## Visit THE NORTH SHORE

## CERTIFIED BUDGET FOR YEAR ENDING DECEMBER 31, 2024

PROJECTED REVENUE		
Hotel/Motel Tax Rev		1,800,000
STTC Fund - State Appropriation		464,875
LA DCRT CAP Program		10,000
LA Tourism Revival Monies		300,000
Miscellaneous Income		-
Interest Income - LAMP & Bank		150,000
TOTAL PROJECTED REVENUES	\$	2,724,875
PROJECTED EXPENDITURES		
A. Marketing / Promotion		
Advertising		650,000
Advertising - Website		161,000
Automobile Expense		13,000
Brochures & Collateral Material		225,000
Creative Services & Public Relations		165,000
Dues & Subscriptions		85,000
International Marketing		52,000
Personnel		823,176
Postage and Delivery		8,000
Research & Development		135,000
Special Promotions and Events		225,000
Telephone & Internet Services		22,000
Training & Educational		30,000
Trade Shows and Meetings		40,000
Travel & Site Inspections		115,000
Uniforms		2,000
A. Marketing / Promotion Total		2,751,176
B. Administrative/Gen.Operation		
Automobile Expense		4,500
Equipment Rental		8,000
Insurance - General		75,000
Office Expense & Supplies		10,000
Office Expense - Network, Computers, Electronics		27,000
Official Notice Publication		2,500
Personnel		260,359
Professional Fees		50,000
Rent		6,000
Repairs & Maintenance - All		45,000
Utilities		15,000
B. Administrative/Gen.Operation Total		503,359
C. Capital Outlay/Storm Recovery Total		350,000
TOTAL PROJECTED EXPENDITURES	\$	3,604,535
EXCESS (DEFICIENCY) OF	\$	(879,660)
ESTIMATED FUND BALANCE - January 1, 2024	\$ \$	5,129,118
ESTIMATED FUND BALANCE - December 31, 2024	\$	4,249,458

I hearby certifiy this is a true and correct copy of the budget for the Year Ending December 31, 2024, as adopted December 5, 2023.

Devan Richoux, Custodian of the Records/CFO

<u>M</u>

VisitTheNorthshore.com