



**SSCVA Regular Board of Directors Meeting
7770 Corinne Dr. Hammond, IN
April 17, 2025, at 12:00 PM**

1. WELCOME

a. Roll Call

In attendance: BLACKWELL, BRASHIER, CASH, ESPINO, EVANS, GRISOLIA, HOLMES, PATENA, QUNELL, ROBERTS, SCHUFFERT, VELLIGAN, WHITE
Absent: BONDS, BUSHEMI, KLIDERIS, MALONEY, SEGARRA, SPENCER
SSCVA Staff in attendance: STEPHANIE S., HEATHER B., NIKKI LOPEZ, NICOLE WOLVERTON, KRISTIN T.

b. Pledge of Allegiance

2. REPORTS

a. CEO Report

- i. Update on speaking engagements - Crossroads Chamber Monthly Meeting, NWI Bankers Mortgage Association, and Schererville Chamber Meeting.
- ii. Upcoming speaking engagements include Munster Chamber and St. John Chamber in August.
- iii. Building improvements are going great. All improvements are being paid for as part of the bond.
- iv. We are working on new initiatives in the gift shop and event space. We want to draw more people to this area and make it feel like a very mini attraction. Will have more of an update at the May meeting.
- v. Attended the CEO Summit in Savannah, GA. Met a lot of counterparts from across the country.
 1. It was projected that tourism was going to be a 9% growth for 2025 and now, because of some of the strategies that we're taking as a country, we are now projecting a 9% decrease across the country in tourism. We don't have a ton of international tourism here, but we do have some.
- vi. Our lobbyist group BOSE will be at the May board meeting and give a legislative recap on everything that happened during the session.

b. CFO Report

i. Innkeepers

1. Increase of about \$25,000 for our portion of innkeepers that we collected. Gross we've collected about \$304,000.
2. In Q1 we ended with \$860,000 collected.
3. We received a report from Lake County that our Q1 distribution of the wagering tax should be here in a few weeks. Approx. \$186,000 will be deposited from that tax.

ii. Financial Update

c. Approval of Claims #2858-2859, 30128-31618 in the amount of \$752,473.85

- i. Motion made by **SCHUFFERT** to approve claims #2858-2859, 30128-31618. Seconded by **ESPINO**. 12-0-1

d. Staff Reports

- i. In board packet.

3. OLD BUSINESS

- a. None

4. NEW BUSINESS

a. Approval of Meeting Minutes of March 17, 2025

- i. Motion made by **VELLIGAN** to approve March 17, 2025, meeting minutes, seconded by **CASH**. Approved unanimously.

b. Approval of Tri-Electronics, Inc. contract in the amount of \$431,840.00

- i. Motion made by **SCHUFFERT** to approve Tri-Electronics, Inc. contract. Seconded by **BRASHIER**. Approved unanimously.

c. Approval of Gluth Brothers Roofing Company Inc. contract in the amount of \$29,889.00

- i. Motion made by **PATENA** to approve Gluth Brothers Roofing Company Inc. contract. Seconded by **GRISOLIA**. Approved unanimously.

d. Approval of Bellsom Electric contract in the amount of \$11,950.00

- i. Motion made by **GRISOLIA** to approve Bellsom Electric contract. Seconded by **SCHUFFERT**. Approved unanimously.

e. Approval of Cover-Rite Inc contract in the amount of \$42,431.40

- i. Motion made by **VELLIGAN** to approve Cover-Rite Inc contract. Seconded by **ESPINO**. Approved unanimously.

f. Approval of Gold package Sponsorship Festival of the Lakes in the amount of \$10,000

g. Approval of Golden Pierogi Sponsorship on the amount of \$10,000

- i. Motion made by **SCHUFFERT** to table Festival of the Lakes & Pierogi Fest sponsorship amounts until the next meeting. The board

requested a comprehensive review of each sponsorship amount and what it entails. Seconded by **BRASHIER**. Approved unanimously.

- ii. Motion made by **BRASHIER** to form a committee to discuss budgeting processes for sponsorships. Seconded by **SCHUFFERT**. Approved unanimously.

5. PUBLIC COMMENT

- a. Two (2) minutes maximum per person or five (5) minutes for a group spokesperson. Please keep your comments civil and constructive to policy issues. The Chair, at his/her sole discretion, may recognize individuals wishing to speak on different topics.
- b. New Regular Meeting- Date: May 15, 2025

6. ADJOURNMENT

- a. Motion made by **SCHUFFERT** to adjourn, seconded by **VELLIGAN**.