



# Kelly Miller

# President & CEO, Visit Huntington Beach



# THANK YOU TO OUR SPEAKERS

- Caroline Beteta President & CEO, Visit California
- Cindy Decker Vice President, Americas, Tourism Economics
- Tommy Martinez Senior Client Partner, Destinations, TripAdvisor
- Coach Karch Kiraly U.S. Men's National Volleyball Team



# THANK YOU TO OUR SPONSORS



# THANK YOU TO OUR VISIT HUNTINGTON BEACH BOARD



### **EXECUTIVE COMMITTEE**

- Justin Simpson
- Paulette Fischer
- Paul Maddison
- Janis Mantini
- Jon Benson
- Jennifer Williams
- Todd Szilagyi
- Sheik Sattaur

### **BOARD OF DIRECTORS**

- Brett Barnes
- Meg Bernardo
- Christopher DeGuzman
- Vipe Desai
- Duke Dufresne
- Jeff Holson
- Debbie Killey
- Dawn McCormack

- Tim McGrath
- Kristi McKnight
- Brian Smith
- Dean Torrence
- Peter "PT" Townend
- Marisa Unvert
- John Villa

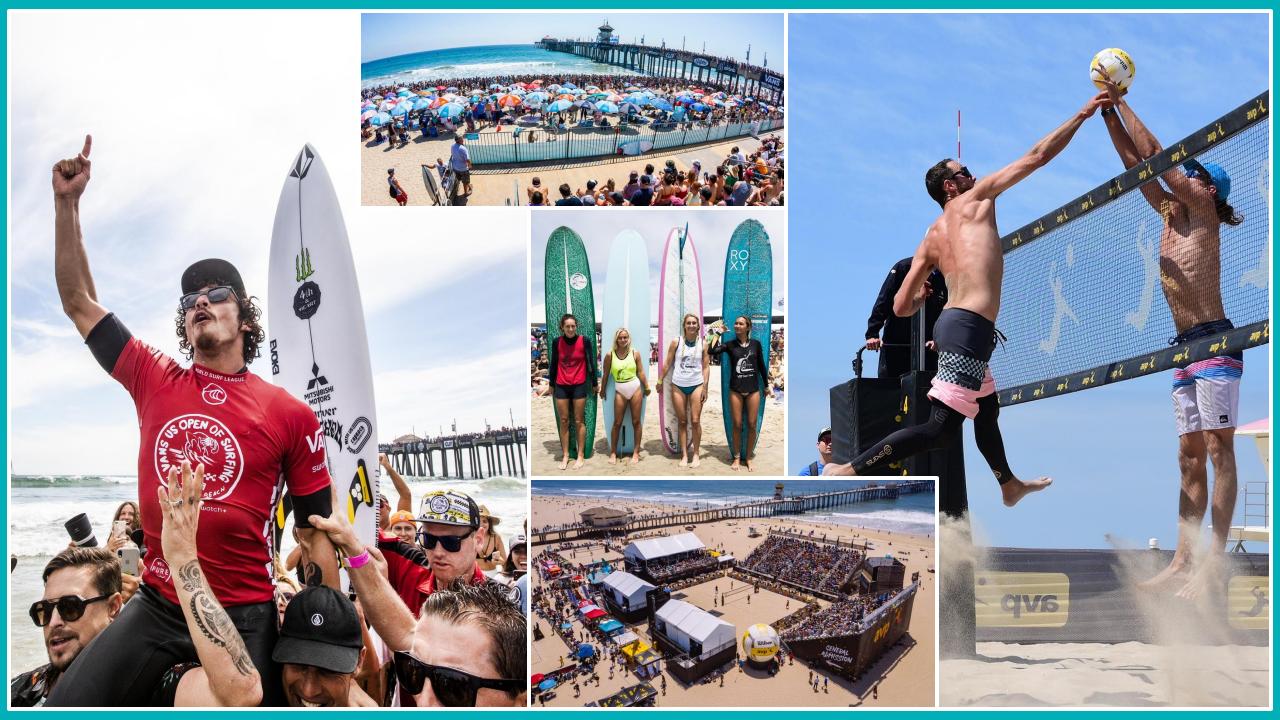


# THANK YOU TO OUR ELECTED OFFICIALS





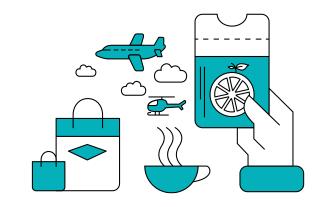






# Success in the destination brand space doesn't happen overnight.

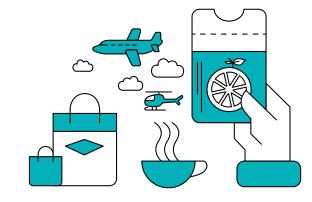
- VHB Brand Refresh
- VHB Website Relaunch
- HB Collection Launch



# **DESTINATION JOURNEY**

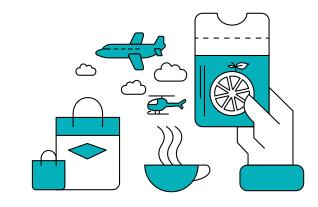
# **COVID Pandemic**

• Research & Insights



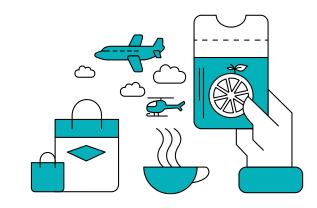
# **DESTINATION JOURNEY**

- Research & Insights
- Reinforced the Surf City USA® Brand

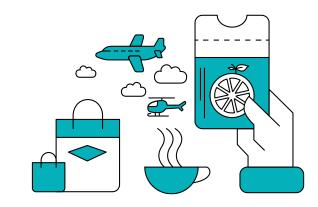


# **DESTINATION JOURNEY**

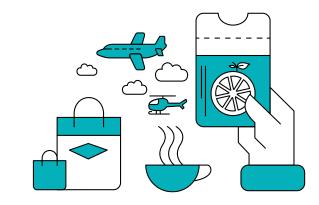
- Research & Insights
- Reinforced the Surf City USA® Brand
- Targeted "Block & Tackle" Marketing Campaigns



- Research & Insights
- Reinforced the Surf City USA® Brand
- Targeted "Block & Tackle" Marketing Campaigns
- Increased Familiarization Tours



- Research & Insights
- Reinforced the Surf City USA® Brand
- Targeted "Block & Tackle" Marketing Campaigns
- Increased Familiarization Tours
- Special Events



# 2023-2026 STRATEGIC PLAN

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		MISSION	VALUES	REPUTATION	POSITION	
A welcoming, beach-infused community that inspires the stoke of optimism in every visitor and resident.	VHB is an effective destination leader representing the combined visitor industry and community partnership in the brand development, marketing and sales of the Surf City USA® experience.	Visit Huntington Beach supports and advocates for the economic vitality and quality of life for our Huntington Beach community through inspirational destination marketing and brand management.	VHB embodies a community-focused spirit of service that is proactive and strategic.	The Huntington Beach experience is: • Inspirational • Authentic • Friendly • Fun	<ul> <li>Huntington Beach rises above its competitive set destinations, offering unique value to visitors seeking:</li> <li>Beach and Beyond Experience</li> <li>Beachfront Hotels</li> <li>Downtown Experience</li> <li>Accessibility</li> </ul>	
	INITIATIVES		-01			
Drive Global Brand Awareness	<ul> <li>Issue RFP for creative agency of record</li> <li>Leverage the World Cup and LA28 to expand global destination brand awareness</li> <li>Secure year-round signature sporting and city-wide events</li> <li>Efficiently leverage brand partnerships to increase Huntington Beach's global brand awareness</li> </ul>					
Enhance the Destination Experience	<ul> <li>Enhance partnership with the City, Downtown BID and other entities to enhance the Beach &amp; Beyond experience</li> <li>Develop outreach and education to enhance customer service for all visitors, including international and accessible communities</li> <li>Facilitate the creation of new bookable product</li> <li>Improve connectivity throughout Huntington Beach</li> </ul>			VISIT HUNTINGTON BEACH SURF CITY USA®		
Champion the Value of Tourism	<ul> <li>Utilize VHB Board to act as tourism ambassadors</li> <li>Cultivate our advocacy relationship with the City</li> <li>Articulate the quality-of-life enhancements tourism brings to Huntington Beach residents</li> <li>Develop and implement partner and resident sentiment outreach and evaluation program</li> </ul>					
Prioritize Organizational Effectiveness and Culture	<ul> <li>TBID modification approved</li> <li>Develop stakeholder engagement plan (Board, City, DBID, Ambassadors and Chamber)</li> <li>Improve and maintain overall processes based on culture survey results</li> <li>Develop and deploy customer satisfaction survey</li> </ul>					

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# THE HOUSE OF SURF CITY USA®



# SURF CITY USA UNCOVERED



### **2024 ECONOMIC IMPACT HIGHLIGHTS**

# MILLION NON-OC VISITORS

# **INCREASE** OVER THE LAST YEAR

WERE FIRST-TIMERS,

**G40/0** WERE REPEAT VISITORS

# **2024 ECONOMIC IMPACT HIGHLIGHTS**

# THEY CAME FROM...

# **AND THEY DIRECTLY SPENT...** LOS ANGELES **\$580 MILLION** 71% OF THAT WAS SPENT PHOENIX, VEGAS AT LOCAL BUSINESSES DENVER, NEW YORK Q

# **2024 ECONOMIC IMPACT HIGHLIGHTS**

# MILLION IN LOCAL TAX **JOBS SUSTAINED DIRECTLY REVENUES GENERATED BY TOURISM IN HB** RY **TOURISM IN HB**

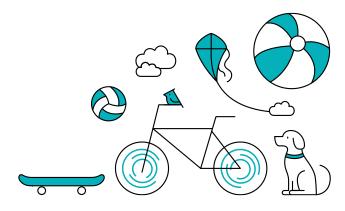
# TOURISM IS NOW THE 6<sup>TH</sup> LARGEST EMPLOYMENT SECTOR IN OUR

ΓΙΤΥ

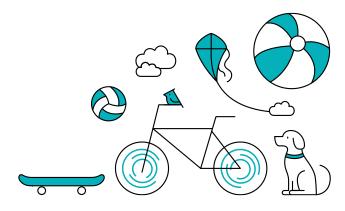
# TYT #1 GION BEACHYS -mer ALE



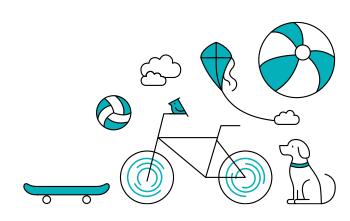
• Dedicated TBID resources through 2028



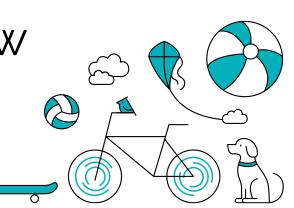
- Dedicated TBID resources through 2028
- A bold new strategic plan in 2026



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- Pre-LA28 collaborations with HB and OC partners as we prepare to welcome the world



- Dedicated TBID resources through 2028
- A bold new strategic plan in 2026
- Pre-LA28 collaborations with HB and OC partners as we prepare to welcome the world
- New collaborations with existing and new special events during shoulder season



SURF CITY USA®

# HUNTINGTON BEACH

#### UNPLUG AND UNWIND AT OUR TOP SPAS

#### 2025 SURF CITY USA® FOODIE AWARD WINNERS

DISCOVER THE INTERNATIONAL SURFING MUSEUM

FIND YOUR PERFECT BEACH

MEET THE FOUNDER OF CORGI BEACH DAY

Family Fun in Huntington Beach

#### WHERE TO STAY

#### Hyatt Regency Huntington Beach Resort & Spa

- Three outdoor pool areas
- Children's water playground
- Complimentary beach amenities
- A full slate of recreation activities from June through Labor Day, including Mermaid Magic, Cosmic
- Slides, Dive-In Movies, and more • The Waterfront Beach Resort, a Hilton Hotel
- The Waterfront Beach Resort, a Hiltor
   Two outdoor pool areas
- Iwo outdoor pool areas
   Waterslides
- Bicvcle, surrey, boogie board, and beach gear rentals
- Paséa Hotel & Spa
- Ninth Island Pool
- Beach toy rentals
- Kimpton Shorebreak Resort
- Giant chess and Jenga games in the outdoor courtyard
- 40-foot climbing wall for ages 12+ in the fitness center
- Nightly Fireside S'mores
- Complimentary boogie boards, sand toys, and more

#### SURF LESSONS IN SURF CITY USA

- Surf Lessons Get the quintessential Surf City USA® experience by taking a surf lesson while in Huntington Beach.
  - There are numerous accredited surf schools to choose from all along the 10 miles of coastline, and they welcome surfers of all skill levels and all ages.
  - Corky Carroll's Surf School: (714) 969-3959
  - OC Surf Coaching: (714) 745-8492
  - OC suff Coaching. (714) 745-8492
     Clint Carroll Surf School: (949) 355-7285
  - Local tip: Surf lessons are better in the morning. Don't worry, wetsuits and boards are provided for you!

SURFCITYUSA.COM

### Planning the Perfect Day Trip to Huntington Beach

HUNTINGTON BEACH'S FUTURE STATE OF PLAY

Stitling between the bustling cities of Los Angeles. San Diego, and the inland Empire. Huntington Beach offers amazing scenic and coastal views, making it a fantastic spot for a short 'day-cation'. Whether you're a family, a couple, or a group of friends, there's something for everyone to enjoy. Let's dive init our recommendations for your perfect day trip to Surf City USA'!

- Arrival and Parking
- Enjoying the Beach
- Lunchtime
- Enjoying the Rest of Your Day
- Experiencing the Perfect HB Sunset
- Need Dinner Before Heading Home?

#### Arrival and Parking Back to Top of List



To make the most of the sunshine, plan to arrive before noon **Parking** is widely available, from beachfront spaces to enclosed garager. Our favorite spots are near Downtown and the **HB Pier**, ensuring you don't have to walk far to start your adventure.

#### Enjoying the Beach Back to Top of List

2025/26 Official Visitors Guide | SurfCityUSA.com

VISIT HUNTINGTON BEACH SURF CITY USA"

### "It's what I call the Times Square of surfing retail"

Discover California's home of surfing through the eyes of an Aussie ex-pro surfer turned International Surfing Museum executive director





#### PETER TOWNEND -HUNTINGTON BEACH MUSEUM EXECUTIVE DIRECTOR

#### My favourite destination in America is ...

Huntington Beach because it truly is Surf City USA®. The iconic Huntington Beach Pier and consistent waves make it a former professional surfer's dream.

peak to yourself. If you need to rent a The best thing about Huntington Beach is ... board, you have what I call "the Times Square of surfing retail" - two giant surf it's a beautiful, laid-back beach city with a shops, Huntington Surf & Sport and Jack's longstanding surf culture, and it reminds Surfboards, at the entrance to the pier. me of my original hometown of If you're with kids visit ... Coolangatta, Oueensland,

#### I've lived here for ...

The most unique thing about Huntington is ...

the pier and 16km of beach, the most of

any city in California. The beaches are

If you visit, surf at ...

Huntington Beach Pier if you're an

experienced surfer with a high level of

ability. For a less crowded spot, there are

of the pier, and sometimes you can find a

plenty of good waves to the north or south

wide and you can hire a bicycle and ride

9km from the pier to Newport Beach Pier.

located along the beaches. They can join over 45 years. I married a girl from group lessons or have a private lesson, and Huntington Beach, and there was also a wetsuits and boards are included. business opportunity here for me that I After a surf. I head to ... couldn't pass up as I wrapped up my professional surfing career.

#### The Sugar Shack Cafe on Main St, owned by a local surfing family. I always order the

egg dishes and pancakes. For a beer, go to ...

one of the many kid-friendly surf schools

Duke's at the foot of the pier because it has the best ocean views. My other favourite local hangout is G's Boat House, it's like the Cheers bar of Huntington Beach.

#### The suburb is perfect ...

for everyone because you can make it your own. Whether you are a surfer or just want to spend time relaxing by the beach, you can have a great time here.

DECEMBER 7-8, 2024 SYDNEY WEEKEND 21



Huntington beach pier and beach Southern California, and, above, the Sugar Shack Cafe on Main St.

#### You'll want to stay at ...

one of the hotels overlooking the awesome beach and ocean. The Hyatt Regency Huntington Beach Resort and Spa, Paséa Hotel & Spa, The Waterfront Beach Resort, or Kimpton Shorebreak are all great choices. Out of the four, the Kimpton is a boutique hotel located in the heart of downtown that overlooks the pier. Or, if you're looking for a budget-friendly option, there are plenty of other hotel properties located up Beach Boulevard.

#### The best time to visit is ...

midwinter, to enjoy the mild weather and still spend time outdoors, and surf in the winter months. Summers are great too but can get more crowded.

#### A tour you should do ...

is the Historical Downtown Walking Tour offered by Visit Huntington Beach. You'll walk through Surf City USA's downtown and learn about landmarks. The tour ends with a beer at The Longboard Restaurant & Pub on Main St.

**MINDEPENDENT** 

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#### Don't miss ...

Huntington Beach International Surfing Museum. The current exhibit on display is Duke's Dream Came True: Surfing's Road to the Olympics, which has 18 artists' original work, along with 16 panels showcasing the history of Duke Kahanamoku and his dream of expanding the sport of surfing.

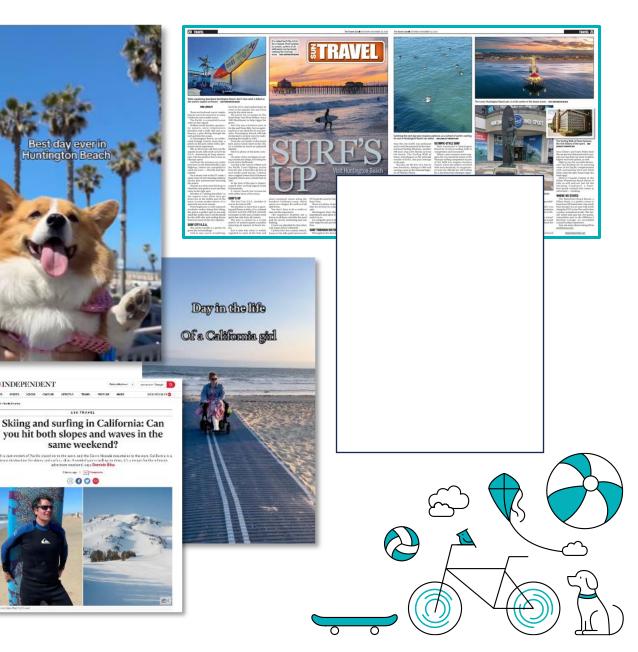
#### The locals are very ...

welcoming to out-of-towners. We have a couple of big international events annually for the World Surf League and the International Surfing Association, so we are used to welcoming athletes and fans from all over the world.

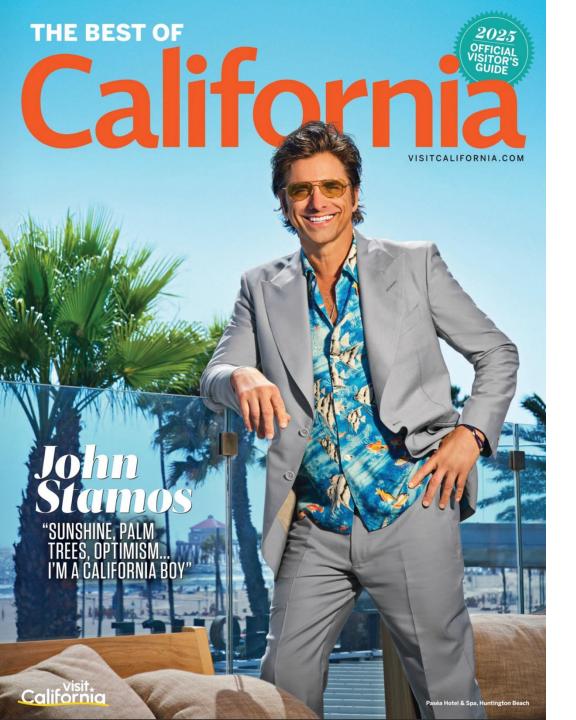
#### You should pack ...

boardshorts and bikinis for the beach because the sun shines all year long. If you need to buy some, our local surf shops have a fantastic selection from classic brands.

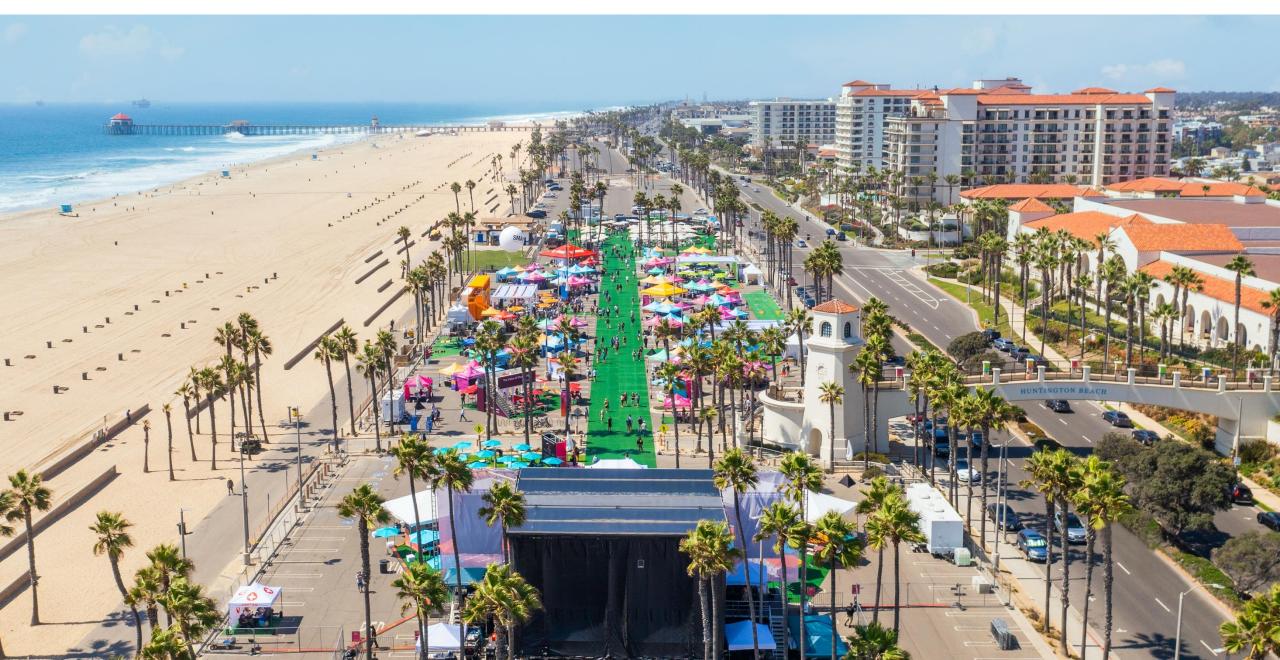
#### HUNTINGTON BEACH'S FUTURE STATE OF PLAY



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# **New Advertising Agency Partner**

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# JNSNEXT

