

AGENDA – Travel Paso Corporate Travel Task Force

Tuesday, November 3, 2021 – 11:00 am

THE SANDBOX Meeting Room, 1345 Park Street, Paso Robles, CA 93446

Video Conference Option – URL:

<https://us02web.zoom.us/j/81330224481?pwd=U1FseHg0YkdvbHdUd2N2Zm91WGlvQT09>

Meeting ID: 813 3022 4481 Passcode: 815084

Call-In Phone Number: (669) 900-6833

CALL TO ORDER	S. JACOB
1. Roll Call	
AB 361 (Action)	S. JACOB
2. Resolution 21-004 Invoking Use of AB 361 for Virtual Meetings	
PUBLIC COMMENT	S. JACOB
3. Public Comment (On Non-Agenda Items)	
ANNOUNCEMENTS	S. JACOB
CONSENT AGENDA (Action)	S. JACOB
4. Travel Paso Corporate Travel Task Force Meeting Minutes from August 3, 2021	
KEY DISCUSSION ITEMS	S. JACOB
5. Corporate Travel and Group Business for 2021 and Beyond	
a. Roundtable Discussion	
b. Develop “Top 50” lists of potential clients in major markets	
i. Email Collection Form	
ii. Postcard pack	
c. Sponsorship Update	
i. San Jose Earthquakes – 2022 recommendation	
d. Conferences	
i. IPW Las Vegas, Sept. 18-22, 2021	
1. Leads	
e. Build collateral – amenities, number of rooms, meeting spaces, etc.	
i. Develop itineraries specific to group size:	
1. 1-25	
2. 26-50	
3. 51-100	
4. 101-200	
6. Action Items and Next Steps	
a. Next Meeting	
b. Report back to Marketing Committee and Board of Directors	

ADJOURNMENT

Brown Act Notice: Each speaker is limited to three (3) minutes of public comment for items not on the agenda. Public comment for each agenda item will be called for separately and is also limited to three (3) minutes per speaker. State law does not allow the board to discuss or take action on issues not on the agenda, except that members of the board may briefly respond to statements made or questions posed by the person giving public comment. Staff may be directed by the board to follow-up on such items and/or place them on the next board agenda. The order of agenda items is listed for reference and items may be taken in any order deemed appropriate by the Board of Directors. ADA Notice: Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Travel Paso at 805-801-1650 at least 48 hours prior to the meeting.