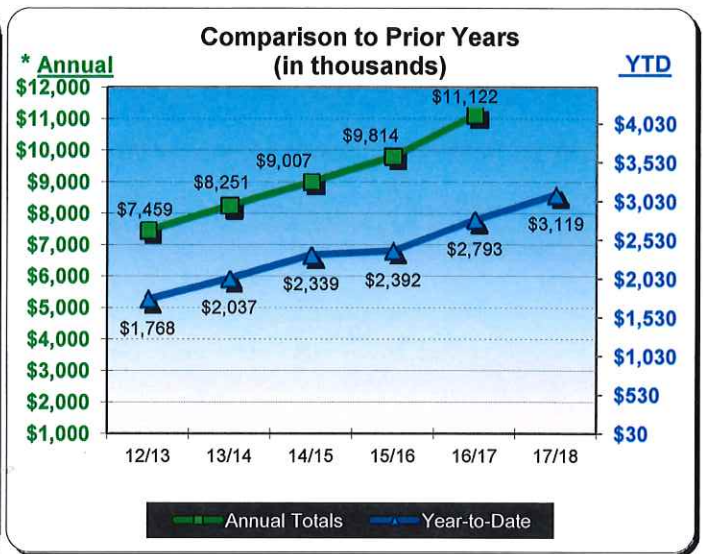
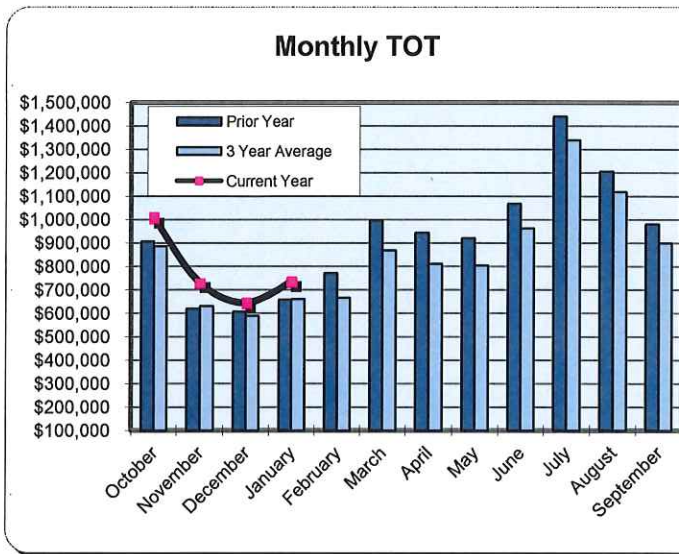


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/2018

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Current Month - January 2018			
Last Year	This Year	Change	% Change
\$658,420	\$735,174	\$76,754	11.7%

Year to Date - January 2018			
Last Year	This Year	Change	% Change
\$2,792,704	\$3,119,108	\$326,404	11.7%



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$718,440	18.3%	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%
November	\$531,343	30.3%	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%
December	\$479,470	39.5%	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%
January	\$609,742	49.1%	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%
February	\$574,060	11.1%	\$653,490	13.8%	\$771,406	18.0%		
March	\$790,289	20.3%	\$818,134	3.5%	\$996,174	21.8%		
April	\$759,725	27.6%	\$729,268	(4.0%)	\$944,727	29.5%		
May	\$722,717	21.6%	\$772,280	6.9%	\$920,196	19.2%		
June	\$858,256	12.9%	\$961,733	12.1%	\$1,069,331	11.2%		
July	\$1,190,219	15.6%	\$1,387,825	16.6%	\$1,441,402	3.9%		
August	\$998,152	8.8%	\$1,154,568	15.7%	\$1,205,677	4.4%		
September	\$774,736	24.7%	\$944,255	21.9%	\$980,614	3.9%		
Total:	\$9,007,147	20.8%	\$9,813,572	9.0%	\$11,122,231	13.3%	\$3,119,108	11.7%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Huntington Beach Hotels 3% Business Improvement Assessment District Reflecting January Occupancies

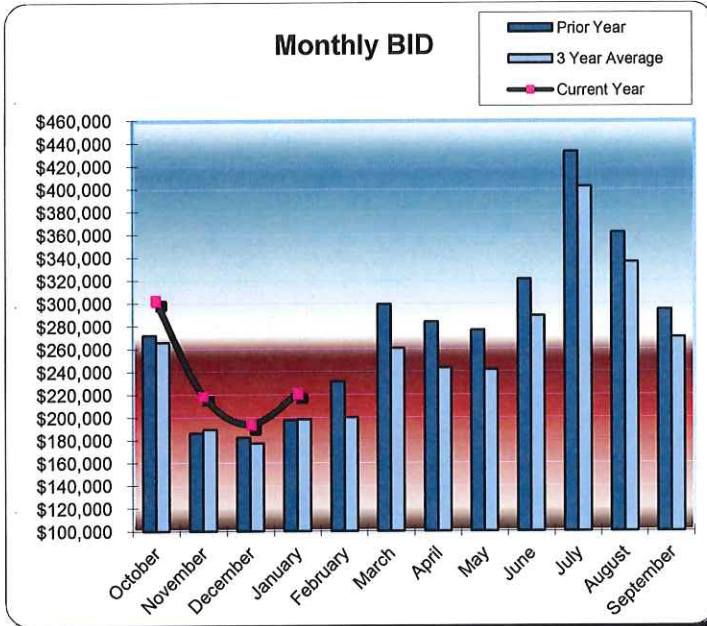
Current Month - January 2018

Last Year	This Year	Change	% Change
\$197,526	\$220,855	\$23,328	11.8%

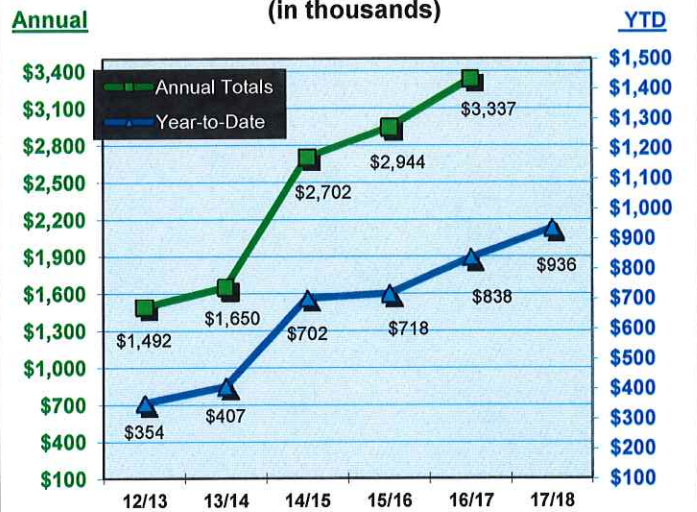
* Year to Date - January 2018

Last Year	This Year	Change	% Change
\$837,811	\$936,037	\$98,226	11.7%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$215,532	77.5%	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%
November	\$159,403	95.5%	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%
December	\$143,842	109.2%	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%
January	\$182,922	123.6%	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%
February	\$172,217	66.7%	\$195,978	13.8%	\$231,443	18.1%		
March	\$237,086	80.4%	\$245,440	3.5%	\$298,853	21.8%		
April	\$227,918	91.4%	\$218,780	(4.0%)	\$283,419	29.6%		
May	\$216,815	82.4%	\$231,684	6.9%	\$276,059	19.2%		
June	\$257,476	69.4%	\$288,510	12.1%	\$320,800	11.2%		
July	\$357,066	73.4%	\$416,350	16.6%	\$432,421	3.9%		
August	\$299,446	63.2%	\$346,371	15.7%	\$361,703	4.4%		
September	\$232,420	87.0%	\$283,277	21.9%	\$294,185	3.9%		
Total:	\$2,702,143	81.1%	\$2,943,996	9.0%	\$3,336,693	13.3%	\$936,037	11.7%

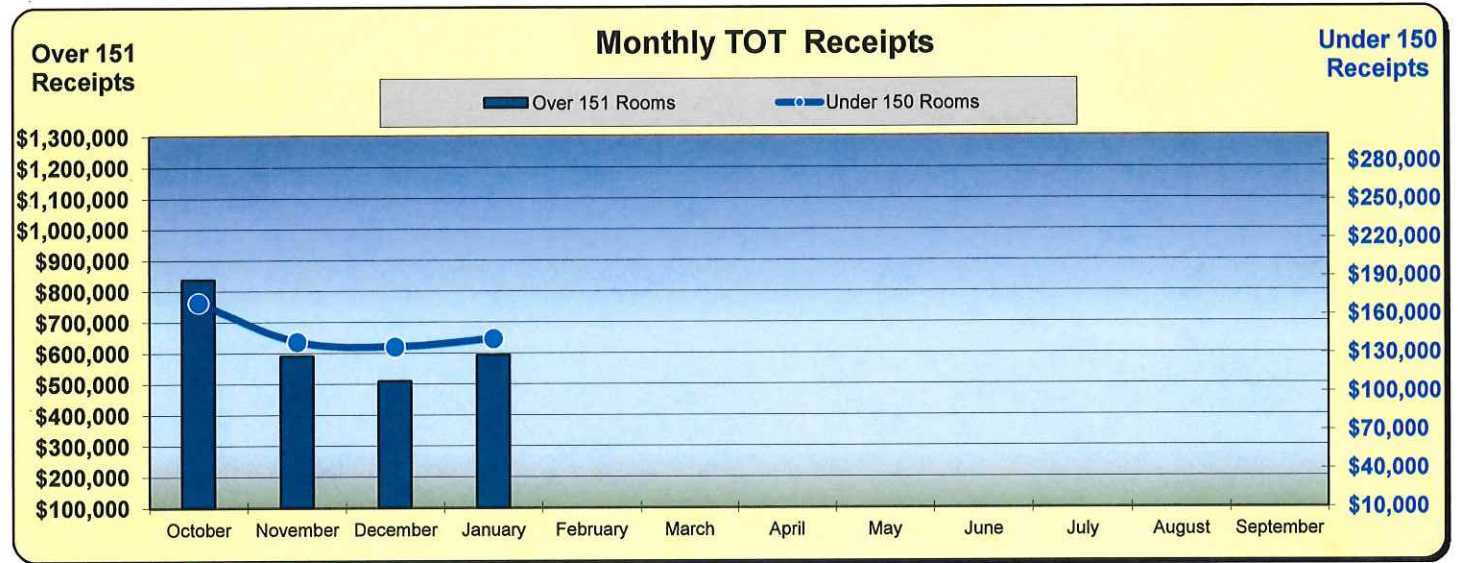
* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Hotels Over 151 Rooms			
Current Month - January 2018			
Last Year	This Year	Change	% Change
\$573,840	\$592,902	\$19,062	3.3%

Hotels Under 150 Rooms			
Current Month - January 2018			
Last Year	This Year	Change	% Change
\$84,580	\$142,273	\$57,693	68.2%



	Fiscal Year 2016/17				Fiscal Year 2017/18			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
October	\$785,670	26.6%	\$121,101	23.8%	\$837,561	6.6%	\$170,430	40.7%
November	\$533,542	16.8%	\$86,772	16.7%	\$590,425	10.7%	\$139,872	61.2%
December	\$524,168	28.3%	\$83,030	16.9%	\$509,671	(2.8%)	\$135,975	63.8%
January	\$573,840	7.7%	\$84,580	10.2%	\$592,902	3.3%	\$142,273	68.2%
February	\$681,156	37.4%	\$90,250	15.0%				
March	\$866,187	29.5%	\$129,987	7.0%				
April	\$828,009	27.4%	\$116,719	6.3%				
May	\$799,650	31.4%	\$120,546	5.6%				
June	\$921,738	27.3%	\$147,593	10.2%				
July	\$1,239,743	23.9%	\$201,659	6.4%				
August	\$1,043,774	22.3%	\$161,903	12.1%				
September	\$829,030	25.5%	\$151,584	33.0%				
Total:	\$9,626,509	25.3%	\$1,495,722	12.8%	\$2,530,559	4.7%	\$588,550	56.7%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

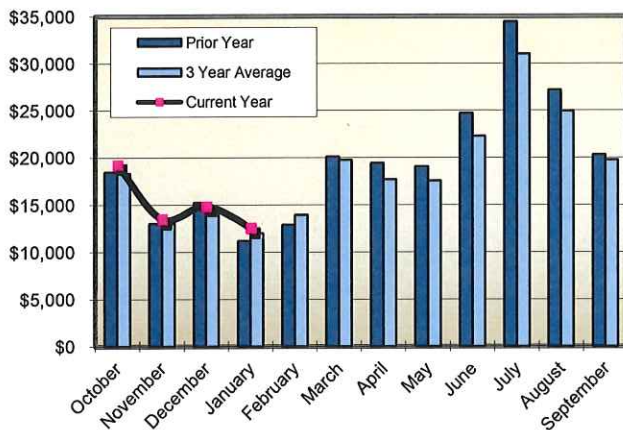
Current Month - January 2018

Last Year	This Year	Change	% Change
\$11,170	\$12,580	\$1,409	12.6%

Year to Date - January 2018

Last Year	This Year	Change	% Change
\$57,888	\$60,241	\$2,353	4.1%

Monthly TOT



Comparison to Prior Years
(in thousands)



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$15,596		\$17,213	10.4%	\$18,469	7.3%	\$19,276	4.4%
November	\$12,010		\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%
December	\$10,480		\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)
January	\$10,681		\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%
February	\$13,782		\$15,160	10.0%	\$12,888	(15.0%)		
March	\$17,675		\$21,467	21.5%	\$20,082	(6.5%)		
April	\$15,619		\$17,987	15.2%	\$19,404	7.9%		
May	\$16,621		\$16,951	2.0%	\$19,040	12.3%		
June	\$19,367		\$22,690	17.2%	\$24,705	8.9%		
July	\$26,929		\$31,662	17.6%	\$34,461	8.8%		
August	\$23,261		\$24,333	4.6%	\$27,189	11.7%		
September	\$19,231		\$19,693	2.4%	\$20,280	3.0%		
Total:	<u>\$201,251</u>		<u>\$223,600</u>	11.1%	<u>\$235,936</u>	5.5%	<u>\$60,241</u>	4.1%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Sunset Beach Hotels

3% Business Improvement Assessment District Reflecting January Occupancies

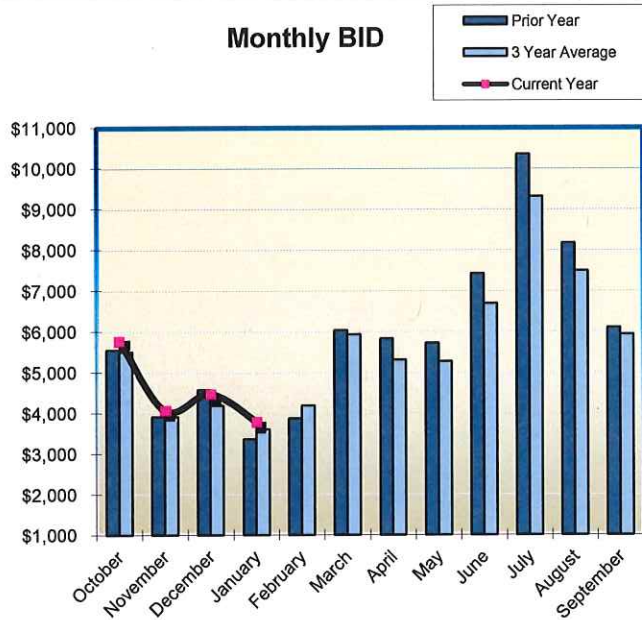
Current Month - January 2018

Last Year	This Year	Change	% Change
\$3,351	\$3,774	\$423	12.6%

* Year to Date - January 2018

Last Year	This Year	Change	% Change
\$17,366	\$18,072	\$706	4.1%

Monthly BID



Comparison to Prior Years (in thousands)



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$4,679	316.4%	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%
November	\$3,603	257.6%	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%
December	\$3,144	381.2%	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)
January	\$3,204	287.9%	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%
February	\$4,134	565.0%	\$4,548	10.0%	\$3,866	(15.0%)		
March	\$5,302	284.8%	\$6,440	21.5%	\$6,024	(6.5%)		
April	\$4,686	65.8%	\$5,396	15.2%	\$5,821	7.9%		
May	\$4,986	76.4%	\$5,085	2.0%	\$5,712	12.3%		
June	\$5,810	41.3%	\$6,807	17.2%	\$7,411	8.9%		
July	\$8,079	52.7%	\$9,499	17.6%	\$10,338	8.8%		
August	\$6,978	60.6%	\$7,300	4.6%	\$8,157	11.7%		
September	\$5,769	107.6%	\$5,908	2.4%	\$6,083	3.0%		
Total:	<u>\$60,375</u>	117.2%	<u>\$67,080</u>	11.1%	<u>\$70,780</u>	5.5%	<u>\$18,072</u>	4.1%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.