

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/2018

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting June Occupancies

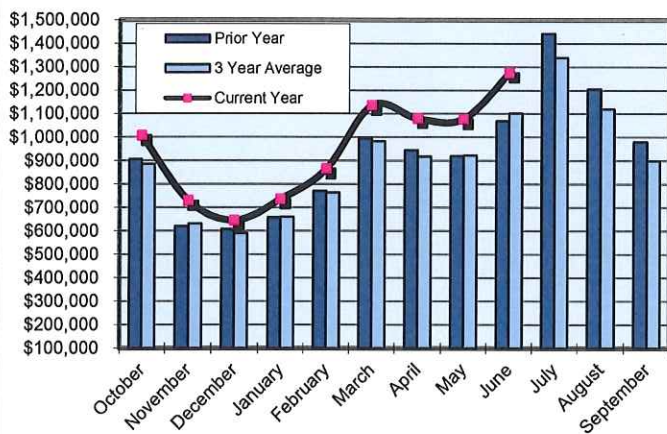
Current Month - June 2018

Last Year	This Year	Change	% Change
\$1,069,331	\$1,273,482	\$204,151	19.1%

Year to Date - June 2018

Last Year	This Year	Change	% Change
\$7,494,538	\$8,551,103	\$1,056,565	14.1%

Monthly TOT



Comparison to Prior Years
(in thousands)



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$718,440	24.1%	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%
November	\$531,343	11.3%	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%
December	\$479,470	5.0%	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%
January	\$609,742	16.3%	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%
February	\$574,060	(5.3%)	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%
March	\$790,289	16.7%	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%
April	\$759,725	13.2%	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%
May	\$722,717	5.4%	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%
June	\$858,256	10.3%	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%
July	\$1,190,219	10.1%	\$1,387,825	16.6%	\$1,441,402	3.9%		
August	\$998,152	(1.6%)	\$1,154,568	15.7%	\$1,205,677	4.4%		
September	\$774,736	10.7%	\$944,255	21.9%	\$980,614	3.9%		
Total:	<u>\$9,007,147</u>	9.2%	<u>\$9,813,572</u>	9.0%	<u>\$11,122,231</u>	13.3%	<u>\$8,551,103</u>	14.1%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Huntington Beach Hotels 3% Business Improvement Assessment District Reflecting June Occupancies

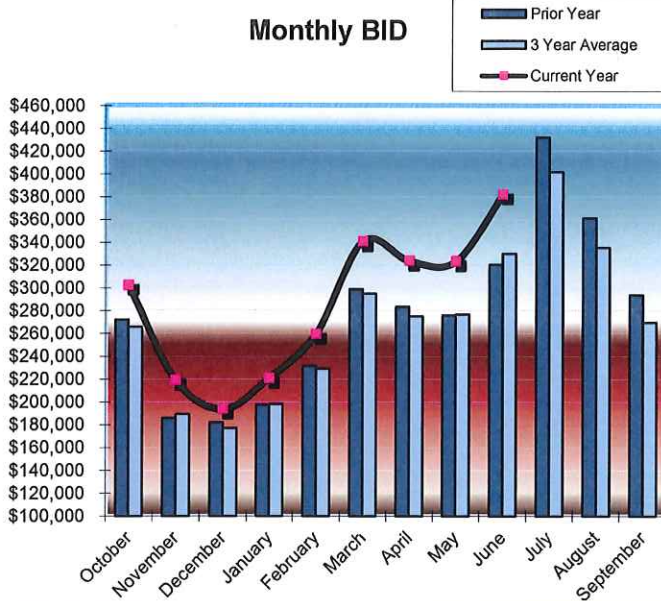
Current Month - June 2018

Last Year	This Year	Change	% Change
\$320,800	\$382,046	\$61,246	19.1%

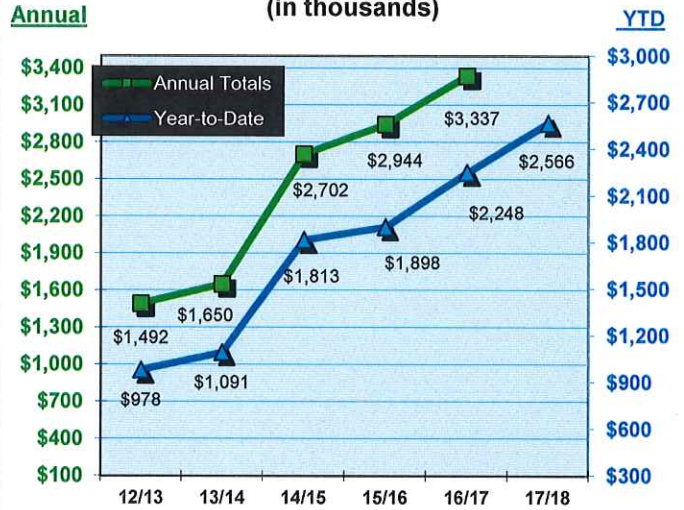
* Year to Date - June 2018

Last Year	This Year	Change	% Change
\$2,248,385	\$2,565,730	\$317,345	14.1%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$215,532	86.1%	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%
November	\$159,403	66.9%	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%
December	\$143,842	57.5%	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%
January	\$182,922	74.5%	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%
February	\$172,217	42.1%	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%
March	\$237,086	75.1%	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%
April	\$227,918	69.8%	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%
May	\$216,815	58.1%	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%
June	\$257,476	65.5%	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%
July	\$357,066	65.1%	\$416,350	16.6%	\$432,421	3.9%		
August	\$299,446	47.6%	\$346,371	15.7%	\$361,703	4.4%		
September	\$232,420	66.1%	\$283,277	21.9%	\$294,185	3.9%		
Total:	\$2,702,143	63.8%	\$2,943,996	9.0%	\$3,336,693	13.3%	\$2,565,730	14.1%

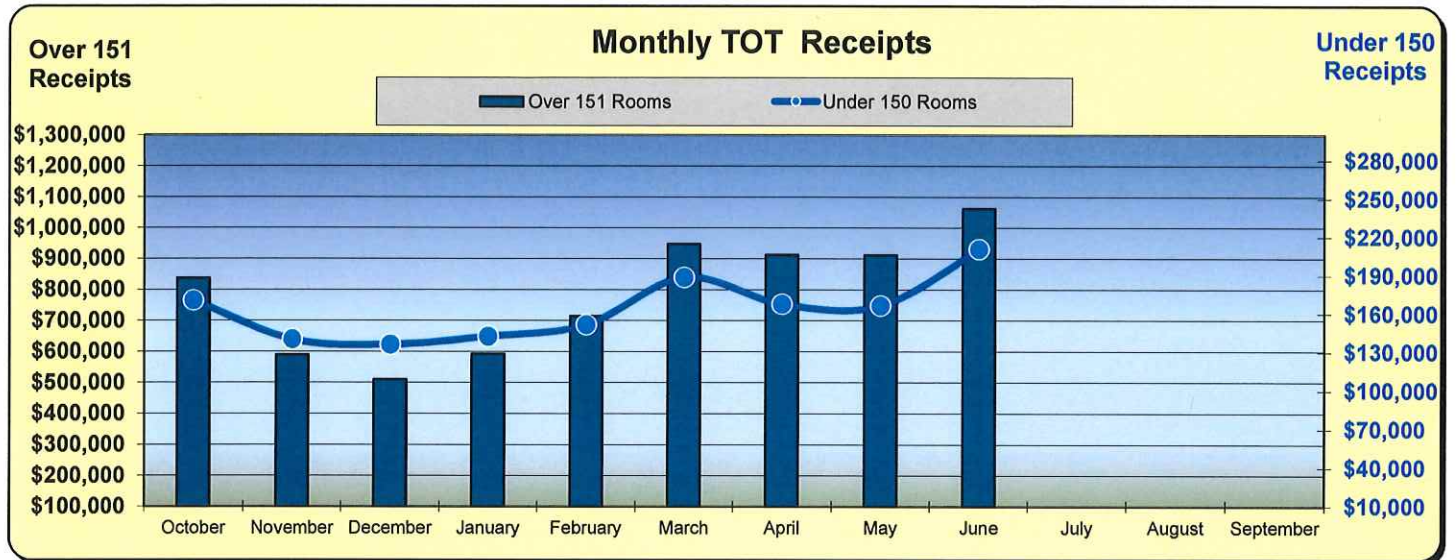
* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting June Occupancies

Hotels Over 151 Rooms			
Current Month - June 2018			
Last Year	This Year	Change	% Change
\$921,738	\$1,063,036	\$141,297	15.3%

Hotels Under 150 Rooms			
Current Month - June 2018			
Last Year	This Year	Change	% Change
\$147,593	\$210,447	\$62,854	42.6%



	Fiscal Year 2016/17				Fiscal Year 2017/18			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
October	\$785,670	23.9%	\$121,101	10.5%	\$837,561	6.6%	\$170,430	40.7%
November	\$533,542	15.4%	\$86,772	7.1%	\$590,425	10.7%	\$139,872	61.2%
December	\$524,168	19.9%	\$83,030	3.0%	\$509,671	(2.8%)	\$135,975	63.8%
January	\$573,840	13.8%	\$84,580	1.8%	\$592,902	3.3%	\$142,273	68.2%
February	\$681,156	23.6%	\$90,250	(12.0%)	\$714,044	4.8%	\$151,477	67.8%
March	\$866,187	26.3%	\$129,987	(1.7%)	\$947,628	9.4%	\$188,399	44.9%
April	\$828,009	32.2%	\$116,719	13.5%	\$911,895	10.1%	\$167,481	43.5%
May	\$799,650	21.0%	\$120,546	8.2%	\$911,337	14.0%	\$166,253	37.9%
June	\$921,738	12.7%	\$147,593	2.6%	\$1,063,036	15.3%	\$210,447	42.6%
July	\$1,239,743	4.3%	\$201,659	1.1%				
August	\$1,043,774	4.4%	\$161,903	4.9%				
September	\$829,030	(0.1%)	\$151,584	32.4%				
Total:	\$9,626,509	14.6%	\$1,495,722	5.7%	\$7,078,498	8.7%	\$1,472,605	50.2%

City of Huntington Beach

Transient Occupancy Tax Receipts Report

Fiscal Year 2017/18

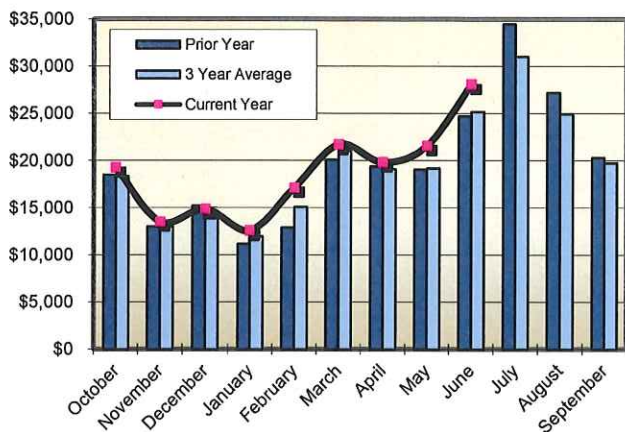
Sunset Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting June Occupancies

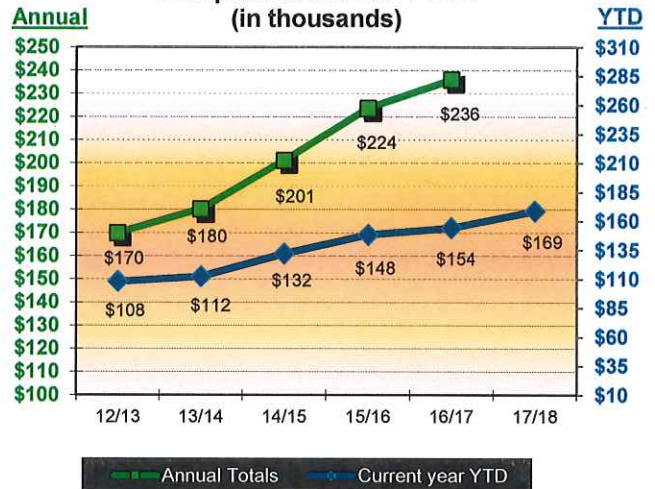
Current Month - June 2018			
Last Year	This Year	Change	% Change
\$24,705	\$28,086	\$3,381	13.7%

Year to Date - June 2018			
Last Year	This Year	Change	% Change
\$154,006	\$168,523	\$14,517	9.4%

Monthly TOT



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$15,596	32.1%	\$17,213	10.4%	\$18,469	7.3%	\$19,276	4.4%
November	\$12,010	28.9%	\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%
December	\$10,480	28.6%	\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)
January	\$10,681	21.1%	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%
February	\$13,782	40.5%	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%
March	\$17,675	20.6%	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%
April	\$15,619	9.7%	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%
May	\$16,621	6.2%	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%
June	\$19,367	(1.0%)	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%
July	\$26,929	(4.4%)	\$31,662	17.6%	\$34,461	8.8%		
August	\$23,261	(6.3%)	\$24,333	4.6%	\$27,189	11.7%		
September	\$19,231	26.4%	\$19,693	2.4%	\$20,280	3.0%		
Total:	\$201,251	11.7%	\$223,600	11.1%	\$235,936	5.5%	\$168,523	9.4%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2017/18

Sunset Beach Hotels 3% Business Improvement Assessment District Reflecting June Occupancies

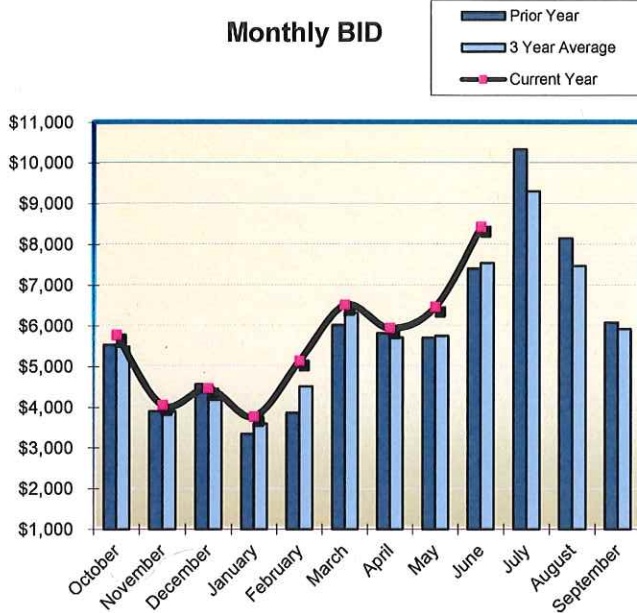
Current Month - June 2018

Last Year	This Year	Change	% Change
\$7,411	\$8,426	\$1,015	13.7%

* Year to Date - June 2018

Last Year	This Year	Change	% Change
\$46,201	\$50,557	\$4,356	9.4%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2014/15		Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$4,679	98.1%	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%
November	\$3,603	93.4%	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%
December	\$3,144	92.9%	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)
January	\$3,204	81.7%	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%
February	\$4,134	110.8%	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%
March	\$5,302	80.9%	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%
April	\$4,686	64.5%	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%
May	\$4,986	59.3%	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%
June	\$5,810	48.5%	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%
July	\$8,079	43.3%	\$9,499	17.6%	\$10,338	8.8%		
August	\$6,978	40.6%	\$7,300	4.6%	\$8,157	11.7%		
September	\$5,769	89.3%	\$5,908	2.4%	\$6,083	3.0%		
Total:	\$60,375	67.5%	\$67,080	11.1%	\$70,780	5.5%	\$50,557	9.4%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.