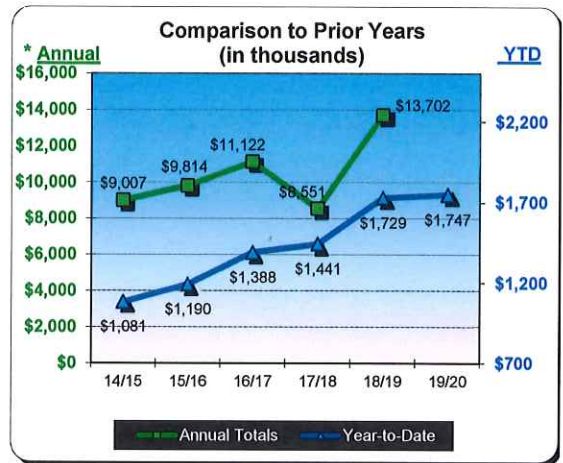
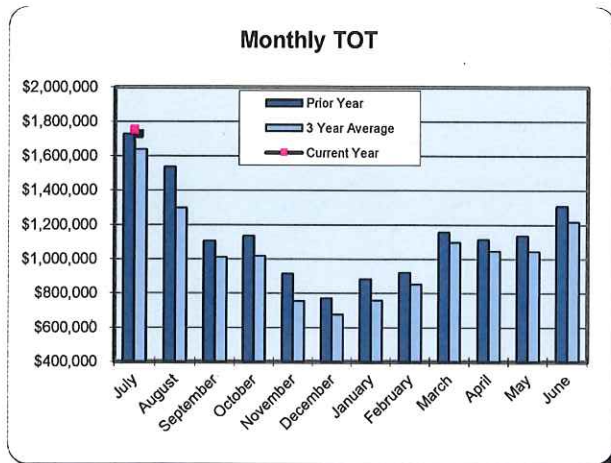


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Current Month - July 2019			
Last Year	This Year	Change	% Change
\$1,728,739	\$1,747,413	\$18,674	1.1%

Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$1,728,739	\$1,747,413	\$18,674	1.1%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,747,413	1.1%
November	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%		
December	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%		
January	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%		
February	\$771,406	18.0%	\$865,520	12.2%	November	\$913,205	25.1%		
March	\$996,174	21.8%	\$1,136,027	14.0%	December	\$770,975	19.4%		
April	\$944,727	29.5%	\$1,079,376	14.3%	January	\$880,924	19.8%		
May	\$920,196	19.2%	\$1,077,590	17.1%	February	\$919,887	6.3%		
June	\$1,069,331	11.2%	\$1,273,482	19.1%	March	\$1,156,110	1.8%		
July	\$1,441,402	3.9%	N/A	N/A	April	\$1,113,514	3.2%		
August	\$1,205,677	4.4%	N/A	N/A	May	\$1,134,945	5.3%		
September	\$980,614	3.9%	N/A	N/A	June	\$1,307,538	2.7%		
Total:	<b>\$11,122,231</b>	<b>13.3%</b>	<b>\$8,551,103</b>	<b>(23.1%)</b>	*	<b>\$13,701,682</b>	<b>60.2%</b>	<b>\$1,747,413</b>	<b>1.1%</b>

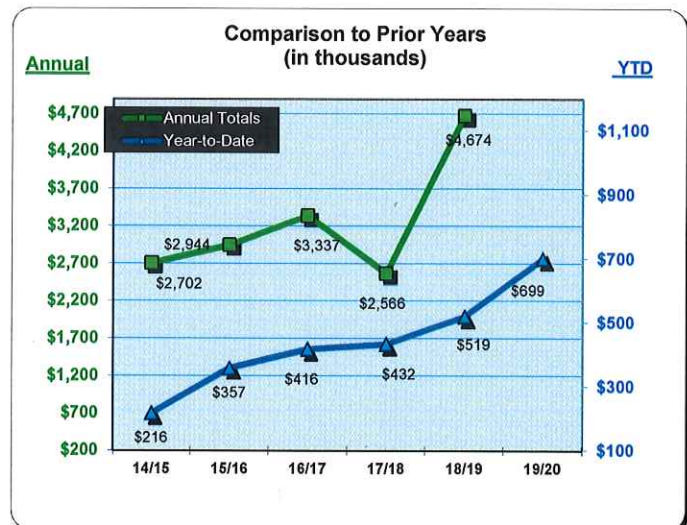
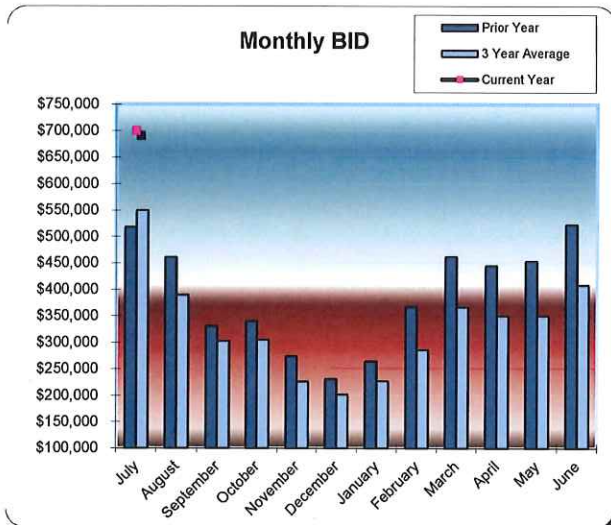
\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting July Occupancies\*

Current Month - July 2019			
Last Year	This Year	Change	% Change
\$518,623	\$698,965	\$180,342	34.8%

* Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$518,623	\$698,965	\$180,342	34.8%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%	\$698,965	34.8%
November	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%		
December	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%		
January	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%		
February	\$231,443	18.1%	\$259,657	12.2%	November	\$273,963	25.1%		
March	\$298,853	21.8%	\$340,898	14.1%	December	\$231,292	19.4%		
April	\$283,419	29.6%	\$323,814	14.3%	January	\$264,365	19.7%		
May	\$276,059	19.2%	\$323,277	17.1%	February	\$367,956	41.7%		
June	\$320,800	11.2%	\$382,046	19.1%	March	\$462,449	35.7%		
July	\$432,421	3.9%	N/A	N/A	April	\$445,406	37.6%		
August	\$361,703	4.4%	N/A	N/A	May	\$453,978	40.4%		
September	\$294,185	3.9%	N/A	N/A	June	\$523,008	36.9%		
<b>Total:</b>	<b>\$3,336,693</b>	<b>13.3%</b>	<b>\$2,565,730</b>	<b>(23.1%)</b>	*	<b>\$4,673,808</b>	<b>82.2%</b>	<b>\$698,965</b>	<b>34.8%</b>

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

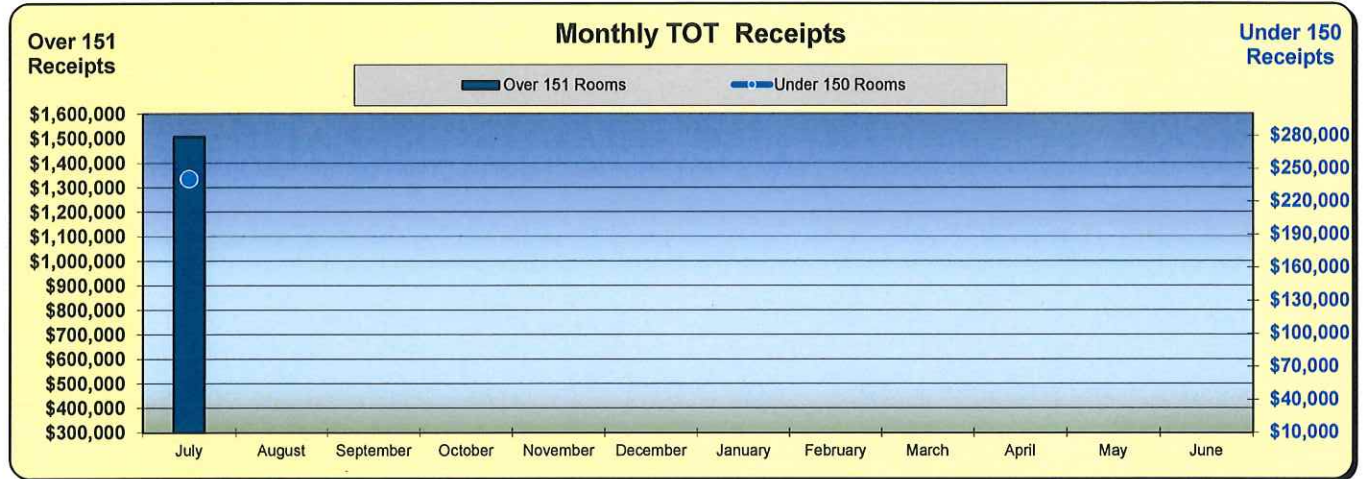


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Hotels Over 151 Rooms			
Current Month - July 2019			
Last Year	This Year	Change	% Change
\$1,467,268	\$1,506,869	\$39,601	2.7%

Hotels Under 150 Rooms			
Current Month - July 2019			
Last Year	This Year	Change	% Change
\$261,471	\$240,544	(\$20,927)	(8.0%)



FY 18-19 July - June	Fiscal Year 2018/19				FY 19-20 July - June	Fiscal Year 2019/20			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$1,467,268	18.4%	\$261,471	29.7%	July	\$1,506,869	2.7%	\$240,544	(8.0%)
August	\$1,322,723	26.7%	\$213,656	32.0%	August				
September	\$943,160	13.8%	\$161,332	6.4%	September				
October	\$958,778	14.5%	\$176,196	3.4%	October				
November	\$773,356	31.0%	\$139,849	(0.0%)	November				
December	\$631,325	23.9%	\$139,649	2.7%	December				
January	\$749,976	26.5%	\$130,947	(8.0%)	January				
February	\$779,623	9.2%	\$140,264	(7.4%)	February				
March	\$969,373	2.3%	\$186,737	(0.9%)	March				
April	\$946,209	3.8%	\$167,304	(0.1%)	April				
May	\$975,140	7.0%	\$159,804	(3.9%)	May				
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June				
<b>Total:</b>	<b>\$11,628,705</b>	<b>64.3%</b>	<b>\$2,072,977</b>	<b>40.8%</b>		<b>\$1,506,869</b>	<b>2.7%</b>	<b>\$240,544</b>	<b>-8.0%</b>

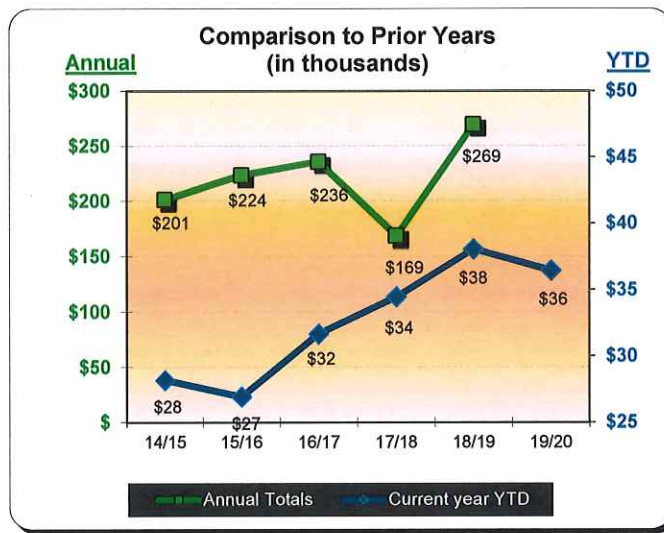
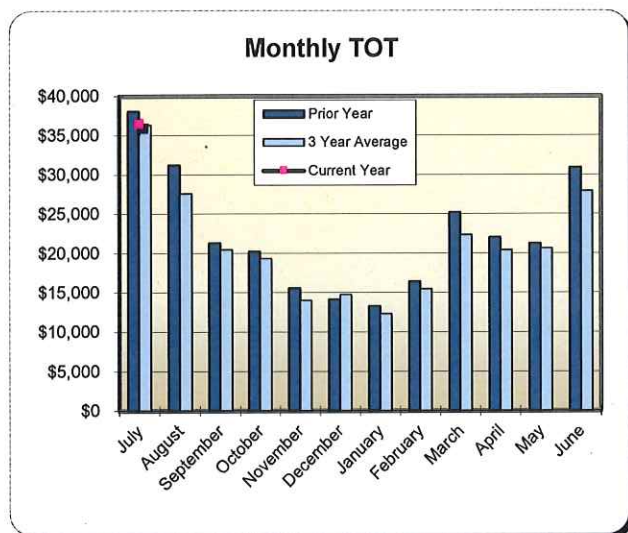
\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Current Month - July 2019			
Last Year	This Year	Change	% Change
\$38,050	\$36,438	(\$1,612)	(4.2%)

Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$38,050	\$36,438	(\$1,612)	(4.2%)



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$18,469	7.3%	\$19,276	4.4%	July	\$38,050	10.4%	\$36,438	(4.2%)
November	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%		
December	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%		
January	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%		
February	\$12,888	(15.0%)	\$17,129	32.9%	November	\$15,555	15.1%		
March	\$20,082	(6.5%)	\$21,706	8.1%	December	\$14,126	(5.0%)		
April	\$19,404	7.9%	\$19,808	2.1%	January	\$13,281	5.6%		
May	\$19,040	12.3%	\$21,552	13.2%	February	\$16,403	(4.2%)		
June	\$24,705	8.9%	\$28,086	13.7%	March	\$25,183	16.0%		
July	\$34,461	8.8%	N/A	N/A	April	\$21,986	11.0%		
August	\$27,189	11.7%	N/A	N/A	May	\$21,235	(1.5%)		
September	\$20,280	3.0%	N/A	N/A	June	\$30,893	10.0%		
<b>Total:</b>	<b>\$235,936</b>	<b>5.5%</b>	<b>\$168,523</b>	<b>(28.6%)</b>	*	<b>\$269,364</b>	<b>59.8%</b>	<b>\$36,438</b>	<b>(4.2%)</b>

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June



# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting July Occupancies\*

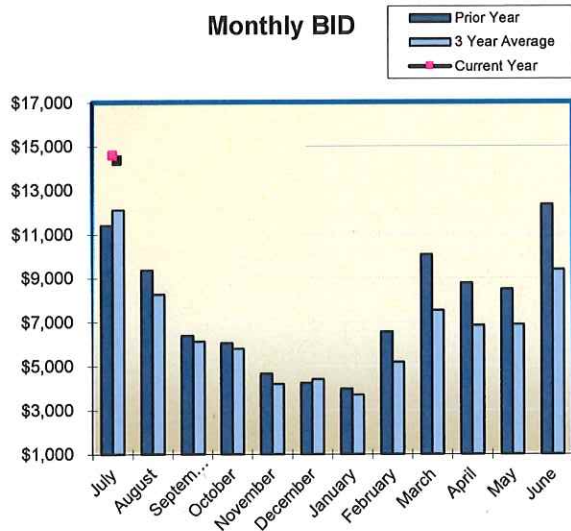
### Current Month - July 2019

Last Year	This Year	Change	% Change
\$11,415	\$14,575	\$3,160	27.7%

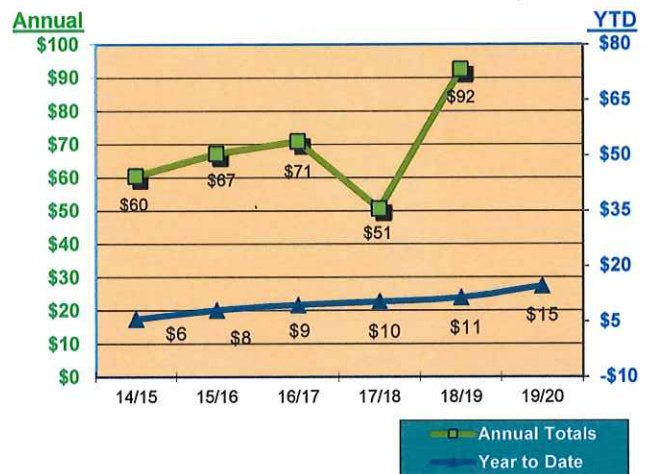
### \* Year to Date - July 2019

Last Year	This Year	Change	% Change
\$11,415	\$14,575	\$3,160	27.7%

### Monthly BID



### Comparison to Prior Years (in thousands)



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%
November	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%		
December	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%		
January	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%		
February	\$3,866	(15.0%)	\$5,139	32.9%	November	\$4,667	15.1%		
March	\$6,024	(6.5%)	\$6,512	8.1%	December	\$4,238	(5.0%)		
April	\$5,821	7.9%	\$5,942	2.1%	January	\$3,984	5.6%		
May	\$5,712	12.3%	\$6,466	13.2%	February	\$6,561	27.7%		
June	\$7,411	8.9%	\$8,426	13.7%	March	\$10,073	54.7%		
July	\$10,338	8.8%	N/A	N/A	April	\$8,794	48.0%		
August	\$8,157	11.7%	N/A	N/A	May	\$8,494	31.4%		
September	\$6,083	3.0%	N/A	N/A	June	\$12,357	46.7%		
Total:	<u>\$70,780</u>	5.5%	<u>\$50,557</u>	(28.6%)	*	<u>\$92,379</u>	82.7%	<u>\$14,575</u>	27.7%

\* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

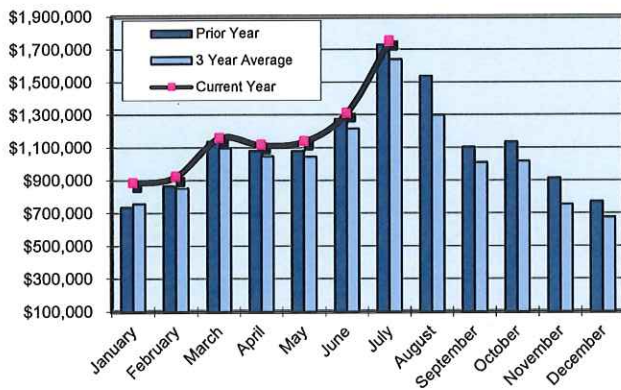
# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

## Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

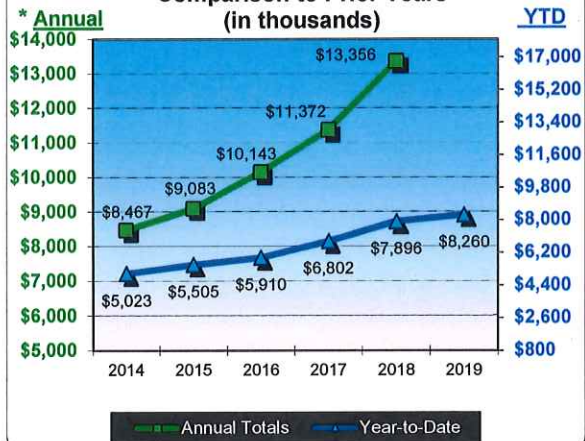
Current Month - July 2019			
Last Year	This Year	Change	% Change
\$1,728,739	\$1,747,413	\$18,674	1.1%

Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$7,895,908	\$8,260,330	\$364,422	4.6%

Monthly TOT



Comparison to Prior Years  
(in thousands)



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%
May	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%
July	\$1,387,825	16.6%	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,747,413	1.1%
August	\$1,154,568	15.7%	\$1,205,677	4.4%	\$1,536,379	27.4%		
September	\$944,255	21.9%	\$980,614	3.9%	\$1,104,493	12.6%		
October	\$906,771	21.9%	\$1,007,991	11.2%	\$1,134,974	12.6%		
November	\$620,314	14.2%	\$730,297	17.7%	\$913,205	25.1%		
December	\$607,198	17.3%	\$645,646	6.3%	\$770,975	19.4%		
Total:	<u>\$10,143,047</u>	11.7%	<u>\$11,371,881</u>	12.1%	<u>\$13,355,933</u>	17.4%	<u>\$8,260,330</u>	4.6%

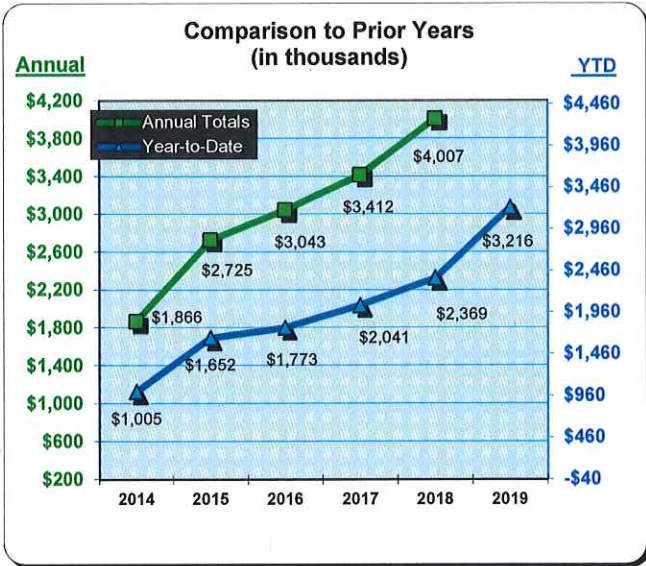
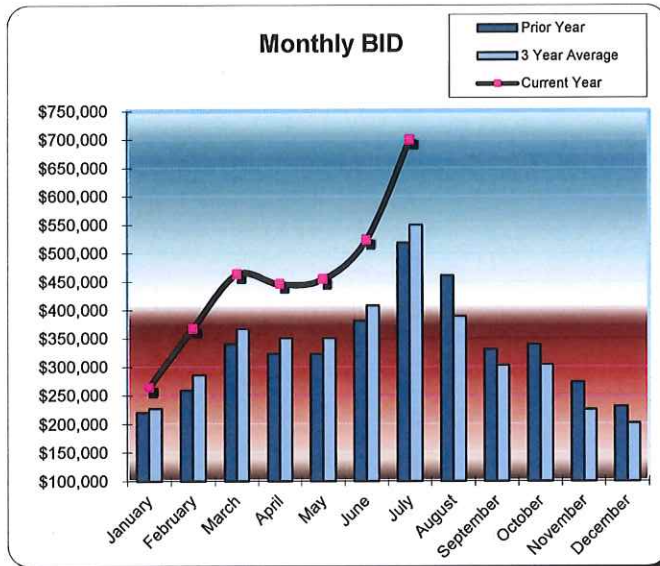


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting July Occupancies\*

Current Month - July 2019			
Last Year	This Year	Change	% Change
\$518,623	\$698,965	\$180,342	34.8%

* Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$2,369,171	\$3,216,128	\$846,957	35.8%



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%
July	\$416,350	16.6%	\$432,421	3.9%	\$518,623	19.9%	\$698,965	34.8%
August	\$346,371	15.7%	\$361,703	4.4%	\$460,919	27.4%		
September	\$283,277	21.9%	\$294,185	3.9%	\$331,351	12.6%		
October	\$272,031	21.9%	\$302,398	11.2%	\$340,496	12.6%		
November	\$186,094	14.2%	\$219,089	17.7%	\$273,963	25.1%		
December	\$182,159	17.3%	\$193,696	6.3%	\$231,292	19.4%		
<b>Total:</b>	<b>\$3,042,838</b>	<b>11.7%</b>	<b>\$3,411,591</b>	<b>12.1%</b>	<b>\$4,007,192</b>	<b>17.5%</b>	<b>\$3,216,128</b>	<b>35.8%</b>

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

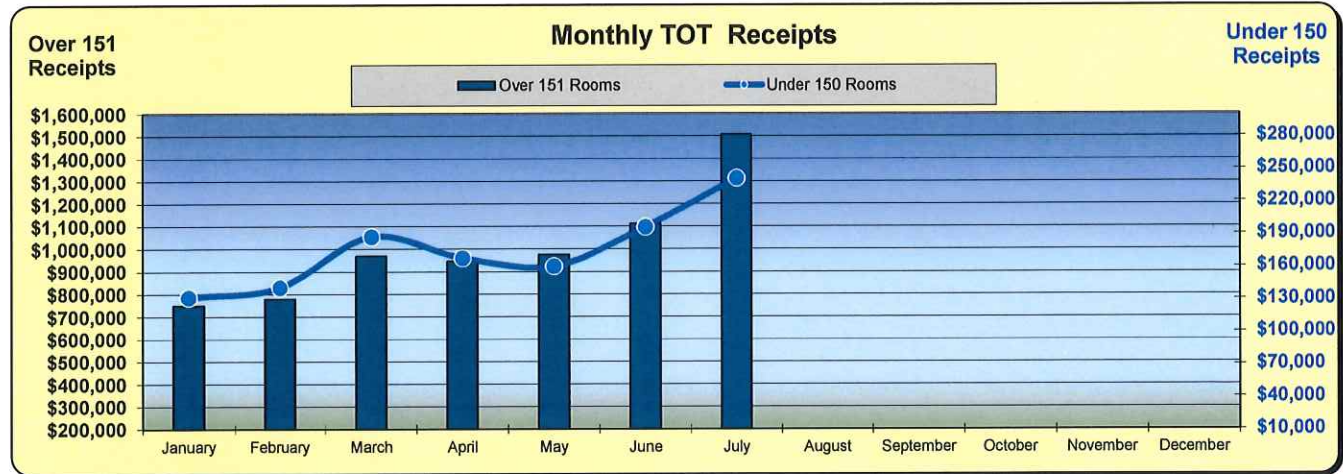
\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

# **City of Huntington Beach** **Transient Occupancy Tax Receipts Report** **Fiscal Year 2019/20**

## **Huntington Beach Hotels** **10% Transient Occupancy Tax Receipts Reflecting July Occupancies**

Hotels Over 151 Rooms			
Current Month - July 2019			
Last Year	This Year	Change	% Change
\$1,467,268	\$1,506,869	\$39,601	2.7%

Hotels Under 150 Rooms			
Current Month - July 2019			
Last Year	This Year	Change	% Change
\$261,471	\$240,544	(\$20,927)	(8.0%)



	Calendar Year 2018				Calendar Year 2019	Calendar Year 2019			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$592,902	3.3%	\$142,273	68.2%	January	\$749,976	26.5%	\$130,947	(8.0%)
February	\$714,044	4.8%	\$151,477	67.8%	February	\$779,623	9.2%	\$140,264	(7.4%)
March	\$947,628	9.4%	\$188,399	44.9%	March	\$969,373	2.3%	\$186,737	(0.9%)
April	\$911,895	10.1%	\$167,481	43.5%	April	\$946,209	3.8%	\$167,304	(0.1%)
May	\$911,337	14.0%	\$166,253	37.9%	May	\$975,140	7.0%	\$159,804	(3.9%)
June	\$1,063,036	15.3%	\$210,447	42.6%	June	\$1,111,773	4.6%	\$195,765	(7.0%)
July	\$1,467,268	18.4%	\$261,471	29.7%	July	\$1,506,869	2.7%	\$240,544	(8.0%)
August	\$1,322,723	26.7%	\$213,656	32.0%	August				
September	\$943,160	13.8%	\$161,332	6.4%	September				
October	\$958,778	14.5%	\$176,196	3.4%	October				
November	\$773,356	31.0%	\$139,849	(0.0%)	November				
December	\$631,325	23.9%	\$139,649	2.7%	December				
Total:	<u>\$11,237,451</u>	15.6%	<u>\$2,118,482</u>	28.3%		<u>\$7,038,963</u>	6.5%	<u>\$1,221,367</u>	-5.2%

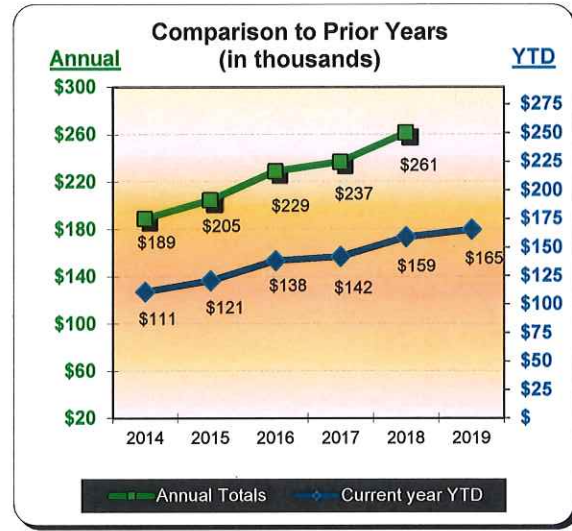
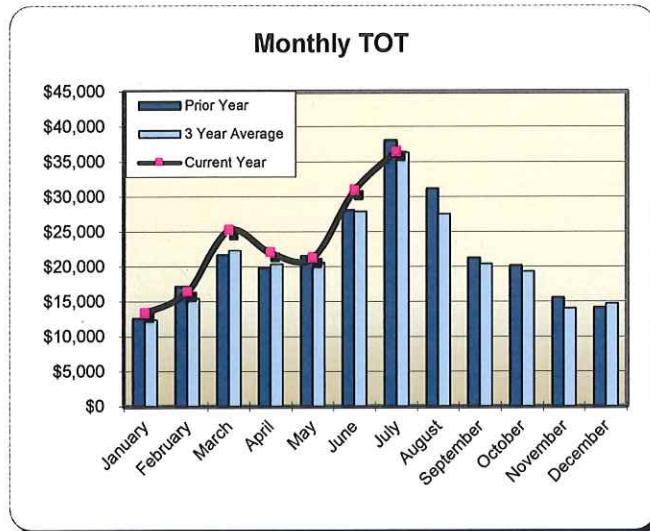


# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Current Month - July 2019			
Last Year	This Year	Change	% Change
\$38,050	\$36,438	(\$1,612)	(4.2%)

Year to Date - July 2019			
Last Year	This Year	Change	% Change
\$158,912	\$165,419	\$6,508	4.1%



	Calendar Year 2016			Calendar Year 2017			Calendar Year 2018			Calendar Year 2019	
	Actual	% Change Prior Yr		Actual	% Change Prior Yr		Actual	% Change Prior Yr		Actual	% Change Prior Yr
January	\$12,212	14.3%		\$11,170	(8.5%)		\$12,580	12.6%		\$13,281	5.6%
February	\$15,160	10.0%		\$12,888	(15.0%)		\$17,129	32.9%		\$16,403	(4.2%)
March	\$21,467	21.5%		\$20,082	(6.5%)		\$21,706	8.1%		\$25,183	16.0%
April	\$17,987	15.2%		\$19,404	7.9%		\$19,808	2.1%		\$21,986	11.0%
May	\$16,951	2.0%		\$19,040	12.3%		\$21,552	13.2%		\$21,235	(1.5%)
June	\$22,690	17.2%		\$24,705	8.9%		\$28,086	13.7%		\$30,893	10.0%
July	\$31,662	17.6%		\$34,461	8.8%		\$38,050	10.4%		\$36,438	(4.2%)
August	\$24,333	4.6%		\$27,189	11.7%		\$31,197	14.7%			
September	\$19,693	2.4%		\$20,280	3.0%		\$21,266	4.9%			
October	\$18,469	7.3%		\$19,276	4.4%		\$20,187	4.7%			
November	\$13,025	4.1%		\$13,514	3.8%		\$15,555	15.1%			
December	\$15,223	29.9%		\$14,872	(2.3%)		\$14,126	(5.0%)			
<b>Total:</b>	<b>\$228,873</b>	<b>11.9%</b>		<b>\$236,880</b>	<b>3.5%</b>		<b>\$261,244</b>	<b>10.3%</b>		<b>\$165,419</b>	<b>4.1%</b>

# City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

## Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting July Occupancies\*

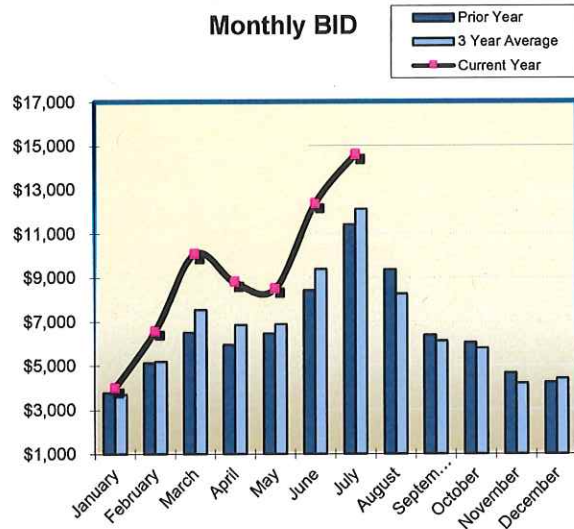
### Current Month - July 2019

Last Year	This Year	Change	% Change
\$11,415	\$14,575	\$3,160	27.7%

### \* Year to Date - July 2019

Last Year	This Year	Change	% Change
\$47,674	\$64,840	\$17,166	36.0%

### Monthly BID



### Comparison to Prior Years (in thousands)



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%
July	\$9,499	17.6%	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%
August	\$7,300	4.6%	\$8,157	11.7%	\$9,359	14.7%		
September	\$5,908	2.4%	\$6,083	3.0%	\$6,380	4.9%		
October	\$5,541	7.3%	\$5,783	4.4%	\$6,056	4.7%		
November	\$3,908	4.1%	\$4,054	3.7%	\$4,667	15.1%		
December	\$4,567	29.9%	\$4,462	(2.3%)	\$4,238	(5.0%)		
Total:	<u>\$68,662</u>	11.9%	<u>\$71,063</u>	3.5%	<u>\$78,373</u>	10.3%	<u>\$64,840</u>	36.0%

\* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

\* Effective February 1, 2019, the BID assessment increased from 3% to 4%.