Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting November Occupancies

| Current Month - November 2021 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$431,360 | \$850,618 | \$419,258 | 97.2% | | | |

| | Mo | nthly | TOT | | | |
|-------------|--------------|-------|-----|-------|---|-----|
| \$2,200,000 | Prior Year | ge | | | | |
| \$1,900,000 | Current Year | | | 1 | - | |
| \$1,600,000 | | | | 1 | | |
| \$1,300,000 | | _/ | - | 1 | | |
| \$1,000,000 | | 1 | Ш | | | |
| \$700,000 | | | H | -11-1 | - | 1 0 |
| \$400,000 | | | | | | |
| | | | | | | |

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| Year to Date - November 2021 | | | | | | |
|------------------------------|--------------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$7,133,952 | \$11,687,284 | \$4,553,332 | 63.8% | | | |



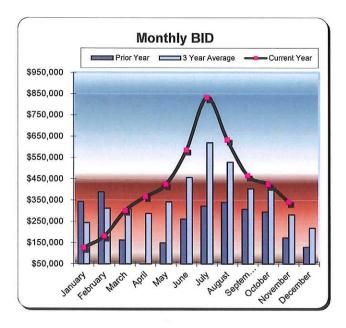
| | Calendar | Year 2018 | Calendar | Year 2019 | * Calenda | r Year 2020 | Calendar | Year 2021 |
|-----------|--------------|-----------|--------------|-----------|-------------|----------------|---------------------|-----------|
| | | % Change | | % Change | 9 | 6 Change Prior | | % Change |
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Yr | Actual | Prior Yr |
| January | \$735,174 | 11.7% | \$880,924 | 19.8% | \$855,088 | (2.9%) | \$316,101 | (63.0%) |
| February | \$865,520 | 12.2% | \$919,887 | 6.3% | \$969,847 | 5.4% | \$451,601 | (53.4%) |
| March | \$1,136,027 | 14.0% | \$1,156,110 | 1.8% | \$405,254 | (65.0%) | \$752,758 | 85.8% |
| April | \$1,079,376 | 14.3% | \$1,113,514 | 3.2% | \$125,585 | (88.7%) | \$913,554 | 627.4% |
| May | \$1,077,590 | 17.1% | \$1,134,945 | 5.3% | \$370,819 | (67.3%) | \$1,058,020 | 185.3% |
| June | \$1,273,482 | 19.1% | \$1,307,538 | 2.7% | \$687,687 | (47.4%) | \$1,461,705 | 112.6% |
| July | \$1,728,739 | 19.9% | \$1,762,166 | 1.9% | \$840,251 | (52.3%) | \$2,081,013 | 147.7% |
| August | \$1,536,379 | 27.4% | \$1,534,018 | (0.2%) | \$881,981 | (42.5%) | \$1,582,539 | 79.4% |
| September | \$1,104,493 | 12.6% | \$1,091,400 | (1.2%) | \$806,880 | (26.1%) | \$1,160,301 | 43.8% |
| October | \$1,134,974 | 12.6% | \$1,192,539 | 5.1% | \$759,200 | (36.3%) | \$1,059,075 | 39.5% |
| November | \$913,205 | 25.0% | \$826,989 | (9.4%) | \$431,360 | (47.8%) | \$850,618 | 97.2% |
| December | \$770,975 | 19.4% | \$739,955 | (4.0%) | \$321,448 | (56.6%) | #1/#22/ F1/#1/#1/#1 | |
| Total: | \$13,355,933 | 17.4% | \$13,659,984 | 2.3% | \$7,455,400 | (45.4%) | \$11,687,284 | 63.8% |

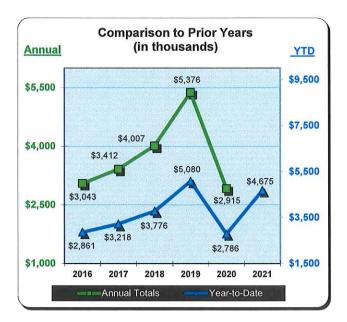
^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

| Current Month - November 2021 | | | | | | |
|-------------------------------|-----------|-----------|----------|--|--|--|
| Last Year | This Year | Change | % Change | | | |
| \$172,545 | \$340,247 | \$167,703 | 97.2% | | | |

| Year to Date - November 2021 | | | | | |
|------------------------------|-------------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$2,785,935 | \$4,674,973 | \$1,889,038 | 67.8% | | |





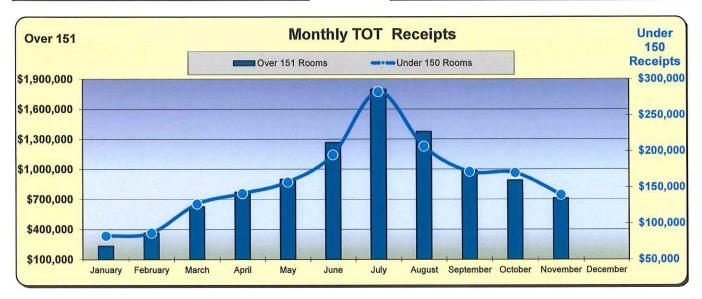
| | Calendar Year 2018 | | Calendar Year 2019 | | * Calendar Year 2020 | | Calendar Year 2021 | |
|-----------|--------------------|----------------------|--------------------|----------------------|----------------------|----------------------|--------------------|----------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$220,855 | 11.8% | \$264,365 | 19.7% | \$342,037 | 29.4% | \$126,441 | (63.0%) |
| February | \$259,657 | 12.2% | \$367,956 | 41.7% | \$387,940 | 5.4% | \$180,696 | (53.4%) |
| March | \$340,898 | 14.1% | \$462,449 | 35.7% | \$162,101 | (65.0%) | \$301,104 | 85.8% |
| April | \$323,814 | 14.3% | \$445,406 | 37.6% | \$50,233 | (88.7%) | \$365,422 | 627.5% |
| May | \$323,277 | 17.1% | \$453,978 | 40.4% | \$148,328 | (67.3%) | \$423,209 | 185.3% |
| June | \$382,046 | 19.1% | \$523,008 | 36.9% | \$260,883 | (50.1%) | \$584,681 | 124.1% |
| July | \$518,623 | 19.9% | \$704,866 | 35.9% | \$321,613 | (54.4%) | \$832,407 | 158.8% |
| August | \$460,919 | 27.4% | \$613,607 | 33.1% | \$338,437 | (44.8%) | \$633,015 | 87.0% |
| September | \$331,351 | 12.6% | \$436,560 | 31.8% | \$307,681 | (29.5%) | \$464,120 | 50.8% |
| October | \$340,496 | 12.6% | \$477,016 | 40.1% | \$294,136 | (38.3%) | \$423,630 | 44.0% |
| November | \$273,963 | 25.1% | \$330,796 | 20.7% | \$172,545 | (47.8%) | \$340,247 | 97.2% |
| December | \$231,292 | 19.4% | \$295,982 | 28.0% | \$128,578 | (56.6%) | 8 | |
| Total: | \$4,007,192 | 17.5% | \$5,375,992 | 34.2% | \$2,914,514 | (45.8%) | \$4,674,973 | 67.8% |

^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

| Hotels Over 151 Rooms | | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|--|
| Current Month - November 2021 | | | | | | | |
| Last Year | This Year | <u>Change</u> | % Change | | | | |
| \$358,950 | \$710,862 | \$351,912 | 98.0% | | | | |

| | Hotels Under | r 150 Room | s | | | |
|-------------------------------|--------------|---------------|----------|--|--|--|
| Current Month - November 2021 | | | | | | |
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$72,411 | \$139,757 | \$67,346 | 93.0% | | | |



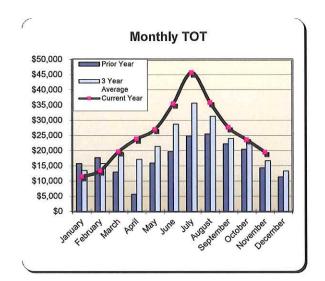
| | | * Calenda | r Year 2020 | | Calendar Year 2021 | | | |
|-----------|-------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
| | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr |
| January | \$710,881 | (5.2%) | \$144,207 | 10.1% | \$233,494 | (67.2%) | \$82,607 | (42.7%) |
| February | \$821,521 | 5.4% | \$148,326 | 5.8% | \$364,832 | (55.6%) | \$86,769 | (41.5%) |
| March | \$321,725 | (66.8%) | \$83,529 | (55.3%) | \$625,872 | 94.5% | \$126,885 | 51.9% |
| April | \$72,912 | (92.3%) | \$52,673 | (68.5%) | \$772,178 | 959.1% | \$141,375 | 168.4% |
| May | \$261,714 | (73.2%) | \$109,105 | (31.7%) | \$900,514 | 244.1% | \$157,506 | 44.4% |
| June | \$551,843 | (50.4%) | \$135,845 | (30.6%) | \$1,266,788 | 129.6% | \$194,917 | 43.5% |
| July | \$697,496 | (53.7%) | \$142,755 | (44.1%) | \$1,798,518 | 157.9% | \$282,495 | 97.9% |
| August | \$732,261 | (45.0%) | \$149,720 | (26.6%) | \$1,375,599 | 87.9% | \$206,940 | 38.2% |
| September | \$664,640 | (28.7%) | \$142,239 | (10.5%) | \$988,378 | 48.7% | \$171,924 | 20.9% |
| October | \$638,721 | (37.1%) | \$120,478 | (32.1%) | \$888,826 | 39.2% | \$170,249 | 41.3% |
| November | \$358,950 | (48.4%) | \$72,411 | (44.7%) | \$710,862 | 98.0% | \$139,757 | 93.0% |
| December | \$241,402 | (60.4%) | \$80,046 | (38.7%) | * | | | |
| Total: | \$6,074,067 | (47.7%) | \$1,381,333 | (32.2%) | \$9,925,861 | 70.2% | \$1,761,423 | 35.4% |

^{*} Springhill Suites did not pay February 2020 BID + TOT

Sunset Beach Hotels

| Curr | ent Month - | November 2021 | | |
|-----------|-------------|---------------|----------|--|
| Last Year | This Year | <u>Change</u> | % Change | |
| \$14,336 | \$19,493 | \$5,156 | 36.0% | |

| Year to Date - November 2021 | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$194,843 | \$283,020 | \$88,176 | 45.3% | | | |



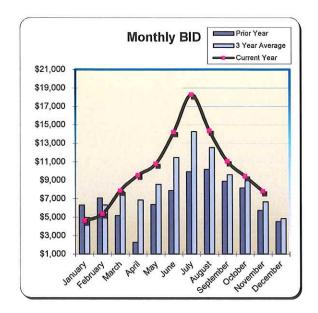


| | Calendar Year 2018 % Change | | Calendar Year 2019 % Change | | Calendar Year 2020 % Change | | Calendar Year 2021 % Change | |
|-----------|--------------------------------|----------|--------------------------------|----------|--------------------------------|----------|--------------------------------|----------|
| | Actual | Prior Yr |
| January | \$12,580 | 3.0% | \$13,281 | 5.6% | \$15,759 | 18.7% | \$11,495 | (27.1%) |
| February | \$17,129 | 13.0% | \$16,403 | (4.2%) | \$17,682 | 7.8% | \$13,369 | (24.4%) |
| March | \$21,706 | 1.1% | \$25,183 | 16.0% | \$12,907 | (48.8%) | \$19,636 | 52.1% |
| April | \$19,808 | 10.1% | \$21,986 | 11.0% | \$5,655 | (74.3%) | \$23,819 | 321.2% |
| May | \$21,552 | 27.2% | \$21,235 | (1.5%) | \$15,908 | (25.1%) | \$26,968 | 69.5% |
| June | \$28,086 | 23.8% | \$30,893 | 10.0% | \$19,722 | (36.2%) | \$35,478 | 79.9% |
| July | \$38,050 | 20.2% | \$36,438 | (4.2%) | \$24,808 | (31.9%) | \$45,669 | 84.1% |
| August | \$31,197 | 28.2% | \$32,692 | 4.8% | \$25,455 | (22.1%) | \$35,882 | 41.0% |
| September | \$21,266 | 8.0% | \$22,211 | 4.4% | \$22,190 | (0.1%) | \$27,626 | 24.5% |
| October | \$20,187 | 9.3% | \$24,678 | 22.2% | \$20,420 | (17.3%) | \$23,584 | 15.5% |
| November | \$15,555 | 19.4% | \$16,201 | 4.2% | \$14,336 | (11.5%) | \$19,493 | 36.0% |
| December | \$14,126 | (7.2%) | \$14,525 | 2.8% | \$11,330 | (22.0%) | | |
| Total: | \$261,244 | 14.1% | \$275,726 | 5.5% | \$206,173 | (25.2%) | \$283,020 | 45.3% |

Sunset Beach Hotels

| Curr | ent Month - | November 2021 | | | |
|-----------|-------------|---------------|----------|--|--|
| Last Year | This Year | Change | % Change | | |
| \$5,735 | \$7,797 | \$2,062 | 36.0% | | |

| Year to Date - November 2021 | | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | | |
| \$77,938 | \$113,208 | \$35,271 | 45.3% | | | | |





| | Calendar Year 2018 % Change | | * Calendar Year 2019 % Change | | Calendar Year 2020 % Change | | Calendar Year 2021 % Change | |
|-----------|--------------------------------|----------|----------------------------------|----------|--------------------------------|----------|--------------------------------|----------|
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| January | \$3,774 | 12.6% | \$3,984 | 5.6% | \$6,304 | 58.2% | \$4,598 | (27.1%) |
| February | \$5,139 | 32.9% | \$6,561 | 27.7% | \$7,073 | 7.8% | \$5,348 | (24.4%) |
| March | \$6,512 | 8.1% | \$10,073 | 54.7% | \$5,163 | (48.7%) | \$7,854 | 52.1% |
| April | \$5,942 | 2.1% | \$8,794 | 48.0% | \$2,262 | (74.3%) | \$9,528 | 321.2% |
| May | \$6,466 | 13.2% | \$8,494 | 31.4% | \$6,363 | (25.1%) | \$10,787 | 69.5% |
| June | \$8,426 | 13.7% | \$12,357 | 46.7% | \$7,889 | (36.2%) | \$14,191 | 79.9% |
| July | \$11,415 | 10.4% | \$14,575 | 27.7% | \$9,923 | (31.9%) | \$18,268 | 84.1% |
| August | \$9,359 | 14.7% | \$13,077 | 39.7% | \$10,182 | (22.1%) | \$14,353 | 41.0% |
| September | \$6,380 | 4.9% | \$8,885 | 39.3% | \$8,876 | (0.1%) | \$11,050 | 24.5% |
| October | \$6,056 | 4.7% | \$9,871 | 63.0% | \$8,168 | (17.3%) | \$9,434 | 15.5% |
| November | \$4,667 | 15.1% | \$6,480 | 38.9% | \$5,735 | (11.5%) | \$7,797 | 36.0% |
| December | \$4,238 | (5.0%) | \$5,810 | 37.1% | \$4,532 | (22.0%) | 20 1900 | |
| Total: | \$78,373 | 10.3% | \$108,963 | 39.0% | \$82,469 | (24.3%) | \$113,208 | 45.3% |

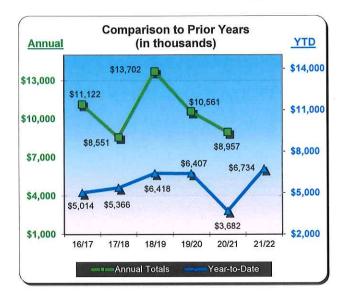
^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

Huntington Beach Hotels

| Current Month - November 2021 | | | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | | | |
| \$431,360 | \$850,618 | \$419,258 | 97.2% | | | | | |

| \$2,300,000 | | | | |
|-------------|--------------------|----------------|------------|-----|
| \$2,100,000 | | Prior Year | 72-11-11-1 | |
| \$1,900,000 | | 3 Year Average | | |
| \$1,700,000 | — | Current Year | | |
| \$1,500,000 | 1 | | | |
| \$1,300,000 | | | | -1- |
| \$1,100,000 | | | | _ 1 |
| \$900,000 | | | | |
| \$700,000 | | | | |
| \$500,000 | | | | |
| \$300,000 | | | | |
| 0400,000 | | | | |
| | gust Otober Otober | | | 77. |

| Year to Date - November 2021 | | | | | | | |
|------------------------------|-------------|---------------|----------|--|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | | |
| \$3,681,992 | \$6,733,546 | \$3,051,554 | 82.9% | | | | |

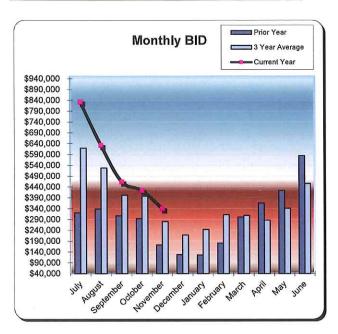


| | Fiscal Year | 2018/2019 | * Fiscal Yea | r 2019/2020 | Fiscal Year | 2020/2021 | Fiscal Yea | r 2021/2022 |
|-----------|--------------|-----------|--------------|-------------|-------------|-----------|-------------|-------------|
| | | % Change | | % Change | | % Change | | % Change |
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$1,728,739 | 19.9% | \$1,762,166 | 1.9% | \$840,251 | (52.3%) | \$2,081,013 | 147.7% |
| August | \$1,536,379 | 27.4% | \$1,534,018 | (0.2%) | \$881,981 | (42.5%) | \$1,582,539 | 79.4% |
| September | \$1,104,493 | 12.6% | \$1,091,400 | (1.2%) | \$769,200 | (29.5%) | \$1,160,301 | 50.9% |
| October | \$1,134,974 | 12.6% | \$1,192,539 | 5.1% | \$759,200 | (36.3%) | \$1,059,075 | 39.5% |
| November | \$913,205 | 25.1% | \$826,989 | (9.4%) | \$431,360 | (47.8%) | \$850,618 | 97.2% |
| December | \$770,975 | 19.4% | \$739,955 | (4.0%) | \$321,448 | (56.6%) | | |
| January | \$880,924 | 19.8% | \$855,088 | (2.9%) | \$316,101 | (63.0%) | | |
| February | \$919,887 | 6.3% | \$969,847 | 5.4% | \$451,601 | (53.4%) | | |
| March | \$1,156,110 | 1.8% | \$405,254 | (65.0%) | \$752,758 | 85.8% | | |
| April | \$1,113,514 | 3.2% | \$125,585 | (88.7%) | \$913,554 | 627.4% | | |
| May | \$1,134,945 | 5.3% | \$370,819 | (67.3%) | \$1,058,020 | 185.3% | | |
| June | \$1,307,538 | 2.7% | \$687,687 | (47.4%) | \$1,461,705 | 112.6% | | |
| Total: | \$13,701,682 | 60.2% | \$10,561,347 | (22.9%) | \$8,957,178 | (15.2%) | \$6,733,546 | 82.9% |
| | | | | | | | | |

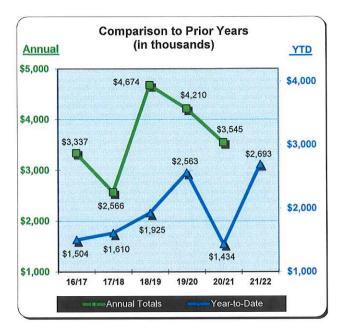
^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels

| Current Month - November 2021 | | | | | | | | |
|-------------------------------|-----------|-----------|----------|--|--|--|--|--|
| Last Year | This Year | Change | % Change | | | | | |
| \$172,545 | \$340,247 | \$167,703 | 97.2% | | | | | |



| Year to Date - November 2021 | | | | | | | | |
|------------------------------|-------------|---------------|----------|--|--|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | | | |
| \$1,434,412 | \$2,693,420 | \$1,259,008 | 87.8% | | | | | |



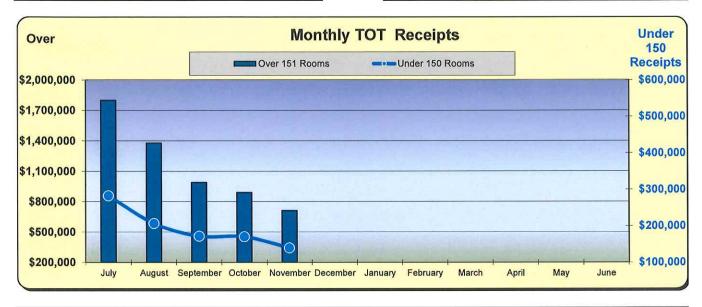
| | Fiscal Yea | r 2018/2019 % Change | * Fiscal Yea | r 2019/2020 % Change | Fiscal Yea | r 2020/2021 % Change | Fiscal Yea | r 2021/2022 % Change |
|-----------|-------------|-------------------------|--------------|-------------------------|-------------|-------------------------|-------------|-------------------------|
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$518,623 | 19.9% | \$704,866 | 35.9% | \$321,613 | (54.4%) | \$832,407 | 158.8% |
| August | \$460,919 | 27.4% | \$613,607 | 33.1% | \$338,437 | (44.8%) | \$633,015 | 87.0% |
| September | \$331,351 | 12.6% | \$436,560 | 31.8% | \$307,681 | (29.5%) | \$464,120 | 50.8% |
| October | \$340,496 | 12.6% | \$477,016 | 40.1% | \$294,136 | (38.3%) | \$423,630 | 44.0% |
| November | \$273,963 | 25.1% | \$330,796 | 20.7% | \$172,545 | (47.8%) | \$340,247 | 97.2% |
| December | \$231,292 | 19.4% | \$295,982 | 28.0% | \$128,578 | (56.6%) | | |
| January | \$264,365 | 19.7% | \$342,037 | 29.4% | \$126,441 | (63.0%) | | |
| February | \$367,956 | 41.7% | \$387,940 | 5.4% | \$180,696 | (53.4%) | | |
| March | \$462,449 | 35.7% | \$162,101 | (65.0%) | \$301,104 | 85.8% | | |
| April | \$445,406 | 37.6% | \$50,233 | (88.7%) | \$365,422 | 627.5% | | |
| May | \$453,978 | 40.4% | \$148,328 | (67.3%) | \$423,209 | 185.3% | | |
| June | \$523,008 | 36.9% | \$260,883 | (50.1%) | \$584,681 | 124.1% | | |
| Total: | \$4,673,808 | 82.2% | \$4,210,352 | (9.9%) | \$3,544,543 | (15.8%) | \$2,693,420 | 87.8% |

^{*} Springhill Suites did not pay February 2020 BID + TOT

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting November Occupancies

| | Hotels Over | 151 Rooms | |
|-----------|--------------------|-----------|----------|
| Curr | ent Month - | November | 2021 |
| Last Year | This Year | Change | % Change |
| \$358,950 | \$710,862 | \$351,912 | 98.0% |

| Hotels Under 150 Rooms | | | | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|--|--|--|
| Current Month - November 2021 | | | | | | | | | |
| Last Year | This Year | <u>Change</u> | % Change | | | | | | |
| \$72,411 | \$139,757 | \$67,346 | 93.0% | | | | | | |

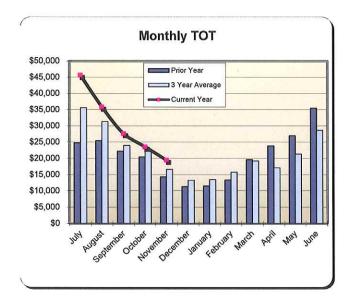


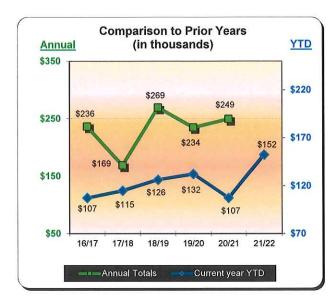
| | | Fiscal Year 2 | 2020/2021 | | Fiscal Year 2021/2022 | | | | |
|-----------|-------------------|----------------------|--------------------|-------------|-----------------------|----------------------|--------------------|----------------------|--|
| | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr | |
| July | \$697,496 | (53.7%) | \$142,755 | (44.1%) | \$1,798,518 | 157.9% | \$282,495 | 97.9% | |
| August | \$732,261 | (45.0%) | \$149,720 | (26.6%) | \$1,375,599 | 87.9% | \$206,940 | 38.2% | |
| September | \$664,640 | (28.7%) | \$104,559 | (34.2%) | \$988,378 | 48.7% | \$171,924 | 64.4% | |
| October | \$638,721 | (37.1%) | \$120,478 | (32.1%) | \$888,826 | 39.2% | \$170,249 | 41.3% | |
| November | \$358,950 | (48.4%) | \$72,411 | (44.7%) | \$710,862 | 98.0% | \$139,757 | 93.0% | |
| December | \$241,402 | (60.4%) | \$80,046 | (38.7%) | | | | | |
| January | \$233,494 | (67.2%) | \$82,607 | (42.7%) | | | | | |
| February | \$364,832 | (55.6%) | \$86,769 | (41.5%) | | | | | |
| March | \$625,872 | 94.5% | \$126,885 | 51.9% | | | | | |
| April | \$772,178 | 959.1% | \$141,375 | 168.4% | | | | | |
| May | \$900,514 | 244.1% | \$157,506 | 44.4% | | | | | |
| June | \$1,266,788 | 129.6% | \$194,917 | 43.5% | | | | | |
| Total: | \$7,497,149 | (15.1%) | \$1,460,028 | (15.7%) | \$5,762,183 | 86.4% | \$971,364 | 64.7% | |

Sunset Beach Hotels

| Current Month - November 2021 | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$14,336 | \$19,493 | \$5,156 | 36.0% | | | |

| Year to Date - November 2021 | | | | | | |
|------------------------------|-----------|----------|----------|--|--|--|
| Last Year | This Year | Change | % Change | | | |
| \$107,209 | \$152,253 | \$45,044 | 42.0% | | | |



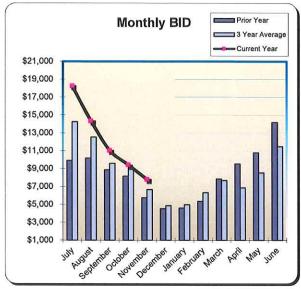


| | Fiscal Year 2018/2019 | | Fiscal Year | Fiscal Year 2019/2020 | | Fiscal Year 2020/2021 | | r 2021/2022 |
|-----------|-----------------------|----------------|-------------|-----------------------|-----------|-----------------------|-----------|-------------|
| | 9 | 6 Change Prior | % Change | | % Change | | % Change | |
| | Actual | Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| July | \$38,050 | 10.4% | \$36,438 | (4.2%) | \$24,808 | (31.9%) | \$45,669 | 84.1% |
| August | \$31,197 | 14.7% | \$32,692 | 4.8% | \$25,455 | (22.1%) | \$35,882 | 41.0% |
| September | \$21,266 | 4.9% | \$22,211 | 4.4% | \$22,190 | (0.1%) | \$27,626 | 24.5% |
| October | \$20,187 | 4.7% | \$24,678 | 22.2% | \$20,420 | (17.3%) | \$23,584 | 15.5% |
| November | \$15,555 | 15.1% | \$16,201 | 4.2% | \$14,336 | (11.5%) | \$19,493 | 36.0% |
| December | \$14,126 | (5.0%) | \$14,525 | 2.8% | \$11,330 | (22.0%) | 100 | |
| January | \$13,281 | 5.6% | \$15,759 | 18.7% | \$11,495 | (27.1%) | | |
| February | \$16,403 | (4.2%) | \$17,682 | 7.8% | \$13,369 | (24.4%) | | |
| March | \$25,183 | 16.0% | \$12,907 | (48.8%) | \$19,636 | 52.1% | | |
| April | \$21,986 | 11.0% | \$5,655 | (74.3%) | \$23,819 | 321.2% | | |
| May | \$21,235 | (1.5%) | \$15,908 | (25.1%) | \$26,968 | 69.5% | | |
| June | \$30,893 | 10.0% | \$19,722 | (36.2%) | \$35,478 | 79.9% | | |
| Total: | \$269,364 | 59.8% | \$234,378 | (13.0%) | \$249,305 | 6.4% | \$152,253 | 42.0% |

Sunset Beach Hotels

| Current Month - November 2021 | | | | | | | |
|-------------------------------|-----------|---------------|----------|--|--|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | | | |
| \$5,735 | \$7,797 | \$2,062 | 36.0% | | | | |

| Curi | ent wonth | - Novembe | r 2021 | Y | ear to Date - | November 2 | .021 |
|-----------|-----------|-----------|----------|-----------|---------------|------------|----------|
| Last Year | This Year | Change | % Change | Last Year | This Year | Change | % Change |
| \$5,735 | \$7,797 | \$2,062 | 36.0% | \$42,884 | \$60,902 | \$18,018 | 42.0% |
| | | | | | | | |





| | * Fiscal Yea | r 2018/2019 | Fiscal Yea | r 2019/2020 | Fiscal Yea | r 2020/2021 | Fiscal Yea | r 2021/2022 |
|-----------|--------------|----------------------|------------|----------------------|------------|----------------------|------------|----------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Astual | % Change Prior Yr | Antual | % Change Prior Yr |
| | Actual | FIIOTTI | Actual | PHOLIT | Actual | PHOLIT | Actual | PHOLIT |
| July | \$11,415 | 10.4% | \$14,575 | 27.7% | \$9,923 | (31.9%) | \$18,268 | 84.1% |
| August | \$9,359 | 14.7% | \$13,077 | 39.7% | \$10,182 | (22.1%) | \$14,353 | 41.0% |
| September | \$6,380 | 4.9% | \$8,885 | 39.3% | \$8,876 | (0.1%) | \$11,050 | 24.5% |
| October | \$6,056 | 4.7% | \$9,871 | 63.0% | \$8,168 | (17.3%) | \$9,434 | 15.5% |
| November | \$4,667 | 15.1% | \$6,480 | 38.9% | \$5,735 | (11.5%) | \$7,797 | 36.0% |
| December | \$4,238 | (5.0%) | \$5,810 | 37.1% | \$4,532 | (22.0%) | | |
| January | \$3,984 | 5.6% | \$6,304 | 58.2% | \$4,598 | (27.1%) | | |
| February | \$6,561 | 27.7% | \$7,073 | 7.8% | \$5,348 | (24.4%) | | |
| March | \$10,073 | 54.7% | \$5,163 | (48.8%) | \$7,854 | 52.1% | | |
| April | \$8,794 | 48.0% | \$2,262 | (74.3%) | \$9,528 | 321.2% | | |
| May | \$8,494 | 31.4% | \$6,363 | (25.1%) | \$10,787 | 69.5% | | |
| June | \$12,357 | 46.7% | \$7,889 | (36.2%) | \$14,191 | 79.9% | | |
| Total: | \$92,379 | 82.7% | \$93,751 | 1.5% | \$99,723 | 6.4% | \$60,902 | 42.0% |

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.