Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Current Month - July 2020							
Last Year	This Year	Change	% Change				
\$1,762,166	\$840,251	(\$921,914)	(52.3%)				

\$1,762,166	\$840,251	(\$921,914)	(52.3%)	\$1,762,1	66 \$840,251
	Mor	nthly TOT		* <u>Annual</u> \$17,000	Comparison t
\$1,870,000		Prior Year 3 Year Average		\$14,500	\$
\$1,670,000 \$1,470,000		Current Year		\$12,000	\$11,122



July 2020

Change

(\$921,914)

% Change

(52.3%)

Year to Date -

This Year

Last Year

\$1,870,000 \$1,670,000 \$1,470,000		Prior Year 3 Year Aver Current Yea		
\$1,270,000 \$1,070,000		n,		
\$870,000			-h-	
\$670,000 \$470,000				
\$270,000				
ta	ist is	does December December Detues	3. b. t	en to the

	Fiscal Ye	ear 2017/18 % Change	FY 18-19	Fiscal Yea	ar 2018/19 % Change	Fiscal Yea	r 2019/20 % Change	14 SECTION 140	ar 2020/21 % Change Prior
	Actual	Prior Yr	July - June	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr
October	\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
November	\$730,297	17.7%	August	\$1,536,379	27.4%	\$1,534,018	(0.2%)		
December	\$645,646	6.3%	September	\$1,104,493	12.6%	\$1,091,400	(1.2%)		
January	\$735,174	11.7%	October	\$1,134,974	12.6%	\$1,192,539	5.1%		
February	\$865,520	12.2%	November	\$913,205	25.1%	\$826,989	(9.4%)		
March	\$1,136,027	14.0%	December	\$770,975	19.4%	\$739,955	(4.0%)		
April	\$1,079,376	14.3%	January	\$880,924	19.8%	\$855,088	(2.9%)		
May	\$1,077,590	17.1%	February	\$919,887	6.3%	\$969,847	5.4%		
June	\$1,273,482	19.1%	March	\$1,156,110	1.8%	\$405,254	(65.0%)		
July	N/A	N/A	April	\$1,113,514	3.2%	\$125,585	(88.7%)		
August	N/A	N/A	May	\$1,134,945	5.3%	\$370,819	(67.3%)		
September	N/A	N/A	June	\$1,307,538	2.7%	\$687,687	(47.4%)		
Total:	\$8,551,103	(23.1%)	*	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$840,251	(52.3%)

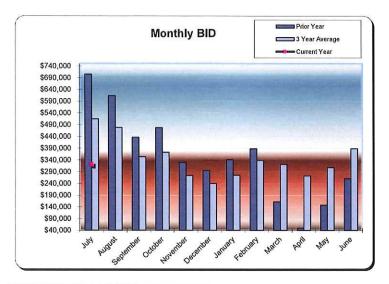
^{*} Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID

^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

Curre	nt Month - Ju	ly 2020	
Last Year	This Year	<u>Change</u>	% Change
\$704,866	\$321,613	(\$383,253)	(54.4%)

* Yea	r to Date -	July 2020		
Last Year This Year		<u>Change</u>	% Change	
\$704,866	\$321,613	(\$383,253)	(54.4%)	





	Fiscal Ye	ear 2017/18	7 1	Fiscal Yea	ar 2018/19	Fiscal Ye	ar 2019/20	Fiscal Y	ear 2020/21
	Actual	% Change Prior Yr	FY 18-19 July - June	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$302,398	11.2%	July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
November	\$219,089	17.7%	August	\$460,919	27.4%	\$613,607	33.1%		
December	\$193,696	6.3%	September	\$331,351	12.6%	\$436,560	31.8%		
January	\$220,855	11.8%	October	\$340,496	12.6%	\$477,016	40.1%		
February	\$259,657	12.2%	November	\$273,963	25.1%	\$330,796	20.7%		
March	\$340,898	14.1%	December	\$231,292	19.4%	\$295,982	28.0%		
April	\$323,814	14.3%	January	\$264,365	19.7%	\$342,037	29.4%		
May	\$323,277	17.1%	February	\$367,956	41.7%	\$387,940	5.4%		
June	\$382,046	19.1%	March	\$462,449	35.7%	\$162,101	(65.0%)		
July	N/A	N/A	April	\$445,406	37.6%	\$50,233	(88.7%)		
August	N/A	N/A	May	\$453,978	40.4%	\$148,328	(67.3%)		
September	N/A	N/A	June	\$523,008	36.9%	\$260,883	(50.1%)		
Total:	\$2,565,730	(23.1%)	*	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$321,613	(54.4%)

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

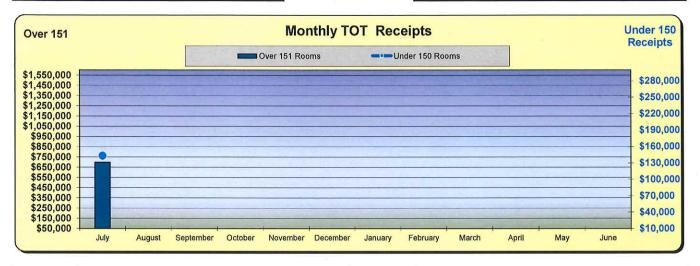
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^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

	Hotels Ove	r 151 Rooms		
Curre	nt Month -	July 2020		
Last Year	This Year	Change	% Change	
\$1,506,869	\$697,496.	(\$809,372)	(53.7%)	

Hotels Under 150 Rooms								
Current Month - July 2020								
Last Year	This Year	Change	% Change					
\$255,297	\$142,755	(\$112,542)	(44.1%)					



		Fiscal Yea	ar 2019/20				Fiscal Yea	ar 2020/21	
FY 19-20 July - June	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	FY 20-21 July - June	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August				
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September				
October	\$1,015,002	5.9%	\$177,537	0.8%	October				
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November				
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
January	\$710,881	(5.2%)	\$144,207	10.1%	January				
February	\$821,521	5.4%	\$148,326	5.8%	February				
March	\$321,725	(66.8%)	\$83,529	(55.3%)	March				
April	\$72,912	(92.3%)	\$52,673	(68.5%)	April				
May	\$261,714	(73.2%)	\$109,105	(31.7%)	May				
June	\$551,843	(50.4%)	\$135,845	(30.6%)	June				
Total:	\$8,830,436	-24.1%	<u>\$1,730,911</u>	-16.5%		<u>\$697,496</u>	-53.7%	<u>\$142,755</u>	-44.1%

^{*} Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

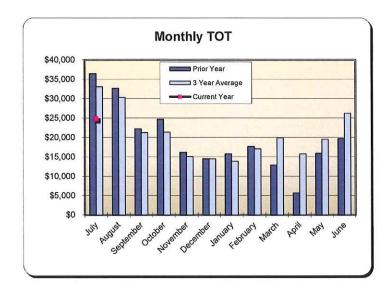
^{*} Springhill Suites did not pay February 2020 BID + TOT

Sunset Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Curre	ent Month -	July 2020	
Last Year	This Year	<u>Change</u>	% Change
\$36,438	\$24,808	(\$11,630)	(31.9%)

Year to Date - July 2020						
Last Year This Year		<u>Change</u>	% Change			
\$36,438	\$24,808	(\$11,630)	(31.9%)			





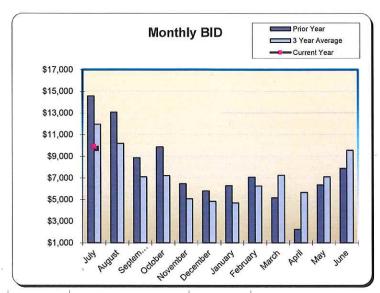
	Fiscal Yea	ar 2017/18 % Change	FY 18-19	Fiscal Yea	ar 2018/19 % Change	Fiscal Ye	ear 2019/20 % Change	Fiscal Ye	ar 2020/21 % Change
	Actual	Prior Yr	July - June	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$19,276	4.4%	July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)
November	\$13,514	3.8%	August	\$31,197	14.7%	\$32,692	4.8%		
December	\$14,872	(2.3%)	September	\$21,266	4.9%	\$22,211	4.4%		
January	\$12,580	12.6%	October	\$20,187	4.7%	\$24,678	22.2%		
February	\$17,129	32.9%	November	\$15,555	15.1%	\$16,201	4.2%		
March	\$21,706	8.1%	December	\$14,126	(5.0%)	\$14,525	2.8%		
April	\$19,808	2.1%	January	\$13,281	5.6%	\$15,759	18.7%		
May	\$21,552	13.2%	February	\$16,403	(4.2%)	\$17,682	7.8%		
June	\$28,086	13.7%	March	\$25,183	16.0%	\$12,907	(48.8%)		
July	N/A	N/A	April	\$21,986	11.0%	\$5,655	(74.3%)		
August	N/A	N/A	May	\$21,235	(1.5%)	\$15,908	(25.1%)		
September	N/A	N/A	June	\$30,893	10.0%	\$19,722	(36.2%)		
Total:	\$168,523	(28.6%)	*	\$269,364	59.8%	\$234,378	(13.0%)	\$24,808	(31.9%)

^{*} FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

Sunset Beach Hotels

Current Month		July 2020	
Last Year	This Year	Change	% Change
\$14,575	\$9,923	(\$4,652)	(31.9%)

* Year to Date - July 2020							
Last Year	This Year	Change	% Change				
\$14,575	\$9,923	(\$4,652)	(31.9%)				





	Fiscal Yea	ar 2017/18		Fiscal Ye	ear 2018/19	Fiscal Ye	ar 2019/20	Fiscal Y	ear 2020/21
		% Change	FY 18-19		% Change		% Change		% Change
	Actual	Prior Yr	July - June	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)
November	\$4,054	3.8%	August	\$9,359	14.7%	\$13,077	39.7%		
December	\$4,462	(2.3%)	September	\$6,380	4.9%	\$8,885	39.3%		
January	\$3,774	12.6%	October	\$6,056	4.7%	\$9,871	63.0%		
February	\$5,139	32.9%	November	\$4,667	15.1%	\$6,480	38.9%		
March	\$6,512	8.1%	December	\$4,238	(5.0%)	\$5,810	37.1%		
April	\$5,942	2.1%	January	\$3,984	5.6%	\$6,304	58.2%		
May	\$6,466	13.2%	February	\$6,561	27.7%	\$7,073	7.8%		
June	\$8,426	13.7%	March	\$10,073	54.7%	\$5,163	(48.8%)		
July	N/A	N/A	April	\$8,794	48.0%	\$2,262	(74.3%)		
August	N/A	N/A	May	\$8,494	31.4%	\$6,363	(25.1%)		
September	N/A	N/A	June	\$12,357	46.7%	\$7,889	(36.2%)		
Total:	\$50,557	(28.6%)	*	\$92,379	82.7%	\$93,751	1.5%	\$9,923	(31.9%)

^{*} FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

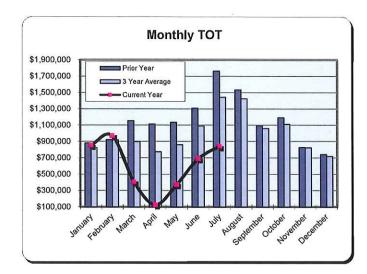
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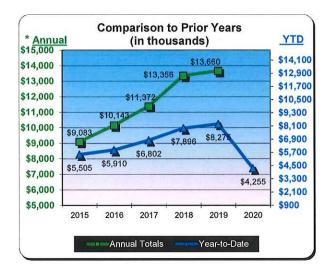
Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Currer	t Month -	July 2020	
Last Year	This Year	Change	% Change
\$1,762,166	\$840,251	(\$921,914)	(52.3%)

Year	to Date -	July 2020	
Last Year	This Year	<u>Change</u>	% Change
\$8,275,084	\$4,254,532	(\$4,020,552)	(48.6%)





	Calendar	Year 2017 % Change	Calendar	Year 2018 % Change	Calendar '	Year 2019 % Change	Calenda	ar Year 2020 % Change Prior
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr
January	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)
February	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%
March	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)
April	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)
May	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)
June	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)
July	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
August	\$1,205,677	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)		
September	\$980,614	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)		
October	\$1,007,991	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%		
November	\$730,297	17.7%	\$913,205	25.1%	\$826,989	(9.4%)		
December	\$645,646	6.3%	\$770,975	19.4%	\$739,955	(4.0%)		
Total:	<u>\$11,371,881</u>	12.1%	\$13,355,933	17.4%	\$13,659,984	2.3%	\$4,254,532	(48.6%)

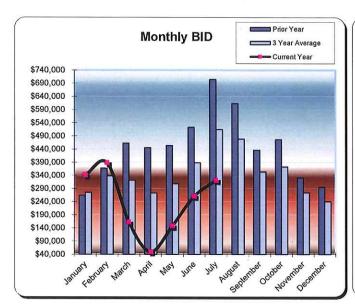
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^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

Curre	Current Month - July 2020							
Last Year	This Year	<u>Change</u>	% Change					
\$704,866	\$321,613	(\$383,253)	(54.4%)					

* Year to Date - July 2020							
Last Year	This Year	<u>Change</u>	% Change				
\$3,222,029	\$1,673,137	(\$1,548,893)	(48.1%)				





	Calendar '	Year 2017 % Change	Calendar Y	ear 2018 % Change	Calendar Y	ear 2019 Change Prior	Calendar	<mark>/ear 2020</mark> % Change Prior
	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr	Actual	Yr
January	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%
February	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%
March	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)
April	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)
May	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)
June	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)
July	\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
August	\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%		
September	\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%		
October	\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%		
November	\$219,089	17.7%	\$273,963	25.1%	\$330,796	20.7%		
December	\$193,696	6.3%	\$231,292	19.4%	\$295,982	28.0%		
Total:	\$3,411,591	12.1%	<u>\$4,007,192</u>	17.5%	<u>\$5,375,992</u>	34.2%	\$1,673,137	(48.1%)

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

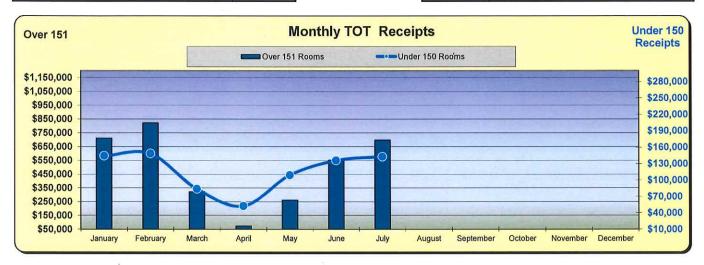
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Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

	Hotels Over	151 Rooms	
Curre	nt Month -	July 2020	
Last Year	This Year	Change	% Change
\$1,506,869	\$697,496	(\$809,372)	(53.7%)

	Hotels Unde	r 150 Rooms	
Curre	nt Month -	July 2020	
Last Year	This Year	Change	% Change
\$255,297	\$142,755	(\$112,542)	(44.1%)



	Calendar Year 2019				1	Calendar Year 2020			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Calendar Year 2019	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March	\$321,725	(66.8%)	\$83,529	(55.3%)
April	\$946,209	3.8%	\$167,304	(0.1%)	April	\$72,912	(92.3%)	\$52,673	(68.5%)
May	\$975,140	7.0%	\$159,804	(3.9%)	May	\$261,714	(73.2%)	\$109,105	(31.7%)
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June	\$551,843	(50.4%)	\$135,845	(30.6%)
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August	10-60-10-10-10-10-10-10-10-10-10-10-10-10-10	1	10-47-1811 131 AGM 1 32-47-135	
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September				
October	\$1,015,002	5.9%	\$177,537	0.8%	October				
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November				
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
Total:	\$11,621,934	3.4%	\$2,038,050	(3.8%)		\$3,438,092	-51.2%	\$816,439	-34.0%

^{*} FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

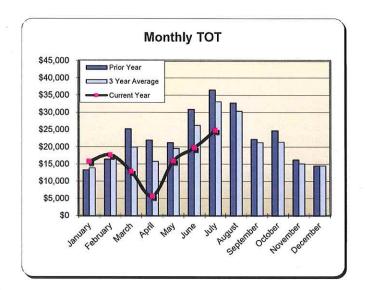
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Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting July Occupancies

Curren	Current Month - July 2020				
Last Year	This Year	<u>Change</u>	% Change		
\$36,438	\$24,808	(\$11,630)	(31.9%)		

Year to Date - July 2020							
Last Year	This Year	<u>Change</u>	% Change				
\$165,419	\$112,442	(\$52,978)	(32.0%)				



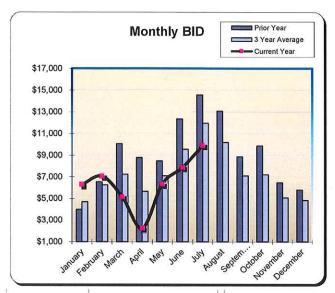


	Calendar Year 2017 % Change		Calendar Year 2018 % Change		Calendar Year 2019 % Change		Calendar Year 2020 % Change	
	Actual	Prior Yr						
January	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%	\$15,759	18.7%
February	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)	\$17,682	7.8%
March	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%	\$12,907	(48.8%)
April	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%	\$5,655	(74.3%)
May	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)	\$15,908	(25.1%)
June	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%	\$19,722	(36.2%)
July	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)
August	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%	*	
September	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%		
October	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%		
November	\$13,514	3.8%	\$15,555	15.1%	\$16,201	4.2%		
December	\$14,872	(2.3%)	\$14,126	(5.0%)	\$14,525	2.8%		
Total:	\$236,880	3.5%	\$261,244	10.3%	<u>\$275,726</u>	5.5%	\$112,442	(32.0%)

Sunset Beach Hotels

Current Month - July 2020						
Last Year	This Year	<u>Change</u>	% Change			
\$14,575	\$9,923	(\$4,652)	(31.9%)			

* Year to Date - July 2020							
Last Year	This Year	<u>Change</u>	% Change				
\$64,840	\$44,977	(\$19,863)	(30.6%)				





			4.7		1				
	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020		
	A -41	% Change	X	% Change		% Change		% Change	
	Actual	Prior Yr							
January	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%	
February	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%	
March	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)	
April	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)	
May	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)	
June	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)	
July	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	
August	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%			
September	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%			
October	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%			
November	\$4,054	3.8%	\$4,667	15.1%	\$6,480	38.9%			
December	\$4,462	(2.3%)	\$4,238	(5.0%)	\$5,810	37.1%			
Total:	<u>\$71,063</u>	3.5%	<u>\$78,373</u>	10.3%	<u>\$108,963</u>	39.0%	\$44,977	(30.6%)	

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.