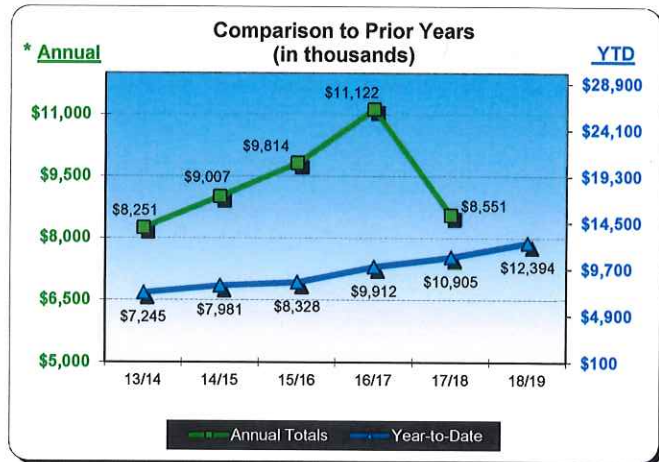
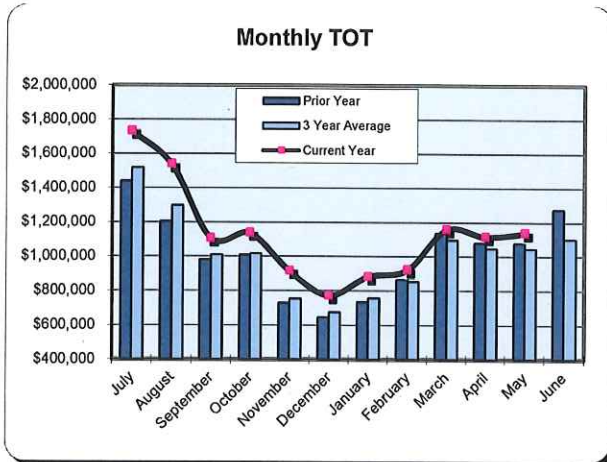


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

| Current Month - May 2019 |             |          |          |
|--------------------------|-------------|----------|----------|
| Last Year                | This Year   | Change   | % Change |
| \$1,077,590              | \$1,134,945 | \$57,355 | 5.3%     |

| Year to Date - May 2019 |              |             |          |
|-------------------------|--------------|-------------|----------|
| Last Year               | This Year    | Change      | % Change |
| \$10,905,314            | \$12,394,143 | \$1,488,830 | 13.7%    |



|           | Fiscal Year 2015/16 |                   | Fiscal Year 2016/17 |                   | Fiscal Year 2017/18 |                   | FY 18-19 July - June | Fiscal Year 2018/19 |                   |
|-----------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|----------------------|---------------------|-------------------|
|           | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr |                      | Actual              | % Change Prior Yr |
| October   | \$743,823           | 3.5%              | \$906,771           | 21.9%             | \$1,007,991         | 11.2%             | July                 | \$1,728,739         | 19.9%             |
| November  | \$543,237           | 2.2%              | \$620,314           | 14.2%             | \$730,297           | 17.7%             | August               | \$1,536,379         | 27.4%             |
| December  | \$517,749           | 8.0%              | \$607,198           | 17.3%             | \$645,646           | 6.3%              | September            | \$1,104,493         | 12.6%             |
| January   | \$587,211           | (3.7%)            | \$658,420           | 12.1%             | \$735,174           | 11.7%             | October              | \$1,134,974         | 12.6%             |
| February  | \$653,490           | 13.8%             | \$771,406           | 18.0%             | \$865,520           | 12.2%             | November             | \$913,205           | 25.1%             |
| March     | \$818,134           | 3.5%              | \$996,174           | 21.8%             | \$1,136,027         | 14.0%             | December             | \$770,975           | 19.4%             |
| April     | \$729,268           | (4.0%)            | \$944,727           | 29.5%             | \$1,079,376         | 14.3%             | January              | \$880,924           | 19.8%             |
| May       | \$772,280           | 6.9%              | \$920,196           | 19.2%             | \$1,077,590         | 17.1%             | February             | \$919,887           | 6.3%              |
| June      | \$961,733           | 12.1%             | \$1,069,331         | 11.2%             | \$1,273,482         | 19.1%             | March                | \$1,156,110         | 1.8%              |
| July      | \$1,387,825         | 16.6%             | \$1,441,402         | 3.9%              | N/A                 | N/A               | April                | \$1,113,514         | 3.2%              |
| August    | \$1,154,568         | 15.7%             | \$1,205,677         | 4.4%              | N/A                 | N/A               | May                  | \$1,134,945         | 5.3%              |
| September | \$944,255           | 21.9%             | \$980,614           | 3.9%              | N/A                 | N/A               | June                 |                     |                   |
| Total:    | <u>\$9,813,572</u>  | 9.0%              | <u>\$11,122,231</u> | 13.3%             | <u>\$8,551,103</u>  | (23.1%)           | *                    | <u>\$12,394,143</u> | 13.7%             |

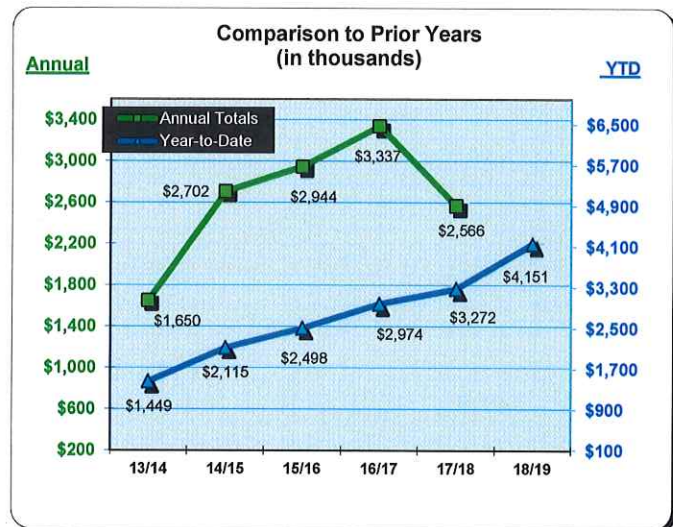
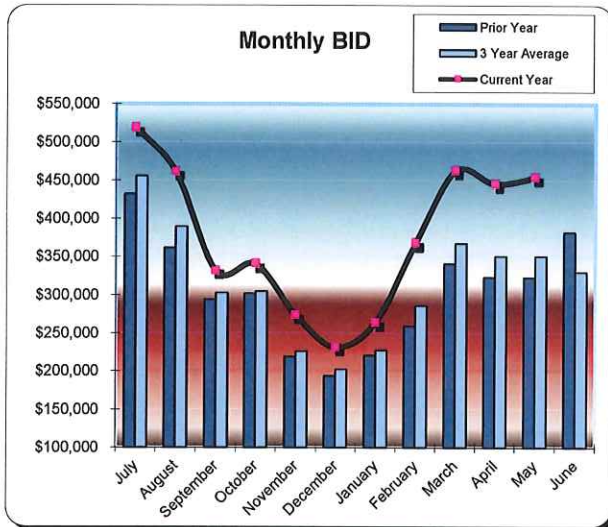
\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting May Occupancies\*

| Current Month - May 2019 |           |           |          |
|--------------------------|-----------|-----------|----------|
| Last Year                | This Year | Change    | % Change |
| \$323,277                | \$453,978 | \$130,701 | 40.4%    |

| * Year to Date - May 2019 |             |           |          |
|---------------------------|-------------|-----------|----------|
| Last Year                 | This Year   | Change    | % Change |
| \$3,271,992               | \$4,150,799 | \$878,807 | 26.9%    |



|               | Fiscal Year 2015/16 |                   | Fiscal Year 2016/17 |                   | Fiscal Year 2017/18 |                   | FY 18-19 July - June | Fiscal Year 2018/19 |                   |
|---------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|----------------------|---------------------|-------------------|
|               | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr |                      | Actual              | % Change Prior Yr |
| October       | \$223,147           | 3.5%              | \$272,031           | 21.9%             | \$302,398           | 11.2%             | July                 | \$518,623           | 19.9%             |
| November      | \$162,971           | 2.2%              | \$186,094           | 14.2%             | \$219,089           | 17.7%             | August               | \$460,919           | 27.4%             |
| December      | \$155,325           | 8.0%              | \$182,159           | 17.3%             | \$193,696           | 6.3%              | September            | \$331,351           | 12.6%             |
| January       | \$176,164           | (3.7%)            | \$197,526           | 12.1%             | \$220,855           | 11.8%             | October              | \$340,496           | 12.6%             |
| February      | \$195,978           | 13.8%             | \$231,443           | 18.1%             | \$259,657           | 12.2%             | November             | \$273,963           | 25.1%             |
| March         | \$245,440           | 3.5%              | \$298,853           | 21.8%             | \$340,898           | 14.1%             | December             | \$231,292           | 19.4%             |
| April         | \$218,780           | (4.0%)            | \$283,419           | 29.6%             | \$323,814           | 14.3%             | January              | \$264,365           | 19.7%             |
| May           | \$231,684           | 6.9%              | \$276,059           | 19.2%             | \$323,277           | 17.1%             | February             | \$367,956           | 41.7%             |
| June          | \$288,510           | 12.1%             | \$320,800           | 11.2%             | \$382,046           | 19.1%             | March                | \$462,449           | 35.7%             |
| July          | \$416,350           | 16.6%             | \$432,421           | 3.9%              | N/A                 | N/A               | April                | \$445,406           | 37.6%             |
| August        | \$346,371           | 15.7%             | \$361,703           | 4.4%              | N/A                 | N/A               | May                  | \$453,978           | 40.4%             |
| September     | \$283,277           | 21.9%             | \$294,185           | 3.9%              | N/A                 | N/A               | June                 |                     |                   |
| <b>Total:</b> | <b>\$2,943,996</b>  | <b>9.0%</b>       | <b>\$3,336,693</b>  | <b>13.3%</b>      | <b>\$2,565,730</b>  | <b>(23.1%)</b>    | *                    | <b>\$4,150,799</b>  | <b>26.9%</b>      |

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

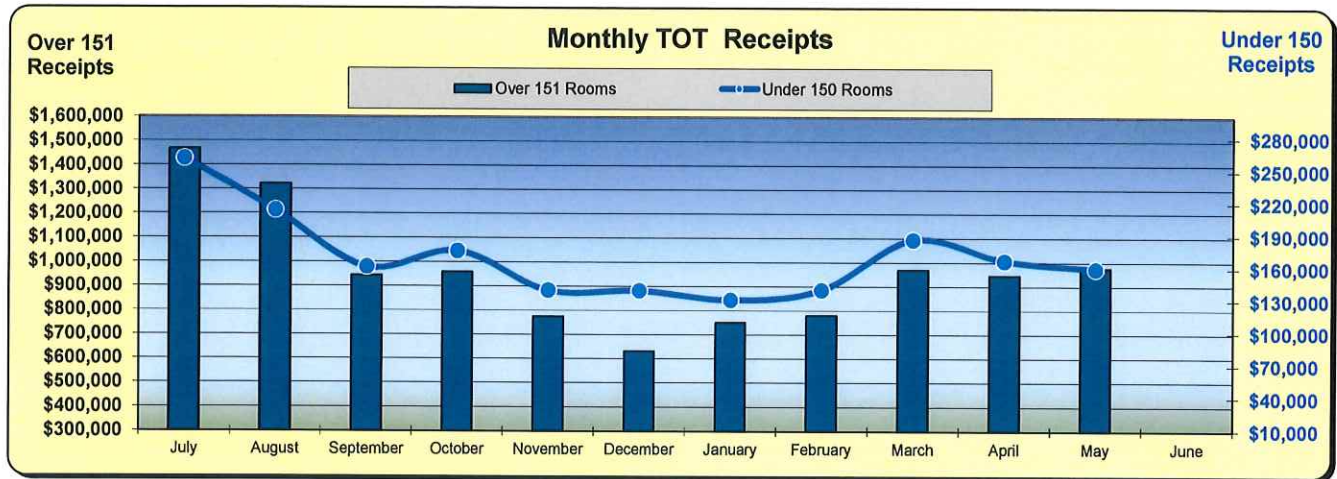


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

| Hotels Over 151 Rooms    |           |          |          |
|--------------------------|-----------|----------|----------|
| Current Month - May 2019 |           |          |          |
| Last Year                | This Year | Change   | % Change |
| \$911,337                | \$975,140 | \$63,804 | 7.0%     |

| Hotels Under 150 Rooms   |           |           |          |
|--------------------------|-----------|-----------|----------|
| Current Month - May 2019 |           |           |          |
| Last Year                | This Year | Change    | % Change |
| \$166,253                | \$159,804 | (\$6,449) | (3.9%)   |



|           | Fiscal Year 2017/18 |                      |                    |                      | FY 18-19<br>July - June | Fiscal Year 2018/19 |                      |                    |                      |
|-----------|---------------------|----------------------|--------------------|----------------------|-------------------------|---------------------|----------------------|--------------------|----------------------|
|           | Over 151<br>Rooms   | % Change<br>Prior Yr | Under 150<br>Rooms | % Change<br>Prior Yr |                         | Over 151<br>Rooms   | % Change<br>Prior Yr | Under 150<br>Rooms | % Change<br>Prior Yr |
| October   | \$837,561           | 6.6%                 | \$170,430          | 40.7%                | July                    | \$1,467,268         | 18.4%                | \$261,471          | 29.7%                |
| November  | \$590,425           | 10.7%                | \$139,872          | 61.2%                | August                  | \$1,322,723         | 26.7%                | \$213,656          | 32.0%                |
| December  | \$509,671           | (2.8%)               | \$135,975          | 63.8%                | September               | \$943,160           | 13.8%                | \$161,332          | 6.4%                 |
| January   | \$592,902           | 3.3%                 | \$142,273          | 68.2%                | October                 | \$958,778           | 14.5%                | \$176,196          | 3.4%                 |
| February  | \$714,044           | 4.8%                 | \$151,477          | 67.8%                | November                | \$773,356           | 31.0%                | \$139,849          | (0.0%)               |
| March     | \$947,628           | 9.4%                 | \$188,399          | 44.9%                | December                | \$631,325           | 23.9%                | \$139,649          | 2.7%                 |
| April     | \$911,895           | 10.1%                | \$167,481          | 43.5%                | January                 | \$749,976           | 26.5%                | \$130,947          | (8.0%)               |
| May       | \$911,337           | 14.0%                | \$166,253          | 37.9%                | February                | \$779,623           | 9.2%                 | \$140,264          | (7.4%)               |
| June      | \$1,063,036         | 15.3%                | \$210,447          | 42.6%                | March                   | \$969,373           | 2.3%                 | \$186,737          | (0.9%)               |
| July      | N/A                 | N/A                  | N/A                | N/A                  | April                   | \$946,209           | 3.8%                 | \$167,304          | (0.1%)               |
| August    | N/A                 | N/A                  | N/A                | N/A                  | May                     | \$975,140           | 7.0%                 | \$159,804          | (3.9%)               |
| September | N/A                 | N/A                  | N/A                | N/A                  | June                    |                     |                      |                    |                      |
| Total:    | <u>\$7,078,498</u>  | <b>(26.5%)</b>       | <u>\$1,472,605</u> | <b>(1.6%)</b>        |                         | <u>\$10,516,932</u> | <b>15.2%</b>         | <u>\$1,877,211</u> | <b>5.6%</b>          |

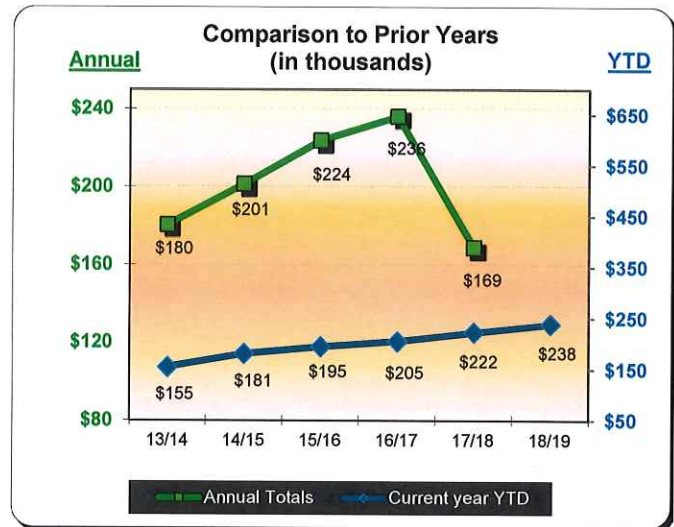
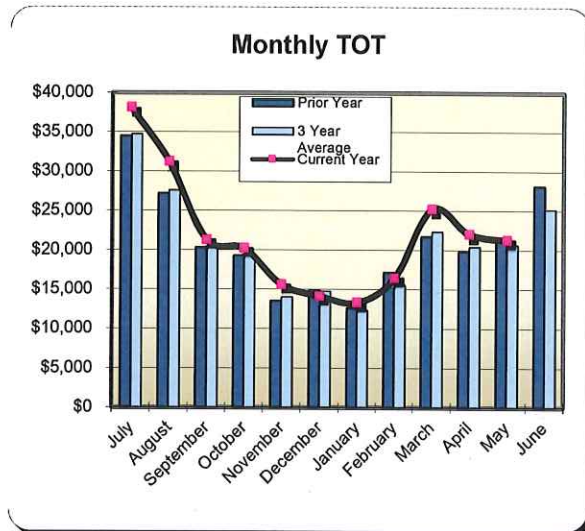
\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

| Current Month - May 2019 |           |         |          |
|--------------------------|-----------|---------|----------|
| Last Year                | This Year | Change  | % Change |
| \$21,552                 | \$21,235  | (\$317) | (1.5%)   |

| Year to Date - May 2019 |           |          |          |
|-------------------------|-----------|----------|----------|
| Last Year               | This Year | Change   | % Change |
| \$222,367               | \$238,470 | \$16,104 | 7.2%     |



|               | Fiscal Year 2015/16 |                      | Fiscal Year 2016/17 |                      | Fiscal Year 2017/18 |                      | FY 18-19<br>July - June | Fiscal Year 2018/19 |                      |
|---------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|-------------------------|---------------------|----------------------|
|               | Actual              | % Change<br>Prior Yr | Actual              | % Change<br>Prior Yr | Actual              | % Change<br>Prior Yr |                         | Actual              | % Change<br>Prior Yr |
| October       | \$17,213            | 10.4%                | \$18,469            | 7.3%                 | \$19,276            | 4.4%                 | July                    | \$38,050            | 10.4%                |
| November      | \$12,511            | 4.2%                 | \$13,025            | 4.1%                 | \$13,514            | 3.8%                 | August                  | \$31,197            | 14.7%                |
| December      | \$11,722            | 11.9%                | \$15,223            | 29.9%                | \$14,872            | (2.3%)               | September               | \$21,266            | 4.9%                 |
| January       | \$12,212            | 14.3%                | \$11,170            | (8.5%)               | \$12,580            | 12.6%                | October                 | \$20,187            | 4.7%                 |
| February      | \$15,160            | 10.0%                | \$12,888            | (15.0%)              | \$17,129            | 32.9%                | November                | \$15,555            | 15.1%                |
| March         | \$21,467            | 21.5%                | \$20,082            | (6.5%)               | \$21,706            | 8.1%                 | December                | \$14,126            | (5.0%)               |
| April         | \$17,987            | 15.2%                | \$19,404            | 7.9%                 | \$19,808            | 2.1%                 | January                 | \$13,281            | 5.6%                 |
| May           | \$16,951            | 2.0%                 | \$19,040            | 12.3%                | \$21,552            | 13.2%                | February                | \$16,403            | (4.2%)               |
| June          | \$22,690            | 17.2%                | \$24,705            | 8.9%                 | \$28,086            | 13.7%                | March                   | \$25,183            | 16.0%                |
| July          | \$31,662            | 17.6%                | \$34,461            | 8.8%                 | N/A                 | N/A                  | April                   | \$21,986            | 11.0%                |
| August        | \$24,333            | 4.6%                 | \$27,189            | 11.7%                | N/A                 | N/A                  | May                     | \$21,235            | (1.5%)               |
| September     | \$19,693            | 2.4%                 | \$20,280            | 3.0%                 | N/A                 | N/A                  | June                    | N/A                 |                      |
| <b>Total:</b> | <b>\$223,600</b>    | <b>11.1%</b>         | <b>\$235,936</b>    | <b>5.5%</b>          | <b>\$168,523</b>    | <b>(28.6%)</b>       | *                       | <b>\$238,470</b>    | <b>7.2%</b>          |

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

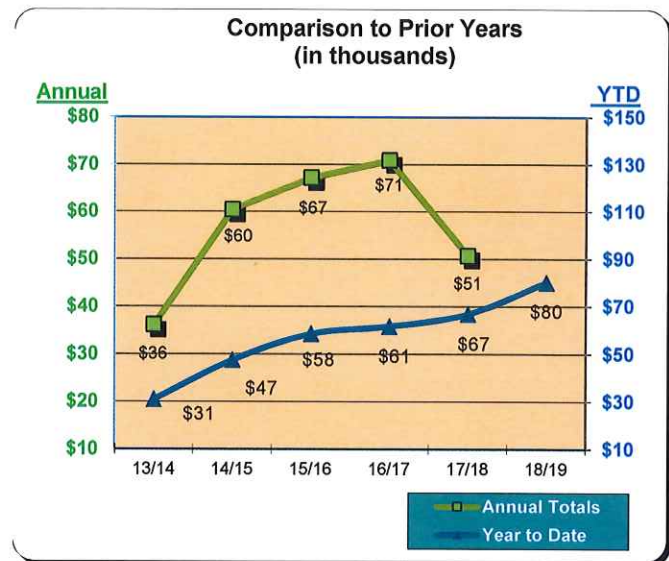
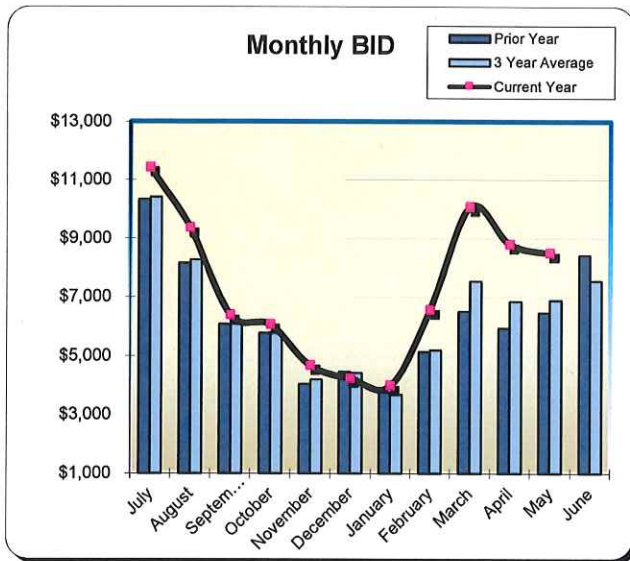


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting May Occupancies\*

| Current Month May 2019 |           |         |          |
|------------------------|-----------|---------|----------|
| Last Year              | This Year | Change  | % Change |
| \$6,466                | \$8,494   | \$2,028 | 31.4%    |

| * Year to Date - May 2019 |           |          |          |
|---------------------------|-----------|----------|----------|
| Last Year                 | This Year | Change   | % Change |
| \$66,709                  | \$80,022  | \$13,313 | 20.0%    |



|               | Fiscal Year 2015/16 |                      | Fiscal Year 2016/17 |                      | Fiscal Year 2017/18 |                      | FY 18-19<br>July - June | Fiscal Year 2018/19 |                      |
|---------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|-------------------------|---------------------|----------------------|
|               | Actual              | % Change<br>Prior Yr | Actual              | % Change<br>Prior Yr | Actual              | % Change<br>Prior Yr |                         | Actual              | % Change<br>Prior Yr |
| October       | \$5,164             | 10.4%                | \$5,541             | 7.3%                 | \$5,783             | 4.4%                 | July                    | \$11,415            | 10.4%                |
| November      | \$3,753             | 4.2%                 | \$3,908             | 4.1%                 | \$4,054             | 3.7%                 | August                  | \$9,359             | 14.7%                |
| December      | \$3,517             | 11.9%                | \$4,567             | 29.9%                | \$4,462             | (2.3%)               | September               | \$6,380             | 4.9%                 |
| January       | \$3,664             | 14.3%                | \$3,351             | (8.5%)               | \$3,774             | 12.6%                | October                 | \$6,056             | 4.7%                 |
| February      | \$4,548             | 10.0%                | \$3,866             | (15.0%)              | \$5,139             | 32.9%                | November                | \$4,667             | 15.1%                |
| March         | \$6,440             | 21.5%                | \$6,024             | (6.5%)               | \$6,512             | 8.1%                 | December                | \$4,238             | (5.0%)               |
| April         | \$5,396             | 15.2%                | \$5,821             | 7.9%                 | \$5,942             | 2.1%                 | January                 | \$3,984             | 5.6%                 |
| May           | \$5,085             | 2.0%                 | \$5,712             | 12.3%                | \$6,466             | 13.2%                | February                | \$6,561             | 27.7%                |
| June          | \$6,807             | 17.2%                | \$7,411             | 8.9%                 | \$8,426             | 13.7%                | March                   | \$10,073            | 54.7%                |
| July          | \$9,499             | 17.6%                | \$10,338            | 8.8%                 | N/A                 | N/A                  | April                   | \$8,794             | 48.0%                |
| August        | \$7,300             | 4.6%                 | \$8,157             | 11.7%                | N/A                 | N/A                  | May                     | \$8,494             | 31.4%                |
| September     | \$5,908             | 2.4%                 | \$6,083             | 3.0%                 | N/A                 | N/A                  | June                    |                     |                      |
| <b>Total:</b> | <b>\$67,080</b>     | <b>86.1%</b>         | <b>\$70,780</b>     | <b>5.5%</b>          | <b>\$50,557</b>     | <b>(28.6%)</b>       | *                       | <b>\$80,022</b>     | <b>20.0%</b>         |

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

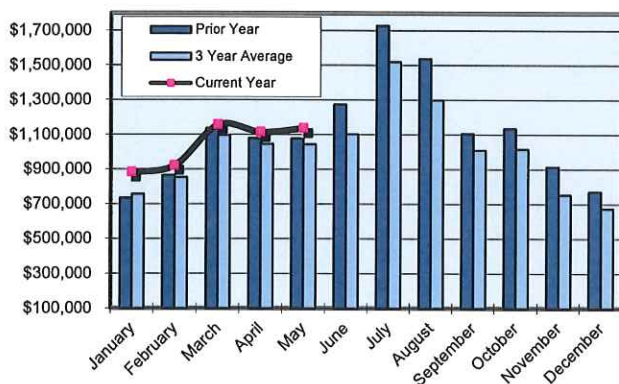
# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

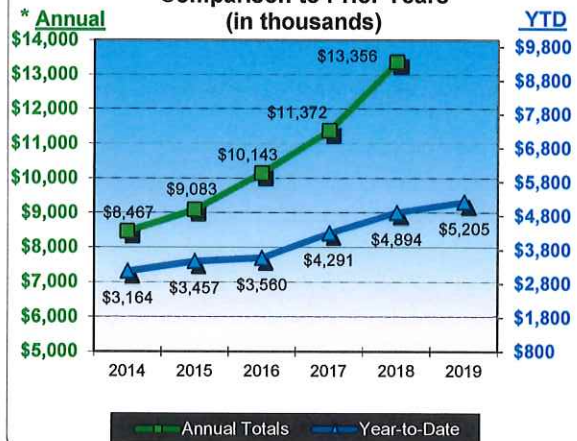
| Current Month - May 2019 |             |          |          |
|--------------------------|-------------|----------|----------|
| Last Year                | This Year   | Change   | % Change |
| \$1,077,590              | \$1,134,945 | \$57,355 | 5.3%     |

| Year to Date - May 2019 |             |           |          |
|-------------------------|-------------|-----------|----------|
| Last Year               | This Year   | Change    | % Change |
| \$4,893,687             | \$5,205,380 | \$311,692 | 6.4%     |

Monthly TOT



Comparison to Prior Years  
(in thousands)



|           | Calendar Year 2016  |                   | Calendar Year 2017  |                   | Calendar Year 2018  |                   | Calendar Year 2019 |                   |
|-----------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|--------------------|-------------------|
|           | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr | Actual              | % Change Prior Yr | Actual             | % Change Prior Yr |
| January   | \$587,211           | (3.7%)            | \$658,420           | 12.1%             | \$735,174           | 11.7%             | \$880,924          | 19.8%             |
| February  | \$653,490           | 13.8%             | \$771,406           | 18.0%             | \$865,520           | 12.2%             | \$919,887          | 6.3%              |
| March     | \$818,134           | 3.5%              | \$996,174           | 21.8%             | \$1,136,027         | 14.0%             | \$1,156,110        | 1.8%              |
| April     | \$729,268           | (4.0%)            | \$944,727           | 29.5%             | \$1,079,376         | 14.3%             | \$1,113,514        | 3.2%              |
| May       | \$772,280           | 6.9%              | \$920,196           | 19.2%             | \$1,077,590         | 17.1%             | \$1,134,945        | 5.3%              |
| June      | \$961,733           | 12.1%             | \$1,069,331         | 11.2%             | \$1,273,482         | 19.1%             |                    |                   |
| July      | \$1,387,825         | 16.6%             | \$1,441,402         | 3.9%              | \$1,728,739         | 19.9%             |                    |                   |
| August    | \$1,154,568         | 15.7%             | \$1,205,677         | 4.4%              | \$1,536,379         | 27.4%             |                    |                   |
| September | \$944,255           | 21.9%             | \$980,614           | 3.9%              | \$1,104,493         | 12.6%             |                    |                   |
| October   | \$906,771           | 21.9%             | \$1,007,991         | 11.2%             | \$1,134,974         | 12.6%             |                    |                   |
| November  | \$620,314           | 14.2%             | \$730,297           | 17.7%             | \$913,205           | 25.1%             |                    |                   |
| December  | \$607,198           | 17.3%             | \$645,646           | 6.3%              | \$770,975           | 19.4%             |                    |                   |
| Total:    | <u>\$10,143,047</u> | 11.7%             | <u>\$11,371,881</u> | 12.1%             | <u>\$13,355,933</u> | 17.4%             | <u>\$5,205,380</u> | 6.4%              |

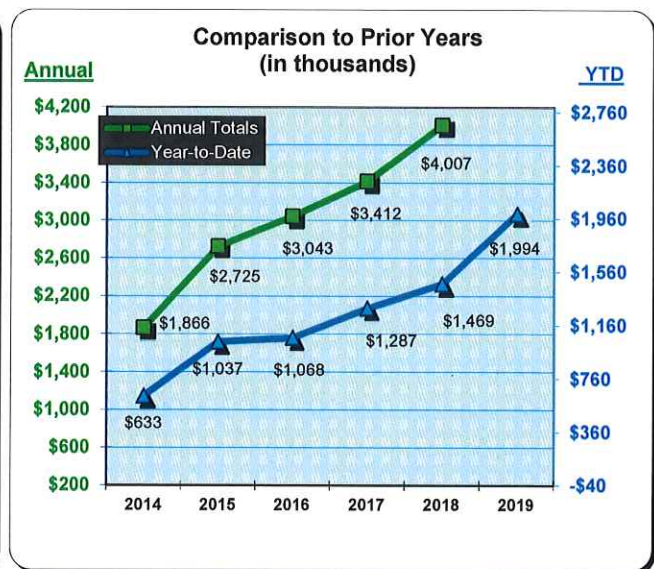
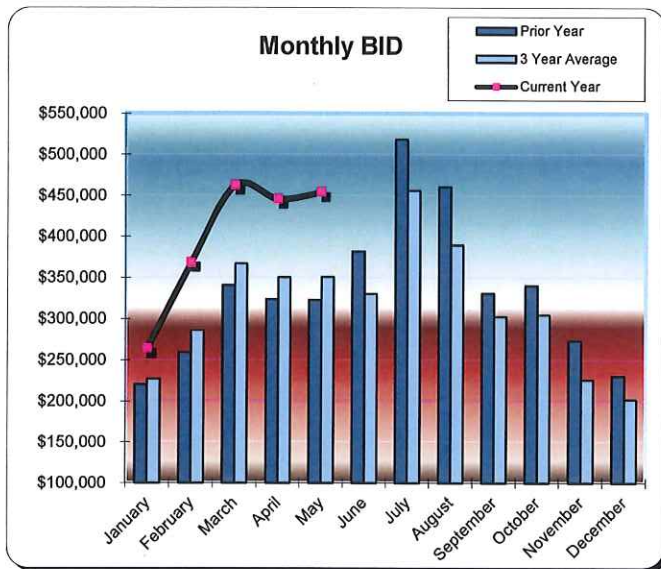


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting May Occupancies\*

| Current Month - May 2019 |           |           |          |
|--------------------------|-----------|-----------|----------|
| Last Year                | This Year | Change    | % Change |
| \$323,277                | \$453,978 | \$130,701 | 40.4%    |

| * Year to Date - May 2019 |             |           |          |
|---------------------------|-------------|-----------|----------|
| Last Year                 | This Year   | Change    | % Change |
| \$1,468,501               | \$1,994,155 | \$525,653 | 35.8%    |



|               | Calendar Year 2016 |                   | Calendar Year 2017 |                   | Calendar Year 2018 |                   | Calendar Year 2019 |                   |
|---------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|
|               | Actual             | % Change Prior Yr | Actual             | % Change Prior Yr | Actual             | % Change Prior Yr | Actual             | % Change Prior Yr |
| January       | \$176,164          | (3.7%)            | \$197,526          | 12.1%             | \$220,855          | 11.8%             | \$264,365          | 19.7%             |
| February      | \$195,978          | 13.8%             | \$231,443          | 18.1%             | \$259,657          | 12.2%             | \$367,956          | 41.7%             |
| March         | \$245,440          | 3.5%              | \$298,853          | 21.8%             | \$340,898          | 14.1%             | \$462,449          | 35.7%             |
| April         | \$218,780          | (4.0%)            | \$283,419          | 29.6%             | \$323,814          | 14.3%             | \$445,406          | 37.6%             |
| May           | \$231,684          | 6.9%              | \$276,059          | 19.2%             | \$323,277          | 17.1%             | \$453,978          | 40.4%             |
| June          | \$288,510          | 12.1%             | \$320,800          | 11.2%             | \$382,046          | 19.1%             |                    |                   |
| July          | \$416,350          | 16.6%             | \$432,421          | 3.9%              | \$518,623          | 19.9%             |                    |                   |
| August        | \$346,371          | 15.7%             | \$361,703          | 4.4%              | \$460,919          | 27.4%             |                    |                   |
| September     | \$283,277          | 21.9%             | \$294,185          | 3.9%              | \$331,351          | 12.6%             |                    |                   |
| October       | \$272,031          | 21.9%             | \$302,398          | 11.2%             | \$340,496          | 12.6%             |                    |                   |
| November      | \$186,094          | 14.2%             | \$219,089          | 17.7%             | \$273,963          | 25.1%             |                    |                   |
| December      | \$182,159          | 17.3%             | \$193,696          | 6.3%              | \$231,292          | 19.4%             |                    |                   |
| <b>Total:</b> | <b>\$3,042,838</b> | <b>11.7%</b>      | <b>\$3,411,591</b> | <b>12.1%</b>      | <b>\$4,007,192</b> | <b>17.5%</b>      | <b>\$1,994,155</b> | <b>35.8%</b>      |

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

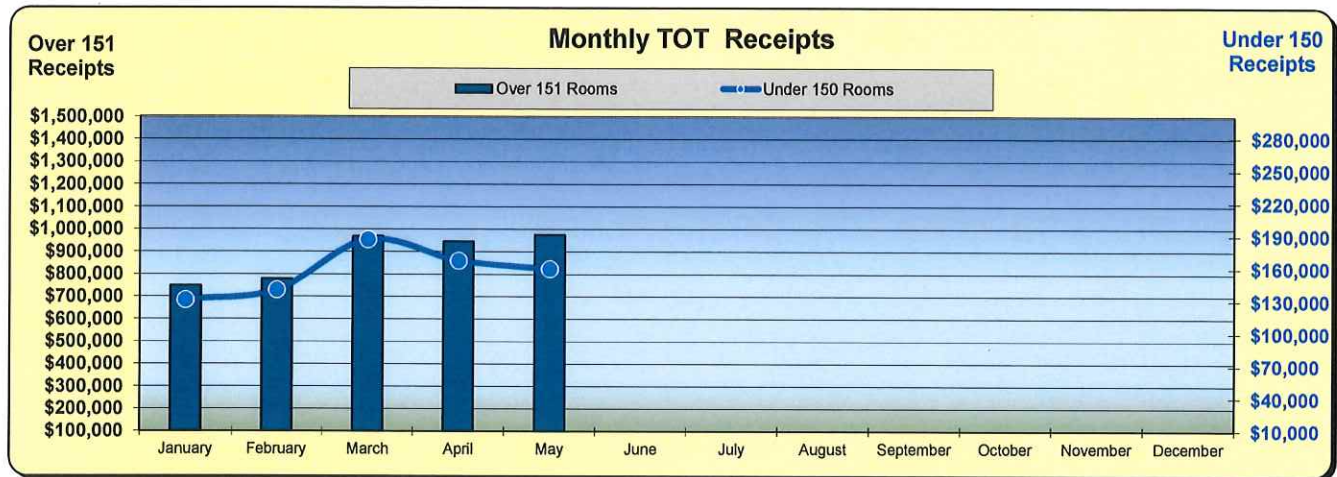
\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

**City of Huntington Beach  
Transient Occupancy Tax Receipts Report  
Fiscal Year 2018/19**

**Huntington Beach Hotels  
10% Transient Occupancy Tax Receipts Reflecting May Occupancies**

| Hotels Over 151 Rooms    |           |          |          |
|--------------------------|-----------|----------|----------|
| Current Month - May 2019 |           |          |          |
| Last Year                | This Year | Change   | % Change |
| \$911,337                | \$975,140 | \$63,804 | 7.0%     |

| Hotels Under 150 Rooms   |           |           |          |
|--------------------------|-----------|-----------|----------|
| Current Month - May 2019 |           |           |          |
| Last Year                | This Year | Change    | % Change |
| \$166,253                | \$159,804 | (\$6,449) | (3.9%)   |



|               | Calendar Year 2018  |                   |                    |                   | Calendar Year 2019 | Calendar Year 2019 |                   |                  |                   |
|---------------|---------------------|-------------------|--------------------|-------------------|--------------------|--------------------|-------------------|------------------|-------------------|
|               | Over 151 Rooms      | % Change Prior Yr | Under 150 Rooms    | % Change Prior Yr |                    | Over 151 Rooms     | % Change Prior Yr | Under 150 Rooms  | % Change Prior Yr |
| January       | \$592,902           | 3.3%              | \$142,273          | 68.2%             | January            | \$749,976          | 26.5%             | \$130,947        | (8.0%)            |
| February      | \$714,044           | 4.8%              | \$151,477          | 67.8%             | February           | \$779,623          | 9.2%              | \$140,264        | (7.4%)            |
| March         | \$947,628           | 9.4%              | \$188,399          | 44.9%             | March              | \$969,373          | 2.3%              | \$186,737        | (0.9%)            |
| April         | \$911,895           | 10.1%             | \$167,481          | 43.5%             | April              | \$946,209          | 3.8%              | \$167,304        | (0.1%)            |
| May           | \$911,337           | 14.0%             | \$166,253          | 37.9%             | May                | \$975,140          | 7.0%              | \$159,804        | (3.9%)            |
| June          | \$1,063,036         | 15.3%             | \$210,447          | 42.6%             | June               |                    |                   |                  |                   |
| July          | \$1,467,268         | 18.4%             | \$261,471          | 29.7%             | July               |                    |                   |                  |                   |
| August        | \$1,322,723         | 26.7%             | \$213,656          | 32.0%             | August             |                    |                   |                  |                   |
| September     | \$943,160           | 13.8%             | \$161,332          | 6.4%              | September          |                    |                   |                  |                   |
| October       | \$958,778           | 14.5%             | \$176,196          | 3.4%              | October            |                    |                   |                  |                   |
| November      | \$773,356           | 31.0%             | \$139,849          | (0.0%)            | November           |                    |                   |                  |                   |
| December      | \$631,325           | 23.9%             | \$139,649          | 2.7%              | December           |                    |                   |                  |                   |
| <b>Total:</b> | <b>\$11,237,451</b> | <b>15.6%</b>      | <b>\$2,118,482</b> | <b>28.3%</b>      |                    | <b>\$4,420,322</b> | <b>8.4%</b>       | <b>\$785,058</b> | <b>-3.8%</b>      |

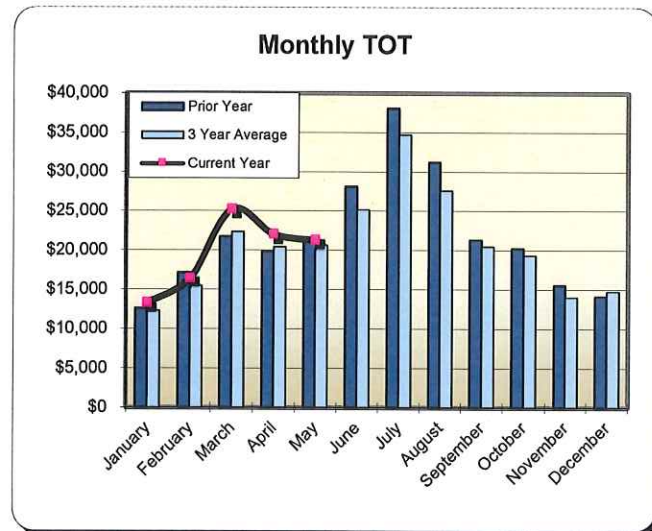


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

| Current Month - May 2019 |           |         |          |
|--------------------------|-----------|---------|----------|
| Last Year                | This Year | Change  | % Change |
| \$21,552                 | \$21,235  | (\$317) | (1.5%)   |

| Year to Date - May 2019 |           |         |          |
|-------------------------|-----------|---------|----------|
| Last Year               | This Year | Change  | % Change |
| \$92,776                | \$98,088  | \$5,312 | 5.7%     |



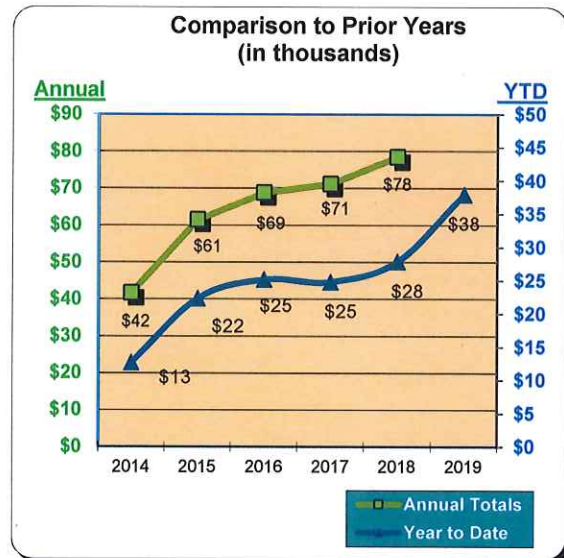
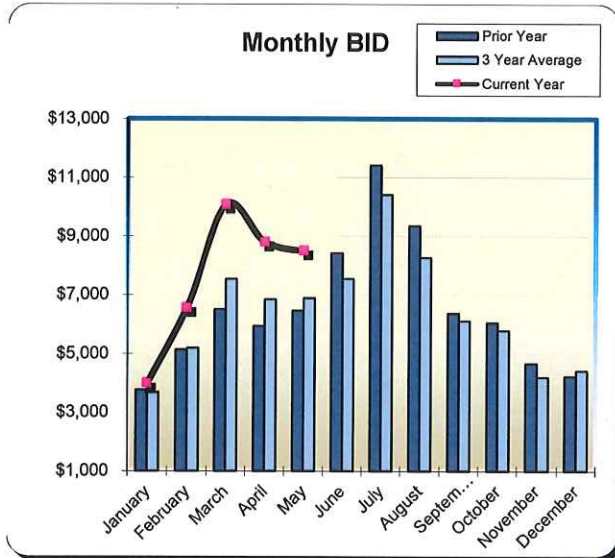
|               | Calendar Year 2016 |                      | Calendar Year 2017 |                      | Calendar Year 2018 |                      | Calendar Year 2019 |                      |
|---------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
|               | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr |
| January       | \$12,212           | 14.3%                | \$11,170           | (8.5%)               | \$12,580           | 12.6%                | \$13,281           | 5.6%                 |
| February      | \$15,160           | 10.0%                | \$12,888           | (15.0%)              | \$17,129           | 32.9%                | \$16,403           | (4.2%)               |
| March         | \$21,467           | 21.5%                | \$20,082           | (6.5%)               | \$21,706           | 8.1%                 | \$25,183           | 16.0%                |
| April         | \$17,987           | 15.2%                | \$19,404           | 7.9%                 | \$19,808           | 2.1%                 | \$21,986           | 11.0%                |
| May           | \$16,951           | 2.0%                 | \$19,040           | 12.3%                | \$21,552           | 13.2%                | \$21,235           | (1.5%)               |
| June          | \$22,690           | 17.2%                | \$24,705           | 8.9%                 | \$28,086           | 13.7%                |                    |                      |
| July          | \$31,662           | 17.6%                | \$34,461           | 8.8%                 | \$38,050           | 10.4%                |                    |                      |
| August        | \$24,333           | 4.6%                 | \$27,189           | 11.7%                | \$31,197           | 14.7%                |                    |                      |
| September     | \$19,693           | 2.4%                 | \$20,280           | 3.0%                 | \$21,266           | 4.9%                 |                    |                      |
| October       | \$18,469           | 7.3%                 | \$19,276           | 4.4%                 | \$20,187           | 4.7%                 |                    |                      |
| November      | \$13,025           | 4.1%                 | \$13,514           | 3.8%                 | \$15,555           | 15.1%                |                    |                      |
| December      | \$15,223           | 29.9%                | \$14,872           | (2.3%)               | \$14,126           | (5.0%)               |                    |                      |
| <b>Total:</b> | <b>\$228,873</b>   | <b>11.9%</b>         | <b>\$236,880</b>   | <b>3.5%</b>          | <b>\$261,244</b>   | <b>10.3%</b>         | <b>\$98,088</b>    | <b>5.7%</b>          |

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

## Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting May Occupancies\*

| Current Month - May 2019 |           |         |          |
|--------------------------|-----------|---------|----------|
| Last Year                | This Year | Change  | % Change |
| \$6,466                  | \$8,494   | \$2,028 | 31.4%    |

| * Year to Date - May 2019 |           |          |          |
|---------------------------|-----------|----------|----------|
| Last Year                 | This Year | Change   | % Change |
| \$27,833                  | \$37,907  | \$10,075 | 36.2%    |



|               | Calendar Year 2016 |                      | Calendar Year 2017 |                      | Calendar Year 2018 |                      | Calendar Year 2019 |                      |
|---------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
|               | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr | Actual             | % Change<br>Prior Yr |
| January       | \$3,664            | 14.3%                | \$3,351            | (8.5%)               | \$3,774            | 12.6%                | \$3,984            | 5.6%                 |
| February      | \$4,548            | 10.0%                | \$3,866            | (15.0%)              | \$5,139            | 32.9%                | \$6,561            | 27.7%                |
| March         | \$6,440            | 21.5%                | \$6,024            | (6.5%)               | \$6,512            | 8.1%                 | \$10,073           | 54.7%                |
| April         | \$5,396            | 15.2%                | \$5,821            | 7.9%                 | \$5,942            | 2.1%                 | \$8,794            | 48.0%                |
| May           | \$5,085            | 2.0%                 | \$5,712            | 12.3%                | \$6,466            | 13.2%                | \$8,494            | 31.4%                |
| June          | \$6,807            | 17.2%                | \$7,411            | 8.9%                 | \$8,426            | 13.7%                |                    |                      |
| July          | \$9,499            | 17.6%                | \$10,338           | 8.8%                 | \$11,415           | 10.4%                |                    |                      |
| August        | \$7,300            | 4.6%                 | \$8,157            | 11.7%                | \$9,359            | 14.7%                |                    |                      |
| September     | \$5,908            | 2.4%                 | \$6,083            | 3.0%                 | \$6,380            | 4.9%                 |                    |                      |
| October       | \$5,541            | 7.3%                 | \$5,783            | 4.4%                 | \$6,056            | 4.7%                 |                    |                      |
| November      | \$3,908            | 4.1%                 | \$4,054            | 3.7%                 | \$4,667            | 15.1%                |                    |                      |
| December      | \$4,567            | 29.9%                | \$4,462            | (2.3%)               | \$4,238            | (5.0%)               |                    |                      |
| <b>Total:</b> | <b>\$68,662</b>    | <b>11.9%</b>         | <b>\$71,063</b>    | <b>3.5%</b>          | <b>\$78,373</b>    | <b>10.3%</b>         | <b>\$37,907</b>    | <b>36.2%</b>         |

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.