

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

**Proposal Details**

<b>RFP Name</b>	Sound of Life Storytelling Workshop	<b>Proposal Status</b>	Submitted Proposal
<b>RFP Code</b>	G7NJDYQ3TX	<b>Supplier Type</b>	Hotel
<b>Event Name</b>	Sound of Life Storytelling Workshop	<b>Metro Area</b>	OR - Portland
<b>Response Date</b>	Mon, 12-Jul-2021 3:57 PM	<b>Commission?</b>	Yes - 7.00% on Accommodations
<b>Supplier Name</b>	Hilton Vancouver Washington		
<b>Chain</b>	Hilton		
<b>Brand</b>	Hilton Hotels		

**Proposal Introduction** Thank you for considering the Hilton Vancouver Washington. We currently have your preferred date available to offer as first option.

Hilton Vancouver offers your team a state of the art, beautifully appointed hotel and conference facility, in a charming downtown setting. I truly look forward to being at your service.

Kindest Regards,  
 Stephanie Morris

Date Type	Event Dates	Check-In Date	Availability	Rates (USD)
Preferred	Wed, 24-Aug-2022 to Sat, 27-Aug-2022	Wed, 24-Aug-2022	1st Option - Holding Space Until 30-Jul-2021	192.00

**Additional Information** We are thrilled to offer your preferred dates on a first option basis. This offer will expire on July 30, 2021. At that time, if the program is not contracted, any space that may be held will be released back into inventory for other interested guests and rate may change.

**Billing and Contractual Requirements** The Hilton Vancouver requires advanced payment unless Direct Billing is established and a 30% deposit would be due with signed contract.

One (1) Staff room at \$99.00 per night  
 One (1) upgrade to Suite at group rate  
 1 per 50  
 20% discount off hotel AV prices with minimum spend of \$4,000.00  
 21 day cut-off  
 Double Rewards Points

**Key Contact Information**

<b>Contact Name</b>	Stephanie Morris	<b>Email Address</b>	<a href="mailto:stephanie.morris@hilton.com">stephanie.morris@hilton.com</a>
<b>Organization</b>	Hilton Vancouver	<b>Phone</b>	360-828-4369
<b>Title</b>	Senior Sales Manager		

**Additional Information** Thank you again for inquiring at the Hilton Vancouver. If you need additional information please do not hesitate to contact me. We look forward to taking great care of our attendees!

Kindest Regards,  
 Stephanie Morris

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

### Sleeping Room Availabilities

**Sleeping Room Needs Met?** Yes

**Additional Information** Single/Double Occupancy Rate: \$192.00  
 Triple Occupancy Rate: \$212.00  
 Quad Occupancy Rate: \$232.00

**Preferred (Wed, 24-Aug-2022 to Sat, 27-Aug-2022)**

**Availability** 1st Option - Holding Space Until 30-Jul-2021 **Check-in Date** Wed, 24-Aug-2022

**Do all guest room rates include breakfast?** No

**Do all guest room rates include tax?** No

**Applicable Taxes** VAT USD 2.00, Occupancy 10.50%

**Total** USD 24,384.00

Day	Any (Run of House)		Single (1 Bed)		Double (2 Beds)		Suite		Staff	
	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)
Wed, 24-Aug-2022	40	192.00							1	192.00
Thu, 25-Aug-2022	51	192.00							1	192.00
Fri, 26-Aug-2022	30	192.00							1	192.00
Sat, 27-Aug-2022	2	192.00							1	192.00

**Additional Fees**

**Occupancy** 10.500% on Guest Rooms

**State** 8.500% on Meeting Packages

**VAT** USD \$2.00 on Guest Rooms

**Additional Information** Basic Guestroom Internet - Always Complimentary  
 Fitness Center Access for all Guests - Always Complimentary

(1) Staff room at a \$99.00 rate.  
 Hilton allows a 7% commission rate.

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

**Meeting Room Availabilities**

<b>Meeting Room Needs Met?</b>	Yes
<b>Additional Information</b>	We are able to comfortably accommodate all of your event space requirements.
<b>Start Date</b>	Wed, 24-Aug-2022
<b>A/V Needs</b>	Audio Visual Services Our professional on-site AV team can accommodate all of your equipment requests and is pleased to provide a tailored proposal of their services and fees.  There is no additional fee for bringing in your own outside A/V.

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

**Estimated Costs**

<b>Total F&amp;B Minimum</b>	USD \$14,000.00
<b>Applicable Tax</b>	8.5%
<b>Service Charge</b>	23%

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Break - Drinks Only	Per Item	USD \$5.00	200	8.50	+Tax and Service	
Average F&B Costs - Lunch - Boxed	Per Person	USD \$32.00	200	8.50	+Tax and Service	
Average F&B Costs - Lunch - Buffet	Per Person	USD \$38.00	200	8.50	+Tax and Service	
Miscellaneous Costs - Bellman Delivery	Per Item	USD \$2.50			+Tax	
Miscellaneous Costs - Internet - Guest Room	Per Item	USD \$32.00	200	8.50	+Tax	<i>In guestrooms, available for 24 hrs</i>
Miscellaneous Costs - Internet - Meeting Room	Minimum	USD \$150.00		8.50	+Tax and Service	<i>For first 10 users. \$10.00 each additional user. Plus 22% Service Charge</i>
Miscellaneous Costs - Parking Fee - Self	Per Day	USD \$25.00	50	8.50	+Tax	<i>Self Overnight Parking</i>
Miscellaneous Costs - Parking Fee - Valet	Per Day	USD \$30.00	50	8.50	+Tax	<i>Valet Overnight Parking</i>
Miscellaneous Costs - Resort Fee	N/A					
Rental Costs - Audio Patch	Per Day	USD \$65.00	1	8.50	+Tax and Service	
Rental Costs - General Session	Waived					
Transportation Costs - Airport Transportation	N/A					<i>Roundtrip Airport Shuttle through Blue Star Bus/Transportation</i>
Transportation Costs - Local Transportation	Per Item	USD \$32.00	1	8.50	+Tax	<i>One Way Cab Fare from Airport to Hotel.</i>

**Additional Information** Waived room rental with \$14,000.00 food and beverage minimum.  
 If there isn't any food and beverage, room rental will be \$300.00 per day for the general session room.

**Sound of Life Storytelling Workshop**  
 Proposal from Hilton Vancouver Washington  
 301 W. 6th Street, Vancouver, Washington, 98660, USA

**Additional Questions**

**1. Can you meet all of the meeting room needs? If there are any limitations, please list them here. (Comment) (Required)**

Yes we can meet all of the meeting space needs.

**Additional Files**

File Name	Type	Size	Upload Date
<a href="#">source safely at hilton</a>	Document Link		Fri, 09-Jul-2021
<a href="#">Restaurants w/in Walking Distance.pdf</a>	Portable Document Format (.pdf)	173 KB	Mon, 12-Jul-2021
<a href="#">Flavor Menu</a>	Document Link		Mon, 12-Jul-2021
<a href="#">Parking Information.pdf</a>	Portable Document Format (.pdf)	367 KB	Mon, 12-Jul-2021
<a href="#">Hotel Fact Sheet.pdf</a>	Portable Document Format (.pdf)	1.26 MB	Mon, 12-Jul-2021