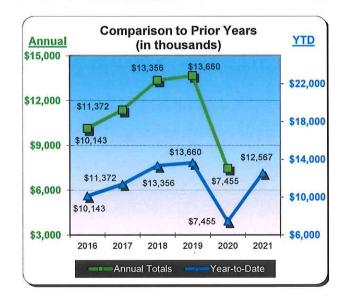
Huntington Beach Hotels

Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$321,448	\$879,714	\$558,266	173.7%			

	Monthly TOT
\$2,200,000	Prior Year 3 Year Average
\$1,900,000	Current Year
\$1,600,000	
\$1,300,000	
\$1,000,000	
\$700,000	╫╌╢╌╓╴╌╌╢╢╢╢╢┪┼┪┼┈
\$400,000	╫╻┾╇╼┪╌┤├╼╎┼║┼╢┼╢┼╢┼╢┼╢┼╗┞╼╎
\$100,000	<u> </u>
28	fedura, Was, Voy, Wee, Me. Ny, fritze despetute, Copie line, December,

Year to Date - December 2021					
Last Year	This Year	<u>Change</u>	% Change		
\$7,455,400	\$12,566,998	\$5,111,598	68.6%		



	Calendar	Year 2018	Calendar	Year 2019	* Calenda	r Year 2020	Calendar	Year 2021
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)
February	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)
March	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%
April	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%
Way	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%
June	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$806,880	(26.1%)	\$1,160,301	43.8%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.0%	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%
Total:	\$13,355,933	17.4%	\$13,659,984	2.3%	\$7,455,400	(45.4%)	\$12,566,998	68.6%

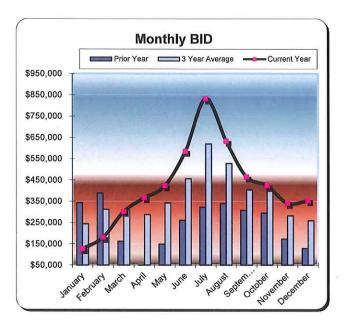
^{*} Springhill Suites did not pay February 2020 BID + TOT

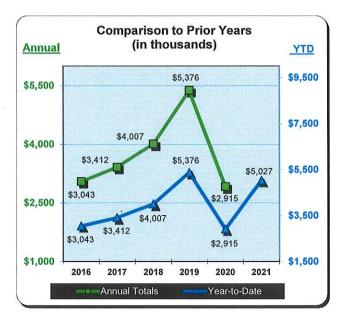
Huntington Beach Hotels

4% Business Improvement Assessment District Reflecting December Occupancies

Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$128,578	\$351,886	\$223,308	173.7%			

Year to Date - December 2021					
Last Year	This Year	Change	% Change		
\$2,914,514	\$5,026,859	\$2,112,345	72.5%		





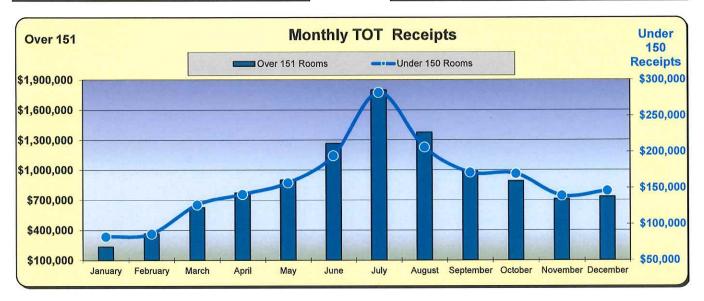
	Calendar \	Year 2018	Calendar Y	Calendar Year 2019		* Calendar Year 2020		Calendar Year 2021	
	Actual	% Change Prior Yr							
January	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	
February	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	
March	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%	
April	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%	
May	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%	
June	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%	
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%	
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%	
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%	
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%	
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%	
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%	
Total:	\$4,007,192	17.5%	\$5,375,992	34.2%	\$2,914,514	(45.8%)	\$5,026,859	72.5%	

^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting December Occupancies

Hotels Over 151 Rooms						
Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$241,402	\$733,413	\$492,011	203.8%			

Hotels Under 150 Rooms						
Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$80,046	\$146,301	\$66,256	82.8%			



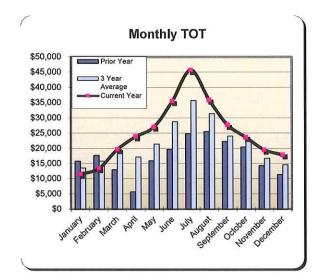
		* Calenda	r Year 2020		Calendar Year 2021			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$710.881	(5.2%)	\$144,207	10.1%	\$233,494	(67.2%)	\$82,607	(42.7%)
February	\$821,521	5.4%	\$148,326	5.8%	\$364,832	(55.6%)	\$86,769	(41.5%)
March	\$321,725	(66.8%)	\$83,529	(55.3%)	\$625,872	94.5%	\$126,885	51.9%
April	\$72,912	(92.3%)	\$52,673	(68.5%)	\$772,178	959.1%	\$141,375	168.4%
May	\$261,714	(73.2%)	\$109,105	(31.7%)	\$900,514	244.1%	\$157,506	44.4%
June	\$551,843	(50.4%)	\$135,845	(30.6%)	\$1,266,788	129.6%	\$194,917	43.5%
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%
September	\$664,640	(28.7%)	\$142,239	(10.5%)	\$988,378	48.7%	\$171,924	20.9%
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%
November	\$358,950	(48.4%)	\$72,411	(44.7%)	\$710,862	98.0%	\$139,757	93.0%
December	\$241,402	(60.4%)	\$80,046	(38.7%)	\$733,413	203.8%	\$146,301	82.8%
Total:	\$6,074,067	(47.7%)	\$1,381,333	(32.2%)	\$10,659,274	75.5%	\$1,907,725	38.1%

^{*} Springhill Suites did not pay February 2020 BID + TOT

Sunset Beach Hotels

Curr	ent Month -	December 2021		
Last Year	This Year	<u>Change</u>	% Change	
\$11,330	\$17,823	\$6,494	57.3%	

Year to Date - November 2021						
Last Year	This Year	Change	% Change			
\$206,173	\$300,843	\$94,670	45.9%			





	Calendar Year 2018 % Change		Calendar Year 2019 % Change		Calendar Year 2020 % Change		Calendar Year 2021 % Change	
	Actual	Prior Yr						
January	\$12,580	3.0%	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)
February	\$17,129	13.0%	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)
March	\$21,706	1.1%	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%
April	\$19,808	10.1%	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%
May	\$21,552	27.2%	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%
June	\$28,086	23.8%	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%
July	\$38,050	20.2%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	28.2%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	8.0%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	9.3%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	19.4%	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%
December	\$14,126	(7.2%)	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%
Total:	\$261,244	14.1%	\$275,726	5.5%	\$206,173	(25.2%)	\$300,843	45.9%

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting December Occupancies

Curr	ent Month	- Decemb	er 2021
Last Year	This Year	<u>Change</u>	% Change
\$4,532	\$7,129	\$2,597	57.3%

	Monthly BID	Prior Year 3 Year Average Current Year
\$21,000		
\$19,000		
\$17,000		
\$15,000		
\$13,000		
\$11,000		
00.000		
\$9,000		
\$7,000		

The fight that their buil was line has been being the their buildings

Year to Date - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$82,469	\$120,338	\$37,868	45.9%			

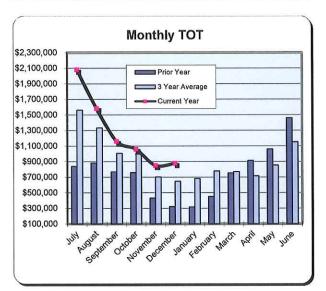


	Calendar Year 2018 % Change		* Calendar	Year 2019 % Change	Calendar Y	ear 2020 % Change	Calendar Y	ear 2021 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)
February	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)
March	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)	\$7,854	52.1%
April	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%
May	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%
June	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%
Total:	\$78,373	10.3%	\$108,963	39.0%	\$82,469	(24.3%)	\$120,338	45.9%

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

Huntington Beach Hotels

Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$321,448	\$879,714	\$558,266	173.7%			



Year to Date - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$4,003,440	\$7,613,260	\$3,609,821	90.2%			



	Fiscal Year	2018/2019	* Fiscal Yea	r 2019/2020	Fiscal Year	2020/2021	Fiscal Yea	r 2021/2022
	W 404 04.590 W 404.00	% Change		% Change		% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)		
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)		
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%		
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
Total:	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$7,613,260	90.2%

^{*} Springhill Suites did not pay February 2020 BID + TOT

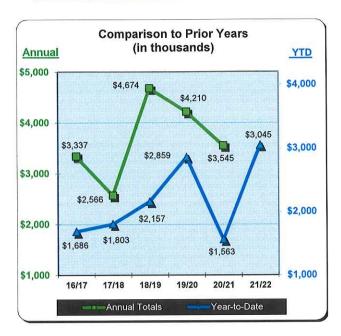
Huntington Beach Hotels

4% Business Improvement Assessment District Reflecting December Occupancies

Current Month - December 2021								
Last Year	This Year	Change	% Change					
\$128,578	\$351,886	\$223,308	173.7%					

	Monthly BID	Prior Year 3 Year Average Current Year
\$940,000 +		
\$890,000		
\$840,000		
\$790,000		
\$740,000		
\$690,000 +		
\$640,000 + _		
\$640,000 \$590,000 \$540,000		
\$640,000 + \$590,000 + \$540,000 + \$490,000 +		
\$640,000 - \$590,000 - \$540,000 - \$490,000 - \$440,000 -		
\$640,000 \$590,000 \$540,000 \$440,000 \$390,000		
\$640,000 \$590,000 \$540,000 \$440,000 \$390,000		
\$640,000 + \$590,000 + \$540,000 + \$490,000 +		

Year to Date - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$1,562,990	\$3,045,306	\$1,482,316	94.8%			



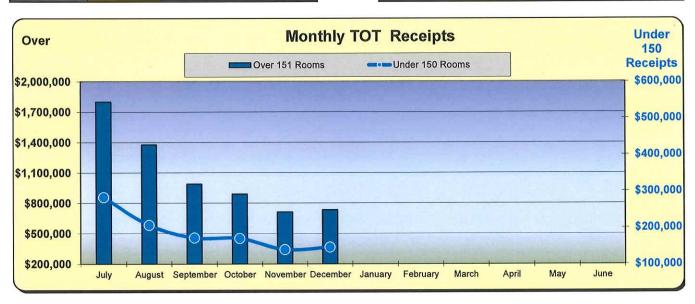
	Fiscal Year 2018/2019 % Change		* Fiscal Yea	* Fiscal Year 2019/2020 % Change		r 2020/2021 % Change	Fiscal Year 2021/2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	61 882	
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)		
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%		
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%		
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%		
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
Total:	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$3,045,306	94.8%

^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

	Hotels Ove	r 151 Rooms				
Current Month - December 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$241,402	\$733,413	\$492,011	203.8%			

Hotels Under 150 Rooms							
Current Month - December 2021							
<u>Last Year</u>	<u>Change</u>	% Change					
\$80,046	\$146,301	\$66,256	82.8%				



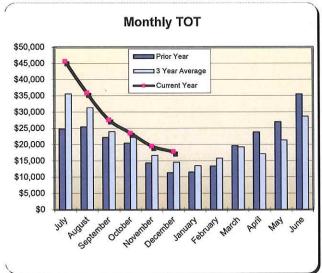
		Fiscal Year 2	2020/2021		Fiscal Year 2021/2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%	
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%	
September	\$664,640	(28.7%)	\$104,559	(34.2%)	\$988,378	48.7%	\$171,924	64.4%	
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%	
November	\$358,950	(48.4%)	\$72,411	(44.7%)	\$710,862	98.0%	\$139,757	93.0%	
December	\$241,402	(60.4%)	\$80,046	(38.7%)	\$733,413	203.8%	\$146,301	82.8%	
January	\$233,494	(67.2%)	\$82,607	(42.7%)					
February	\$364,832	(55.6%)	\$86,769	(41.5%)					
March	\$625,872	94.5%	\$126,885	51.9%		Œ			
April	\$772,178	959.1%	\$141,375	168.4%					
May	\$900,514	244.1%	\$157,506	44.4%					
June	\$1,266,788	129.6%	\$194,917	43.5%					
Total:	\$7,497,149	(15.1%)	\$1,460,028	(15.7%)	\$6,495,595	94.9%	\$1,117,665	66.8%	

Sunset Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting December Occupancies

Current Month - December 2021					
Last Year	This Year	Change	% Change		
\$11,330	\$17,823	\$6,494	57.3%		

Ci	urrent wontn	- December	2021	Yea	ir to Date -	December 20	JZ1
ast Year	This Year	Change	% Change	<u>Last Year</u>	This Year	Change	% Change
\$11,330	\$17,823	\$6,494	57.3%	\$118,539	\$170,076	\$51,537	43.5%
<i>γ11,000</i>	ψ17,020	ψ0,404	01.070	\$110,000	7110,010	Ψ.,,σ.,	





Vanuta Data

	Fiscal Year 2018/2019		Fiscal Year 2019/2020		Fiscal Yea	r 2020/2021	Fiscal Year 2021/2022	
		% Change Prior		% Change	£¥	% Change		% Change
	Actual	Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%
December	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)		
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)		
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%		
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%		
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
Total:	\$269,364	59.8%	\$234,378	(13.0%)	\$249,305	6.4%	\$170,076	43.5%

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting December Occupancies

Current Month - December 2021						
Last Year	This Year	Change	% Change			
\$4,532	\$7,129	\$2,597	57.3%			

	Monthly BID	Prior Year 3 Year Average Current Year
\$21,000		
\$19,000		
\$17,000		
\$15,000		
\$13,000	1	
\$11,000		
\$9,000		
\$7,000		
\$5,000		
\$3,000		
\$1,000	st entre ciche	

Year to Date - December 2021						
Last Year	This Year	Change	% Change			
\$47,416	\$68,031	\$20,615	43.5%			



	* Fiscal Yea	r 2018/2019	Fiscal Yea	r 2019/2020	Fiscal Yea	r 2020/2021	Fiscal Yea	r 2021/2022
1		% Change		% Change		% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)		
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)		
March	\$10,073	54.7%	\$5,163	(48.8%)	\$7,854	52.1%		
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%		
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
Total:	\$92,379	82.7%	\$93,751	1.5%	\$99,723	6.4%	\$68,031	43.5%

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.