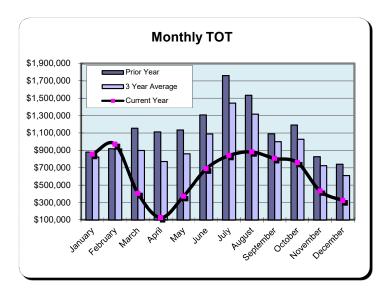
## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting December Occupancies

Current Month - December 2020					
Last Year This Year		<u>Change</u>	<u>% Change</u>		
\$739,955	\$321,448	(\$418,507)	(56.6%)		

Year	December 2	020	
<u>Last Year</u>	ear This Year Change % C		<u>% Change</u>
\$13,659,984	\$7,455,400	(\$6,204,584)	(45.4%)





	Calendar	Year 2017	Calendar	Year 2018	Calendar	Year 2019	Calend	ar Year 2020
		% Change		% Change		% Change		% Change Prior
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr
January	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)
February	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%
March	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)
April	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)
May	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)
June	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)
July	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
August	\$1,205,677	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)
September	\$980,614	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$806,880	(26.1%)
October	\$1,007,991	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)
November	\$730,297	17.7%	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)
December	\$645,646	6.3%	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)
Total:	\$11,371,881	12.1%	\$13,355,933	17.4%	\$13,659,984	2.3%	\$7,455,400	(45.4%)

Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

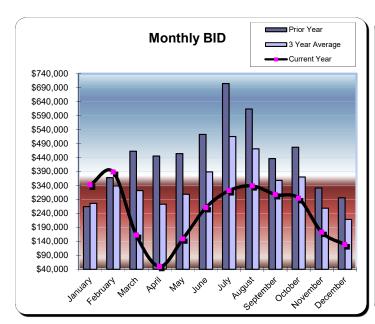
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

### **Huntington Beach Hotels**

4% Business Improvement Assessment District Reflecting December Occupancies\*

Current Month - December 2020						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$295,982	\$128,578	(\$167,404)	(56.6%)			

* Yea	ar to Date -	December 2020			
Last Year	This Year	<u>Change</u>	% Change		
\$5,375,992	\$2,914,514	(\$2,461,478)	(45.8%)		





	Calendar '	Year 2017 % Change	Calendar Y	Calendar Year 2018 % Change		ear 2019 Change Prior	Calendar Year 2020 % Change Pri	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr	Actual	Yr
January	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%
February	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%
March	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)
April	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)
May	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)
June	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)
July	\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
August	\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)
September	\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)
October	\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)
November	\$219,089	17.7%	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)
December	\$193,696	6.3%	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)
Total:	\$3,411,591	12.1%	\$4,007,192	17.5%	\$5,375,992	34.2%	\$2,914,514	(45.8%)

<sup>\*</sup> Effective October 1, 2014, the BID assessment increased from 2% to 3%.

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

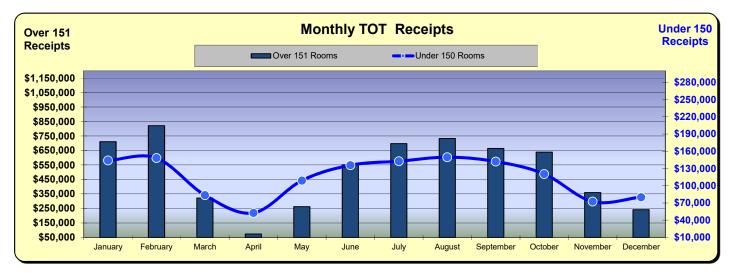
<sup>\*</sup> Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting December Occupancies

Hotels Over 151 Rooms						
Current Month - December 2020						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$609,325	\$241,402	(\$367,923)	(60.4%)			

Hotels Under 150 Rooms							
Current Month - December 2020							
Last Year	This Year	<u>Change</u>	% Change				
\$130,630	\$80,046	(\$50,584)	(38.7%)				



	Calendar Year 2019					Calendar Year 2020			
	Over 151	% Change	Under 150	% Change	Calendar	Over 151	% Change	Under 150	% Change
	Rooms	Prior Yr	Rooms	Prior Yr	Year 2019	Rooms	Prior Yr	Rooms	Prior Yr
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March	\$321,725	(66.8%)	\$83,529	(55.3%)
April	\$946,209	3.8%	\$167,304	(0.1%)	April	\$72,912	(92.3%)	\$52,673	(68.5%)
May	\$975,140	7.0%	\$159,804	(3.9%)	May	\$261,714	(73.2%)	\$109,105	(31.7%)
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June	\$551,843	(50.4%)	\$135,845	(30.6%)
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August	\$732,261	(45.0%)	\$149,720	(26.6%)
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September	\$664,640	(28.7%)	\$142,239	(10.5%)
October	\$1,015,002	5.9%	\$177,537	0.8%	October	\$638,721	(37.1%)	\$120,478	(32.1%)
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November	\$358,950	(48.4%)	\$72,411	(44.7%)
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December	\$241,402	(60.4%)	\$80,046	(38.7%)
Total:	\$11,621,934	3.4%	\$2,038,050	(3.8%)		\$6,074,067	-47.7%	\$1,381,333	-32.2%

<sup>\*</sup> FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

<sup>\*</sup> Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

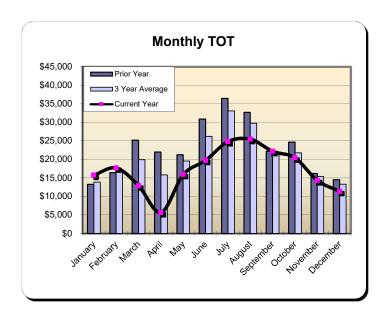
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

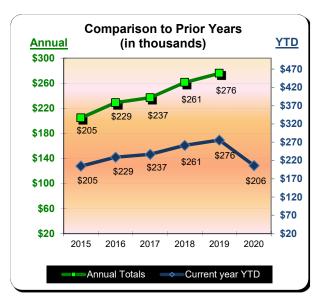
#### **Sunset Beach Hotels**

10% Transient Occupancy Tax Receipts Reflecting December Occupancies

Current Month - December 2020					
<u>Last Year</u>	This Year	<u>Change</u>	% Change		
\$14,525	\$11,330	(\$3,195)	(22.0%)		

Year to Date - December 2020						
Last Year	This Year	<u>Change</u>	% Change			
\$275,726	\$206,173	(\$69,553)	(25.2%)			





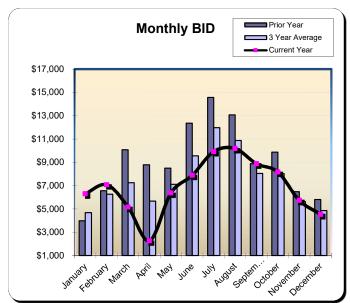
	Calendar Year 2017 % Change		Calendar Year 2018 % Change		Calenda	r Year 2019 % Change	Calendar Year 2020 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%	\$15,759	18.7%
February	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)	\$17,682	7.8%
March	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%	\$12,907	(48.8%)
April	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%	\$5,655	(74.3%)
May	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)	\$15,908	(25.1%)
June	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%	\$19,722	(36.2%)
July	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)
August	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)
September	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)
October	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)
November	\$13,514	3.8%	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)
December	\$14,872	(2.3%)	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)
Total:	<u>\$236,880</u>	3.5%	<u>\$261,244</u>	10.3%	\$275,726	5.5%	<u>\$206,173</u>	(25.2%)

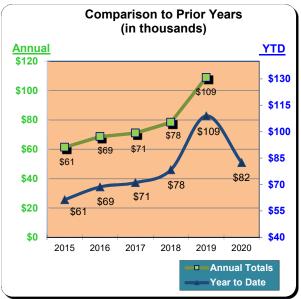
#### **Sunset Beach Hotels**

4% Business Improvement Assessment District Reflecting December Occupancies\*

Current Month - December 2020								
<u>Last Year</u>	This Year	<u>Change</u>	% Change					
\$5,810	\$4,532	(\$1,278)	(22.0%)					

* Year to Date - December 2020							
Last Year	This Year	<u>Change</u>	% Change				
\$108,963	\$82,469	(\$26,493)	(24.3%)				





	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	% Change		% Change		% Change		% Chan	
	Actual	Prior Yr						
January	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%
ebruary	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%
March	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)
April	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)
May	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)
June	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)
July	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)
August	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)
September	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)
October	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)
November	\$4,054	3.8%	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)
December	\$4,462	(2.3%)	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)
Γotal:	\$71,063	3.5%	\$78,373	10.3%	\$108,963	39.0%	\$82,469	(24.3%)

<sup>\*</sup> Effective October 1, 2014, the BID assessment increased from 2% to 3%.

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.