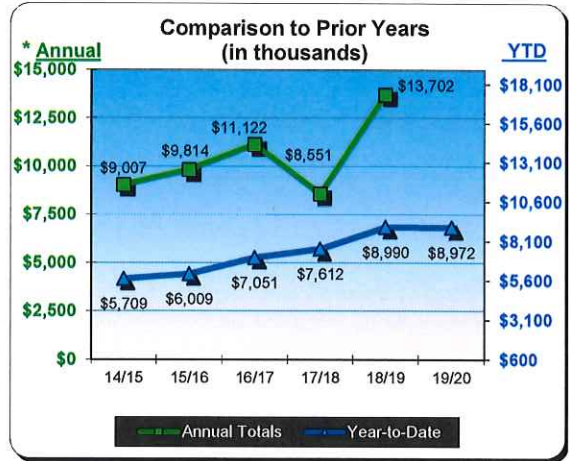
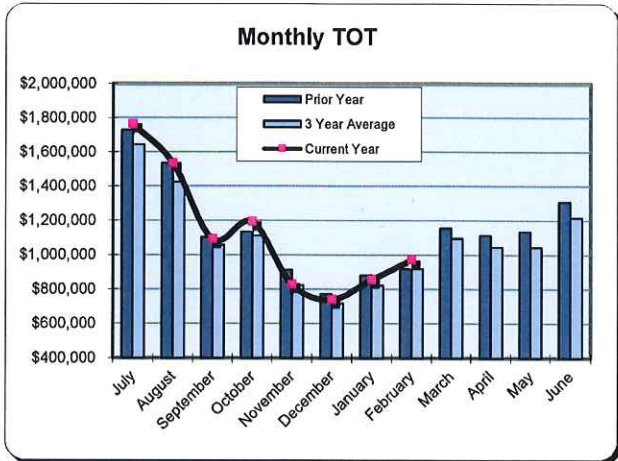


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$919,887	\$969,847	\$49,960	5.4%

Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$8,989,574	\$8,972,001	(\$17,573)	(0.2%)



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,762,166	1.9%
November	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%	\$1,534,018	(0.2%)
December	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%	\$1,091,400	(1.2%)
January	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%	\$1,192,539	5.1%
February	\$771,406	18.0%	\$865,520	12.2%	November	\$913,205	25.1%	\$826,989	(9.4%)
March	\$996,174	21.8%	\$1,136,027	14.0%	December	\$770,975	19.4%	\$739,955	(4.0%)
April	\$944,727	29.5%	\$1,079,376	14.3%	January	\$880,924	19.8%	\$855,088	(2.9%)
May	\$920,196	19.2%	\$1,077,590	17.1%	February	\$919,887	6.3%	\$969,847	5.4%
June	\$1,069,331	11.2%	\$1,273,482	19.1%	March	\$1,156,110	1.8%		
July	\$1,441,402	3.9%	N/A	N/A	April	\$1,113,514	3.2%		
August	\$1,205,677	4.4%	N/A	N/A	May	\$1,134,945	5.3%		
September	\$980,614	3.9%	N/A	N/A	June	\$1,307,538	2.7%		
Total:	\$11,122,231	13.3%	\$8,551,103	(23.1%)	*	\$13,701,682	60.2%	\$8,972,001	(0.2%)

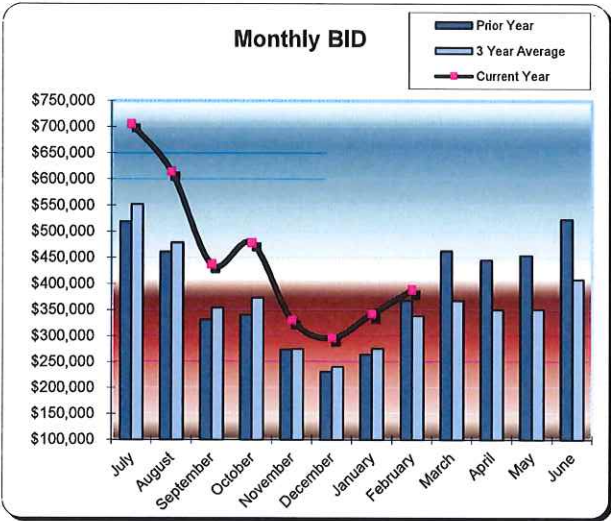
* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments
 * Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting February Occupancies*

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$367,956	\$387,940	\$19,984	5.4%

* Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$2,788,966	\$3,588,806	\$799,841	28.7%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%	\$704,866	35.9%
November	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%	\$613,607	33.1%
December	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%	\$436,560	31.8%
January	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%	\$477,016	40.1%
February	\$231,443	18.1%	\$259,657	12.2%	November	\$273,963	25.1%	\$330,796	20.7%
March	\$298,853	21.8%	\$340,898	14.1%	December	\$231,292	19.4%	\$295,982	28.0%
April	\$283,419	29.6%	\$323,814	14.3%	January	\$264,365	19.7%	\$342,037	29.4%
May	\$276,059	19.2%	\$323,277	17.1%	February	\$367,956	41.7%	\$387,940	5.4%
June	\$320,800	11.2%	\$382,046	19.1%	March	\$462,449	35.7%		
July	\$432,421	3.9%	N/A	N/A	April	\$445,406	37.6%		
August	\$361,703	4.4%	N/A	N/A	May	\$453,978	40.4%		
September	\$294,185	3.9%	N/A	N/A	June	\$523,008	36.9%		
Total:	\$3,336,693	13.3%	\$2,565,730	(23.1%)	*	\$4,673,808	82.2%	\$3,588,806	28.7%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

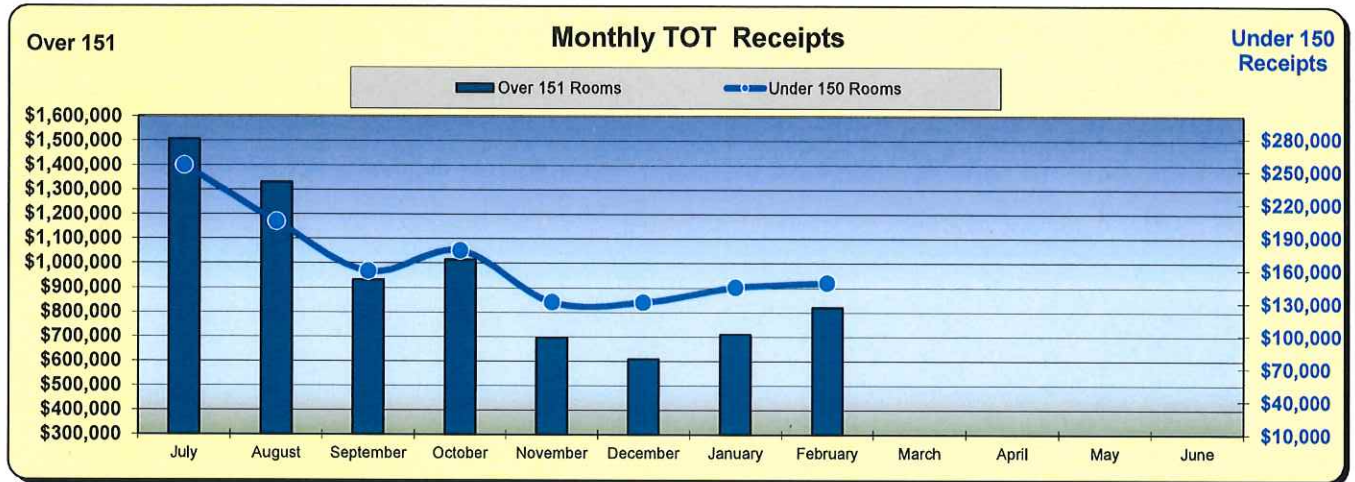
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Hotels Over 151 Rooms			
Current Month - February 2020			
Last Year	This Year	Change	% Change
\$779,623	\$821,521	\$41,898	5.4%

Hotels Under 150 Rooms			
Current Month - February 2020			
Last Year	This Year	Change	% Change
\$140,264	\$148,326	\$8,062	5.8%



FY 18-19 July - June	Fiscal Year 2018/19				FY 19-20 July - June	Fiscal Year 2019/20			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$1,467,268	18.4%	\$261,471	29.7%	July	\$1,506,869	2.7%	\$255,297	(2.4%)
August	\$1,322,723	26.7%	\$213,656	32.0%	August	\$1,330,096	0.6%	\$203,922	(4.6%)
September	\$943,160	13.8%	\$161,332	6.4%	September	\$932,430	(1.1%)	\$158,970	(1.5%)
October	\$958,778	14.5%	\$176,196	3.4%	October	\$1,015,002	5.9%	\$177,537	0.8%
November	\$773,356	31.0%	\$139,849	(0.0%)	November	\$696,118	(10.0%)	\$130,871	(6.4%)
December	\$631,325	23.9%	\$139,649	2.7%	December	\$609,325	(3.5%)	\$130,630	(6.5%)
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March				
April	\$946,209	3.8%	\$167,304	(0.1%)	April				
May	\$975,140	7.0%	\$159,804	(3.9%)	May				
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June				
Total:	\$11,628,705	64.3%	\$2,072,977	40.8%		\$7,622,241	-0.1%	\$1,349,760	-1.0%

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

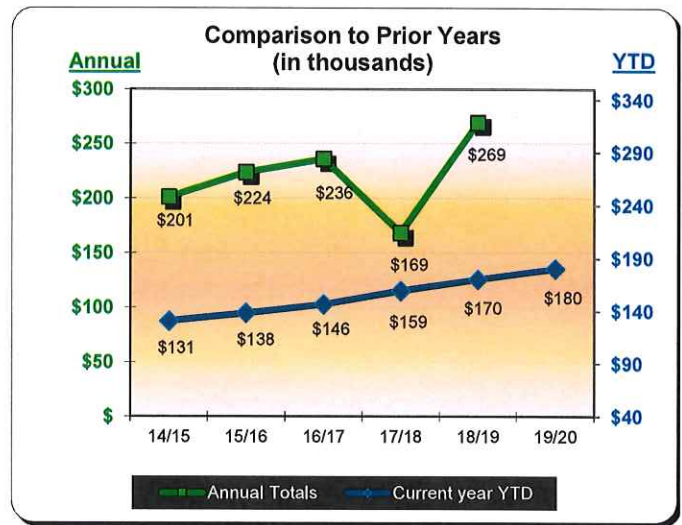
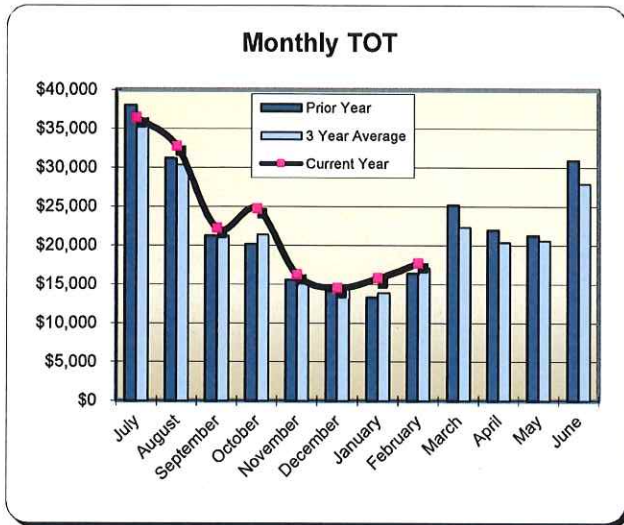
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$16,403	\$17,682	\$1,279	7.8%

Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$170,066	\$180,186	\$10,120	6.0%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$18,469	7.3%	\$19,276	4.4%	July	\$38,050	10.4%	\$36,438	(4.2%)
November	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%	\$32,692	4.8%
December	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%	\$22,211	4.4%
January	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%	\$24,678	22.2%
February	\$12,888	(15.0%)	\$17,129	32.9%	November	\$15,555	15.1%	\$16,201	4.2%
March	\$20,082	(6.5%)	\$21,706	8.1%	December	\$14,126	(5.0%)	\$14,525	2.8%
April	\$19,404	7.9%	\$19,808	2.1%	January	\$13,281	5.6%	\$15,759	18.7%
May	\$19,040	12.3%	\$21,552	13.2%	February	\$16,403	(4.2%)	\$17,682	7.8%
June	\$24,705	8.9%	\$28,086	13.7%	March	\$25,183	16.0%		
July	\$34,461	8.8%	N/A	N/A	April	\$21,986	11.0%		
August	\$27,189	11.7%	N/A	N/A	May	\$21,235	(1.5%)		
September	\$20,280	3.0%	N/A	N/A	June	\$30,893	10.0%		
Total:	\$235,936	5.5%	\$168,523	(28.6%)	*	\$269,364	59.8%	\$180,186	6.0%

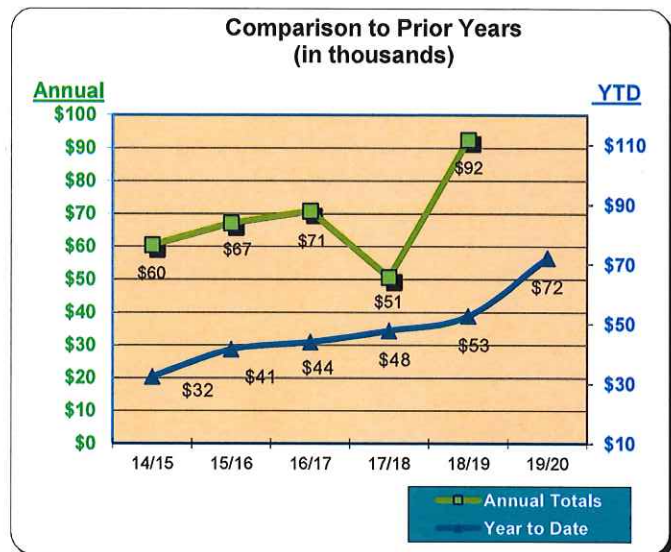
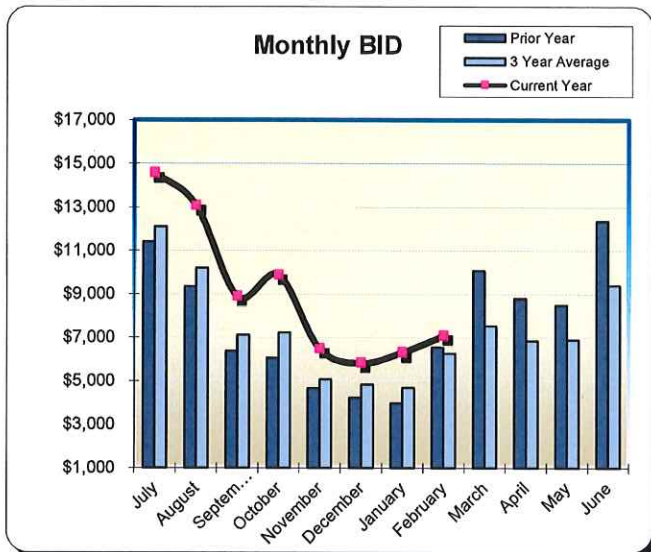
* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting February Occupancies*

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$6,561	\$7,073	\$511	7.8%

* Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$52,660	\$72,075	\$19,414	36.9%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%
November	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%	\$13,077	39.7%
December	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%	\$8,885	39.3%
January	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%	\$9,871	63.0%
February	\$3,866	(15.0%)	\$5,139	32.9%	November	\$4,667	15.1%	\$6,480	38.9%
March	\$6,024	(6.5%)	\$6,512	8.1%	December	\$4,238	(5.0%)	\$5,810	37.1%
April	\$5,821	7.9%	\$5,942	2.1%	January	\$3,984	5.6%	\$6,304	58.2%
May	\$5,712	12.3%	\$6,466	13.2%	February	\$6,561	27.7%	\$7,073	7.8%
June	\$7,411	8.9%	\$8,426	13.7%	March	\$10,073	54.7%		
July	\$10,338	8.8%	N/A	N/A	April	\$8,794	48.0%		
August	\$8,157	11.7%	N/A	N/A	May	\$8,494	31.4%		
September	\$6,083	3.0%	N/A	N/A	June	\$12,357	46.7%		
Total:	<u>\$70,780</u>	5.5%	<u>\$50,557</u>	(28.6%)	*	<u>\$92,379</u>	82.7%	<u>\$72,075</u>	36.9%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

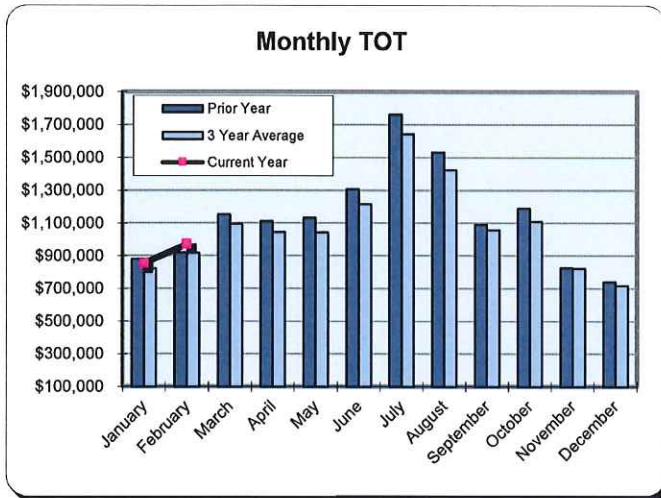
* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$919,887	\$969,847	\$49,960	5.4%

Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$1,800,811	\$1,824,935	\$24,124	1.3%



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)
February	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%
March	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%		
April	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%		
May	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%		
June	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%		
July	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%		
August	\$1,205,677	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)		
September	\$980,614	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)		
October	\$1,007,991	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%		
November	\$730,297	17.7%	\$913,205	25.1%	\$826,989	(9.4%)		
December	\$645,646	6.3%	\$770,975	19.4%	\$739,955	(4.0%)		
Total:	\$11,371,881	12.1%	\$13,355,933	17.4%	\$13,659,984	2.3%	\$1,824,935	1.3%

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

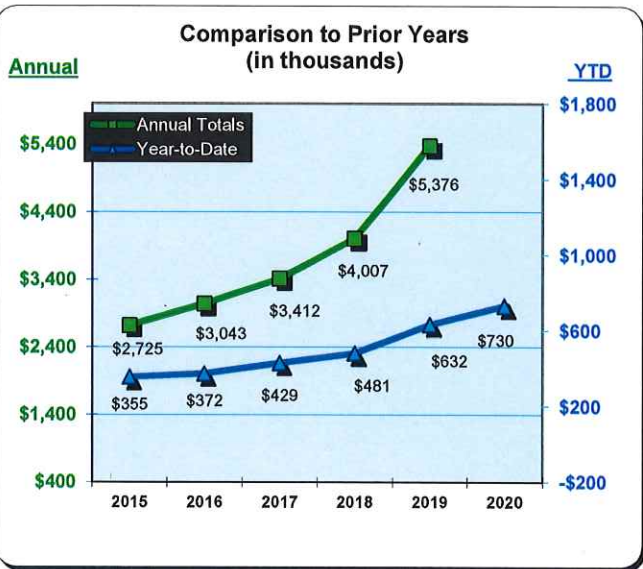
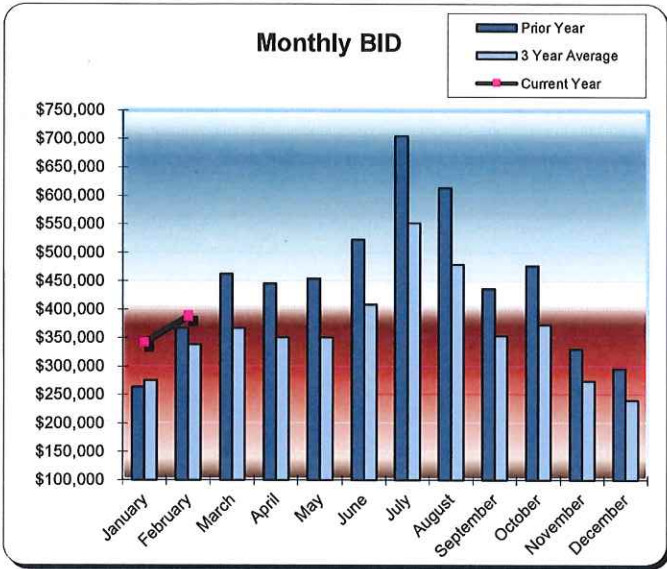
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting February Occupancies*

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$367,956	\$387,940	\$19,984	5.4%

* Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$632,321	\$729,978	\$97,656	15.4%



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%
February	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%
March	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%		
April	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%		
May	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%		
June	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%		
July	\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%		
August	\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%		
September	\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%		
October	\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%		
November	\$219,089	17.7%	\$273,963	25.1%	\$330,796	20.7%		
December	\$193,696	6.3%	\$231,292	19.4%	\$295,982	28.0%		
Total:	\$3,411,591	12.1%	\$4,007,192	17.5%	\$5,375,992	34.2%	\$729,978	15.4%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

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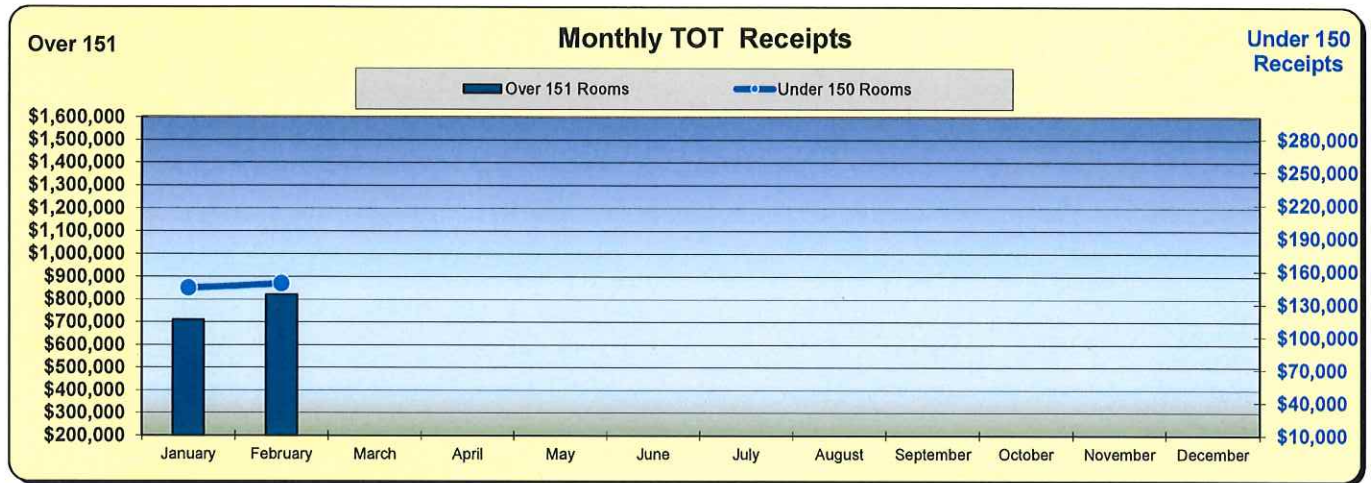
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Hotels Over 151 Rooms			
Current Month - February 2020			
Last Year	This Year	Change	% Change
\$779,623	\$821,521	\$41,898	5.4%

Hotels Under 150 Rooms			
Current Month - February 2020			
Last Year	This Year	Change	% Change
\$140,264	\$148,326	\$8,062	5.8%



	Calendar Year 2019				Calendar Year 2019	Calendar Year 2020			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March				
April	\$946,209	3.8%	\$167,304	(0.1%)	April				
May	\$975,140	7.0%	\$159,804	(3.9%)	May				
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June				
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July				
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August				
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September				
October	\$1,015,002	5.9%	\$177,537	0.8%	October				
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November				
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
Total:	\$11,621,934	3.4%	\$2,038,050	(3.8%)		\$1,532,401	0.2%	\$292,533	7.9%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

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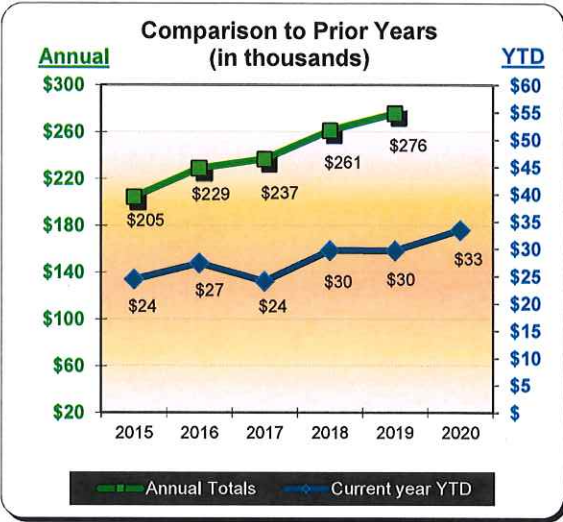
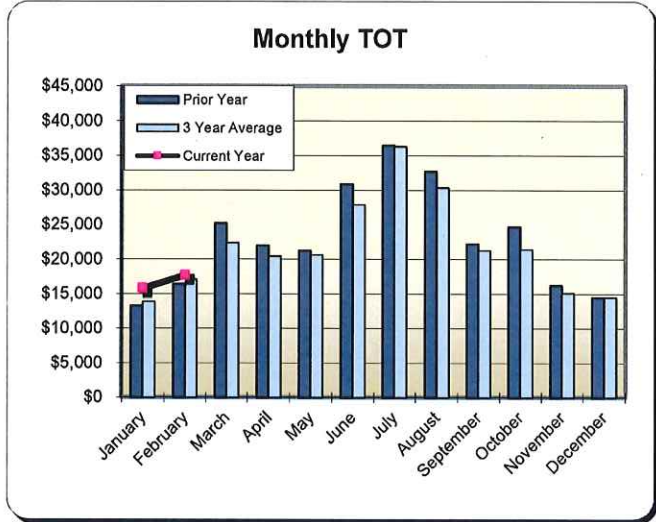
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$16,403	\$17,682	\$1,279	7.8%

Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$29,684	\$33,441	\$3,757	12.7%



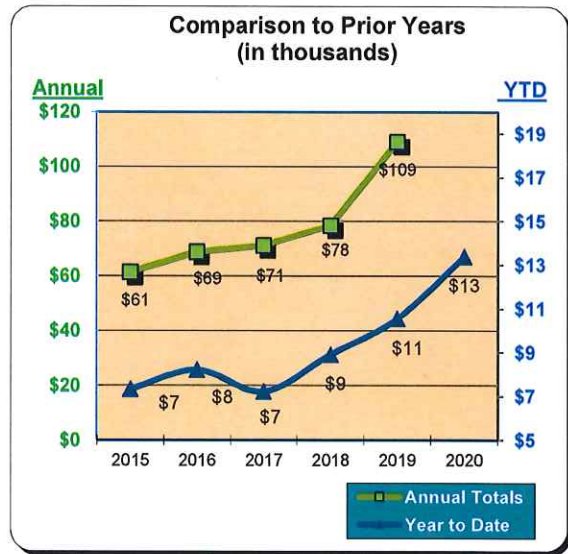
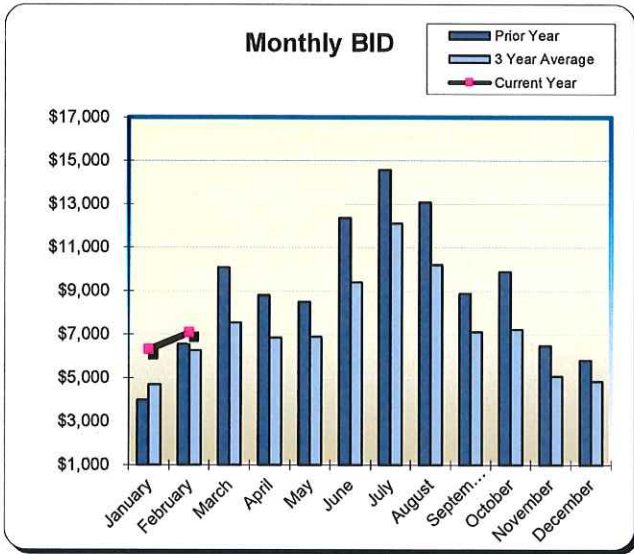
	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%	\$15,759	18.7%
February	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)	\$17,682	7.8%
March	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%		
April	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%		
May	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)		
June	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%		
July	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)		
August	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%		
September	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%		
October	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%		
November	\$13,514	3.8%	\$15,555	15.1%	\$16,201	4.2%		
December	\$14,872	(2.3%)	\$14,126	(5.0%)	\$14,525	2.8%		
Total:	\$236,880	3.5%	\$261,244	10.3%	\$275,726	5.5%	\$33,441	12.7%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting February Occupancies*

Current Month - February 2020			
Last Year	This Year	Change	% Change
\$6,561	\$7,073	\$511	7.8%

* Year to Date - February 2020			
Last Year	This Year	Change	% Change
\$10,546	\$13,377	\$2,831	26.9%



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%
February	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%
March	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%		
April	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%		
May	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%		
June	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%		
July	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%		
August	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%		
September	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%		
October	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%		
November	\$4,054	3.8%	\$4,667	15.1%	\$6,480	38.9%		
December	\$4,462	(2.3%)	\$4,238	(5.0%)	\$5,810	37.1%		
Total:	\$71,063	3.5%	\$78,373	10.3%	\$108,963	39.0%	\$13,377	26.9%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.
 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.