

**Lake County Convention and Visitors Bureau  
D/B/A South Shore Convention and Visitors Authority  
Minutes of December 17, 2020  
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The Board of Directors of the Lake County Convention and Visitors Bureau  
Met in a **REGULAR MEETING**  
Shrine of Christ's Passion  
10630 Wicker Avenue, St. John, IN 46373  
Thursday, December 17 2020 at 12:00 PM (CST)  
PURSUANT TO AND IN ACCORDANCE WITH THE BYLAWS AND STANDING RULES

**I. Roll Call**

Chairman Andy Qunell called the December 17, 2020 meeting of the Lake County Convention and Visitors Bureau to order at 12:01 P.M. (CST).  
President/CEO Spero Batistatos called the roll.

The roll call was as follows:

**Present:** Paul Anderson, Brent Brashier, Christine Cash, Jahnae Erpenbach (arrived at 12:06 p.m.), Sal Espino, Nikki Lopez, Darnail Lyles (via phone), Matt Maloney, Andy Qunell, Chris Rich, Matthew Schuffert, Doug Spencer, Larry Tucker, W. F. Wellman (via phone) and Chareice White.

**Absent:** Tom Dabertin, Bernie Grisolia, Bridget Streck and Ed Welch.

Also present were President/CEO Speros A. Batistatos, Chief Financial Officer Cathy Svetanoff, Chief Marketing Officer Heather Becerra, Chief Technology Officer Luke Weinman, Director of Communications Erika Dahl, Parliamentarian Andrew Kyres and Attorney Charles Albrecht.

**II. Pledge Of Allegiance**

A. The pledge was recited.

**III. Report of the Executive Committee**

A. None to present.

**IV. Report of Standing Committee**

A. None to present.

**V. Staff Report**

A. Staff reports were emailed prior to the meeting and presentation was given by Chief Marketing Officer Becerra.

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**VI. Old Business**

A. None to present.

**VII. New Business**

A. Addition of New Items to the Agenda - None

B. Approval of Minutes of Previous Meetings

1. Executive Meeting Minutes from November 18, 2020

- a. Chairman Qunell sought approval of the Executive Meeting minutes from November 18, 2020.
- b. Hearing no further questions, Member Matthew Maloney motioned and Member Matthew Schuffert seconded to approve the motion as submitted.
- c. Motion carries: Yes 15 - No 0 - Abstain 0

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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2. Regular Meeting Minutes from November 18, 2020
  - a. Chairman Qunell sought approval of the Regular Meeting minutes from November 18, 2020.
  - b. Hearing no further questions, Chris Rich motioned and Member Sal Espino seconded to approve the motion as submitted.
  - c. Motion carries: Yes 15 - No 0 - Abstain 0

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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**C. Finance Report**

1. Chairman Qunell sought approval for vouchers #24689 through #24799 in the amount of \$691,844.87 for December 17, 2020.
  - a. Hearing no further questions, Member Matthew Schuffert motioned and Member Christine Cash seconded to approve the motion as submitted.
  - b. Motion carries: Yes 15 - No 0 - Abstain 0.

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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D. Resolutions

1. **Resolution No. 2020-12-16: A Resolution To Approve Salaries And Certain Benefits For Employees Of The Lake County Convention And Visitors Bureau As Fixed By The Board Of Directors For The Year 2021**
  - a. Chairman Qunell sought approval to approve Resolution No. 2020-12-16 as presented.
  - b. Hearing no further questions, Member Christine Cash motioned and Member Doug Spencer seconded to approve the motion as submitted.
  - c. Motion carries: Yes 15 - No 0 - Abstain 0.

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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**2. Resolution No. 2020-12-17: - A Resolution Appropriating Monies For The Purpose Of Defraying Expenses Of the Lake County Convention and Visitors Bureau Beginning January 1, 2021 and Ending December 31, 2021**

- a. Chairman Qunell sought approval to approve Resolution No. 2020-12-17 as presented.
- b. Hearing no further questions, Member Matthew Schuffert motioned and Member Christine Cash seconded to approve the motion as submitted.
- c. Motion carries: Yes 15 - No 0 - Abstain 0.

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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**E. Other New Business**

**1. Annual Election of Officers**

- a. Nominating Committee Member Brent Brashier presented the 2021 slate of officers to the Board:

Chairman - Andy Qunell

Vice Chairman - Brent Brashier

Treasurer - Matthew Maloney

Secretary - Chariece White

- b. Chairman Qunell sought approval for the slate of officers as presented for the 2021 year.
- c. Hearing no further questions, Member Jahnae Erpenbach motioned and Treasurer Nikki Lopez seconded to approve the motion as submitted.
- d. Motion carries: Yes 15 - No 0 - Abstain 0.

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	_x_	___	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	_x_	___	___	___
Chairman				

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**2. Review of Ice Miller Public Affairs Representation Ongoing Engagement**

- a. Discussion ensued. The board agreed to add food and beverage tax discussion to the January 2021 agenda. The Ice Miller contract will be added to the November agenda annually.
- b. Chairman Qunell sought approval from the board to affirm the ongoing engagement with Ice Miller in 2021 and to annually review the agreement to determine if the engagement is valuable and at the appropriate cost.
- c. Hearing no further questions, Member Matthew Schuffert motioned and Member Doug Spencer seconded to approve the motion as submitted.
- d. Motion carries: Yes 13 - No 2 - Abstain 0.

	YES	NO	ABSTAIN	ABSENT
Paul Anderson	_x_	___	___	___
Brent Brashier	_x_	___	___	___
Christine Cash	_x_	___	___	___
Tom Dabertin	___	___	___	_x_
Jahnae Erpenbach	_x_	___	___	___
Sal Espino	_x_	___	___	___
Bernie Grisolia	___	___	___	_x_
Nikki Lopez	___	_x_	___	___
Darnail Lyles	_x_	___	___	___
Matthew Maloney	_x_	___	___	___
Chris Rich	_x_	___	___	___
Matthew Schuffert	_x_	___	___	___
Douglas Spencer	_x_	___	___	___
Bridget Streck	___	___	___	_x_
Larry Tucker	_x_	___	___	___
Ed Welch	___	___	___	_x_
Dr. W.F. "Bill" Wellman	_x_	___	___	___
Chareice White	_x_	___	___	___
Andy Qunell	___	_x_	___	___
Chairman				



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**VIII. Public Presentations**

A. None to present.

**IX. Miscellaneous Matters**

A. Dates to Remember

1. **Next Regular Meeting** - Thursday, January 21, 2021 at noon - Railcats Stadium, 1 Stadium Plaza, Gary, IN 46402

**X. Public Comment**

A. Two (2) minutes maximum per person or five (5) minutes for a group spokesperson. Please keep your comments civil and constructive to policy issues. The Chair, at his/her sole discretion, may recognize individuals wishing to speak on different topics at any time and may end the Public Comment Session. All speakers will be timed. This portion of the meeting shall not exceed then (10) minutes.

No public comment

**XI. Adjournment**

Hearing of no other business to come before the board, Chairman Qunell adjourned the meeting. Motioned by Member Matthew Schuffert, seconded by Member Matthew Maloney. The meeting adjourned at 1:08 p.m. (CST).

Approved:

\_\_\_\_\_  
Andy Qunell, Chairman

Attest:

\_\_\_\_\_  
Chareice White, Secretary