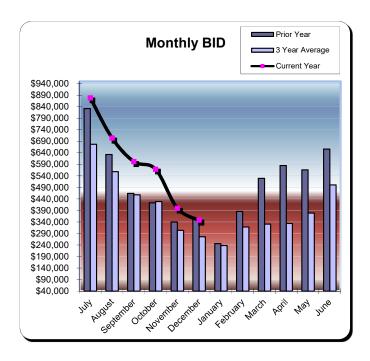
Huntington Beach Hotels

| Current Month - December 2022 | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$351,886 | \$347,734 | (\$4,153) | (1.2%) | | |

| Year to Date - December 2022 | | | | | | |
|------------------------------|-------------|---------------|----------|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$3,045,306 | \$3,501,252 | \$455,946 | 15.0% | | | |
| | | | | | | |





| | * Fiscal Year 2019/2020 % Change | | Fiscal Year 2020/2021 % Change | | ** Fiscal Year 2021/2022 % Change | | *** Fiscal Year 2022/202 % Change | |
|-----------|-------------------------------------|----------|-----------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$704,866 | 35.9% | \$321,613 | (54.4%) | \$832,407 | 158.8% | \$878,259 | 5.5% |
| August | \$613,607 | 33.1% | \$338,437 | (44.8%) | \$633,015 | 87.0% | \$704,494 | 11.3% |
| September | \$436,560 | 31.8% | \$307,681 | (29.5%) | \$464,120 | 50.8% | \$602,348 | 29.8% |
| October | \$477,016 | 40.1% | \$294,136 | (38.3%) | \$423,630 | 44.0% | \$568,905 | 34.3% |
| November | \$330,796 | 20.7% | \$172,545 | (47.8%) | \$340,247 | 97.2% | \$399,512 | 17.4% |
| December | \$295,982 | 28.0% | \$128,578 | (56.6%) | \$351,886 | 173.7% | \$347,734 | (1.2%) |
| January | \$342,037 | 29.4% | \$126,441 | (63.0%) | \$246,395 | 94.9% | | , , |
| February | \$387,940 | 5.4% | \$180,696 | (53.4%) | \$386,080 | 113.7% | | |
| March | \$162,101 | (65.0%) | \$301,104 | 85.8% | \$529,785 | 76.0% | | |
| April | \$50,233 | (88.7%) | \$365,422 | 627.5% | \$585,194 | 60.1% | | |
| May | \$148,328 | (67.3%) | \$423,209 | 185.3% | \$566,176 | 33.8% | | |
| June | \$260,883 | (50.1%) | \$584,681 | 124.1% | \$656,776 | 12.3% | | |
| Total: | \$4,210,352 | (9.9%) | \$3,544,543 | (15.8%) | \$6,015,712 | 69.7% | \$3,501,252 | 15.0% |

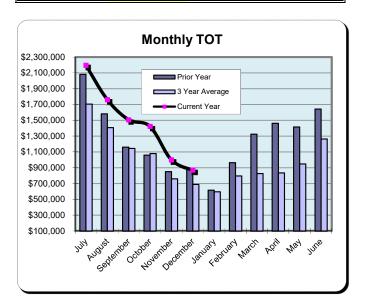
^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$879,714 | \$869,334 | (\$10,380) | (1.2%) | | | |



| Year to Date - December 2022 | | | | | |
|------------------------------|-------------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$7,613,260 | \$8,753,140 | \$1,139,880 | 15.0% | | |



| | * Fiscal Yea | r 2019/2020 | Fiscal Year | 2020/2021 | ** Fiscal Yea | r 2021/2022 | *** Fiscal Yea | r 2022/2023 |
|-----------|--------------|-------------|-------------|-----------|---------------|-------------|----------------|-------------|
| | | % Change | | % Change | | % Change | | % Change |
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$1,762,166 | 1.9% | \$840,251 | (52.3%) | \$2,081,013 | 147.7% | \$2,195,645 | 5.5% |
| August | \$1,534,018 | (0.2%) | \$881,981 | (42.5%) | \$1,582,539 | 79.4% | \$1,761,236 | 11.3% |
| September | \$1,091,400 | (1.2%) | \$769,200 | (29.5%) | \$1,160,301 | 50.9% | \$1,505,865 | 29.8% |
| October | \$1,192,539 | 5.1% | \$759,200 | (36.3%) | \$1,059,075 | 39.5% | \$1,422,280 | 34.3% |
| November | \$826,989 | (9.4%) | \$431,360 | (47.8%) | \$850,618 | 97.2% | \$998,780 | 17.4% |
| December | \$739,955 | (4.0%) | \$321,448 | (56.6%) | \$879,714 | 173.7% | \$869,334 | (1.2%) |
| January | \$855,088 | (2.9%) | \$316,101 | (63.0%) | \$615,986 | 94.9% | | |
| February | \$969,847 | 5.4% | \$451,601 | (53.4%) | \$965,203 | 113.7% | | |
| March | \$405,254 | (65.0%) | \$752,758 | 85.8% | \$1,324,461 | 76.0% | | |
| April | \$125,585 | (88.7%) | \$913,554 | 627.4% | \$1,462,985 | 60.1% | | |
| May | \$370,819 | (67.3%) | \$1,058,020 | 185.3% | \$1,415,440 | 33.8% | | |
| June | \$687,687 | (47.4%) | \$1,461,705 | 112.6% | \$1,641,937 | 12.3% | | |
| Total: | \$10,561,347 | (22.9%) | \$8,957,178 | (15.2%) | \$15,039,272 | 67.9% | \$8,753,140 | 15.0% |
| | | | | | | | | |

^{*} Springhill Suites did not pay February 2020 BID + TOT

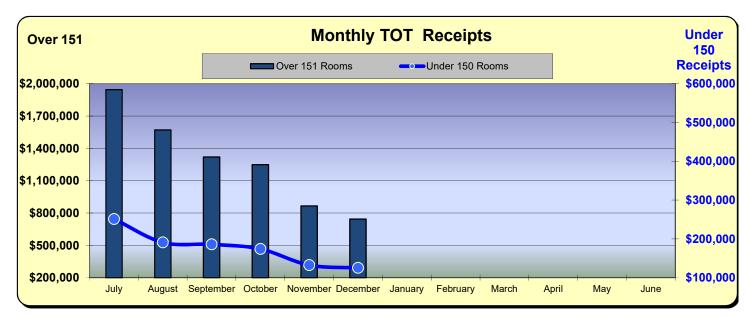
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels

| Hotels Over 151 Rooms | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Current Month - December 2022 | | | | | | |
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$733,413 | \$743,633 | \$10,220 | 1.4% | | | |

| Hotels Under 150 Rooms | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Current Month - December 2022 | | | | | | |
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$146,301 | \$125,701 | (\$20,601) | (14.1%) | | | |



| | | ** Fiscal Year | 2021/2022 | | | *** Fiscal Year 2022/2023 | | | |
|-----------|--------------|----------------|-------------|--------|-------------|---------------------------|-------------|----------|--|
| | Over 151 | % Change | Under 150 | % | Over 151 | % Change | Under 150 | % Change | |
| | Rooms | Prior Yr | Rooms | Change | Rooms | Prior Yr | Rooms | Prior Yr | |
| July | \$1,798,518 | 157.9% | \$282,495 | 97.9% | \$1,944,162 | 8.1% | \$251,483 | (11.0%) | |
| August | \$1,375,599 | 87.9% | \$206,940 | 38.2% | \$1,570,234 | 14.2% | \$191,002 | (7.7%) | |
| September | \$988,378 | 48.7% | \$171,924 | 64.4% | \$1,319,882 | 33.5% | \$185,983 | 8.2% | |
| October | \$888,826 | 39.2% | \$170,249 | 41.3% | \$1,248,182 | 40.4% | \$174,098 | 2.3% | |
| November | \$710,862 | 98.0% | \$139,757 | 93.0% | \$866,387 | 21.9% | \$132,394 | (5.3%) | |
| December | \$733,413 | 203.8% | \$146,301 | 82.8% | \$743,633 | 1.4% | \$125,701 | (14.1%) | |
| January | \$491,961 | 110.7% | \$124,025 | 50.1% | | | | | |
| February | \$823,322 | 125.7% | \$141,881 | 63.5% | | | | | |
| March | \$1,149,513 | 83.7% | \$174,948 | 37.9% | | | | | |
| April | \$1,284,490 | 66.4% | \$178,494 | 26.3% | | | | | |
| May | \$1,224,662 | 36.0% | \$190,779 | 21.1% | | | | | |
| June | \$1,431,560 | 13.0% | \$210,377 | 7.9% | | | | | |
| Total: | \$12,901,103 | 72.1% | \$2,138,169 | 46.4% | \$7,692,480 | 18.4% | \$1,060,660 | (5.1%) | |

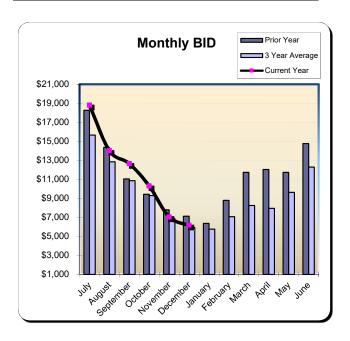
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Sunset Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$7,129 | \$6,176 | (\$953) | (13.4%) | | | |

| Year to Date - December 2022 | | | | | |
|------------------------------|-----------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$68,031 | \$68,954 | \$923 | 1.4% | | |





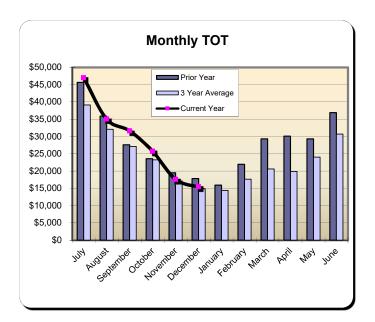
| | Fiscal Year 2019/2020 | | Fiscal Year 2020/2021 | | * Fiscal Year 2021/2022 | | Fiscal Year 2022/2023 | |
|-----------|-----------------------|----------|-----------------------|----------|-------------------------|----------|-----------------------|----------|
| | | % Change | | % Change | | % Change | | % Change |
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$14,575 | 27.7% | \$9,923 | (31.9%) | \$18,268 | 84.1% | \$18,797 | 2.9% |
| August | \$13,077 | 39.7% | \$10,182 | (22.1%) | \$14,353 | 41.0% | \$14,009 | (2.4%) |
| September | \$8,885 | 39.3% | \$8,876 | (0.1%) | \$11,050 | 24.5% | \$12,650 | 14.5% |
| October | \$9,871 | 63.0% | \$8,168 | (17.3%) | \$9,434 | 15.5% | \$10,287 | 9.1% |
| November | \$6,480 | 38.9% | \$5,735 | (11.5%) | \$7,797 | 36.0% | \$7,035 | (9.8%) |
| December | \$5,810 | 37.1% | \$4,532 | (22.0%) | \$7,129 | 57.3% | \$6,176 | (13.4%) |
| January | \$6,304 | 58.2% | \$4,598 | (27.1%) | \$6,369 | 38.5% | | |
| February | \$7,073 | 7.8% | \$5,348 | (24.4%) | \$8,780 | 64.2% | | |
| March | \$5,163 | (48.8%) | \$7,854 | 52.1% | \$11,734 | 49.4% | | |
| April | \$2,262 | (74.3%) | \$9,528 | 321.2% | \$12,043 | 26.4% | | |
| May | \$6,363 | (25.1%) | \$10,787 | 69.5% | \$11,727 | 8.7% | | |
| June | \$7,889 | (36.2%) | \$14,191 | 79.9% | \$14,768 | 4.1% | | |
| Total: | \$93,751 | 1.5% | \$99,723 | 6.4% | \$133,451 | 33.8% | \$68,954 | 1.4% |

^{*} Sunset Suites closed in Nov 2021.

Sunset Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$17,823 | \$15,440 | (\$2,383) | (13.4%) | | | |

| Year to Date - December 2022 | | | | | |
|------------------------------|-----------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$170,076 | \$172,386 | \$2,310 | 1.4% | | |





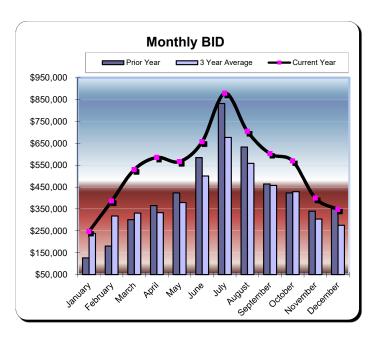
| | Fiscal Year 2019/2020 | | Fiscal Yea | Fiscal Year 2020/2021 | | * Fiscal Year 2021/2022 | | Fiscal Year 2022/2023 | |
|-----------|-----------------------|----------------|------------|-----------------------|-----------|-------------------------|-----------|-----------------------|--|
| | 9, | 6 Change Prior | | % Change | | % Change | | % Change | |
| | Actual | Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | |
| July | \$36,438 | (4.2%) | \$24,808 | (31.9%) | \$45,669 | 84.1% | \$46,992 | 2.9% | |
| August | \$32,692 | 4.8% | \$25,455 | (22.1%) | \$35,882 | 41.0% | \$35,023 | (2.4%) | |
| September | \$22,211 | 4.4% | \$22,190 | (0.1%) | \$27,626 | 24.5% | \$31,626 | 14.5% | |
| October | \$24,678 | 22.2% | \$20,420 | (17.3%) | \$23,584 | 15.5% | \$25,718 | 9.1% | |
| November | \$16,201 | 4.2% | \$14,336 | (11.5%) | \$19,493 | 36.0% | \$17,586 | (9.8%) | |
| December | \$14,525 | 2.8% | \$11,330 | (22.0%) | \$17,823 | 57.3% | \$15,440 | (13.4%) | |
| January | \$15,759 | 18.7% | \$11,495 | (27.1%) | \$15,922 | 38.5% | | | |
| February | \$17,682 | 7.8% | \$13,369 | (24.4%) | \$21,950 | 64.2% | | | |
| March | \$12,907 | (48.8%) | \$19,636 | 52.1% | \$29,334 | 49.4% | | | |
| April | \$5,655 | (74.3%) | \$23,819 | 321.2% | \$30,107 | 26.4% | | | |
| May | \$15,908 | (25.1%) | \$26,968 | 69.5% | \$29,317 | 8.7% | | | |
| June | \$19,722 | (36.2%) | \$35,478 | 79.9% | \$36,920 | 4.1% | | | |
| Total: | \$234,378 | (13.0%) | \$249,305 | 6.4% | \$333,625 | 33.8% | \$172,386 | 1.4% | |

^{*} Sunset Suites closed in Nov 2021.

Huntington Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year This Year | | <u>Change</u> | % Change | | | |
| \$351,886 | \$347,734 | (\$4,153) | (1.2%) | | | |

| Year to Date - December 2022 | | | | | | |
|------------------------------|---------------------|-------------|----------|--|--|--|
| Last Year | Last Year This Year | | % Change | | | |
| \$5,026,859 | \$6,471,657 | \$1,444,798 | 28.7% | | | |





| | Calendar Year 2019 | | * Calendar Year 2020 | | ** Calendar Year 2021 | | *** Calendar Year 2022 | |
|-----------|--------------------|----------------------|----------------------|----------------------|-----------------------|----------------------|------------------------|----------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$264,365 | 19.7% | \$342,037 | 29.4% | \$126,441 | (63.0%) | \$246,395 | 94.9% |
| February | \$367,956 | 41.7% | \$387,940 | 5.4% | \$180,696 | (53.4%) | \$386,080 | 113.7% |
| March | \$462,449 | 35.7% | \$162,101 | (65.0%) | \$301,104 | 85.8% | \$529,785 | 76.0% |
| April | \$445,406 | 37.6% | \$50,233 | (88.7%) | \$365,422 | 627.5% | \$585,194 | 60.1% |
| May | \$453,978 | 40.4% | \$148,328 | (67.3%) | \$423,209 | 185.3% | \$566,176 | 33.8% |
| June | \$523,008 | 36.9% | \$260,883 | (50.1%) | \$584,681 | 124.1% | \$656,776 | 12.3% |
| July | \$704,866 | 35.9% | \$321,613 | (54.4%) | \$832,407 | 158.8% | \$878,259 | 5.5% |
| August | \$613,607 | 33.1% | \$338,437 | (44.8%) | \$633,015 | 87.0% | \$704,494 | 11.3% |
| September | \$436,560 | 31.8% | \$307,681 | (29.5%) | \$464,120 | 50.8% | \$602,348 | 29.8% |
| October | \$477,016 | 40.1% | \$294,136 | (38.3%) | \$423,630 | 44.0% | \$568,905 | 34.3% |
| November | \$330,796 | 20.7% | \$172,545 | (47.8%) | \$340,247 | 97.2% | \$399,512 | 17.4% |
| December | \$295,982 | 28.0% | \$128,578 | (56.6%) | \$351,886 | 173.7% | \$347,734 | (1.2%) |
| Total: | \$5,375,992 | 34.2% | \$2,914,514 | (45.8%) | \$5,026,859 | 72.5% | \$6,471,657 | 28.7% |

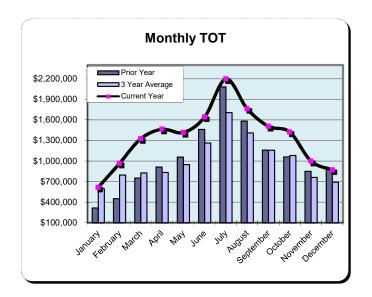
^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting Deccember Occupancies

| Current Month - December 2022 | | | | | | |
|-------------------------------|------------------|---------------|----------|--|--|--|
| Last Year | <u>This Year</u> | <u>Change</u> | % Change | | | |
| \$879,714 | \$869,334 | (\$10,380) | (1.2%) | | | |



| Year to Date - December 2022 | | | | | | |
|------------------------------|------------------|------------------|-------|--|--|--|
| <u>Last Year</u> | <u>This Year</u> | This Year Change | | | | |
| \$12,566,998 | \$16,179,152 | \$3,612,154 | 28.7% | | | |



| | Calendar Year 2019 | | * Calendar | Year 2020 | ** Calenda | r Year 2021 | *** Calenda | r Year 2022 |
|-----------|--------------------|----------------|-------------|-----------|--------------|----------------|--------------|-------------|
| | | % Change Prior | | % Change | | % Change Prior | | % Change |
| | Actual | Yr | Actual | Prior Yr | Actual | Yr | Actual | Prior Yr |
| January | \$880,924 | 19.8% | \$855,088 | (2.9%) | \$316,101 | (63.0%) | \$615,986 | 94.9% |
| February | \$919,887 | 6.3% | \$969,847 | 5.4% | \$451,601 | (53.4%) | \$965,203 | 113.7% |
| March | \$1,156,110 | 1.8% | \$405,254 | (65.0%) | \$752,758 | 85.8% | \$1,324,461 | 76.0% |
| April | \$1,113,514 | 3.2% | \$125,585 | (88.7%) | \$913,554 | 627.4% | \$1,462,985 | 60.1% |
| May | \$1,134,945 | 5.3% | \$370,819 | (67.3%) | \$1,058,020 | 185.3% | \$1,415,440 | 33.8% |
| June | \$1,307,538 | 2.7% | \$687,687 | (47.4%) | \$1,461,705 | 112.6% | \$1,641,937 | 12.3% |
| July | \$1,762,166 | 1.9% | \$840,251 | (52.3%) | \$2,081,013 | 147.7% | \$2,195,645 | 5.5% |
| August | \$1,534,018 | (0.2%) | \$881,981 | (42.5%) | \$1,582,539 | 79.4% | \$1,761,236 | 11.3% |
| September | \$1,091,400 | (1.2%) | \$806,880 | (26.1%) | \$1,160,301 | 43.8% | \$1,505,865 | 29.8% |
| October | \$1,192,539 | 5.1% | \$759,200 | (36.3%) | \$1,059,075 | 39.5% | \$1,422,280 | 34.3% |
| November | \$826,989 | (9.4%) | \$431,360 | (47.8%) | \$850,618 | 97.2% | \$998,780 | 17.4% |
| December | \$739,955 | (4.0%) | \$321,448 | (56.6%) | \$879,714 | 173.7% | \$869,334 | (1.2%) |
| Total: | \$13,659,984 | 2.3% | \$7,455,400 | (45.4%) | \$12,566,998 | 68.6% | \$16,179,152 | 28.7% |
| | _ | - | | | _ | | | |

^{*} Springhill Suites did not pay February 2020 BID + TOT

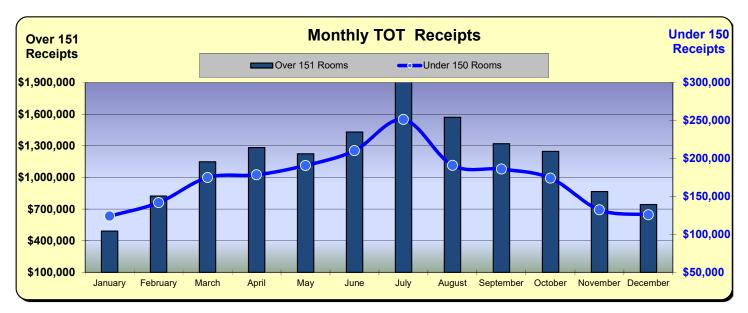
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels

| Hotels Over 151 Rooms | | | | | | |
|-------------------------------|------------------|---------------|----------|--|--|--|
| Current Month - December 2022 | | | | | | |
| Last Year | <u>This Year</u> | <u>Change</u> | % Change | | | |
| \$733,413 | \$743,633 | \$10,220 | 1.4% | | | |

| Hotels Under 150 Rooms | | | | | | | |
|-------------------------------|------------------|---------------|----------|--|--|--|--|
| Current Month - December 2022 | | | | | | | |
| Last Year | <u>This Year</u> | <u>Change</u> | % Change | | | | |
| \$146,301 | \$125,701 | (\$20,601) | (14.1%) | | | | |



| | ** Calendar Year 2021 | | | | *** Calendar Year 2022 | | | |
|-----------|-----------------------|----------|-------------|----------|------------------------|----------------|-------------|----------|
| | Over 151 | % Change | Under 150 | % Change | Over 151 | % Change Prior | Under 150 | % Change |
| | Rooms | Prior Yr | Rooms | Prior Yr | Rooms | Yr | Rooms | Prior Yr |
| January | \$233,494 | (67.2%) | \$82,607 | (42.7%) | \$491,961 | 110.7% | \$124,025 | 50.1% |
| February | \$364,832 | (55.6%) | \$86,769 | (41.5%) | \$823,322 | 125.7% | \$141,881 | 63.5% |
| March | \$625,872 | 94.5% | \$126,885 | 51.9% | \$1,149,513 | 83.7% | \$174,948 | 37.9% |
| April | \$772,178 | 959.1% | \$141,375 | 168.4% | \$1,284,490 | 66.4% | \$178,494 | 26.3% |
| May | \$900,514 | 244.1% | \$157,506 | 44.4% | \$1,224,662 | 36.0% | \$190,779 | 21.1% |
| June | \$1,266,788 | 129.6% | \$194,917 | 43.5% | \$1,431,560 | 13.0% | \$210,377 | 7.9% |
| July | \$1,798,518 | 157.9% | \$282,495 | 97.9% | \$1,944,162 | 8.1% | \$251,483 | (11.0%) |
| August | \$1,375,599 | 87.9% | \$206,940 | 38.2% | \$1,570,234 | 14.2% | \$191,002 | (7.7%) |
| September | \$988,378 | 48.7% | \$171,924 | 20.9% | \$1,319,882 | 33.5% | \$185,983 | 8.2% |
| October | \$888,826 | 39.2% | \$170,249 | 41.3% | \$1,248,182 | 40.4% | \$174,098 | 2.3% |
| November | \$710,862 | 98.0% | \$139,757 | 93.0% | \$866,387 | 21.9% | \$132,394 | (5.3%) |
| December | \$733,413 | 203.8% | \$146,301 | 82.8% | \$743,633 | 1.4% | \$125,701 | (14.1%) |
| Total: | \$10,659,274 | 75.5% | \$1,907,725 | 38.1% | \$14,097,987 | 32.3% | \$2,081,165 | 9.1% |

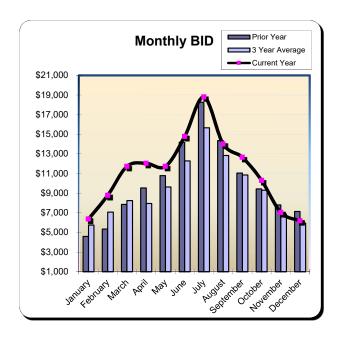
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Sunset Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$7,129 | \$6,176 | (\$953) | (13.4%) | | | |

| Year to Date - December 2022 | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$120,338 | \$134,374 | \$14,037 | 11.7% | | | |
| \$120,338 | \$134,374 | \$14,037 | 11.7% | | | |





| | * Calendar Year 2019 % Change Actual Prior Yr | | Calendar Year 2020 % Change Actual Prior Yr | | ** Calendar Year 2021 % Change | | Calendar Year 2022 % Change | |
|-----------|---|--------|---|---------|-----------------------------------|----------|--------------------------------|----------|
| | Actual | PHOLIT | Actual | PHOLIT | Actual | Prior Yr | Actual | Prior Yr |
| January | \$3,984 | 5.6% | \$6,304 | 58.2% | \$4,598 | (27.1%) | \$6,369 | 38.5% |
| February | \$6,561 | 27.7% | \$7,073 | 7.8% | \$5,348 | (24.4%) | \$8,780 | 64.2% |
| March | \$10,073 | 54.7% | \$5,163 | (48.7%) | \$7,854 | 52.1% | \$11,734 | 49.4% |
| April | \$8,794 | 48.0% | \$2,262 | (74.3%) | \$9,528 | 321.2% | \$12,043 | 26.4% |
| May | \$8,494 | 31.4% | \$6,363 | (25.1%) | \$10,787 | 69.5% | \$11,727 | 8.7% |
| June | \$12,357 | 46.7% | \$7,889 | (36.2%) | \$14,191 | 79.9% | \$14,768 | 4.1% |
| July | \$14,575 | 27.7% | \$9,923 | (31.9%) | \$18,268 | 84.1% | \$18,797 | 2.9% |
| August | \$13,077 | 39.7% | \$10,182 | (22.1%) | \$14,353 | 41.0% | \$14,009 | (2.4%) |
| September | \$8,885 | 39.3% | \$8,876 | (0.1%) | \$11,050 | 24.5% | \$12,650 | 14.5% |
| October | \$9,871 | 63.0% | \$8,168 | (17.3%) | \$9,434 | 15.5% | \$10,287 | 9.0% |
| November | \$6,480 | 38.9% | \$5,735 | (11.5%) | \$7,797 | 36.0% | \$7,035 | (9.8%) |
| December | \$5,810 | 37.1% | \$4,532 | (22.0%) | \$7,129 | 57.3% | \$6,176 | (13.4%) |
| Total: | \$108,963 | 39.0% | \$82,469 | (24.3%) | \$120,338 | 45.9% | \$134,374 | 11.7% |

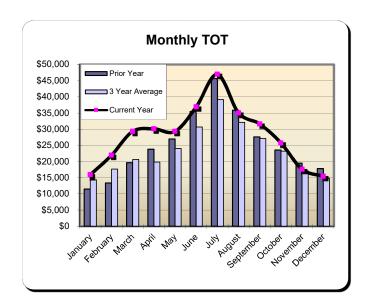
^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

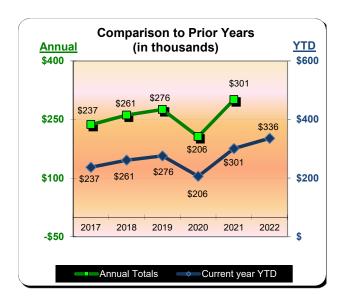
^{**} Sunset Suites closed in Nov 2021

Sunset Beach Hotels

| Current Month - December 2022 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$17,823 | \$15,440 | (\$2,383) | (13.4%) | | | |

| Year to Date - December 2022 | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$300,843 | \$335,935 | \$35,092 | 11.7% | | | |





| * Calendar Year 2019 % Change | | Calendar Year 2020 % Change | | ** Calendar Year 2021 % Change | | Calendar Year 2022 % Change | |
|----------------------------------|--|--|----------|-----------------------------------|---|--------------------------------|----------|
| Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| \$13,281 | 5.6% | \$15,759 | 18.7% | \$11,495 | (27.1%) | \$15,922 | 38.5% |
| \$16,403 | (4.2%) | \$17,682 | 7.8% | \$13,369 | (24.4%) | \$21,950 | 64.2% |
| \$25,183 | 16.0% | \$12,907 | (48.8%) | \$19,636 | 52.1% | \$29,334 | 49.4% |
| \$21,986 | 11.0% | \$5,655 | (74.3%) | \$23,819 | 321.2% | \$30,107 | 26.4% |
| \$21,235 | (1.5%) | \$15,908 | (25.1%) | \$26,968 | 69.5% | \$29,317 | 8.7% |
| \$30,893 | 10.0% | \$19,722 | (36.2%) | \$35,478 | 79.9% | \$36,920 | 4.1% |
| \$36,438 | (4.2%) | \$24,808 | (31.9%) | \$45,669 | 84.1% | \$46,992 | 2.9% |
| \$32,692 | 4.8% | \$25,455 | (22.1%) | \$35,882 | 41.0% | \$35,023 | (2.4%) |
| \$22,211 | 4.4% | \$22,190 | (0.1%) | \$27,626 | 24.5% | \$31,626 | 14.5% |
| \$24,678 | 22.2% | \$20,420 | (17.3%) | \$23,584 | 15.5% | \$25,718 | 9.1% |
| \$16,201 | 4.2% | \$14,336 | (11.5%) | \$19,493 | 36.0% | \$17,586 | (9.8%) |
| \$14,525 | 2.8% | \$11,330 | (22.0%) | \$17,823 | 57.3% | \$15,440 | (13.4%) |
| \$275,726 | 5.5% | \$206,173 | (25.2%) | \$300,843 | 45.9% | \$335,935 | 11.7% |
| | \$13,281 \$16,403 \$25,183 \$21,986 \$21,235 \$30,893 \$36,438 \$32,692 \$22,211 \$24,678 \$16,201 \$14,525 | \$13,281 5.6% \$16,403 (4.2%) \$25,183 16.0% \$21,986 11.0% \$21,235 (1.5%) \$30,893 10.0% \$36,438 (4.2%) \$32,692 4.8% \$22,211 4.4% \$24,678 22.2% \$16,201 4.2% \$14,525 2.8% | \$13,281 | \$13,281 | \$13,281 5.6% \$15,759 18.7% \$11,495 \$16,403 (4.2%) \$17,682 7.8% \$13,369 \$25,183 16.0% \$12,907 (48.8%) \$19,636 \$21,986 11.0% \$5,655 (74.3%) \$23,819 \$21,235 (1.5%) \$15,908 (25.1%) \$26,968 \$30,893 10.0% \$19,722 (36.2%) \$35,478 \$36,438 (4.2%) \$24,808 (31.9%) \$45,669 \$32,692 4.8% \$25,455 (22.1%) \$35,882 \$22,211 4.4% \$22,190 (0.1%) \$27,626 \$24,678 22.2% \$20,420 (17.3%) \$23,584 \$16,201 4.2% \$14,336 (11.5%) \$19,493 \$14,525 2.8% \$11,330 (22.0%) | \$13,281 | \$13,281 |

 $^{^{\}star}$ Effective February 1, 2019, the BID assessment increased from 3% to 4%.

^{**} Sunset Suites closed in Nov 2021