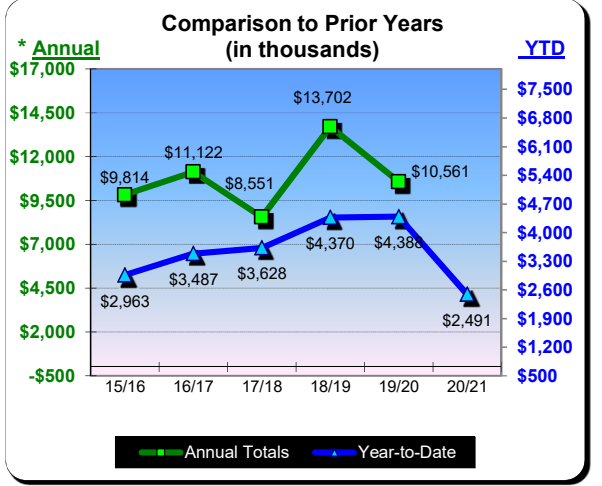
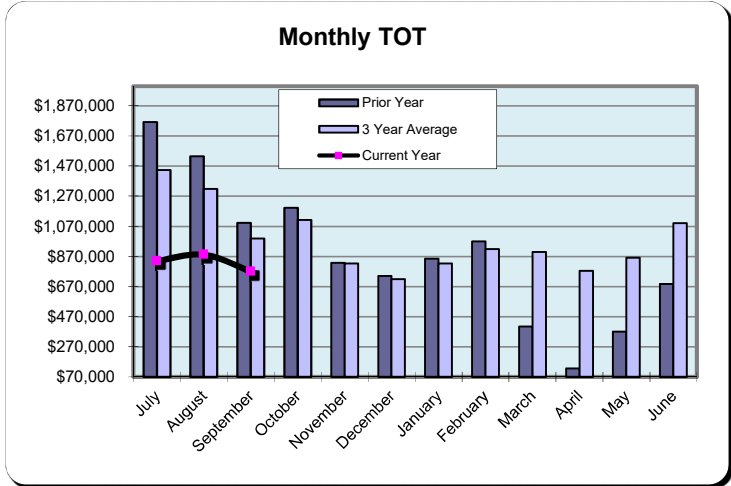


City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/2021

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Current Month - September 2020 | | | |
|--------------------------------|-----------|-------------|----------|
| Last Year | This Year | Change | % Change |
| \$1,091,400 | \$769,200 | (\$322,200) | (29.5%) |

| Year to Date - September 2020 | | | |
|-------------------------------|-------------|---------------|----------|
| Last Year | This Year | Change | % Change |
| \$4,387,584 | \$2,491,432 | (\$1,896,152) | (43.2%) |



| | Fiscal Year 2017/18 | | FY 18-19 July - June | Fiscal Year 2018/19 | | Fiscal Year 2019/20 | | Fiscal Year 2020/21 | |
|------------------|---------------------|----------------------|-------------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
| | Actual | % Change Prior Yr | | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| October | \$1,007,991 | 11.2% | July | \$1,728,739 | 19.9% | | | \$840,251 | (52.3%) |
| November | \$730,297 | 17.7% | August | \$1,536,379 | 27.4% | | | \$881,981 | (42.5%) |
| December | \$645,646 | 6.3% | September | \$1,104,493 | 12.6% | | | \$769,200 | (29.5%) |
| January | \$735,174 | 11.7% | October | \$1,134,974 | 12.6% | | | | |
| February | \$865,520 | 12.2% | November | \$913,205 | 25.1% | | | | |
| March | \$1,136,027 | 14.0% | December | \$770,975 | 19.4% | | | | |
| April | \$1,079,376 | 14.3% | January | \$880,924 | 19.8% | | | | |
| May | \$1,077,590 | 17.1% | February | \$919,887 | 6.3% | | | | |
| June | \$1,273,482 | 19.1% | March | \$1,156,110 | 1.8% | | | | |
| July | N/A | N/A | April | \$1,113,514 | 3.2% | | | | |
| August | N/A | N/A | May | \$1,134,945 | 5.3% | | | | |
| September | N/A | N/A | June | \$1,307,538 | 2.7% | | | | |
| Total: | \$8,551,103 | (23.1%) | * | \$13,701,682 | 60.2% | | | \$2,491,432 | (43.2%) |

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

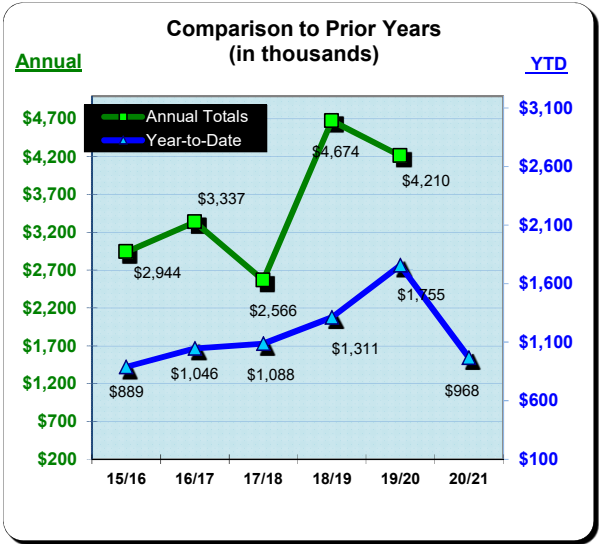
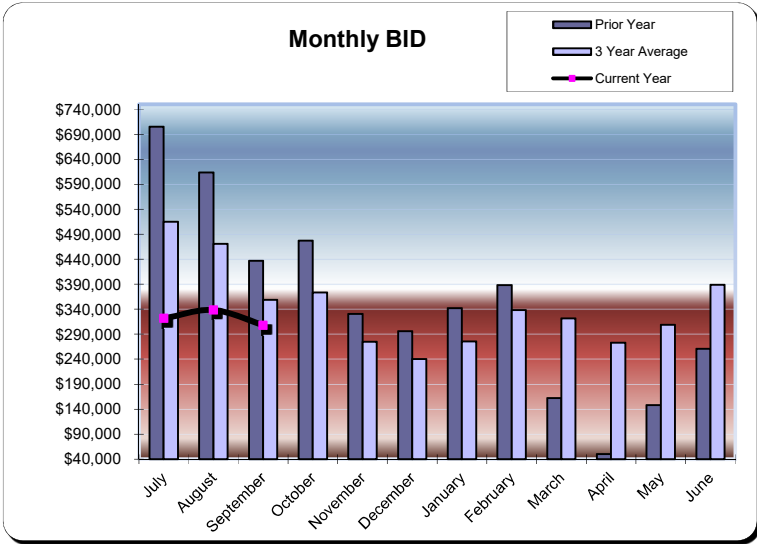
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels
4% Business Improvement Assessment District Reflecting September Occupancies*

| Current Month - September 2020 | | | |
|--------------------------------|-----------|-------------|----------|
| Last Year | This Year | Change | % Change |
| \$436,560 | \$307,681 | (\$128,880) | (29.5%) |

| * Year to Date - September 2020 | | | |
|---------------------------------|-----------|-------------|----------|
| Last Year | This Year | Change | % Change |
| \$1,755,034 | \$967,731 | (\$787,304) | (44.9%) |



| | Fiscal Year 2017/18 | | FY 18-19 July - June | Fiscal Year 2018/19 | | Fiscal Year 2019/20 | | Fiscal Year 2020/21 | |
|---------------|---------------------|-------------------|----------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
| | Actual | % Change Prior Yr | | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| October | \$302,398 | 11.2% | July | \$518,623 | 19.9% | \$704,866 | 35.9% | \$321,613 | (54.4%) |
| November | \$219,089 | 17.7% | August | \$460,919 | 27.4% | \$613,607 | 33.1% | \$338,437 | (44.8%) |
| December | \$193,696 | 6.3% | September | \$331,351 | 12.6% | \$436,560 | 31.8% | \$307,681 | (29.5%) |
| January | \$220,855 | 11.8% | October | \$340,496 | 12.6% | \$477,016 | 40.1% | | |
| February | \$259,657 | 12.2% | November | \$273,963 | 25.1% | \$330,796 | 20.7% | | |
| March | \$340,898 | 14.1% | December | \$231,292 | 19.4% | \$295,982 | 28.0% | | |
| April | \$323,814 | 14.3% | January | \$264,365 | 19.7% | \$342,037 | 29.4% | | |
| May | \$323,277 | 17.1% | February | \$367,956 | 41.7% | \$387,940 | 5.4% | | |
| June | \$382,046 | 19.1% | March | \$462,449 | 35.7% | \$162,101 | (65.0%) | | |
| July | N/A | N/A | April | \$445,406 | 37.6% | \$50,233 | (88.7%) | | |
| August | N/A | N/A | May | \$453,978 | 40.4% | \$148,328 | (67.3%) | | |
| September | N/A | N/A | June | \$523,008 | 36.9% | \$260,883 | (50.1%) | | |
| Total: | \$2,565,730 | (23.1%) | * | \$4,673,808 | 82.2% | \$4,210,352 | (9.9%) | \$967,731 | (44.9%) |

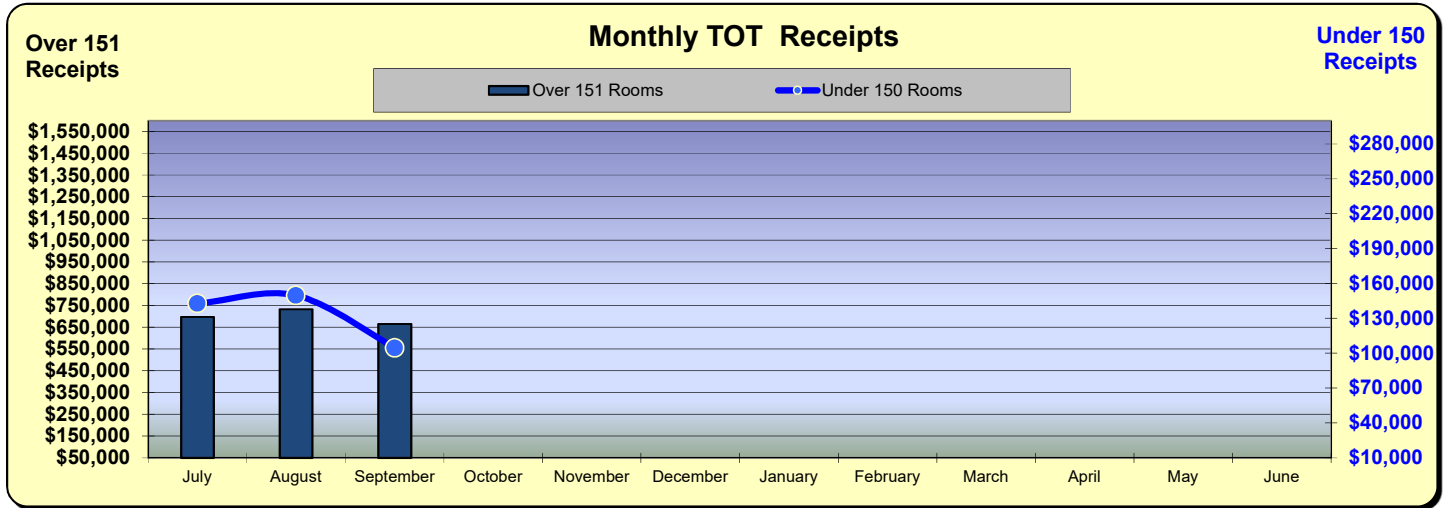
* Effective October 1, 2014, the BID assessment increased from 2% to 3%.
 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.
 * Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments
 * Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Hotels Over 151 Rooms | | | |
|--------------------------------|-----------|-------------|----------|
| Current Month - September 2020 | | | |
| Last Year | This Year | Change | % Change |
| \$932,430 | \$664,640 | (\$267,789) | (28.7%) |

| Hotels Under 150 Rooms | | | |
|--------------------------------|-----------|------------|----------|
| Current Month - September 2020 | | | |
| Last Year | This Year | Change | % Change |
| \$158,970 | \$104,559 | (\$54,411) | (34.2%) |



| FY 19-20 July - June | Fiscal Year 2019/20 | | | | FY 20-21 July - June | Fiscal Year 2020/21 | | | |
|-------------------------|---------------------|----------------------|--------------------|----------------------|-------------------------|---------------------|----------------------|--------------------|----------------------|
| | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr | | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr |
| July | \$1,506,869 | 2.7% | \$255,297 | (2.4%) | July | \$697,496 | (53.7%) | \$142,755 | (44.1%) |
| August | \$1,330,096 | 0.6% | \$203,922 | (4.6%) | August | \$732,261 | (45.0%) | \$149,720 | (26.6%) |
| September | \$932,430 | (1.1%) | \$158,970 | (1.5%) | September | \$664,640 | (28.7%) | \$104,559 | (34.2%) |
| October | \$1,015,002 | 5.9% | \$177,537 | 0.8% | October | | | | |
| November | \$696,118 | (10.0%) | \$130,871 | (6.4%) | November | | | | |
| December | \$609,325 | (3.5%) | \$130,630 | (6.5%) | December | | | | |
| January | \$710,881 | (5.2%) | \$144,207 | 10.1% | January | | | | |
| February | \$821,521 | 5.4% | \$148,326 | 5.8% | February | | | | |
| March | \$321,725 | (66.8%) | \$83,529 | (55.3%) | March | | | | |
| April | \$72,912 | (92.3%) | \$52,673 | (68.5%) | April | | | | |
| May | \$261,714 | (73.2%) | \$109,105 | (31.7%) | May | | | | |
| June | \$551,843 | (50.4%) | \$135,845 | (30.6%) | June | | | | |
| Total: | \$8,830,436 | -24.1% | \$1,730,911 | -16.5% | | \$2,094,398 | -44.4% | \$397,034 | -35.8% |

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

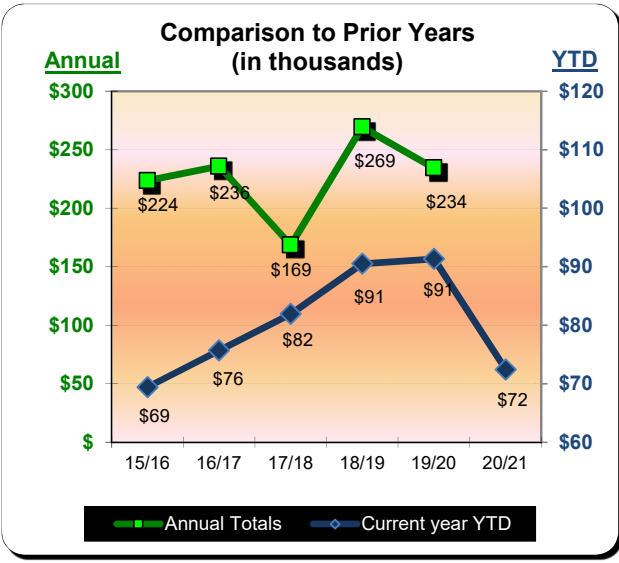
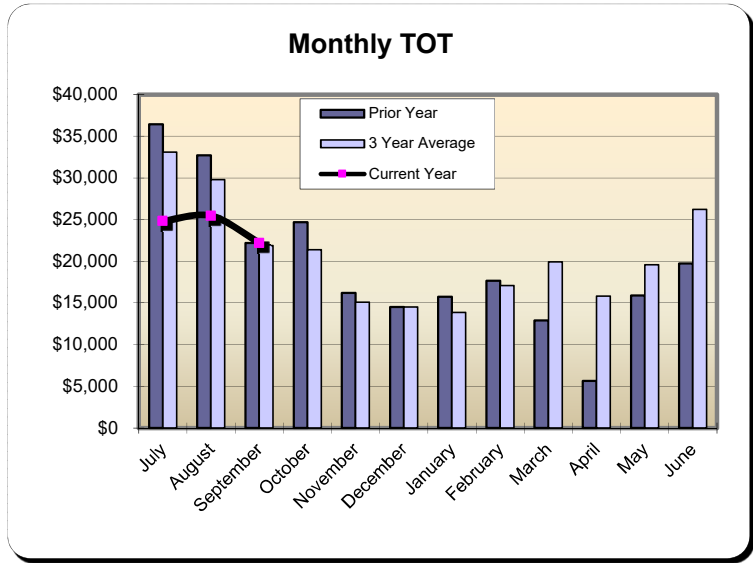
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Current Month - September 2020 | | | |
|--------------------------------|-----------|--------|----------|
| Last Year | This Year | Change | % Change |
| \$22,211 | \$22,190 | (\$21) | (0.1%) |

| Year to Date - September 2020 | | | |
|-------------------------------|-----------|------------|----------|
| Last Year | This Year | Change | % Change |
| \$91,342 | \$72,453 | (\$18,889) | (20.7%) |



| | Fiscal Year 2017/18 | | | FY 18-19 July - June | Fiscal Year 2018/19 | | Fiscal Year 2019/20 | | Fiscal Year 2020/21 | |
|---------------|---------------------|----------------------|---|-------------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
| | Actual | % Change Prior Yr | | | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| October | \$19,276 | 4.4% | | July | \$38,050 | 10.4% | \$36,438 | (4.2%) | \$24,808 | (31.9%) |
| November | \$13,514 | 3.8% | | August | \$31,197 | 14.7% | \$32,692 | 4.8% | \$25,455 | (22.1%) |
| December | \$14,872 | (2.3%) | | September | \$21,266 | 4.9% | \$22,211 | 4.4% | \$22,190 | (0.1%) |
| January | \$12,580 | 12.6% | | October | \$20,187 | 4.7% | \$24,678 | 22.2% | | |
| February | \$17,129 | 32.9% | | November | \$15,555 | 15.1% | \$16,201 | 4.2% | | |
| March | \$21,706 | 8.1% | | December | \$14,126 | (5.0%) | \$14,525 | 2.8% | | |
| April | \$19,808 | 2.1% | | January | \$13,281 | 5.6% | \$15,759 | 18.7% | | |
| May | \$21,552 | 13.2% | | February | \$16,403 | (4.2%) | \$17,682 | 7.8% | | |
| June | \$28,086 | 13.7% | | March | \$25,183 | 16.0% | \$12,907 | (48.8%) | | |
| July | N/A | N/A | | April | \$21,986 | 11.0% | \$5,655 | (74.3%) | | |
| August | N/A | N/A | | May | \$21,235 | (1.5%) | \$15,908 | (25.1%) | | |
| September | N/A | N/A | | June | \$30,893 | 10.0% | \$19,722 | (36.2%) | | |
| Total: | \$168,523 | (28.6%) | * | | \$269,364 | 59.8% | \$234,378 | (13.0%) | \$72,453 | (20.7%) |

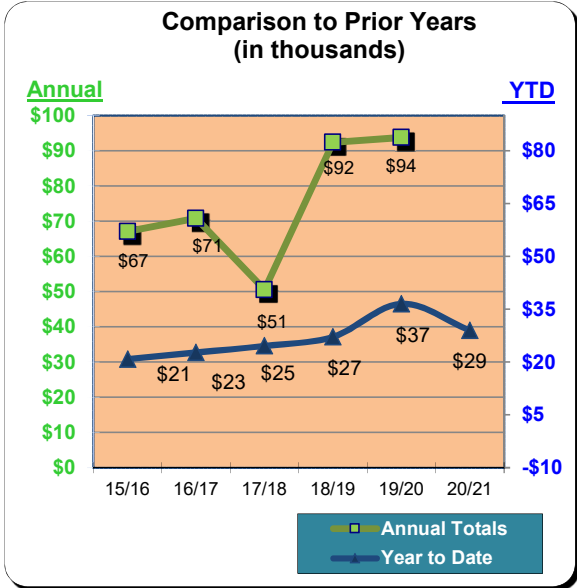
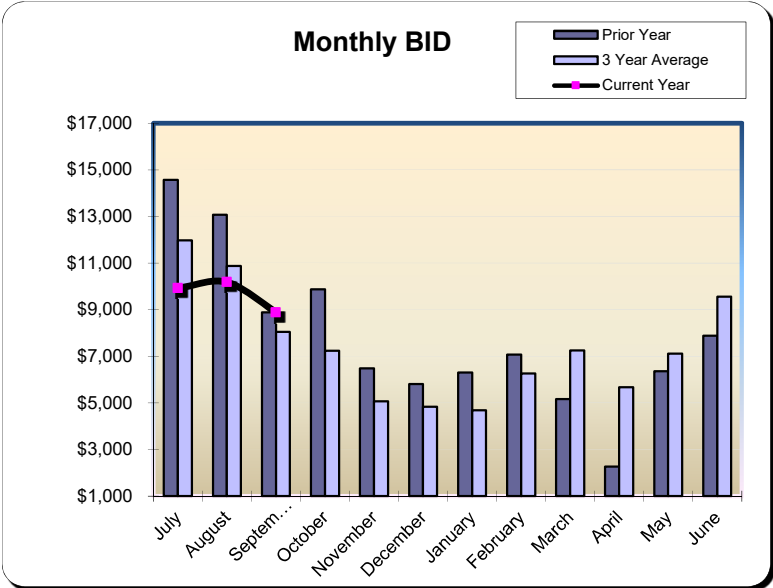
* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting September Occupancies*

| Current Month September 2020 | | | |
|------------------------------|-----------|--------|----------|
| Last Year | This Year | Change | % Change |
| \$8,885 | \$8,876 | (\$8) | (0.1%) |

| * Year to Date - September 2020 | | | |
|---------------------------------|-----------|-----------|----------|
| Last Year | This Year | Change | % Change |
| \$36,537 | \$28,981 | (\$7,556) | (20.7%) |



| | Fiscal Year 2017/18 | | FY 18-19 July - June | Fiscal Year 2018/19 | | Fiscal Year 2019/20 | | Fiscal Year 2020/21 | |
|---------------|---------------------|----------------------|-------------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
| | Actual | % Change Prior Yr | | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| October | \$5,783 | 4.4% | July | \$11,415 | 10.4% | \$14,575 | 27.7% | \$9,923 | (31.9%) |
| November | \$4,054 | 3.8% | August | \$9,359 | 14.7% | \$13,077 | 39.7% | \$10,182 | (22.1%) |
| December | \$4,462 | (2.3%) | September | \$6,380 | 4.9% | \$8,885 | 39.3% | \$8,876 | (0.1%) |
| January | \$3,774 | 12.6% | October | \$6,056 | 4.7% | \$9,871 | 63.0% | | |
| February | \$5,139 | 32.9% | November | \$4,667 | 15.1% | \$6,480 | 38.9% | | |
| March | \$6,512 | 8.1% | December | \$4,238 | (5.0%) | \$5,810 | 37.1% | | |
| April | \$5,942 | 2.1% | January | \$3,984 | 5.6% | \$6,304 | 58.2% | | |
| May | \$6,466 | 13.2% | February | \$6,561 | 27.7% | \$7,073 | 7.8% | | |
| June | \$8,426 | 13.7% | March | \$10,073 | 54.7% | \$5,163 | (48.8%) | | |
| July | N/A | N/A | April | \$8,794 | 48.0% | \$2,262 | (74.3%) | | |
| August | N/A | N/A | May | \$8,494 | 31.4% | \$6,363 | (25.1%) | | |
| September | N/A | N/A | June | \$12,357 | 46.7% | \$7,889 | (36.2%) | | |
| Total: | \$50,557 | (28.6%) | * | \$92,379 | 82.7% | \$93,751 | 1.5% | \$28,981 | (20.7%) |

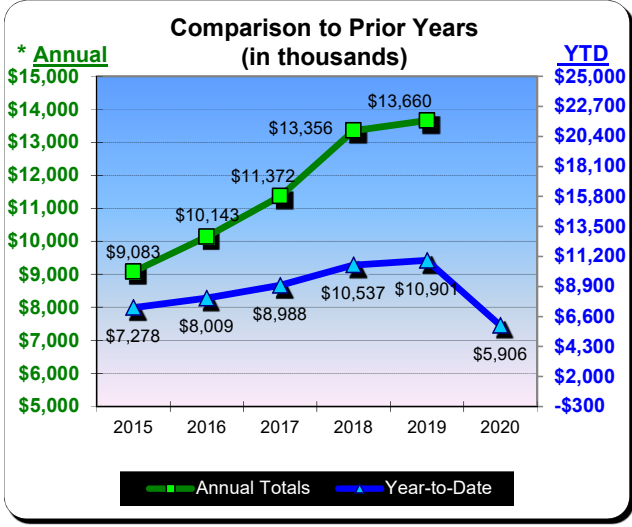
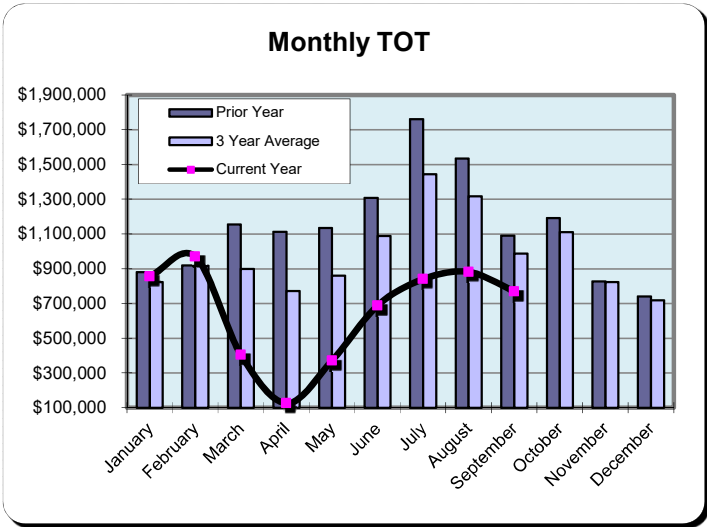
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 * Effective October 1, 2014, the BID assessment increased from 2% to 3%.
 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/2021

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Current Month - September 2020 | | | |
|--------------------------------|-----------|-------------|----------|
| Last Year | This Year | Change | % Change |
| \$1,091,400 | \$769,200 | (\$322,200) | (29.5%) |

| Year to Date - September 2020 | | | |
|-------------------------------|-------------|---------------|----------|
| Last Year | This Year | Change | % Change |
| \$10,900,501 | \$5,905,712 | (\$4,994,789) | (45.8%) |



| | Calendar Year 2017 | | Calendar Year 2018 | | Calendar Year 2019 | | Calendar Year 2020 | |
|---------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|--------------------|-------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$658,420 | 12.1% | \$735,174 | 11.7% | \$880,924 | 19.8% | \$855,088 | (2.9%) |
| February | \$771,406 | 18.0% | \$865,520 | 12.2% | \$919,887 | 6.3% | \$969,847 | 5.4% |
| March | \$996,174 | 21.8% | \$1,136,027 | 14.0% | \$1,156,110 | 1.8% | \$405,254 | (65.0%) |
| April | \$944,727 | 29.5% | \$1,079,376 | 14.3% | \$1,113,514 | 3.2% | \$125,585 | (88.7%) |
| May | \$920,196 | 19.2% | \$1,077,590 | 17.1% | \$1,134,945 | 5.3% | \$370,819 | (67.3%) |
| June | \$1,069,331 | 11.2% | \$1,273,482 | 19.1% | \$1,307,538 | 2.7% | \$687,687 | (47.4%) |
| July | \$1,441,402 | 3.9% | \$1,728,739 | 19.9% | \$1,762,166 | 1.9% | \$840,251 | (52.3%) |
| August | \$1,205,677 | 4.4% | \$1,536,379 | 27.4% | \$1,534,018 | (0.2%) | \$881,981 | (42.5%) |
| September | \$980,614 | 3.9% | \$1,104,493 | 12.6% | \$1,091,400 | (1.2%) | \$769,200 | (29.5%) |
| October | \$1,007,991 | 11.2% | \$1,134,974 | 12.6% | \$1,192,539 | 5.1% | | |
| November | \$730,297 | 17.7% | \$913,205 | 25.1% | \$826,989 | (9.4%) | | |
| December | \$645,646 | 6.3% | \$770,975 | 19.4% | \$739,955 | (4.0%) | | |
| Total: | \$11,371,881 | 12.1% | \$13,355,933 | 17.4% | \$13,659,984 | 2.3% | \$5,905,712 | (45.8%) |

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

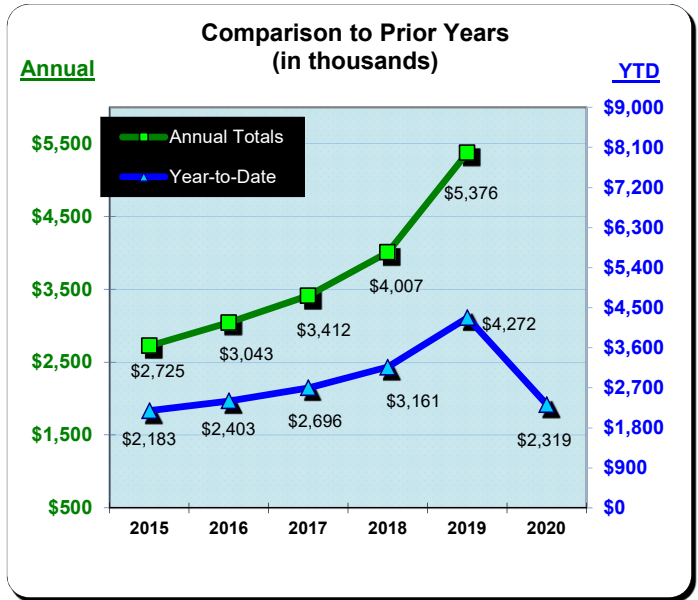
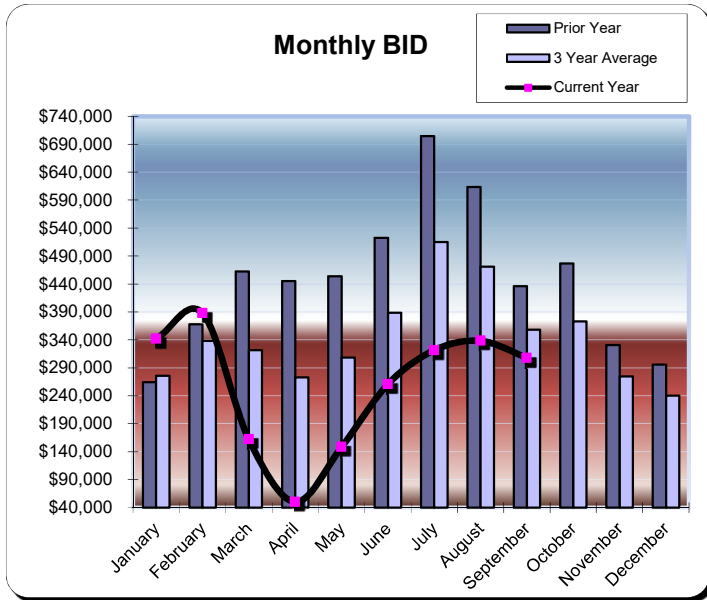
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 4% Business Improvement Assessment District Reflecting September Occupancies*

| Current Month - September 2020 | | | |
|--------------------------------|-----------|-------------|----------|
| Last Year | This Year | Change | % Change |
| \$436,560 | \$307,681 | (\$128,880) | (29.5%) |

| * Year to Date - September 2020 | | | |
|---------------------------------|-------------|---------------|----------|
| Last Year | This Year | Change | % Change |
| \$4,272,197 | \$2,319,254 | (\$1,952,943) | (45.7%) |



| | Calendar Year 2017 | | Calendar Year 2018 | | Calendar Year 2019 | | Calendar Year 2020 | |
|---------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$197,526 | 12.1% | \$220,855 | 11.8% | \$264,365 | 19.7% | \$342,037 | 29.4% |
| February | \$231,443 | 18.1% | \$259,657 | 12.2% | \$367,956 | 41.7% | \$387,940 | 5.4% |
| March | \$298,853 | 21.8% | \$340,898 | 14.1% | \$462,449 | 35.7% | \$162,101 | (65.0%) |
| April | \$283,419 | 29.6% | \$323,814 | 14.3% | \$445,406 | 37.6% | \$50,233 | (88.7%) |
| May | \$276,059 | 19.2% | \$323,277 | 17.1% | \$453,978 | 40.4% | \$148,328 | (67.3%) |
| June | \$320,800 | 11.2% | \$382,046 | 19.1% | \$523,008 | 36.9% | \$260,883 | (50.1%) |
| July | \$432,421 | 3.9% | \$518,623 | 19.9% | \$704,866 | 35.9% | \$321,613 | (54.4%) |
| August | \$361,703 | 4.4% | \$460,919 | 27.4% | \$613,607 | 33.1% | \$338,437 | (44.8%) |
| September | \$294,185 | 3.9% | \$331,351 | 12.6% | \$436,560 | 31.8% | \$307,681 | (29.5%) |
| October | \$302,398 | 11.2% | \$340,496 | 12.6% | \$477,016 | 40.1% | | |
| November | \$219,089 | 17.7% | \$273,963 | 25.1% | \$330,796 | 20.7% | | |
| December | \$193,696 | 6.3% | \$231,292 | 19.4% | \$295,982 | 28.0% | | |
| Total: | <u>\$3,411,591</u> | 12.1% | <u>\$4,007,192</u> | 17.5% | <u>\$5,375,992</u> | 34.2% | <u>\$2,319,254</u> | (45.7%) |

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.

* Effective February 1, 2019, the BID assessment increased from 3% to 4%.

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

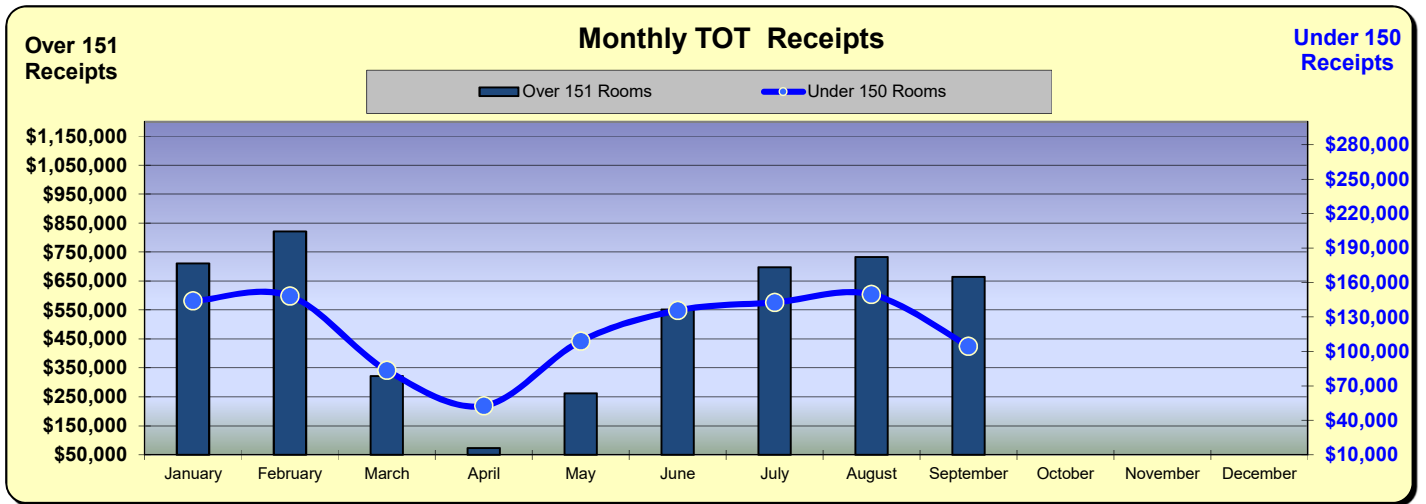
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Hotels Over 151 Rooms | | | |
|--------------------------------|-----------|-------------|----------|
| Current Month - September 2020 | | | |
| Last Year | This Year | Change | % Change |
| \$932,430 | \$664,640 | (\$267,789) | (28.7%) |

| Hotels Under 150 Rooms | | | |
|--------------------------------|-----------|------------|----------|
| Current Month - September 2020 | | | |
| Last Year | This Year | Change | % Change |
| \$158,970 | \$104,559 | (\$54,411) | (34.2%) |



| | Calendar Year 2019 | | | | Calendar Year 2019 | Calendar Year 2020 | | | |
|---------------|---------------------|-------------------|--------------------|-------------------|--------------------|--------------------|-------------------|--------------------|-------------------|
| | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr | | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr |
| January | \$749,976 | 26.5% | \$130,947 | (8.0%) | January | \$710,881 | (5.2%) | \$144,207 | 10.1% |
| February | \$779,623 | 9.2% | \$140,264 | (7.4%) | February | \$821,521 | 5.4% | \$148,326 | 5.8% |
| March | \$969,373 | 2.3% | \$186,737 | (0.9%) | March | \$321,725 | (66.8%) | \$83,529 | (55.3%) |
| April | \$946,209 | 3.8% | \$167,304 | (0.1%) | April | \$72,912 | (92.3%) | \$52,673 | (68.5%) |
| May | \$975,140 | 7.0% | \$159,804 | (3.9%) | May | \$261,714 | (73.2%) | \$109,105 | (31.7%) |
| June | \$1,111,773 | 4.6% | \$195,765 | (7.0%) | June | \$551,843 | (50.4%) | \$135,845 | (30.6%) |
| July | \$1,506,869 | 2.7% | \$255,297 | (2.4%) | July | \$697,496 | (53.7%) | \$142,755 | (44.1%) |
| August | \$1,330,096 | 0.6% | \$203,922 | (4.6%) | August | \$732,261 | (45.0%) | \$149,720 | (26.6%) |
| September | \$932,430 | (1.1%) | \$158,970 | (1.5%) | September | \$664,640 | (28.7%) | \$104,559 | (34.2%) |
| October | \$1,015,002 | 5.9% | \$177,537 | 0.8% | October | | | | |
| November | \$696,118 | (10.0%) | \$130,871 | (6.4%) | November | | | | |
| December | \$609,325 | (3.5%) | \$130,630 | (6.5%) | December | | | | |
| Total: | \$11,621,934 | 3.4% | \$2,038,050 | (3.8%) | | \$4,834,994 | -48.0% | \$1,070,718 | -33.0% |

* FY 1718 only includes months October - June due to FY change. FY 1819 includes new FY months July - June

* Best Western Surf City underreported July 2019 Gross Rev by \$147,532.78. This has been adjusted and July shows the correct TOT + BID Payments

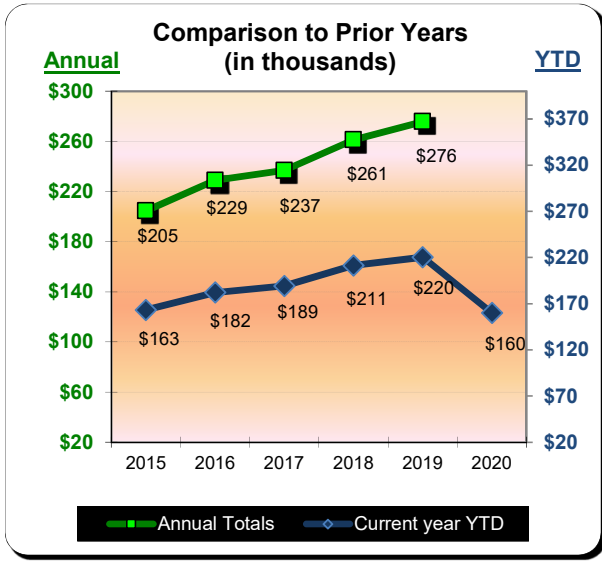
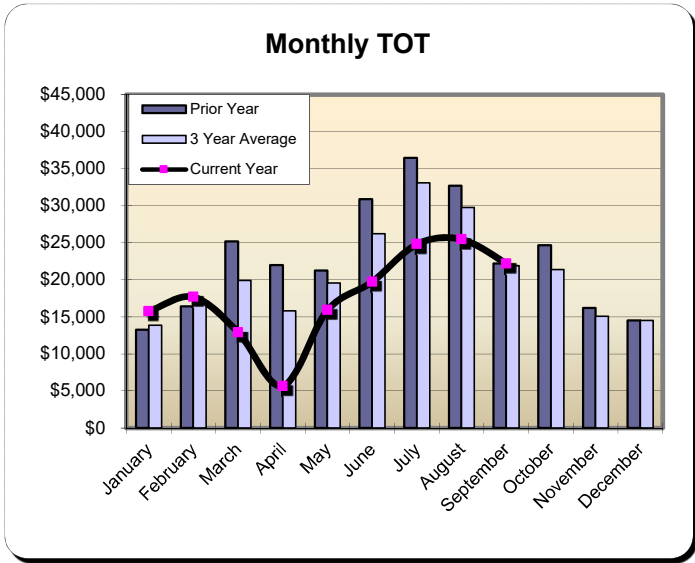
* Springhill Suites did not pay February 2020 BID + TOT

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting September Occupancies

| Current Month - September 2020 | | | |
|--------------------------------|-----------|--------|----------|
| Last Year | This Year | Change | % Change |
| \$22,211 | \$22,190 | (\$21) | (0.1%) |

| Year to Date - September 2020 | | | |
|-------------------------------|-----------|------------|----------|
| Last Year | This Year | Change | % Change |
| \$220,323 | \$160,087 | (\$60,236) | (27.3%) |



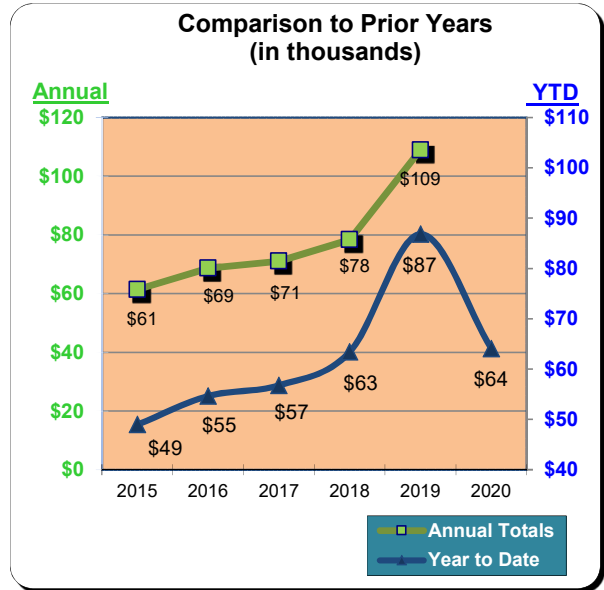
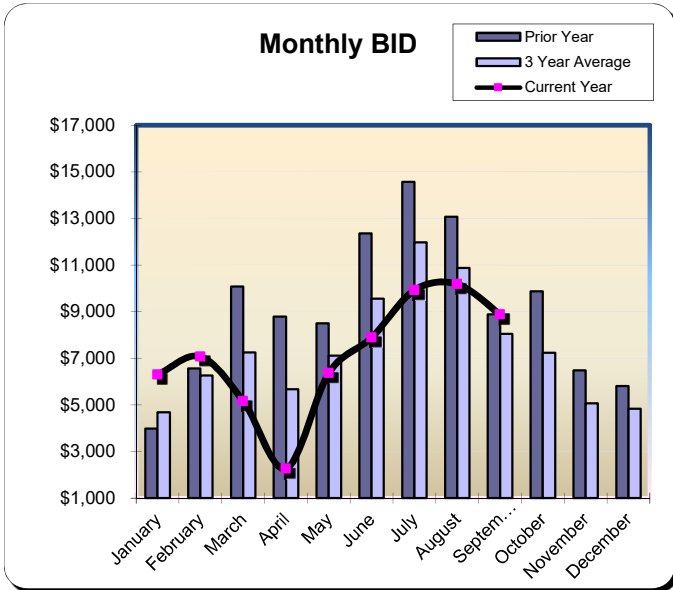
| | Calendar Year 2017 | | Calendar Year 2018 | | Calendar Year 2019 | | Calendar Year 2020 | |
|------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$11,170 | (8.5%) | \$12,580 | 12.6% | \$13,281 | 5.6% | \$15,759 | 18.7% |
| February | \$12,888 | (15.0%) | \$17,129 | 32.9% | \$16,403 | (4.2%) | \$17,682 | 7.8% |
| March | \$20,082 | (6.5%) | \$21,706 | 8.1% | \$25,183 | 16.0% | \$12,907 | (48.8%) |
| April | \$19,404 | 7.9% | \$19,808 | 2.1% | \$21,986 | 11.0% | \$5,655 | (74.3%) |
| May | \$19,040 | 12.3% | \$21,552 | 13.2% | \$21,235 | (1.5%) | \$15,908 | (25.1%) |
| June | \$24,705 | 8.9% | \$28,086 | 13.7% | \$30,893 | 10.0% | \$19,722 | (36.2%) |
| July | \$34,461 | 8.8% | \$38,050 | 10.4% | \$36,438 | (4.2%) | \$24,808 | (31.9%) |
| August | \$27,189 | 11.7% | \$31,197 | 14.7% | \$32,692 | 4.8% | \$25,455 | (22.1%) |
| September | \$20,280 | 3.0% | \$21,266 | 4.9% | \$22,211 | 4.4% | \$22,190 | (0.1%) |
| October | \$19,276 | 4.4% | \$20,187 | 4.7% | \$24,678 | 22.2% | | |
| November | \$13,514 | 3.8% | \$15,555 | 15.1% | \$16,201 | 4.2% | | |
| December | \$14,872 | (2.3%) | \$14,126 | (5.0%) | \$14,525 | 2.8% | | |
| Total: | \$236,880 | 3.5% | \$261,244 | 10.3% | \$275,726 | 5.5% | \$160,087 | (27.3%) |

City of Huntington Beach Transient Occupancy Tax Receipts Report Fiscal Year 2020/21

Sunset Beach Hotels 4% Business Improvement Assessment District Reflecting September Occupancies*

| Current Month - September 2020 | | | |
|--------------------------------|-----------|--------|----------|
| Last Year | This Year | Change | % Change |
| \$8,885 | \$8,876 | (\$8) | (0.1%) |

| * Year to Date - September 2020 | | | |
|---------------------------------|-----------|------------|----------|
| Last Year | This Year | Change | % Change |
| \$86,801 | \$64,035 | (\$22,767) | (26.2%) |



| | Calendar Year 2017 | | Calendar Year 2018 | | Calendar Year 2019 | | Calendar Year 2020 | |
|---------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|
| | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| January | \$3,351 | (8.5%) | \$3,774 | 12.6% | \$3,984 | 5.6% | \$6,304 | 58.2% |
| February | \$3,866 | (15.0%) | \$5,139 | 32.9% | \$6,561 | 27.7% | \$7,073 | 7.8% |
| March | \$6,024 | (6.5%) | \$6,512 | 8.1% | \$10,073 | 54.7% | \$5,163 | (48.7%) |
| April | \$5,821 | 7.9% | \$5,942 | 2.1% | \$8,794 | 48.0% | \$2,262 | (74.3%) |
| May | \$5,712 | 12.3% | \$6,466 | 13.2% | \$8,494 | 31.4% | \$6,363 | (25.1%) |
| June | \$7,411 | 8.9% | \$8,426 | 13.7% | \$12,357 | 46.7% | \$7,889 | (36.2%) |
| July | \$10,338 | 8.8% | \$11,415 | 10.4% | \$14,575 | 27.7% | \$9,923 | (31.9%) |
| August | \$8,157 | 11.7% | \$9,359 | 14.7% | \$13,077 | 39.7% | \$10,182 | (22.1%) |
| September | \$6,083 | 3.0% | \$6,380 | 4.9% | \$8,885 | 39.3% | \$8,876 | (0.1%) |
| October | \$5,783 | 4.4% | \$6,056 | 4.7% | \$9,871 | 63.0% | | |
| November | \$4,054 | 3.8% | \$4,667 | 15.1% | \$6,480 | 38.9% | | |
| December | \$4,462 | (2.3%) | \$4,238 | (5.0%) | \$5,810 | 37.1% | | |
| Total: | \$71,063 | 3.5% | \$78,373 | 10.3% | \$108,963 | 39.0% | \$64,035 | (26.2%) |

* Effective October 1, 2014, the BID assessment increased from 2% to 3%.
 * Effective February 1, 2019, the BID assessment increased from 3% to 4%.