

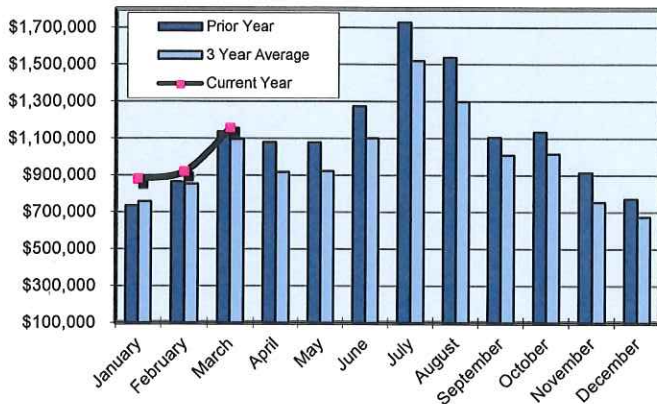
City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting March Occupancies

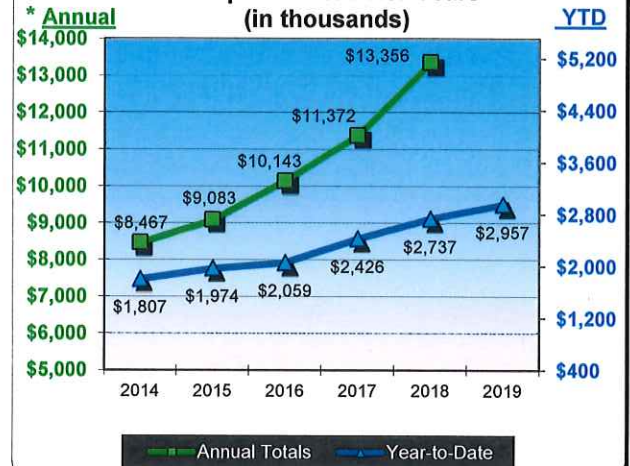
Current Month - March 2019			
Last Year	This Year	Change	% Change
\$1,136,027	\$1,156,110	\$20,084	1.8%

Year to Date - March 2019			
Last Year	This Year	Change	% Change
\$2,736,721	\$2,956,921	\$220,200	8.1%

Monthly TOT



**Comparison to Prior Years
(in thousands)**



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%		
May	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%		
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%		
July	\$1,387,825	16.6%	\$1,441,402	3.9%	\$1,728,739	19.9%		
August	\$1,154,568	15.7%	\$1,205,677	4.4%	\$1,536,379	27.4%		
September	\$944,255	21.9%	\$980,614	3.9%	\$1,104,493	12.6%		
October	\$906,771	21.9%	\$1,007,991	11.2%	\$1,134,974	12.6%		
November	\$620,314	14.2%	\$730,297	17.7%	\$913,205	25.1%		
December	\$607,198	17.3%	\$645,646	6.3%	\$770,975	19.4%		
Total:	\$10,143,047	11.7%	\$11,371,881	12.1%	\$13,355,933	17.4%	\$2,956,921	8.1%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting March Occupancies*

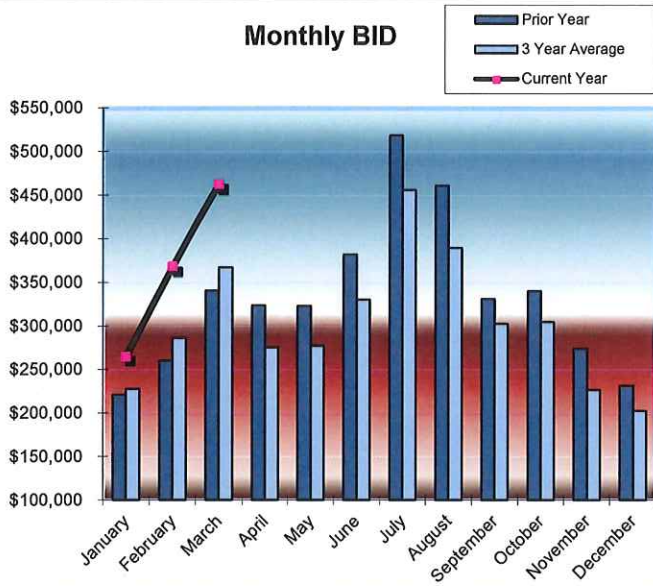
Current Month - March 2019

Last Year	This Year	Change	% Change
\$340,898	\$462,449	\$121,551	35.7%

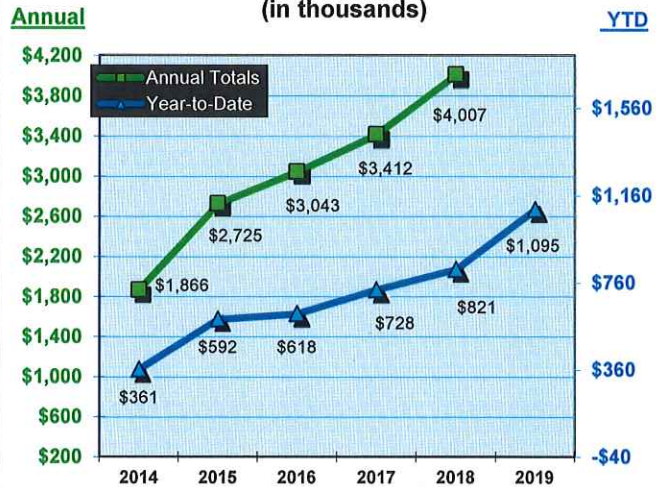
* Year to Date - March 2019

Last Year	This Year	Change	% Change
\$821,410	\$1,094,771	\$273,361	33.3%

Monthly BID



Comparison to Prior Years (in thousands)



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%		
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%		
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%		
July	\$416,350	16.6%	\$432,421	3.9%	\$518,623	19.9%		
August	\$346,371	15.7%	\$361,703	4.4%	\$460,919	27.4%		
September	\$283,277	21.9%	\$294,185	3.9%	\$331,351	12.6%		
October	\$272,031	21.9%	\$302,398	11.2%	\$340,496	12.6%		
November	\$186,094	14.2%	\$219,089	17.7%	\$273,963	25.1%		
December	\$182,159	17.3%	\$193,696	6.3%	\$231,292	19.4%		
Total:	\$3,042,838	11.7%	\$3,411,591	12.1%	\$4,007,192	17.5%	\$1,094,771	33.3%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

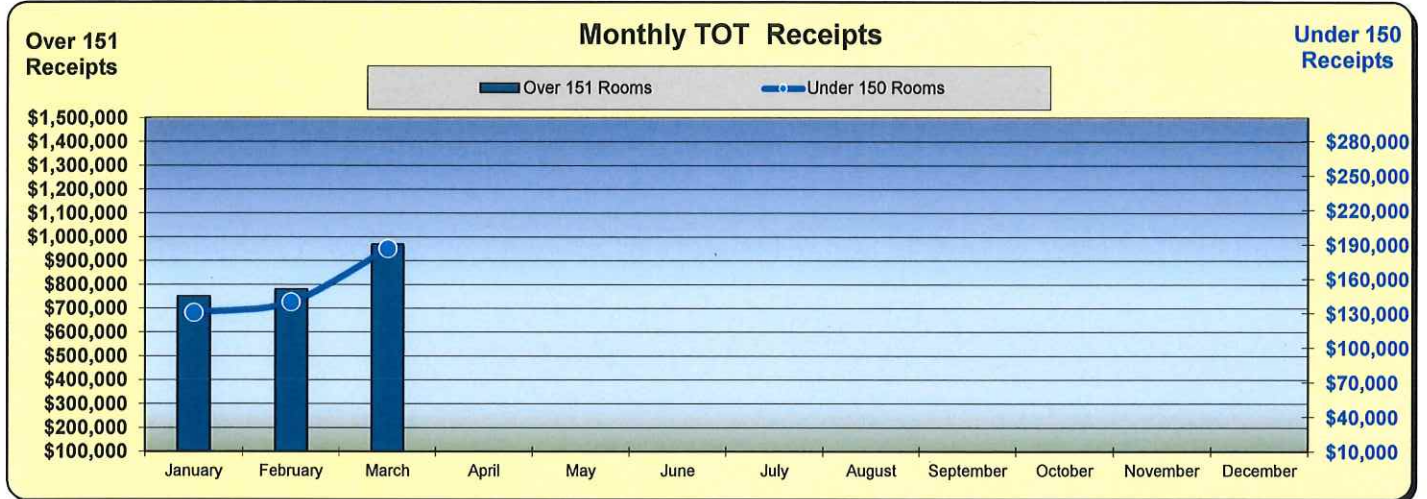
* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

**City of Huntington Beach
Transient Occupancy Tax Receipts Report
Fiscal Year 2018/19**

**Huntington Beach Hotels
10% Transient Occupancy Tax Receipts Reflecting March Occupancies**

Hotels Over 151 Rooms			
Current Month - March 2019			
Last Year	This Year	Change	% Change
\$947,628	\$969,373	\$21,745	2.3%

Hotels Under 150 Rooms			
Current Month - March 2019			
Last Year	This Year	Change	% Change
\$188,399	\$186,737	(\$1,662)	(0.9%)



	Calendar Year 2018				Calendar Year 2019	Calendar Year 2019			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$592,902	3.3%	\$142,273	68.2%	January	\$749,976	26.5%	\$130,947	(8.0%)
February	\$714,044	4.8%	\$151,477	67.8%	February	\$779,623	9.2%	\$140,264	(7.4%)
March	\$947,628	9.4%	\$188,399	44.9%	March	\$969,373	2.3%	\$186,737	(0.9%)
April	\$911,895	10.1%	\$167,481	43.5%	April				
May	\$911,337	14.0%	\$166,253	37.9%	May				
June	\$1,063,036	15.3%	\$210,447	42.6%	June				
July	\$1,467,268	18.4%	\$261,471	29.7%	July				
August	\$1,322,723	26.7%	\$213,656	32.0%	August				
September	\$943,160	13.8%	\$161,332	6.4%	September				
October	\$958,778	14.5%	\$176,196	3.4%	October				
November	\$773,356	31.0%	\$139,849	(0.0%)	November				
December	\$631,325	23.9%	\$139,649	2.7%	December				
Total:	\$11,237,451	15.6%	\$2,118,482	28.3%		\$2,498,972	10.8%	\$457,949	-5.0%

City of Huntington Beach

Transient Occupancy Tax Receipts Report

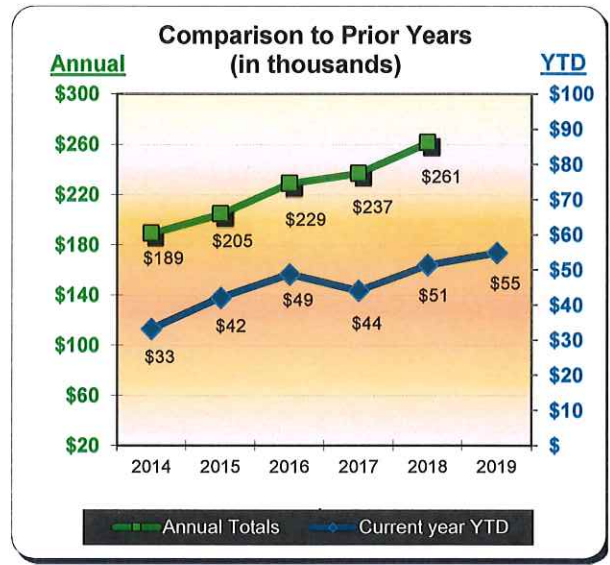
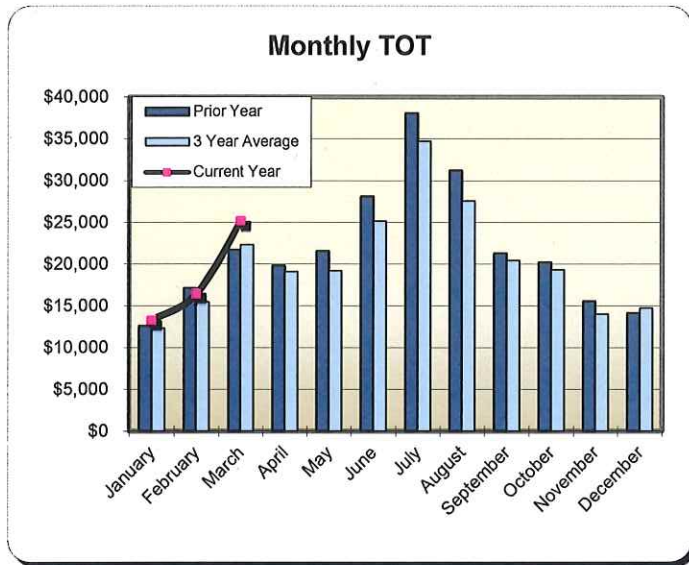
Fiscal Year 2018/19

Sunset Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting March Occupancies

Current Month - March 2019			
Last Year	This Year	Change	% Change
\$21,706	\$25,183	\$3,477	16.0%

Year to Date - March 2019			
Last Year	This Year	Change	% Change
\$51,415	\$54,867	\$3,452	6.7%



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%
February	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)
March	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%
April	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%		
May	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%		
June	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%		
July	\$31,662	17.6%	\$34,461	8.8%	\$38,050	10.4%		
August	\$24,333	4.6%	\$27,189	11.7%	\$31,197	14.7%		
September	\$19,693	2.4%	\$20,280	3.0%	\$21,266	4.9%		
October	\$18,469	7.3%	\$19,276	4.4%	\$20,187	4.7%		
November	\$13,025	4.1%	\$13,514	3.8%	\$15,555	15.1%		
December	\$15,223	29.9%	\$14,872	(2.3%)	\$14,126	(5.0%)		
Total:	\$228,873	11.9%	\$236,880	3.5%	\$261,244	10.3%	\$54,867	6.7%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies*

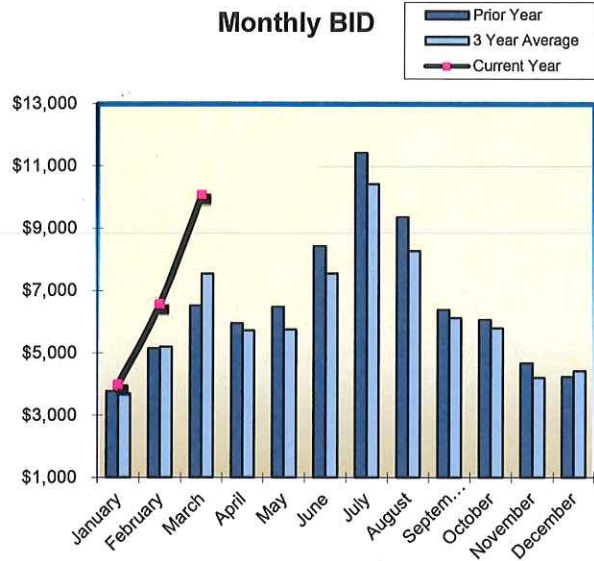
Current Month - March 2019

Last Year	This Year	Change	% Change
\$6,512	\$10,073	\$3,562	54.7%

* Year to Date - March 2019

Last Year	This Year	Change	% Change
\$15,425	\$20,619	\$5,194	33.7%

Monthly BID



Comparison to Prior Years (in thousands)



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%		
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%		
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%		
July	\$9,499	17.6%	\$10,338	8.8%	\$11,415	10.4%		
August	\$7,300	4.6%	\$8,157	11.7%	\$9,359	14.7%		
September	\$5,908	2.4%	\$6,083	3.0%	\$6,380	4.9%		
October	\$5,541	7.3%	\$5,783	4.4%	\$6,056	4.7%		
November	\$3,908	4.1%	\$4,054	3.7%	\$4,667	15.1%		
December	\$4,567	29.9%	\$4,462	(2.3%)	\$4,238	(5.0%)		
Total:	\$68,662	11.9%	\$71,063	3.5%	\$78,373	10.3%	\$20,619	33.7%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

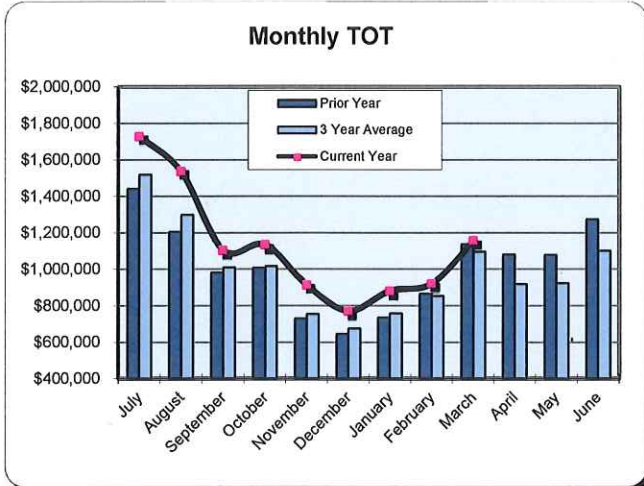
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting March Occupancies

Current Month - March 2019			
Last Year	This Year	Change	% Change
\$1,136,027	\$1,156,110	\$20,084	1.8%

Year to Date - March 2019			
Last Year	This Year	Change	% Change
\$8,748,348	\$10,145,685	\$1,397,337	16.0%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%
November	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%
December	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	November	\$913,205	25.1%
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	December	\$770,975	19.4%
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	January	\$880,924	19.8%
May	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	February	\$919,887	6.3%
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	March	\$1,156,110	1.8%
July	\$1,387,825	16.6%	\$1,441,402	3.9%	N/A	N/A	April		
August	\$1,154,568	15.7%	\$1,205,677	4.4%	N/A	N/A	May		
September	\$944,255	21.9%	\$980,614	3.9%	N/A	N/A	June		
Total:	<u>\$9,813,572</u>	9.0%	<u>\$11,122,231</u>	13.3%	<u>\$8,551,103</u>	(23.1%)	*	<u>\$10,145,685</u>	16.0%

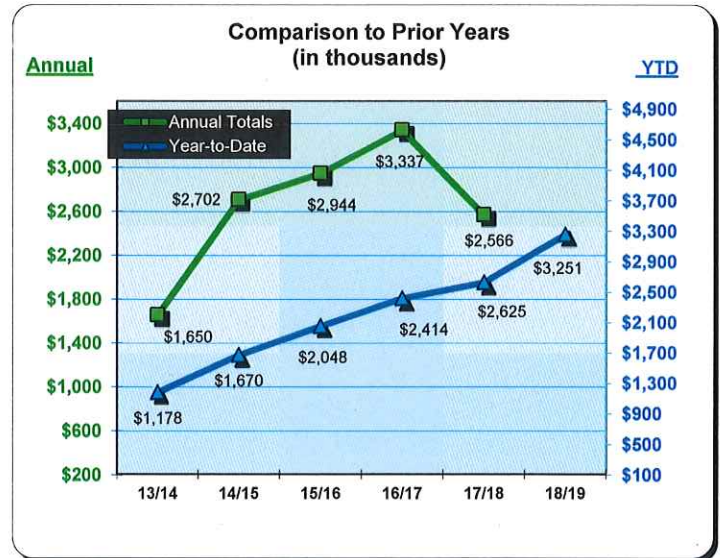
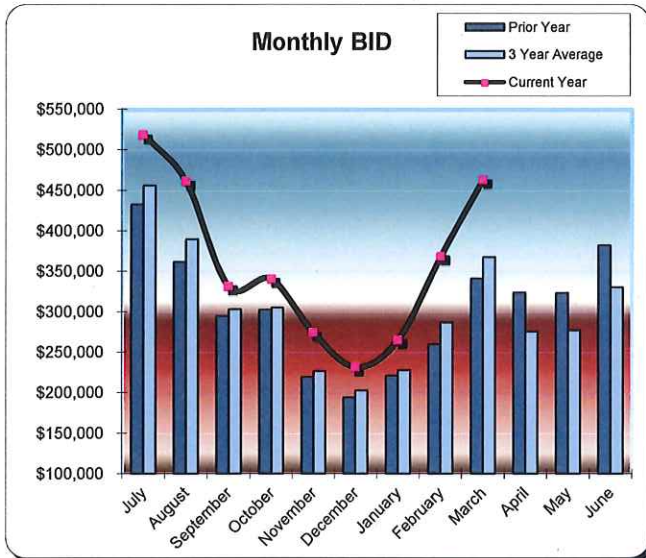
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting March Occupancies*

Current Month - March 2019			
Last Year	This Year	Change	% Change
\$340,898	\$462,449	\$121,551	35.7%

* Year to Date - March 2019			
Last Year	This Year	Change	% Change
\$2,624,901	\$3,251,415	\$626,515	23.9%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%
November	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%
December	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	November	\$273,963	25.1%
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	December	\$231,292	19.4%
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%	January	\$264,365	19.7%
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%	February	\$367,956	41.7%
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%	March	\$462,449	35.7%
July	\$416,350	16.6%	\$432,421	3.9%	N/A	N/A	April		
August	\$346,371	15.7%	\$361,703	4.4%	N/A	N/A	May		
September	\$283,277	21.9%	\$294,185	3.9%	N/A	N/A	June		
Total:	\$2,943,996	9.0%	\$3,336,693	13.3%	\$2,565,730	(23.1%)	*	\$3,251,415	23.9%

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* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

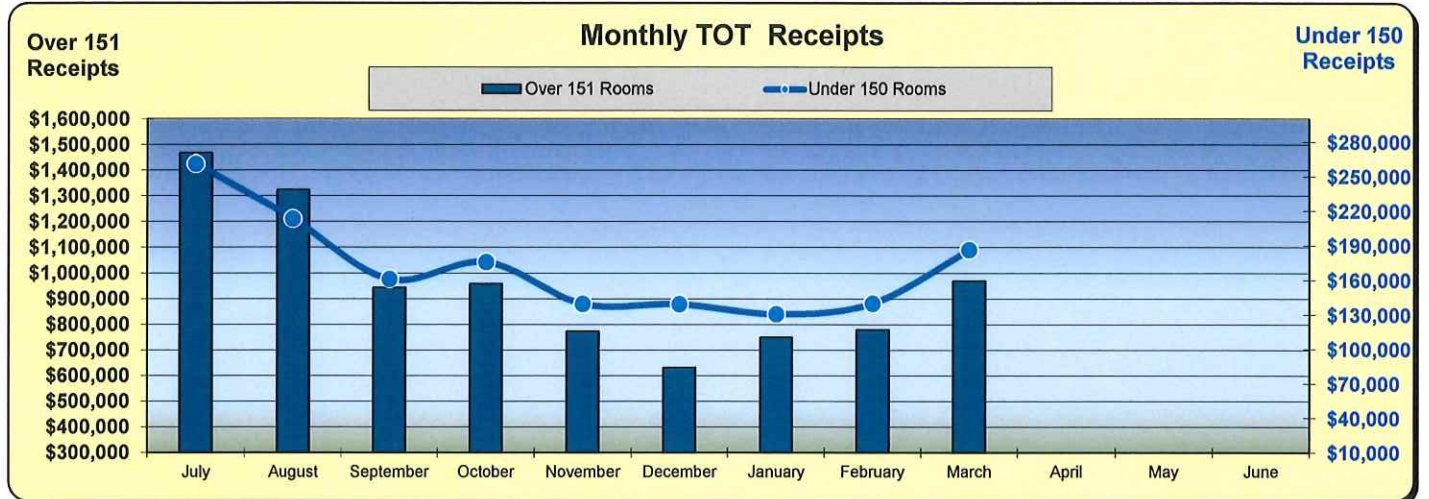
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting March Occupancies

Hotels Over 151 Rooms			
Current Month - March 2019			
Last Year	This Year	Change	% Change
\$947,628	\$969,373	\$21,745	2.3%

Hotels Under 150 Rooms			
Current Month - March 2019			
Last Year	This Year	Change	% Change
\$188,399	\$186,737	(\$1,662)	(0.9%)



	Fiscal Year 2017/18				FY 18-19 July - June	Fiscal Year 2018/19			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
October	\$837,561	6.6%	\$170,430	40.7%	July	\$1,467,268	18.4%	\$261,471	29.7%
November	\$590,425	10.7%	\$139,872	61.2%	August	\$1,322,723	26.7%	\$213,656	32.0%
December	\$509,671	(2.6%)	\$135,975	63.8%	September	\$943,160	13.8%	\$161,332	6.4%
January	\$592,902	3.3%	\$142,273	68.2%	October	\$958,778	14.5%	\$176,196	3.4%
February	\$714,044	4.8%	\$151,477	67.8%	November	\$773,356	31.0%	\$139,849	(0.0%)
March	\$947,628	9.4%	\$188,399	44.9%	December	\$631,325	23.9%	\$139,649	2.7%
April	\$911,895	10.1%	\$167,481	43.5%	January	\$749,976	26.5%	\$130,947	(8.0%)
May	\$911,337	14.0%	\$166,253	37.9%	February	\$779,623	9.2%	\$140,264	(7.4%)
June	\$1,063,036	15.3%	\$210,447	42.6%	March	\$969,373	2.3%	\$186,737	(0.9%)
July	N/A	N/A	N/A	N/A	April				
August	N/A	N/A	N/A	N/A	May				
September	N/A	N/A	N/A	N/A	June				
Total:	<u>\$7,078,498</u>	(26.5%)	<u>\$1,472,605</u>	(1.6%)		<u>\$8,595,582</u>	17.7%	<u>\$1,550,102</u>	7.4%

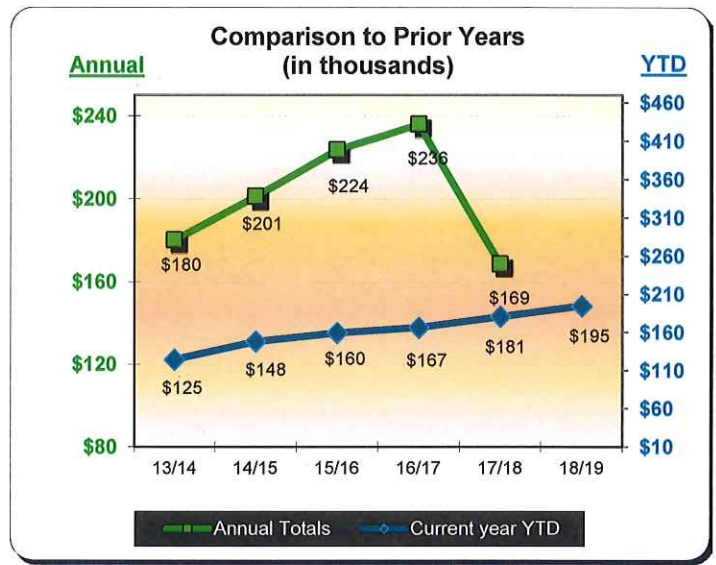
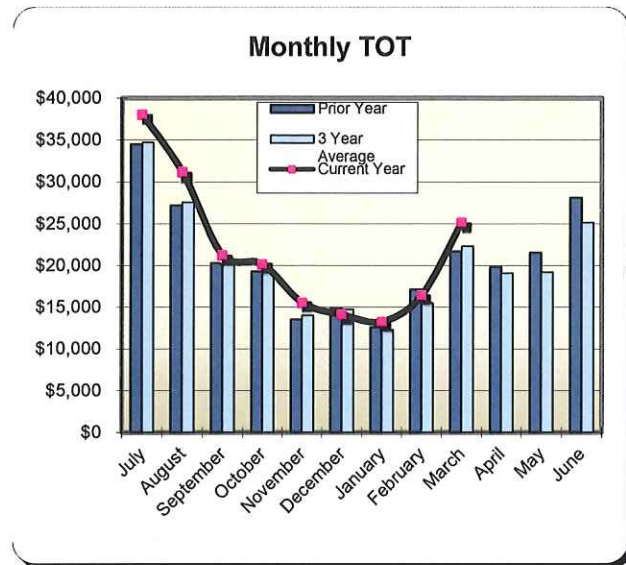
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting March Occupancies

Current Month - March 2019			
Last Year	This Year	Change	% Change
\$21,706	\$25,183	\$3,477	16.0%

Year to Date - March 2019			
Last Year	This Year	Change	% Change
\$181,006	\$195,250	\$14,243	7.9%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$17,213	10.4%	\$18,469	7.3%	\$19,276	4.4%	July	\$38,050	10.4%
November	\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%
December	\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%
January	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%
February	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%	November	\$15,555	15.1%
March	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%	December	\$14,126	(5.0%)
April	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%	January	\$13,281	5.6%
May	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%	February	\$16,403	(4.2%)
June	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%	March	\$25,183	16.0%
July	\$31,662	17.6%	\$34,461	8.8%	N/A	N/A	April		
August	\$24,333	4.6%	\$27,189	11.7%	N/A	N/A	May		
September	\$19,693	2.4%	\$20,280	3.0%	N/A	N/A	June		
Total:	\$223,600	11.1%	\$235,936	5.5%	\$168,523	(28.6%)	*	\$195,250	7.9%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach

Transient Occupancy Tax Receipts Report

Fiscal Year 2018/19

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies*

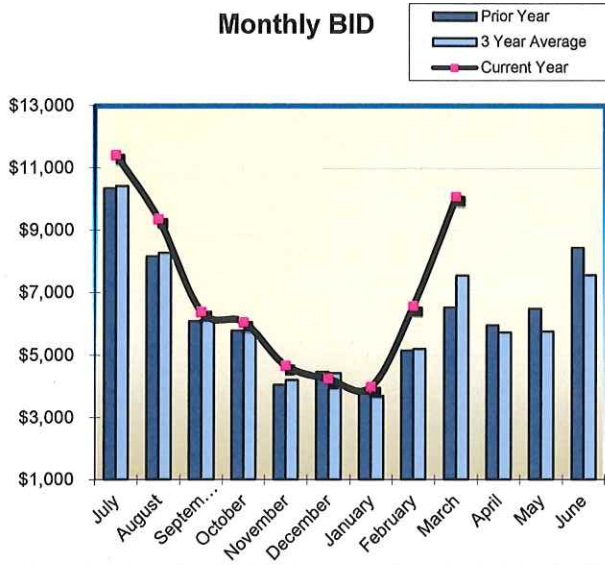
Current Month March 2019

Last Year	This Year	Change	% Change
\$6,512	\$10,073	\$3,562	54.7%

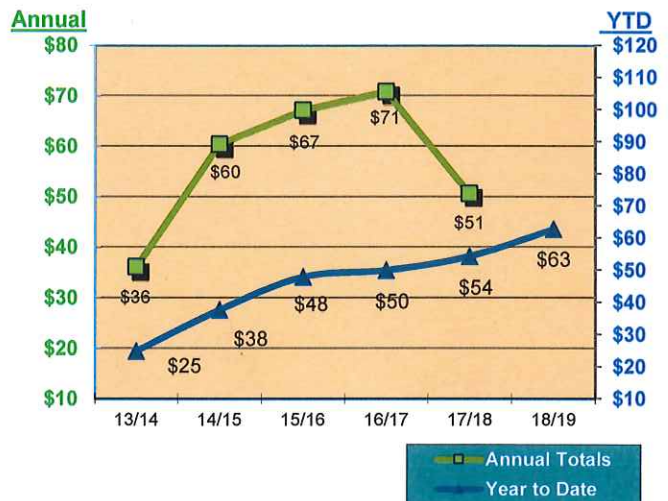
* Year to Date - March 2019

Last Year	This Year	Change	% Change
\$54,301	\$62,734	\$8,433	15.5%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	July - June	Actual	% Change Prior Yr
October	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%
November	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%
December	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	November	\$4,667	15.1%
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	December	\$4,238	(5.0%)
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%	January	\$3,984	5.6%
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%	February	\$6,561	27.7%
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%	March	\$10,073	54.7%
July	\$9,499	17.6%	\$10,338	8.8%	N/A	N/A	April		
August	\$7,300	4.6%	\$8,157	11.7%	N/A	N/A	May		
September	\$5,908	2.4%	\$6,083	3.0%	N/A	N/A	June		
Total:	\$67,080	86.1%	\$70,780	5.5%	\$50,557	(28.6%)	*	\$62,734	15.5%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.