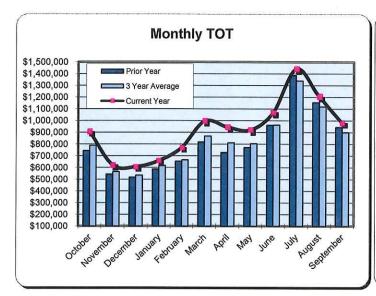
## Huntington Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting September Occupancies

Currer	t Month -	September 2017		
Last Year	This Year	<u>Change</u>	% Change	
\$944,255	\$980,614	\$36,359	3.9%	

Year	r to Date -	September 2017			
Last Year	This Year	<u>Change</u>	% Change		
\$9,813,572	\$11,122,231	\$1,308,659	13.3%		





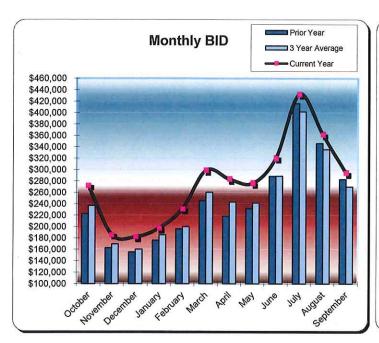
	Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Change		Fiscal Ye	ear 2016/17 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$579,126	(4.6%)	\$718,440	24.1%	\$743,823	3.5%	\$906,771	21.9%
November	\$477,478	17.1%	\$531,343	11.3%	\$543,237	2.2%	\$620,314	14.2%
December	\$456,603	32.8%	\$479,470	5.0%	\$517,749	8.0%	\$607,198	17.3%
January	\$524,101	28.2%	\$609,742	16.3%	\$587,211	(3.7%)	\$658,420	12.1%
February	\$606,026	17.3%	\$574,060	(5.3%)	\$653,490	13.8%	\$771,406	18.0%
March	\$677,075	3.0%	\$790,289	16.7%	\$818,134	3.5%	\$996,174	21.8%
April	\$671,182	12.7%	\$759,725	13.2%	\$729,268	(4.0%)	\$944,727	29.5%
May	\$685,575	15.3%	\$722,717	5.4%	\$772,280	6.9%	\$920,196	19.2%
June	\$777,981	2.4%	\$858,256	10.3%	\$961,733	12.1%	\$1,069,331	11.2%
July	\$1,081,288	5.0%	\$1,190,219	10.1%	\$1,387,825	16.6%	\$1,441,402	3.9%
August	\$1,014,751	10.6%	\$998,152	(1.6%)	\$1,154,568	15.7%	\$1,205,677	4.4%
September	\$699,658	12.6%	\$774,736	10.7%	\$944,255	21.9%	\$980,614	3.9%
Total:	\$8,250,843	10.6%	\$9,007,147	9.2%	\$9,813,572	9.0%	\$11,122,231	13.3%

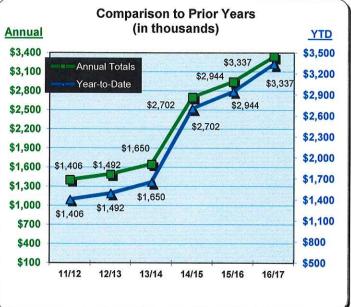
#### **Huntington Beach Hotels**

3% Business Improvement Assessment District Reflecting September Occupancies

Current Month - September 2017						
Last Year	This Year	Change	% Change			
\$283,277	\$294,185	\$10,908	3.9%			

* Yea	September	2017	
Last Year	This Year	<u>Change</u>	% Change
\$2,943,996	\$3,336,693	\$392,697	13.3%





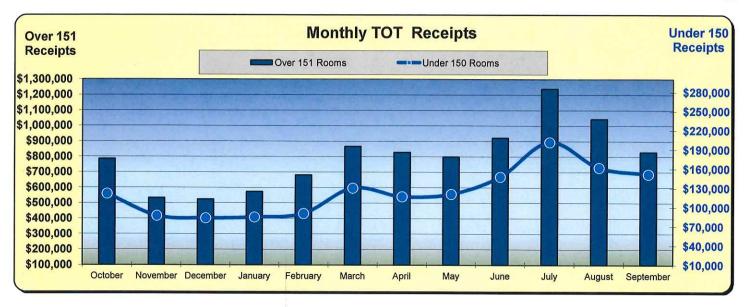
	Fiscal Ye	ear 2013/14	Fiscal Yea	Fiscal Year 2014/15		ar 2015/16	Fiscal Ye	ar 2016/17
	Actual	% Change Prior Yr						
October	\$115,825	(4.6%)	\$215,532	86.1%	\$223,147	3.5%	\$272,031	21.9%
November	\$95,495	17.1%	\$159,403	66.9%	\$162,971	2.2%	\$186,094	14.2%
December	\$91,320	32.8%	\$143,842	57.5%	\$155,325	8.0%	\$182,159	17.3%
January	\$104,821	28.2%	\$182,922	74.5%	\$176,164	(3.7%)	\$197,526	12.1%
February	\$121,205	17.3%	\$172,217	42.1%	\$195,978	13.8%	\$231,443	18.1%
March	\$135,415	3.0%	\$237,086	75.1%	\$245,440	3.5%	\$298,853	21.8%
April	\$134,236	12.7%	\$227,918	69.8%	\$218,780	(4.0%)	\$283,419	29.6%
May	\$137,115	15.3%	\$216,815	58.1%	\$231,684	6.9%	\$276,059	19.2%
June	\$155,596	2.4%	\$257,476	65.5%	\$288,510	12.1%	\$320,800	11.2%
July	\$216,259	5.0%	\$357,066	65.1%	\$416,350	16.6%	\$432,421	3.9%
August	\$202,949	10.6%	\$299,446	47.6%	\$346,371	15.7%	\$361,703	4.4%
September	\$139,932	12.6%	\$232,420	66.1%	\$283,277	21.9%	\$294,185	3.9%
Total:	\$1,650,168	10.6%	\$2,702,143	63.8%	\$2,943,996	9.0%	\$3,336,693	13.3%

<sup>\*</sup> Effective October 1, 2014, the BID assessment increased from 2% to 3%.

### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

THE RESERVE	Hotels Over	151 Rooms			
Current Month - September 2017					
Last Year	This Year	Change	% Change		
\$829,758	\$829,030	(\$728)	(0.1%)		

Hotels Under 150 Rooms								
Curre	2017							
Last Year	This Year	Change	% Change					
\$114,497	\$151,584	\$37,087	32.4%					

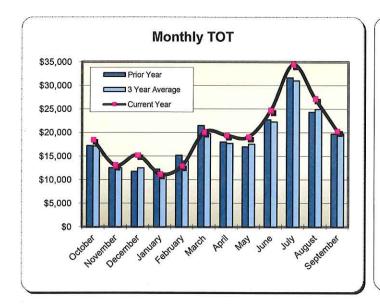


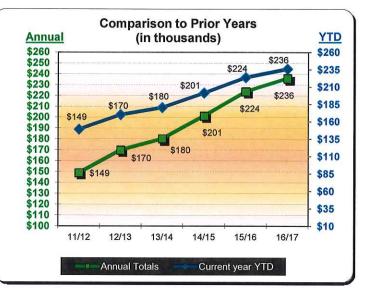
		Fiscal Yea	ar 2015/16		Fiscal Year 2016/17			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
October	\$634,210	2.2%	\$109,613	12.0%	\$785,670	23.9%	\$121,101	10.5%
November	\$462,230	1.1%	\$81,007	9.0%	\$533,542	15.4%	\$86,772	7.1%
December	\$437,145	7.0%	\$80,605	13.5%	\$524,168	19.9%	\$83,030	3.0%
January	\$504,120	(5.4%)	\$83,091	8.2%	\$573,840	13.8%	\$84,580	1.8%
February	\$550,982	11.2%	\$102,508	30.6%	\$681,156	23.6%	\$90,250	(12.0%)
March	\$685,971	2.6%	\$132,163	8.8%	\$866,187	26.3%	\$129,987	(1.7%)
April	\$626,472	(3.6%)	\$102,796	(6.4%)	\$828,009	32.2%	\$116,719	13.5%
May	\$660,905	8.6%	\$111,375	(2.4%)	\$799,650	21.0%	\$120,546	8.2%
June	\$817,919	12.9%	\$143,814	7.4%	\$921,738	12.7%	\$147,593	2.6%
July	\$1,188,323	18.8%	\$199,501	5.2%	\$1,239,743	4.3%	\$201,659	1.1%
August	\$1,000,171	17.2%	\$154,397	6.9%	\$1,043,774	4.4%	\$161,903	4.9%
September	\$829,758	25.6%	\$114,497	0.5%	\$829,030	(0.1%)	\$151,584	32.4%
Total:	\$8,398,205	9.3%	\$1,415,367	6.8%	\$9,626,509	21.1%	\$1,495,722	1.1%

### Sunset Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting September Occupancies

Curre	nt Month -	September 2017			
Last Year	This Year	Change	% Change		
\$19,693	\$20,280	\$587	3.0%		

Year	to Date -	September 2017			
Last Year	This Year	<u>Change</u>	% Change		
\$223,600	\$235,936	\$12,336	5.5%		





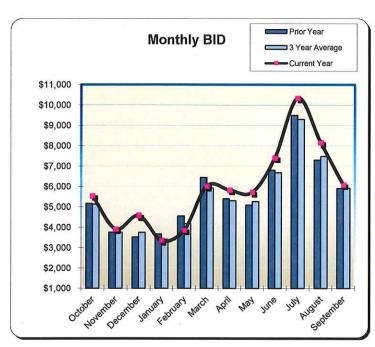
	Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Change		Fiscal Year 2016/17 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$11,811	(0.4%)	\$15,596	32.1%	\$17,213	10.4%	\$18,469	7.3%
November	\$9,317	(0.5%)	\$12,010	28.9%	\$12,511	4.2%	\$13,025	4.1%
December	\$8,147	7.0%	\$10,480	28.6%	\$11,722	11.9%	\$15,223	29.9%
January	\$8,820	4.5%	\$10,681	21.1%	\$12,212	14.3%	\$11,170	(8.5%)
February	\$9,809	31.7%	\$13,782	40.5%	\$15,160	10.0%	\$12,888	(15.0%)
March	\$14,656	3.2%	\$17,675	20.6%	\$21,467	21.5%	\$20,082	(6.5%)
April	\$14,239	0.8%	\$15,619	9.7%	\$17,987	15.2%	\$19,404	7.9%
May	\$15,651	10.8%	\$16,621	6.2%	\$16,951	2.0%	\$19,040	12.3%
June	\$19,562	(4.9%)	\$19,367	(1.0%)	\$22,690	17.2%	\$24,705	8.9%
July	\$28,179	6.5%	\$26,929	(4.4%)	\$31,662	17.6%	\$34,461	8.8%
August	\$24,817	14.3%	\$23,261	(6.3%)	\$24,333	4.6%	\$27,189	11.7%
September	\$15,219	9.5%	\$19,231	26.4%	\$19,693	2.4%	\$20,280	3.0%
Total:	\$180,227	6.1%	<u>\$201,251</u>	11.7%	\$223,600	11.1%	\$235,936	5.5%

#### **Sunset Beach Hotels**

#### 3% Business Improvement Assessment District Reflecting September Occupancies

Current Month - September 2017						
Last Year	This Year	<u>Change</u>	% Change			
\$5,908	\$6,083	\$175	3.0%			

* Yea	r to Date -	September 2017			
Last Year	This Year	<u>Change</u>	% Change		
\$67,080	\$70,780	\$3,699	5.5%		





	Fiscal Year 2013/14		Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17	
	Actual	Prior Yr						
October	\$2,362	110.2%	\$4,679	98.1%	\$5,164	10.4%	\$5,541	7.3%
November	\$1,863	84.9%	\$3,603	93.4%	\$3,753	4.2%	\$3,908	4.1%
December	\$1,629	149.4%	\$3,144	92.9%	\$3,517	11.9%	\$4,567	29.9%
January	\$1,764	113.5%	\$3,204	81.6%	\$3,664	14.3%	\$3,351	(8.5%)
February	\$1,962	215.5%	\$4,134	110.8%	\$4,548	10.0%	\$3,866	(15.0%)
March	\$2,931	112.7%	\$5,302	80.9%	\$6,440	21.5%	\$6,024	(6.5%)
April	\$2,848	0.8%	\$4,686	64.5%	\$5,396	15.2%	\$5,821	7.9%
May	\$3,130	10.8%	\$4,986	59.3%	\$5,085	2.0%	\$5,712	12.3%
June	\$3,912	(4.9%)	\$5,810	48.5%	\$6,807	17.2%	\$7,411	8.9%
July	\$5,636	6.5%	\$8,079	43.3%	\$9,499	17.6%	\$10,338	8.8%
August	\$4,963	14.3%	\$6,978	40.6%	\$7,300	4.6%	\$8,157	11.7%
September	\$3,048	9.7%	\$5,769	89.3%	\$5,908	2.4%	\$6,083	3.0%
Total:	\$36,050	29.7%	\$60,375	67.5%	\$67,080	11.1%	\$70,780	5.5%

<sup>\*</sup> Effective October 1, 2014, the BID assessment increased from 2% to 3%.