

EQUIPMENT & PERSONNEL RATES

VIRGINIA BEACH
CONVENTION CENTER

1000 19th Street | Virginia Beach, VA | 23451-5674 | Phone (757) 385-2000 | Fax (757) 437-2077

| DRAPE | | | | |
|-----------------------------------------------------|------------------|------------------|----|-----------|
| Drape | Advance | Standard | | |
| Drape - 12 Foot (Black) | \$ 5.00 | \$ 6.50 | FT | Linear Ft |
| Drape - 12 Foot (Silver) | \$ 5.00 | \$ 6.50 | FT | Linear Ft |
| Drape - 16 Foot (Black) | \$ 5.00 | \$ 6.50 | FT | Linear Ft |
| Drape - 16 Foot (Silver) | \$ 5.00 | \$ 6.50 | FT | Linear Ft |
| Drape - 8 Foot (Silver) | \$ 3.00 | \$ 3.90 | FT | Linear Ft |
| Drape—8 Foot (Black) | \$ 3.00 | \$ 3.90 | FT | Linear Ft |
| Drape - Wedding Installation Package | \$ 360.00 | \$ 468.00 | EA | EVT |
| MISCELLANEOUS EVENT FEES | | | | |
| Cleaning Charges | | | | |
| Cleaning Charge Ballroom (per section for Exhibits) | \$ 250.00 | \$ 250.00 | EA | EA |
| Cleaning Charge - Convention Hall (per hall) | \$ 500.00 | \$ 500.00 | EA | EA |
| Dumpster Removal Fee (up to 3 tons) | \$ 400.00 | \$ 400.00 | EA | EA |
| Dumpster tipping Fee per ton over 3 | \$ 50.00 | \$ 65.00 | EA | EA |
| Service Charge | | | | |
| After Hours Access (12 a.m. - 6 a.m.) | \$ 150.00 | \$ 150.00 | EA | HR |
| Non Scheduled Operating Staff Over Time | \$ 150.00 | \$ 150.00 | EA | HR |
| Room Re-Set Charge | \$ 30.00 | \$ 30.00 | EA | MAN/HR |
| Police Officers | \$ 30.00 | n/a | EA | HR |
| Police Officers - Supervisor | \$ 35.00 | n/a | EA | HR |
| Exhibit Hall Lighting (Per Hall - Non Event Hours) | \$ 150.00 | \$ 150.00 | EA | HR |
| Contracted - Piano Tuning | \$ 95.00 | \$ 123.50 | EA | EA |
| Contracted Services | | | | |
| Emergency Medical Technicians—ALS | \$ 42.00 | \$ 54.60 | EA | HR |
| T-shirt Security | \$ 19.00 | n/a | EA | HR |
| T-shirt Security—Supervisor | \$ 24.00 | n/a | EA | HR |
| Contractors 20% | Varies for event | Varies for event | EA | EVT |
| Returned Check Fee | \$ 35.00 | \$ 35.00 | EA | EA |
| Balloon Removal Fee | \$ 150.00 | \$ 150.00 | EA | HR |
| Core Changing on Locks | \$ 50.00 | \$ 65.00 | EA | EA |

| LABOR* | | | | |
|-------------------------------------------|----------------|-----------------|----|----|
| Event Supervisor | Advance | Standard | | |
| Event Supervisor | \$ 30.00 | \$ 39.00 | EA | HR |
| Event Supervisor Over Time | \$ 45.00 | \$ 58.50 | EA | HR |
| Box Office Supervisor | | | | |
| Box Office Supervisor | \$ 20.00 | \$ 26.00 | EA | HR |
| Box Office Supervisor Over Time/Holiday | \$ 30.00 | \$ 39.00 | EA | HR |
| Ticket Sellers | | | | |
| Ticket Sellers | \$ 15.00 | \$ 19.50 | EA | HR |
| Part Time Ticket Seller Over Time/Holiday | \$ 22.50 | \$ 29.25 | EA | HR |
| Ticket Taker/Usher | | | | |
| Ticket Taker/Usher | \$ 13.00 | \$ 16.90 | EA | HR |
| Ticket Taker/Usher Over Time/Holiday | \$ 19.50 | \$ 25.35 | EA | HR |
| Security Officer | | | | |
| Security Officer | \$ 19.00 | \$ 24.70 | EA | HR |
| Security Officer - Over Time | \$ 28.50 | \$ 37.05 | EA | HR |
| Off-Duty Police Officer | \$ 30.00 | \$ 39.00 | EA | HR |
| Security Supervisor | | | | |
| Security Supervisor | \$ 24.00 | \$ 31.20 | EA | HR |
| Security Supervisor Over Time | \$ 36.00 | \$ 46.80 | EA | HR |
| Receptionist | | | | |
| Receptionist | \$ 14.00 | \$ 18.20 | EA | HR |
| Receptionist Over Time | \$ 21.00 | \$ 27.30 | EA | HR |
| Receptionist Holiday | \$ 35.00 | \$ 45.50 | EA | HR |
| Electrician | | | | |
| Electrician | \$ 40.00 | \$ 52.00 | EA | HR |
| Electrician Holiday/Over Time | \$ 60.00 | \$ 78.00 | EA | HR |
| Set Up Personnel | | | | |
| Set Up Personnel | \$ 22.00 | \$ 28.60 | EA | HR |
| Set Up Personnel Holiday/Over Time | \$ 33.00 | \$ 42.90 | EA | HR |
| Custodian | | | | |
| Custodian | \$ 22.00 | \$ 28.60 | EA | HR |
| Custodian Holiday/Over Time | \$ 33.00 | \$ 42.90 | EA | HR |

| LIFTS | | | | | |
|-----------------------------------------------------|-----------|-----------|----|-----|--|
| Lifts Per Hour | | | | | |
| Lift - Boom Lift 40' | \$ 125.00 | \$ 162.50 | EA | HR | |
| Lift - Standard Forklift | \$ 50.00 | \$ 65.00 | EA | HR | |
| Lift - Reach Master 95' | \$ 200.00 | \$ 260.00 | EA | HR | |
| Lift - Scissor 20' | \$ 50.00 | \$ 65.00 | EA | HR | |
| Lift - Scissor 40' | \$ 125.00 | \$ 162.50 | EA | HR | |
| Lifts Per Day | | | | | |
| Lift - Boom Lift 40' | \$ 300.00 | \$ 390.00 | EA | DAY | |
| Lift - Standard Forklift | \$ 200.00 | \$ 260.00 | EA | DAY | |
| Lift - Reach Master 95' | \$ 500.00 | \$ 650.00 | EA | DAY | |
| Lift - Scissor 20' | \$ 200.00 | \$ 260.00 | EA | DAY | |
| Lift - Scissor 40' | \$ 300.00 | \$ 390.00 | EA | DAY | |
| EQUIPMENT | | | | | |
| Chairs * | Advance | Standard | | | |
| Chair - Exhibit Hall ADA Assembly | \$ 2.00 | \$ 2.60 | EA | EA | |
| Chair - Exhibit Hall ADA Exhibitors | \$ 5.00 | \$ 6.50 | EA | EA | |
| Chair - Folding Exhibit Hall - Assembly | \$ 2.00 | \$ 2.60 | EA | EA | |
| Chair - Folding Exhibit Hall - Exhibitors | \$ 5.00 | \$ 6.50 | EA | EA | |
| Chair - Gray Lounge | \$ 50.00 | \$ 65.00 | EA | EA | |
| Chair - High (Baby Chair) | \$ N/C | \$ N/C | | | |
| Chair - Executive Swivel | \$ 50.00 | \$ 65.00 | EA | EA | |
| Chair - Ticket Taker Stool (Non-Qualified) | \$ 50.00 | \$ 65.00 | EA | EA | |
| Chair - Telescopic Seating Platforms (3pc. minimum) | \$ 150.00 | \$ 195.00 | EA | EA | |
| Tables * | | | | | |
| Table - 18" Classroom | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 30" X 4' | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 30" X 6' | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 30" X 8' | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 3' Round Cocktail | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 5' Round | \$ 12.00 | \$ 15.60 | EA | EA | |
| Table - 6' Round | \$ 12.00 | \$ 15.60 | EA | EA | |
| Linen | | | | | |
| Table - Linen Cover | \$ 5.00 | \$ 6.50 | EA | EA | |
| Table - Skirt | \$ 8.00 | \$ 10.40 | EA | EA | |
| Skirted Tables | | | | | |
| Table - Skirted 18" Classroom | \$ 25.00 | \$ 32.50 | EA | EA | |
| Table - Skirted 30" Square | \$ 25.00 | \$ 32.50 | EA | EA | |
| Table - Skirted 4' | \$ 25.00 | \$ 32.50 | EA | EA | |
| Table - Skirted 6' | \$ 25.00 | \$ 32.50 | EA | EA | |
| Table - Skirted 8' | \$ 25.00 | \$ 32.50 | EA | EA | |
| Stage | | | | | |
| Stage - 8 X 8 (48"-72") | \$ 25.00 | \$ 32.50 | EA | EVT | |
| Risers— 6 X 8 (18"-24"-30") * | \$ 20.00 | \$ 26.00 | EA | EVT | |

* Included for qualified food and beverage functions or with meeting room or ballroom rentals. Qualified events, such as food and beverage functions that meet minimum levels of spending, qualify for free use of certain equipment.

EQUIPMENT CONTINUED...

| Misc. Equipment | Advance | Standard | | |
|----------------------------------------------------|----------------|-----------------|----|--------|
| Signs - Portable Clear Acrylic (Non Qualified) | \$ 5.00 | \$ 6.50 | EA | DAY |
| Barricades | \$ 5.00 | \$ 6.50 | EA | EA |
| Full Length Mirror | \$ 25.00 | \$ 32.50 | EA | EA |
| Mobile Coat Racks (Non Qualified) | \$ 25.00 | \$ 32.50 | EA | EVT |
| Music Stand Lights | \$ 5.00 | \$ 6.50 | EA | EVT |
| Music Stands | \$ 5.00 | \$ 6.50 | EA | EA |
| Electrical Power Strip | \$ 12.95 | \$ 12.95 | EA | SALE |
| Safe Rental | \$ 25.00 | \$ 32.50 | EA | DAY |
| Stanchions (Non Qualified) | \$ 10.00 | \$ 13.00 | EA | EA |
| Ticket Boxes | \$ N/C | \$ N/C | | |
| Traffic Cones | \$ 5.00 | \$ 6.50 | EA | EVT |
| Grease Barrels | \$ 100.00 | \$ 130.00 | EA | EVT |
| Pads, pens, mints (Non-Qualified) | \$ 2.00 | \$ 2.60 | EA | Person |
| Pianos | | | | |
| Piano - Concert Grand | \$ 150.00 | \$ 195.00 | EA | DAY |
| Piano - Upright Studio | \$ 75.00 | \$ 97.50 | EA | DAY |
| Piano tuning | \$ 95.00 | \$ 95.00 | EA | HR |
| Flags | | | | |
| Flags - American | \$ N/C | \$ N/C | | |
| Flags - Virginia State | \$ N/C | \$ N/C | | |
| Flags - Virginia Beach City | \$ N/C | \$ N/C | | |
| Lecterns and Boxes | | | | |
| Lectern - ADA (Charge only in Ex. Hall) | \$ 25.00 | \$ 32.50 | EA | EA |
| Lectern - Table Model (Charge only in Ex. Hall) | \$ 25.00 | \$ 32.50 | EA | EA |
| Lectern - Presidential (Charge only in Ex. Hall) | \$ 25.00 | \$ 32.50 | EA | EA |
| Lectern - Standard Floor (Charge only in Ex. Hall) | \$ 25.00 | \$ 32.50 | EA | EA |
| Dance Floors - Non Qualified * | | | | |
| Dance Floor - 4X4 Portable - Black | \$ 10.00 | \$ 13.00 | EA | EVT |

* Non-Qualified Events – Certain events that do not meet minimum levels of spending do not qualify for free use of certain equipment. Non-qualified pricing is applied to facility equipment that is used in a situation other than its intended use or when minimum spending is not anticipated.

| TICKETING | | | | |
|----------------------------------------------------|------------------|------------------|----|---------|
| Outside Ticket Printing Charges | Advance | Floor * | | |
| E-Tix Advance Ticket Charge per Ticket | \$.25 | N/A | EA | EA |
| KIS/Rolled Ticket Charges | \$ 0.03 | \$ 0.03 | EA | EA |
| Customer per Ticket Charge (see box office policy) | Varies | N/A | | |
| UTILITY SERVICE | | | | |
| Electric Service | | | | |
| Electrical Order - 120v 2000w 1 Phase | \$ 85.00 | \$ 105.00 | EA | EA |
| Electrical Order - 208v 100amp 1 Phase | \$ 420.00 | \$ 545.00 | EA | EA |
| Electrical Order - 208v 200amp 1 Phase | \$ 570.00 | \$ 745.00 | EA | EA |
| Electrical Order - 208v 30amp 1 Phase | \$ 240.00 | \$ 310.00 | EA | EA |
| Electrical Order - 208v 50 Amp 1 Phase | \$ 330.00 | \$ 430.00 | EA | EA |
| Electrical Order - 208v 100amp 3 Phase | \$ 520.00 | \$ 680.00 | EA | EA |
| Electrical Order - 208v 30amp 3 Phase | \$ 340.00 | \$ 445.00 | EA | EA |
| Electrical Order - 208v 50amp 3 Phase | \$ 430.00 | \$ 565.00 | EA | EA |
| Electrical Order - 208v 200amp 3 Phase | \$ 670.00 | \$ 875.00 | EA | EA |
| Electrical Order - 208v 300amp 3 Phase | \$ 760.00 | \$ 990.00 | EA | EA |
| Electrical Order - 208v 400amp 3 Phase | \$ 850.00 | \$ 1,110.00 | EA | EA |
| Electrical Order - 480v 3 Phase | Call for Pricing | Call for Pricing | EA | EA |
| Water Service | | | | |
| Meeting Room Water Service—up to 300 people ** | \$ 75.00 | \$ 97.50 | EA | Station |

*Floor orders are requests submitted one (1) week prior to event load-in.

**Contact your Event Manager for further details regarding water service.