Huntington Beach Hotels

Current Month - March 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$752,758	\$1,324,461	\$571,703	76.0%		

	Month	ıly TO	Т	
\$2,200,000	Prior Year			
\$1,900,000	Current Year			
\$1,600,000			-	
\$1,300,000		_		
\$1,000,000		-11-1		h-h
\$700,000		1-11-1		
\$400,000				

Year to Date - March 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$1,520,459	\$2,905,650	\$1,385,191	91.1%		



\$880,924 \$919,887	19.8%	Actual \$855,088	Prior Yr	Actual	Yr	Actual	Prior Yr
		\$855,088	10 00/1	1			
\$919,887	6 20/		(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%	\$1,324,461	76.0%
\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%		
\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%		
\$1,091,400	(1.2%)	\$806,880	(26.1%)	\$1,160,301	43.8%		
\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%		
\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%		
\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%		
13,659,984	2.3%	\$7,455,400	(45.4%)	\$12,566,998	68.6%	\$2,905,650	91.1%
	\$1,113,514 \$1,134,945 \$1,307,538 \$1,762,166 \$1,534,018 \$1,091,400 \$1,192,539 \$826,989 \$739,955	\$1,113,514 3.2% \$1,134,945 5.3% \$1,307,538 2.7% \$1,762,166 1.9% \$1,534,018 (0.2%) \$1,091,400 (1.2%) \$1,192,539 5.1% \$826,989 (9.4%) \$739,955 (4.0%)	\$1,113,514	\$1,113,514	\$1,113,514	\$1,113,514	\$1,113,514

^{*} Springhill Suites did not pay February 2020 BID + TOT

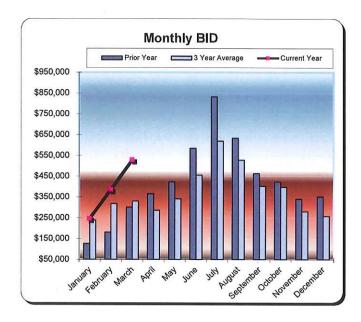
^{**} Sun & Sands Motel closed in Sept 2021

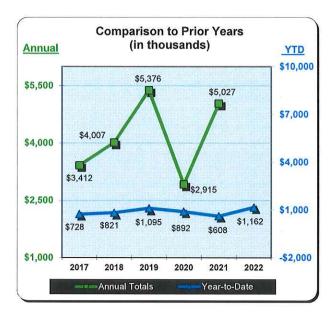
Huntington Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies

Current Month - March 2022					
<u>Last Year</u>	This Year	<u>Change</u>	% Change		
\$301,104	\$529,785	\$228,682	76.0%		

Year to Date - March 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$608,241	\$1,162,260	\$554,020	91.1%		





Actual	% Change			Calendar Year 2022	
	Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%
\$50,233	(88.7%)	\$365,422	627.5%		
\$148,328	(67.3%)	\$423,209	185.3%		
\$260,883	(50.1%)	\$584,681	124.1%		
\$321,613	(54.4%)	\$832,407	158.8%		
\$338,437	(44.8%)	\$633,015	87.0%		
\$307,681	(29.5%)	\$464,120	50.8%		
\$294,136	(38.3%)	\$423,630	44.0%		
\$172,545	(47.8%)	\$340,247	97.2%		
\$128,578	(56.6%)	\$351,886	173.7%		
\$2,914,514	(45.8%)	\$5,026,859	72.5%	\$1,162,260	91.1%
	\$2,914,514	\$2,914,514 (45.8%)	\$2,914,514 (45.8%) \$5,026,859	\$2,914,514 (45.8%) \$5,026,859 72.5%	\$2,914,514 (45.8%) \$5,026,859 72.5% \$1,162,260

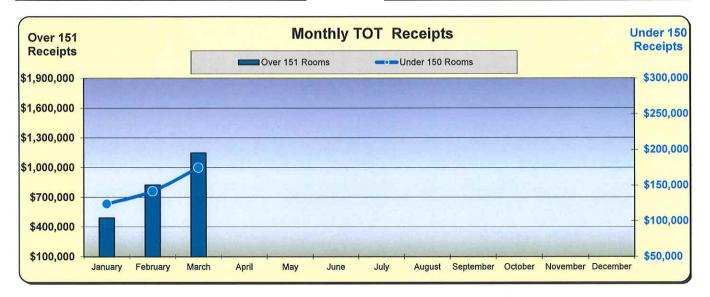
^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

Huntington Beach Hotels

Hotels Over 151 Rooms						
Current Month - March 2022						
<u>Last Year</u>	This Year	<u>Change</u>	% Change			
\$625,872	\$1,149,513	\$523,641	83.7%			

Hotels Under 150 Rooms						
Current Month - March 2022						
Last Year	This Year	<u>Change</u>	% Change			
\$126,885	\$174,948	\$48,062	37.9%			



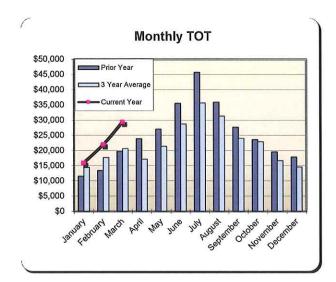
		** Calenda	r Year 2021		Calendar Year 2022			
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr
January	\$233,494	(67.2%)	\$82,607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%
March	\$625,872	94.5%	\$126,885	51.9%	\$1,149,513	83.7%	\$174,948	37.9%
April	\$772,178	959.1%	\$141,375	168.4%	22 (5 10)		37, 22	
May	\$900,514	244.1%	\$157,506	44.4%				
June	\$1,266,788	129.6%	\$194,917	43.5%				
July	\$1,798,518	157.9%	\$282,495	97.9%				
August	\$1,375,599	87.9%	\$206,940	38.2%				
September	\$988,378	48.7%	\$171,924	20.9%				
October	\$888,826	39.2%	\$170,249	41.3%				
November	\$710,862	98.0%	\$139,757	93.0%				
December	\$733,413	203.8%	\$146,301	82.8%				
Total:	\$10,659,274	75.5%	\$1,907,725	38.1%	\$2,464,796	101.3%	\$440,854	48.8%

^{**} Sun & Sands Motel closed in Sept 2021

Sunset Beach Hotels

Current Month - March 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$19,636	\$29,334	\$9,698	49.4%		

Year to Date - March 2022					
Last Year	This Year	<u>Change</u>	% Change		
\$44,500	\$67,206	\$22,705	51.0%		





	* Calendai	Year 2019 % Change	Calendar	Year 2020 % Change	** Calendar	Year 2021 % Change	Calendar	Year 2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%		
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
July	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%		
August	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%		
September	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%		
October	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%		
November	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%		
December	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%		
Total:	\$275,726	5.5%	\$206,173	(25.2%)	\$300,843	45.9%	\$67,206	51.0%

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

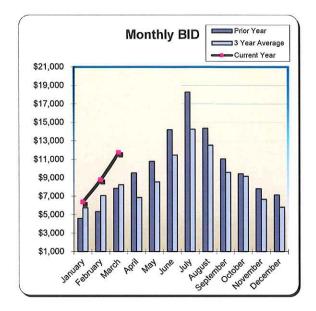
^{**} Sunset Suites closed in Nov 2021

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies

Current Month - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$7,854	\$11,734	\$3,879	49.4%				

Year to Date - March 2022								
Last Year	This Year	<u>Change</u>	% Change					
\$17,800	\$26,882	\$9,082	51.0%					





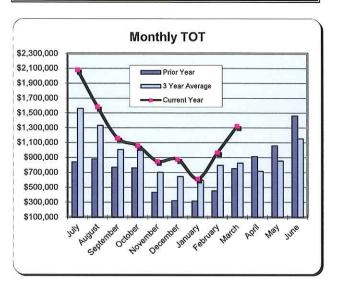
	* Calendar	Year 2019 % Change	Calendar \	ear 2020 % Change	** Calendar	Year 2021 % Change	Calendar \	ear 2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.7%)	\$7,854	52.1%	\$11,734	49.4%
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%		
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
July	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%		
August	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%		
September	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%		
October	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%		
November	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%		
December	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%		
Total:	\$108,963	39.0%	\$82,469	(24.3%)	\$120,338	45.9%	\$26,882	51.0%

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

^{**} Sunset Suites closed in Nov 2021

Huntington Beach Hotels

Cı	Current Month - March 2022								
Last Year	This Year	<u>Change</u>	% Change						
\$752,758	\$1,324,461	\$571,703	76.0%						



Year to Date - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$5,523,899	\$10,518,911	\$4,995,012	90.4%				



	Fiscal Year	2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Year	2020/2021 % Change	** Fiscal Year	² 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$1,728,739	19.9%	\$1,762,166	1.9%	\$840,251	(52.3%)	\$2,081,013	147.7%
August	\$1,536,379	27.4%	\$1,534,018	(0.2%)	\$881,981	(42.5%)	\$1,582,539	79.4%
September	\$1,104,493	12.6%	\$1,091,400	(1.2%)	\$769,200	(29.5%)	\$1,160,301	50.9%
October	\$1,134,974	12.6%	\$1,192,539	5.1%	\$759,200	(36.3%)	\$1,059,075	39.5%
November	\$913,205	25.1%	\$826,989	(9.4%)	\$431,360	(47.8%)	\$850,618	97.2%
December	\$770,975	19.4%	\$739,955	(4.0%)	\$321,448	(56.6%)	\$879,714	173.7%
January	\$880,924	19.8%	\$855,088	(2.9%)	\$316,101	(63.0%)	\$615,986	94.9%
February	\$919,887	6.3%	\$969,847	5.4%	\$451,601	(53.4%)	\$965,203	113.7%
March	\$1,156,110	1.8%	\$405,254	(65.0%)	\$752,758	85.8%	\$1,324,461	76.0%
April	\$1,113,514	3.2%	\$125,585	(88.7%)	\$913,554	627.4%		
May	\$1,134,945	5.3%	\$370,819	(67.3%)	\$1,058,020	185.3%		
June	\$1,307,538	2.7%	\$687,687	(47.4%)	\$1,461,705	112.6%		
Total:	\$13,701,682	60.2%	\$10,561,347	(22.9%)	\$8,957,178	(15.2%)	\$10,518,911	90.4%

^{*} Springhill Suites did not pay February 2020 BID + TOT

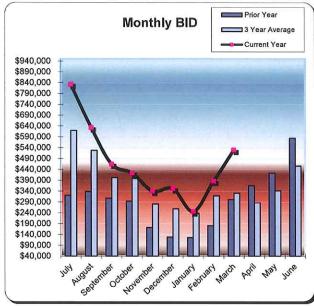
^{**} Sun & Sands Motel closed in Sept 2021

Huntington Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies

Current Month - March 2022								
Last Year	This Year	Change	% Change					
\$301,104	\$529,785	\$228,682	76.0%					

3301,104 \$529,785 \$228,682 76.0% \$2,171,230 \$4,207,566 \$2,036,336	Prior Year	Last Year	This Year	<u>Change</u>	% Change	Last Year	This Year	<u>Change</u>
	Comparison to Prior Year	\$301,104	\$529,785	\$228,682	76.0%	\$2,171,230	\$4,207,566	\$2,036,336
	Comparison to Prior Years	.,,		+===,===	1,0,0,0	+-,,	Ψ.,,	Ψ-,000,000
	Comparison to Prior Year							





Year to Date - March 2022

	Fiscal Yea	r 2018/2019 % Change	* Fiscal Yea	r 2019/2020 % Change	Fiscal Yea	r 2020/2021 % Change	** Fiscal Yea	r 2021/2022 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
July	\$518,623	19.9%	\$704,866	35.9%	\$321,613	(54.4%)	\$832,407	158.8%
August	\$460,919	27.4%	\$613,607	33.1%	\$338,437	(44.8%)	\$633,015	87.0%
September	\$331,351	12.6%	\$436,560	31.8%	\$307,681	(29.5%)	\$464,120	50.8%
October	\$340,496	12.6%	\$477,016	40.1%	\$294,136	(38.3%)	\$423,630	44.0%
November	\$273,963	25.1%	\$330,796	20.7%	\$172,545	(47.8%)	\$340,247	97.2%
December	\$231,292	19.4%	\$295,982	28.0%	\$128,578	(56.6%)	\$351,886	173.7%
January	\$264,365	19.7%	\$342,037	29.4%	\$126,441	(63.0%)	\$246,395	94.9%
February	\$367,956	41.7%	\$387,940	5.4%	\$180,696	(53.4%)	\$386,080	113.7%
March	\$462,449	35.7%	\$162,101	(65.0%)	\$301,104	85.8%	\$529,785	76.0%
April	\$445,406	37.6%	\$50,233	(88.7%)	\$365,422	627.5%		
May	\$453,978	40.4%	\$148,328	(67.3%)	\$423,209	185.3%	1	
June	\$523,008	36.9%	\$260,883	(50.1%)	\$584,681	124.1%		
Total:	\$4,673,808	82.2%	\$4,210,352	(9.9%)	\$3,544,543	(15.8%)	\$4,207,566	93.8%

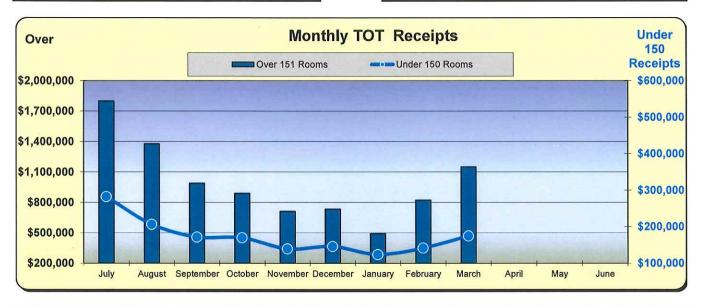
^{*} Springhill Suites did not pay February 2020 BID + TOT

^{**} Sun & Sands Motel closed in Sept 2021

Huntington Beach Hotels

	Hotels Over	151 Rooms					
Current Month - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$625,872	\$1,149,513	\$523,641	83.7%				

	Hotels Under 150 Rooms								
Current Month - March 2022									
Last Year	This Year	<u>Change</u>	% Change						
\$126,885	\$174,948	\$48,062	37.9%						



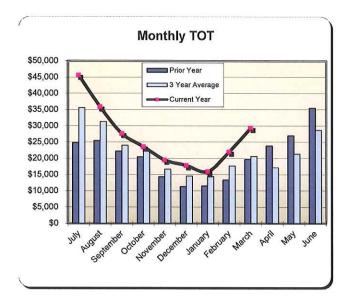
	Fiscal Year 2020/2021				* Fiscal Year 2021/2022				
	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change	Over 151 Rooms	% Change Prior Yr	Under 150 Rooms	% Change Prior Yr	
July	\$697,496	(53.7%)	\$142,755	(44.1%)	\$1,798,518	157.9%	\$282,495	97.9%	
August	\$732,261	(45.0%)	\$149,720	(26.6%)	\$1,375,599	87.9%	\$206,940	38.2%	
September	\$664,640	(28.7%)	\$104,559	(34.2%)	\$988,378	48.7%	\$171,924	64.4%	
October	\$638,721	(37.1%)	\$120,478	(32.1%)	\$888,826	39.2%	\$170,249	41.3%	
November	\$358,950	(48.4%)	\$72,411	(44.7%)	\$710,862	98.0%	\$139,757	93.0%	
December	\$241,402	(60.4%)	\$80,046	(38.7%)	\$733,413	203.8%	\$146,301	82.8%	
January	\$233,494	(67.2%)	\$82,607	(42.7%)	\$491,961	110.7%	\$124,025	50.1%	
February	\$364,832	(55.6%)	\$86,769	(41.5%)	\$823,322	125.7%	\$141,881	63.5%	
March	\$625,872	94.5%	\$126,885	51.9%	\$1,149,513	83.7%	\$174,948	37.9%	
April	\$772,178	959.1%	\$141,375	168.4%		10001			
May	\$900,514	244.1%	\$157,506	44.4%					
June	\$1,266,788	129.6%	\$194,917	43.5%					
Total:	\$7,497,149	(15.1%)	\$1,460,028	(15.7%)	\$8,960,391	96.6%	\$1,558,519	61.3%	

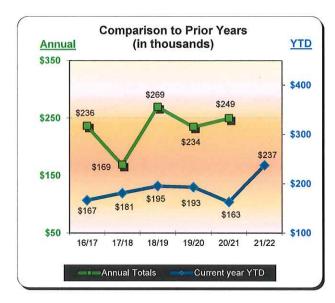
^{*} Sun & Sands Motel closed in Sept 2021

Sunset Beach Hotels

Current Month - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$19,636	\$29,334	\$9,698	49.4%				

Year to Date - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$163,040	\$237,282	\$74,243	45.5%				





	* Fiscal Year 2018/2019		Fiscal Year 2019/2020		Fiscal Year 2020/2021		** Fiscal Year 2021/2022	
	Actual	6 Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July	\$38,050	10.4%	\$36,438	(4.2%)	\$24,808	(31.9%)	\$45,669	84.1%
August	\$31,197	14.7%	\$32,692	4.8%	\$25,455	(22.1%)	\$35,882	41.0%
September	\$21,266	4.9%	\$22,211	4.4%	\$22,190	(0.1%)	\$27,626	24.5%
October	\$20,187	4.7%	\$24,678	22.2%	\$20,420	(17.3%)	\$23,584	15.5%
November	\$15,555	15.1%	\$16,201	4.2%	\$14,336	(11.5%)	\$19,493	36.0%
December	\$14,126	(5.0%)	\$14,525	2.8%	\$11,330	(22.0%)	\$17,823	57.3%
January	\$13,281	5.6%	\$15,759	18.7%	\$11,495	(27.1%)	\$15,922	38.5%
February	\$16,403	(4.2%)	\$17,682	7.8%	\$13,369	(24.4%)	\$21,950	64.2%
March	\$25,183	16.0%	\$12,907	(48.8%)	\$19,636	52.1%	\$29,334	49.4%
April	\$21,986	11.0%	\$5,655	(74.3%)	\$23,819	321.2%	100-100-100-100-100-100-100-100-100-100	
May	\$21,235	(1.5%)	\$15,908	(25.1%)	\$26,968	69.5%		
June	\$30,893	10.0%	\$19,722	(36.2%)	\$35,478	79.9%		
Total:	\$269,364	59.8%	\$234,378	(13.0%)	\$249,305	6.4%	\$237,282	45.5%

^{*} Effective February 1, 2019, the BID assessment increased from 3% to 4%.

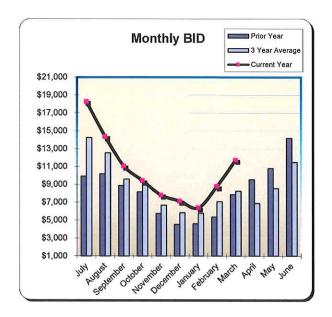
^{**} Sunset Suites closed in Nov 2021.

Sunset Beach Hotels

4% Business Improvement Assessment District Reflecting March Occupancies

Current Month - March 2022								
Last Year	This Year	<u>Change</u>	% Change					
\$7,854	\$11,734	\$3,879	49.4%					

Year to Date - March 2022							
Last Year	This Year	<u>Change</u>	% Change				
\$65,216	\$94,913	\$29,697	45.5%				





	* Fiscal Year	r 2018/2019	Fiscal Yea	r 2019/2020	Fiscal Yea	r 2020/2021	** Fiscal Yea	ar 2021/2022
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr
July	\$11,415	10.4%	\$14,575	27.7%	\$9,923	(31.9%)	\$18,268	84.1%
August	\$9,359	14.7%	\$13,077	39.7%	\$10,182	(22.1%)	\$14,353	41.0%
September	\$6,380	4.9%	\$8,885	39.3%	\$8,876	(0.1%)	\$11,050	24.5%
October	\$6,056	4.7%	\$9,871	63.0%	\$8,168	(17.3%)	\$9,434	15.5%
November	\$4,667	15.1%	\$6,480	38.9%	\$5,735	(11.5%)	\$7,797	36.0%
December	\$4,238	(5.0%)	\$5,810	37.1%	\$4,532	(22.0%)	\$7,129	57.3%
January	\$3,984	5.6%	\$6,304	58.2%	\$4,598	(27.1%)	\$6,369	38.5%
February	\$6,561	27.7%	\$7,073	7.8%	\$5,348	(24.4%)	\$8,780	64.2%
March	\$10,073	54.7%	\$5,163	(48.8%)	\$7,854	52.1%	\$11,734	49.4%
April	\$8,794	48.0%	\$2,262	(74.3%)	\$9,528	321.2%	2 0002.0 % 0	
May	\$8,494	31.4%	\$6,363	(25.1%)	\$10,787	69.5%		
June	\$12,357	46.7%	\$7,889	(36.2%)	\$14,191	79.9%		
Total:	\$92,379	82.7%	\$93,751	1.5%	\$99,723	6.4%	\$94,913	45.5%

 $^{^{\}star}$ Effective February 1, 2019, the BID assessment increased from 3% to 4%.

^{**} Sunset Suites closed in Nov 2021.