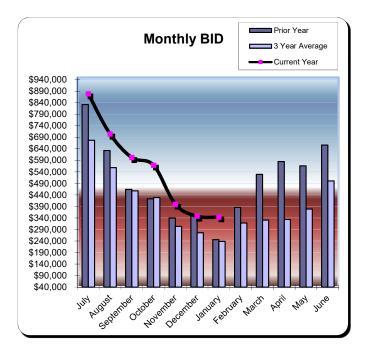
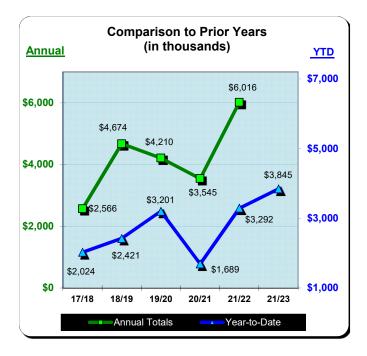
Huntington Beach Hotels

Current Month - January 2023						
Last Year	This Year	<u>Change</u>	% Change			
\$246,395	\$343,953	\$97,559	39.6%			

Year to Date - January 2023						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$3,291,701	\$3,845,205	\$553,504	16.8%			





	* Fiscal Year 2019/2020 % Change		Fiscal Year 2020/2021 % Change		** Fiscal Year 2021/2022 % Change		*** Fiscal Year 2022/2023 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%	\$878,259	5.5%
August	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%	\$704,494	11.3%
September	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%	\$602,348	29.8%
October	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%	\$568,905	34.3%
November	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%	\$399,512	17.4%
December	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%	\$347,734	(1.2%)
January	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%	\$343,953	39.6%
February	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%		
March	\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%		
April	\$50,233	(88.7%)	\$365,422	627.5%	\$585,194	60.1%		
May	\$148,328	(67.3%)	\$423,209	185.3%	\$566,176	33.8%		
June	\$260,883	(50.1%)	\$584,681	124.1%	\$656,776	12.3%		
Total:	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$6,015,712	69.7%	\$3,845,205	16.8%

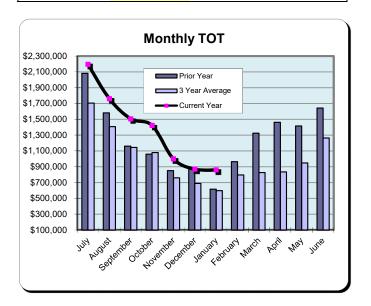
^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Current Month - January 2023						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$615,986	\$859,883	\$243,897	39.6%			



Year to Date - January 2023					
Last Year	This Year	<u>Change</u>	% Change		
\$8,229,246	\$9,613,023	\$1,383,777	16.8%		



	* Fiscal Yea	r 2019/2020	Fiscal Year	2020/2021	** Fiscal Yea	r 2021/2022	*** Fiscal Yea	r 2022/2023
		% Change		% Change		% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%	\$2,195,645	5.5%
August	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%	\$1,761,236	11.3%
September	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%	\$1,505,865	29.8%
October	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%	\$1,422,280	34.3%
November	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%	\$998,780	17.4%
December	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%	\$869,334	(1.2%)
January	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%	\$859,883	39.6%
February	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%		
March	\$405,254	(65.0%)	\$752,758	85.8%	\$1,324,461	76.0%		
April	\$125,585	(88.7%)	\$913,554	627.4%	\$1,462,985	60.1%		
May	\$370,819	(67.3%)	\$1,058,020	185.3%	\$1,415,440	33.8%		
June	\$687,687	(47.4%)	\$1,461,705	112.6%	\$1,641,937	12.3%		
Total:	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$15,039,272	67.9%	\$9,613,023	16.8%

^{*} Springhill Suites did not pay February 2020 BID + TOT

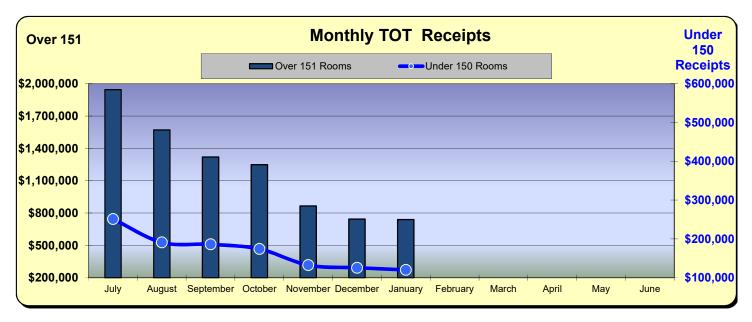
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels

Hotels Over 151 Rooms						
Current Month - January 2023						
Last Year	This Year	<u>Change</u>	% Change			
\$491,961	\$739,750	\$247,789	50.4%			

Hotels Under 150 Rooms						
Current Month - January 2023						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$124,025	\$120,133	(\$3,892)	(3.1%)			



		** Fiscal Year 2021/2022				*** Fiscal Year 2022/2023			
	Over 151	% Change	Under 150	%	Over 151	% Change	Under 150	% Change	
	Rooms	Prior Yr	Rooms	Change	Rooms	Prior Yr	Rooms	Prior Yr	
July	\$1,798,518	157.9%	\$282,495	97.9%	\$1,944,162	8.1%	\$251,483	(11.0%)	
August	\$1,375,599	87.9%	\$206,940	38.2%	\$1,570,234	14.2%	\$191,002	(7.7%)	
September	\$988,378	48.7%	\$171,924	64.4%	\$1,319,882	33.5%	\$185,983	8.2%	
October	\$888,826	39.2%	\$170,249	41.3%	\$1,248,182	40.4%	\$174,098	2.3%	
November	\$710,862	98.0%	\$139,757	93.0%	\$866,387	21.9%	\$132,394	(5.3%)	
December	\$733,413	203.8%	\$146,301	82.8%	\$743,633	1.4%	\$125,701	(14.1%)	
January	\$491,961	110.7%	\$124,025	50.1%	\$739,750	50.4%	\$120,133	(3.1%)	
February	\$823,322	125.7%	\$141,881	63.5%				,	
March	\$1,149,513	83.7%	\$174,948	37.9%					
April	\$1,284,490	66.4%	\$178,494	26.3%					
May	\$1,224,662	36.0%	\$190,779	21.1%					
June	\$1,431,560	13.0%	\$210,377	7.9%					
Total:	\$12,901,103	72.1%	\$2,138,169	46.4%	\$8,432,230	20.7%	\$1,180,793	(4.9%)	

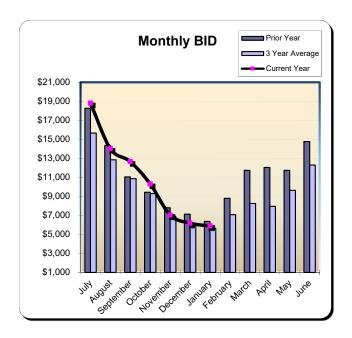
^{**} Sun & Sands Motel closed in Sept 2021

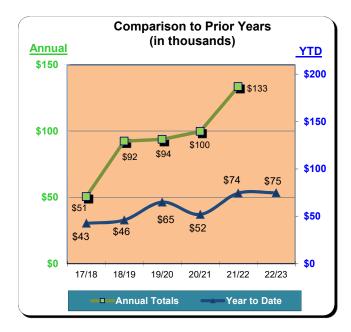
^{***} Quality Inn & Suites closed in Jul 2022

Sunset Beach Hotels

Current Month - January 2023						
Last Year	This Year	<u>Change</u>	% Change			
\$6,369	\$5,891	(\$478)	(7.5%)			

Year to Date - January 2023					
Last Year	This Year	<u>Change</u>	% Change		
\$74,400	\$74,845	\$445	0.6%		





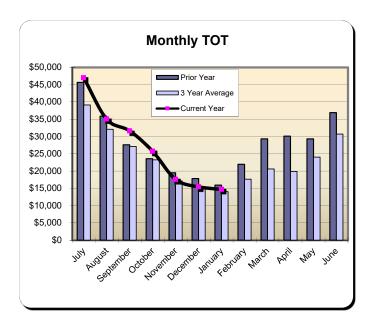
	Fiscal Yea	r 2019/2020	Fiscal Yea	r 2020/2021	* Fiscal Yea	r 2021/2022	Fiscal Year	2022/2023
		% Change		% Change		% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%	\$18,797	2.9%
August	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%	\$14,009	(2.4%)
September	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%	\$12,650	14.5%
October	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%	\$10,287	9.1%
November	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%	\$7,035	(9.8%)
December	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%	\$6,176	(13.4%)
January	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%	\$5,891	(7.5%)
February	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%		
March	\$5,163	(48.8%)	\$7,854	52.1%	\$11,734	49.4%		
April	\$2,262	(74.3%)	\$9,528	321.2%	\$12,043	26.4%		
May	\$6,363	(25.1%)	\$10,787	69.5%	\$11,727	8.7%		
June	\$7,889	(36.2%)	\$14,191	79.9%	\$14,768	4.1%		
Total:	\$93,751	1.5%	\$99,723	6.4%	\$133,451	33.8%	\$74,845	0.6%

^{*} Sunset Suites closed in Nov 2021.

Sunset Beach Hotels

Current Month - January 2023					
Last Year	This Year	<u>Change</u>	% Change		
\$15,922	\$14,727	(\$1,195)	(7.5%)		

Year to Date - January 2023						
Last Year	This Year	<u>Change</u>	% Change			
\$185,998	\$187,113	\$1,114	0.6%			





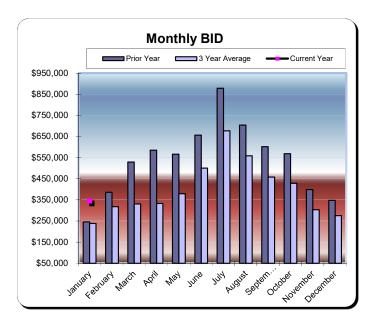
	Fiscal Year 2019/2020		Fiscal Yea	Fiscal Year 2020/2021		* Fiscal Year 2021/2022		r 2022/2023
	•	% Change Prior		% Change		% Change		% Change
	Actual	Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%	\$46,992	2.9%
August	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%	\$35,023	(2.4%)
September	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%	\$31,626	14.5%
October	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%	\$25,718	9.1%
November	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%	\$17,586	(9.8%)
December	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%	\$15,440	(13.4%)
January	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%	\$14,727	(7.5%)
February	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%		
March	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%		
April	\$5,655	(74.3%)	\$23,819	321.2%	\$30,107	26.4%		
May	\$15,908	(25.1%)	\$26,968	69.5%	\$29,317	8.7%		
June	\$19,722	(36.2%)	\$35,478	79.9%	\$36,920	4.1%		
Total:	\$234,378	(13.0%)	\$249,305	6.4%	\$333,625	33.8%	\$187,113	0.6%

^{*} Sunset Suites closed in Nov 2021.

Huntington Beach Hotels

Current Month - January 2023						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$246,395	\$343,953	\$97,559	39.6%			

Year to Date - January 2023						
Last Year	This Year	<u>Change</u>	% Change			
\$246,395	\$343,953	\$97,559	39.6%			





	* Calendar \	Year 2020	** Calenda	r Year 2021	*** Calenda	r Year 2022	Calendar \	'ear 2023
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%	\$343,953	39.6%
February	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%		
March	\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%		
April	\$50,233	(88.7%)	\$365,422	627.5%	\$585,194	60.1%		
May	\$148,328	(67.3%)	\$423,209	185.3%	\$566,176	33.8%		
June	\$260,883	(50.1%)	\$584,681	124.1%	\$656,776	12.3%		
July	\$321,613	(54.4%)	\$832,407	158.8%	\$878,259	5.5%		
August	\$338,437	(44.8%)	\$633,015	87.0%	\$704,494	11.3%		
September	\$307,681	(29.5%)	\$464,120	50.8%	\$602,348	29.8%		
October	\$294,136	(38.3%)	\$423,630	44.0%	\$568,905	34.3%		
November	\$172,545	(47.8%)	\$340,247	97.2%	\$399,512	17.4%		
December	\$128,578	(56.6%)	\$351,886	173.7%	\$347,734	(1.2%)		
Total:	\$2,914,514	(45.8%)	\$5,026,859	72.5%	\$6,471,657	28.7%	\$343,953	39.6%

^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Current Month - January 2023					
<u>Last Year</u>	This Year	<u>Change</u>	% Change		
\$615,986	\$859,883	\$243,897	39.6%		

\$2,200,000 \$1,900,000 \$1,600,000 \$1,300,000 \$1,000,000 \$700,000 \$100,000		Monthly TOT								
\$1,900,000 \$1,300,000 \$1,300,000 \$1,000,000 \$400,000 \$100,000	\$2,200,000									
\$1,300,000 \$1,000,000 \$700,000 \$400,000	\$1,900,000		-							
\$1,000,000 \$700,000 \$400,000 \$100,000	\$1,600,000									
\$700,000 \$400,000 \$100,000	\$1,300,000	· · · · · · · · · · · · · · · · · · · 	-							
\$400,000	\$1,000,000	┌╸⋒┈ ╢╌╢┼╢┼╢┼╢┼╢┼╢┼	-							
\$100,000	\$700,000	▗ <mark>┈╢╌╢┼╢┼╢┼╢┼╢┼╢┼╢┼╢┼╢┼╢┼</mark>	1							
\$100,000	\$400,000		H							
8 8 8 8 8 8 8 8 8	\$100,000		Ц							
Things of the best of the time to be the original of the origi	Zaz	ted the wast, buy, hear the 27th total butter the problem of the the								

Year to Date - January 2023						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$615,986	\$859,883	\$243,897	39.6%			



	* Calendar \	Year 2020	** Calendar	r Year 2021	*** Calendar \	Year 2022	*** Calend	ar Year 2023
		% Change Prior		% Change	Q	% Change Prior		% Change Prior
	Actual	Yr	Actual	Prior Yr	Actual	Yr	Actual	Yr
January	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%	\$859,883	39.6%
February	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%		
March	\$405,254	(64.9%)	\$752,758	85.8%	\$1,324,461	76.0%		
April	\$125,585	(88.7%)	\$913,554	627.4%	\$1,462,985	60.1%		
May	\$370,819	(67.3%)	\$1,058,020	185.3%	\$1,415,440	33.8%		
June	\$687,687	(47.4%)	\$1,461,705	112.6%	\$1,641,937	12.3%		
July	\$840,251	(52.3%)	\$2,081,013	147.7%	\$2,195,645	5.5%		
August	\$881,981	(42.5%)	\$1,582,539	79.4%	\$1,761,236	11.3%		
September	\$806,880	(26.1%)	\$1,160,301	43.8%	\$1,505,865	29.8%		
October	\$759,200	(36.3%)	\$1,059,075	39.5%	\$1,422,280	34.3%		
November	\$431,360	(47.8%)	\$850,618	97.2%	\$998,780	17.4%		
December	\$321,448	(56.6%)	\$879,714	173.7%	\$867,139	(1.4%)		
Total:	\$7,455,400	(45.4%)	\$12,566,998	68.6%	\$16,176,957	28.7%	\$859,883	39.6%

^{*} Springhill Suites did not pay February 2020 BID + TOT

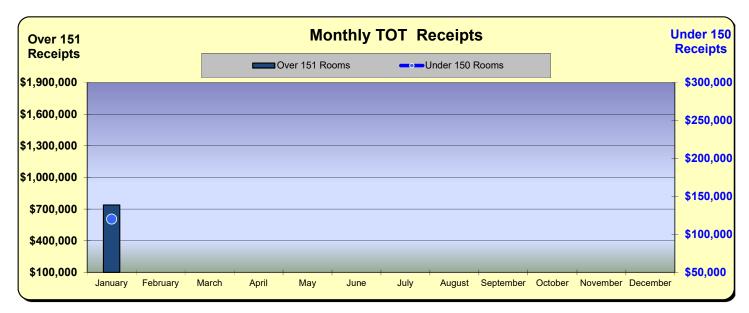
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Huntington Beach Hotels

Hotels Over 151 Rooms						
Current Month - January 2023						
Last Year	<u>This Year</u>	<u>Change</u>	% Change			
\$491,961	\$739,750	\$247,789	50.4%			

Hotels Under 150 Rooms						
Current Month - January 2023						
Last Year	<u>This Year</u>	<u>Change</u>	% Change			
\$124,025	\$120,133	(\$3,892)	(3.1%)			



	*** Calendar Year 2022				*** Calendar Year 2023				
	Over 151 % Change		Under 150	% Change	Over 151	% Change Prior	Under 150	% Change	
	Rooms	Prior Yr	Rooms	Prior Yr	Rooms	Yr	Rooms	Prior Yr	
January	\$491,961	(30.8%)	\$124,025	(14.0%)	\$739,750	50.4%	\$120,133	(3.1%)	
February	\$823,322	0.2%	\$141,881	(4.3%)	,,		, , , , , ,	(-)	
March	\$1,149,513	257.3%	\$174,948	109.5%					
April	\$1,284,490	1,661.7%	\$178,494	238.9%					
May	\$1,224,662	367.9%	\$190,779	74.9%					
June	\$1,431,560	159.4%	\$210,377	54.9%					
July	\$1,944,162	178.7%	\$251,483	76.2%					
August	\$1,570,234	114.4%	\$191,002	27.6%					
September	\$1,319,882	98.6%	\$185,983	30.8%					
October	\$1,248,182	95.4%	\$174,098	44.5%					
November	\$866,387	141.4%	\$132,394	82.8%					
December	\$743,633	208.1%	\$125,701	57.0%					
Total:	\$14,097,987	32.3%	\$2,081,165	9.1%	\$739,750	50.4%	\$120,133	-3.1%	

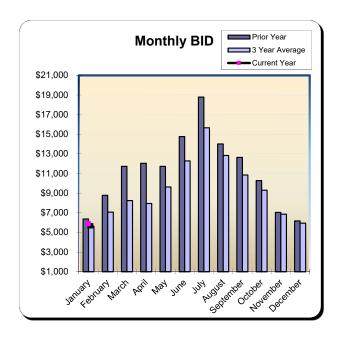
^{**} Sun & Sands Motel closed in Sept 2021

^{***} Quality Inn & Suites closed in Jul 2022

Sunset Beach Hotels

Current Month - January 2023								
Last Year	This Year	<u>Change</u>	% Change					
\$6,369	\$5,891	(\$478)	(7.5%)					

Year to Date - January 2023								
Last Year	This Year	<u>Change</u>	% Change					
\$6,369	\$5,891	(\$478)	(7.5%)					





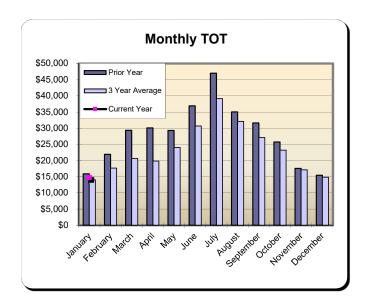
	Calendar \	rear 2020 % Change Prior Yr	** Calendar	Year 2021 % Change Prior Yr	Calendar \	/ear 2022 % Change Prior Yr	Calendar `	ear 2023 % Change Prior Yr
January	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%	\$5,891	(7.5%)
February	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%	ψ5,091	(7.570)
March	\$5,163	(48.8%)	\$7,854	52.1%	\$11.734	49.4%		
	: 1	(74.3%)	\$9.528	321.2%	\$12.043	26.4%		
April	\$2,262	· /	,	-	, ,	-		
May	\$6,363	(25.1%)	\$10,787	69.5%	\$11,727	8.7%		
June	\$7,889	(36.2%)	\$14,191	79.9%	\$14,768	4.1%		
July	\$9,923	(31.9%)	\$18,268	84.1%	\$18,797	2.9%		
August	\$10,182	(22.1%)	\$14,353	41.0%	\$14,009	(2.4%)		
September	\$8,876	(0.1%)	\$11,050	24.5%	\$12,650	14.5%		
October	\$8,168	(17.3%)	\$9,434	15.5%	\$10,287	9.0%		
November	\$5,735	(11.5%)	\$7,797	36.0%	\$7,035	(9.8%)		
December	\$4,532	(22.0%)	\$7,129	57.3%	\$6,176	(13.4%)		
Total:	\$82,469	(24.3%)	\$120,338	45.9%	\$134,374	11.7%	\$5,891	(7.5%)

^{**} Sunset Suites closed in Nov 2021

Sunset Beach Hotels

Current Month - January 2023								
<u>Last Year</u>	This Year	<u>Change</u>	% Change					
\$15,922	\$14,727	(\$1,195)	(7.5%)					

Year to Date - January 2023								
Last Year	This Year	<u>Change</u>	% Change					
\$15,922	\$14,727	(\$1,195)	(7.5%)					





	Calendar Year 2020 % Change		** Calendar Year 2021 % Change		Calendar Year 2022 % Change		Calendar Year 2023 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%	\$14,727	(7.5%)
February	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%		
March	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%		
April	\$5,655	(74.3%)	\$23,819	321.2%	\$30,107	26.4%		
May	\$15,908	(25.1%)	\$26,968	69.5%	\$29,317	8.7%		
June	\$19,722	(36.2%)	\$35,478	79.9%	\$36,920	4.1%		
July	\$24,808	(31.9%)	\$45,669	84.1%	\$46,992	2.9%		
August	\$25,455	(22.1%)	\$35,882	41.0%	\$35,023	(2.4%)		
September	\$22,190	(0.1%)	\$27,626	24.5%	\$31,626	14.5%		
October	\$20,420	(17.3%)	\$23,584	15.5%	\$25,718	9.1%		
November	\$14,336	(11.5%)	\$19,493	36.0%	\$17,586	(9.8%)		
December	\$11,330	(22.0%)	\$17,823	57.3%	\$15,440	(13.4%)		
Total:	\$206,173	(25.2%)	\$300,843	45.9%	\$335,935	11.7%	\$14,727	(7.5%)

^{**} Sunset Suites closed in Nov 2021