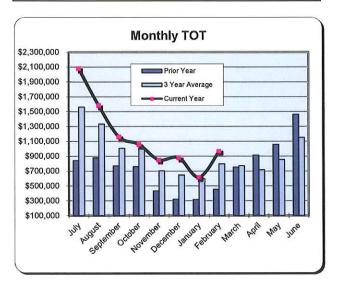
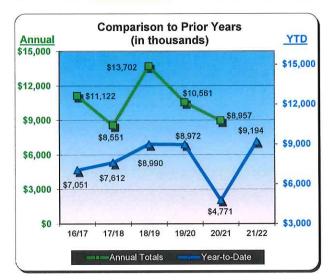
### **Huntington Beach Hotels**

Cur	rent Month -	February 20	22
Last Year	This Year	<u>Change</u>	% Change
\$451,601	\$965,203	\$513,603	113.7%



Υ	ear to Date -	February 202	22
Last Year	This Year	<u>Change</u>	% Change
\$4,771,141	\$9,194,450	\$4,423,308	92.7%



	Fiscal Year	2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Year	2020/2021 % Change	** Fiscal Yea	r 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%		
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
Total:	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$9,194,450	92.7%

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### **Huntington Beach Hotels**

4% Business Improvement Assessment District Reflecting February Occupancies

Cur	rent Month	- February	2022
Last Year	This Year	<u>Change</u>	% Change
\$180,696	\$386,080	\$205,384	113.7%

)	Prior Year  3 Year Average  Current Year
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1	

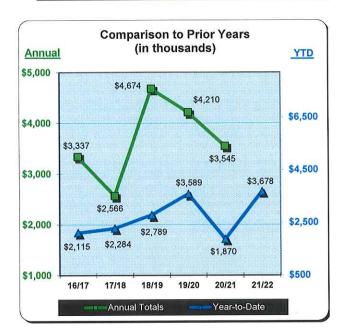
\$190,000

\$140,000

\$90,000

\$40,000

Ye	ar to Date -	February 20	22
Last Year	This Year	Change	% Change
\$1,870,127	\$3,677,781	\$1,807,654	96.7%



	Fiscal Yea	r 2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Yea	r 2020/2021 % Change	** Fiscal Yea	r 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%		
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%		
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%		
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
Total:	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$3,677,781	96.7%

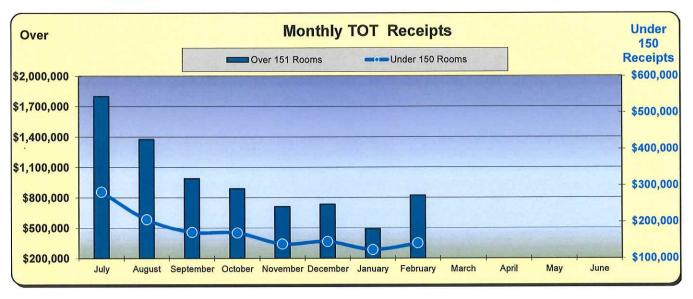
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

	Hotels Over	151 Rooms	
Cur	rent Month	- February	2022
Last Year	This Year	<u>Change</u>	% Change
\$364,832	\$823,322	\$458,490	125.7%

	Hotels Under	150 Rooms	S
Cur	rent Month -	February 2	2022
<u>Last Year</u>	This Year	<u>Change</u>	% Change
\$86,769	\$141,881	\$55,113	63.5%



	Fiscal Year 2020/2021			* Fiscal Year 2021/2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%
September	\$664,640	(28.7%)	\$104,559	(34.2%)	\$988,378	48.7%	\$171,924	64.4%
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%
November	\$358,950	(48.4%)	\$72,411	(44.7%)	\$710,862	98.0%	\$139,757	93.0%
December	\$241,402	(60.4%)	\$80,046	(38.7%)	\$733,413	203.8%	\$146,301	82.8%
January	\$233,494	(67.2%)	\$82,607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%
March	\$625,872	94.5%	\$126,885	51.9%				
April	\$772,178	959.1%	\$141,375	168.4%				
May	\$900,514	244.1%	\$157,506	44.4%				
June	\$1,266,788	129.6%	\$194,917	43.5%				
Total:	\$7,497,149	(15.1%)	\$1,460,028	(15.7%)	\$7,810,878	98.7%	\$1,383,572	64.8%

<sup>\*</sup> Sun & Sands Motel closed in Sept 2021

#### **Sunset Beach Hotels**

### 10% Transient Occupancy Tax Receipts Reflecting February Occupancies

С	urrent Mont	th - February 2	2022
Last Year	This Year	<u>Change</u>	% Change
\$13,369	\$21,950	\$8,580	64.2%

	<b>Monthly TOT</b>	
,000	Prior Year	
,000	3 Year Average	
,000	Current Year	-
,000	Sansin roa	
,000		

Year to Date - February 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$143,404	\$207,948	\$64,544	45.0%			



	* Fiscal Ye	ar 2018/2019	Fiscal Year	2019/2020	Fiscal Yea	r 2020/2021	** Fiscal Ye	ar 2021/2022
	9	6 Change Prior		% Change		% Change		% Change
	Actual	Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%
December	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%		
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%		
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
Total:	\$269,364	59.8%	\$234,378	(13.0%)	\$249,305	6.4%	\$207,948	45.0%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

\$10,000

\$5,000

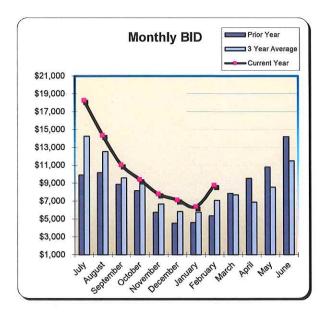
<sup>\*\*</sup> Sunset Suites closed in Nov 2021.

#### **Sunset Beach Hotels**

#### 4% Business Improvement Assessment District Reflecting February Occupancies

Current Month - February 2022								
Last Year	This Year	<u>Change</u>	% Change					
\$5,348	\$8,780	\$3,432	64.2%					

Year to Date - February 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$57,362	\$83,180	\$25,818	45.0%			





	* Fiscal Year	2018/2019	Fiscal Yea	r 2019/2020	Fiscal Yea	r 2020/2021	** Fiscal Yea	ar 2021/2022
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.8%)	\$7,854	52.1%		
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%		
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
Total:	\$92,379	82.7%	\$93,751	1.5%	\$99,723	6.4%	\$83,180	45.0%

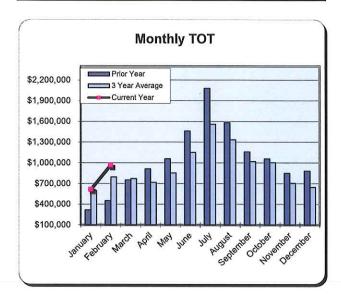
 $<sup>^{\</sup>star}$  Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021.

#### **Huntington Beach Hotels**

Current Month - February 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$451,601	\$965,203	\$513,603	113.7%				

Year to Date - February 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$767,702	\$1,581,189	\$813,488	106.0%			





	Calendar \	ear 2019 % Change	* Calendar	Year 2020 % Change		r Year 2021 % Change Prior	Calendar	Year 2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr	Actual	Prior Yr
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%		
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
July	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%		
August	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%		
September	\$1,091,400	(1.2%)	\$806,880	(26.1%)	\$1,160,301	43.8%		
October	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%		
November	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%		
December	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%		
Total:	\$13,659,984	2.3%	\$7,455,400	(45.4%)	\$12,566,998	68.6%	\$1,581,189	106.0%

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

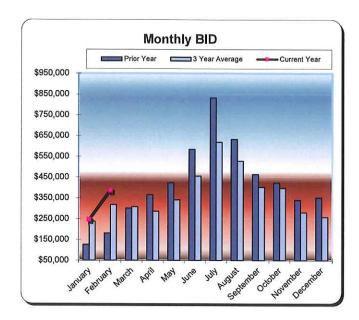
<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

#### **Huntington Beach Hotels**

### 4% Business Improvement Assessment District Reflecting February Occupancies

Current Month - February 2022						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$180,696	\$386,080	\$205,384	113.7%			

Year to Date - February 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$307,137	\$632,475	\$325,338	105.9%				





	Calendar \	ear 2019	* Calendar \	ear 2020	** Calend	ar Year 2021	Calendar Y	ear 2022
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
Vlarch	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%	10 - 00 - 00 - 00 - 00 - 00 - 00 - 00 -	
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%		
Vlay	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%		
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
July	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%		
August	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%		
September	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%		
October	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%		
November	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%		
December	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%		
Γotal:	\$5,375,992	34.2%	\$2,914,514	(45.8%)	\$5,026,859	72.5%	\$632,475	105.9%

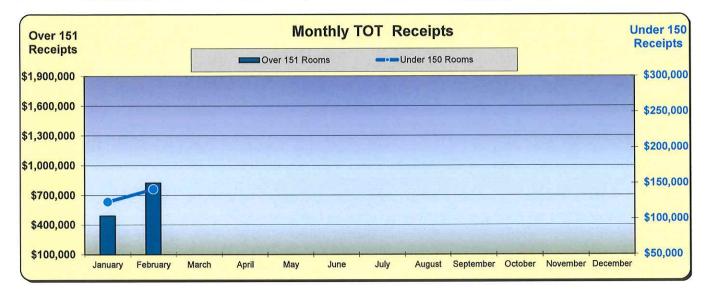
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

### **Huntington Beach Hotels**

Hotels Over 151 Rooms							
Current Month - February 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$364,832	\$823,322	\$458,490	125.7%				

	Hotels Under	150 Rooms	The second		
Current Month - February 2022					
<u>Last Year</u>	This Year	<u>Change</u>	% Change		
\$86,769	\$141,881	\$55,113	63.5%		



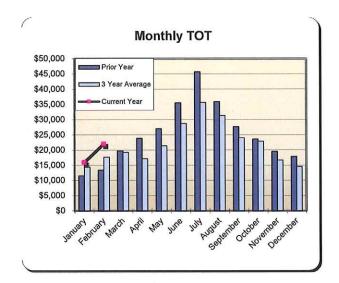
	** Calendar Year 2021				Calendar Year 2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	
January	\$233,494	(67.2%)	\$82.607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%	
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%	
March	\$625,872	94.5%	\$126,885	51.9%	, , , ,				
April	\$772,178	959.1%	\$141,375	168.4%					
May	\$900,514	244.1%	\$157,506	44.4%					
June	\$1,266,788	129.6%	\$194,917	43.5%					
July	\$1,798,518	157.9%	\$282,495	97.9%					
August	\$1,375,599	87.9%	\$206,940	38.2%					
September	\$988,378	48.7%	\$171,924	20.9%					
October	\$888,826	39.2%	\$170,249	41.3%					
November	\$710,862	98.0%	\$139,757	93.0%					
December	\$733,413	203.8%	\$146,301	82.8%					
Total:	\$10,659,274	75.5%	\$1,907,725	38.1%	\$1,315,283	119.8%	\$265,907	57.0%	

<sup>\*\*</sup> Sun & Sands Motel closed in Sept 2021

#### **Sunset Beach Hotels**

Current Month - February 2022					
Last Year	This Year	Change	% Change		
\$13,369	\$21,950	\$8,580	64.2%		

Year to Date - February 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$24,865	\$37,871	\$13,007	52.3%			





	* Calendar Year 2019 % Change		Calendar Year 2020 % Change		** Calendar Year 2021 % Change		Calendar Year 2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%		
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%		
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
July	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%		
August	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%		
September	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%		
October	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%		
November	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%		
December	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%		
Total:	\$275,726	5.5%	\$206,173	(25.2%)	\$300,843	45.9%	\$37,871	52.3%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021

#### **Sunset Beach Hotels**

### 4% Business Improvement Assessment District Reflecting February Occupancies

Current Month - February 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$5,348	\$8,780	\$3,432	64.2%		

	Monthly B	Prior Year  3 Year Average  Current Year
\$21,000		
\$19,000		
\$17,000		
\$15,000		
\$13,000		
\$11,000		pinanon mo
\$9,000		
\$7,000		
\$5,000		
\$3,000		
\$1,000		
Jary Jar	A sich april way time mi	Midney Burger October December

Year to Date - February 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$9,946	\$15,149	\$5,203	52.3%			



	* Calendar Year 2019 % Change		Calendar Year 2020 % Change		** Calendar Year 2021 % Change		Calendar Year 2022 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.7%)	\$7,854	52.1%		
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%		
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
July	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%		
August	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%		
September	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%		
October	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%		
November	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%		
December	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%		
Total:	\$108,963	39.0%	\$82,469	(24.3%)	\$120,338	45.9%	\$15,149	52.3%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

<sup>\*\*</sup> Sunset Suites closed in Nov 2021