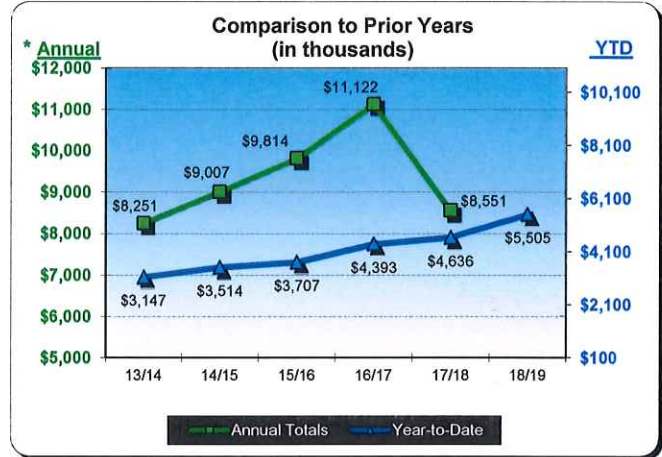
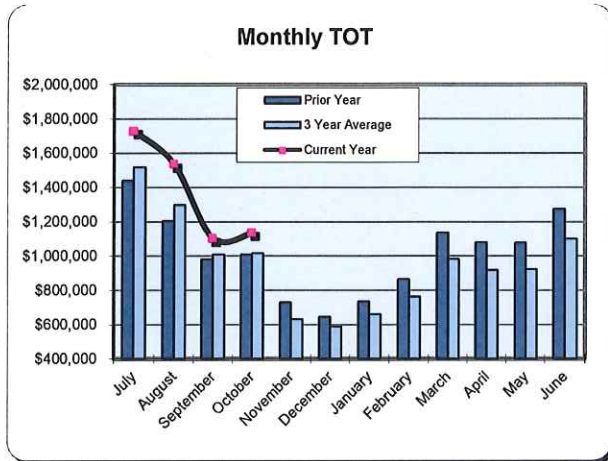


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2018			
Last Year	This Year	Change	% Change
\$1,007,991	\$1,134,974	\$126,982	12.6%

Year to Date - October 2018			
Last Year	This Year	Change	% Change
\$4,635,684	\$5,504,584	\$868,901	18.7%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%
November	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%
December	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	November		
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	December		
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	January		
May	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	February		
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	March		
July	\$1,387,825	16.6%	\$1,441,402	3.9%	N/A	N/A	April		
August	\$1,154,568	15.7%	\$1,205,677	4.4%	N/A	N/A	May		
September	\$944,255	21.9%	\$980,614	3.9%	N/A	N/A	June		
Total:	<u>\$9,813,572</u>	9.0%	<u>\$11,122,231</u>	13.3%	<u>\$8,551,103</u>	(23.1%)	*	<u>\$5,504,584</u>	18.7%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 3% Business Improvement Assessment District Reflecting October Occupancies

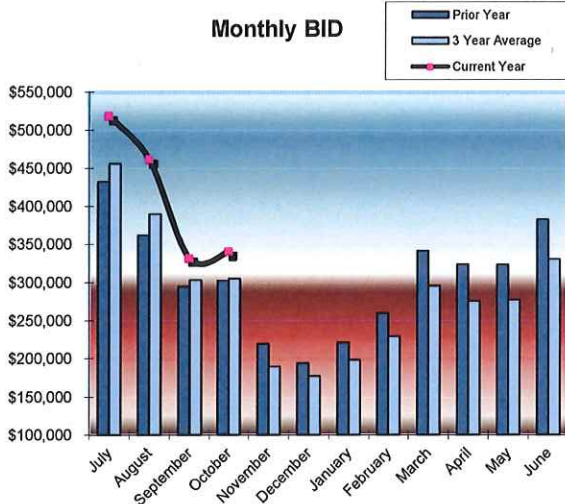
Current Month - October 2018

Last Year	This Year	Change	% Change
\$302,398	\$340,496	\$38,099	12.6%

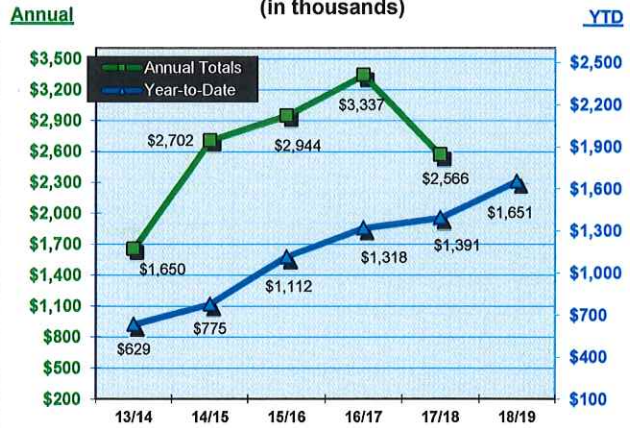
* Year to Date - October 2018

Last Year	This Year	Change	% Change
\$1,390,706	\$1,651,389	\$260,683	18.7%

Monthly BID



Comparison to Prior Years (in thousands)



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%
November	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%
December	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	November		
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	December		
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%	January		
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%	February		
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%	March		
July	\$416,350	16.6%	\$432,421	3.9%	N/A	N/A	April		
August	\$346,371	15.7%	\$361,703	4.4%	N/A	N/A	May		
September	\$283,277	21.9%	\$294,185	3.9%	N/A	N/A	June		
Total:	\$2,943,996	9.0%	\$3,336,693	13.3%	\$2,565,730	(23.1%)	*	\$1,651,389	18.7%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

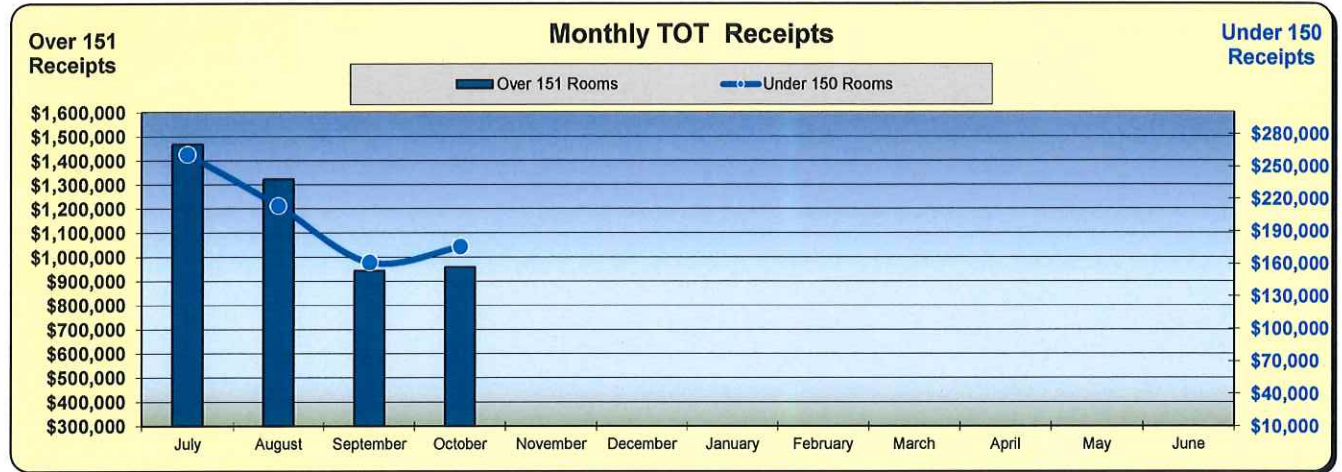
* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms			
Current Month - October 2018			
Last Year	This Year	Change	% Change
\$837,561	\$958,778	\$121,217	14.5%

Hotels Under 150 Rooms			
Current Month - October 2018			
Last Year	This Year	Change	% Change
\$170,430	\$176,196	\$5,766	3.4%



	Fiscal Year 2017/18				FY 18-19 July - June	Fiscal Year 2018/19			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
October	\$837,561	6.6%	\$170,430	40.7%	July	\$1,467,268	18.4%	\$261,471	29.7%
November	\$590,425	10.7%	\$139,872	61.2%	August	\$1,322,723	26.7%	\$213,656	32.0%
December	\$509,671	(2.8%)	\$135,975	63.8%	September	\$943,160	13.8%	\$161,332	6.4%
January	\$592,902	3.3%	\$142,273	68.2%	October	\$958,778	14.5%	\$176,196	3.4%
February	\$714,044	4.8%	\$151,477	67.8%	November				
March	\$947,628	9.4%	\$188,399	44.9%	December				
April	\$911,895	10.1%	\$167,481	43.5%	January				
May	\$911,337	14.0%	\$166,253	37.9%	February				
June	\$1,063,036	15.3%	\$210,447	42.6%	March				
July	N/A	N/A	N/A	N/A	April				
August	N/A	N/A	N/A	N/A	May				
September	N/A	N/A	N/A	N/A	June				
Total:	\$7,078,498	(26.5%)	\$1,472,605	(1.6%)		\$4,691,929	18.8%	\$812,655	18.5%

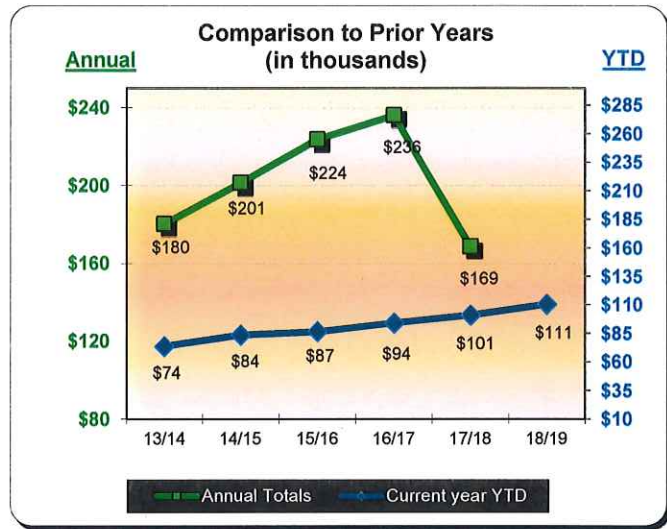
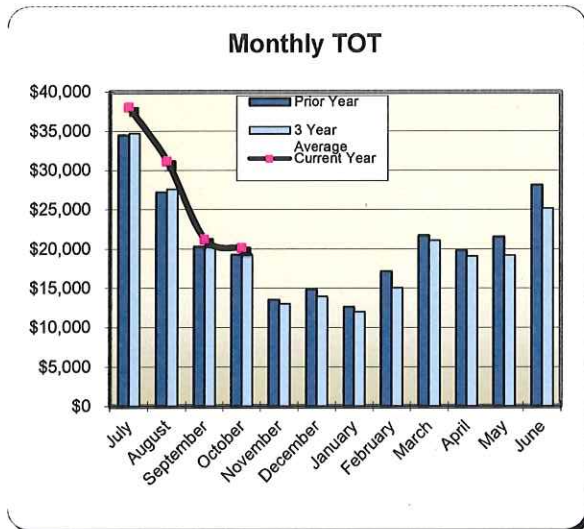
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2018			
Last Year	This Year	Change	% Change
\$19,276	\$20,187	\$912	4.7%

Year to Date - October 2018			
Last Year	This Year	Change	% Change
\$101,206	\$110,701	\$9,496	9.4%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$17,213	10.4%	\$18,469	7.3%	\$19,276	4.4%	July	\$38,050	10.4%
November	\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%
December	\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%
January	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%
February	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%	November		
March	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%	December		
April	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%	January		
May	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%	February		
June	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%	March		
July	\$31,662	17.6%	\$34,461	8.8%	N/A	N/A	April		
August	\$24,333	4.6%	\$27,189	11.7%	N/A	N/A	May		
September	\$19,693	2.4%	\$20,280	3.0%	N/A	N/A	June		
Total:	\$223,600	11.1%	\$235,936	5.5%	\$168,523	(28.6%)	*	\$110,701	9.4%

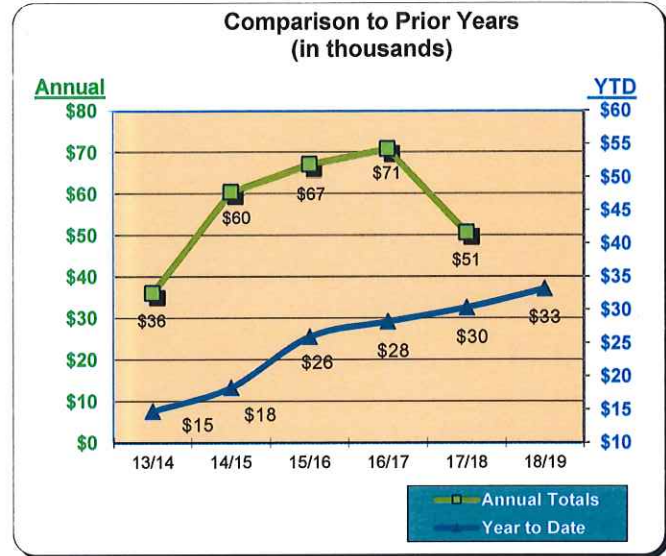
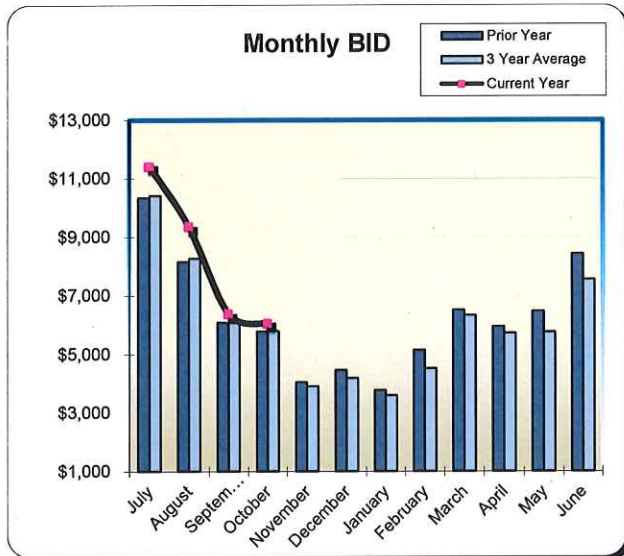
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Sunset Beach Hotels 3% Business Improvement Assessment District Reflecting October Occupancies

Current Month October 2018			
Last Year	This Year	Change	% Change
\$5,783	\$6,056	\$273	4.7%

* Year to Date - October 2018			
Last Year	This Year	Change	% Change
\$30,361	\$33,210	\$2,849	9.4%



	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%
November	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%
December	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	November		
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	December		
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%	January		
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%	February		
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%	March		
July	\$9,499	17.6%	\$10,338	8.8%	N/A	N/A	April		
August	\$7,300	4.6%	\$8,157	11.7%	N/A	N/A	May		
September	\$5,908	2.4%	\$6,083	3.0%	N/A	N/A	June		
Total:	\$67,080	86.1%	\$70,780	5.5%	\$50,557	(28.6%)	*	\$33,210	9.4%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.