



STEAMBOAT MERCHANT PASS PROGRAM

2018/2019 Fact Sheet

The Merchant Pass Program is available again for the upcoming winter season. The resort is proud of how the Steamboat Merchant Pass Program allows your respective employees to access a Steamboat Season Pass.

Program Overview/Requirements

All Merchant Pass participants must be members in good standing with the Steamboat Springs Chamber Resort Association (SSCRA) by November 10, 2018. Intended for use only by employees of the businesses (Teen and Child dependents qualify for discounted rate); contractors, spouses and friends not eligible. Program agreement must be signed by Merchant with Steamboat Ski & Resort Corporation (SSRC). An affidavit of employment will be provided by SSRC to the Merchant for each pass purchased via email in the fall. This affidavit must be presented at the Main Ticket Office by the employee to pick up the pass. There will be a \$40 replacement fee for each lost affidavit. SSCRA may audit 10% of businesses each January in order to ensure the pass holder is an active employee; proof of employment by a current paycheck stub may be required. If the pass holder is not an active employee, the pass will be red lined and ineligible for transfer. Future participation may be suspended indefinitely in the Merchant Pass program if the business violates this requirement. Businesses may offer payroll deduction or pay for employees' passes as a benefit. Required guest service and mountain safety training will be hosted by SSCRA and SSRC to ensure Steamboat's guests have the best experience. More details to come.

Pass Offer

- If purchased by 11/15/2018, Steamboat Springs Chamber Resort Association members are eligible to secure their employees pass rates with initial non-refundable deposits of \$99 per pass.
- After the 11/15/2018 deadline the deposit option will not be available and all pass purchases must be paid in full. As well, any affidavits presented after 12/31/18 must be accompanied by full payment. Please plan accordingly.
- The total balance due is to be paid no later than 1/15/19. Single pass accounts are due in full by 12/1/18 or prior to issuance thereafter. Payments not made on time will result in redline of all employee passes associated with the Merchant agreement. Each merchant will be provided with a Statement of Account the first week of January, or the final week of November for single pass accounts. A \$75 fee will be assessed for all returned checks.
- Night Skiing pass will be complimentary on all 2018-2019 season adult Merchant Passes (not included on any merchant dependent pass options).

Pass Rate

Adult Steamboat Season Pass*	\$999
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*Merchant passes are valid at Steamboat only and include night skiing access.

Merchant Pass Benefits

Important Dates and Benefits	Merchant Pass
Deposit	\$99
Deposit Deadline	November 15 th 2018
Final Payment	January 15 th 2019 (December 1 st 2018 for Single Pass Accounts)
Friends & Family Discounted Tickets	Receive 8 vouchers for 25% off window rates
Transferability	Each pass may be transferred one time with a \$50 fee. Transfer must occur before 04/1/19.
Discounts	10% on Food & Beverage and Retail.

Merchant pass holders will also be entitled to the following dependent pass benefits. Charges for dependent passes must be paid in full by the employee at the time of purchase and may not be charged to the Merchant account. Employee must first redeem affidavit to qualify. Kids Ski Free season pass is not available. First Tracks pass may also be added to any pass pending available inventory and must be paid for by the employee. If employee Merchant Pass is revoked, pass add-ons including Night Skiing and First Tracks products will no longer be valid without an active lift access product. These add-ons will also be non-refundable. Dependent passes are valid at Steamboat only. Age category will be determined on date of purchase. Night skiing pass can be added to any dependent pass at the rate of \$49.

Dependent Pass Options	Rates
Teen (13 – 17)	\$719
Kids (5 – 12)	\$449
Kids 4 & under	\$39

Additional Payment Information

Initial deposits are non-refundable but unused affidavits can be applied to businesses' outstanding account balance. We will accept either a merchant check or merchant credit card for both deposit and account payment. Personal credit cards, checks, cash, money orders, etc. will not be accepted. A \$75 fee will be assessed for all returned checks. The name on the payment type must bear the name of the merchant/administrator or Business. Ownership of each pass resides with the merchant and the merchant is responsible for all payments regardless of collection from employee.

Refunds will be given only for valid documented medical reasons preventing the pass holder from skiing the remainder of the season or if the pass holder is hired by SSRC. Refunds will be processed back to the business. A usage fee will be applied for each used day on the pass as well as a \$50 processing fee. If the usage fee exceeds the price of the pass, no refund will be given. Pass insurance is not available due to transferrable benefit. If employee migrates into merchant pass from another pass product they will be held to the refund policies of that product. For example, the IKON pass is a non-refundable product. No refunds are implied or guaranteed by moving from the IKON product to the Merchant Pass.

Merchants may not charge their employees more than they are paying to SSRC for the passes. All Merchant transactions involving actual season pass issuance will be handled by the Main Ticket Office located in One Steamboat Place. All billing and other account transactions will be handled by the Pre-Sold Services department. We recommend that the merchant review and sign an agreement with each employee stating the conditions and ownership arrangement of the Passes and agreed payment plan, if any. SSRC is not responsible for disagreements between merchants and employees arising from the use of an agreement or the merchant pass program.

For a detailed description of rules and regulations of the Merchant Pass Program please visit www.steamboat.com/merchantpass

Merchant Pass Program inquiries please call 970-871-5269 or email ticketvoucher@steamboat.com