes maximum per person) on items listed on the agenda when they are called. The agenda will be made available for public inspection at Visit SLO CAL's Office located at 81 Higuera St, Suite 220, San Luis Obispo, CA 93401 and online at [slocal.com](http://slocal.com). Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited, and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Committee. The agenda provides a general description and staff recommendations; however, the Marketing Committee may take action other than what is recommended.