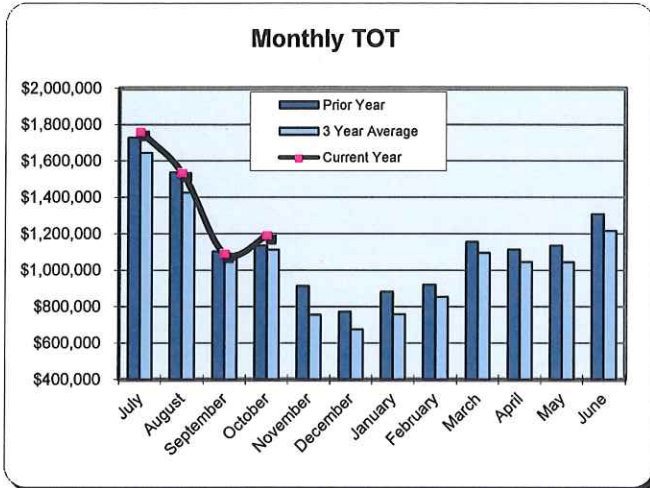


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2019			
Last Year	This Year	Change	% Change
\$1,134,974	\$1,192,539	\$57,565	5.1%

Year to Date - October 2019			
Last Year	This Year	Change	% Change
\$5,504,584	\$5,580,122	\$75,538	1.4%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,762,166	1.9%
November	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%	\$1,534,018	(0.2%)
December	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%	\$1,091,400	(1.2%)
January	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%	\$1,192,539	5.1%
February	\$771,406	18.0%	\$865,520	12.2%	November	\$913,205	25.1%		
March	\$996,174	21.8%	\$1,136,027	14.0%	December	\$770,975	19.4%		
April	\$944,727	29.5%	\$1,079,376	14.3%	January	\$880,924	19.8%		
May	\$920,196	19.2%	\$1,077,590	17.1%	February	\$919,887	6.3%		
June	\$1,069,331	11.2%	\$1,273,482	19.1%	March	\$1,156,110	1.8%		
July	\$1,441,402	3.9%	N/A	N/A	April	\$1,113,514	3.2%		
August	\$1,205,677	4.4%	N/A	N/A	May	\$1,134,945	5.3%		
September	\$980,614	3.9%	N/A	N/A	June	\$1,307,538	2.7%		
Total:	<u>\$11,122,231</u>	13.3%	<u>\$8,551,103</u>	(23.1%)	*	<u>\$13,701,682</u>	60.2%	<u>\$5,580,122</u>	1.4%

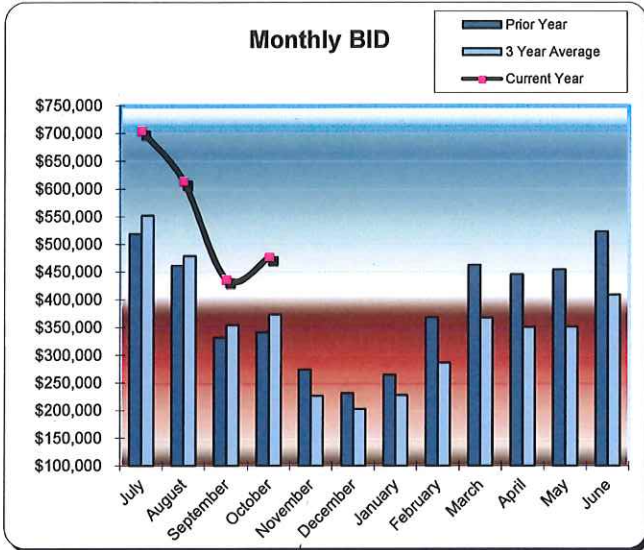
* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2019			
Last Year	This Year	Change	% Change
\$340,496	\$477,016	\$136,520	40.1%

* Year to Date - October 2019			
Last Year	This Year	Change	% Change
\$1,651,389	\$2,232,050	\$580,661	35.2%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%	\$704,866	35.9%
November	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%	\$613,607	33.1%
December	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%	\$436,560	31.8%
January	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%	\$477,016	40.1%
February	\$231,443	18.1%	\$259,657	12.2%	November	\$273,963	25.1%		
March	\$298,853	21.8%	\$340,898	14.1%	December	\$231,292	19.4%		
April	\$283,419	29.6%	\$323,814	14.3%	January	\$264,365	19.7%		
May	\$276,059	19.2%	\$323,277	17.1%	February	\$367,956	41.7%		
June	\$320,800	11.2%	\$382,046	19.1%	March	\$462,449	35.7%		
July	\$432,421	3.9%	N/A	N/A	April	\$445,406	37.6%		
August	\$361,703	4.4%	N/A	N/A	May	\$453,978	40.4%		
September	\$294,185	3.9%	N/A	N/A	June	\$523,008	36.9%		
Total:	\$3,336,693	13.3%	\$2,565,730	(23.1%)	*	\$4,673,808	82.2%	\$2,232,050	35.2%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

City of Huntington Beach

Transient Occupancy Tax Receipts Report

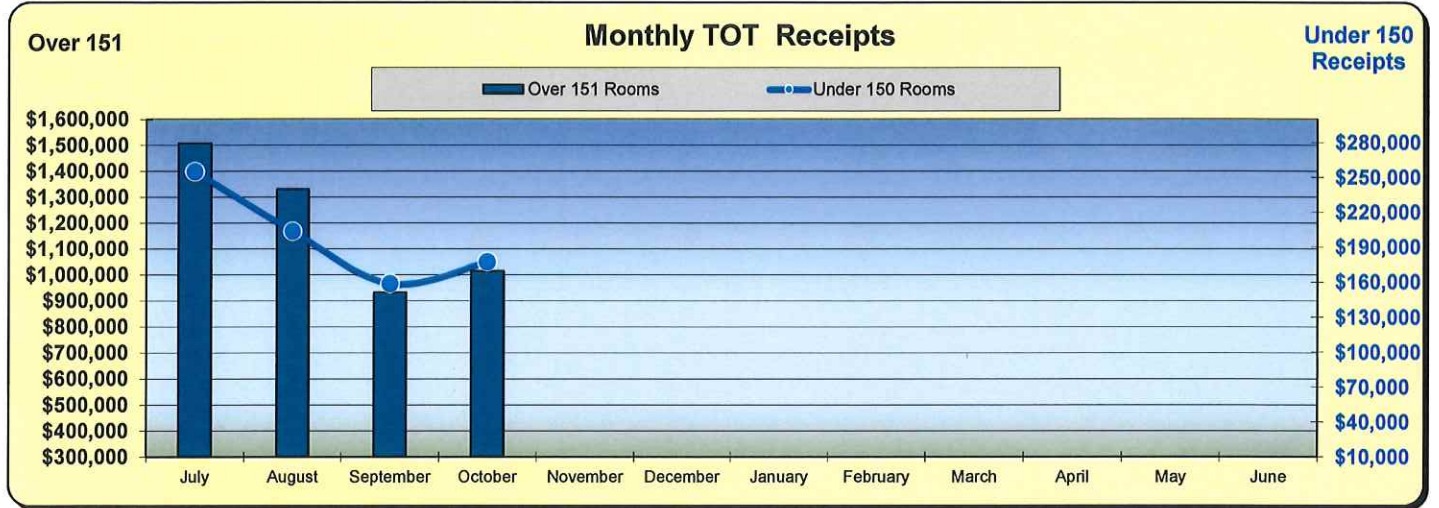
Fiscal Year 2019/20

Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms			
Current Month - October 2019			
Last Year	This Year	Change	% Change
\$958,778	\$1,015,002	\$56,224	5.9%

Hotels Under 150 Rooms			
Current Month - October 2019			
Last Year	This Year	Change	% Change
\$176,196	\$177,537	\$1,341	0.8%



FY 18-19 July - June	Fiscal Year 2018/19				FY 19-20 July - June	Fiscal Year 2019/20			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$1,467,268	18.4%	\$261,471	29.7%	July	\$1,506,869	2.7%	\$255,297	(2.4%)
August	\$1,322,723	26.7%	\$213,656	32.0%	August	\$1,330,096	0.6%	\$203,922	(4.6%)
September	\$943,160	13.8%	\$161,332	6.4%	September	\$932,430	(1.1%)	\$158,970	(1.5%)
October	\$958,778	14.5%	\$176,196	3.4%	October	\$1,015,002	5.9%	\$177,537	0.8%
November	\$773,356	31.0%	\$139,849	(0.0%)	November				
December	\$631,325	23.9%	\$139,649	2.7%	December				
January	\$749,976	26.5%	\$130,947	(8.0%)	January				
February	\$779,623	9.2%	\$140,264	(7.4%)	February				
March	\$969,373	2.3%	\$186,737	(0.9%)	March				
April	\$946,209	3.8%	\$167,304	(0.1%)	April				
May	\$975,140	7.0%	\$159,804	(3.9%)	May				
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June				
Total:	\$11,628,705	64.3%	\$2,072,977	40.8%		\$4,784,396	2.0%	\$795,726	-2.1%

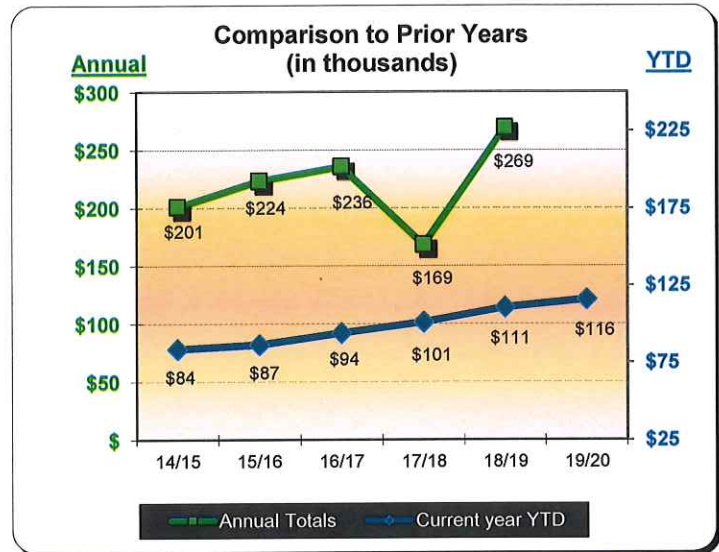
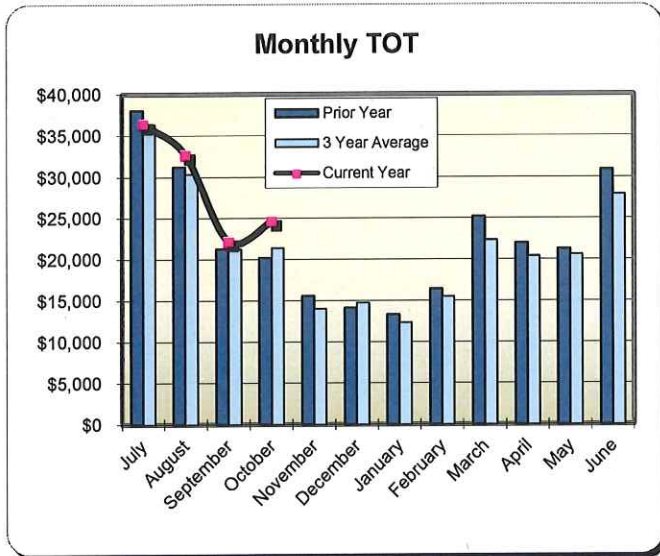
* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2019			
Last Year	This Year	Change	% Change
\$20,187	\$24,678	\$4,490	22.2%

Year to Date - October 2019			
Last Year	This Year	Change	% Change
\$110,701	\$116,019	\$5,318	4.8%



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	July - June	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$18,469	7.3%	\$19,276	4.4%	July	\$38,050	10.4%	\$36,438	(4.2%)
November	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%	\$32,692	4.8%
December	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%	\$22,211	4.4%
January	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%	\$24,678	22.2%
February	\$12,888	(15.0%)	\$17,129	32.9%	November	\$15,555	15.1%		
March	\$20,082	(6.5%)	\$21,706	8.1%	December	\$14,126	(5.0%)		
April	\$19,404	7.9%	\$19,808	2.1%	January	\$13,281	5.6%		
May	\$19,040	12.3%	\$21,552	13.2%	February	\$16,403	(4.2%)		
June	\$24,705	8.9%	\$28,086	13.7%	March	\$25,183	16.0%		
July	\$34,461	8.8%	N/A	N/A	April	\$21,986	11.0%		
August	\$27,189	11.7%	N/A	N/A	May	\$21,235	(1.5%)		
September	\$20,280	3.0%	N/A	N/A	June	\$30,893	10.0%		
Total:	<u>\$235,936</u>	5.5%	<u>\$168,523</u>	(28.6%)	*	<u>\$269,364</u>	59.8%	<u>\$116,019</u>	4.8%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting October Occupancies*

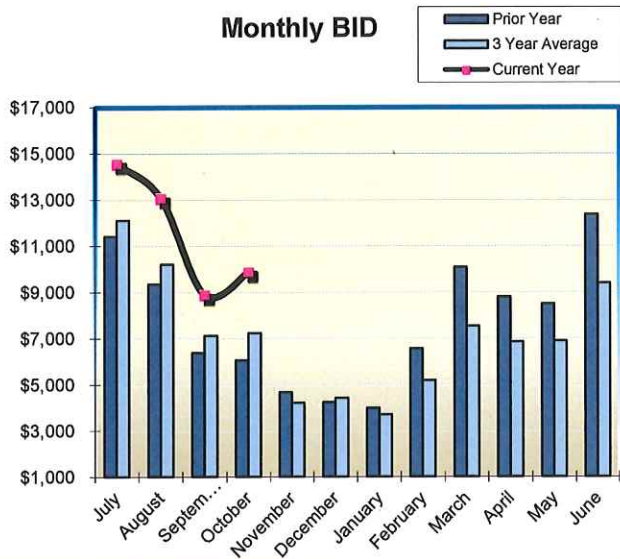
Current Month - October 2019

Last Year	This Year	Change	% Change
\$6,056	\$9,871	\$3,815	63.0%

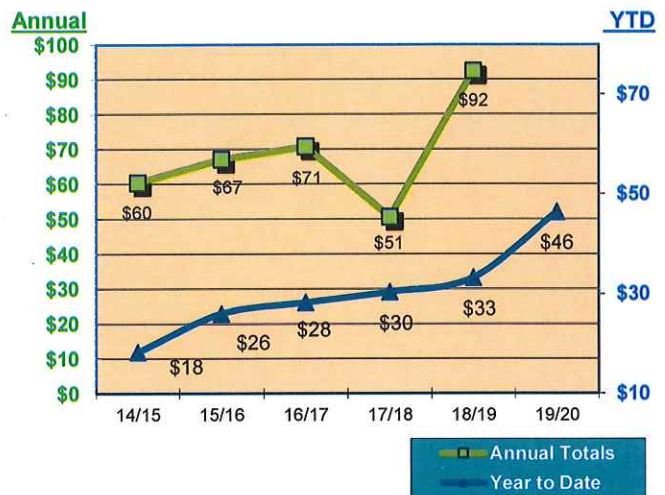
* Year to Date - October 2019

Last Year	This Year	Change	% Change
\$33,210	\$46,408	\$13,198	39.7%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Fiscal Year 2016/17		Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%
November	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%	\$13,077	39.7%
December	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%	\$8,885	39.3%
January	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%	\$9,871	63.0%
February	\$3,866	(15.0%)	\$5,139	32.9%	November	\$4,667	15.1%		
March	\$6,024	(6.5%)	\$6,512	8.1%	December	\$4,238	(5.0%)		
April	\$5,821	7.9%	\$5,942	2.1%	January	\$3,984	5.6%		
May	\$5,712	12.3%	\$6,466	13.2%	February	\$6,561	27.7%		
June	\$7,411	8.9%	\$8,426	13.7%	March	\$10,073	54.7%		
July	\$10,338	8.8%	N/A	N/A	April	\$8,794	48.0%		
August	\$8,157	11.7%	N/A	N/A	May	\$8,494	31.4%		
September	\$6,083	3.0%	N/A	N/A	June	\$12,357	46.7%		
Total:	\$70,780	5.5%	\$50,557	(28.6%)	*	\$92,379	82.7%	\$46,408	39.7%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

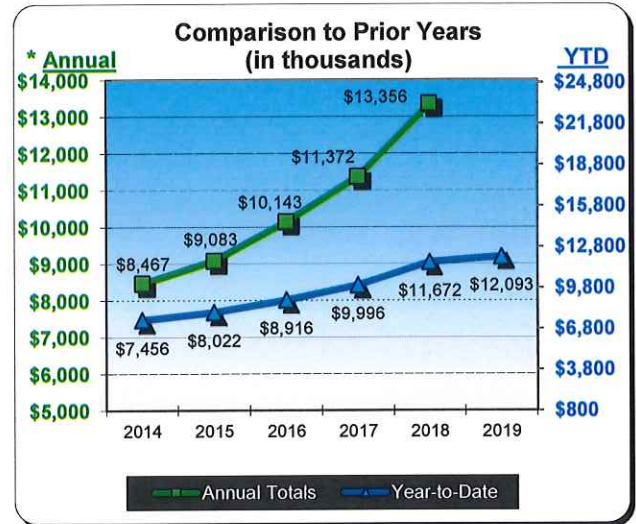
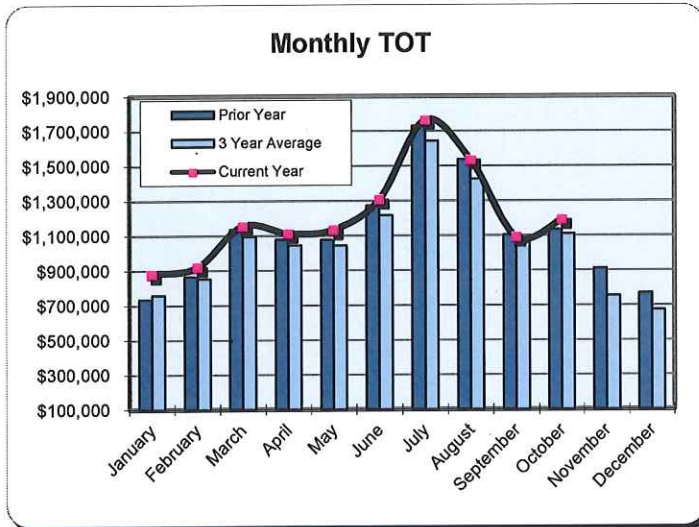
* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/2020

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2019			
Last Year	This Year	Change	% Change
\$1,134,974	\$1,192,539	\$57,565	5.1%

Year to Date - October 2019			
Last Year	This Year	Change	% Change
\$11,671,753	\$12,093,040	\$421,286	3.6%



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%
May	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%
July	\$1,387,825	16.6%	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%
August	\$1,154,568	15.7%	\$1,205,677	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)
September	\$944,255	21.9%	\$980,614	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)
October	\$906,771	21.9%	\$1,007,991	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%
November	\$620,314	14.2%	\$730,297	17.7%	\$913,205	25.1%		
December	\$607,198	17.3%	\$645,646	6.3%	\$770,975	19.4%		
Total:	\$10,143,047	11.7%	\$11,371,881	12.1%	\$13,355,933	17.4%	\$12,093,040	3.6%

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

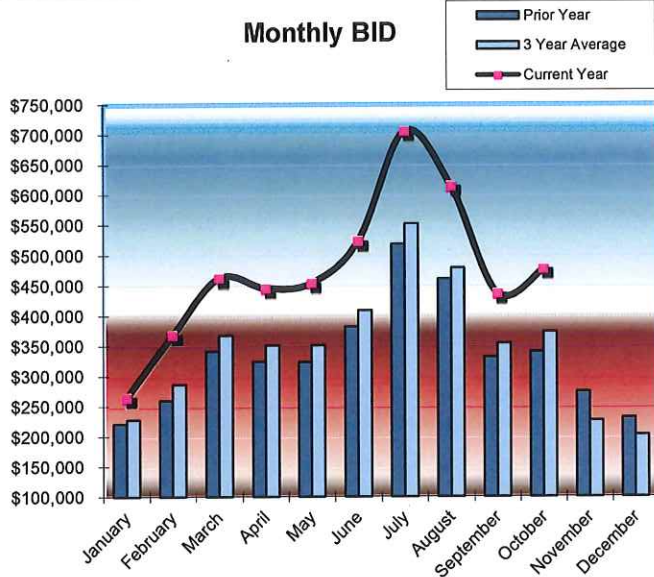
Current Month - October 2019

Last Year	This Year	Change	% Change
\$340,496	\$477,016	\$136,520	40.1%

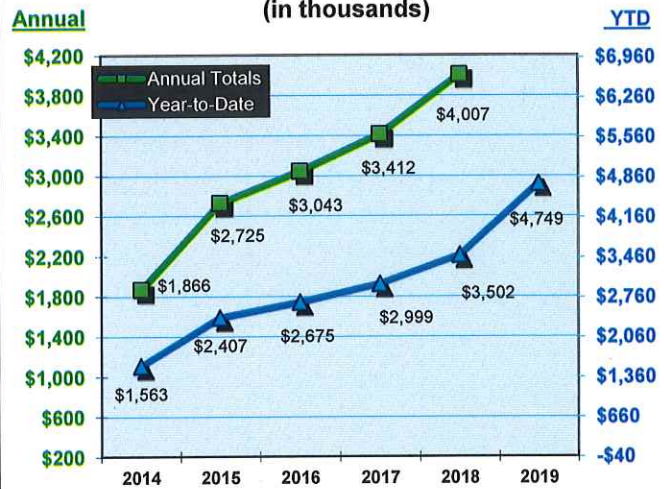
* Year to Date - October 2019

Last Year	This Year	Change	% Change
\$3,501,937	\$4,749,213	\$1,247,277	35.6%

Monthly BID



Comparison to Prior Years
(in thousands)



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%
July	\$416,350	16.6%	\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%
August	\$346,371	15.7%	\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%
September	\$283,277	21.9%	\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%
October	\$272,031	21.9%	\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%
November	\$186,094	14.2%	\$219,089	17.7%	\$273,963	25.1%	-	-
December	\$182,159	17.3%	\$193,696	6.3%	\$231,292	19.4%	-	-
Total:	\$3,042,838	11.7%	\$3,411,591	12.1%	\$4,007,192	17.5%	\$4,749,213	35.6%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

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City of Huntington Beach

Transient Occupancy Tax Receipts Report

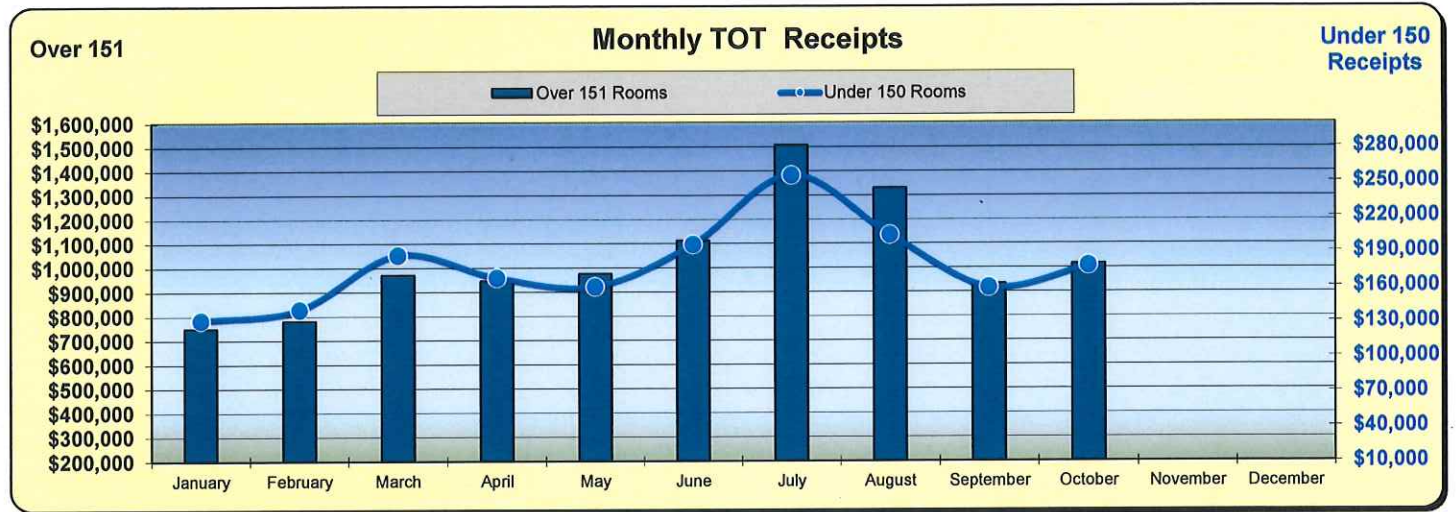
Fiscal Year 2019/20

Huntington Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms			
Current Month - October 2019			
Last Year	This Year	Change	% Change
\$958,778	\$1,015,002	\$56,224	5.9%

Hotels Under 150 Rooms			
Current Month - October 2019			
Last Year	This Year	Change	% Change
\$176,196	\$177,537	\$1,341	0.8%



	Calendar Year 2018				Calendar Year 2019	Calendar Year 2019			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$592,902	3.3%	\$142,273	68.2%	January	\$749,976	26.5%	\$130,947	(8.0%)
February	\$714,044	4.8%	\$151,477	67.8%	February	\$779,623	9.2%	\$140,264	(7.4%)
March	\$947,628	9.4%	\$188,399	44.9%	March	\$969,373	2.3%	\$186,737	(0.9%)
April	\$911,895	10.1%	\$167,481	43.5%	April	\$946,209	3.8%	\$167,304	(0.1%)
May	\$911,337	14.0%	\$166,253	37.9%	May	\$975,140	7.0%	\$159,804	(3.9%)
June	\$1,063,036	15.3%	\$210,447	42.6%	June	\$1,111,773	4.6%	\$195,765	(7.0%)
July	\$1,467,268	18.4%	\$261,471	29.7%	July	\$1,506,869	2.7%	\$255,297	(2.4%)
August	\$1,322,723	26.7%	\$213,656	32.0%	August	\$1,330,096	0.6%	\$203,922	(4.6%)
September	\$943,160	13.8%	\$161,332	6.4%	September	\$932,430	(1.1%)	\$158,970	(1.5%)
October	\$958,778	14.5%	\$176,196	3.4%	October	\$1,015,002	5.9%	\$177,537	0.8%
November	\$773,356	31.0%	\$139,849	(0.0%)	November				
December	\$631,325	23.9%	\$139,649	2.7%	December				
Total:	<u>\$11,237,451</u>	15.6%	<u>\$2,118,482</u>	28.3%		<u>\$10,316,491</u>	4.9%	<u>\$1,776,549</u>	-3.4%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

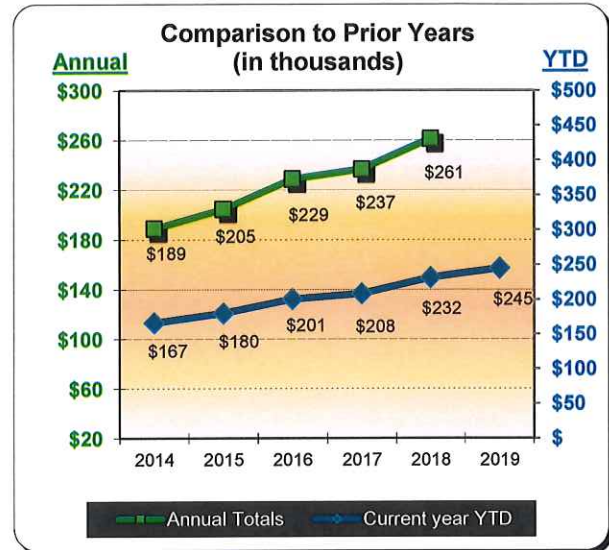
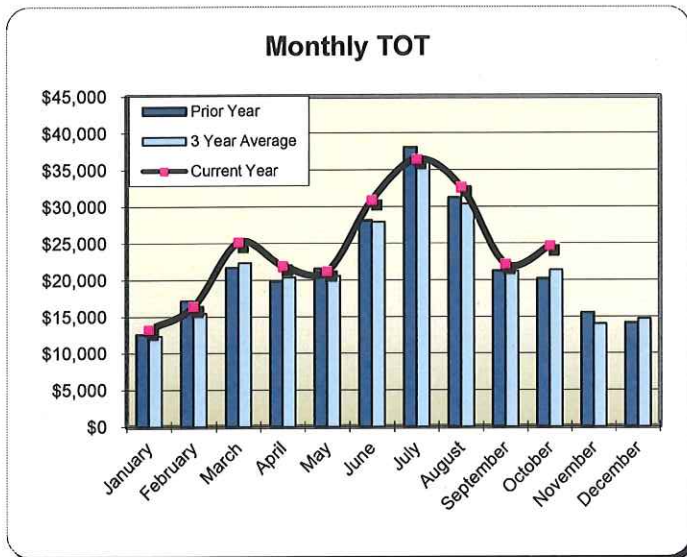
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2019			
Last Year	This Year	Change	% Change
\$20,187	\$24,678	\$4,490	22.2%

Year to Date - October 2019			
Last Year	This Year	Change	% Change
\$231,563	\$245,001	\$13,438	5.8%



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%
February	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)
March	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%
April	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%
May	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)
June	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%
July	\$31,662	17.6%	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)
August	\$24,333	4.6%	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%
September	\$19,693	2.4%	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%
October	\$18,469	7.3%	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%
November	\$13,025	4.1%	\$13,514	3.8%	\$15,555	15.1%		
December	\$15,223	29.9%	\$14,872	(2.3%)	\$14,126	(5.0%)		
Total:	\$228,873	11.9%	\$236,880	3.5%	\$261,244	10.3%	\$245,001	5.8%

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2019/20

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

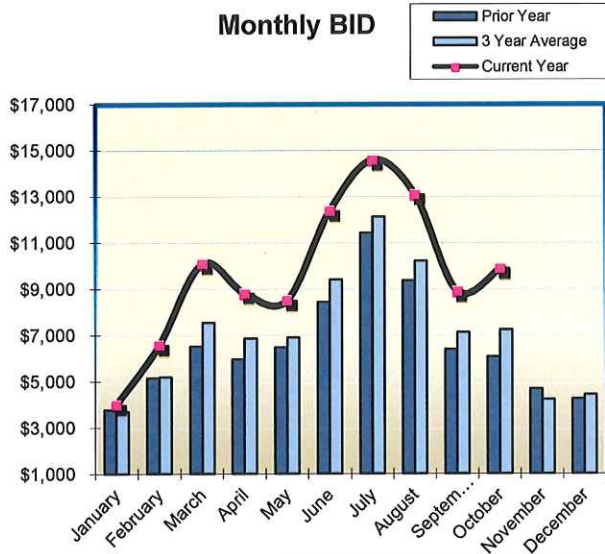
Current Month - October 2019

Last Year	This Year	Change	% Change
\$6,056	\$9,871	\$3,815	63.0%

* Year to Date - October 2019

Last Year	This Year	Change	% Change
\$69,469	\$96,672	\$27,204	39.2%

Monthly BID



**Comparison to Prior Years
(in thousands)**



	Calendar Year 2016		Calendar Year 2017		Calendar Year 2018		Calendar Year 2019	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%
July	\$9,499	17.6%	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%
August	\$7,300	4.6%	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%
September	\$5,908	2.4%	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%
October	\$5,541	7.3%	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%
November	\$3,908	4.1%	\$4,054	3.7%	\$4,667	15.1%		
December	\$4,567	29.9%	\$4,462	(2.3%)	\$4,238	(5.0%)		
Total:	\$68,662	11.9%	\$71,063	3.5%	\$78,373	10.3%	\$96,672	39.2%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.