



Associate, *International Markets, Americas*

Tourism Vancouver is powered by people and we are seeking a highly professional and motivated **Associate, *International Markets, Americas*** to join our team.

The Associate will work as part of the International Sales & Marketing team with a shared responsibility to ensure all aspects of market development and sales targets for this territory are accomplished to the highest standards. The Associate will work with the Manager and is expected to make an ongoing contribution to achieving the goals, objectives and targets.

Reporting to the Manager, this position will focus organizing, supporting and hosting destination familiarization tours, delivering destination training presentations, managing a database of clients, processing business leads and referrals on behalf of the tourism supplier community and delivering a high standard of customer service to clients, partners and Tourism Vancouver members.

The ideal and successful candidate will have 2-3 years of experience in the tourism industry in a similar role; have knowledge of Tourism Vancouver's members; be very organized; have strong administrative skills, be professional and committed to sales and service excellence.

If you are passionate about Vancouver, focused on achieving results, have the experience and describe yourself as dynamic, driven, enthusiastic with a winning attitude and possess the commitment to make a significant contribution, please send your cover letter and resume to careers@tourismvancouver.com.