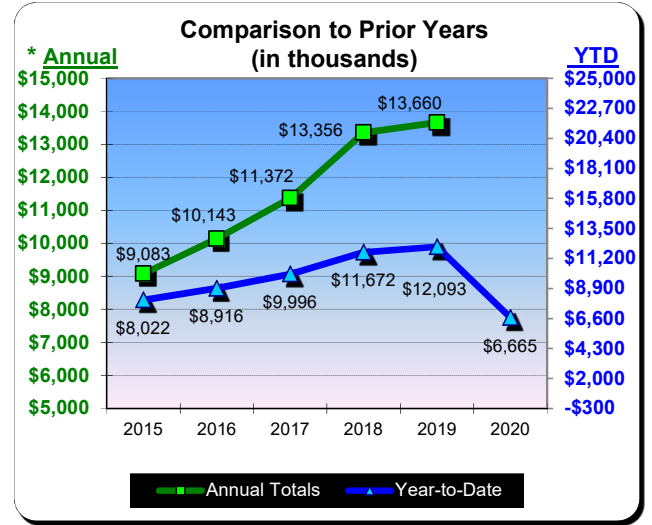
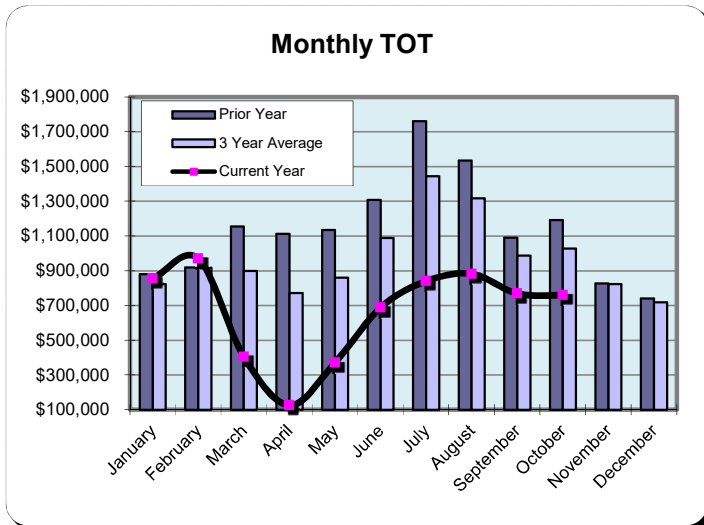


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/2021

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$1,192,539	\$759,200	(\$433,339)	(36.3%)

Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$12,093,040	\$6,664,912	(\$5,428,128)	(44.9%)



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$658,420	12.1%	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)
February	\$771,406	18.0%	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%
March	\$996,174	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)
April	\$944,727	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)
May	\$920,196	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)
June	\$1,069,331	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)
July	\$1,441,402	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
August	\$1,205,677	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)
September	\$980,614	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)
October	\$1,007,991	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)
November	\$730,297	17.7%	\$913,205	25.1%	\$826,989	(9.4%)		
December	\$645,646	6.3%	\$770,975	19.4%	\$739,955	(4.0%)		
Total:	<u>\$11,371,881</u>	12.1%	<u>\$13,355,933</u>	17.4%	<u>\$13,659,984</u>	2.3%	<u>\$6,664,912</u>	(44.9%)

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

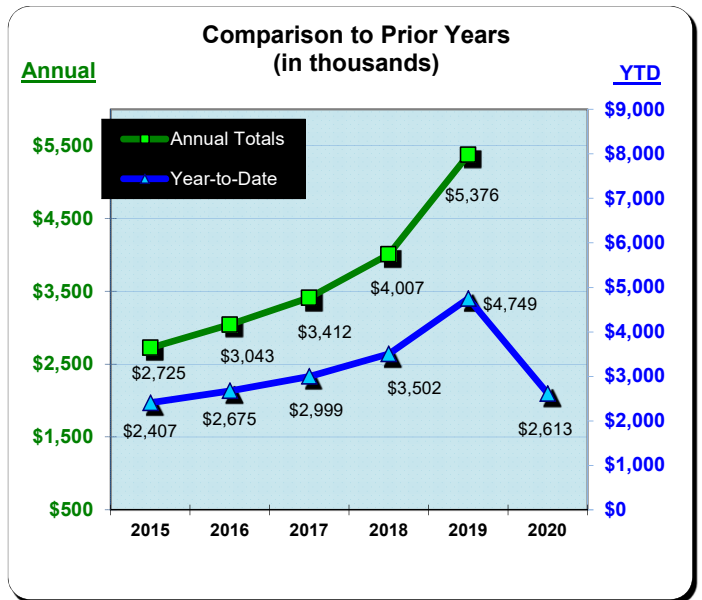
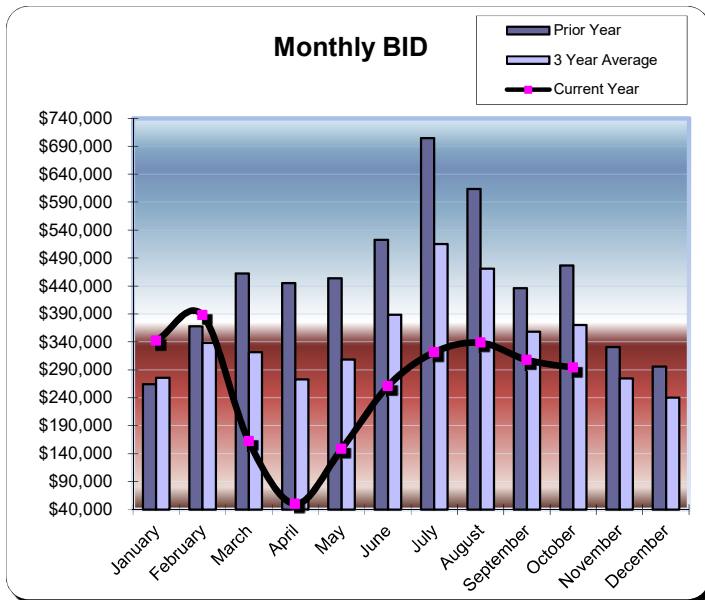
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$477,016	\$294,136	(\$182,880)	(38.3%)

* Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$4,749,213	\$2,613,391	(\$2,135,823)	(45.0%)



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%
February	\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%
March	\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)
April	\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)
May	\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)
June	\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)
July	\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
August	\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)
September	\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)
October	\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)
November	\$219,089	17.7%	\$273,963	25.1%	\$330,796	20.7%		
December	\$193,696	6.3%	\$231,292	19.4%	\$295,982	28.0%		
Total:	<u>\$3,411,591</u>	12.1%	<u>\$4,007,192</u>	17.5%	<u>\$5,375,992</u>	34.2%	<u>\$2,613,391</u>	(45.0%)

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

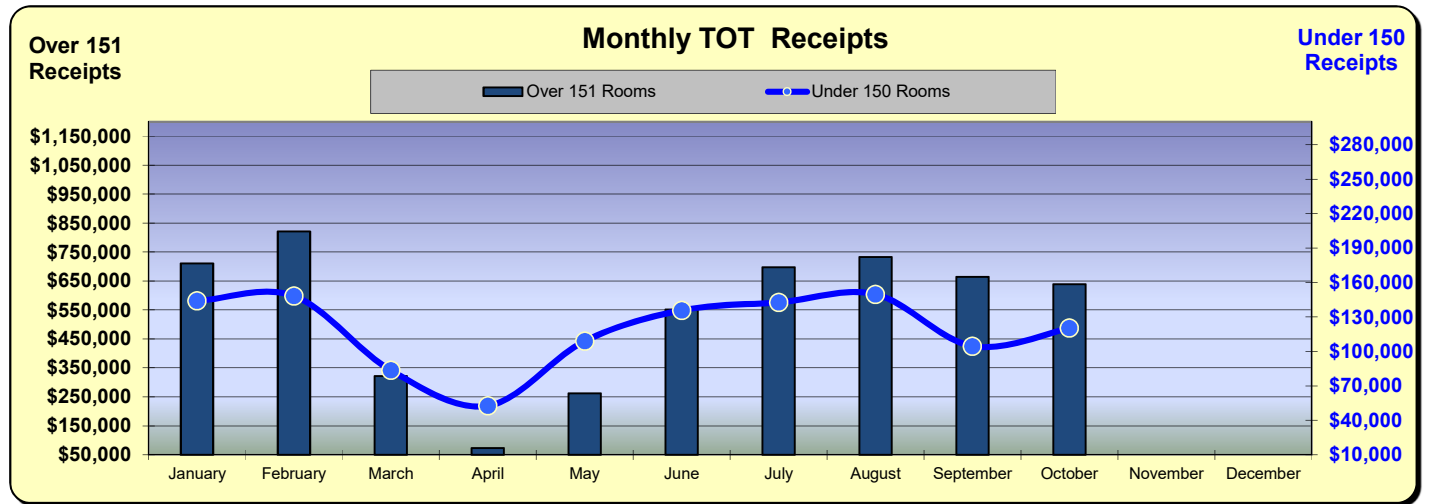
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms			
Current Month - October 2020			
Last Year	This Year	Change	% Change
\$1,015,002	\$638,721	(\$376,281)	(37.1%)

Hotels Under 150 Rooms			
Current Month - October 2020			
Last Year	This Year	Change	% Change
\$177,537	\$120,478	(\$57,058)	(32.1%)



	Calendar Year 2019				Calendar Year 2019	Calendar Year 2020			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March	\$321,725	(66.8%)	\$83,529	(55.3%)
April	\$946,209	3.8%	\$167,304	(0.1%)	April	\$72,912	(92.3%)	\$52,673	(68.5%)
May	\$975,140	7.0%	\$159,804	(3.9%)	May	\$261,714	(73.2%)	\$109,105	(31.7%)
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June	\$551,843	(50.4%)	\$135,845	(30.6%)
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August	\$732,261	(45.0%)	\$149,720	(26.6%)
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September	\$664,640	(28.7%)	\$104,559	(34.2%)
October	\$1,015,002	5.9%	\$177,537	0.8%	October	\$638,721	(37.1%)	\$120,478	(32.1%)
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November				
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
Total:	\$11,621,934	3.4%	\$2,038,050	(3.8%)		\$5,473,715	-46.9%	\$1,191,197	-32.9%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

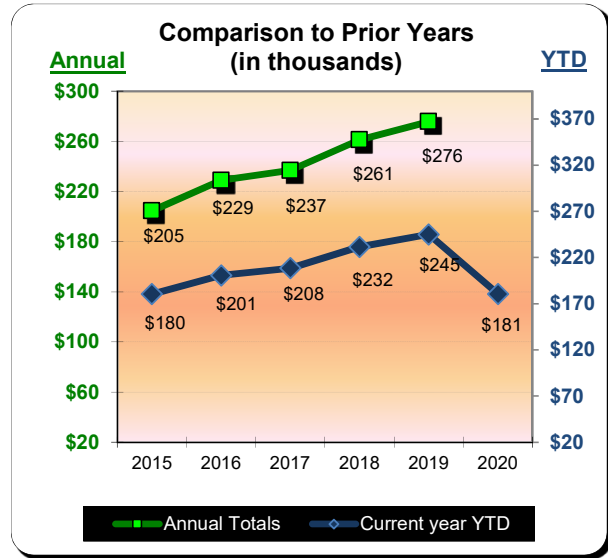
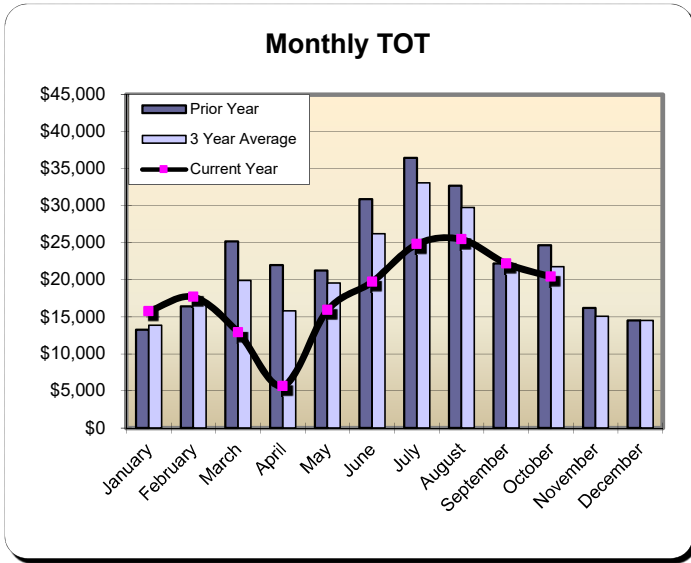
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$24,678	\$20,420	(\$4,258)	(17.3%)

Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$245,001	\$180,507	(\$64,494)	(26.3%)



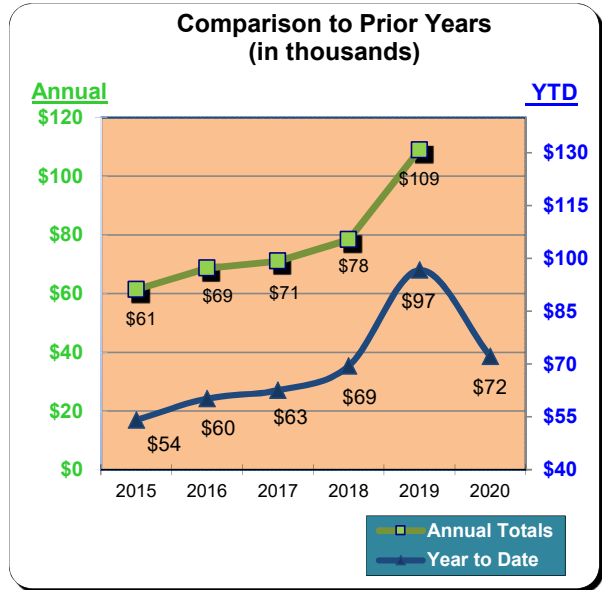
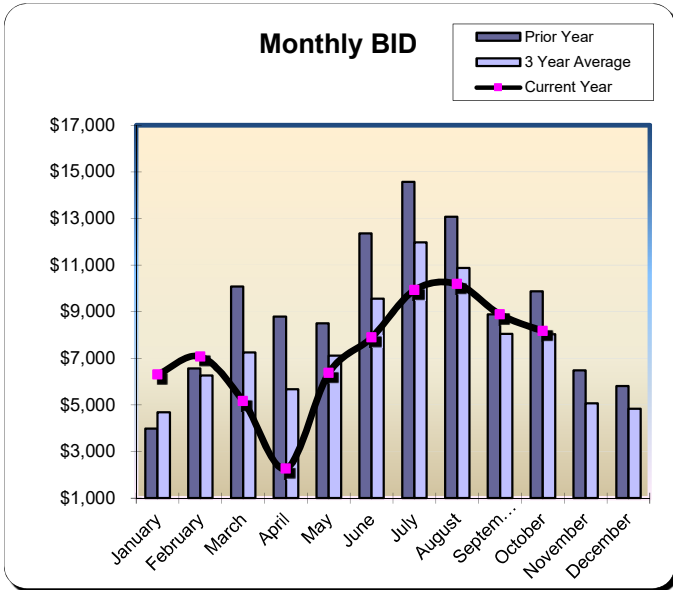
	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%	\$15,759	18.7%
February	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)	\$17,682	7.8%
March	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%	\$12,907	(48.8%)
April	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%	\$5,655	(74.3%)
May	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)	\$15,908	(25.1%)
June	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%	\$19,722	(36.2%)
July	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)
August	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)
September	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)
October	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)
November	\$13,514	3.8%	\$15,555	15.1%	\$16,201	4.2%		
December	\$14,872	(2.3%)	\$14,126	(5.0%)	\$14,525	2.8%		
Total:	\$236,880	3.5%	\$261,244	10.3%	\$275,726	5.5%	\$180,507	(26.3%)

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$9,871	\$8,168	(\$1,703)	(17.3%)

* Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$96,672	\$72,203	(\$24,470)	(25.3%)



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020	
	Actual	% Change	Actual	% Change	Actual	% Change	Actual	% Change
		Prior Yr		Prior Yr		Prior Yr		Prior Yr
January	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%
February	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%
March	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)
April	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)
May	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)
June	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)
July	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)
August	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)
September	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)
October	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)
November	\$4,054	3.8%	\$4,667	15.1%	\$6,480	38.9%		
December	\$4,462	(2.3%)	\$4,238	(5.0%)	\$5,810	37.1%		
Total:	\$71,063	3.5%	\$78,373	10.3%	\$108,963	39.0%	\$72,203	(25.3%)

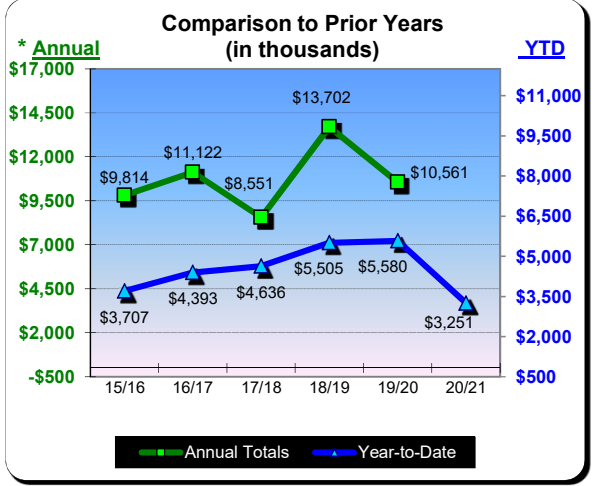
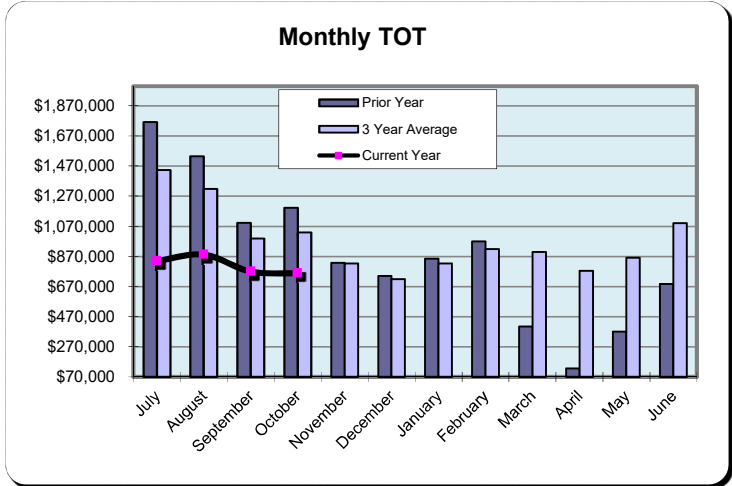
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/2021

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$1,192,539	\$759,200	(\$433,339)	(36.3%)

Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$5,580,122	\$3,250,632	(\$2,329,490)	(41.8%)



	Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20		Fiscal Year 2020/21	
	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
November	\$730,297	17.7%	August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)
December	\$645,646	6.3%	September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)
January	\$735,174	11.7%	October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)
February	\$865,520	12.2%	November	\$913,205	25.1%	\$826,989	(9.4%)		
March	\$1,136,027	14.0%	December	\$770,975	19.4%	\$739,955	(4.0%)		
April	\$1,079,376	14.3%	January	\$880,924	19.8%	\$855,088	(2.9%)		
May	\$1,077,590	17.1%	February	\$919,887	6.3%	\$969,847	5.4%		
June	\$1,273,482	19.1%	March	\$1,156,110	1.8%	\$405,254	(65.0%)		
July	N/A	N/A	April	\$1,113,514	3.2%	\$125,585	(88.7%)		
August	N/A	N/A	May	\$1,134,945	5.3%	\$370,819	(67.3%)		
September	N/A	N/A	June	\$1,307,538	2.7%	\$687,687	(47.4%)		
Total:	<u>\$8,551,103</u>	(23.1%)	*	<u>\$13,701,682</u>	60.2%	<u>\$10,561,347</u>	(22.9%)	<u>\$3,250,632</u>	(41.8%)

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

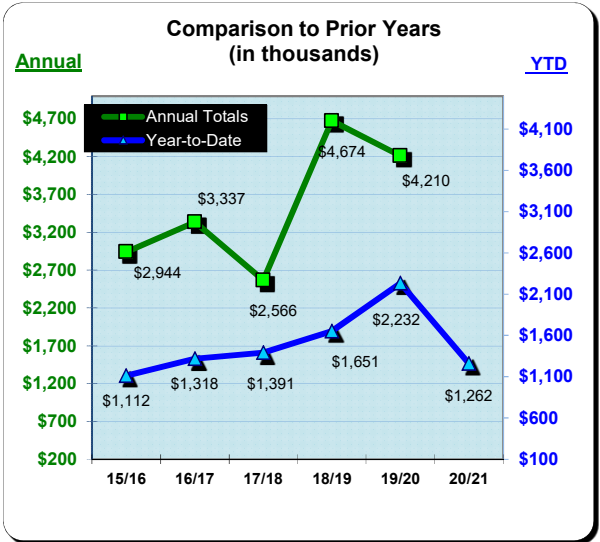
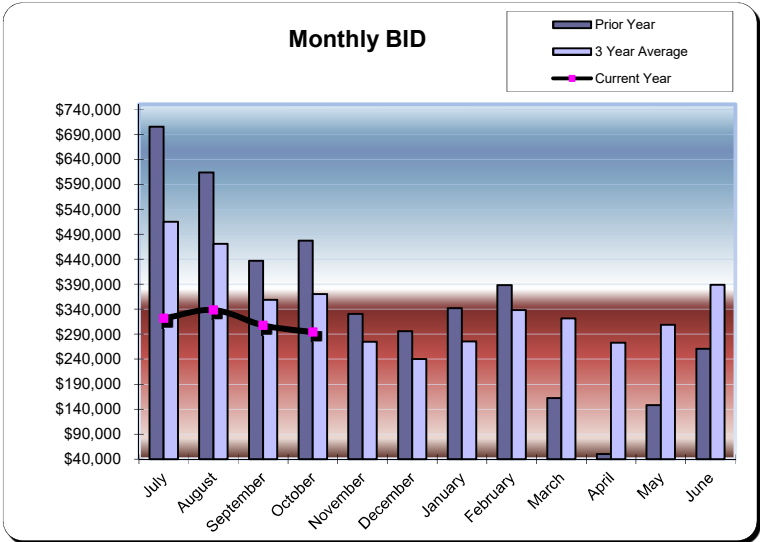
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$477,016	\$294,136	(\$182,880)	(38.3%)

* Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$2,232,050	\$1,261,867	(\$970,183)	(43.5%)



	Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20		Fiscal Year 2020/21	
	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$302,398	11.2%	July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
November	\$219,089	17.7%	August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)
December	\$193,696	6.3%	September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)
January	\$220,855	11.8%	October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)
February	\$259,657	12.2%	November	\$273,963	25.1%	\$330,796	20.7%		
March	\$340,898	14.1%	December	\$231,292	19.4%	\$295,982	28.0%		
April	\$323,814	14.3%	January	\$264,365	19.7%	\$342,037	29.4%		
May	\$323,277	17.1%	February	\$367,956	41.7%	\$387,940	5.4%		
June	\$382,046	19.1%	March	\$462,449	35.7%	\$162,101	(65.0%)		
July	N/A	N/A	April	\$445,406	37.6%	\$50,233	(88.7%)		
August	N/A	N/A	May	\$453,978	40.4%	\$148,328	(67.3%)		
September	N/A	N/A	June	\$523,008	36.9%	\$260,883	(50.1%)		
Total:	\$2,565,730	(23.1%)	*	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$1,261,867	(43.5%)

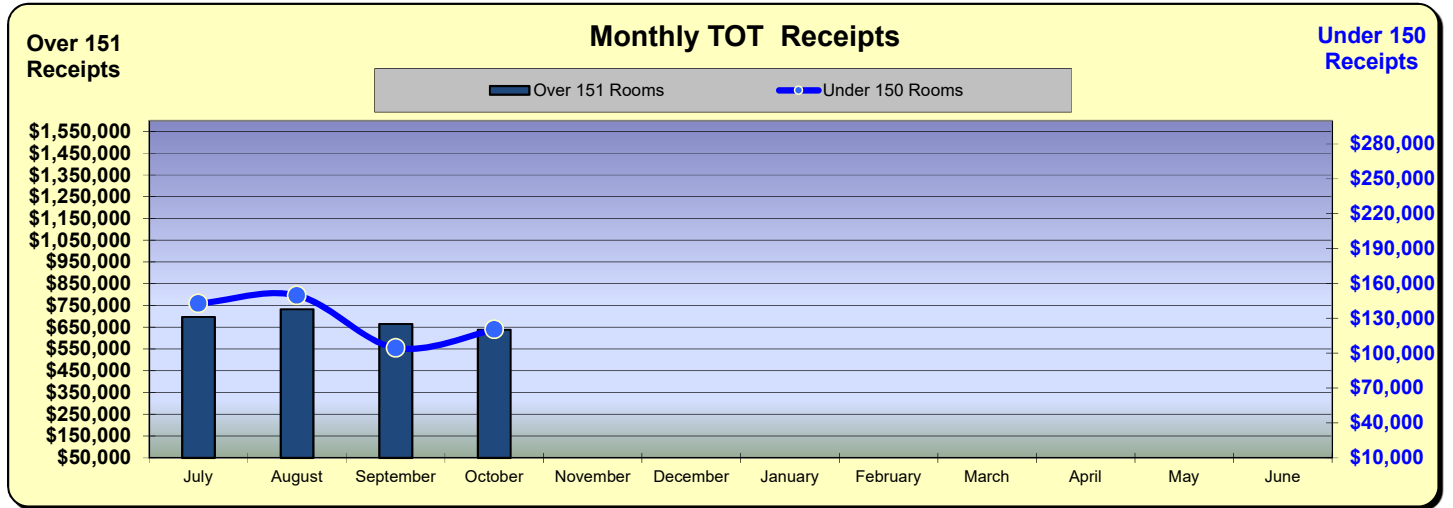
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms			
Current Month - October 2020			
Last Year	This Year	Change	% Change
\$1,015,002	\$638,721	(\$376,281)	(37.1%)

Hotels Under 150 Rooms			
Current Month - October 2020			
Last Year	This Year	Change	% Change
\$177,537	\$120,478	(\$57,058)	(32.1%)



FY 19-20 July - June	Fiscal Year 2019/20				FY 20-21 July - June	Fiscal Year 2020/21			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr		Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August	\$732,261	(45.0%)	\$149,720	(26.6%)
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September	\$664,640	(28.7%)	\$104,559	(34.2%)
October	\$1,015,002	5.9%	\$177,537	0.8%	October	\$638,721	(37.1%)	\$120,478	(32.1%)
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November				
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
January	\$710,881	(5.2%)	\$144,207	10.1%	January				
February	\$821,521	5.4%	\$148,326	5.8%	February				
March	\$321,725	(66.8%)	\$83,529	(55.3%)	March				
April	\$72,912	(92.3%)	\$52,673	(68.5%)	April				
May	\$261,714	(73.2%)	\$109,105	(31.7%)	May				
June	\$551,843	(50.4%)	\$135,845	(30.6%)	June				
Total:	\$8,830,436	-24.1%	\$1,730,911	-16.5%		\$2,733,119	-42.9%	\$517,512	-35.0%

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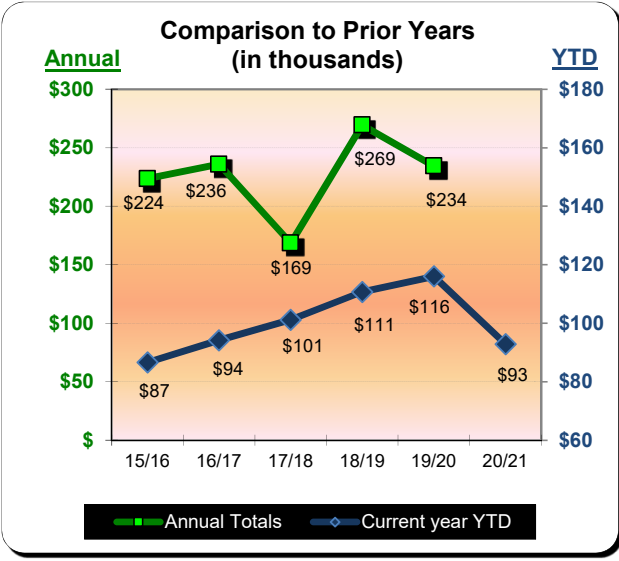
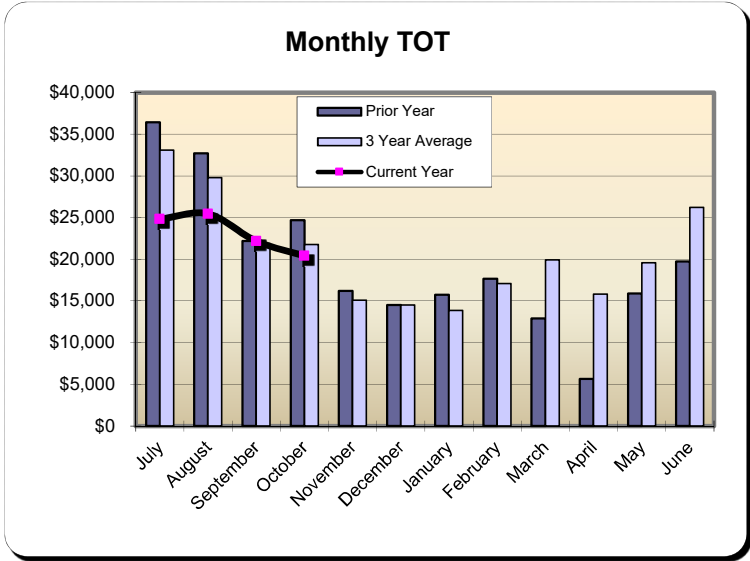
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City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020			
Last Year	This Year	Change	% Change
\$24,678	\$20,420	(\$4,258)	(17.3%)

Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$116,019	\$92,873	(\$23,146)	(20.0%)



	Fiscal Year 2017/18				Fiscal Year 2018/19			Fiscal Year 2019/20			Fiscal Year 2020/21	
	Actual	% Change Prior Yr	FY 18-19 July - June		Actual	% Change Prior Yr		Actual	% Change Prior Yr		Actual	% Change Prior Yr
October	\$19,276	4.4%	July	\$38,050	10.4%		\$36,438	(4.2%)	\$24,808	(31.9%)		
November	\$13,514	3.8%	August	\$31,197	14.7%		\$32,692	4.8%	\$25,455	(22.1%)		
December	\$14,872	(2.3%)	September	\$21,266	4.9%		\$22,211	4.4%	\$22,190	(0.1%)		
January	\$12,580	12.6%	October	\$20,187	4.7%		\$24,678	22.2%	\$20,420	(17.3%)		
February	\$17,129	32.9%	November	\$15,555	15.1%		\$16,201	4.2%				
March	\$21,706	8.1%	December	\$14,126	(5.0%)		\$14,525	2.8%				
April	\$19,808	2.1%	January	\$13,281	5.6%		\$15,759	18.7%				
May	\$21,552	13.2%	February	\$16,403	(4.2%)		\$17,682	7.8%				
June	\$28,086	13.7%	March	\$25,183	16.0%		\$12,907	(48.8%)				
July	N/A	N/A	April	\$21,986	11.0%		\$5,655	(74.3%)				
August	N/A	N/A	May	\$21,235	(1.5%)		\$15,908	(25.1%)				
September	N/A	N/A	June	\$30,893	10.0%		\$19,722	(36.2%)				
Total:	\$168,523	(28.6%)	*	\$269,364	59.8%		\$234,378	(13.0%)	\$92,873	(20.0%)		

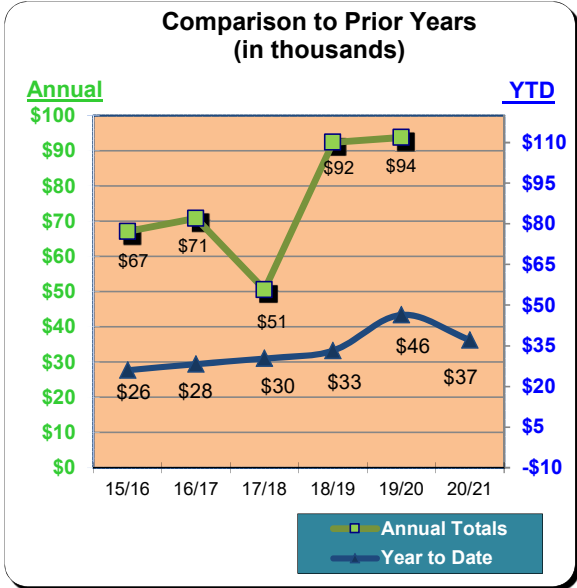
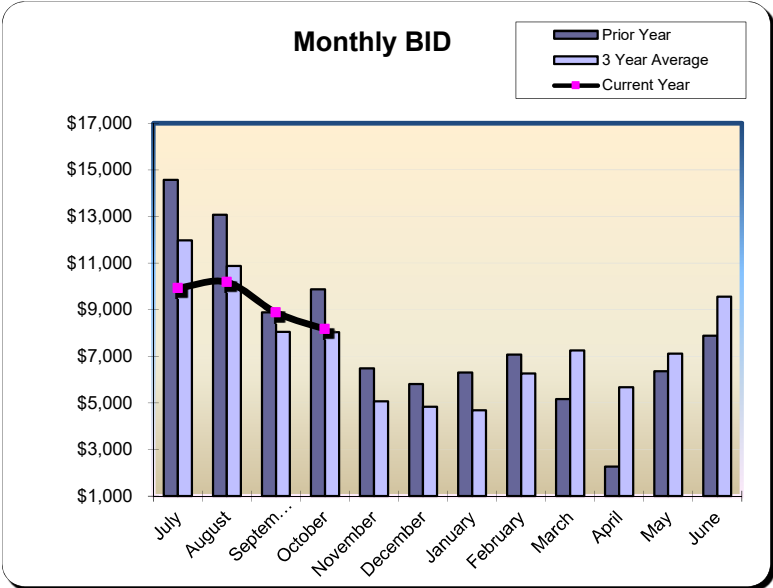
* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month		October 2020	
Last Year	This Year	Change	% Change
\$9,871	\$8,168	(\$1,703)	(17.3%)

* Year to Date - October 2020			
Last Year	This Year	Change	% Change
\$46,408	\$37,149	(\$9,259)	(20.0%)



	Fiscal Year 2017/18		FY 18-19 July - June	Fiscal Year 2018/19		Fiscal Year 2019/20		Fiscal Year 2020/21	
	Actual	% Change Prior Yr		Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)
November	\$4,054	3.8%	August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)
December	\$4,462	(2.3%)	September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)
January	\$3,774	12.6%	October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)
February	\$5,139	32.9%	November	\$4,667	15.1%	\$6,480	38.9%		
March	\$6,512	8.1%	December	\$4,238	(5.0%)	\$5,810	37.1%		
April	\$5,942	2.1%	January	\$3,984	5.6%	\$6,304	58.2%		
May	\$6,466	13.2%	February	\$6,561	27.7%	\$7,073	7.8%		
June	\$8,426	13.7%	March	\$10,073	54.7%	\$5,163	(48.8%)		
July	N/A	N/A	April	\$8,794	48.0%	\$2,262	(74.3%)		
August	N/A	N/A	May	\$8,494	31.4%	\$6,363	(25.1%)		
September	N/A	N/A	June	\$12,357	46.7%	\$7,889	(36.2%)		
Total:	\$50,557	(28.6%)	*	\$92,379	82.7%	\$93,751	1.5%	\$37,149	(20.0%)

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June
 * Effective October 1, 2014, the BID assessment increased from 2% to 3%.
 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.