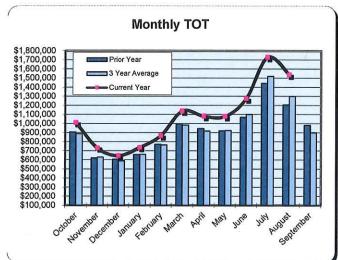
Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting August Occupancies

Current Month - August 2018				
Last Year	This Year	<u>Change</u>	% Change	
\$1,205,677	\$1,535,420	\$329,743	27.4%	

Year	to Date -	August 2018			
Last Year	This Year	Change	% Change		
\$10,141,617	\$11,815,262	\$1,673,646	16.5%		





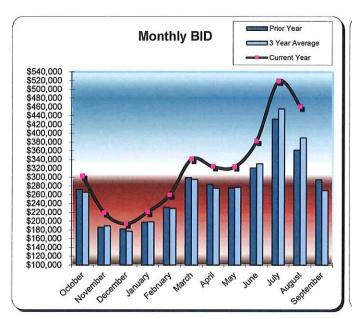
Fiscal Year 2014/15		Fiscal Ye	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	
\$718,440	24.1%	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%	
\$531,343	11.3%	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%	
\$479,470	5.0%	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%	
\$609,742	16.3%	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	
\$574,060	(5.3%)	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	
\$790,289	16.7%	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	
\$759,725	13.2%	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	
\$722,717	5.4%	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	
\$858,256	10.3%	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	
\$1,190,219	10.1%	\$1,387,825	16.6%	\$1,441,402	3.9%	\$1,728,739	19.9%	
\$998,152	(1.6%)	\$1,154,568	15.7%	\$1,205,677	4.4%	\$1,535,420	27.4%	
\$774,736	10.7%	\$944,255	21.9%	\$980,614	3.9%	0#.00-\$00.00.00#.00000		
\$9,007,147	9.2%	\$9,813,572	9.0%	\$11,122,231	13.3%	\$11,815,262	16.5%	
	Actual \$718,440 \$531,343 \$479,470 \$609,742 \$574,060 \$790,289 \$759,725 \$722,717 \$858,256 \$1,190,219 \$998,152 \$774,736	**X Change Prior Yr** \$718,440	Actual % Change Prior Yr Actual \$718,440 24.1% \$743,823 \$531,343 11.3% \$543,237 \$479,470 5.0% \$517,749 \$609,742 16.3% \$587,211 \$574,060 (5.3%) \$653,490 \$790,289 16.7% \$818,134 \$759,725 13.2% \$729,268 \$722,717 5.4% \$772,280 \$858,256 10.3% \$961,733 \$1,190,219 10.1% \$1,387,825 \$998,152 (1.6%) \$1,154,568 \$774,736 10.7% \$944,255	Actual % Change Prior Yr Actual % Change Prior Yr \$718,440 24.1% \$743,823 3.5% \$531,343 11.3% \$543,237 2.2% \$479,470 5.0% \$517,749 8.0% \$609,742 16.3% \$587,211 (3.7%) \$574,060 (5.3%) \$653,490 13.8% \$790,289 16.7% \$818,134 3.5% \$759,725 13.2% \$729,268 (4.0%) \$722,717 5.4% \$772,280 6.9% \$858,256 10.3% \$961,733 12.1% \$1,190,219 10.1% \$1,387,825 16.6% \$998,152 (1.6%) \$1,154,568 15.7% \$774,736 10.7% \$944,255 21.9%	Actual % Change Prior Yr Actual % Change Prior Yr Actual \$718,440 24.1% \$743,823 3.5% \$906,771 \$531,343 11.3% \$543,237 2.2% \$620,314 \$479,470 5.0% \$517,749 8.0% \$607,198 \$609,742 16.3% \$587,211 (3.7%) \$658,420 \$574,060 (5.3%) \$653,490 13.8% \$771,406 \$790,289 16.7% \$818,134 3.5% \$996,174 \$759,725 13.2% \$729,268 (4.0%) \$944,727 \$722,717 5.4% \$772,280 6.9% \$920,196 \$858,256 10.3% \$961,733 12.1% \$1,069,331 \$1,190,219 10.1% \$1,387,825 16.6% \$1,441,402 \$998,152 (1.6%) \$1,154,568 15.7% \$1,205,677 \$774,736 10.7% \$944,255 21.9% \$980,614	Actual % Change Prior Yr % Change Actual % Change Prior Yr % Change Actual % Change Prior Yr \$718,440 24.1% \$743,823 3.5% \$906,771 21.9% \$531,343 11.3% \$543,237 2.2% \$620,314 14.2% \$479,470 5.0% \$517,749 8.0% \$607,198 17.3% \$609,742 16.3% \$587,211 (3.7%) \$658,420 12.1% \$574,060 (5.3%) \$653,490 13.8% \$771,406 18.0% \$790,289 16.7% \$818,134 3.5% \$996,174 21.8% \$759,725 13.2% \$729,268 (4.0%) \$944,727 29.5% \$722,717 5.4% \$772,280 6.9% \$920,196 19.2% \$858,256 10.3% \$961,733 12.1% \$1,069,331 11.2% \$1,190,219 10.1% \$1,387,825 16.6% \$1,441,402 3.9% \$998,152 (1.6%) \$1,154,568 15.7% \$1,205,677 4.4% <td>Actual % Change Prior Yr Actual % Change Prior Yr % Change Actual % Change Prior Yr Actual \$718,440 24.1% \$743,823 3.5% \$906,771 21.9% \$1,007,991 \$531,343 11.3% \$543,237 2.2% \$620,314 14.2% \$730,297 \$479,470 5.0% \$517,749 8.0% \$607,198 17.3% \$645,646 \$609,742 16.3% \$587,211 (3.7%) \$658,420 12.1% \$735,174 \$574,060 (5.3%) \$653,490 13.8% \$771,406 18.0% \$865,520 \$790,289 16.7% \$818,134 3.5% \$996,174 21.8% \$1,136,027 \$759,725 13.2% \$729,268 (4.0%) \$944,727 29.5% \$1,079,376 \$722,717 5.4% \$772,280 6.9% \$920,196 19.2% \$1,077,590 \$858,256 10.3% \$961,733 12.1% \$1,069,331 11.2% \$1,273,482 \$1,190,219 10.1% \$1,387,</td>	Actual % Change Prior Yr Actual % Change Prior Yr % Change Actual % Change Prior Yr Actual \$718,440 24.1% \$743,823 3.5% \$906,771 21.9% \$1,007,991 \$531,343 11.3% \$543,237 2.2% \$620,314 14.2% \$730,297 \$479,470 5.0% \$517,749 8.0% \$607,198 17.3% \$645,646 \$609,742 16.3% \$587,211 (3.7%) \$658,420 12.1% \$735,174 \$574,060 (5.3%) \$653,490 13.8% \$771,406 18.0% \$865,520 \$790,289 16.7% \$818,134 3.5% \$996,174 21.8% \$1,136,027 \$759,725 13.2% \$729,268 (4.0%) \$944,727 29.5% \$1,079,376 \$722,717 5.4% \$772,280 6.9% \$920,196 19.2% \$1,077,590 \$858,256 10.3% \$961,733 12.1% \$1,069,331 11.2% \$1,273,482 \$1,190,219 10.1% \$1,387,	

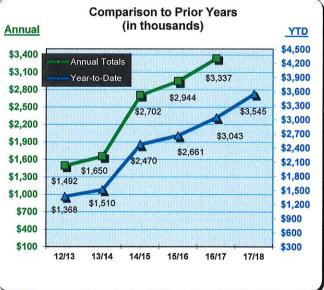
Huntington Beach Hotels

3% Business Improvement Assessment District Reflecting August Occupancies

Curre	Current Month - August 2018						
<u>Last Year</u>	This Year	<u>Change</u>	% Change				
\$361,703	\$460,631	\$98,929	27.4%				

* Yea	ar to Date -	August 2018			
Last Year	This Year	<u>Change</u>	% Change		
\$3,042,508	\$3,544,985	\$502,476	16.5%		





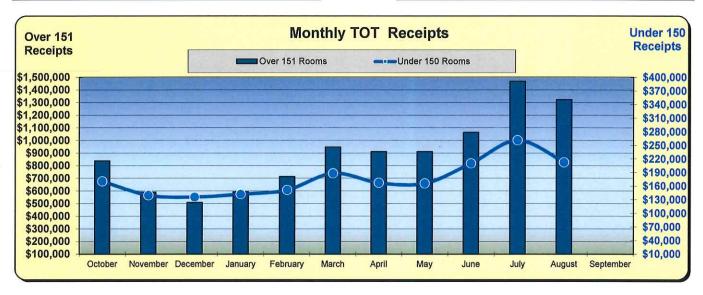
	Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Change		Fiscal Year 2016/17 % Change		Fiscal Year 2017/18 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$215,532	86.1%	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%
November	\$159,403	66.9%	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%
December	\$143,842	57.5%	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%
January	\$182,922	74.5%	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%
February	\$172,217	42.1%	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%
March	\$237,086	75.1%	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%
April	\$227,918	69.8%	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%
May	\$216,815	58.1%	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%
June	\$257,476	65.5%	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%
July	\$357,066	65.1%	\$416,350	16.6%	\$432,421	3.9%	\$518,623	19.9%
August	\$299,446	47.6%	\$346,371	15.7%	\$361,703	4.4%	\$460,631	27.4%
September	\$232,420	66.1%	\$283,277	21.9%	\$294,185	3.9%		
Total:	\$2,702,143	63.8%	\$2,943,996	9.0%	\$3,336,693	13.3%	\$3,544,985	16.5%

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting August Occupancies

	Hotels Over	151 Rooms		
Current Month - August 2018				
Last Year	This Year	<u>Change</u>	% Change	
\$1,043,774	\$1,322,723	\$278,949	26.7%	

	Hotels Under	150 Rooms		
Current Month - August 2018				
Last Year	This Year	<u>Change</u>	% Change	
\$161,903	\$212,697	\$50,794	31.4%	

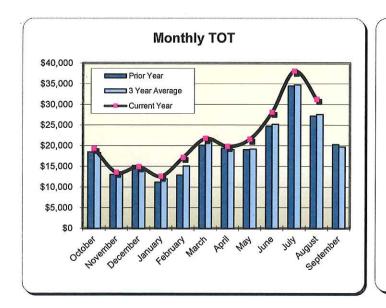


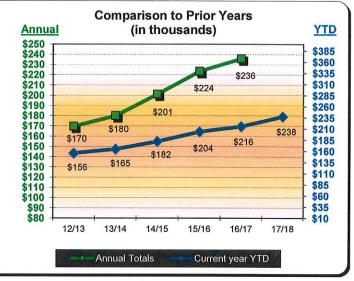
% Change Prior Yr 23.9% 2 15.4% 3 19.9% 0 13.8% 6 23.6%	\$121,101 \$86,772 \$83,030 \$84,580 \$90,250	% Change Prior Yr 10.5% 7.1% 3.0% 1.8%	Over 151 Rooms \$837,561 \$590,425 \$509,671	% Change Prior Yr 6.6% 10.7% (2.8%)	Under 150 Rooms \$170,430 \$139,872	% Change Prior Yr 40.7% 61.2%
2 15.4% 3 19.9% 0 13.8% 6 23.6%	\$86,772 \$83,030 \$84,580	7.1% 3.0%	\$590,425 \$509,671	10.7%	\$139,872	
3 19.9% 0 13.8% 6 23.6%	\$83,030 \$84,580	3.0%	\$509,671			61.2%
13.8% 23.6%	\$84,580	200000000000000000000000000000000000000		(2.8%)	2012	
23.6%		1.8%			\$135,975	63.8%
	\$90.250		\$592,902	3.3%	\$142,273	68.2%
	ψ50,250	(12.0%)	\$714,044	4.8%	\$151,477	67.8%
7 26.3%	\$129,987	(1.7%)	\$947,628	9.4%	\$188,399	44.9%
32.2%	\$116,719	13.5%	\$911,895	10.1%	\$167,481	43.5%
21.0%	\$120,546	8.2%	\$911,337	14.0%	\$166,253	37.9%
3 12.7%	\$147,593	2.6%	\$1,063,036	15.3%	\$210,447	42.6%
3 4.3%	\$201,659	1.1%	\$1,467,268	18.4%	\$261,471	29.7%
4.4%	\$161,903	4.9%	\$1,322,723	26.7%	\$212,697	31.4%
(0.1%)	\$151,584	32.4%	N 120 L N	25	MAN COLOR	
9 14.6%	\$1,495,722	5.7%	\$9,868,489	12.2%	<u>\$1,946,774</u>	44.8%
30	74 4.4% 80 (0.1%)	74 4.4% \$161,903 80 (0.1%) \$151,584	74 4.4% \$161,903 4.9% 80 (0.1%) \$151,584 32.4%	74 4.4% \$161,903 4.9% \$1,322,723 8151,584 32.4%	74 4.4% \$161,903 4.9% \$1,322,723 26.7% 80 (0.1%) \$151,584 32.4%	74 4.4% \$161,903 4.9% \$1,322,723 26.7% \$212,697 80 (0.1%)

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting August Occupancies

Current Month - August 2018						
Last Year	This Year	Change	% Change			
\$27,189	\$31,197	\$4,009	14.7%			

Year	to Date -	August 2018		
Last Year	This Year	<u>Change</u>	% Change	
\$215,656	\$237,770	\$22,114	10.3%	





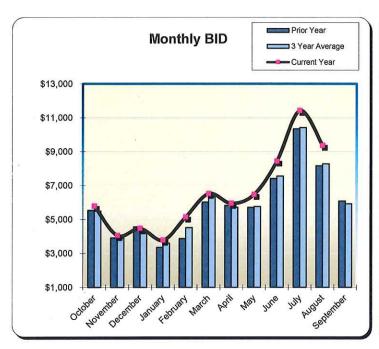
п	Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Change		Fiscal Year 2016/17 % Change		Fiscal Year 2017/18 % Change	
	Actual	Prior Yr						
October	\$15,596	32.1%	\$17,213	10.4%	\$18,469	7.3%	\$19,276	4.4%
November	\$12,010	28.9%	\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%
December	\$10,480	28.6%	\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)
January	\$10,681	21.1%	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%
February	\$13,782	40.5%	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%
March	\$17,675	20.6%	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%
April	\$15,619	9.7%	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%
May	\$16,621	6.2%	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%
June	\$19,367	(1.0%)	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%
July	\$26,929	(4.4%)	\$31,662	17.6%	\$34,461	8.8%	\$38,050	10.4%
August	\$23,261	(6.3%)	\$24,333	4.6%	\$27,189	11.7%	\$31,197	14.7%
September	\$19,231	26.4%	\$19,693	2.4%	\$20,280	3.0%	•	
Total:	<u>\$201,251</u>	11.7%	\$223,600	11.1%	\$235,936	5.5%	\$237,770	10.3%

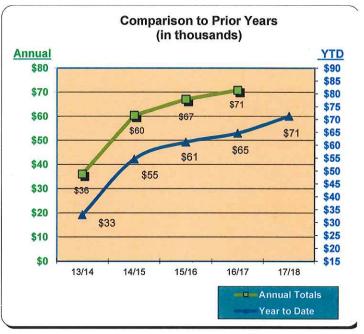
Sunset Beach Hotels

3% Business Improvement Assessment District Reflecting August Occupancies

Current Month - August 2018							
Last Year	This Year	<u>Change</u>	% Change				
\$8,157	\$9,359	\$1,203	14.7%				

* Yea	r to Date -	August 2018		
Last Year	This Year	<u>Change</u>	% Change	
\$64,696	\$71,331	\$6,635	10.3%	





	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	Prior Yr						
October	\$4,679	98.1%	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%
November	\$3,603	93.4%	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%
December	\$3,144	92.9%	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)
January	\$3,204	81.7%	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%
February	\$4,134	110.8%	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%
March	\$5,302	80.9%	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%
April .	\$4,686	64.5%	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%
May	\$4,986	59.3%	\$5,085	2.0%	\$5,712 .	12.3%	\$6,466	13.2%
June	\$5,810	48.5%	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%
July	\$8,079	43.3%	\$9,499	17.6%	\$10,338	8.8%	\$11,415	10.4%
August	\$6,978	40.6%	\$7,300	4.6%	\$8,157	11.7%	\$9,359	14.7%
September	\$5,769	89.3%	\$5,908	2.4%	\$6,083	3.0%		
Total:	\$60,375	67.5%	\$67,080	11.1%	\$70,780	5.5%	<u>\$71,331</u>	10.3%

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.