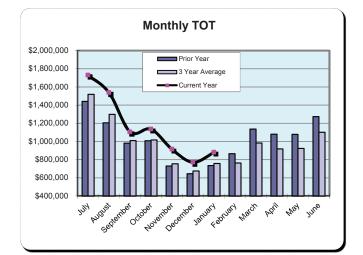
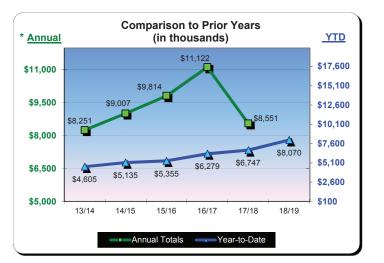
City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/2019

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Current	Month -	January 201	9
Last Year This Year		<u>Change</u>	<u>% Change</u>
\$735,174	\$880,924	\$145,749	19.8%



Year	to Date -	Date - January 2019				
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$6,746,801	\$8,069,687	\$1,322,887	19.6%			



	Fiscal Ye	ar 2015/16	Fiscal Yea	ar 2016/17	Fiscal Ye	ar 2017/18		Fiscal	Year 2018/19
		% Change		% Change		% Change	FY 18-19 July -		% Change Prior
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	June	Actual	Yr
October	\$743,823	3.5%	\$906,771	21.9%	\$1,007,991	11.2%	July	\$1,728,739	19.9%
November	\$543,237	2.2%	\$620,314	14.2%	\$730,297	17.7%	August	\$1,536,379	27.4%
December	\$517,749	8.0%	\$607,198	17.3%	\$645,646	6.3%	September	\$1,104,493	12.6%
January	\$587,211	(3.7%)	\$658,420	12.1%	\$735,174	11.7%	October	\$1,134,974	12.6%
February	\$653,490	13.8%	\$771,406	18.0%	\$865,520	12.2%	November	\$913,205	25.1%
March	\$818,134	3.5%	\$996,174	21.8%	\$1,136,027	14.0%	December	\$770,975	19.4%
April	\$729,268	(4.0%)	\$944,727	29.5%	\$1,079,376	14.3%	January	\$880,924	19.8%
Мау	\$772,280	6.9%	\$920,196	19.2%	\$1,077,590	17.1%	February		
June	\$961,733	12.1%	\$1,069,331	11.2%	\$1,273,482	19.1%	March		
July	\$1,387,825	16.6%	\$1,441,402	3.9%	N/A	N/A	April		
August	\$1,154,568	15.7%	\$1,205,677	4.4%	N/A	N/A	May		
September	\$944,255	21.9%	\$980,614	3.9%	N/A	N/A	June		
Total:	<u>\$9,813,572</u>	9.0%	<u>\$11,122,231</u>	13.3%	<u>\$8,551,103</u>	(23.1%)	*	<u>\$8,069,687</u>	19.6%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

Huntington Beach Hotels 3% Business Improvement Assessment District Reflecting January Occupancies

Current Month - January 2019							
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$220,855	\$264,365	\$43,511	19.7%				

\$550,000

\$500,000

\$450,000

\$400,000

\$350,000

\$300,000

\$250,000

\$200,000

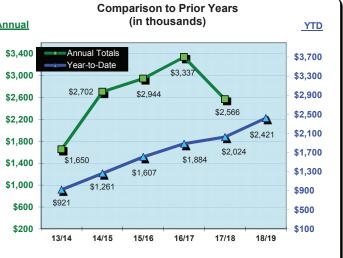
\$150,000

\$100,000

JUH

* Yea	ar to Date -	January 2019 Change <u>% Change</u>			
Last Year	<u>This Year</u>	Change % Chang			
\$2,024,345	\$2,421,010	\$396,665	19.6%		





	Fiscal Ye	Fiscal Year 2015/16		Fiscal Year 2016/17 Fiscal Y		ear 2017/18		Fiscal Year 2018/19	
		% Change		% Change		% Change	FY 18-19 July -		% Change Prior
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	June	Actual	Yr
October	\$223,147	3.5%	\$272,031	21.9%	\$302,398	11.2%	July	\$518,623	19.9%
November	\$162,971	2.2%	\$186,094	14.2%	\$219,089	17.7%	August	\$460,919	27.4%
December	\$155,325	8.0%	\$182,159	17.3%	\$193,696	6.3%	September	\$331,351	12.6%
January	\$176,164	(3.7%)	\$197,526	12.1%	\$220,855	11.8%	October	\$340,496	12.6%
February	\$195,978	13.8%	\$231,443	18.1%	\$259,657	12.2%	November	\$273,963	25.1%
March	\$245,440	3.5%	\$298,853	21.8%	\$340,898	14.1%	December	\$231,292	19.4%
April	\$218,780	(4.0%)	\$283,419	29.6%	\$323,814	14.3%	January	\$264,365	19.7%
May	\$231,684	6.9%	\$276,059	19.2%	\$323,277	17.1%	February		
June	\$288,510	12.1%	\$320,800	11.2%	\$382,046	19.1%	March		
July	\$416,350	16.6%	\$432,421	3.9%	N/A	N/A	April		
August	\$346,371	15.7%	\$361,703	4.4%	N/A	N/A	May		
September	\$283,277	21.9%	\$294,185	3.9%	N/A	N/A	June		
Total:	<u>\$2,943,996</u>	9.0%	<u>\$3,336,693</u>	13.3%	<u>\$2,565,730</u>	(23.1%)	*	<u>\$2,421,010</u>	19.6%

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

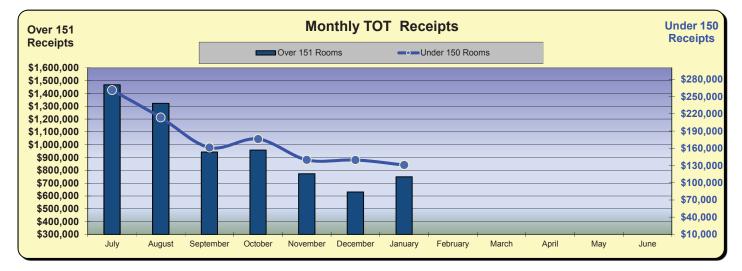
* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Hotels Over 151 Rooms							
Current Month - January 2019							
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$592,902	\$749,976	\$157,075	26.5%				

Hotels Under 150 Rooms									
Current Month - January 2019									
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>						
\$142,273	\$130,947	(\$11,325)	(8.0%)						



		Fiscal Yea	ar 2017/18				Fiscal Yea	ar 2018/19	
	Over 151	% Change	Under 150	% Change	FY 18-19	Over 151	% Change	Under 150	% Change
	Rooms	Prior Yr	Rooms	Prior Yr	July - June	Rooms	Prior Yr	Rooms	Prior Yr
October	\$837,561	6.6%	\$170,430	40.7%	July	\$1,467,268	18.4%	\$261,471	29.7%
November	\$590,425	10.7%	\$139,872	61.2%	August	\$1,322,723	26.7%	\$213,656	32.0%
December	\$509,671	(2.8%)	\$135,975	63.8%	September	\$943,160	13.8%	\$161,332	6.4%
January	\$592,902	3.3%	\$142,273	68.2%	October	\$958,778	14.5%	\$176,196	3.4%
February	\$714,044	4.8%	\$151,477	67.8%	November	\$773,356	31.0%	\$139,849	(0.0%)
March	\$947,628	9.4%	\$188,399	44.9%	December	\$631,325	23.9%	\$139,649	2.7%
April	\$911,895	10.1%	\$167,481	43.5%	January	\$749,976	26.5%	\$130,947	(8.0%)
Мау	\$911,337	14.0%	\$166,253	37.9%	February				
June	\$1,063,036	15.3%	\$210,447	42.6%	March				
July	N/A	N/A	N/A	N/A	April				
August	N/A	N/A	N/A	N/A	May				
September	N/A	N/A	N/A	N/A	June				
Total:	<u>\$7,078,498</u>	(26.5%)	<u>\$1,472,605</u>	(1.6%)		<u>\$6,846,587</u>	21.3%	<u>\$1,223,101</u>	10.8%

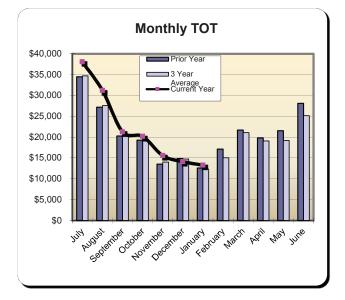
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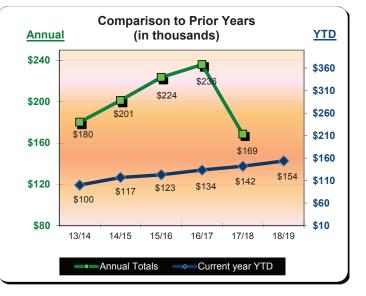
City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2018/19

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting January Occupancies

Current Month January 2019									
Last Year	st Year This Year Change <u>% C</u>								
\$12,580	\$13,281	\$701	5.6%						

Yea	ar to Date -	January 2019 Change % Change			
Last Year	<u>This Year</u>	Change % Change			
\$142,171	\$153,663	\$11,492	8.1%		





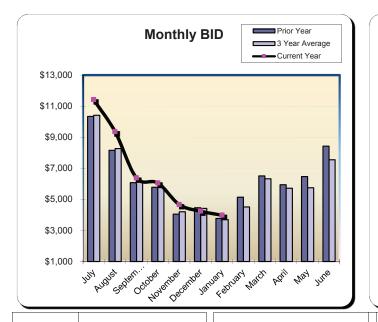
	Fiscal Year 2015/16 % Change		Fiscal Year 2016/17 % Change		Fiscal Year 2017/18 % Change FY 18-19			Fiscal Y	ear 2018/19 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	July - June	Actual	Prior Yr
October	\$17.213	10.4%	\$18.469	7.3%	\$19.276	4.4%	July	\$38.050	10.4%
November	\$12,511	4.2%	\$13,025	4.1%	\$13,514	3.8%	August	\$31,197	14.7%
December	\$11,722	11.9%	\$15,223	29.9%	\$14,872	(2.3%)	September	\$21,266	4.9%
January	\$12,212	14.3%	\$11,170	(8.5%)	\$12,580	12.6%	October	\$20,187	4.7%
February	\$15,160	10.0%	\$12,888	(15.0%)	\$17,129	32.9%	November	\$15,555	15.1%
March	\$21,467	21.5%	\$20,082	(6.5%)	\$21,706	8.1%	December	\$14,126	(5.0%)
April	\$17,987	15.2%	\$19,404	7.9%	\$19,808	2.1%	January	\$13,281	5.6%
May	\$16,951	2.0%	\$19,040	12.3%	\$21,552	13.2%	February		
June	\$22,690	17.2%	\$24,705	8.9%	\$28,086	13.7%	March		
July	\$31,662	17.6%	\$34,461	8.8%	N/A	N/A	April		
August	\$24,333	4.6%	\$27,189	11.7%	N/A	N/A	May		
September	\$19,693	2.4%	\$20,280	3.0%	N/A	N/A	June		
Total:	<u>\$223,600</u>	11.1%	<u>\$235,936</u>	5.5%	<u>\$168,523</u>	(28.6%)	*	<u>\$153,663</u>	8.1%

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Sunset Beach Hotels 3% Business Improvement Assessment District Reflecting January Occupancies

Current Month January 2019							
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$3,774	\$3,984	\$210	5.6%				

* Ye	ar to Date	January 2019				
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$42,650	\$46,099	\$3,448	8.1%			





	Fiscal Year 2015/16		Fiscal Year 2016/17		Fiscal Year 2017/18			Fiscal Year 2018/19	
	Actual	% Change Prior Yr	Actual	% Change Prior Yr	Actual	% Change Prior Yr	FY 18-19 July - June	Actual	% Change Prior Yr
October	\$5,164	10.4%	\$5,541	7.3%	\$5,783	4.4%	July	\$11,415	10.4%
November	\$3,753	4.2%	\$3,908	4.1%	\$4,054	3.7%	August	\$9,359	14.7%
December	\$3,517	11.9%	\$4,567	29.9%	\$4,462	(2.3%)	September	\$6,380	4.9%
January	\$3,664	14.3%	\$3,351	(8.5%)	\$3,774	12.6%	October	\$6,056	4.7%
February	\$4,548	10.0%	\$3,866	(15.0%)	\$5,139	32.9%	November	\$4,667	15.1%
March	\$6,440	21.5%	\$6,024	(6.5%)	\$6,512	8.1%	December	\$4,238	(5.0%)
April	\$5,396	15.2%	\$5,821	7.9%	\$5,942	2.1%	January	\$3,984	5.6%
May	\$5,085	2.0%	\$5,712	12.3%	\$6,466	13.2%	February		
June	\$6,807	17.2%	\$7,411	8.9%	\$8,426	13.7%	March		
July	\$9,499	17.6%	\$10,338	8.8%	N/A	N/A	April		
August	\$7,300	4.6%	\$8,157	11.7%	N/A	N/A	May		
September	\$5,908	2.4%	\$6,083	3.0%	N/A	N/A	June		
Total:	<u>\$67,080</u>	86.1%	<u>\$70,780</u>	5.5%	<u>\$50,557</u>	(28.6%)	*	<u>\$46,099</u>	8.1%

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* Effective October 1, 2014, the BID assessment increased from 2% to 3%.