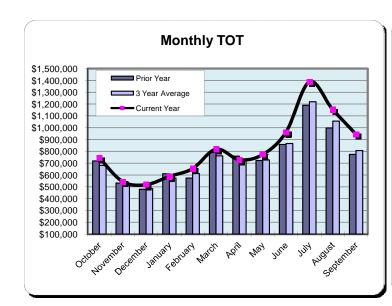
Huntington Beach Hotels

10%Transient Occupancy Tax Receipts Reflecting September Occupancies

Current	Month -	September 2016		
<u>Last Year</u>	This Year	<u>Change</u>	% Change	
\$774,736	\$944,255	\$169,519	21.9%	

Year	to Date -	September 2016			
Last Year	This Year	<u>Change</u>	% Change		
\$9,007,147	\$9,813,572	\$806,425	9.0%		





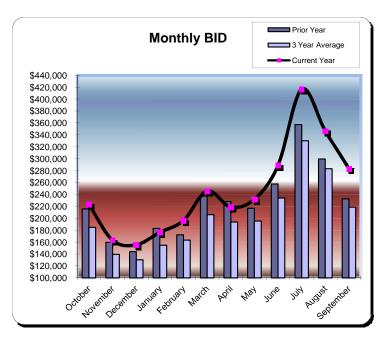
	Fiscal Year 2012/13 % Change		Fiscal Ye	Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		ar 2015/16 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$607,091	11.5%	\$579,126	(4.6%)	\$718,440	24.1%	\$743,823	3.5%
November	\$407,707	2.2%	\$477,478	17.1%	\$531,343	11.3%	\$543,237	2.2%
December	\$343,813	6.5%	\$456,603	32.8%	\$479,470	5.0%	\$517,749	8.0%
January	\$408,967	(8.9%)	\$524,101	28.2%	\$609,742	16.3%	\$587,211	(3.7%)
February	\$516,653	0.8%	\$606,026	17.3%	\$574,060	(5.3%)	\$653,490	13.8%
March	\$657,196	11.8%	\$677,075	3.0%	\$790,289	16.7%	\$818,134	3.5%
April	\$595,333	2.3%	\$671,182	12.7%	\$759,725	13.2%	\$729,268	(4.0%)
May	\$594,402	0.1%	\$685,575	15.3%	\$722,717	5.4%	\$772,280	6.9%
June	\$759,956	8.5%	\$777,981	2.4%	\$858,256	10.3%	\$961,733	12.1%
July	\$1,029,547	11.0%	\$1,081,288	5.0%	\$1,190,219	10.1%	\$1,387,825	16.6%
August	\$917,183	9.9%	\$1,014,751	10.6%	\$998,152	(1.6%)	\$1,154,568	15.7%
September	\$621,347	7.8%	\$699,658	12.6%	\$774,736	10.7%	\$944,255	21.9%
Total:	<u>\$7,459,194</u>	6.1%	<u>\$8,250,843</u>	10.6%	<u>\$9,007,147</u>	9.2%	\$9,813,572	9.0%

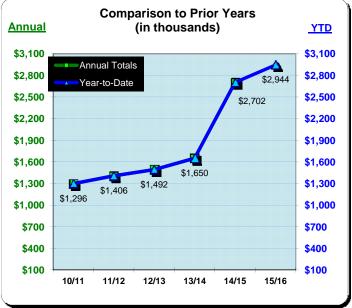
Huntington Beach Hotels

3% Business Improvement Assessment District Reflecting September Occupancies

Current Month - September 2016						
Last Year	This Year	<u>Change</u>	% Change			
\$232,420	\$283,277	\$50,857	21.9%			

* Yea	* Year to Date - September 2016				
Last Year	This Year	Change % Chan			
\$2,702,143	\$2,943,996	\$241,853	9.0%		





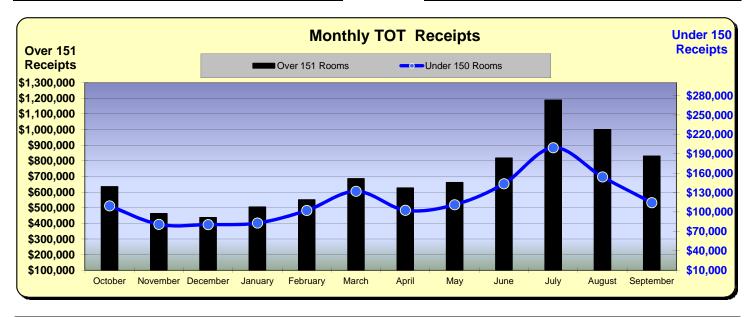
	Fiscal Year 2012/13 % Change Prior		Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change Prior		Fiscal Year 2015/16 % Change	
	Actual	Yr	Actual	Prior Yr	Actual	Yr	Actual	Prior Yr
October	\$121,418	11.5%	\$115,825	(4.6%)	\$215,532	86.1%	\$223,147	3.5%
November	\$81,541	2.2%	\$95,495	17.1%	\$159,403	66.9%	\$162,971	2.2%
December	\$68,762	6.5%	\$91,320	32.8%	\$143,842	57.5%	\$155,325	8.0%
January	\$81,794	(8.9%)	\$104,821	28.2%	\$182,922	74.5%	\$176,164	(3.7%)
February	\$103,331	0.8%	\$121,205	17.3%	\$172,217	42.1%	\$195,978	13.8%
March	\$131,440	11.8%	\$135,415	3.0%	\$237,086	75.1%	\$245,440	3.5%
April	\$119,066	2.3%	\$134,236	12.7%	\$227,918	69.8%	\$218,780	(4.0%)
May	\$118,881	0.1%	\$137,115	15.3%	\$216,815	58.1%	\$231,684	6.9%
June	\$151,992	8.5%	\$155,596	2.4%	\$257,476	65.5%	\$288,510	12.1%
July	\$205,911	11.0%	\$216,259	5.0%	\$357,066	65.1%	\$416,350	16.6%
August	\$183,437	9.9%	\$202,949	10.6%	\$299,446	47.6%	\$346,371	15.7%
September	\$124,269	7.8%	\$139,932	12.6%	\$232,420	66.1%	\$283,277	21.9%
Total:	<u>\$1,491,842</u>	6.1%	<u>\$1,650,168</u>	10.6%	\$2,702,143	63.8%	<u>\$2,943,996</u>	9.0%

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

Hotels Over 151 Rooms						
Current Month - September 2016						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$660,795	\$829,758	\$168,963	25.6%			

Hotels Under 150 Rooms							
Current Month - September 2016							
Last Year	This Year	<u>Change</u>	% Change				
\$113,941	\$114,497	\$556	0.5%				

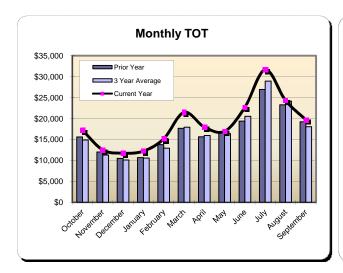


		Fiscal Year 2014/15				Fiscal Ye	Fiscal Year 2015/16			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		
October	\$620,594	25.5%	\$97,846	15.5%	\$634,210	2.2%	\$109,613	12.0%		
November	\$457,014	10.7%	\$74,329	14.9%	\$462,230	1.1%	\$81,007	9.0%		
December	\$408,440	4.6%	\$71,030	7.6%	\$437,145	7.0%	\$80,605	13.5%		
January	\$532,969	17.3%	\$76,772	10.2%	\$504,120	(5.4%)	\$83,091	8.2%		
February	\$495,594	(6.5%)	\$78,466	3.5%	\$550,982	11.2%	\$102,508	30.6%		
March	\$668,755	15.6%	\$121,534	23.1%	\$685,971	2.6%	\$132,163	8.8%		
April	\$649,895	12.0%	\$109,830	20.7%	\$626,472	(3.6%)	\$102,796	(6.4%)		
May	\$608,582	3.2%	\$114,135	19.2%	\$660,905	8.6%	\$111,375	(2.4%)		
June	\$724,357	10.2%	\$133,899	11.1%	\$817,919	12.9%	\$143,814	7.4%		
July	\$1,000,628	9.4%	\$189,591	13.9%	\$1,188,323	18.8%	\$199,501	5.2%		
August	\$853,673	(2.1%)	\$144,479	1.3%	\$1,000,171	17.2%	\$154,397	6.9%		
September	\$660,795	9.2%	\$113,941	20.8%	\$829,758	25.6%	\$114,497	0.5%		
Total:	<u>\$7,681,295</u>	8.5%	<u>\$1,325,852</u>	13.3%	<u>\$8,398,205</u>	9.3%	<u>\$1,415,367</u>	6.8%		

Sunset Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting September Occupancies

Current Month - September 2016					
<u>Last Year</u>	This Year	<u>Change</u>	% Change		
\$19,231	\$19,693	\$462	2.4%		

Year to Date - September 2016				
Last Year	This Year	<u>Change</u>	% Change	
\$201,251	\$223,600	\$22,349	11.1%	



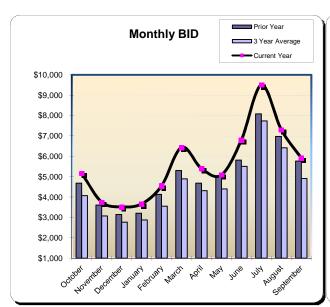


Fiscal Year 2012/13 % Change		Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Chang	
Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
\$11,862	(6.9%)	\$11,811	(0.4%)	\$15,596	32.1%	\$17,213	10.4%
\$9,364	(27.1%)	\$9,317	(0.5%)	\$12,010	28.9%	\$12,511	4.2%
\$7,612	(4.2%)	\$8,147	7.0%	\$10,480	28.6%	\$11,722	11.9%
\$8,440	4.5%	\$8,820	4.5%	\$10,681	21.1%	\$12,212	14.3%
\$7,447	3.1%	\$9,809	31.7%	\$13,782	40.5%	\$15,160	10.0%
\$14,199	25.1%	\$14,656	3.2%	\$17,675	20.6%	\$21,467	21.5%
\$14,130	2.1%	\$14,239	0.8%	\$15,619	9.7%	\$17,987	15.2%
\$14,132	21.4%	\$15,651	10.8%	\$16,621	6.2%	\$16,951	2.0%
\$20,567	13.0%	\$19,562	(4.9%)	\$19,367	(1.0%)	\$22,690	17.2%
\$26,457	13.0%	\$28,179	6.5%	\$26,929	(4.4%)	\$31,662	17.6%
\$21,721	15.0%	\$24,817	14.3%	\$23,261	(6.3%)	\$24,333	4.6%
\$13,897	13.0%	\$15,219	9.5%	\$19,231	26.4%	\$19,693	2.4%
<u>\$169,828</u>	7.3%	\$180,227	6.1%	<u>\$201,251</u>	11.7%	\$223,600	11.1%
	\$11,862 \$9,364 \$7,612 \$8,440 \$7,447 \$14,199 \$14,130 \$14,132 \$20,567 \$26,457 \$21,721 \$13,897	% Change Prior Yr \$11,862 (6.9%) \$9,364 (27.1%) \$7,612 (4.2%) \$8,440 4.5% \$7,447 3.1% \$14,199 25.1% \$14,130 2.1% \$14,132 21.4% \$20,567 13.0% \$26,457 13.0% \$21,721 15.0% \$13,897 13.0%	Actual % Change Prior Yr Actual \$11,862 (6.9%) \$11,811 \$9,364 (27.1%) \$9,317 \$7,612 (4.2%) \$8,147 \$8,440 4.5% \$8,820 \$7,447 3.1% \$9,809 \$14,199 25.1% \$14,656 \$14,130 2.1% \$14,239 \$14,132 21.4% \$15,651 \$20,567 13.0% \$19,562 \$26,457 13.0% \$28,179 \$21,721 15.0% \$24,817 \$13,897 13.0% \$15,219	Actual % Change Prior Yr % Change Actual % Change Prior Yr \$11,862 (6.9%) \$11,811 (0.4%) \$9,364 (27.1%) \$9,317 (0.5%) \$7,612 (4.2%) \$8,147 7.0% \$8,440 4.5% \$8,820 4.5% \$7,447 3.1% \$9,809 31.7% \$14,199 25.1% \$14,656 3.2% \$14,130 2.1% \$14,239 0.8% \$14,132 21.4% \$15,651 10.8% \$20,567 13.0% \$19,562 (4.9%) \$26,457 13.0% \$28,179 6.5% \$21,721 15.0% \$24,817 14.3% \$13,897 13.0% \$15,219 9.5%	Actual % Change Prior Yr % Change Actual % Change Prior Yr Actual \$11,862 (6.9%) \$11,811 (0.4%) \$15,596 \$9,364 (27.1%) \$9,317 (0.5%) \$12,010 \$7,612 (4.2%) \$8,147 7.0% \$10,480 \$8,440 4.5% \$8,820 4.5% \$10,681 \$7,447 3.1% \$9,809 31.7% \$13,782 \$14,199 25.1% \$14,656 3.2% \$17,675 \$14,130 2.1% \$14,239 0.8% \$15,619 \$14,132 21.4% \$15,651 10.8% \$16,621 \$20,567 13.0% \$19,562 (4.9%) \$19,367 \$26,457 13.0% \$28,179 6.5% \$26,929 \$21,721 15.0% \$24,817 14.3% \$23,261 \$13,897 13.0% \$15,219 9.5% \$19,231	Actual % Change Prior Yr % Change Prior Yr % Change Actual % Change Prior Yr \$11,862 (6.9%) \$11,811 (0.4%) \$15,596 32.1% \$9,364 (27.1%) \$9,317 (0.5%) \$12,010 28.9% \$7,612 (4.2%) \$8,147 7.0% \$10,480 28.6% \$8,440 4.5% \$8,820 4.5% \$10,681 21.1% \$7,447 3.1% \$9,809 31.7% \$13,782 40.5% \$14,199 25.1% \$14,656 3.2% \$17,675 20.6% \$14,130 2.1% \$14,239 0.8% \$15,619 9.7% \$14,132 21.4% \$15,651 10.8% \$16,621 6.2% \$20,567 13.0% \$19,562 (4.9%) \$19,367 (1.0%) \$26,457 13.0% \$28,179 6.5% \$26,929 (4.4%) \$21,721 15.0% \$24,817 14.3% \$23,261 (6.3%) \$13,897 13.0% \$15,219 </td <td>Actual % Change Prior Yr % Change Prior Yr % Change Actual % Change Prior Yr % Change Prior Yr % Change Prior Yr Actual \$11,862 (6.9%) \$11,811 (0.4%) \$15,596 32.1% \$17,213 \$9,364 (27.1%) \$9,317 (0.5%) \$12,010 28.9% \$12,511 \$7,612 (4.2%) \$8,147 7.0% \$10,480 28.6% \$11,722 \$8,440 4.5% \$8,820 4.5% \$10,681 21.1% \$12,212 \$7,447 3.1% \$9,809 31.7% \$13,782 40.5% \$15,600 \$14,199 25.1% \$14,656 3.2% \$17,675 20.6% \$21,467 \$14,130 2.1% \$14,239 0.8% \$15,619 9.7% \$17,987 \$14,132 21.4% \$15,651 10.8% \$16,621 6.2% \$16,951 \$20,567 13.0% \$19,562 (4.9%) \$19,367 (1.0%) \$22,690 \$26,457 13.0% \$28,179</td>	Actual % Change Prior Yr % Change Prior Yr % Change Actual % Change Prior Yr % Change Prior Yr % Change Prior Yr Actual \$11,862 (6.9%) \$11,811 (0.4%) \$15,596 32.1% \$17,213 \$9,364 (27.1%) \$9,317 (0.5%) \$12,010 28.9% \$12,511 \$7,612 (4.2%) \$8,147 7.0% \$10,480 28.6% \$11,722 \$8,440 4.5% \$8,820 4.5% \$10,681 21.1% \$12,212 \$7,447 3.1% \$9,809 31.7% \$13,782 40.5% \$15,600 \$14,199 25.1% \$14,656 3.2% \$17,675 20.6% \$21,467 \$14,130 2.1% \$14,239 0.8% \$15,619 9.7% \$17,987 \$14,132 21.4% \$15,651 10.8% \$16,621 6.2% \$16,951 \$20,567 13.0% \$19,562 (4.9%) \$19,367 (1.0%) \$22,690 \$26,457 13.0% \$28,179

Sunset Beach Hotels 3% Business Improvement Assessment District Reflecting September Occupancies

Curre	nt Month -	September 2016		
Last Year	This Year	<u>Change</u>	% Change	
\$5,769	\$5,908	\$139	2.4%	

* Year to Date -		September 2016		
Last Year	This Year	<u>Change</u>	% Change	
\$60,375	\$67,080	\$6,705	11.1%	





	Fiscal Year 2012/13	Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change Prior		Fiscal Year 2015/16 % Change Prior	
	Actual	Actual	Prior Yr	Actual	Yr	Actual	Ϋ́r
October	\$1,124	\$2,362	110.2%	\$4,679	98.1%	\$5,164	10.4%
November	\$1,008	\$1,863	84.9%	\$3,603	93.4%	\$3,753	4.2%
December	\$653	\$1,629	149.4%	\$3,144	92.9%	\$3,517	11.9%
January	\$826	\$1,764	113.5%	\$3,204	81.7%	\$3,664	14.3%
February	\$622	\$1,962	215.5%	\$4,134	110.8%	\$4,548	10.0%
March	\$1,378	\$2,931	112.7%	\$5,302	80.9%	\$6,440	21.5%
April	\$2,826	\$2,848	0.8%	\$4,686	64.5%	\$5,396	15.2%
May	\$2,826	\$3,130	10.8%	\$4,986	59.3%	\$5,085	2.0%
June	\$4,113	\$3,912	(4.9%)	\$5,810	48.5%	\$6,807	17.2%
July	\$5,291	\$5,636	6.5%	\$8,079	43.3%	\$9,499	17.6%
August	\$4,344	\$4,963	14.3%	\$6,978	40.6%	\$7,300	4.6%
September	\$2,779	\$3,048	9.7%	\$5,769	89.3%	\$5,908	2.4%
Total:	<u>\$27,791</u>	<u>\$36,050</u>	29.7%	<u>\$60,375</u>	67.5%	<u>\$67,080</u>	11.1%

 $^{^{\}star}$ Effective October 1, 2014, the BID assessment increased from 2% to 3%.