

STRATEGIC TARGETING: WHO, WHERE, WHEN & HOW

Awareness — Lower awareness = opportunity

Likelihood to Visit —— High likelihood = opportunity

Familiarity with the Destination ———— As a reason to visit

Average Advertising Cost ——— Cost to reach the market

WHO: OPPORTUNITY PERSONAS







TARGET MARKETS

LOS ANGELES, CA



SAN FRANCISCO, CA San Francisco City, Contra Costa County, Alameda County & Santa Clara County



SEATTLE, WA

King County



DENVER, CO

Denver County, Arapahoe County, Jefferson County, Adams County, Douglas County, El Paso County, Boulder County & Larlmer County



PHOENIX, AZ

Maricopa County



LAS VEGAS, NV Clarke County

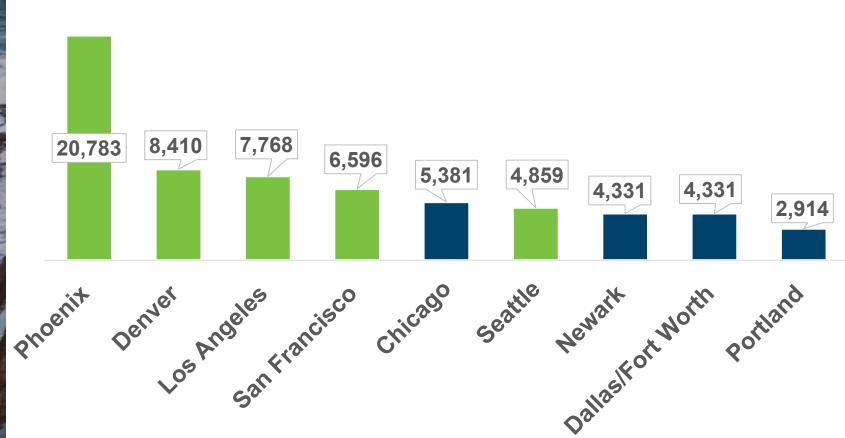
TARGET





SLO CAL VISITORS
WHO: OPPORTUNITY MARKETS

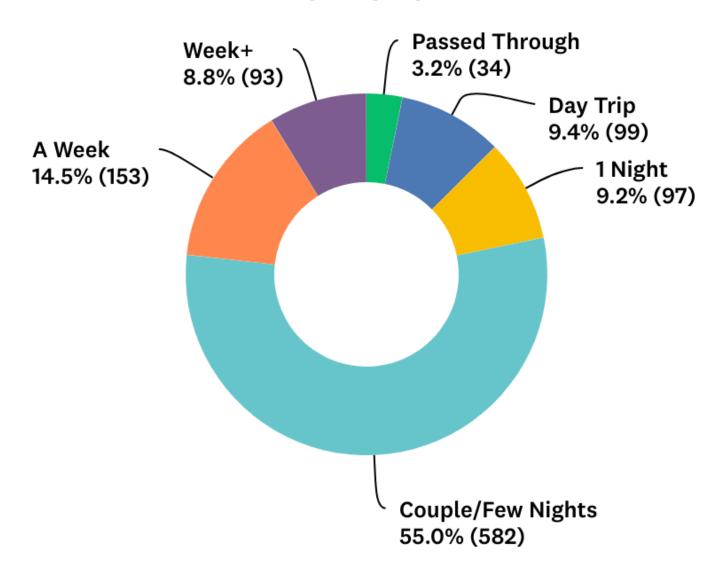
TOP TEN IN-BOUND FLIGHT ORIGIN MARKETS





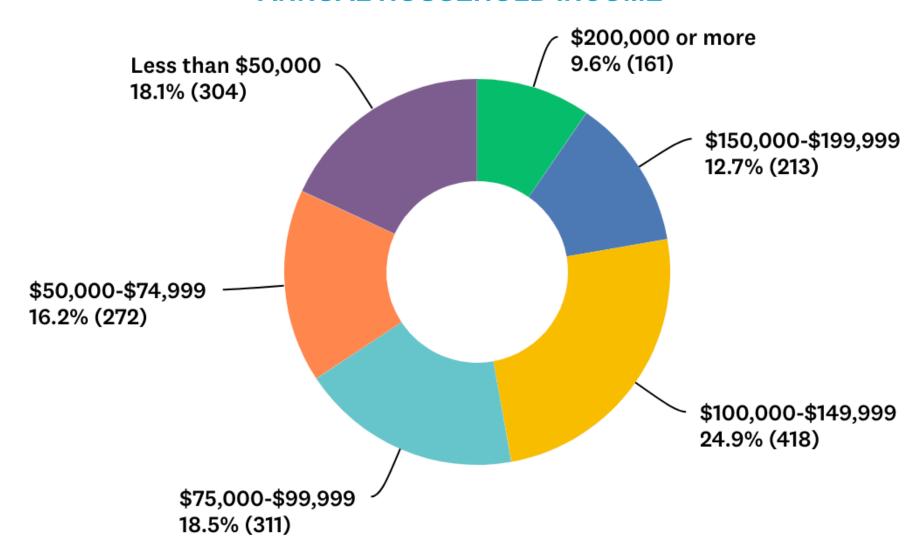
WHO: HIGH-CALIBER TRAVELER

LENGTH OF STAY



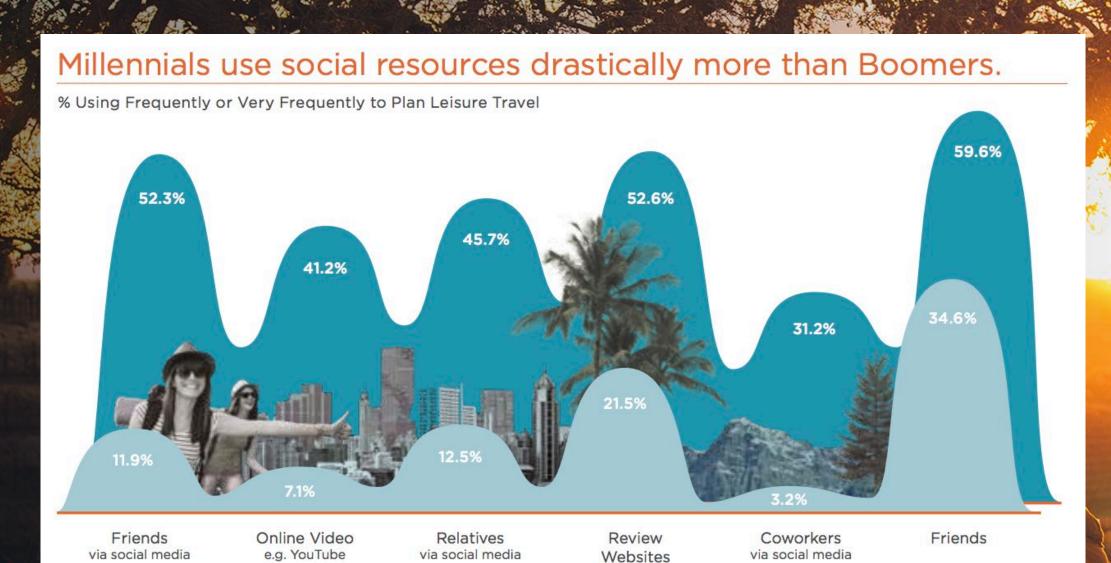
WHO: HIGH-CALIBER TRAVELER

ANNUAL HOUSEHOLD INCOME



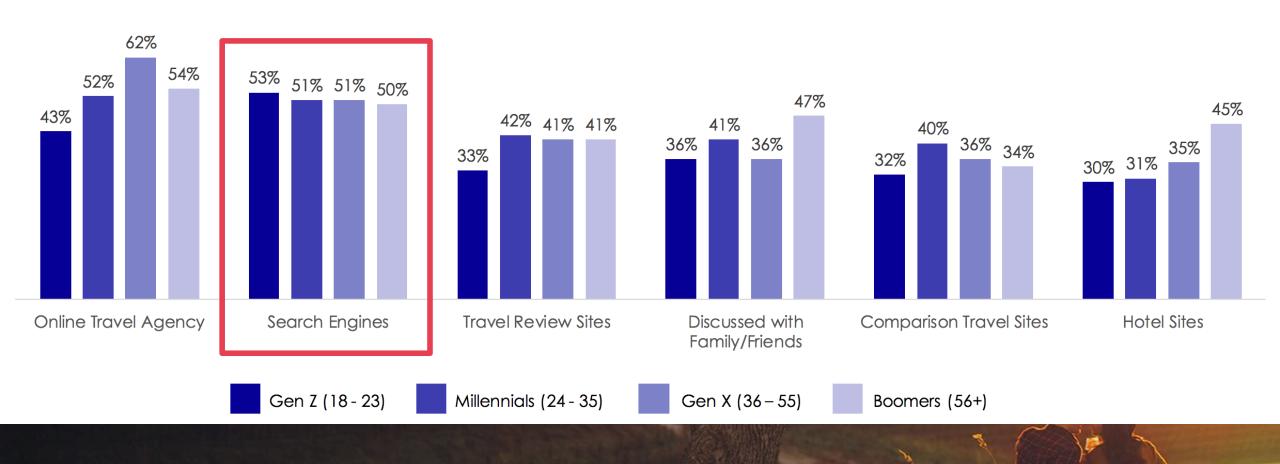


SLO CAL VISITORS HOW: TRAVEL PLANNING TRENDS



SLO CAL VISITORS HOW: TRAVEL PLANNING TRENDS

A STATE OF THE PARTY OF THE PAR



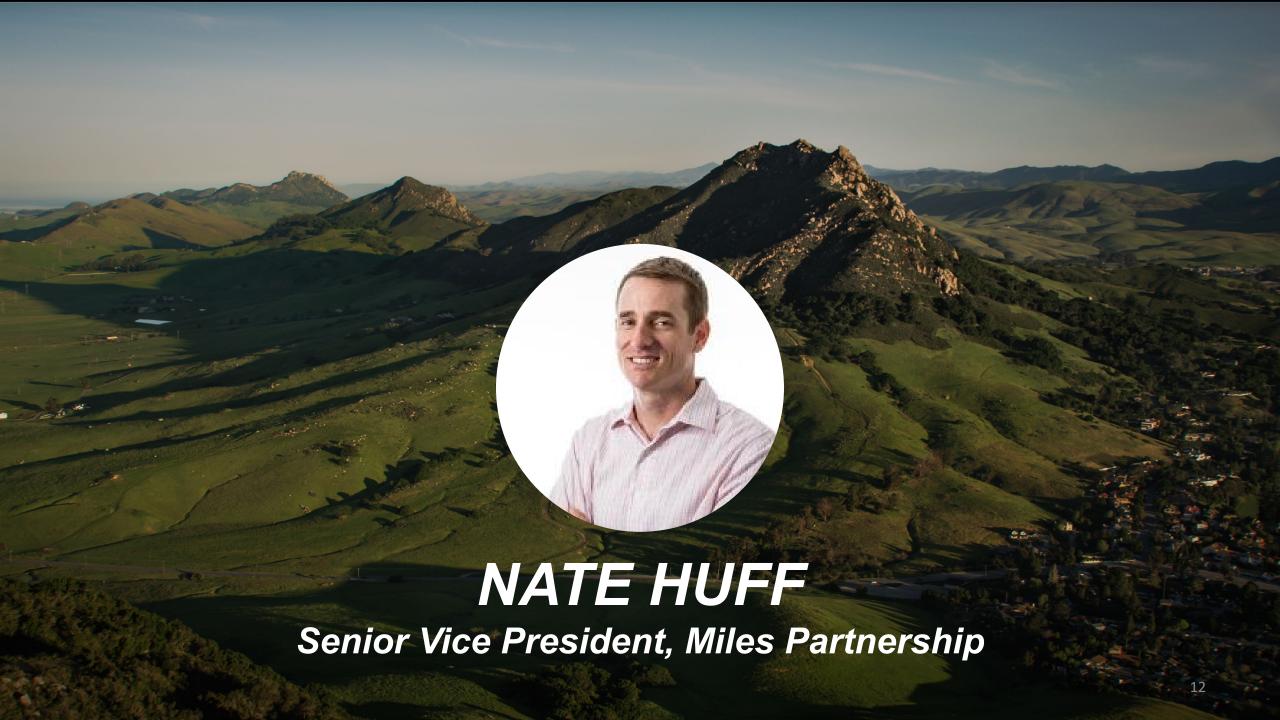
HOW: TRAVEL PLANNING TRENDS



Search Google or type a URL



69% OF CONSUMERS TURN TO SEARCH TO START THEIR TRAVEL PLANNING



Maximizing Exposure

For Your Business in Google's Products

Visit SLO CAL Industry Presentation Oct. 24, 2018



With You Today



Nate Huff

Senior Vice President Miles Partnership



Today's Agenda

- How are consumers discovering SLO CAL through the world's largest online ecosystem
- Where is your business information appearing in Google's products.
- Why it's important to care
- How you can access, control and improve your business's exposure in Google products

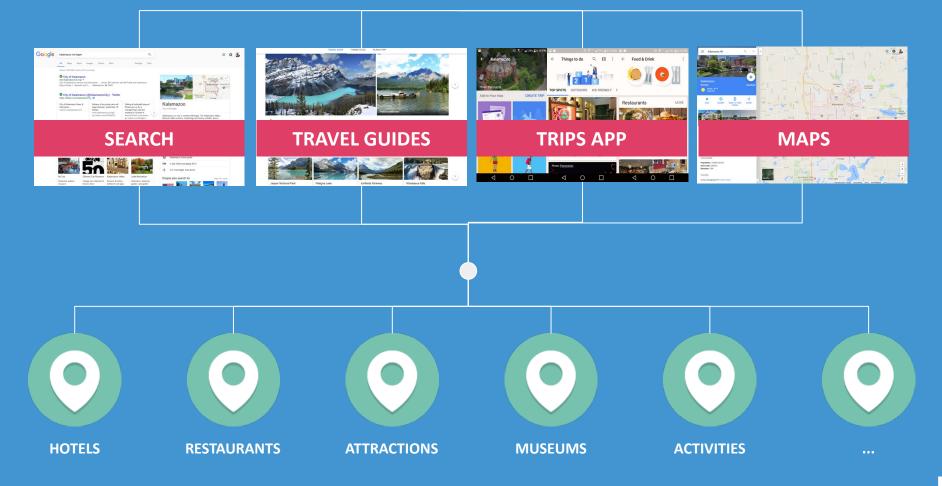


Understanding how travelers search for information about SLO CAL and what the destination looks like when they do.





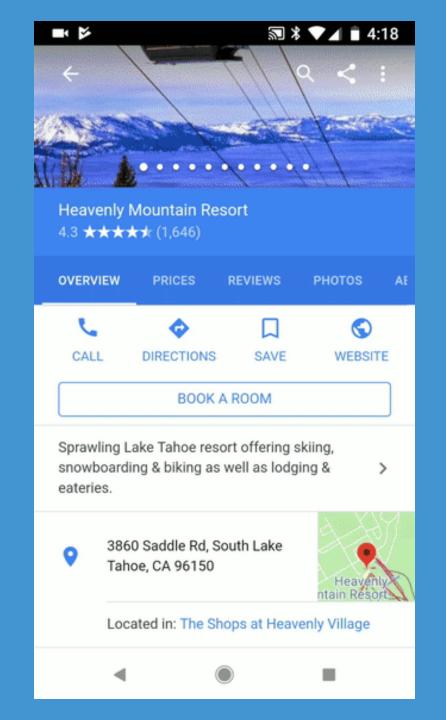
There's a **significant shift** going on in organic website traffic in travel and hospitality.

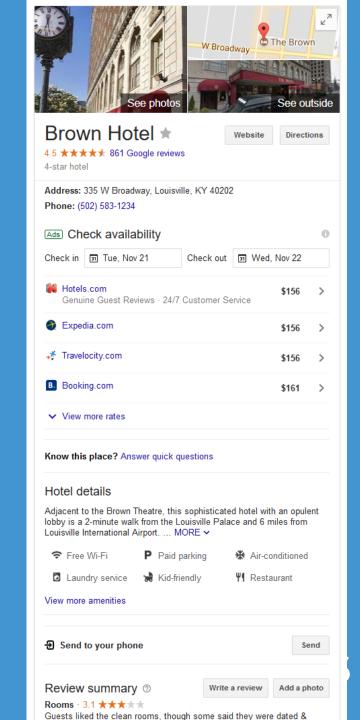




We want to help you maximize your exposure in Google's products because it benefits you, the consumer and your market.

This is the Knowledge Panel



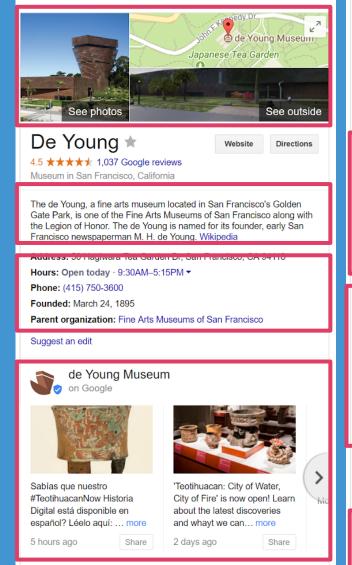


Photos

Description

Info

Posts



Artworks



the Tropics



Night



Shadow

Albert Bierstadt



Sargent

Stories from the collection

Lake, Cal...

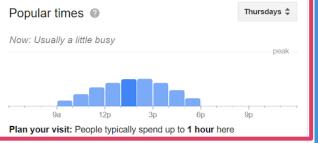
Albert Bierstadt



(Mary Tur... John Singleton







Reviews

Write a review

Add a photo

A diverse collection of fine arts in a building with a dramatic copper facade in Golden Gate Park. - Google



"Great collection of American Art, fantastic location and fun



"Not to mention Friday night free music and museum parties"



"Stroll the outdoor grounds and breathe in the bay area."

Send to your phone

Send

Profiles







People also search for



Arts eums of Francisco

Museums of

Fine Arts

San Fr...



Francisco

Museum..



Gate Park





View 15+ more

Feedback

Reviews

Times

Social Icons









500 SAVES - 1200 A

Maps

Images

ews Sh

Shopping

Settings

Tools

Museums > Chicago



Field Museum of Natural History



Museum of Science and Industry



Art Institute of Chicago



Museum of Contemporary Art, Chicago



Adler Planetarium



DuSable Museum of African Ameri...



National Museum of Mexican Art



Chicago Children's Museum



Peggy Notebaert Nature Muse...



Smart Museum of Art



University of Chicago Oriental Instit...



Museum Campus

Peggy Notebaert Nature Museum - Explore Beautiful Nature

[Ad] www.naturemuseum.org/ ▼

One Of Chicago's Most Family Friendly Science Museums For Children And Adults. Live Animals · Workshops and Classes · Interactive Exhibits · Daily Programming

▼ The Field Museum | Welcome to The Field Museum

https://www.fieldmuseum.org/ •

Talk with our scientists about their work and see real artifacts and specimens from the approximately 30 million items in The Field **Museum's** collection. Topics ...

The 10 Best Museums in Chicago - TripAdvisor

https://www.tripadvisor.com → ... → Illinois (IL) → Chicago → Things to Do in Chicago ▼
Top Chicago Museums: See reviews and photos of museums in Chicago, Illinois on TripAdvisor.

Museum of Science and Industry: Home

https://www.msichicago.org/ ▼

Welcome to the **Museum** of Science and Industry, **Chicago**—the largest science center in the Western Hemisphere.

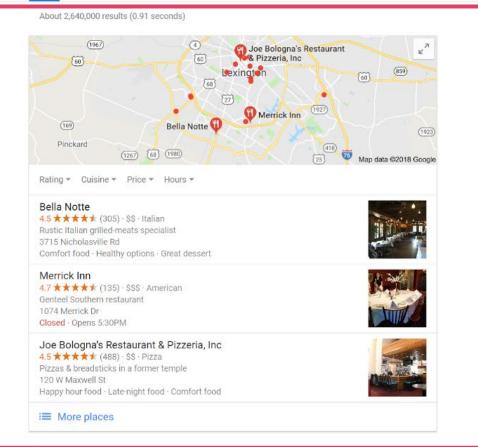
10 best Chicago museums for art, history, nature and culture - Time Out

https://www.timeout.com/chicago/.../10-best-chicago-museums-top-institutions-to-visi... ▼
Feb 6, 2017 - The best Chicago museums. Art Institute of Chicago. The Field Museum. Museum of
Contemporary Art. Museum of Science and Industry. National Museum of Mexican Art. Adler
Planetarium. DuSable Museum of African American History. Chicago History Museum.



Museums Parks Events





The 10 Best Lexington Restaurants 2018 (with Prices) - TripAdvisor

https://www.tripadvisor.com/Restaurants-g39588-Lexington_Kentucky.html ▼
Reserve a table for the best dining in Lexington, Kentucky on TripAdvisor: See 38417 reviews of 971
Lexington restaurants ... Best Restaurants in Lexington, KY.

Vegan Restaurants in Lexington · Restaurants near Keeneland · Merrick Inn · Josie's

The 17 Essential Lexington Restaurants - Thrillist

https://www.thrillist.com/eat/louisville/best-restaurants-in-lexington-ky
Sep 14, 2015 - But Lexington has become something of a dining destination now, too, ... This is one of chef Ouita Michel's restaurants, so it's way more than fried fish. 141 E Main St, Lexington, KY 40507-859.253.0014 · Website · Menu.

Restaurants in Lexington, KY: Horse Capital of the World - VisitLex

https://www.visitlex.com/restaurants/ >

Restaurants: Beyond Grits! A.P. Suggins Bar & Grill. 345 Romany Road, Lexington, Al's Bar, 601 North

Local 3-Pack



Locations with a high customer rating and a lot of reviews tend to show in the top 3 here

Most other business categories:
Restaurants
Hotels
Art galleries,
Shopping centers

Plumbers, etc.



Maps

Images

Shopping

More

Settings

Top Sights

About 10,700,000 results (1.03 seconds)

Things To Do In KY | Visit Kings Island Theme Park | visitkingsisland.com

(Ad) www.visitkingsisland.com/ *

Roller Coasters, Fun Rides, Live Entertainment, Food & Thrills For Everyone! Military Days: May 25-28 · First Responders Days

Things to Do

Check Out Our Thrill Rides, Live Entertainment and Much More!

Plan A Visit

Tips, FAQs & More Information to Help Plan a Visit to Kings Island

Things to do in Kentucky



Mammoth Cave National Park Mammoth Cave, Cedar

Sink & park trails



Red River Gorge Natural landmark with sandstone arches



Creation Museum Interactive biblical scenes & exhibits



Land Between the Lakes National... Sprawling nature

preserve

More things to do

The 10 Best Things to Do in Kentucky - 2018 (with Photos) - TripAdvisor

https://www.tripadvisor.com/Attractions-g28938-Activities-Kentucky.html *

Book your tickets online for the top things to do in Kentucky, United States on TripAdvisor: See 110786 traveler reviews and photos of Kentucky tourist attractions.

Kentucky TripAdvisor · Kentucky Kingdom · Red River Gorge Geological ...

45 Cool and Unusual Things to Do in Kentucky - Atlas Obscura

https://www.atlacabcoura.com/things.to.do/kontucky.w

oSt. Louis

Kentucky

US State

Things to do What to do Points of interest

Limited categories:

Parks

Museums

Kentucky is a southeastern state bour Kentucky is a southeastern state bounde Attractions and the Appa lachian Mountains in the Attractions capital. The state's largest city, Louisville

the renowned horse race held at Church Theme Sparks
May. The race is preceded by a 2-week fTheme Kentucky Derby Museum year-round.

Public spaces Lakes/Beaches

Landmarks

Zoos, etc.

Plan a trip

Capital: Frankfort

Abbreviation: KY

Governor: Matt Bevin



Kentucky travel guide



2 h 31 min flight

Destinations











Visit SLO CAL | Things to Do, Hotels, Restaurants, Maps & Guides

https://www.slocal.com/ ▼

Located in the heart of California, SLO CAL is known for its relaxed pace. Discover the benefits of taking it easy by exploring award-winning wineries, fun things ...

Things to Do · San Luis Obispo 58 · Things to do in San Luis Obispo · San Simeon

San Luis Obispo, California - Wikipedia

https://en.wikipedia.org/wiki/San Luis Obispo, California ▼

San Luis Obispo or SLO for short, is a city in the U.S. state of California, located roughly midway between Los Angeles and San Francisco on the Central Coast.

Named for: St. Louis of Toulouse Founded: September 1, 1772 State: California Incorporated: February 16, 1856

History · Geography · Demographics · Government

City of San Luis Obispo, CA | Home

https://www.slocity.org/ ▼

What's New In SLO. LaurelCompleteStLgThb Laurel Lane Complete Streets Ribbon Cutting Ceremony · 1 · 2 · 3 · 4 · 5 · 6 · logo thumb trans bkgrnd City Seeks ...

Visit SLO | San Luis Obispo CA - the Happiest Place in America

visitslo.com/ ▼

Nestled between the Coast Range, the Pacific Ocean and Wine Country, San Luis Obispo enjoys all the spoils of a life well lived on the California coast.

Things to do in San Luis Obispo



Madonna Inn Whimsical lodging & a 45-ft waterfall



Mission San Luis Obispo de Tolosa 18th-century Spanish mission & museum



Bubblegum Alley Pedestrian alley lined with chewed gum



Bishop Peak Scenic mountain for hiking & climbing



San Luis Obispo travel guide





San Luis Obispo

City in California

San Luis Obispo is a city in California's Central Coast region. On Mission Plaza, the Mission San Luis Obispo de Tolosa is a 1700s Spanish mission with a museum. Nearby, pieces of chewed gum cover the walls of Bubblegum Alley. Vendors selling produce, flowers and food take over Higuera Street for the Downtown SLO Farmers' Market. The San Luis Obispo Museum of Art focuses on work by contemporary California artists.

Elevation: 233'

Weather: 55°F (13°C), Wind W at 3 mph (5 km/h), 87% Humidity

ZIP codes: 93401-93403, 93405-93410, 93412

Population: 47,541 (2017)

Plan a trip



San Luis Obispo travel guide

3-star hotel averaging \$195



7 h 4 min flight, from \$644

Colleges and Universities: California Polytechnic State University, MORE

People also search for

Santa



California

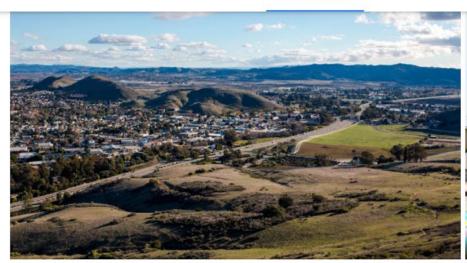






Q San Luis Obispo

TRAVEL GUIDE THINGS TO DO PLAN A TRIP





X

San Luis Obispo

City in California

San Luis Obispo is a city in California's Central Coast region. On Mission Plaza, the Mission San Luis Obispo de Tolosa is a 1700s Spanish mission with a museum. Nearby, pieces of chewed gum cover the walls of Bubblegum Alley. Vendors selling produce, flowers and food take over Higuera Street for the Downtown SLO Farmers' Market. The San Luis Obispo ... MORE

THINGS TO DO



Madonna Inn
4.5 **** (3,003)



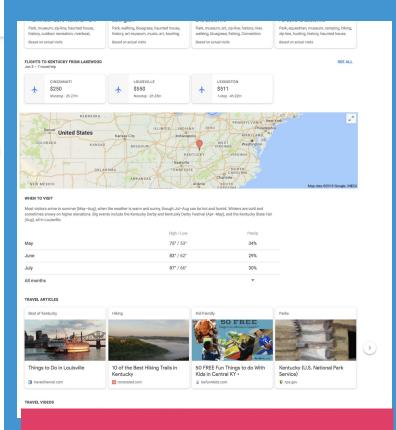
Mission San Luis Obispo de Tolosa



Bubblegum Alley

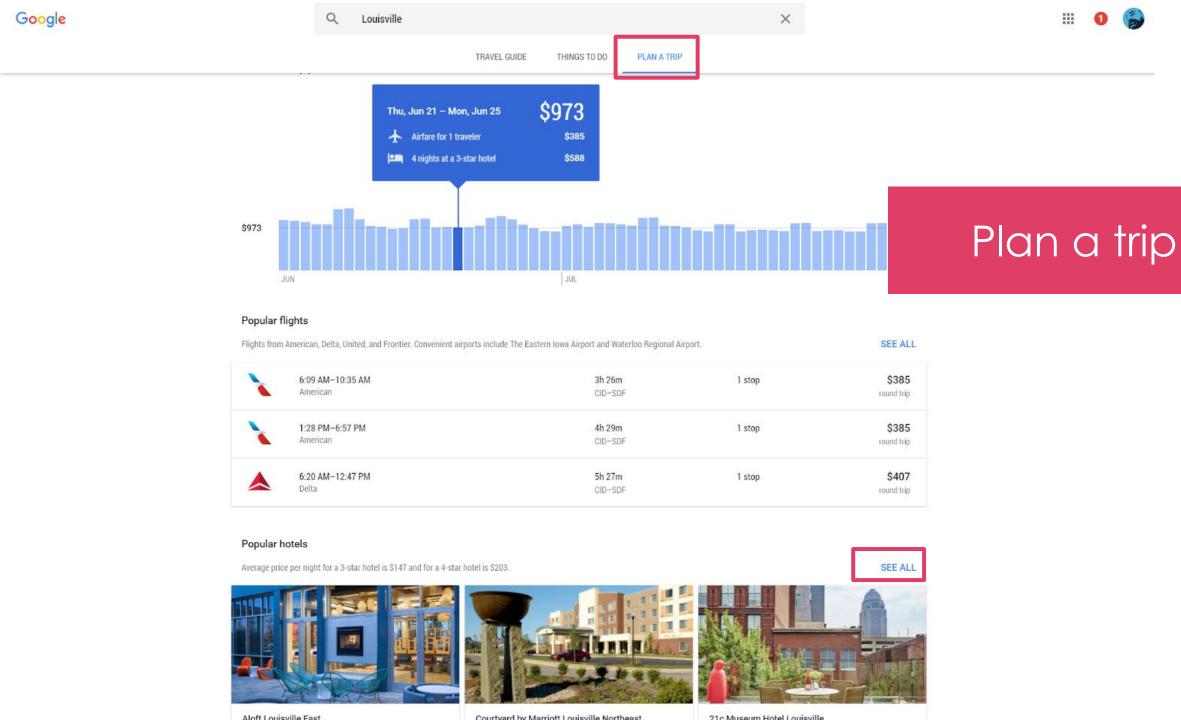


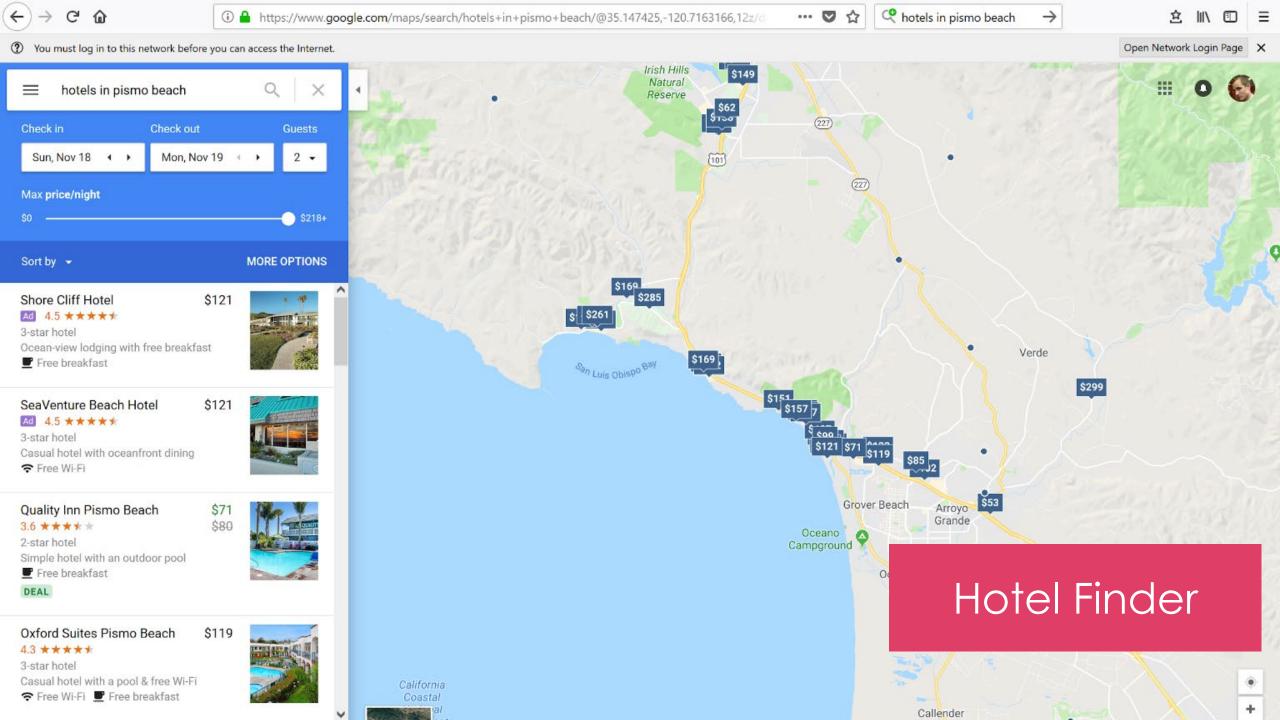
Bishop Peak 5.0 ★★★★ (21)

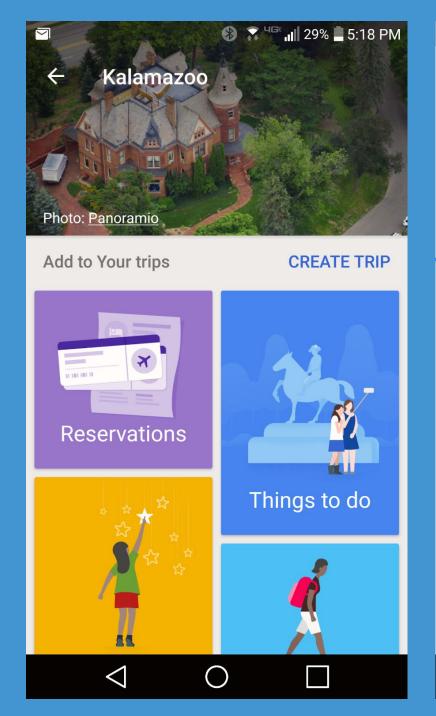


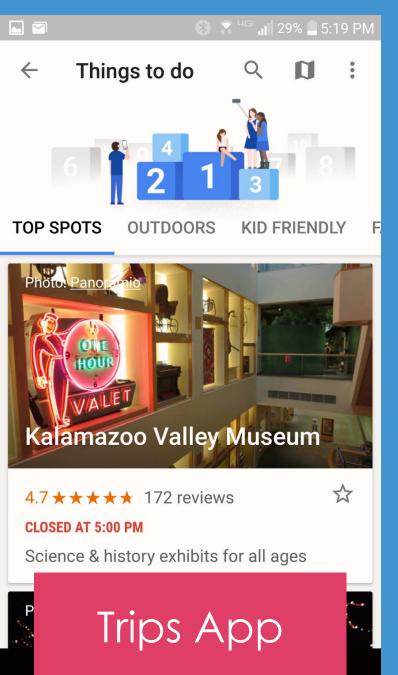
Travel Guides

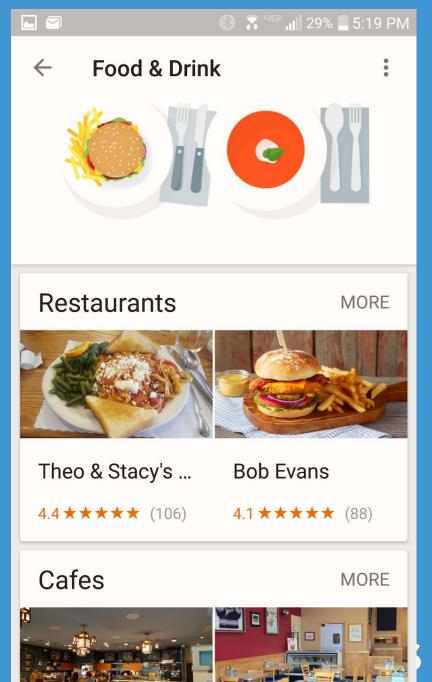


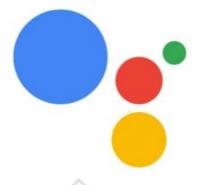




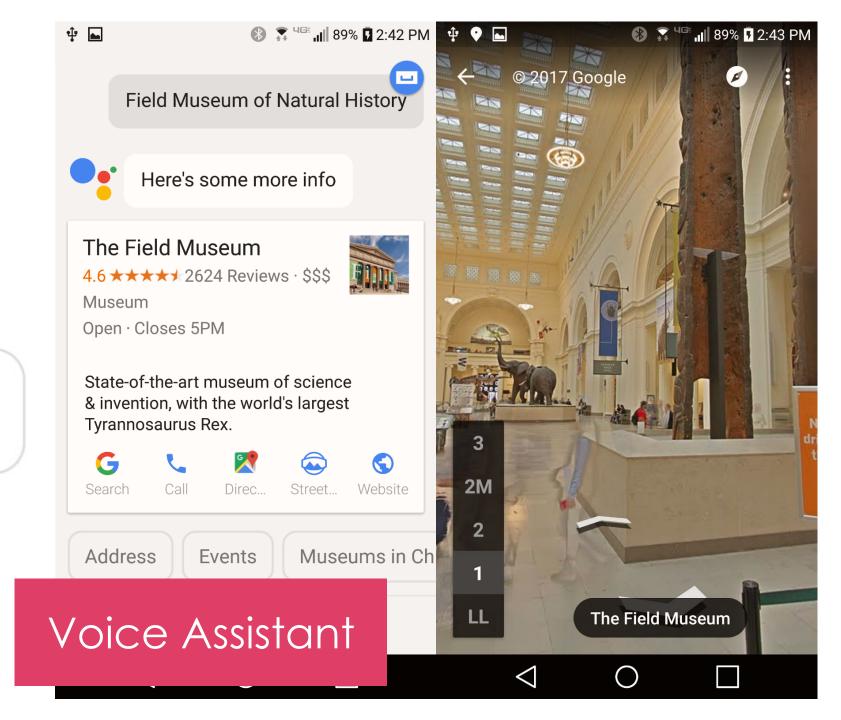


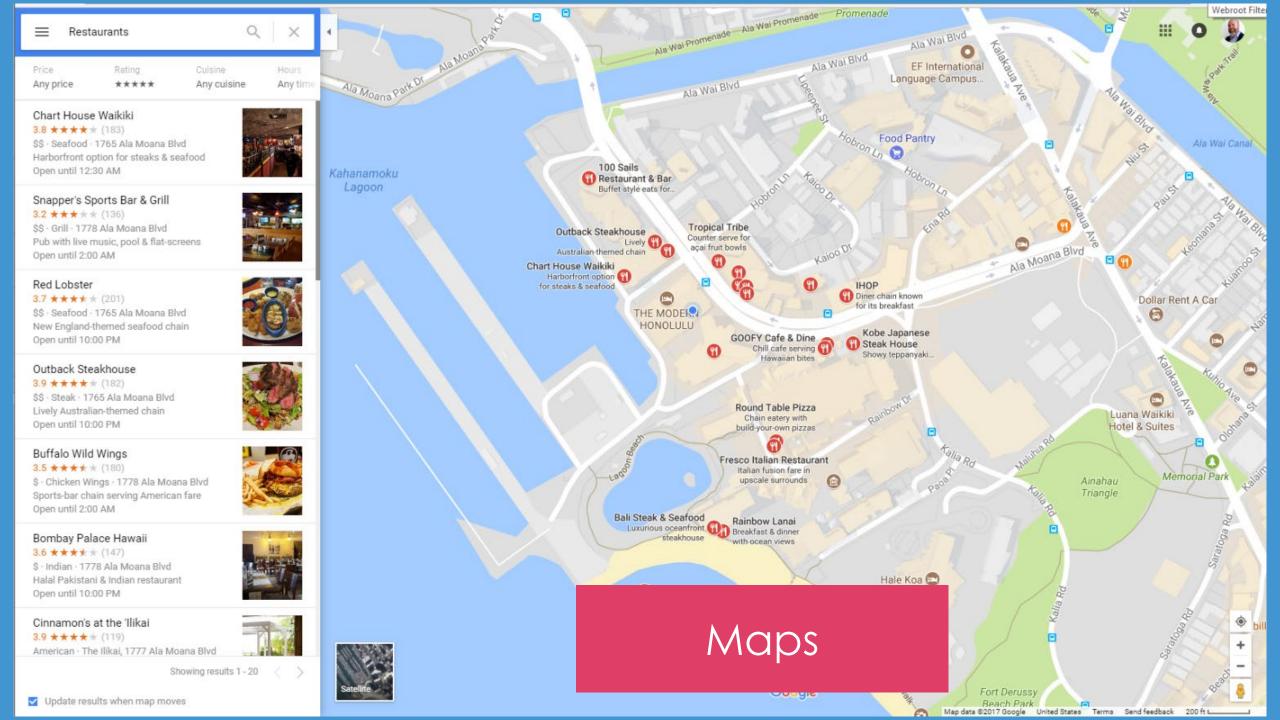






Hi, how can I help?





Improving processes and customer care

"The improvements we've made with Google Maps have made us realize that we can genuinely make a difference in our customers' lives."

READ STORY



Improving the package-tracking experience

"Google Maps' live tracking makes waiting for a parcel an interactive experience. Every recipient can ensure their delivery fits into their daily routine."

Stefan Müller

READ STORY



Helping consumers research properties

"Google Maps APIs help us give context to customers as they conduct research and evaluate possible options with respect to location.

READ STORY



Displaying modern, interactive route maps

"We have been able to increase the percentage of flights booked via the route map by more than 40 percent. In the future we are planning to integrate prices into our map—similar to Google Flight

DOCTOR

Improving patient care

"Google Maps make our user experience much more satisfying, which means patients will use our service again."

READ STORY



Providing clean water and reinventing charity

"With Google Maps APIs, we were able to create a new way for donors to view exactly where their dollars go."

READ STORY





Bringing Winnie-the-Pooh's Hundred Acre Wood to life

"Google Maps APIs are great to have in your creative toolkit, and they let you think and work in unexpected ways."

Chief Warketing Officer

READ STORY

Making it easy to find vacation rentals

"With the help of the Google Maps APIs, Tripping.com's traffic has grown 2,918%, to more than two million unique monthly

READ STORY

Delivering groceries on-demand in Latin America

> "With Google Maps, we've built an ondemand grocery delivery service from scratch, and can deliver orders within 90 minutes.

Delivering groceries across 25

We've built Bigbasket from the ground

up using Google Maps APIs. It makes sure

we have the right customer locations and

cities in India

deliver to them on time."

READ STORY

Cornershop

READ STORY

enevo



Improving mobile workforce productivity

"Happy customers translate into growth for us. We have Google Maps to thank, by providing the tools to help us build a single platform uniting drivers and the back office."

READ STORY



Enabling more intuitive and relevant property searches

"Google has been leading the way in mapping technology for a long time. Users tend to be familiar with experience, making it easier to use - and the tool has a vast amount of information."

READ STORY





Helping build a new Chicago

Thanks to a partnership with Google, the City of Chicago is showing people that government can embrace innovative solutions, make their money go further and improve their lives.

READ STORY



Locating methane leaks beneath our city streets

"We chose to use Google Maps APIs because they have the design features and flexibility we needed to visualize the data in a way that can be easily understood.

READ STORY

fleetminder



GGoOpti

Alen Orbanić

READ STORY

share road trips

Heidi Skinner Social Strategy Manager

READ STORY

Driving people from small cities

convenience and Google Maps makes

Helping motorcyclists plan and

"The app has been a huge success—

thousands of rides on the website, and

the apps are each downloaded between

people have planned hundreds of

3,000 and 5,000 times a month.

sure everything goes smoothly for picking

to large airport hubs

"Our shuttle service is built for

up and dropping off passengers.

ng a more fun, immersive cial workout

een our customers get more each their goals and explore the hile doing it.

READ STORY

MADISON +FIFTH

Building interactive mall experiences for kiosks and mobile

"We decided to build a solution that would work on touchscreen kiosks and mobile devices to detect visitors' locations and give them interactive walking directions in real time.

Delivering a regi transportation p

Asia "Google Maps offers stable technology, a familiar to our custo

let us focus on delive

mast useful transpo

Arul Xumaravel

READ STORY

HHONORS

Helping guests b room

"Through technolog make it easier for pe perfect room, have a and come back for a

READ STORY

Infoxch

Helping people f they need

"Ask Izzy gives home information about o nearby services such employment resource charging stations, le

READ STORY



Enhancing intelli

visualisation

"Google definitely pl helping Madras Cen market share in the business - a significa industry.

Thousands of Maps API customers

READ STORY

READ STORY



Helping homeowners see their homes in a whole new way

"It's all about personalization and relevance. My agent sending me a site with personalized information based on how I can better protect my home and family. That's powerful.





Directing drivers to free parking spots

"AppyParking has helped more than 100,000 users find parking spaces faster and with less stress.





Making sales data actionable

"Google Maps makes it easy for our customers to get more out of Salesforce with accurate, approachable visuals."



READ STORY

Improving on-the-road productivity of financial consultants

"With Google Maps APIs, we've improved the productivity of our mobile financial consultants by helping them visit more people every day, and giving them



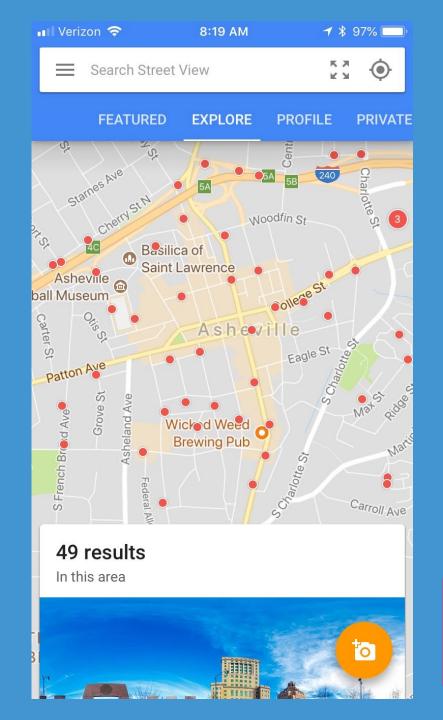
READ STORY

Visualizing ecological and social

businesses, financial institutions and

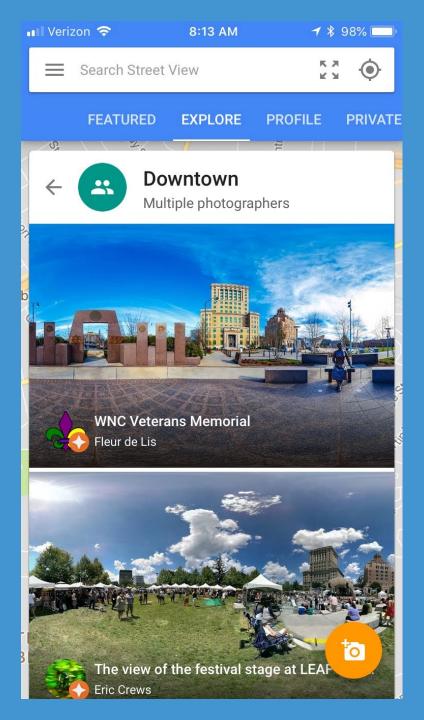
Through GRAS, we've made this information accessible not only to governments and NGOs, but also to individuals.

financial data at their fingertips."





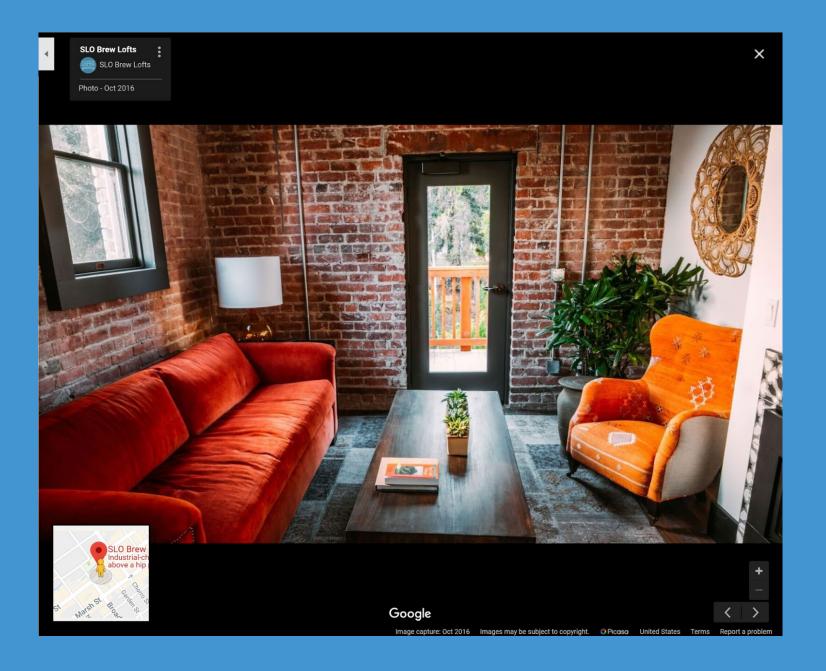
Street View







These products are important to *Visit SLO CAL* and to *your businesses* when a potential visitor is planning a trip.



Sometimes we find things that look great!



This was the cover photo for a hotel in Florida.

This was the cover photo for a park in Tennessee.



+40%

Missing important information 30% missing hours!

+35%

Business listings are unverified



Seven times more likely to generate a click

2.7X as likely to be considered reputable

Completed listings

70 More likely to visit the location

Website Visits

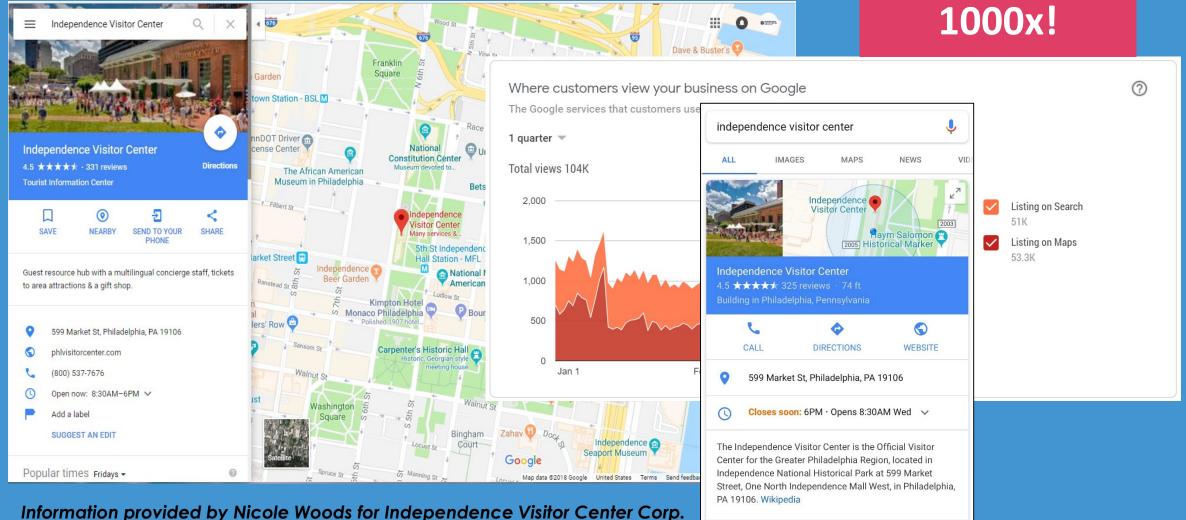
11,585

Views on Google Search:

252,397

Views on Google Maps:

11,082,365



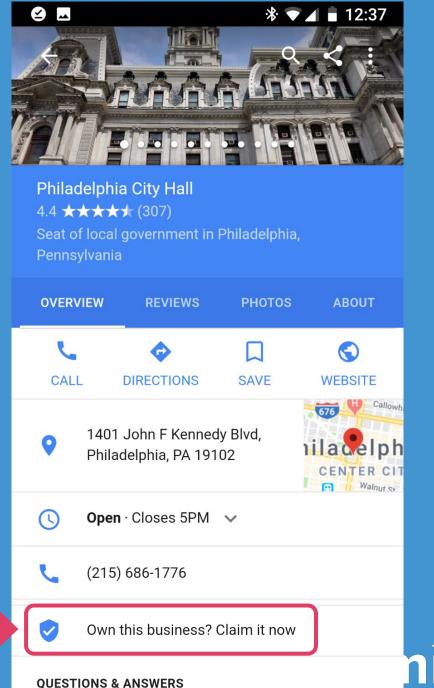
ways to maximize your exposure in Google products.



ONE Make Sure Your Business is Verified & Up to Date



Make sure you've claimed and verified your business listing.







Info

Insights

Reviews

Messaging

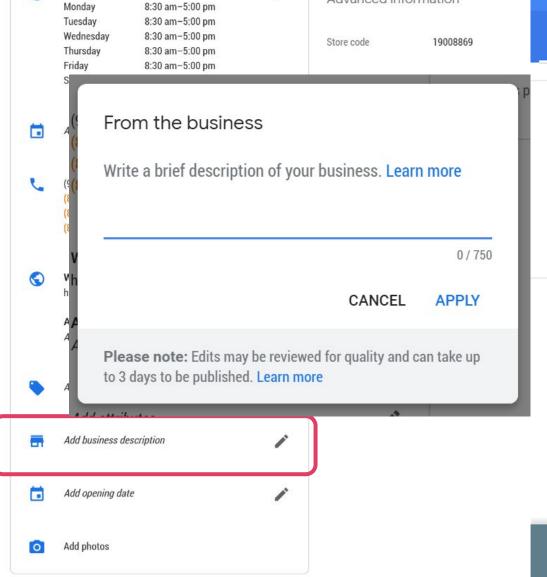
Photos

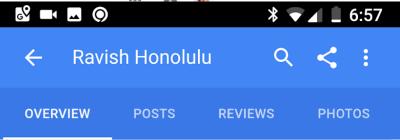
Website

Create an ad

Add new location

Manage locations





FROM RAVISH HONOLULU

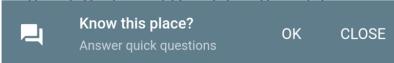
"Serving innovative dishes and cocktails, RAVISH at THE MODERN HONOLULU is about reveling in Hawaii's culinary renaissance. Believing food should be experienced, not just enjoyed, Our team will take you on an innovative culinary journey from the...More

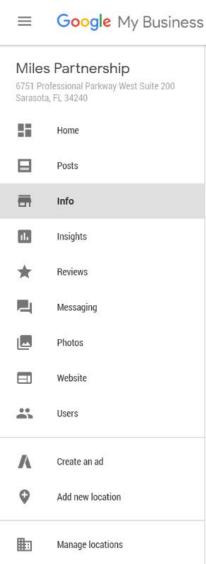
WEB RESULTS

Ravish Honolulu - Book A Table - 418 Photos & 123 Reviews - ...

https://www.yelp.com > biz > ravish-hon...

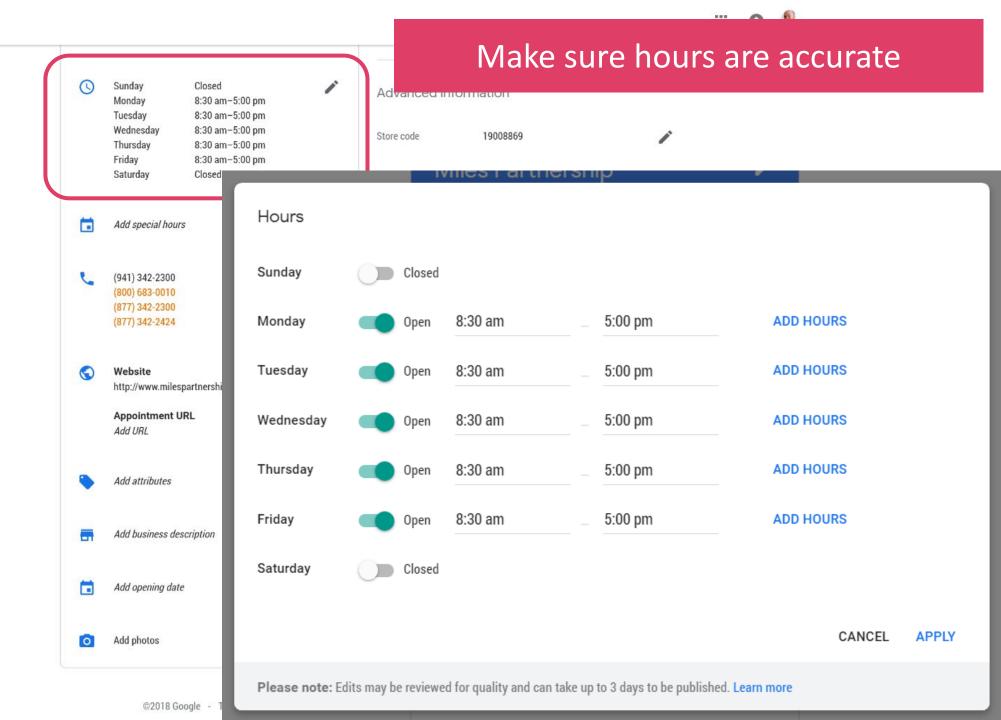
123 reviews of Ravish Honolulu "My longtime friend and I had a lot of catching up to do, and Ravish was the perfect place for our ... Photo of Ravish Honolulu - Honolulu, HI, United States.





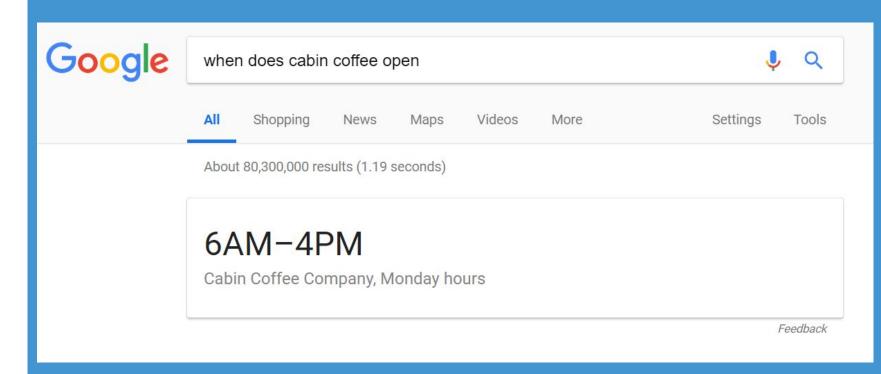
Settings

Support



Hours are now displayed as quick answers

(and as spoken responses from Google Assistant!)



NEW!

These exposures are now counted in your Insights tab of GMB.



BONUS FOR HOTELS Update & Monitor Amenities



Home

Info

II. Insights

Reviews

Messaging

Photos

Bookings

Website

Users Users

Create an ad

Add new location

Manage locations



Accessibility

Wheelchair accessible entrance
Wheelchair accessible parking lot
Wheelchair accessible elevator
Wheelchair accessible

Amenities

No convenience store Swimming pool

✓ Outdoor

Spa

Room service

Air conditioning

Not all-inclusive

Bar onsite

Business center

No child care

Concierge

Dogs allowed

No currency exchange

Pets welcome

Fitness center

No free breakfast

Good for kids

No hot tub

In-room safe

Laundry service

Massage services

Meeting rooms

Parking

Crowd

✓ Paid

Restaurant



Attributes

Only attributes you can edit are shown below. Learn more

Q Search these attributes

Amenities



+ Airport shuttle



+ Baggage storage

✓ Bar onsite

+ Beach access

✓ Business center

O Child care

✓ Concierge

O Convenience store

O Currency exchange

✓ Dogs allowed

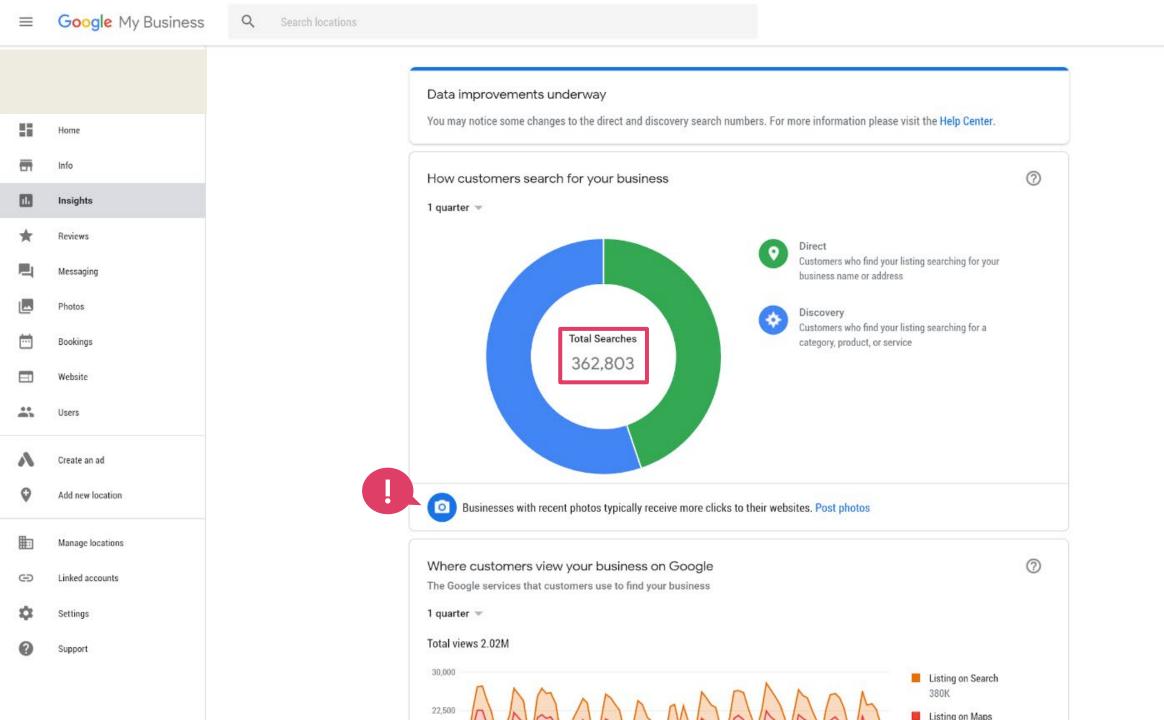
✓ Fitness center

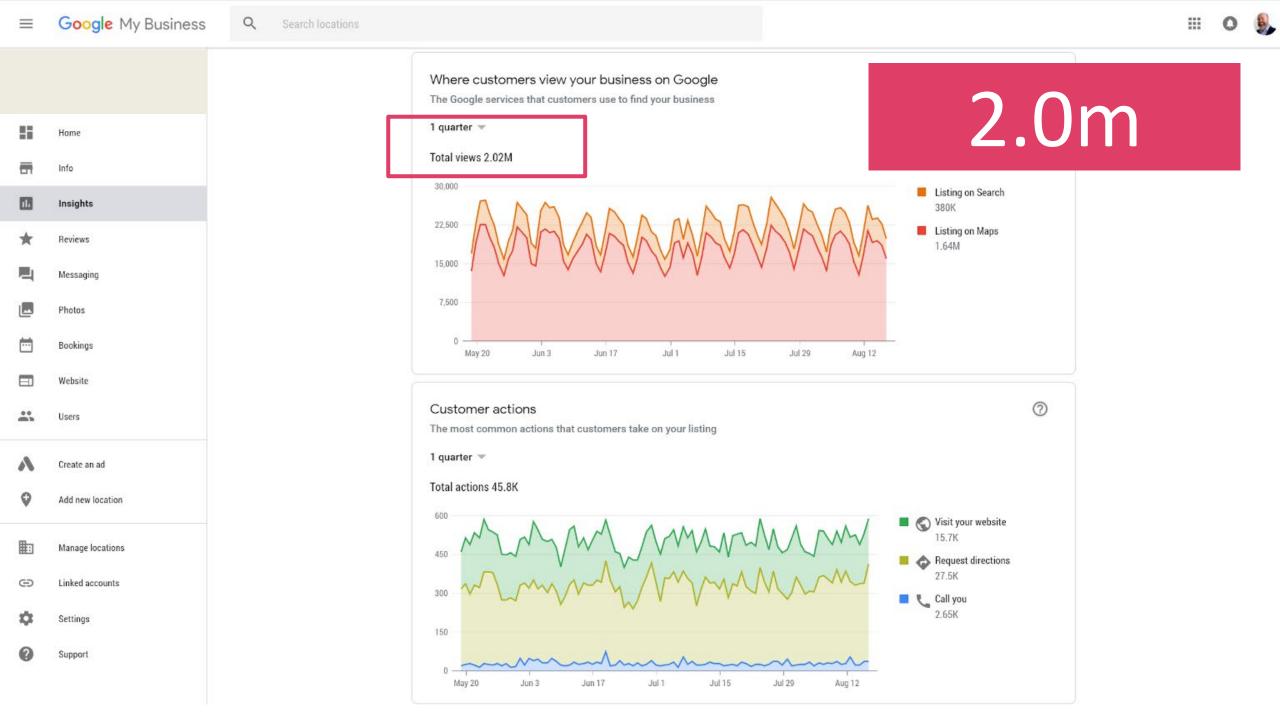
○ Free breakfast

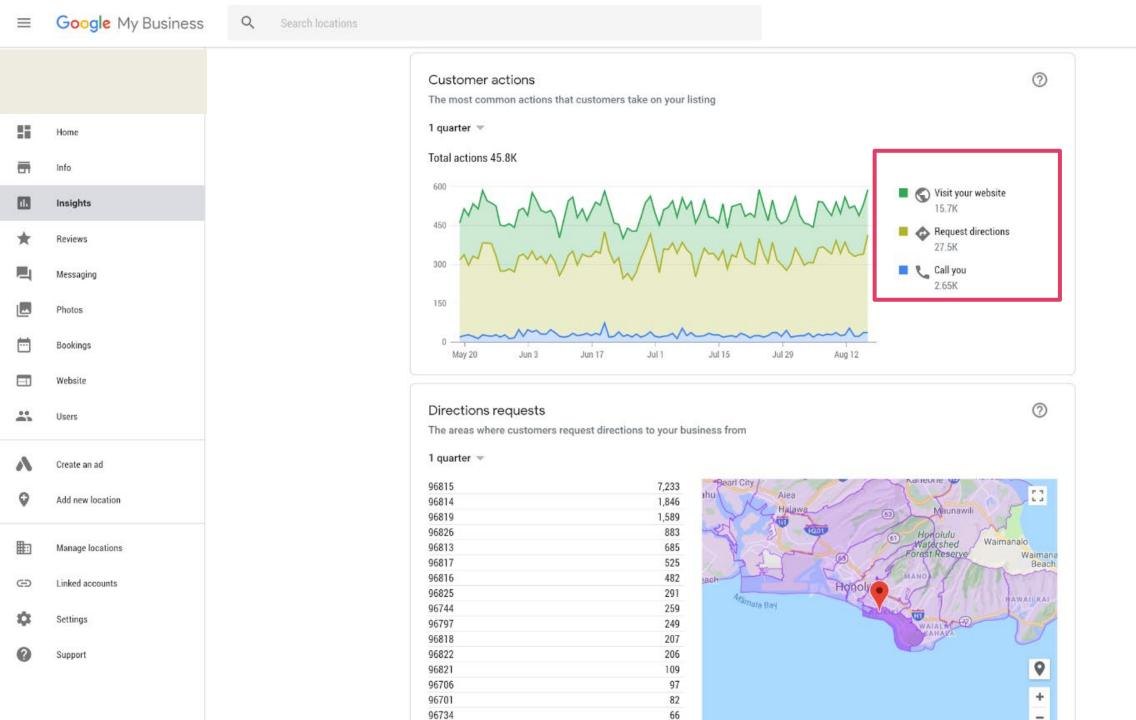


TWO Check "Insights" in Google My Business Regularly











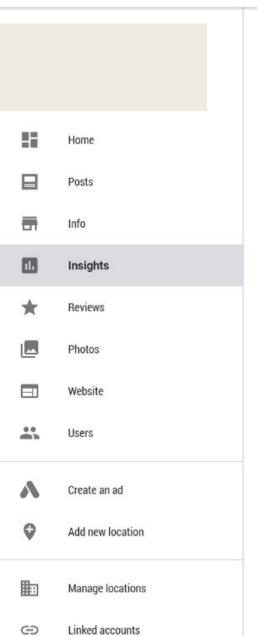
NEW!

Queries used to find your business



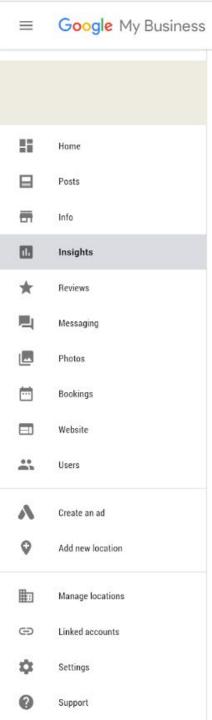






Cattingan

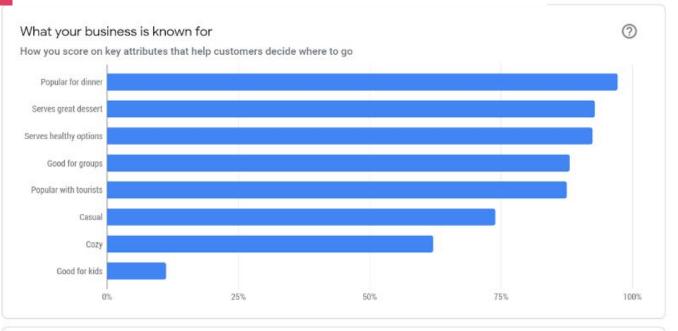
Queries used to find your business • Send feedback		?
The most popular queries for your business by unique users 1 month ▼		
Query		Users
1 wanaka tre	ee e	4,514
2 that wanal	ra tree	795
3 lake wana	xa tree	495
4 the wanak	a tree	467
5 that wana	ka tree (#thatwanakatree) wanaka-mount aspiring road, wanaka, new zealand	234
6 that wana	ka tree (#thatwanakatree) wanaka-mount aspiring road, wanaka	134
7 Ione tree v	yanaka	107
8 wanaka tro	ee location	107
9 wanaka		95
10 lonely tree	wanaka	89

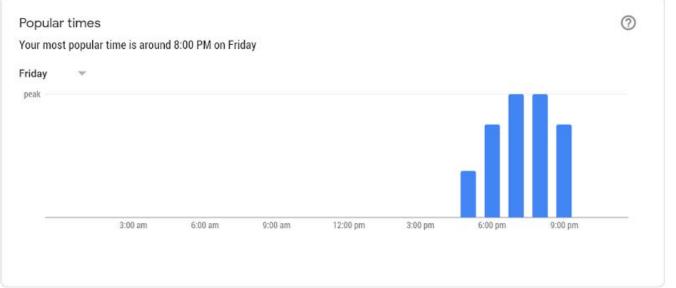


NEW!

Q

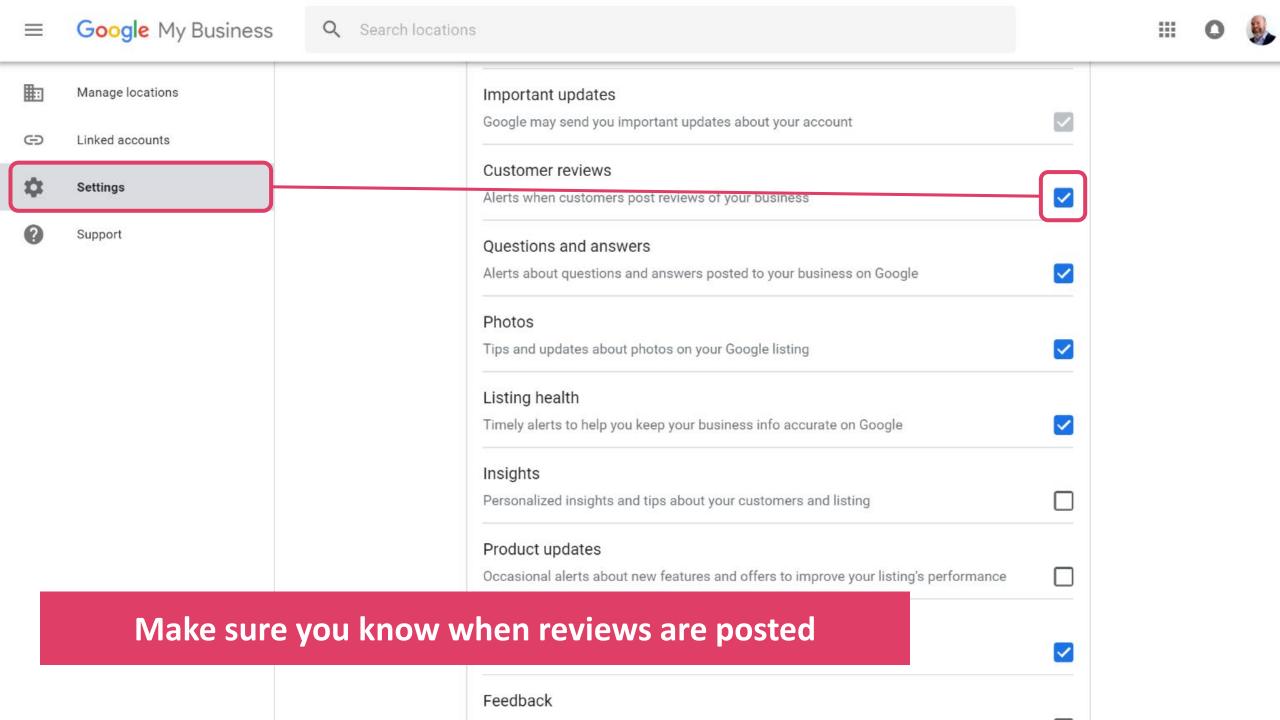






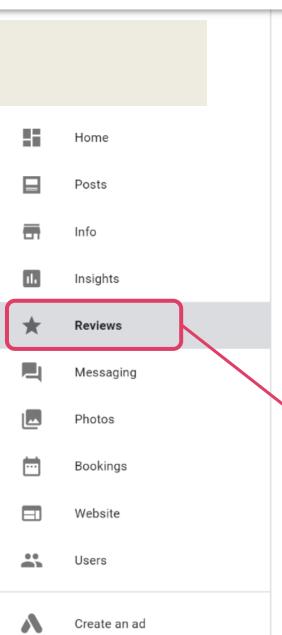
THREE Respond to Reviews Quickly















★★★★ 24 weeks ago

Great service, great cocktails, delicious food. Have the pork belly bao if you want your life to be complete. Mom had the lobster poached in butter with lemon ricotta ravioli and I had sushi. All of it was delicious. Servers were attentive and knowledgeable. Fantastic atmosphere-definitely sit outside. It's a covered patio with little fire heaters. We were very comfortable.

(owner)

Just now

Your reply

Thanks so much for your review, so glad you had a good experience at Ravish Honolulu. We pride ourselves on delivering quality service to our customers in Waikiki. If you liked our pork belly bao, you should try our double cut smoked pork chop on your next visit! Hope to see you again soon!

Please note that your reply will be displayed publicly on Google and must comply with Google's local content policies. Learn more

Post reply

Cancel

Responding to **Positive** Reviews:

- Say thanks
- Mention your business name
- Mention your location/city
- Mention a product or service that's not mentioned in the review, or that's new

The meal and service we're the best I've had in years. Try the steak and brussel sprouts and you will see what I mean. After dinner have a 1930 recipe for an Amaretto Sour that was off the chart good, not sweet but just perfect. Remarkable dinner near one of a kind.

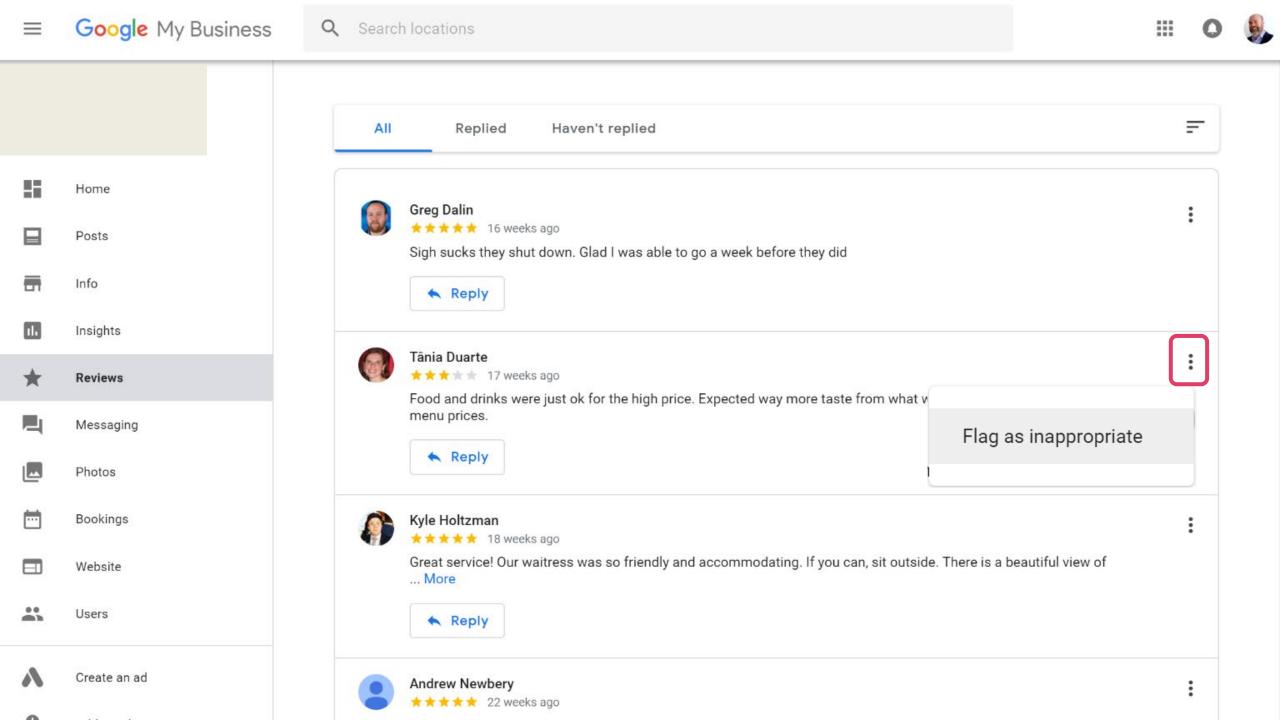
Thanks so much for your review, so glad you had a good experience at The Chop Shop. We pride ourselves on delivering quality service to our customers in Kalamazoo. If you liked our steak, you should try our double cut smoked pork chop on your next visit! Hope to see you again soon!



So sorry you had a bad experience, we typically begin our light show promptly at 10. During your visit we experienced some technical difficulties with the ride. My name is Robert, I am the manager. Please call our office and ask for me and I will provide you with free passes for your next ride.

Responding to **Negative** Reviews:

- Say you're sorry they had a bad experience
- Don't mention your business name or location
- Suggest they contact you offline
- Keep it short



Maps user contributed content is most valuable when it is honest and unbiased. Examples of disallowed practices include, but are not limited to:

Reviewing your own business.

Posting content about a current or former employment experience.

Posting content about a competitor to manipulate their ratings.

FOUR Add Great Photos (and Videos) Frequently



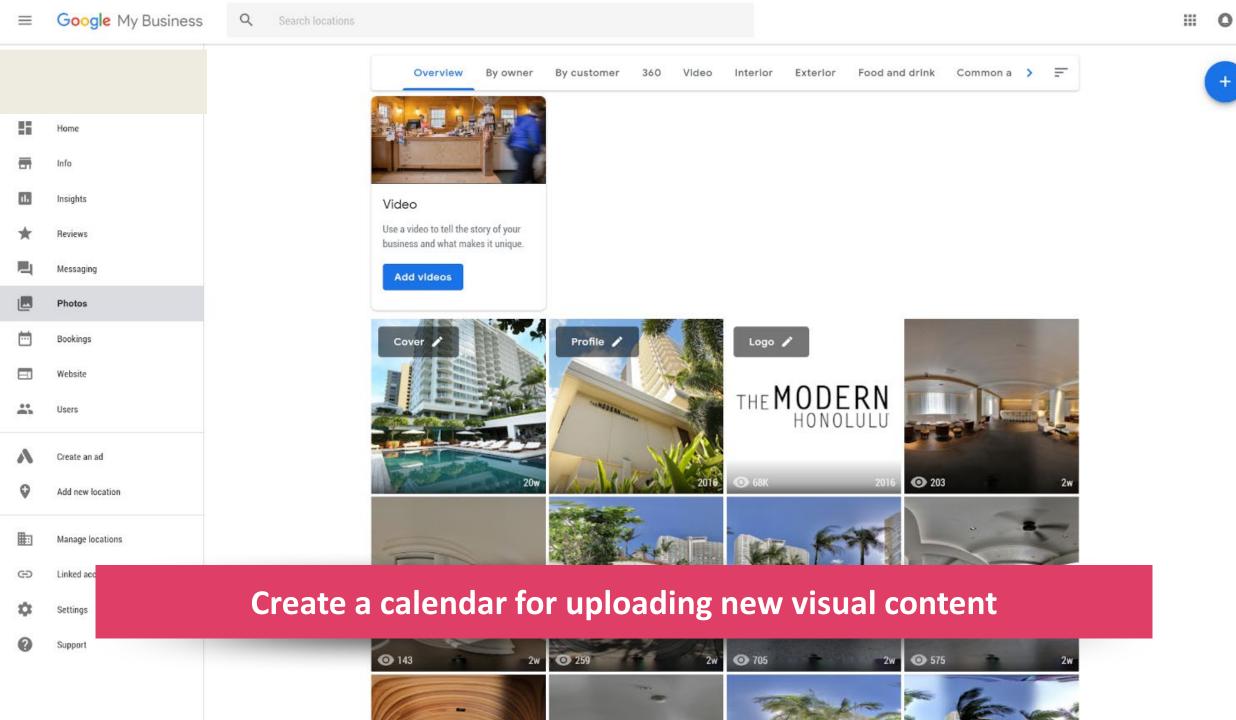


Photo Sweet Spot

1. INFORMATIVE

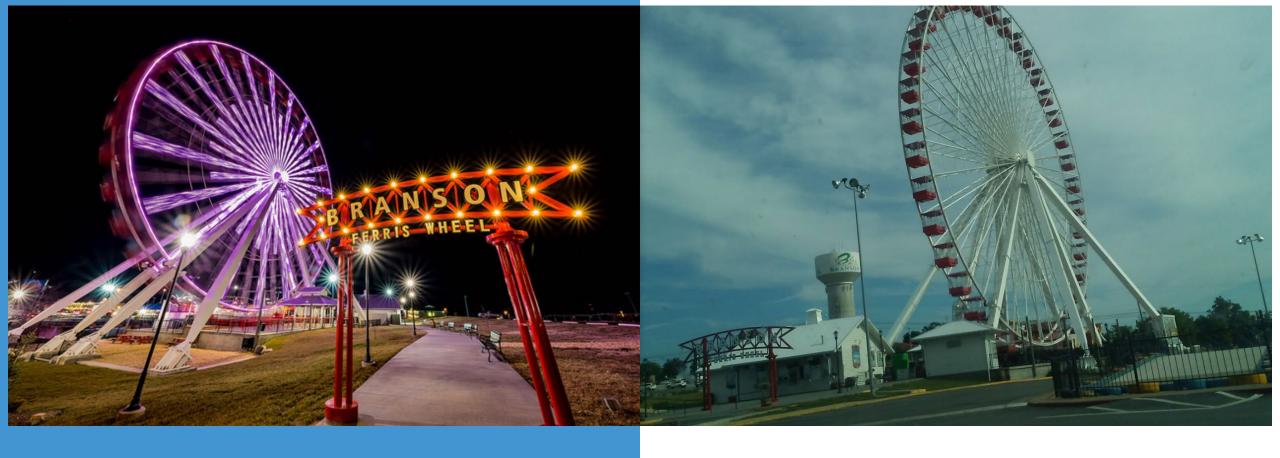
What would a potential visitor want to know or see about this place? Consider the **scope**, the **scale** and the **context** of the place you're capturing.



2. ATTRACTIVE

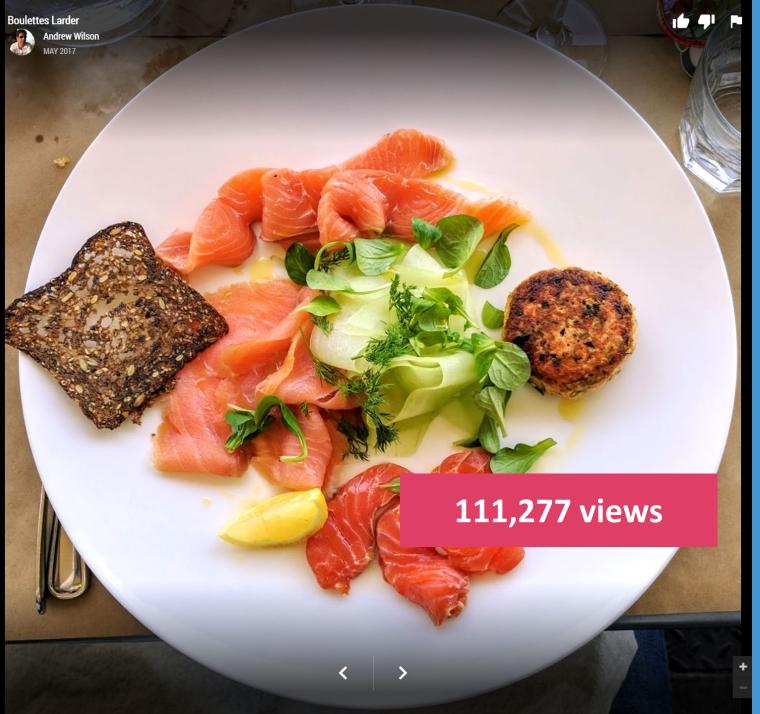
What makes this photo eye-catching? Consider color, contrast, saturation, lighting, focus and leading lines.





This photo is good! It's both informative and attractive. Easy to understand what it is, where it's taken from, bright colors good contrast, good framing.

This photo is bad. It isn't attractive - off-kilter horizon, muddy colors, and it isn't particularly informative - unreadable signs/context.





10,757 views

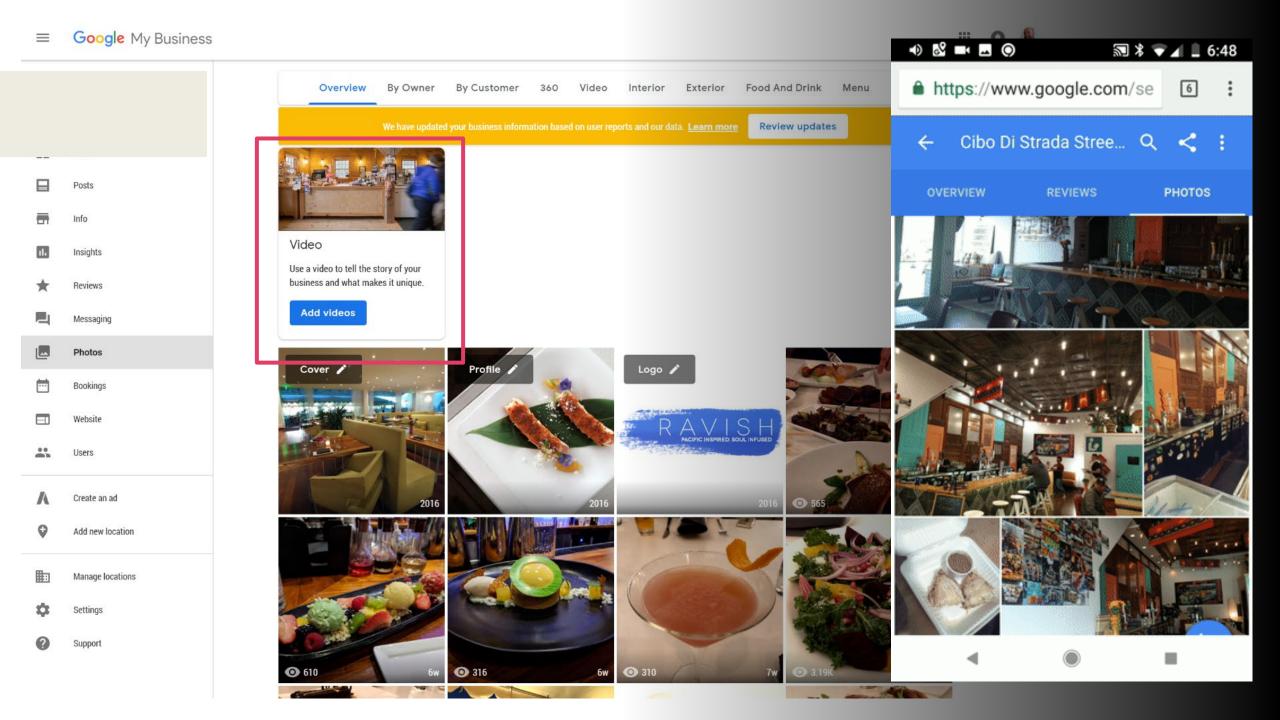
10X

Photo Best Practices

- Only upload photos you created or own the complete rights to.
- Upload at least 4K images (3840x2160).
- Don't use filters limit your edits to brightness, color, contrast & saturation.
- Don't composite images.
- You are allowed to add caption/credit/logo to the images, as long as they occupy less than 10% of the total area along one side but they don't tend to perform as well.
- Shoot mostly horizontal images.
- Interiors without people are preferred to those with people. Avoid identifiable faces & PII, or have release forms.







← DuPuis Management Area









DuPuis Management Area

Effing Awesomeness

APR 2017



What's wrong with this content?

- Offensive, hateful or sexually explicit
- Ocopyright or legal issue
- Privacy concern
- O Poor quality
- Not a photo or video of the place
- Other

Please share your reason. Examples: inappropriate caption, misclassification, bad audio.

CANCEL

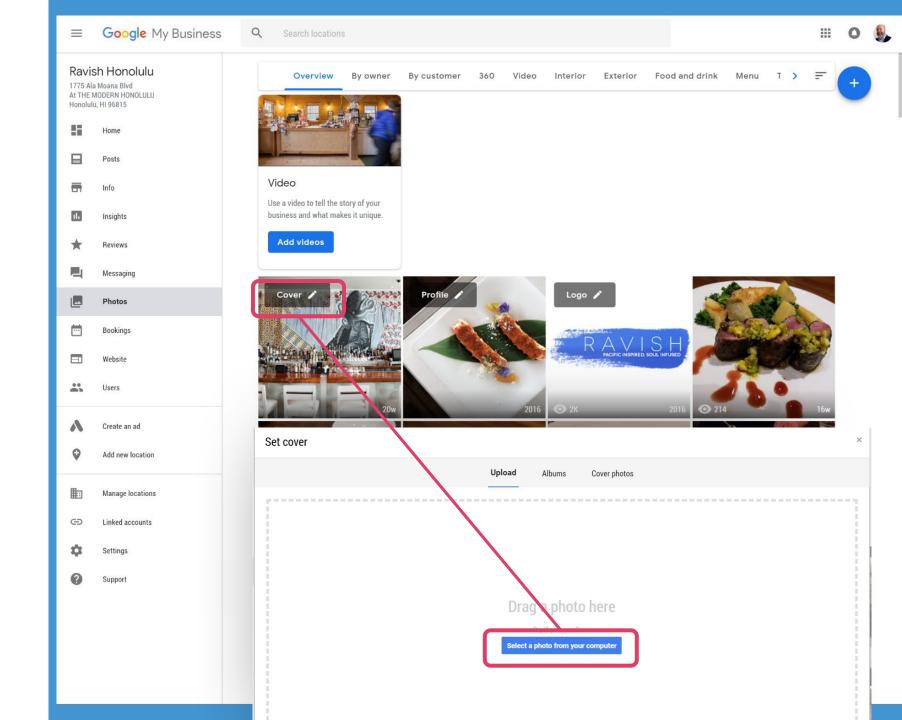
REPORT

BONUS Set Cover Photo

NEW!



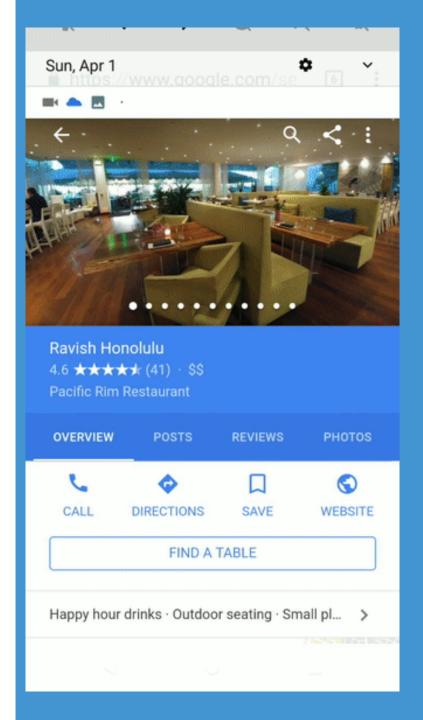
Setting your cover photo tells Google your "top pick"

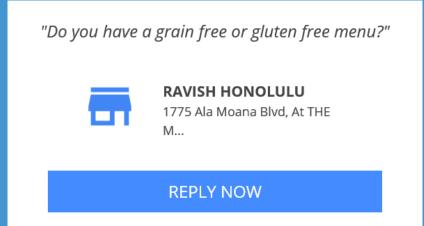


FIVE Pay Attention to "Questions & Answers"

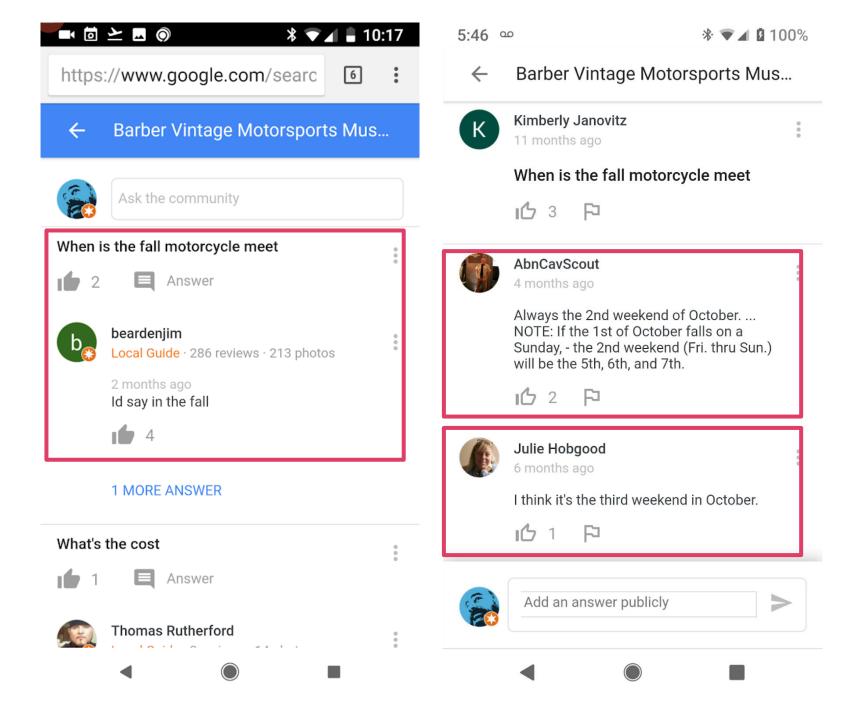


Questions & Answers are a great way to interact with customers.









But... they often get answered faster by Local Guides than they do by the businesses, and the Guides aren't always right (or helpful).

Analysis of 123 SF area businesses.

25%

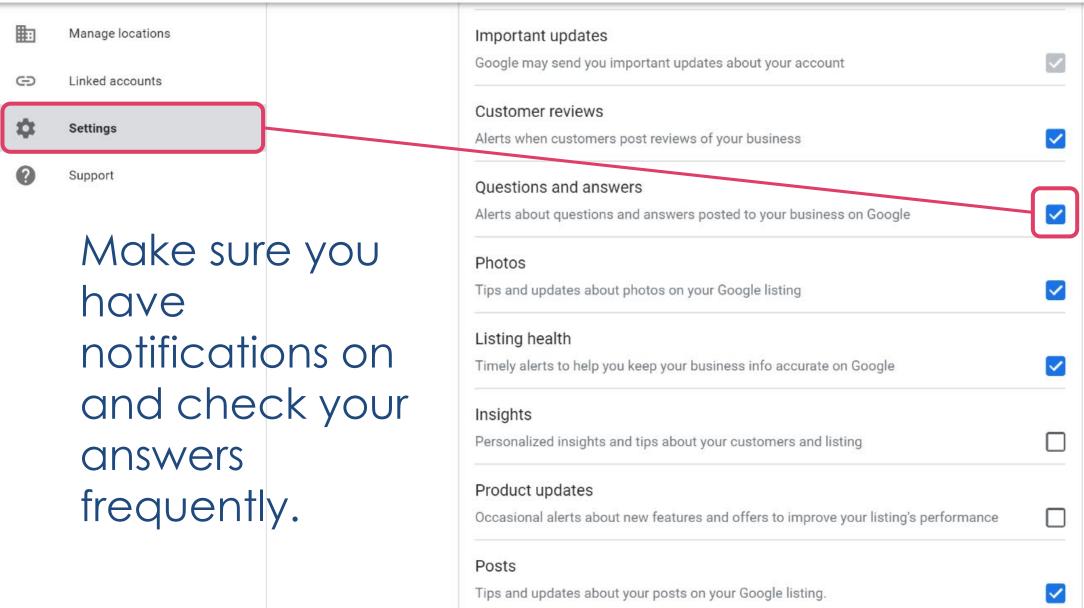
Had questions

0%

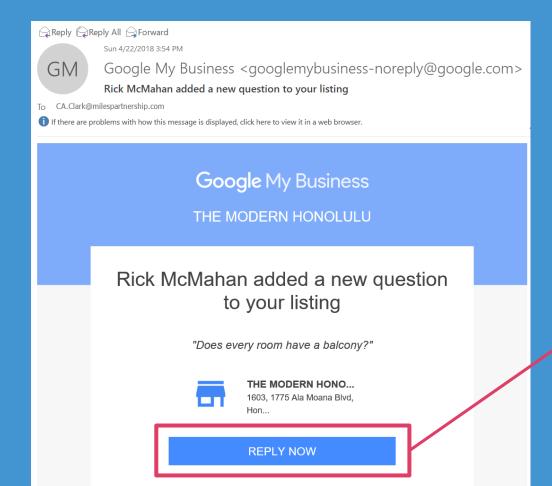
Had answers from the business owner.







Feedback



REPORT THIS QUESTION

EPORT THIS QUEST

Learn more

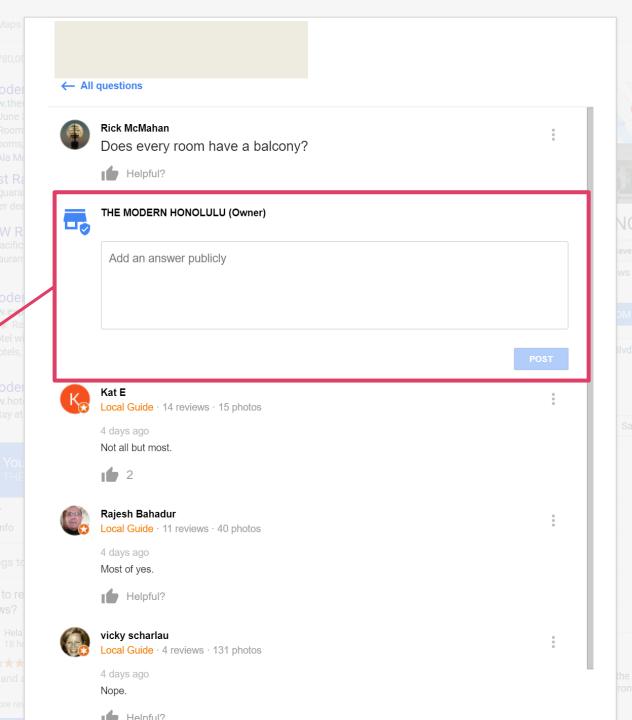
Get it on Google Play

Ask an expert

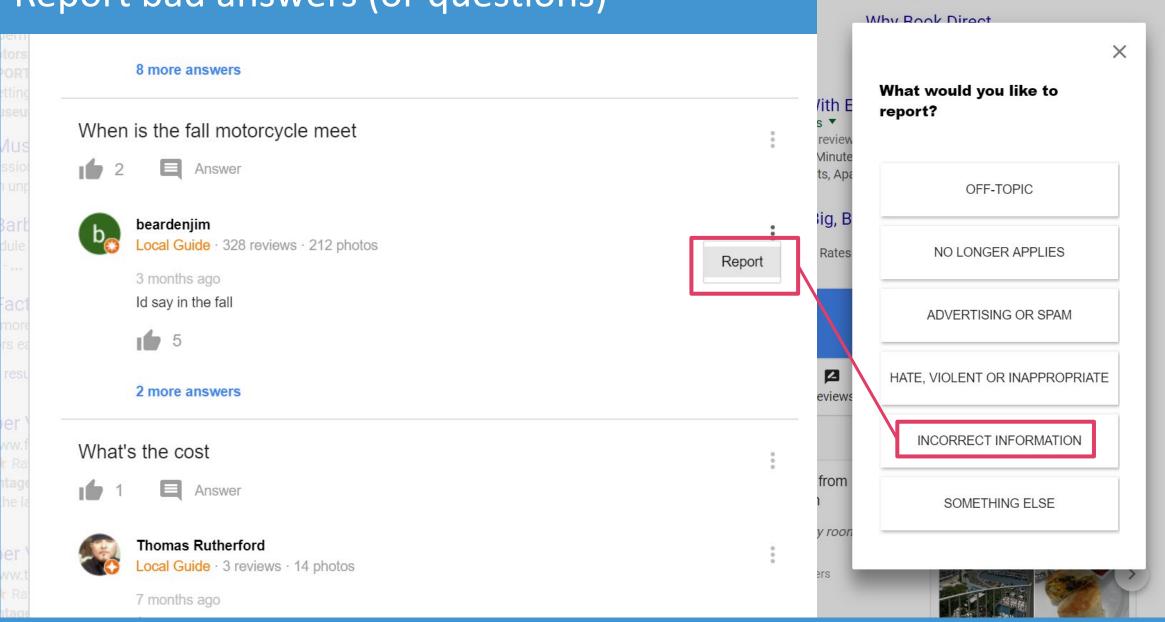
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This email was sent to you because you indicated that you'd like to receive notifications about Questions and Answers on your business listing. If you don't want to receive such emails in the future, please unsubscribe here. You can also change your preferences on your Google My Business settings page by logging into https://business.google.com/settings.



Report bad answers (or questions)



Stay III the center

of paradise.



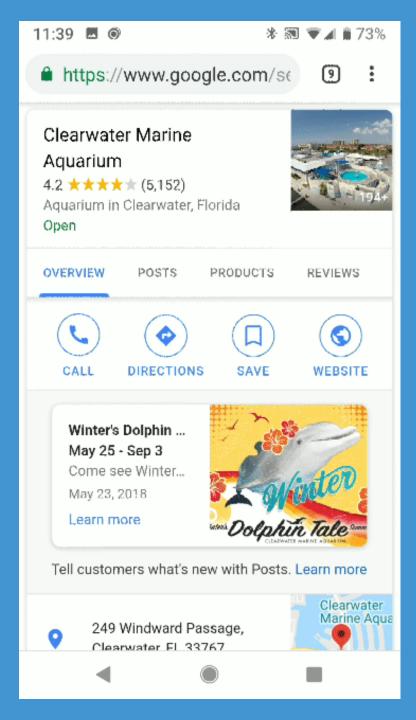


6 months ago

Upvote the best questions and answers

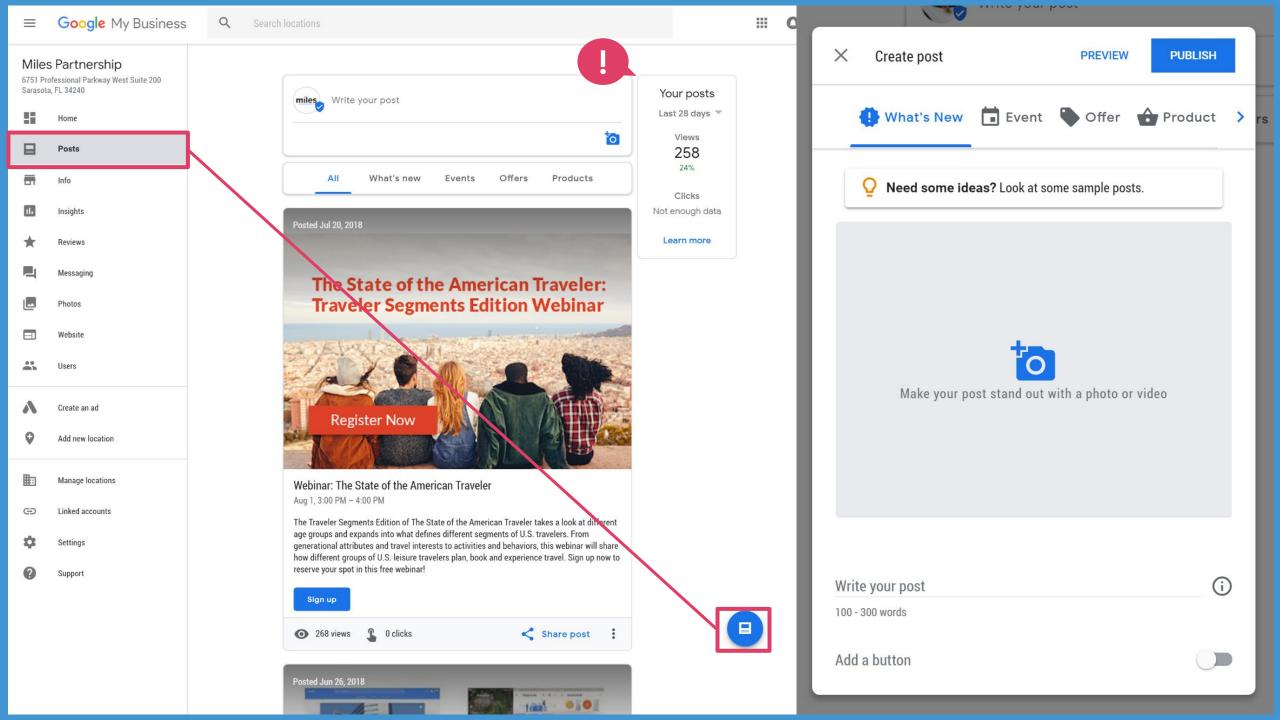
SIX Grab Free Screen Real Estate with Posts

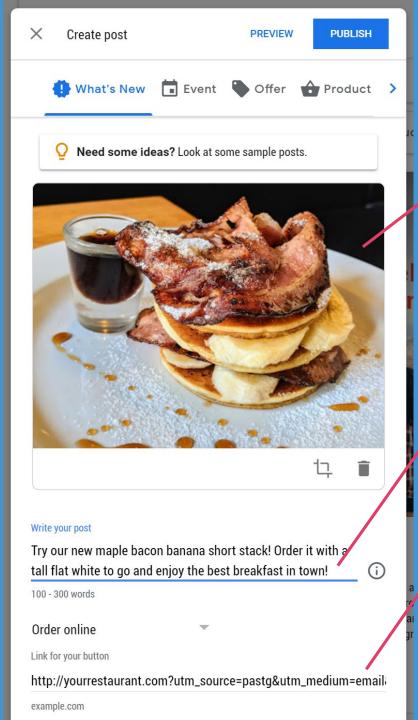




Posts appear in your knowledge panel and provide a huge amount of real estate for your business (free!)







- Use an attention grabbing photo bright colors, simple, single subject.
- Focus your message on the first 100 characters.
- Add your own tracking codes to your call-to-action button.



Products, menu items, events, offers, updates, news, videos...

EVENT



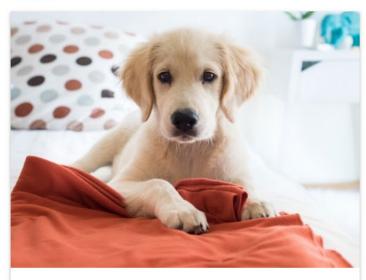
Posted 1 day ago

Luxury high-rise open house this weekend Aug 5 - 7, 2017

Ravenscroft Tower's modern apartments are now available to view. Come take a walk through your future home! Two- and three-bedroom apartments are coming on the market soon, and waiting lists are now open.

Learn more

OFFER



Posted 1 day ago

Get your best friend ready for summer with a complete grooming and paw cleanup for only \$50, now through Friday. (Be sure to ask to see our selection of snazzy bandanas, complimentary with any grooming service!)

Book

NEWS



Posted 1 day ago

We're happy to announce Holliman Tower's state-ofthe-art apartments are now available for rent. These modern homes are located on the edge of Riverview Park, boasting access to running and cycling paths as well as a playground and exercise area. Sign up on our website to be notified when further units become available.

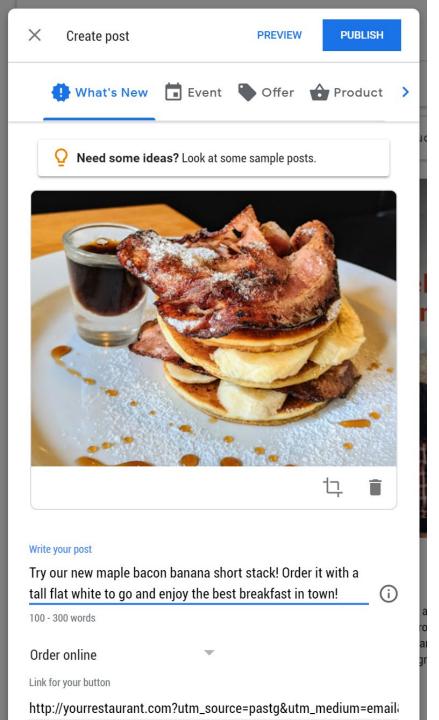
Learn more

BOOK ORDER ONLINE BUY

Y LEARN MORE

SIGN UP

GET OFFER



Best Practices for using GMB Posts:

- Keep two posts live at a time to maximize view rate for your content. More than two will reduce viewability of your oldest post.
- Posts are live for a max of 7 days repost each week.
- Post early in the week if you're promoting something the following weekend.



ways to maximize your exposure in Google products.

- Claim your listing & keep key info current
- Check Insights regularly
- Respond to reviews quickly
- Add great photos frequently
- Pay attention to Questions & Answers
- Leverage free promotion with Posts



Thanks!

Visit SLO CAL Educational Symposium October 24, 2018