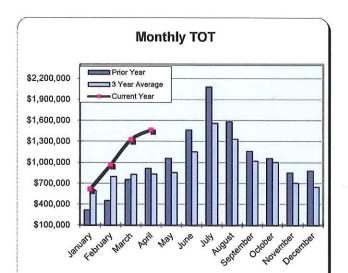
### **Huntington Beach Hotels**

Current Month - April 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$913,554	\$1,462,985	\$549,431	60.1%				



Year to Date - April 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$2,434,013	\$4,368,635	\$1,934,622	79.5%			



	Calendar Year 2019 % Change		* Calendar Year 2020 % Change		** Calendar Year 2021 % Change Prior		Calendar Year 2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr	Actual	Prior Yr
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%	\$1,324,461	76.0%
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%	\$1,462,985	60.1%
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
July	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%		
August	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%		
September	\$1,091,400	(1.2%)	\$806,880	(26.1%)	\$1,160,301	43.8%		
October	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%		
November	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%		
December	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%		
Total:	\$13,659,984	2.3%	\$7,455,400	(45.4%)	\$12,566,998	68.6%	\$4,368,635	79.5%

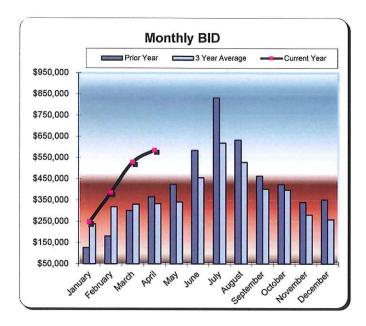
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

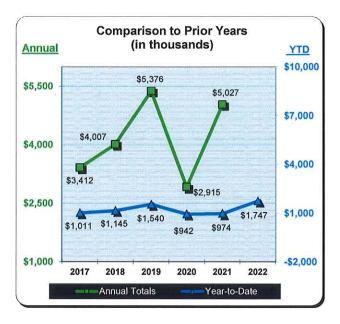
<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### **Huntington Beach Hotels**

Current Month - April 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$365,422	\$585,194	\$219,772	60.1%			

Year to Date - April 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$973,662	\$1,747,454	\$773,791	79.5%				





	Calendar Year 2019		* Calendar Y	ear 2020	** Calend	ar Year 2021	Calendar Y	ear 2022
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%	\$585,194	60.1%
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%	9 30	
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
July	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%		
August	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%		
September	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%		
October	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%		
November	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%		
December	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%		
Total:	\$5,375,992	34.2%	\$2,914,514	(45.8%)	\$5,026,859	72.5%	\$1,747,454	79.5%

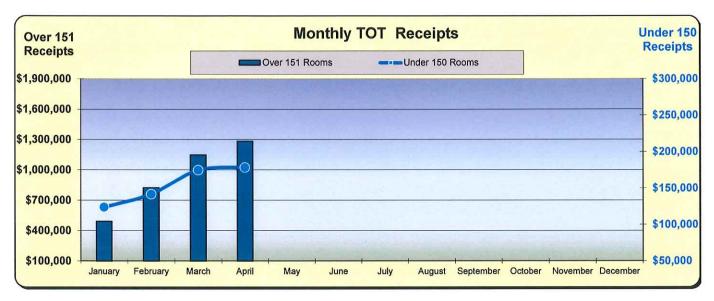
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### **Huntington Beach Hotels**

	Hotels Over	r 151 Rooms	3
C	urrent Mont	h - April 20	22
Last Year	This Year	<u>Change</u>	% Change
\$772,178	\$1,284,490	\$512,312	66.4%

	Hotels Under	150 Rooms		
(	<b>Current Month</b>	- April 202	2	
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	% Change	
\$141,375	\$178,494	\$37,119	26.3%	



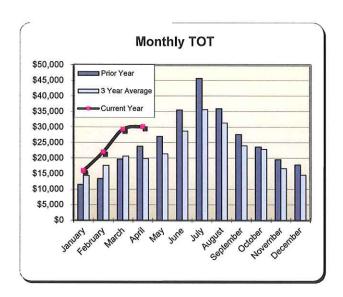
	** Calendar Year 2021				Calendar Year 2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	
January	\$233,494	(67.2%)	\$82,607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%	
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%	
March	\$625,872	94.5%	\$126,885	51.9%	\$1,149,513	83.7%	\$174,948	37.9%	
April	\$772,178	959.1%	\$141,375	168.4%	\$1,284,490	66.4%	\$178,494	26.3%	
May	\$900,514	244.1%	\$157,506	44.4%	18 8 190				
June	\$1,266,788	129.6%	\$194,917	43.5%					
July	\$1,798,518	157.9%	\$282,495	97.9%					
August	\$1,375,599	87.9%	\$206,940	38.2%					
September	\$988,378	48.7%	\$171,924	20.9%					
October	\$888,826	39.2%	\$170,249	41.3%					
November	\$710,862	98.0%	\$139,757	93.0%					
December	\$733,413	203.8%	\$146,301	82.8%					
Total:	\$10,659,274	75.5%	\$1,907,725	38.1%	\$3,749,286	87.8%	\$619,349	41.5%	

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### Sunset Beach Hotels

Current Month - April 2022						
Last Year	This Year	Change	% Change			
\$23,819	\$30,107	\$6,287	26.4%			

Year to Date - April 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$68,320	\$97,312	\$28,993	42.4%			





	* Calendar Year 2019 % Change		Calendar Year 2020 % Change		** Calendar Year 2021 % Change		Calendar Year 2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%	\$30,107	26.4%
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
July	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%		
August	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%		
September	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%		
October	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%		
November	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%		
December	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%		
Total:	\$275,726	5.5%	\$206,173	(25.2%)	\$300,843	45.9%	\$97,312	42.4%

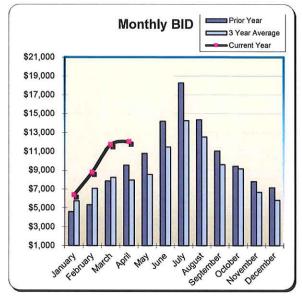
<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

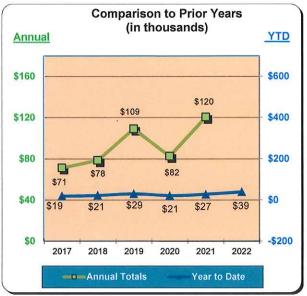
<sup>\*\*</sup> Sunset Suites closed in Nov 2021

#### **Sunset Beach Hotels**

Current Month - April 2022								
Last Year	This Year	<u>Change</u>	% Change					
\$9,528	\$12,043	\$2,515	26.4%					

- April 2022 Change <u>% Change</u>		Last Year	This Year	Change	% Change	
Ollarige	70 Change	Last I cal	Tills Teal	Ollarige	70 Onange	
\$2,515	26.4%	\$27,328	\$38,925	\$11,597	42.4%	





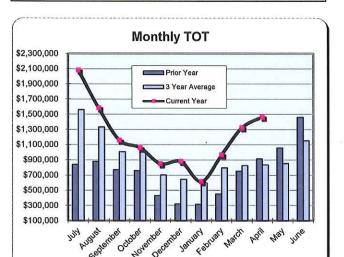
	* Calendar Year 2019 % Change		Calendar Year 2020 % Change		** Calendar Year 2021 % Change		Calendar Year 2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.7%)	\$7,854	52.1%	\$11,734	49.4%
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%	\$12,043	26.4%
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%	37	
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
July	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%		
August	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%		
September	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%		
October	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%		
November	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%		
December	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%		
Total:	\$108,963	39.0%	\$82,469	(24.3%)	\$120,338	45.9%	\$38,925	42.4%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021

### Huntington Beach Hotels

Current Month - April 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$913,554	\$1,462,985	\$549,431	60.1%				



Year to Date - April 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$6,437,453	\$11,981,895	\$5,544,443	86.1%				



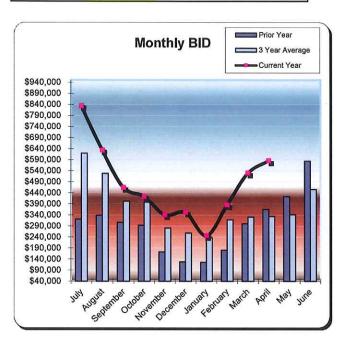
	Fiscal Year	2018/2019	* Fiscal Yea	r 2019/2020	Fiscal Year	2020/2021	** Fiscal Yea	2021/2022
		% Change		% Change		% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%	\$1,324,461	76.0%
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%	\$1,462,985	60.1%
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
Total:	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$11,981,895	86.1%

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### **Huntington Beach Hotels**

Current Month - April 2022								
Last Year	This Year	<u>Change</u>	% Change					
\$365,422	\$585,194	\$219,772	60.1%					



Year to Date - April 2022							
Last Year	This Year	Change	% Change				
\$2,536,652	\$4,792,760	\$2,256,107	88.9%				



	Fiscal Year 2018/2019 % Change		* Fiscal Year 2019/2020 % Change		Fiscal Year 2020/2021 % Change		** Fiscal Year 2021/2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%	\$585,194	60.1%
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%		
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
Total:	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$4,792,760	88.9%

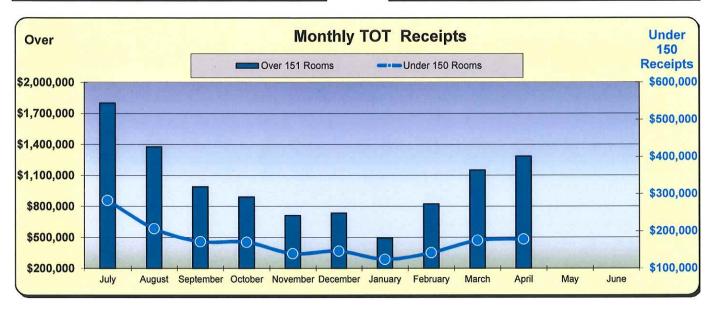
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting April Occupancies

Hotels Over 151 Rooms								
Current Month - April 2022								
Last Year	This Year	Change	% Change					
\$772,178	\$1,284,490	\$512,312	66.4%					

Hotels Under 150 Rooms							
Current Month - April 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$141,375	\$178,494	\$37,119	26.3%				



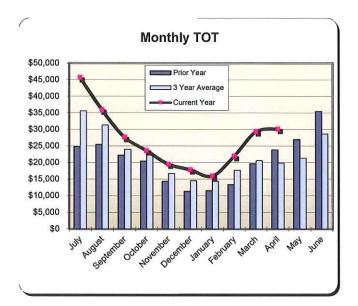
		Fiscal Year 2	2020/2021		* Fiscal Year 2021/2022			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%
September	\$664,640	(28.7%)	\$104,559	(34.2%)	\$988,378	48.7%	\$171,924	64.4%
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%
November	\$358,950	(48.4%)	\$72,411	(44.7%)	\$710,862	98.0%	\$139,757	93.0%
December	\$241,402	(60.4%)	\$80,046	(38.7%)	\$733,413	203.8%	\$146,301	82.8%
January	\$233,494	(67.2%)	\$82,607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%
March	\$625,872	94.5%	\$126,885	51.9%	\$1,149,513	83.7%	\$174,948	37.9%
April	\$772,178	959.1%	\$141,375	168.4%	\$1,284,490	66.4%	\$178,494	26.3%
May	\$900,514	244.1%	\$157,506	44.4%	435.00 PHEFE VALUE CONTROL CONTROL	g-400000 0-400-00.	580 CARS 177 (38 SE 1768 ) 151 177	
June	\$1,266,788	129.6%	\$194,917	43.5%				
Total:	\$7,497,149	(15.1%)	\$1,460,028	(15.7%)	\$10,244,881	92.2%	\$1,737,014	56.8%

<sup>\*</sup> Sun & Sands Motel closed in Sept 2021

#### **Sunset Beach Hotels**

Current Month - April 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$23,819	\$30,107	\$6,287	26.4%			

Year to Date - April 2022							
Last Year	This Year	Change	% Change				
\$186,859	\$267,389	\$80,530	43.1%				





	* Fiscal Year 2018/2019		Fiscal Year 2019/2020		Fiscal Year 2020/2021		** Fiscal Year 2021/2022	
	Actual	6 Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%
December	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%	\$30,107	26.4%
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
Total:	\$269,364	59.8%	\$234,378	(13.0%)	\$249,305	6.4%	\$267,389	43.1%

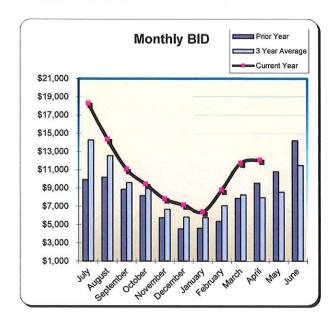
<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021.

#### **Sunset Beach Hotels**

Current Month - April 2022						
Last Year	This Year	This Year Change %				
\$9,528	\$12,043	\$2,515	26.4%			

Year to Date - April 2022						
Last Year	This Year	Change % Cha				
\$74,744	\$106,956	\$32,212	43.1%			





	* Fiscal Year 2018/2019		Fiscal Year 2019/2020		Fiscal Year 2020/2021		** Fiscal Year 2021/2022	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.8%)	\$7,854	52.1%	\$11,734	49.4%
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%	\$12,043	26.4%
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
Total:	\$92,379	82.7%	\$93,751	1.5%	\$99,723	6.4%	\$106,956	43.1%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021.