Visit Huntington Beach Board of Directors Meeting

Tuesday, March 26, 2024 3:00 p.m. - 4:00 p.m. VHB Office 155 Fifth Street Suite 111 Huntington Beach, CA 92648

Public Notice Information: In accordance with the Ralph M. Brown Act, VHB agendas are available for public review outside the City of Huntington Beach Council Chambers at 2000 Main Street at least 72 hours prior to each meeting. The agendas are also posted on the VHB website at surfcityusa.com. Questions on agenda items may be directed to Kelly Miller, VHB President/CEO, at (714) 969-3492 or Kelly@surfcityusa.com.

VHB Mission: To position Surf City USA® as the preferred California beach destination in order to maximize overnight visitor spending, destination development and quality of life for all residents.

MINUTES

- I. Call to Order and Antitrust Reminder (see reverse) by Vice Chair Todd Szilagyi @ 3:05pm
- II. Roll Call: All members highlighted and underlined present in person. Janis Mantini present via zoom.

Brett Barnes (Duke's HB)	Justin Simpson (Kimpton	Peter Townend
	Shorebreak)	(Active Empire)
Dawn McCormack (Timeless	Kevin Elliott (Code Four)	Peter Truxaw (Mama's on 39)
Treasures)		
Dean Torrence (Individual at	Marisa Unvert (John Wayne	Sheik Sattaur (Union Bank)
<mark>large)</mark>	Airport)	
Debbie Killey (Republic	Meg Bernardo (World Surf	Tim McGrath (Individual at
Services)	League)	<mark>large)</mark>
Duke Dufresne (4 Sons	Mike Ali (Zach's)	Todd Szilagyi (Best VIP
Brewing)		Chauffeured)
Janis Mantini (Individual at	Paul Maddison (Pasea Hotel)	
<u>large)</u>		
Jenn Williams (Pacific City)	Paulette Fischer (Hilton	

John Villa (Wetlands Conservancy)

VHB staff present: Nicole, Sophia, Michelle, Heather, Clara, Omark (zoom), Deanna. City of HB staff present: Steve Holtz. Other attendees: James Mead-Pilgrim Group (zoom), Mark Meredith-Rocket Travel (zoom)

Waterfront)

- III. Announcement of Late Communications No late communications at this time.
- IV. Public Comments Chairperson (limited to 3 minutes/person): **No public comments at this time.**VHB welcomes public comments on all items on this agenda or of community interest. We respectfully request that this public forum be utilized in a positive and constructive manner.

 Please focus your comments on the issue or concern that you would like to bring to the attention of the Executive Committee

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- V. Consent Agenda (Llido)
 - a. Latest TOT/TBID Reports No updated reports for this meeting.
 - b. CBRE/PKF/STR Reports Review of Feb STR reports.
 - c. Approval of previous minutes: Jan 30, 2024

Motion to approve Consent Agenda made by: Brett. 2nd by: P.T. Yes Votes: 9 No Votes: 0. Abstain: 3 (Brett, PT, John not present at last board meeting) Motion Passed.

- VI. Chairman's Report (Simpson) No report at this time. (Simpson not present)
- VII. President & CEO Agenda Items (VHB Exec. staff on behalf of Miller)
 - a. Update from International Agencies (Valdivia)

Mark Meredith from Rocket Travel - Present market update/key activity from UK/Ireland representation.

James Mead from Pilgrim Group - Present travel trends, stats, and aviation updates from Canada representation.

b. TBID modification update. (Llido)

Summary of progress made. Next milestone will be at the 4/16 council meeting with presentation on intent. Review report: Proposed additional sales and marketing programs with TBID modification. Devine - Review sales programs. Holmes - Review marketing specific programs. Valdivia - Review tourism specific programs.

Motion to approve moving forward with TBID modification efforts made by: John. 2nd by: Marisa. Yes Votes: 12. No Votes: 0. Abstain: 0. Motion passed.

c. Vote to approve updated bylaws. (Llido) - Review redline items.

Motion to approve updated bylaws with amendment to clarify 501(c)(6) status and that Board members may serve two consecutive 3-year terms before the 1-year waiting period. Motion made by: Brett. 2nd by: John. Yes Votes: 12. No Votes: 0. Abstain: 0. Motion passed.

- d. Audit update. (Llido) Due date pushed back to end of April due to new financial standard presented causing further edits to be made.
- e. New IMEX booth update. (Devine) Review of approved booth updates.

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VIII. Adjournment @ 4:02pm

Key dates to remember:

April 2024

Executive Committee Meeting: Thursday, April 18, 3:00 - 4:00pm/Cancelled

May 2024

- Executive Committee Meeting: Thursday, May 16, 3:00 4:00pm
- Board of Directors Meeting: Tuesday, May 28, 3:00 4:00pm

June 2024

- 7-4:0 -4:00pm Executive Committee Meeting: Thursday, June 20, 3:00 - 4:00pm

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ANTITRUST COMPLIANCE POLICY

It is the policy of Visit Huntington Beach (VHB) to comply fully with the antitrust laws of the United States and the State of California. In order to assure full compliance, the following policies and procedures are to be followed by all employees and stakeholders of VHB and by representatives of any stakeholders of VHB.

At any meeting of the directors of VHB or any committees of VHB, or at any meeting where any employee of VHB is present or where VHB is in any way involved, there shall be no discussion of the following:

- A. Prices or rates for hotel or motel rooms, food and beverage, transportation, sightseeing, or other services or facilities of stakeholders, including but not limited to prices or rates to be charged to convention groups, tour groups or tour operators, including off-season prices or discounts;
- B. Changes or proposed changes in the prices or rates of hotel or motel rooms, food and beverage, transportation, sightseeing, or other services offered to customers of the hotel and motel industry;
- C. Formulas, procedures, or means for the establishment and determination of prices, rates, discounts, terms, and conditions or rental;
- D. Plans of individual stakeholders covering increases or reductions in distribution or marketing of particular products or services.
- E. Restrictions on legal advertising or promotional activities.
- F. Matters relating to actual or potential suppliers or customers that might have the effect of excluding them from any market or of influencing others not to deal with them.

MEETING ASSISTANCE NOTICE – AMERICANS WITH DISABILITIES ACT

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