

**Lake County Convention and Visitors Bureau
D/B/A South Shore Convention and Visitors Authority
Minutes of August 15, 2019
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The Board of Directors of the Lake County Convention and Visitors Bureau
Met in a **REGULAR MEETING**
at the East Chicago Marina
3301 Aldis St., East Chicago, IN 46312
Thursday, August 15, 2019 at 12:00 P.M. (C. S. T.)
PURSUANT TO AND IN ACCORDANCE WITH THE BYLAWS AND STANDING RULES

I. Roll Call

Vice Chairman Brent Brashier called the August 15, 2019 meeting of the Lake County Convention and Visitors Bureau to order at 12:15 P.M. (C.S.T.). Executive Assistant Peggy Parkinson called the roll.

The roll call was as follows:

Present: Paul Anderson, Brent Brashier, Christine Cash, Tom Dabertin, Jahnae Erpenbach, John Kiernan, Darnail Lyles, Matthew Maloney, Rohit Patel, Andy Qunell, Chris Rich, Matthew Schuffert, Doug Spencer, Larry Tucker, Ed Welch, Dr. W.F. "Bill" Wellman, and Chareice White

Absent: Nikki Lopez

Also present were President/CEO Speros A. Batistatos, Vice President Katie Holderby, Chief Financial Officer Cathy Svetanoff, Director of Communications Erika Dahl, Executive Assistant Peggy Parkinson, Attorney James Magrames, and Parliamentarian Andrew Kyres.

II. Pledge Of Allegiance

A. The pledge was recited.

Suspension of Rules

1. Vice Chairman Brashier sought a motion to suspend the rules, Article 7 of the bylaws.
 - a. Hearing no further questions, Member Larry Tucker motioned and Member Christine Cash seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.
2. Vice Chairman Brashier sought a motion to elect Andy Qunell as the new Chairman in light of Robert Forster's recent resignation.
 - a. Hearing no further questions, Member Matthew Maloney motioned and Member Ed Welch seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.

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3. Chairman Andy Qunell sought a motion to resume rules and move forward with the agenda order.
 - a. Hearing no further questions, Secretary Chareice White motioned and Member Tom Dabertin seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.

III. Report Of The Executive Committees

1. None to present.

IV. Report Of The Standing Committees

1. None to present.

V. Staff Reports

- A. Vice President Katie Holderby stated the following:
 1. The Exhibit 61 attendance was doing great.
 2. Gift shop sales were about the same as 2018 at this time.
 3. The communications team had been working on numerous photo shoots and videos that would be shared with the board at next month's meeting.
 4. Katie would soon be attending the Going on Faith conference with Board Member Paul Anderson.

VI. Old Business

- a. The contract for America's Crossroads Bowl had been distributed via the Board packet. The contract was updated as discussed at August's board meeting and all necessary signatures would be obtained.

VII. New Business

A. Addition of New Items to the Agenda

1. None to present.

B. Approval of Minutes of Previous Meetings

1. Chairman Qunell sought approval of the Regular Meeting minutes from July 18, 2019.
 - a. Hearing no further questions, Member Chris Rich motioned and Member Matthew Schuffert seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.

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C. Finance Report

1. Treasurer John Kiernan sought approval for vouchers #23202 through #23295 in the amount of \$793,337.36 for August 15, 2019.
 - a. Hearing no further questions, Vice Chairman Brent Brashier motioned and Member Darnail Lyles seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.

D. Resolutions

1. None to present.

E. Other New Business

1. Election of Officers - this was taken out of order at the beginning of the meeting.
2. President/CEO Spero Batistatos sought a motion to approve the Convention, Sports & Leisure International engagement letter for additional consulting services. These services would be the second phase of the original RDA-commissioned convention center study which supports more study being done. Three entities (Hammond/Highland, Merrillville, and Hobart) have established private sector relationships and would like to continue the study. This engagement would limit each of the three entity locations to a \$3,500 maximum spend each during this phase, but the total spend on the agreement with CSL would be \$15,000 so as to provide an additional funds for consulting services. President/CEO Spero Batistatos will remain in contact with and direct any assignments to CSL on behalf of these three entities.
 - a. Hearing no further questions, Member Larry Tucker motioned and Vice Chairman Brashier seconded to approve the motion as submitted.
 - b. Motion carried unanimously by voice vote 17-0-0. Member Nikki Lopez was absent.

VIII. Public Presentations

- a. Jim Bennett, City of East Chicago Controller, gave the board an update on happenings in the city including a high-rise building, a senior facility in the downtown harbor area and many more improvements to come.
- b. East Chicago Marina Director, Natalie Adams, updated the board on the improvements and future direction of the marina. She stated that there were many improvements just approved to be completed at the marina and would be doing a huge marketing campaign for the 2020 season and Fusic Fest.

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- c. New Board Member Tom Dabertin was introduced to the current members.

IX. Miscellaneous Matters

A. Dates to Remember

1. Meetings

- 1. Next Regular Meeting** - Thursday, September 19, 2019 - Noon (C.S.T.)
- Bulldog Park, 183 S. West St., Crown Point, IN 46307

- B. Board Member Change Notes: Members Robert Forster, Raymundo Garcia, Michelle Robinson, and Marty Wielgos are no longer members of the SSCVA board.
- C. Tom Dabertin, Jahnae Erpenbach and Rohit Patel became members of the SSCVA Board.

D. Adjournment

Hearing of no other business to come before the board, Chairman Qunell adjourned the meeting. The meeting adjourned at 1:15 p.m. (C.S.T.).

Approved:

Andy Qunell, Chairman

Attest:

Chareice White, Secretary