## **Huntington Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting May Occupancies**

Current	Month -	May 2014	
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>
\$594,402	\$685,575	\$91,173	15.3%

Prior Year

3 Year Average

February. March

ADI'I May

June JUNY

January

Current Year

\$1,100,000

\$1,000,000

\$900,000

\$800,000

\$700,000

\$600,000

\$500,000

\$400,000

\$300,000

\$200,000

\$100,000 \$0

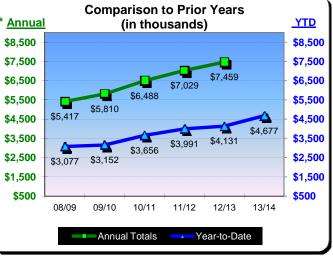
October

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**Monthly TOT** 

* Year to Date - May 2014					
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>		
\$4,131,161	\$4,677,165	\$546,004	13.2%		

\* Excludes audit



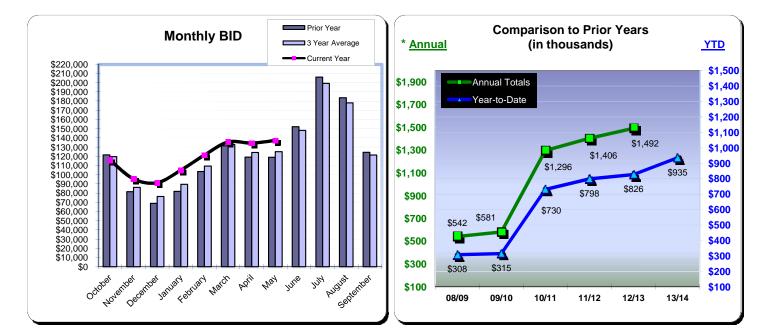
	Fiscal Yea	ar 2010/11	Fiscal Ye	ar 2011/12	Fiscal Yea	ar 2012/13	Fiscal Yea	ar 2013/14
		% Change		<u>% Change</u>		<u>% Change</u>		<u>% Change</u>
	<u>Actual</u>	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$482,256	17.3%	\$544,346	12.9%	\$607,091	11.5%	\$579,126	(4.6%)
November	\$371,225	27.4%	\$398,760	7.4%	\$407,707	2.2%	\$477,478	17.1%
December	\$317,068	19.0%	\$322,930	1.9%	\$343,813	6.5%	\$456,603	32.8%
January	\$411,586	12.7%	\$448,939	9.1%	\$408,967	(8.9%)	\$524,101	28.2%
February	\$435,213	17.7%	\$512,707	17.8%	\$516,653	0.8%	\$606,026	17.3%
March	\$597,227	22.6%	\$587,651	(1.6%)	\$657,196	11.8%	\$677,075	3.0%
April	\$498,193	13.5%	\$581,908	16.8%	\$595,333	2.3%	\$671,182	12.7%
May	\$542,793	4.0%	\$593,605	9.4%	\$594,402	0.1%	\$685,575	15.3%
June	\$599,228	2.3%	\$700,200	16.9%	\$759,956	8.5%		
July	\$896,914	12.5%	\$927,425	3.4%	\$1,029,547	11.0%		
August	\$794,534	3.1%	\$834,583	5.0%	\$917,183	9.9%		
September	\$541,630	7.2%	\$576,252	6.4%	\$621,347	7.8%		
Total:	<u>\$6,487,867</u>	11.7%	<u>\$7,029,308</u>	8.4%	<u>\$7,459,194</u>	6.1%	<u>\$4,677,165</u>	13.2%
Budget	<u>\$6,500,000</u>	20.4%	<u>\$7,203,534</u>	10.8%	<u>\$7,400,000</u>	2.7%	<u>\$7,700,000</u>	4.1%

AUGUST September

### Huntington Beach Hotels 2% Business Improvement Assessment District Reflecting May Occupancies

Current Month - May 2014						
Last Year	<u>This Year</u>	<mark>his Year Change <u>%</u> Cha</mark>				
\$118,881	\$137,115	\$18,234	15.3%			

* Year to Date - May 2014						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$826,233	\$935,433	\$109,200	13.2%			

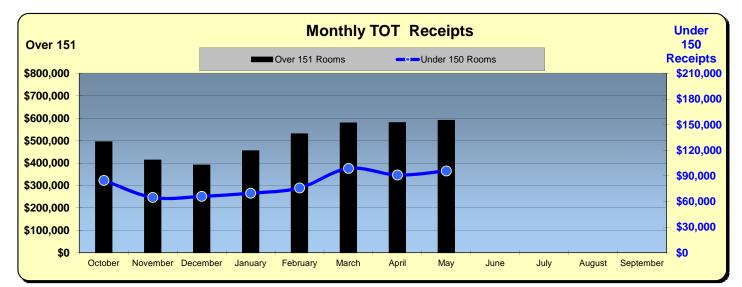


	Fiscal Year 2010/11		Fiscal Year 2011/12		Fiscal Ye	ar 2012/13	Fiscal Year 2013/14	
	0	% Change Prior		% Change	9	6 Change Prior		<u>% Change</u>
	Actual	<u>Yr</u>	Actual	Prior Yr	Actual	<u>Yr</u>	Actual	Prior Yr
October	\$95,960	(21.6%)	\$108,869	13.5%	\$121,418	11.5%	\$115,825	(4.6%)
November	\$74,181	(4.9%)	\$79,752	7.5%	\$81,541	2.2%	\$95,495	17.1%
December	\$63,221	(17.5%)	\$64,586	2.2%	\$68,762	6.5%	\$91,320	32.8%
January	\$82,281	(29.7%)	\$89,788	9.1%	\$81,794	(8.9%)	\$104,821	28.2%
February	\$87,032	(30.0%)	\$102,541	17.8%	\$103,331	0.8%	\$121,205	17.3%
March	\$119,446	(34.0%)	\$117,530	(1.6%)	\$131,440	11.8%	\$135,415	3.0%
April	\$99,638	(9.9%)	\$116,382	16.8%	\$119,066	2.3%	\$134,236	12.7%
May	\$108,555	(22.0%)	\$118,721	9.4%	\$118,881	0.1%	\$137,115	15.3%
June	\$119,567	(9.6%)	\$140,040	17.1%	\$151,992	8.5%		
July	\$179,383	(11.6%)	\$185,485	3.4%	\$205,911	11.0%		
August	\$158,758	(13.7%)	\$166,917	5.1%	\$183,437	9.9%		
September	\$108,326	(9.5%)	\$115,251	6.4%	\$124,269	7.8%		
Total:	<u>\$1,296,347</u>	(17.8%)	<u>\$1,405,861</u>	8.5%	<u>\$1,491,842</u>	6.1%	<u>\$935,433</u>	13.2%

#### Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting May Occupancies

Hotels Over 151 Rooms							
Current Month - May 2014							
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$501,413	\$589,810	\$88,397	17.6%				

Hotels Under 150 Rooms						
Current Month - May 2014						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$92,989	\$95,765	\$2,776	3.0%			



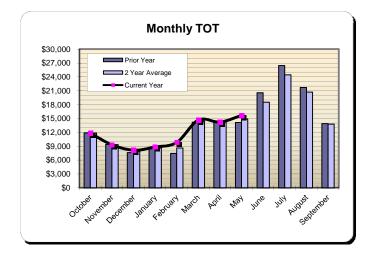
	Fiscal Year 2012/13				ſ	Fiscal Year 2013/14				
City Fiscal	Over 151	% Change	Under 150	% Change		Over 151	% Change	Under 150	<u>% Change</u>	
Period	Rooms	Prior Yr	Rooms	Prior Yr		<u>Rooms</u>	Prior Yr	<u>Rooms</u>	Prior Yr	
October	\$521,538	11.1%	\$85,553	14.2%		\$494,436	(5.2%)	\$84,690	(1.0%)	
November	\$347,736	1.2%	\$59,971	8.8%		\$412,773	18.7%	\$64,705	7.9%	
December	\$282,309	7.9%	\$61,504	0.3%		\$390,602	38.4%	\$66,001	7.3%	
January	\$345,866	(10.3%)	\$63,101	(0.5%)		\$454,423	31.4%	\$69,678	10.4%	
February	\$445,764	1.1%	\$70,889	(1.5%)		\$530,180	18.9%	\$75,846	7.0%	
March	\$557,415	11.8%	\$99,782	12.3%		\$578,316	3.8%	\$98,759	(1.0%)	
April	\$503,307	1.5%	\$92,026	6.8%		\$580,166	15.3%	\$91,016	(1.1%)	
May	\$501,413	(0.8%)	\$92,989	5.7%		\$589,810	17.6%	\$95,765	3.0%	
June	\$642,142	8.9%	\$117,814	6.4%						
July	\$867,761	11.7%	\$161,786	7.3%						
August	\$787,471	11.6%	\$129,712	0.7%						
September	\$533,377	10.3%	\$87,970	(5.0%)						
Total:	<u>\$6,336,098</u>	6.4%	<u>\$1,123,096</u>	4.7%		<u>\$4,030,705</u>	17.6%	<u>\$646,460</u>	3.0%	

#### Sunset Beach Hotels

#### 10%Transient Occupancy Tax Receipts Reflecting May Occupancies

Currer	nt Month -	May 2014		
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$14,132	\$15,651	\$1,519	10.8%	

* Year to	Date -	May 2014	
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>
\$87,186	\$92,450	\$5,264	6.0%

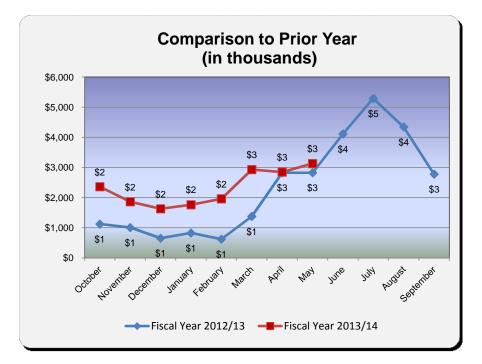




	Fiscal Year 2011/12		Fiscal Ye	ear 2012/13	Fiscal Year 2013/14			
		<u>% Change</u>		% Change		% Change		
	Actual	Prior Yr	<u>Actual</u>	Prior Yr	Actual	Prior Yr		
October	\$8,671	(6.9%)	\$11,862	36.8%	\$11,811	(0.4%)		
November	\$7,713	(27.1%)	\$9,364	21.4%	\$9,317	(0.5%)		
December	\$7,164	(4.2%)	\$7,612	6.3%	\$8,147	7.0%		
January	\$6,576	4.5%	\$8,440	28.4%	\$8,820	4.5%		
February	\$7,592	3.1%	\$7,447	(1.9%)	\$9,809	31.7%		
March	\$12,001	25.1%	\$14,199	18.3%	\$14,656	3.2%		
April	\$13,254	2.1%	\$14,130	6.6%	\$14,239	0.8%		
May	\$13,600	21.4%	\$14,132	3.9%	\$15,651	10.8%		
June	\$16,482	13.0%	\$20,567	24.8%				
July	\$22,410	13.0%	\$26,457	18.1%				
August	\$19,711	15.0%	\$21,721	10.2%				
September	\$13,632	13.0%	\$13,897	1.9%				
Total:	\$148,806	7.3%	\$169,828	14.1%	\$92,450	6.0%		

### Sunset Beach Hotels 2% Business Improvement Assessment District Reflecting May Occupancies

Current Month - May 2014				* Year to Date - May 2014			
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>
\$2,826	\$3,130	\$304	10.8%	\$11,263	\$18,490	\$7,227	64.2%



	<u>Fiscal Year</u> 2012/13	<u>Fiscal Year</u> 2013/14	<u>% Change</u> <u>Prior Yr</u>
October	\$1,124	\$2,362	110.2%
November	\$1,008	\$1,863	84.9%
December	\$653	\$1,629	149.4%
January	\$826	\$1,764	113.5%
February	\$622	\$1,962	215.5%
March	\$1,378	\$2,931	112.7%
April	\$2,826	\$2,848	0.8%
Мау	\$2,826	\$3,130	10.8%
June	\$4,113		
July	\$5,291		
August	\$4,344		
September	\$2,779		
Total:	\$27,791	\$18,490	64.2%

\* Some declines are due to long-term stay exemptions.