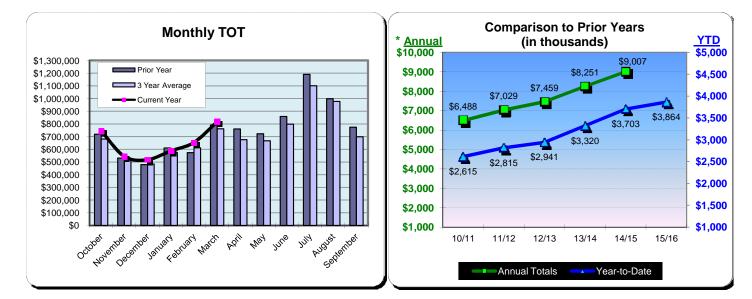
Huntington Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting March Occupancies

Current	Month -	March 2016		
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	
\$790,289	\$818,134	\$27,845	3.5%	

Year to Date - March 2016						
Last Year <u>This Year</u>		<u>Change</u>	<u>% Change</u>			
\$3,703,344	\$3,863,644	\$160,301	4.3%			



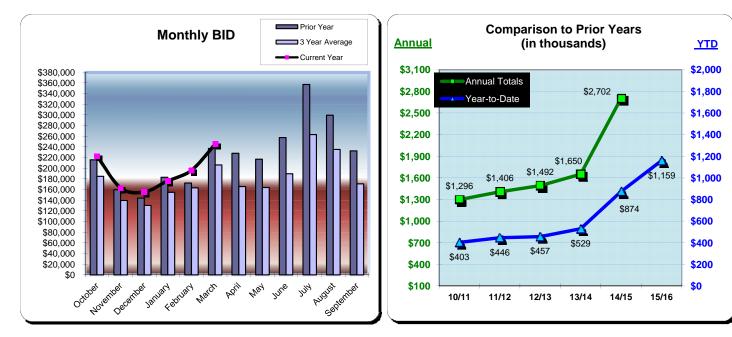
	Fiscal Year 2012/13 % Change		Fiscal Ye	Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		ear 2015/16 % Change
	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr	Actual	Prior Yr
October	\$607,091	11.5%	\$579,126	(4.6%)	\$718,440	24.1%	\$743,823	3.5%
November	\$407,707	2.2%	\$477,478	17.1%	\$531,343	11.3%	\$543,237	2.2%
December	\$343,813	6.5%	\$456,603	32.8%	\$479,470	5.0%	\$517,749	8.0%
January	\$408,967	(8.9%)	\$524,101	28.2%	\$609,742	16.3%	\$587,211	(3.7%)
February	\$516,653	0.8%	\$606,026	17.3%	\$574,060	(5.3%)	\$653,490	13.8%
March	\$657,196	11.8%	\$677,075	3.0%	\$790,289	16.7%	\$818,134	3.5%
April	\$595,333	2.3%	\$671,182	12.7%	\$759,725	13.2%		
May	\$594,402	0.1%	\$685,575	15.3%	\$722,717	5.4%		
June	\$759,956	8.5%	\$777,981	2.4%	\$858,256	10.3%		
July	\$1,029,547	11.0%	\$1,081,288	5.0%	\$1,190,219	10.1%		
August	\$917,183	9.9%	\$1,014,751	10.6%	\$998,152	(1.6%)		
September	\$621,347	7.8%	\$699,658	12.6%	\$774,736	10.7%		
Total:	\$7,459,194	6.1%	\$8,250,843	10.6%	\$9,007,147	9.2%	\$3,863,644	4.3%

Huntington Beach Hotels

3% Business Improvement Assessment District Reflecting March Occupancies

Current Month - March 2016						
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$237,086	\$245,440	\$8,353	3.5%			

* Year to Date - March 2016					
Last Year	ar This Year Change <u>%</u>				
\$1,111,002	\$1,159,025	\$48,022	4.3%		



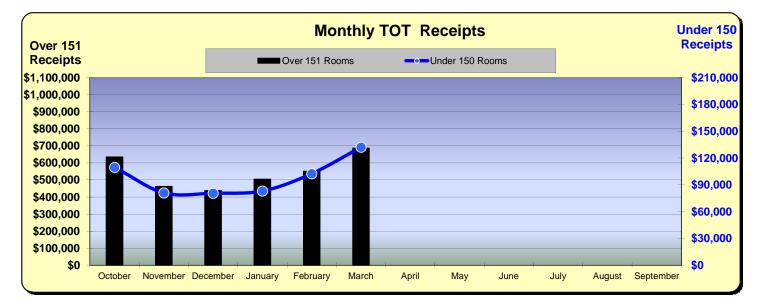
	Fiscal Year 2012/13		Fiscal Year 2013/14		Fiscal Yea	ar 2014/15	Fiscal Year 2015/16	
	a	% Change Prior	% Change		% Change Prior			% Change
	Actual	Yr	Actual	Prior Yr	Actual	Yr	Actual	Prior Yr
October	\$121,418	11.5%	\$115,825	(4.6%)	\$215,532	86.1%	\$223,147	3.5%
November	\$81,541	2.2%	\$95,495	17.1%	\$159,403	66.9%	\$162,971	2.2%
December	\$68,762	6.5%	\$91,320	32.8%	\$143,842	57.5%	\$155,325	8.0%
January	\$81,794	(8.9%)	\$104,821	28.2%	\$182,922	74.5%	\$176,164	(3.7%)
February	\$103,331	0.8%	\$121,205	17.3%	\$172,217	42.1%	\$195,978	13.8%
March	\$131,440	11.8%	\$135,415	3.0%	\$237,086	75.1%	\$245,440	3.5%
April	\$119,066	2.3%	\$134,236	12.7%	\$227,918	69.8%		
May	\$118,881	0.1%	\$137,115	15.3%	\$216,815	58.1%		
June	\$151,992	8.5%	\$155,596	2.4%	\$257,476	65.5%		
July	\$205,911	11.0%	\$216,259	5.0%	\$357,066	65.1%		
August	\$183,437	9.9%	\$202,949	10.6%	\$299,446	47.6%		
September	\$124,269	7.8%	\$139,932	12.6%	\$232,420	66.1%		
Total:	<u>\$1,491,842</u>	6.1%	<u>\$1,650,168</u>	10.6%	<u>\$2,702,143</u>	63.8%	<u>\$1,159,025</u>	4.3%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting March Occupancies

Hotels Over 151 Rooms						
Current Month - March 2016						
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>			
\$668,755	\$685,971	\$17,216	2.6%			

Hotels Under 150 Rooms							
Current Month - March 2016							
<u>Last Year</u>	<u>This Year</u>	<u>Change</u>	<u>% Change</u>				
\$121,534	\$132,163	\$10,629	8.8%				

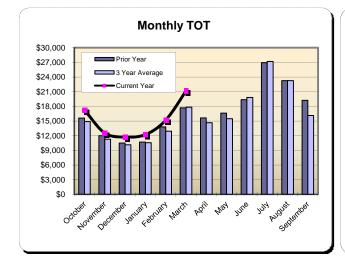


	Fiscal Year 2014/15				Fiscal Year 2015/16			
	Over 151	% Change	Under 150	% Change	Over 151	% Change	Under 150	% Change
	Rooms	Prior Yr	Rooms	Prior Yr	Rooms	Prior Yr	Rooms	Prior Yr
October	\$620,594	19.0%	\$97,846	14.4%	\$634,210	2.2%	\$109,613	12.0%
November	\$457,014	31.4%	\$74,329	23.9%	\$462,230	1.1%	\$81,007	9.0%
December	\$408,440	44.7%	\$71,030	15.5%	\$437,145	7.0%	\$80,605	13.5%
January	\$532,969	54.1%	\$76,772	21.7%	\$504,120	(5.4%)	\$83,091	8.2%
February	\$495,594	11.2%	\$78,466	10.7%	\$550,982	11.2%	\$102,508	30.6%
March	\$668,755	20.0%	\$121,534	21.8%	\$685,971	2.6%	\$132,163	8.8%
April	\$649,895	29.1%	\$109,830	19.4%				
May	\$608,582	21.4%	\$114,135	22.7%				
June	\$724,357	12.8%	\$133,899	13.7%				
July	\$1,000,628	15.3%	\$189,591	17.2%				
August	\$853,673	8.4%	\$144,479	11.4%				
September	\$660,795	23.9%	\$113,941	29.5%				
Total:	<u>\$7,080,531</u>	11.8%	<u>\$1,170,312</u>	4.2%	<u>\$3,274,657</u>	2.9%	<u>\$588,987</u>	13.3%

Sunset Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting March Occupancies

Curren				
Last Year	Last Year This Year		<u>% Change</u>	
\$17,675	\$21,178	\$3,503	19.8%	

Year to Date - March 2016						
Last Year	Last Year This Year		<u>% Change</u>			
\$80,223	\$89,995	\$9,772	12.2%			



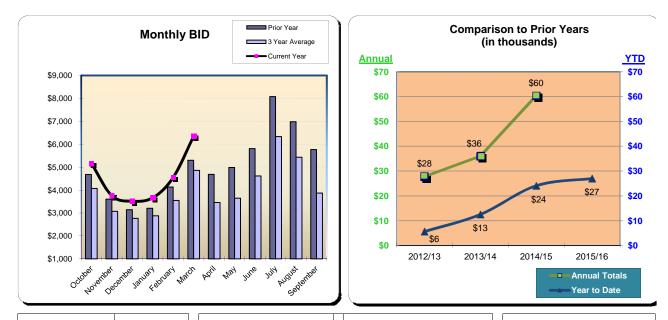


	Fiscal Year 2012/13 % Change		Fiscal Year 2013/14 % Change		Fiscal Year 2014/15 % Change		Fiscal Year 2015/16 % Change	
	Actual	Prior Yr						
October	\$11,862	(6.9%)	\$11,811	(0.4%)	\$15,596	32.1%	\$17,213	10.4%
November	\$9,364	(27.1%)	\$9,317	(0.5%)	\$12,010	28.9%	\$12,511	4.2%
December	\$7,612	(4.2%)	\$8,147	7.0%	\$10,480	28.6%	\$11,722	11.9%
January	\$8,440	4.5%	\$8,820	4.5%	\$10,681	21.1%	\$12,212	14.3%
February	\$7,447	3.1%	\$9,809	31.7%	\$13,782	40.5%	\$15,160	10.0%
March	\$14,199	25.1%	\$14,656	3.2%	\$17,675	20.6%	\$21,178	19.8%
April	\$14,130	2.1%	\$14,239	0.8%	\$15,619	9.7%		
May	\$14,132	21.4%	\$15,651	10.8%	\$16,621	6.2%		
June	\$20,567	13.0%	\$19,562	(4.9%)	\$19,367	(1.0%)		
July	\$26,457	13.0%	\$28,179	6.5%	\$26,929	(4.4%)		
August	\$21,721	15.0%	\$24,817	14.3%	\$23,261	(6.3%)		
September	\$13,897	13.0%	\$15,219	9.5%	\$19,231	26.4%		
Total:	<u>\$169,828</u>	7.3%	<u>\$180,227</u>	6.1%	<u>\$201,251</u>	11.7%	<u>\$89,995</u>	12.2%

Sunset Beach Hotels

3% Business Improvement Assessment District Reflecting March Occupancies

Currer	nt Month -	March 2016		* Year to Date - March 2016			
Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>	Last Year	<u>This Year</u>	<u>Change</u>	<u>% Change</u>
\$5,302	\$6,353	\$1,051	19.8%	\$24,066	\$26,998	\$2,932	12.2%



	Fiscal Year 2012/13	Fiscal Year 2013/14		Fiscal Year 2014/15		Fiscal Year 2015/16	
		% Change		% Change Prior		% Change Prior	
	Actual	Actual	Prior Yr	Actual	Yr	Actual	Yr
October	\$1,124	\$2,362	110.2%	\$4,679	98.1%	\$5,164	10.4%
November	\$1,008	\$1,863	84.9%	\$3,603	93.4%	\$3,753	4.2%
December	\$653	\$1,629	149.4%	\$3,144	92.9%	\$3,517	11.9%
January	\$826	\$1,764	113.5%	\$3,204	81.7%	\$3,664	14.3%
February	\$622	\$1,962	215.5%	\$4,134	110.8%	\$4,548	10.0%
March	\$1,378	\$2,931	112.7%	\$5,302	80.9%	\$6,353	19.8%
April	\$2,826	\$2,848	0.8%	\$4,686	64.5%		
May	\$2,826	\$3,130	10.8%	\$4,986	59.3%		
June	\$4,113	\$3,912	(4.9%)	\$5,810	48.5%		
July	\$5,291	\$5,636	6.5%	\$8,079	43.3%		
August	\$4,344	\$4,963	14.3%	\$6,978	40.6%		
September	\$2,779	\$3,048	9.7%	\$5,769	89.3%		
Total:	<u>\$27,791</u>	<u>\$36,050</u>	29.7%	<u>\$60,375</u>	67.5%	<u>\$26,998</u>	12.2%

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.