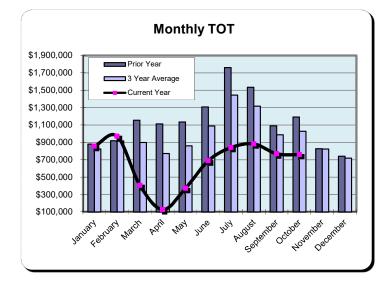
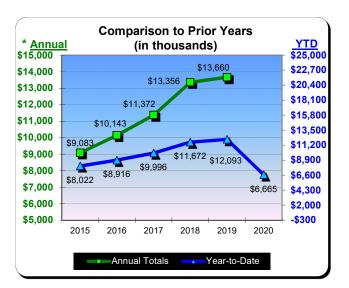
Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020				
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$1,192,539	\$759,200	(\$433,339)	(36.3%)	



Year	Year to Date - October 2020			
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$12,093,040	\$6,664,912	(\$5,428,128)	(44.9%)	



Calen		Year 2017	Calendar	Year 2018	Calendar '	Year 2019	Calenda	ar Year 2020
		% Change		% Change		% Change		% Change Prior
Actual		Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Yr
\$658,42	lanuary	12.1%	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)
\$771,40	ebruary	18.0%	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%
\$996,17	/larch	21.8%	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)
\$944,72	April	29.5%	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)
\$920,19	Nay	19.2%	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)
\$1,069,33	lune	11.2%	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)
\$1,441,40	luly	3.9%	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
\$1,205,67	August	4.4%	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)
\$980,61	September	3.9%	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)
\$1,007,99	October	11.2%	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)
\$730,29	lovember	17.7%	\$913,205	25.1%	\$826,989	(9.4%)		
\$645,64	December	6.3%	\$770,975	19.4%	\$739,955	(4.0%)		
\$11,371,88	otal:	12.1%	<u>\$13,355,933</u>	17.4%	<u>\$13,659,984</u>	2.3%	\$6,664,912	(44.9%)
<u>\$11,371,88</u>	otal:	12.1%	<u>\$13,355,933</u>	17.4%	<u>\$13,659,984</u>	2.3%	<u>\$6,664,912</u>	

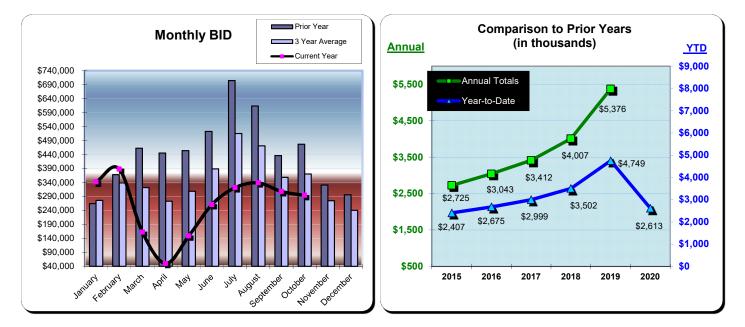
* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct

TOT + BID Payments

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2020					
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>		
\$477,016	\$294,136	(\$182,880)	(38.3%)		

* Yea	ar to Date - October 2020			
Last Year	<u>This Year</u>	Change <u>% Chang</u>		
\$4,749,213	\$2,613,391	(\$2,135,823)	(45.0%)	



Calendar Year 2017		Calendar Y						
	% Change		% Change		6 Change Prior	% Change Prio		
Actual	Prior Yr	Actual	Prior Yr	Actual	Yr	Actual	Yr	
\$197,526	12.1%	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%	
\$231,443	18.1%	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%	
\$298,853	21.8%	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)	
\$283,419	29.6%	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)	
\$276,059	19.2%	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)	
\$320,800	11.2%	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)	
\$432,421	3.9%	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	
\$361,703	4.4%	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	
\$294,185	3.9%	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	
\$302,398	11.2%	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	
\$219,089	17.7%	\$273,963	25.1%	\$330,796	20.7%			
\$193,696	6.3%	\$231,292	19.4%	\$295,982	28.0%			
<u>\$3,411,591</u>	12.1%	<u>\$4,007,192</u>	17.5%	<u>\$5,375,992</u>	34.2%	<u>\$2,613,391</u>	(45.0%)	
	Actual \$197,526 \$231,443 \$298,853 \$283,419 \$276,059 \$320,800 \$432,421 \$361,703 \$294,185 \$302,398 \$219,089 \$193,696	Actual% Change Prior Yr\$197,52612.1%\$231,44318.1%\$298,85321.8%\$283,41929.6%\$276,05919.2%\$320,80011.2%\$432,4213.9%\$361,7034.4%\$294,1853.9%\$302,39811.2%\$219,08917.7%\$193,6966.3%	Actual% Change Prior YrActual\$197,52612.1%\$220,855\$231,44318.1%\$259,657\$298,85321.8%\$340,898\$283,41929.6%\$323,814\$276,05919.2%\$323,277\$320,80011.2%\$382,046\$432,4213.9%\$518,623\$361,7034.4%\$460,919\$294,1853.9%\$331,351\$302,39811.2%\$340,496\$219,08917.7%\$273,963\$193,6966.3%\$231,292	Actual% Change Prior Yr% Change Actual\$197,52612.1%\$220,85511.8%\$231,44318.1%\$259,65712.2%\$298,85321.8%\$340,89814.1%\$283,41929.6%\$323,81414.3%\$276,05919.2%\$323,27717.1%\$320,80011.2%\$382,04619.1%\$432,4213.9%\$518,62319.9%\$361,7034.4%\$460,91927.4%\$294,1853.9%\$331,35112.6%\$302,39811.2%\$340,49612.6%\$219,08917.7%\$273,96325.1%\$193,6966.3%\$231,29219.4%	% Change Actual% Change Prior Yr% Change Actual\$197,52612.1%\$220,85511.8%\$264,365\$231,44318.1%\$259,65712.2%\$367,956\$298,85321.8%\$340,89814.1%\$462,449\$283,41929.6%\$323,81414.3%\$445,406\$276,05919.2%\$323,27717.1%\$453,978\$320,80011.2%\$382,04619.1%\$523,008\$432,4213.9%\$518,62319.9%\$704,866\$361,7034.4%\$460,91927.4%\$613,607\$294,1853.9%\$331,35112.6%\$477,016\$219,08917.7%\$273,96325.1%\$330,796\$193,6966.3%\$231,29219.4%\$295,982	% Change Actual% Change Prior Yr% Change Actual% Change Prior Yr\$197,52612.1%\$220,85511.8%\$264,36519.7%\$231,44318.1%\$259,65712.2%\$367,95641.7%\$298,85321.8%\$340,89814.1%\$462,44935.7%\$283,41929.6%\$323,81414.3%\$445,40637.6%\$276,05919.2%\$323,27717.1%\$453,97840.4%\$320,80011.2%\$382,04619.1%\$523,00836.9%\$432,4213.9%\$518,62319.9%\$704,86635.9%\$361,7034.4%\$460,91927.4%\$613,60733.1%\$294,1853.9%\$331,35112.6%\$4477,01640.1%\$302,39811.2%\$340,49612.6%\$477,01640.1%\$219,08917.7%\$273,96325.1%\$330,79620.7%\$193,6966.3%\$231,29219.4%\$295,98228.0%	% Change Actual Yr Actual Yr Actual Yr Actual Yr Actual Xi Actual Yr Actual Xi Actual Yr Actual Xi Actual Yr Actual Actual Xi Actual Xi Actual Yr Actual Actual Xi Actual Actual	

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

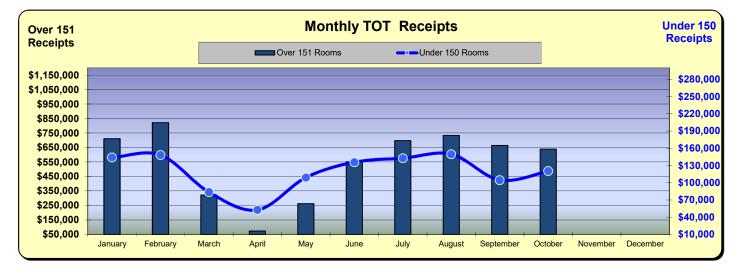
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TOT + BID Payments

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Hotels Over 151 Rooms						
Current Month - October 2020						
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$1,015,002	\$638,721	(\$376,281)	(37.1%)			

Hotels Under 150 Rooms							
Current Month - October 2020							
Last Year	ear This Year Change % Cha						
\$177,537	\$120,478	(\$57,058)	(32.1%)				



	Calendar Year 2019					Calendar Year 2020			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Calendar Year 2019	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$749,976	26.5%	\$130,947	(8.0%)	January	\$710,881	(5.2%)	\$144,207	10.1%
February	\$779,623	9.2%	\$140,264	(7.4%)	February	\$821,521	5.4%	\$148,326	5.8%
March	\$969,373	2.3%	\$186,737	(0.9%)	March	\$321,725	(66.8%)	\$83,529	(55.3%)
April	\$946,209	3.8%	\$167,304	(0.1%)	April	\$72,912	(92.3%)	\$52,673	(68.5%)
May	\$975,140	7.0%	\$159,804	(3.9%)	May	\$261,714	(73.2%)	\$109,105	(31.7%)
June	\$1,111,773	4.6%	\$195,765	(7.0%)	June	\$551,843	(50.4%)	\$135,845	(30.6%)
July	\$1,506,869	2.7%	\$255,297	(2.4%)	July	\$697,496	(53.7%)	\$142,755	(44.1%)
August	\$1,330,096	0.6%	\$203,922	(4.6%)	August	\$732,261	(45.0%)	\$149,720	(26.6%)
September	\$932,430	(1.1%)	\$158,970	(1.5%)	September	\$664,640	(28.7%)	\$104,559	(34.2%)
October	\$1,015,002	5.9%	\$177,537	0.8%	October	\$638,721	(37.1%)	\$120,478	(32.1%)
November	\$696,118	(10.0%)	\$130,871	(6.4%)	November		. ,		
December	\$609,325	(3.5%)	\$130,630	(6.5%)	December				
Total:	\$11,621,934	3.4%	\$2,038,050	(3.8%)		<u>\$5,473,715</u>	-46.9%	\$1,191,197	-32.9%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

Sunset Beach Hotels

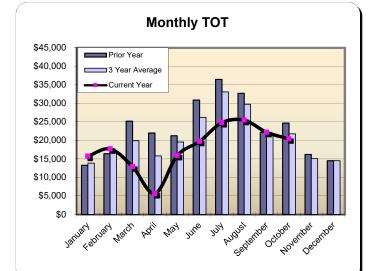
10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current Month - October 2020				
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$24,678	\$20,420	(\$4,258)	(17.3%)	

Year to Date - October 2020						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$245,001	\$180,507	(\$64,494)	(26.3%)			



	Calenda	r Year 2017 % Change	Calendar	Calendar Year 2018 % Change		Calendar Year 2019 % Change		Calendar Year 2020 % Change	
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	
January	\$11,170	(8.5%)	\$12,580	12.6%	\$13,281	5.6%	\$15,759	18.7%	
February	\$12,888	(15.0%)	\$17,129	32.9%	\$16,403	(4.2%)	\$17,682	7.8%	
March	\$20,082	(6.5%)	\$21,706	8.1%	\$25,183	16.0%	\$12,907	(48.8%)	
April	\$19,404	7.9%	\$19,808	2.1%	\$21,986	11.0%	\$5,655	(74.3%)	
Мау	\$19,040	12.3%	\$21,552	13.2%	\$21,235	(1.5%)	\$15,908	(25.1%)	
June	\$24,705	8.9%	\$28,086	13.7%	\$30,893	10.0%	\$19,722	(36.2%)	
July	\$34,461	8.8%	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	
August	\$27,189	11.7%	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	
September	\$20,280	3.0%	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	
October	\$19,276	4.4%	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	
November	\$13,514	3.8%	\$15,555	15.1%	\$16,201	4.2%			
December	\$14,872	(2.3%)	\$14,126	(5.0%)	\$14,525	2.8%			
Total:	<u>\$236,880</u>	3.5%	<u>\$261,244</u>	10.3%	<u>\$275,726</u>	5.5%	<u>\$180,507</u>	(26.3%)	



Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting October Occupancies*

Prior Year

November october

December

3 Year Average Current Year

Current Month - October 2020					
Last Year <u>This Year</u>		<u>Change</u>	<u>% Change</u>		
\$9,871	\$8,168	(\$1,703)	(17.3%)		

\$17,000

\$15,000

\$13,000

\$11,000

\$9,000

\$7,000

\$5,000

\$3,000

\$1,000

February

" March porill

January

Monthly BID

* Year to Date - October 2020						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$96,672	\$72,203	(\$24,470)	(25.3%)			



	Calendar Year 2017		Calendar Year 2018		Calendar Year 2019		Calendar Year 2020		
	Actual	% Change Prior Yr							
January	\$3,351	(8.5%)	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%	
February	\$3,866	(15.0%)	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%	
March	\$6,024	(6.5%)	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)	
April	\$5,821	7.9%	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)	
May	\$5,712	12.3%	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)	
June	\$7,411	8.9%	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)	
July	\$10,338	8.8%	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	
August	\$8,157	11.7%	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	
September	\$6,083	3.0%	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	
October	\$5,783	4.4%	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	
November	\$4,054	3.8%	\$4,667	15.1%	\$6,480	38.9%	-		
December	\$4,462	(2.3%)	\$4,238	(5.0%)	\$5,810	37.1%			
Total:	<u>\$71,063</u>	3.5%	<u>\$78,373</u>	10.3%	<u>\$108,963</u>	39.0%	<u>\$72,203</u>	(25.3%)	

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

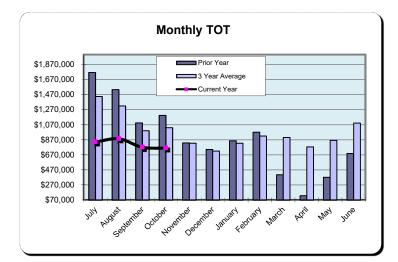
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August septer.

. Way ' June

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Current	Month -	October 2020	
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>
\$1,192,539	\$759,200	(\$433,339)	(36.3%)



Year	to Date -	October 2020		
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$5,580,122	\$3,250,632	(\$2,329,490)	(41.8%)	



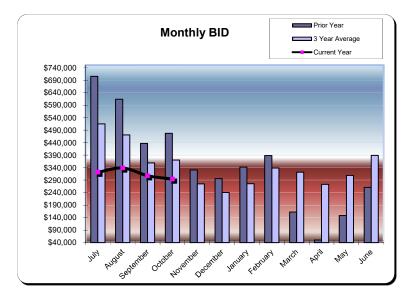
			1 13641 166	ar 2018/19	FISCAL Yea	r 2019/20	FISCAL Yea	r 2020/21
	% Change	FY 18-19		% Change		% Change		% Change
Actual	Prior Yr	July - June	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
\$1,007,991	11.2%	July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)
\$730,297	17.7%	August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)
\$645,646	6.3%	September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)
\$735,174	11.7%	October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)
\$865,520	12.2%	November	\$913,205	25.1%	\$826,989	(9.4%)		
\$1,136,027	14.0%	December	\$770,975	19.4%	\$739,955	(4.0%)		
\$1,079,376	14.3%	January	\$880,924	19.8%	\$855,088	(2.9%)		
\$1,077,590	17.1%	February	\$919,887	6.3%	\$969,847	5.4%		
\$1,273,482	19.1%	March	\$1,156,110	1.8%	\$405,254	(65.0%)		
N/A	N/A	April	\$1,113,514	3.2%	\$125,585	(88.7%)		
N/A	N/A	May	\$1,134,945	5.3%	\$370,819	(67.3%)		
N/A	N/A	June	\$1,307,538	2.7%	\$687,687	(47.4%)		
\$8,551,103	(23.1%)	*	<u>\$13,701,682</u>	60.2%	\$10,561,347	(22.9%)	<u>\$3,250,632</u>	(41.8%)
	\$1,007,991 \$730,297 \$645,646 \$735,174 \$865,520 \$1,136,027 \$1,079,376 \$1,077,590 \$1,273,482 N/A N/A N/A	\$1,007,991 11.2% \$730,297 17.7% \$645,646 6.3% \$735,174 11.7% \$865,520 12.2% \$1,136,027 14.0% \$1,079,376 14.3% \$1,077,590 17.1% \$1,273,482 19.1% N/A N/A N/A N/A	\$1,007,991 11.2% July \$730,297 17.7% August \$645,646 6.3% September \$735,174 11.7% October \$865,520 12.2% November \$1,136,027 14.0% January \$1,079,376 14.3% January \$1,077,590 17.1% February \$1,273,482 19.1% March N/A N/A April N/A N/A June	\$1,007,991 11.2% July \$1,728,739 \$730,297 17.7% August \$1,536,379 \$645,646 6.3% September \$1,104,493 \$735,174 11.7% October \$1,134,974 \$865,520 12.2% November \$913,205 \$1,136,027 14.0% December \$770,975 \$1,079,376 14.3% January \$880,924 \$1,077,590 17.1% February \$919,887 \$1,273,482 19.1% March \$1,156,110 N/A N/A April \$1,134,945 N/A N/A June \$1,307,538	\$1,007,991 11.2% July \$1,728,739 19.9% \$730,297 17.7% August \$1,536,379 27.4% \$645,646 6.3% September \$1,104,493 12.6% \$735,174 11.7% October \$1,134,974 12.6% \$865,520 12.2% November \$913,205 25.1% \$1,136,027 14.0% December \$770,975 19.4% \$1,079,376 14.3% January \$880,924 19.8% \$1,077,590 17.1% February \$919,887 6.3% \$1,273,482 19.1% March \$1,156,110 1.8% N/A N/A April \$1,113,514 3.2% N/A N/A June \$1,307,538 2.7%	\$1,007,991 11.2% July \$1,728,739 19.9% \$1,762,166 \$730,297 17.7% August \$1,536,379 27.4% \$1,534,018 \$645,646 6.3% September \$1,104,493 12.6% \$1,091,400 \$735,174 11.7% October \$1,134,974 12.6% \$1,192,539 \$865,520 12.2% November \$913,205 25.1% \$826,989 \$1,136,027 14.0% December \$770,975 19.4% \$739,955 \$1,079,376 14.3% January \$880,924 19.8% \$855,088 \$1,077,590 17.1% February \$919,887 6.3% \$969,847 \$1,273,482 19.1% March \$1,156,110 1.8% \$405,254 N/A N/A April \$1,134,945 5.3% \$370,819 N/A N/A N/A June \$1,307,538 2.7% \$687,687	\$1,007,991 11.2% July \$1,728,739 19.9% \$1,762,166 1.9% \$730,297 17.7% August \$1,536,379 27.4% \$1,534,018 (0.2%) \$645,646 6.3% September \$1,104,493 12.6% \$1,091,400 (1.2%) \$735,174 11.7% October \$1,134,974 12.6% \$1,091,400 (1.2%) \$865,520 12.2% November \$913,205 25.1% \$826,989 (9.4%) \$1,136,027 14.0% December \$770,975 19.4% \$739,955 (4.0%) \$1,079,376 14.3% January \$880,924 19.8% \$885,088 (2.9%) \$1,077,590 17.1% February \$919,887 6.3% \$969,847 5.4% \$1,273,482 19.1% March \$1,156,110 1.8% \$405,254 (65.0%) N/A N/A April \$1,134,945 5.3% \$370,819 (67.3%) N/A N/A N/A June \$1,3	\$1,007,991 11.2% July \$1,728,739 19.9% \$1,762,166 1.9% \$840,251 \$730,297 17.7% August \$1,536,379 27.4% \$1,534,018 (0.2%) \$881,981 \$645,646 6.3% September \$1,104,493 12.6% \$1,091,400 (1.2%) \$769,200 \$735,174 11.7% October \$1,134,974 12.6% \$1,192,539 5.1% \$759,200 \$865,520 12.2% November \$913,205 25.1% \$826,989 (9.4%) \$759,200 \$1,136,027 14.0% December \$770,975 19.4% \$739,955 (4.0%) \$1,077,590 17.1% February \$919,887 6.3% \$969,847 5.4% \$1,273,482 19.1% March \$1,156,110 1.8% \$405,254 (65.0%) N/A N/A April \$1,134,945 5.3% \$370,819 (67.3%) N/A N/A June \$1,307,538 2.7% \$687,687 (47.4%)

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

Huntington Beach Hotels

4% Business Improvement Assessment District Reflecting October Occupancies*

Current Month - October 2020					
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>		
\$477,016	\$294,136	(\$182,880)	(38.3%)		



* Yea	ar to Date -	October 202	20
Last Year	<u>This Year</u>	Change	<u>% Change</u>
\$2,232,050	\$1,261,867	(\$970,183)	(43.5%)



	Fiscal Y	ear 2017/18] [Fiscal Yea	ar 2018/19	Fiscal Ye	ar 2019/20	Fiscal Y	'ear 2020/21
	Actual	% Change Prior Yr	FY 18-19 July - June	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
October	\$302,398	11.2%	July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)
November	\$219,089	17.7%	August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)
December	\$193,696	6.3%	September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)
January	\$220,855	11.8%	October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)
February	\$259,657	12.2%	November	\$273,963	25.1%	\$330,796	20.7%		
March	\$340,898	14.1%	December	\$231,292	19.4%	\$295,982	28.0%		
April	\$323,814	14.3%	January	\$264,365	19.7%	\$342,037	29.4%		
May	\$323,277	17.1%	February	\$367,956	41.7%	\$387,940	5.4%		
June	\$382,046	19.1%	March	\$462,449	35.7%	\$162,101	(65.0%)		
July	N/A	N/A	April	\$445,406	37.6%	\$50,233	(88.7%)		
August	N/A	N/A	May	\$453,978	40.4%	\$148,328	(67.3%)		
September	N/A	N/A	June	\$523,008	36.9%	\$260,883	(50.1%)		
Total:	<u>\$2,565,730</u>	(23.1%)	*	<u>\$4,673,808</u>	82.2%	<u>\$4,210,352</u>	(9.9%)	<u>\$1,261,867</u>	(43.5%)

 * Effective October 1, 2014, the BID assessment increased from 2% to 3%.

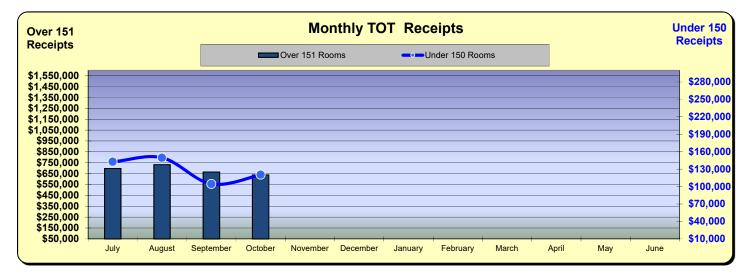
* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

		Hotels Over 151 Rooms				
	Curre	ent Month -	October 2020			
La	st Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>		
\$1,0	15,002	\$638,721	(\$376,281)	(37.1%)		

Hotels Under 150 Rooms							
Current Month - October 2020							
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$177,537	\$120,478	(\$57,058)	(32.1%)				



September \$932, October \$1,015, November \$696, December \$609,	s Prior Y 869 2.7% 096 0.6% 430 (1.1%) 002 5.9%	Rooms \$255,297 \$203,922	% Change Prior Yr (2.4%) (4.6%) (1.5%) 0.8%	FY 20-21 July - June July August September	Over 151 Rooms \$697,496 \$732,261	% Change Prior Yr (53.7%) (45.0%)	Under 150 Rooms \$142,755 \$149,720	% Change Prior Yr (44.1%)
August \$1,330, September \$932, October \$1,015, November \$696, December \$609,	096 0.6% 430 (1.1%) 002 5.9%	\$203,922 \$158,970	(4.6%) (1.5%)	August	\$732,261	· · · ·	. ,	· · · · ·
September \$932, October \$1,015, November \$696, December \$609,	430 (1.1%) 002 5.9%	\$158,970	(1.5%)	•	. ,	(45.0%)	\$149 720	(00.00()
October \$1,015, November \$696, December \$609,	002 5.9%		· · · · ·	September			$\psi_{1+0}, 120$	(26.6%)
November \$696, December \$609,		\$177,537	0.8%		\$664,640	(28.7%)	\$104,559	(34.2%)
December \$609,	118 (10.0%		0.070	October	\$638,721	(37.1%)	\$120,478	(32.1%)
) \$130,871	(6.4%)	November				
	325 (<mark>3.5%</mark>)	\$130,630	(6.5%)	December				
January \$710,	881 (5.2%)	\$144,207	10.1%	January				
February \$821,	521 5.4%	\$148,326	5.8%	February				
March \$321,	725 (66.8%	\$83,529	(55.3%)	March				
April \$72,	912 (92.3%	\$52,673	(68.5%)	April				
May \$261,	714 (73.2%	\$109,105	(31.7%)	May				
June \$551,	843 (50.4%	\$135,845	(30.6%)	June				
Total: <u>\$8,830,</u>	<u>436</u> -24.1%	<u>\$1,730,911</u>	-16.5%		<u>\$2,733,119</u>	-42.9%	<u>\$517,512</u>	-35.0%

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

Sunset Beach Hotels

10% Transient Occupancy Tax Receipts Reflecting October Occupancies

Curre				
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$24,678	\$20,420	(\$4,258)	(17.3%)	

Year to Date - October 2020						
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$116,019	\$92,873	(\$23,146)	(20.0%)			



	Monthly TOT								
\$40,000	Prior Year								
\$35,000	3 Year Average								
\$30,000	Current Year								
\$25,000									
\$20,000									
\$15,000	╢╎╢╎╢╎╢╎╔╷╦╴╔╴║╲╵╎╴┑╺╽┤╢╎								
\$10,000									
\$5,000									
\$0									
	JUN AUGUST OCODES HOUSE DESCRIPTION LEDINGY WELL POIN WAY JUSE								
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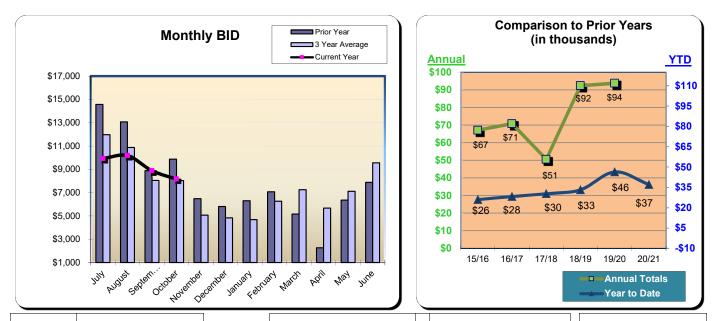
Actual \$19,276	Prior Yr 4.4%	July - June	Actual	Prior Yr	Actual	Prior Yr	Actual	Dulan Va
+ -) -	4.4%				710100		Actual	Prior Yr
***		July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)
\$13,514	3.8%	August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)
\$14,872	(2.3%)	September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)
\$12,580	12.6%	October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)
\$17,129	32.9%	November	\$15,555	15.1%	\$16,201	4.2%		
\$21,706	8.1%	December	\$14,126	(5.0%)	\$14,525	2.8%		
\$19,808	2.1%	January	\$13,281	5.6%	\$15,759	18.7%		
\$21,552	13.2%	February	\$16,403	(4.2%)	\$17,682	7.8%		
\$28,086	13.7%	March	\$25,183	16.0%	\$12,907	(48.8%)		
N/A	N/A	April	\$21,986	11.0%	\$5,655	(74.3%)		
N/A	N/A	May	\$21,235	(1.5%)	\$15,908	(25.1%)		
N/A	N/A	June	\$30,893	10.0%	\$19,722	(36.2%)		
<u>\$168,523</u>	(28.6%)	*	<u>\$269,364</u>	59.8%	<u>\$234,378</u>	(13.0%)	<u>\$92,873</u>	(20.0%)
	\$14,872 \$12,580 \$17,129 \$21,706 \$19,808 \$21,552 \$28,086 N/A N/A N/A	\$14,872 (2.3%) \$12,580 12.6% \$17,129 32.9% \$21,706 8.1% \$19,808 2.1% \$21,552 13.2% \$28,086 13.7% N/A N/A N/A N/A N/A N/A	\$14,872 (2.3%) September \$12,580 12.6% October \$17,129 32.9% November \$21,706 8.1% December \$19,808 2.1% January \$21,552 13.2% February \$28,086 13.7% March N/A N/A April N/A N/A June	\$14,872 (2.3%) September \$21,266 \$12,580 12.6% October \$20,187 \$17,129 32.9% November \$15,555 \$21,706 8.1% December \$14,126 \$19,808 2.1% January \$13,281 \$21,552 13.2% February \$16,403 \$28,086 13.7% March \$25,183 N/A N/A April \$21,286 N/A N/A May \$21,235 N/A N/A June \$30,893	\$14,872 (2.3%) September \$21,266 4.9% \$12,580 12.6% October \$20,187 4.7% \$17,129 32.9% November \$15,555 15.1% \$21,706 8.1% December \$14,126 (5.0%) \$19,808 2.1% January \$13,281 5.6% \$21,552 13.2% February \$16,403 (4.2%) \$28,086 13.7% March \$25,183 16.0% N/A N/A April \$21,235 (1.5%) N/A N/A June \$30,893 10.0%	\$14,872 (2.3%) September \$21,266 4.9% \$22,211 \$12,580 12.6% October \$20,187 4.7% \$24,678 \$17,129 32.9% November \$15,555 15.1% \$16,201 \$21,706 8.1% December \$14,126 (5.0%) \$14,525 \$19,808 2.1% January \$13,281 5.6% \$15,759 \$21,552 13.2% February \$16,403 (4.2%) \$17,682 \$28,086 13.7% March \$25,183 16.0% \$12,907 N/A N/A April \$21,235 (1.5%) \$15,908 N/A N/A June \$30,893 10.0% \$19,722	\$14,872 (2.3%) September \$21,266 4.9% \$22,211 4.4% \$12,580 12.6% October \$20,187 4.7% \$24,678 22.2% \$17,129 32.9% November \$15,555 15.1% \$16,201 4.2% \$21,706 8.1% December \$14,126 (5.0%) \$14,525 2.8% \$19,808 2.1% January \$13,281 5.6% \$15,759 18.7% \$21,552 13.2% February \$16,403 (4.2%) \$17,682 7.8% \$28,086 13.7% March \$25,183 16.0% \$12,907 (48.8%) N/A N/A April \$21,235 (1.5%) \$15,908 (25.1%) N/A N/A May \$21,235 (1.5%) \$15,908 (25.1%) N/A N/A June \$30,893 10.0% \$19,722 (36.2%)	\$14,872 (2.3%) September \$21,266 4.9% \$22,211 4.4% \$22,190 \$12,580 12.6% October \$20,187 4.7% \$24,678 22.2% \$20,420 \$17,129 32.9% November \$15,555 15.1% \$16,201 4.2% \$20,420 \$21,706 8.1% December \$14,126 (5.0%) \$14,525 2.8% \$20,420 \$19,808 2.1% January \$13,281 5.6% \$15,759 18.7% \$28,086 13.7% February \$16,403 (4.2%) \$17,682 7.8% \$28,086 13.7% March \$25,183 16.0% \$12,907 (48.8%) N/A N/A April \$21,235 (1.5%) \$15,908 (25.1%) N/A N/A May \$21,235 (1.5%) \$15,908 (25.1%) N/A N/A June \$30,893 10.0% \$19,722 (36.2%)

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting October Occupancies*

Curr	ent Month	October 2020			
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>		
\$9,871	\$8,168	(\$1,703)	(17.3%)		

* Year to Date - October 2020							
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$46,408	\$37,149	(\$9,259)	(20.0%)				



	Fiscal Year 2017/18		Fiscal Year 2018/19		ear 2018/19	Fiscal Year 2019/20		Fiscal Year 2020/21	
	Actual	% Change Prior Yr	FY 18-19 July - June	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
-	Actual		oury - ourie	Actual		Actual	THOI TH	Actual	
October	\$5,783	4.4%	July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)
November	\$4,054	3.8%	August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)
December	\$4,462	(2.3%)	September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)
January	\$3,774	12.6%	October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)
February	\$5,139	32.9%	November	\$4,667	15.1%	\$6,480	38.9%		
March	\$6,512	8.1%	December	\$4,238	(5.0%)	\$5,810	37.1%		
April	\$5,942	2.1%	January	\$3,984	5.6%	\$6,304	58.2%		
May	\$6,466	13.2%	February	\$6,561	27.7%	\$7,073	7.8%		
June	\$8,426	13.7%	March	\$10,073	54.7%	\$5,163	(48.8%)		
July	N/A	N/A	April	\$8,794	48.0%	\$2,262	(74.3%)		
August	N/A	N/A	May	\$8,494	31.4%	\$6,363	(25.1%)		
September	N/A	N/A	June	\$12,357	46.7%	\$7,889	(36.2%)		
Total:	<u>\$50,557</u>	(28.6%)	*	<u>\$92,379</u>	82.7%	<u>\$93,751</u>	1.5%	<u>\$37,149</u>	(20.0%)

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

 * Effective October 1, 2014, the BID assessment increased from 2% to 3%.

 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.