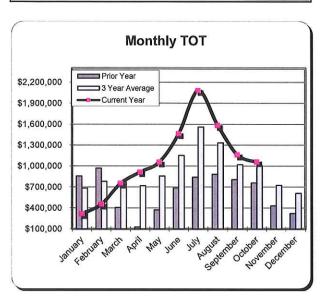
### **Huntington Beach Hotels**

Current Month - October 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$759,200	\$1,059,075	\$299,875	39.5%			



Year to Date - October 2021				
Last Year	This Year	<u>Change</u>	% Change	
\$6,702,592	\$10,836,666	\$4,134,074	61.7%	



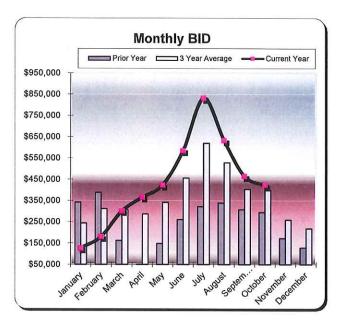
	Calendar Year 2018		Calendar	Calendar Year 2019		* Calendar Year 2020		Calendar Year 2021	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	6 Change Prior Yr	Actual	% Change Prior Yr	
January	\$735,174	11.7%	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	
February	\$865,520	12.2%	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	
March	\$1,136,027	14.0%	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%	
April	\$1,079,376	14.3%	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%	
May	\$1,077,590	17.1%	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%	
June	\$1,273,482	19.1%	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%	
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%	
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%	
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$806,880	(26.1%)	\$1,160,301	43.8%	
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%	
November	\$913,205	25.0%	\$826,989	(9.4%)	\$431,360	(47.8%)			
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)			
Total:	\$13,355,933	17.4%	\$13,659,984	2.3%	\$7,455,400	(45.4%)	\$10,836,666	61.7%	

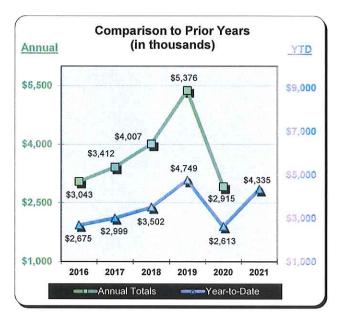
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

### **Huntington Beach Hotels**

Current Month - October 2021							
Last Year This Year		<u>Change</u>	% Change				
\$294,136	\$423,630	\$129,493	44.0%				

Year to Date - October 2021							
Last Year	This Year	<u>Change</u>	% Change				
\$2,613,391	\$4,334,726	\$1,721,335	65.9%				





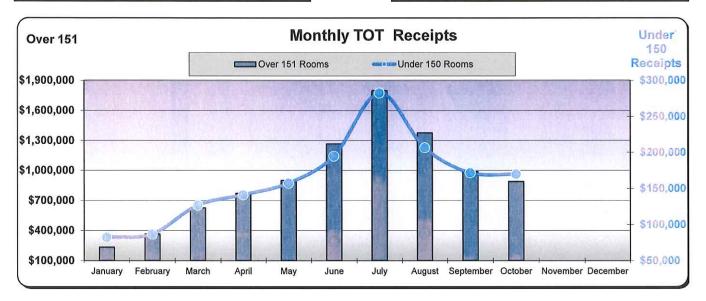
	Calendar Year 2018		Calendar Ye	Calendar Year 2019		* Calendar Year 2020		Year 2021
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
January	\$220,855	11.8%	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)
February	\$259,657	12.2%	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)
March	\$340,898	14.1%	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%
April	\$323,814	14.3%	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%
May	\$323,277	17.1%	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%
June	\$382,046	19.1%	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)		
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)		
Total:	\$4,007,192	17.5%	\$5,375,992	34.2%	\$2,914,514	(45.8%)	\$4,334,726	65.9%

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

	Hotels Ove	r 151 Rooms	3
Cui	rent Month	- October :	2021
Last Year	This Year	<u>Change</u>	% Change
\$638,721	\$888,826	\$250,104	39.2%

W 70 1 1	Hotels Under	r 150 Room	s			
Current Month - October 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$120,478	\$170,249	\$49,771	41.3%			



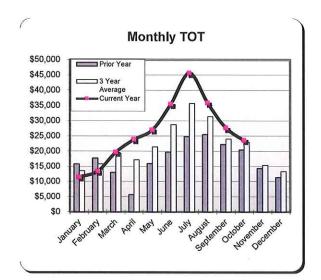
	* Calendar Year 2020				Calendar Year 2021			
	Over 151	% Change	Under 150	% Change	Over 151	% Change	Under 150	% Change
	Rooms	Prior Yr	Rooms	Prior Yr	Rooms	Prior Yr	Rooms	Prior Yr
January	\$710,881	(5.2%)	\$144,207	10.1%	\$233,494	(67.2%)	\$82,607	(42.7%)
February	\$821,521	5.4%	\$148,326	5.8%	\$364,832	(55.6%)	\$86,769	(41.5%)
March	\$321,725	(66.8%)	\$83,529	(55.3%)	\$625,872	94.5%	\$126,885	51.9%
April	\$72,912	(92.3%)	\$52,673	(68.5%)	\$772,178	959.1%	\$141,375	168.4%
May	\$261,714	(73.2%)	\$109,105	(31.7%)	\$900,514	244.1%	\$157,506	44.4%
June	\$551,843	(50.4%)	\$135,845	(30.6%)	\$1,266,788	129.6%	\$194,917	43.5%
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%
September	\$664,640	(28.7%)	\$142,239	(10.5%)	\$988,378	48.7%	\$171,924	20.9%
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%
November	\$358,950	(48.4%)	\$72,411	(44.7%)		See a See as a See as a		
December	\$241,402	(60.4%)	\$80,046	(38.7%)				
Total:	\$6,074,067	(47.7%)	\$1,381,333	(32.2%)	\$9,214,999	68.3%	\$1,621,667	32.0%

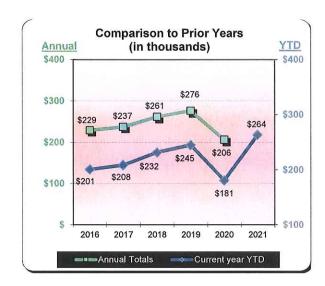
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

#### **Sunset Beach Hotels**

Current Month - October 2021							
Last Year	This Year	<u>Change</u>	% Change				
\$20,420	\$23,584	\$3,164	15.5%				

Year to Date - October 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$180,507	\$263,527	\$83,020	46.0%			



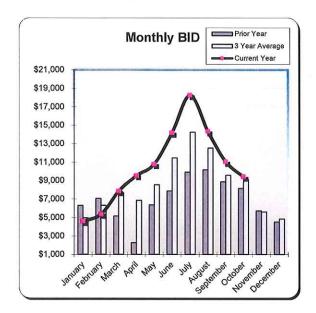


	Calendar Year 2018 % Change		Calendar Year 2019 % Change		Calendar Year 2020 % Change		Calendar Year 2021 % Change	
	Actual	Prior Yr						
January	\$12,580	3.0%	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)
February	\$17,129	13.0%	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)
March	\$21,706	1.1%	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%
April	\$19,808	10.1%	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%
May	\$21,552	27.2%	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%
June	\$28,086	23.8%	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%
July	\$38,050	20.2%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	28.2%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	8.0%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	9.3%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	19.4%	\$16,201	4.2%	\$14,336	(11.5%)		
December	\$14,126	(7.2%)	\$14,525	2.8%	\$11,330	(22.0%)		
Total:	\$261,244	14.1%	\$275,726	5.5%	\$206,173	(25.2%)	\$263,527	46.0%

#### **Sunset Beach Hotels**

Current Month - October 2021					
Last Year	This Year	<u>Change</u>	% Change		
\$8,168	\$9,434	\$1,266	15.5%		

Year to Date - October 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$72,203	\$105,411	\$33,208	46.0%			





	Calendar \	/ear 2018 % Change	* Calendar	Year 2019 % Change	Calendar Y	ear 2020 % Change	Calendar \	ear 2021 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$3,774	12.6%	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)
February	\$5,139	32.9%	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)
March	\$6,512	8.1%	\$10,073	54.7%	\$5,163	(48.7%)	\$7,854	52.1%
April	\$5,942	2.1%	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%
May	\$6,466	13.2%	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%
June	\$8,426	13.7%	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	15%0545 200 20	
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)		
Total:	\$78,373	10.3%	\$108,963	39.0%	\$82,469	(24.3%)	\$105,411	46.0%

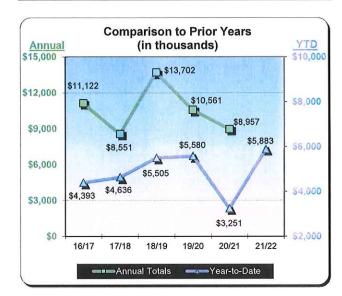
<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.

#### **Huntington Beach Hotels**

Current Month - October 2021						
Last Year	This Year	<u>Change</u>	% Change			
\$759,200	\$1,059,075	\$299,875	39.5%			

\$2,300,000		
\$2,100,000	Prior Year	
1,900,000	3 Year Average	
1,700,000	Current Year	
1,500,000	1	
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51,100,000		
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Year to Date - October 2021					
Last Year	This Year	<u>Change</u>	% Change		
\$3,250,632	\$5,882,928	\$2,632,296	81.0%		



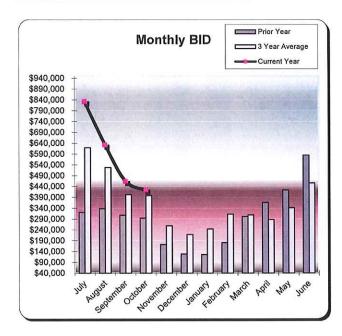
	Fiscal Year	2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Year	r 2020/2021 % Change	Fiscal Yea	r 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)	Which advisor reads that is read and	
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)		
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)		
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)		
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%		
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
Total:	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$5,882,928	81.0%

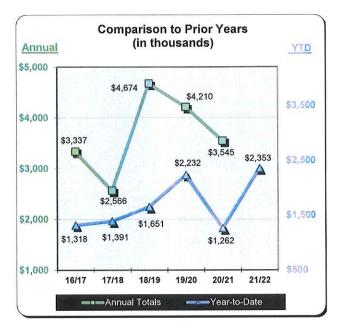
<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

#### **Huntington Beach Hotels**

Current Month - October 2021						
Last Year	This Year	Change	% Change			
\$294,136	\$423,630	\$129,493	44.0%			

Year to Date - October 2021					
Last Year	This Year	Change	% Change		
\$1,261,867	\$2,3 <mark>5</mark> 3,173	\$1,091,306	86.5%		





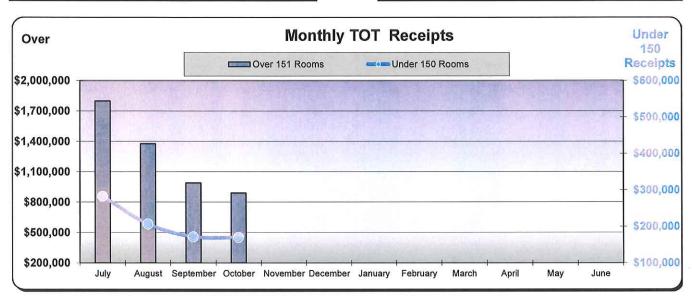
	Fiscal Yea	r 2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Yea	r 2020/2021 % Change	Fiscal Yea	r 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)		
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)		
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)		
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)		
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%		
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%		
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%		
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
Total:	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$2,353,173	86.5%

<sup>\*</sup> Springhill Suites did not pay February 2020 BID + TOT

### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

	<b>Hotels Over</b>	151 Rooms		
Current Month - October 2021				
Last Year	This Year	<u>Change</u>	% Change	
\$638,721	\$8 <mark>88,826</mark>	\$250,104	39.2%	

Hotels Under 150 Rooms						
Cur	rent Month	- October 2	2021			
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$120,478	\$170,249	\$49,771	41.3%			

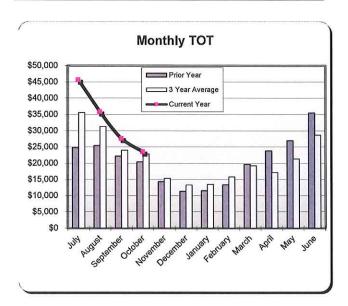


	Fiscal Year 2020/2021				Fiscal Year 2021/2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%	
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%	
September	\$664,640	(28.7%)	\$104,559	(34.2%)	\$988,378	48.7%	\$171,924	64.4%	
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%	
November	\$358,950	(48.4%)	\$72,411	(44.7%)	No. Sec.		84 (3)		
December	\$241,402	(60.4%)	\$80,046	(38.7%)					
January	\$233,494	(67.2%)	\$82,607	(42.7%)					
February	\$364,832	(55.6%)	\$86,769	(41.5%)					
March	\$625,872	94.5%	\$126,885	51.9%					
April	\$772,178	959.1%	\$141,375	168.4%					
May	\$900,514	244.1%	\$157,506	44.4%					
June	\$1,266,788	129.6%	\$194,917	43.5%					
Total:	\$7,497,149	(15.1%)	\$1,460,028	(15.7%)	\$5,051,321	84.8%	\$831,607	60.7%	

#### **Sunset Beach Hotels**

Current Month - October 2021							
<u>Last Year</u>	This Year	<u>Change</u>	% Change				
\$20,420	\$23,584	\$3,164	15.5%				

Year to Date - October 2021							
Last Year	This Year	Change	% Change				
\$92,873	\$132,760	\$39,887	43.0%				



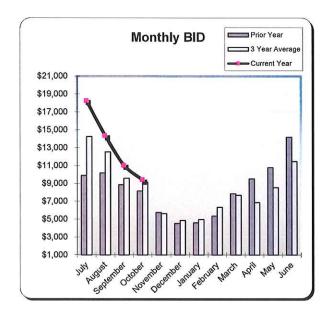


	Fiscal Year 2018/2019		Fiscal Year 2019/2020		Fiscal Year 2020/2021		Fiscal Year 2021/2022	
	Actual	6 Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July ,	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)		
December	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)		
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)		
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)		
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%		
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%		
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
Total:	\$269,364	59.8%	\$234,378	(13.0%)	\$249,305	6.4%	\$132,760	43.0%

#### **Sunset Beach Hotels**

Current Month - October 2021							
Last Year	<u>This Year</u>	<u>Change</u>	% Change				
\$8,168	\$9,434	\$1,266	15.5%				

Year to Date - October 2021							
Last Year	This Year	<u>Change</u>	% Change				
\$37,149	\$53,105	\$15,955	43.0%				





	* Fiscal Yea	r 2018/2019	Fiscal Yea	r 2019/2020	Fiscal Yea	r 2020/2021	Fiscal Yea	r 2021/2022
	1 57 57 52	% Change		% Change	20 10 100	% Change		% Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)		
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)		
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)		
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)		
March	\$10,073	54.7%	\$5,163	(48.8%)	\$7,854	52.1%		
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%		
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
Total:	\$92,379	82.7%	\$93,751	1.5%	\$99,723	6.4%	\$53,105	43.0%

<sup>\*</sup> Effective February 1, 2019, the BID assessment increased from 3% to 4%.