The National Tour Association Travel Exchange was a productive appointment conference for domestic and international tour buyers and suppliers focused on the development of packaged travel for groups of all ages and FIT travelers. Visit www.NTAonline.org for more information.

Tour business is booming for most. Attendance at Travel Exchange was back to close to pre-pandemic levels. Many are asking for suppliers provide driver and tour guide comps for smaller groups and to have much more flexible cancellation, deposit and booking pattern. VTC was a sponsor of the daily popcorn snack.

The following sales lead report is a snapshot of my appointments and the discussions we had about their tour planning needs. Review the notes and company profile attachment link in last two columns. Please respond with suggested tour itineraries, new product information and follow up to ask for their business. Please contact Joni Johnson, jjohnson@virginia.org or 804-509-9366 with questions.

Account Name	First Name	Last Name	Title	Physical Address 1	Physical Address 2	City	State	Zip	Primary Phone	Email	Account Website	Assignment Notes	Attachments - Profile Sheet
A Day Tour, LLC	Susan	Yuan	Director of Product Development	8828 Twelve Oaks Avenue		Baton Rouge	LA	70809	(888) 527-8049	ayayitour@gmail.com	https://www.adaytourtrip.com/	They provide receptive services to international travelers from around the world visiting the USA. Tour packages, transportation, hotels, attractions and insurance. Travelers are all ages but primarily adult/senior. They also have an office in China. Business is increasing for younger active adults, FITs and small groups that want in-depth and off the beaten path, local experiential tours. Expressed interest in oyster harvesting, wine blending, sangria making, shoulder making type experiences. Will connect with VTC international team. Send more information on what your destination offers.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f9d3f0a8-4f83-4200-9864-07c1c7b87a00?
AFC Vacations	Karen	Achlerkaplan	Product Operations Manager	8787 Complex Drive		San Diego	CA	92123	(858) 481-8188	karen@afcvacations.com	http://www.afcvacations.com	Karen watches AFC Vacations but I work within under their parent company booth - Premier World Discoveries since 2019. AFC specializes in first-class guided travel & cruise experiences. All inclusive packages and cruises. Karen is working on a DC Cherry Blossom tour and is looking for a restaurant for their group dining. Have used the Fish Market in the past but it's rather noisy. She will have it boxes. Also, planning a Mystery Tour in December to Colonial Williamsburg. Send new information when your destination offers.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-e7ffa388-ae12-437a-b67a-5ad9ed9f5a402
Bob More Tours Inc.	Bob	More	President	1 Spring Rock Pl.		New Hampstead	NY	10977-5715	(845) 362-5850	info@bobmoretours.com	http://www.bobmoretours.com/	Met with Bob. His company has been working with groups from NYC/NJ/CT for over 30 years. Bob More Tours works exclusively in arranging group packages for groups in rates ranging from 20 to 3,000. Each year, Bob More produces a unique catalog which is distributed to group leaders, organizations, churches, schools, youth and senior citizen groups. Williamsburg is a top destination. He is planning a 2-night/3-day tour which included Busch Gardens and Kings Dominion, an African American tour in Richmond, a tour with Monticello, Mount Vernon and Colonial Williamsburg. He mentioned Riding Golden Carriot. He also asked about interest in escapes in their programs. Interested in What's New Lego Discovery Center, Civil Rights sites/visits, Casino, Milkwaukee and Wolfhunt Theaters, Kalahari Resort, VA Scenic Railway, Colonial Williamsburg and	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f2f0f2b9-f9c1-4a7d-a9d9-5a7f-ac1a1f3b1192?
Columbia Crossroads Tours Inc.	Patricia	Billette		15800 SW Schalls Ferry Rd. 45221		Beaverton	OR	97007	(503) 372-6555	patricia.billette@gmail.com	https://columbia-crossroads.com/	Columbia Crossroads is a full-service receptive operator for the Pacific NW. They also plan outbound tours across the US/Canada and internationally. Clients are adults/women/seniors. All tours are custom. She said that they are revamping their programs and surveying their customers to see where they would like to go. Planning for 2025. Send suggested itineraries.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f2f0f2b9-f9c1-4a7d-a9d9-5a7f-ac1a1f3b1192?
Country Travel Discoverers LLC	Laures	Eckerfye	Tour Planner	15210 Waterlawn Plant Rd., Suite 200		Elm Grove	WI	53122	(262) 923-8127	laures.ecke@countrytravelbyoverres.com	http://www.countrytravelbyoverres.com	Clients are seniors and boomers. They plan unique vacation experiences for tours to US and the world. They like to avoid crowded destinations and want custom (if possible) off the beaten path experiences. Cultural attractions, locals/hearts-souls and stories. Laures said they have a group in VA International Tattoo last year for the first time and plan to bring a group again in 2024. Will be touring Richmond, Norfolk	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-a7f0fe24-8e42-3373-a5c1-f5c93355c1d91
Custom Holidays	Jennifer	Hansen		7002 Roosevelt, Suite 202		Allen Park	MI	48101	(313) 388-0608	jennifer@customholidaysonline.com	http://www.customholidaysonline.com	See notes for Christina Werner.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-ff129b6a-d8e7-09da-a9f2-f8f0d8f8f61c4d
Custom Holidays	Christina	Werner	Group Tour Specialist	7002 Roosevelt, Suite 202		Allen Park	MI	48101	(313) 388-0608	christina@customholidaysonline.com	http://www.customholidaysonline.com	Met with Christina Werner and Jennifer Hansen. Custom Holidays is a family-owned and operated tour company that has been serving the Metro Detroit area for over 30 years. Christina took over the company when her grandmother (Sue Biggs) retired. DC and Virginia Beach are top destinations for Virginia tours. Their tour to Virginia Beach didn't go in 2019. Colonial Williamsburg Christmas tour is selling. Tour groups are 20-50 passengers but they are working with smaller groups as well. Send suggested itineraries. Working on fall 2024 and 2025 tours.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-ff129b6a-d8e7-09da-a9f2-f8f0d8f8f61c4d
Destination Southwest	Shell	Armstrong	Owner & CEO	933 San Mateo Blvd NE, Suite 500	Box 101	Albuquerque	NM	87108	(505) 768-9008	shell@destinationsouthwest.com	https://www.destinationsouthwest.com/	The largest full service destination management company, receptive operator and outbound tour operator in New Mexico. Majority of their travelers are adults/women. Majority of their tours are preferred/custom. I didn't meet with Destination Southwest on tours with suggested itineraries. I passed off my notes that I had to Jennifer Hansen.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-a6e5d8bc-07ea-4f8e-8a8c-d5a4fa4d8b4f
Directions Tours LLC	Beth	White	VP of Group Sales/St. Louis Supervisor	2019 Senate Station Road		Valley Park	MO	63088	(866) 798-5039	mwhite@directionstours.com	https://www.directionstours.com/	Founded in 2001 by Ted Dreher and now led by Ryan Sanders. Domestic and international tours. Added motorcoach fleet and now offices in New Orleans, Portland and Mobile/AL. 90 Clients are seniors age 65-80. Virginia is much day tour destination. We talked about military themed tour - sites in Virginia including a Victory Power tour of Naval Station Norfolk. Interested in VA 250th and VA International Tattoo. Wants lots of suggested itineraries. Dreher they have an	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d2d9ed09-a90d-225a-5a40-3bd85b3b8d04
Ed Ventures, Inc.	Meagan	Cain	Tour Coordinator	3084 Elton Hills Drive NW		Rochester	MN	55901	(507) 289-5552	meagan@ed-ventures.com	http://www.ed-ventures.com	They offer customized tour itineraries for adult tour groups, student tour groups and both brand tour groups that are fully escorted and highly inclusive. The "Ed" in Ed Ventures stands for education, having started as a company offering tours for student tours, but for more than 30 years they have operated tours for groups of adults as well as students. Majority of tours are international but some domestic. Meagan is a former chief director. She is interested in creating domestic performance tours (not adjudicated) that also include sightseeing. I will send her the list of performance venues. Interested in the VA International Tattoo. She attends the Minnesota Music Educators Association Conference. Send her performance opportunities at your venue, church or parade.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f989cf9b-8e02-8398-b899-7298b7c2b79d
Friendship Tours	Amy	Isaacson Schoen	Vice President	705 Bloomfield Avenue		Bloomfield	CT	06002-2679	860-243-1683	amy@friendshiptours.net	http://www.friendshiptours.net	Met with Amy and Heidi Wheeler-Isaacson. Family-owned operator founded in 1977. Group and retail tours. Specialties: private garden, cruising, history, cultural experiences, and special events. VA is a top destination. They are planning for a Chesapeake Bay region tour for fall 2024. (4 days/3 nights. Interest in the Eastern Shore and especially Chincoteague. Wildlife is a suggested theme. Would consider adding in the Neptune Festival but it would make it a 5-night tour due to driver hours. They could travel to NOVA or	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-8c7b2bbd-f20f-4d48-b868-5d2b6b5b8208
Friendship Tours	Heidi	Wheeler-Isaacson		705 Bloomfield Avenue		Bloomfield	CT	06002-2679	860-243-1683	heidi@friendshiptours.net	http://www.friendshiptours.net	See notes for Amy Isaacson Schoen.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f4b7c4f6-d3b6-d80d-8fc1-57dbd8f7b4d3
Gary Experiences Inc.	Lynn	Li	Director	8048 E. Valley Blvd.		Rosemead	CA	91770	(626) 359-9775	lynn@garyexperiences.com	https://www.garyexperiences.com/	Tour and charter company traveling all 50 states and Asia, Europe and Africa. Clients are mostly adult/seniors but some students and families. Interested in nature, museums and dinner theaters. Planning a fall tour for Shenandoah National Park with stops in Harrisonburg and Staunton. Also interested in Williamsburg	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d7f6d7d5-d5ac-d35d-8182-d1d0c37b4a3f
Gate 1 Travel	Ashley	Landers	Hotel Contractor	455 Maryland Drive		Fort Washington	PA	19034	(215) 572-7576	alanders@gate1travel.com	www.gate1travel.com	Gate 1 Travel offers escorted tours, European river cruises, independent vacations and customized international vacation packages for less. Their discount travel packages and low prices to destinations have made them a popular international vacation, saving customers time and money. Escorted Tours - motorcoach group Tours (no more than 42 pax). Exclusive small Group Tours (boutique hotels and hands-on experiences). They are working on series tours now for 2024 and 2025 and will reach out if need assistance. Gettysburg tour with Shenandoah Caverns and Civil War battlefield is selling well. Interested in Staunton, VA 250th, Colonial Williamsburg and Kalahari. Send new tour product information and suggested itineraries.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f2d09f39-a4a2-4a29-9231-d3f1a7b8d63d
Globetrotters Travel & Tours	Peter	Craddick	Sales Director	Middlemore House, 4th floor	130 College Road	Harrow, Middlesex ENGLAND	HA1 1BQ	4.420568+11	peter.craddick@gtint.com	http://gtint.com/	http://gtint.com/	Globetrotters Travel & Tours is an Wholesale Tour Operator specializing in Group and Individual Travel. International group tour specialist for Europe and Africa. Provide land arrangements in North America and worldwide for groups visiting from Europe, Australia and India. Peter indicated that Australia is the main market for him to bring groups to the US - West Coast and Philadelphia, Boston and DC primarily on East Coast. I will connect him with our VTC international team.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-c2b09f9d7-2765-4b9b-8b79-5a2ddf7b9d3d
Holiday Vacations	Sasha	Nakonyshin	Product Manager	2727 Henry Avenue		Dallas	TX	75212	713.836.3355	sasha@holidayvacations.com	www.holidayvacations.com	I met with Sasha Nakonyshin but she focuses on the West Coast. Tyler Griggs, Product Manager TGriggs@holidayvacations.com 713-803-4223 is the East Coast contact. Send information to him. Majority of clients are adults and seniors. Interested in agritourism group experiences. Culinary tour experiences and especially oyster harvesting experience. I mentioned that Charlottesville was blow	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f9d9d14b8-93cc-0cb5-b609-71d7208c26d6?
Hospitality Tours	Ted	Nelson	President	259 Pleasant Bay Road		East Harwich	MA	02645	(774) 237-7563	ted@hospitality-tours.com	http://www.hospitality-tours.com	Hospitality Tours has been providing wholesale tours to destinations like the Canadian Maritimes, New England and Mid-Atlantic region since 1987. All customized tours and scheduled tours are designed for Rank Clubs from Heritage Clubs International and professional travel companies. Tours to Virginia - NOVA and Norfolk areas. Ted is bringing groups to VA International Tattoo and staying in Virginia Beach. He is working on a tour for 2 bank clubs. One in June and another September with 3 nights in DC, maybe a stop in Richmond and 2 nights at Virginia Beach. Interested in meeting Tour of Richmond Region Tourism. He encouraged me to come to the Heritage Club conference to check it out. Chicago in February 2024 or come to Lucerne in 2025. He is interested in having access to VTC Image library and	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d8d4d2d5-4d8b-4b02-9803-9a17933d1b2d
Landmark Tours Inc.	Teri	VanSeydewalz Fritz	Operations & Tour Manager	4001 Stinson Boulevard, Suite 430		Minneapolis	MN	55421-3624	(612) 230-2501	teri@gowithlandmark.com	https://www.gowithlandmark.com/	See notes for Maxine Zerbe	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-c8c6d270-0f38-6320-9111-c7d0ff7c29ea
Landmark Tours Inc.	Margie	Zerbe		4001 Stinson Boulevard, Suite 430		Minneapolis	MN	55421-3624	(612) 230-2500	margie@gowithlandmark.com	https://www.gowithlandmark.com/	Met with Margie Zerbe and Teri Van Seydewalz Fritz. Since 1998, Landmark Tours has been a family-owned company that is passionate about delivering Unforgettable Travel Experiences. Travelers from across the country are boomers and seniors. Interested in Assateague Island, Virginia Beach, Norfolk, Victory Power Naval base tour, VA Scenic Rail, VA 250th and Le Cancer chocolate making experience	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-a0b9d77e-5d3d-d7a7-5b67-df7d8c017bb6?
Legacy Tour and Travel	Jane	Anderson		1320 N. Route 59	Suite 170	Naperville	IL	60563-0318	(630) 778-7010	jane@legacytourandtravel.com	www.legacytourandtravel.com	Tour Operator for senior and student tours. She tried selling a Fall/Winter Mystery Tour to Virginia Beach but it didn't get enough participants. Will stick with driver Mystery Tours in the future. She is working on their annual Gettysburg tour that includes DC and Williamsburg. She wants to make some changes. Planning a fall 2024 tour to Virginia Beach with stay at the Holiday Inn Oceanfront for tentatively mid-September. She may change the dates to not conflict with their fall	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-2ee0ff7c-5a19-6c6d-a1a8-ad9bd2dae48c
Making Memories Tours	Mandy	Hamblett		126 N Old Wire Road		Washburn	MO	65775	(417) 685-5958	mandy@makingmemoriestours.com	http://www.makingmemoriestours.com	Making Memories Tours is primarily senior adult group tour operator. They have been in business for 30 years and travel to all 50 states and also offer 2-6 international trips a year. Typically offer 50 relatively per year but also work with church, bank, senior centers, radio stations and FMCA/Life custom tours. She indicated that they brought a tour to Virginia for fall foliage. She is interested to learn if the new Lego Discovery is popular for adult and senior groups or just students. A group came to Blythewilde recently. Wanted to go to Wolfhunt but it was closed so they took them to Cracker Barrel. The group went well.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d9ef8f3a-7f3b-6225-a852-b1d6c77f4e853c
Maple Leaf Tours Inc.	Kristine	Geary		2937 Princess Street		Kingston	ON	K7P 0K1	(613) 384-0012	kristine@mapleleaftours.com	https://mapleleaftours.com/	Kristine converted the conference. Her liner profile. A proud Indigenous family owned business since 1983. Eastern Ontario's premier tour, travel and cruise agency. Specialists in group tour packages for school groups, group leaders, family holidays, reunions in US, Canada and the world. Send suggested itineraries.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f3b98bb8-d8f2-3286-9a88-82d8c7b7178b6
Marquis Discoveries	Kenneth	Saunders	Owner	Po Box 162		Goochland	VA	23063	(434) 984-8895	saturizon@marquisdiscoveries.com	https://marquisdiscoveries.com/	MARQUIS Discoveries specializes in designing and building custom deluxe travel programs for schools and retired group travelers to destinations across all seven continents. Our travel programs are built around your destinations, objectives and themes. Educational, performance tours, religious, literary, art, and history. Their group come from California to VA and DC. Interested in the VA International Tattoo, VA Scenic Railway, 250th VA American Revolution, Colonial Williamsburg and manufacturing tour options. He mentioned that they took a group of students to Lost Sea. Will's office Ken lives in Goochland, VA but they also have office in Carson City, NV.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f4c7d8b5-a7ed-4a29-a9d1-a7d7d7d7d7d7
NationsDiscovery	Jennifer	Court	Product Development	92 Forest Drive		Jeffersonville	IN	47130	(502) 417-8256	jcourt@nationsdiscovery.com	https://www.nationsdiscoverytours.com/	Their team is comprised of veteran student travel professionals and former teachers dedicated to creating the best tour experience for all of our travelers. They specialize in custom educational tours to the Historic East Coast cities of Washington, DC, Philadelphia, Boston, New York City, Colonial Virginia, Charleston and Savannah. Interested in STEM/STEAM based activities, volunteer/service opportunities and history. Jennifer was interested in learning more about VA250, VA Scenic Rail and Kalahari Resort. Send information on new student friendly tour attractions, restaurants and hotels.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d5b3b3f2-6d88-d05a-8219-ed313dc785b9
Northeast Unlimited Tours	Teresa	Pandini	President	P.O. Box 1050		Sandwich	MA	02563	774.413.5251	teresa@northeastunlimitedtours.com	www.northeastunlimitedtours.com	I met with Michelle Pino instead of Teresa. Send information to both. See notes for Michelle.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b4d0f2-a9dc-6ae5-a66f-42d2f8d60d5f4
Northeast Unlimited Tours	Michelle	Pino	Vice President/Co-Owner	68 Tupper Rd, Unit 1, PO Box 1058	PO Box 1058	Sandwich	MA	02563	(774) 238-0203	michelle@northeastunlimitedtours.com	www.northeastunlimitedtours.com	Northeast Unlimited Tours is a leading Receptive Tour Operator specializing in unique, memorable and fun filled tours throughout New England, New York, Pennsylvania Dutch, Washington DC/Mid-Atlantic Region, Eastern Canada and the Canadian Maritimes. They look to work with tour supplier partners who understand the group tour markets and the ever changing dynamics and hold themselves to the highest standards. Michelle is working on a 7 day tour that includes the Eastern Shore - Chincoteague and Assateague Islands with tour to see ponies and boat tour and also Delaware. Hyatt Place in Virginia Beach with touring in Williamsburg and VA International Tattoo performance. Send information on new tour product and	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b4d0f2-a9dc-6ae5-a66f-42d2f8d60d5f4
Premier World Discovery	Karen	Achlerkaplan		2635 140th Street, Suite 200		Redondo Beach	CA	90278	(858) 481-8188	karen@afcvacations.com	https://premierworlddiscovery.com/	Met with Karen in the Premier World Discovery booth but she works for AFC Vacations which is under Premier parent company. See notes under AFC Vacations	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-a6c8f07f-8a6d-2f3c-8b47-2ad8197d8f8d
Roadrunner Tours	John	Rulapaugh	Owner	8972 Trinity Blvd.		Fort Worth	TX	76053	(801) 505-7799	john@roadrunnertours.net	https://roadrunnertours.net/	Jennifer and Jennifer. Founded in 2015 as a family owned single bus operations in Fort Worth, TX. Today it's the largest motor carrier in TX. John and Jennifer are based in Knoxville, TN office. Branching out into offering tours. Interested in suggested itineraries especially along I-81 corridor. They travel between TN and DC or NYC. Interested in Staunton and Lexington hotels. Send them information on all Virginia destinations so they can be educated on your tour offerings.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d3f8b3d3-1b7d-4dd3-8b9a-75b71e1b1b7a?
Roadrunner Tours	Jennifer	Rulapaugh	Tour Operations Manager	8972 Trinity Blvd.		Fort Worth	TX	76053	(801) 505-7799	jennifer@roadrunnertours.net	https://roadrunnertours.net/	See notes for John.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-2af73447-c7e7-6a0d-a6e9-4f3a0c1a0f8d
Shaver the South Tours	Stacy	Barry	Marketing/Travel Planner	PO Box 140256		Nashville	TN	37214	(615) 868-0867	shaverthesouth@gmail.com		See notes for Jessica Dumont.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d9f3f5b6-8ab6-d9b0-a7a8-d9d8f3b2f87b
Shaver the South Tours	Jessica	Dumont		PO Box 140256		Nashville	TN	37214	(615) 868-0867	jessica@shaverthesouth.com		Met with Jessica and Stacy Barry. Jessica is new with the company. They would like itineraries with DMO and attraction contacts listed. Expressed interest in the VA International Tattoo. Shaver the South Tours is both a receptive tour operator for TN as well as an inbound tour planner for destinations in the south. They work with preferred vendor	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d3f4d214-a6a8-d9a3-b679-3774d8ca6a6d
Sports Leisure Vacations	Clayton	Whitehead	Vice President	9812 Old Winery Pl Ste 1		Sacramento	CA	12305	(916) 361-2051	Clayton@sportsleisure.com	http://www.sportsleisure.com	They are a successful tour company, providing upscale and unique trips for their affluent senior clientele in USA, Canada and international destinations. Tours focus on history, scenic geography, resort destinations, special events, cultural arts and theater. Mystery tour ideas that are fun and off the beaten path. Clayton is very familiar with Virginia and brings many tours to the state. Interested in learning more about the VA Scenic Railway, Kalahari Resort and VA 250th of American Revolution commemoration. Send him information on new or renovated attractions/hotels/tours.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f3b9d9d6-9a8b-1109-9bef-d8f93d8d9d9d
Sun Tours Ltd.	Maria	Noseindaya		1700 Louisiana Blvd NE, Ste 100		Albuquerque	NM	87110	(505) 889-8888	maria.n@suntourtour.com	https://www.suntourtour.com/	Clients are primarily seniors from New Mexico. They have brought tours to Virginia in the past. Maria indicated that they are working on refreshing their tours. She wasn't that familiar with Virginia so I can be a quick overview. Looking for Mystery Tour ideas. They have a historic East Legacy of Liberty tour with	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-b2f16a6e-7f3b-6d72-8b19-d2c8c0a3b3b3
Sunrise Tours	Lenny	Lovell	Tour Planner	12168 Old Grand Road	Suite 202	Saint Louis	MO	63122	(262) 923-8124	lenny.lovell@countrytravelbyoverres.com	www.travelsunrise.com	Sunrise Tours is a family owned and operated company. After 27 years of tours in North America and around the world, we know what makes for a successful tour and happy customers. From Florida to the Canadian Rockies, New England to Southern California, Sunrise Tours is your source for professional, high-quality vacation tours. Lenny and Michelle with Country Travel Discoverers is planning tours for them. For 2024, they have a tour going to the VA International Tattoo and Blue Ridge County Line October 15-22, 2024 which covers - Shenandoah National Park, Birthplace of Country Museum, Monticello, Natural Bridge, Danville, Staunton, Harrisonburg (quilt museum), Lacey, Appomattox and Asheville, NC. Also planning for May 2025 dates. Her colleague Michelle Slater is the contact for the Pathways to Liberty Tour which is primarily in PA and MD with short time in NOVA. michelle.slater@countrytravelbyoverres.com or 262-923-8119. Send	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-f8a8d4c1-2f8c-8e8d-3854-d27f4d8b4677
The Group Tour Company, Inc.	Chris	Rabik	Owner	1110 Vermont Ave NW	Suite C-12	Washington	DC	20005-5556	202.955.5067	chris@grouptourcompany.com	http://www.grouptourcompany.com	A family-owned receptive group tour operator focused on the Northeastern and Southeastern U.S. Sightseeing tours for professional/student, senior and specialty groups arriving by motorcoach, air or train into gateway cities. He promotes a 10-day Rail tour. Charlottesville and Williamsburg are top US destinations for them.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-7185b6b2-7f5a-8e6c-a4f7-5111b2f8d8d2
TripDivue	Mike	Guest	Managing Partner	5201 Blue Lagoon Dr., Floor 8		Miami	FL	33126	(800) 921-0121	mike@tripdivue.com	https://tripdivue.com/	Specialist in group tours, student groups, religious tours, private guide service, meetings and incentive travel, airport assistance and private transportation services. Offices in Miami and Mumbai. Primarily business/corporate clients and their families. Looking for more information on luxury and boutique hotels. Clients are mostly from Europe, Africa and Middle East. Groups range from 10-100 people. Interested in Williamsburg, Jamestown, Yorktown, Shenandoah Valley, VA Scenic Rail and Lacey Caverns.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d2d8f779-f663-d7bc-bdf3-d4d7f5d5d6c9
TUI/Intercruises	Katherin	Petty	Director - Shore Excursions	1800 Eller Dr. 45102		Fort Lauderdale	FL	33316	(704) 569-7388	katherin.petty@tui.com	https://www.tuiexperiences.com/us/	Met with Katherin. She is interested in learning more about transportation and step on guide/escort Norfolk. Norfolk is a Port of Call for their ever-ships and other cruise lines. TUI is one of the world's leading global tourism platform companies. Under the umbrella of the Group, we combine over 400 owned hotels, 16 cruise ships, a digital platform for more than 160,000 tours, activities and experiences, strong tour operators, 1,200 travel agencies and leading online portals, five airlines with around 150 aircraft, and destination services in all major holiday countries around the globe. It covers the entire tourism value chain under one roof. This integrated offering enables us to provide our 21 million customers with an unmatched holiday experience in 180 regions.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-d2d8f779-f663-d7bc-bdf3-d4d7f5d5d6c9
Twin Travel Concepts	Daniella	Marino-Goldberg	Vice President - Operations	451 Etchybush Road		Kinderhook	NY	12106-2705	(518) 965-0038	Daniella@TwinTravelConcepts.com	http://www.twintraveleconcepts.com	They design customized group tour itineraries for tour operators and small groups who are looking for new travel programs and destinations in US. NY State receptive operator. Focusing on gardens/groups, performing arts, fine arts and faith based groups. Adults and senior tours. Daniela says they are busy with groups and currently short staffed so not enough time to market new destinations and tour ideas. Working on a tour to DC in 2024. They plan custom tours for their groups. They acquired 30 American Tours in 2024 with David Burns passing. Their Cleveland Office will operate existing tours on the books for 2024. Dead worked with receptive and admiration.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-5bc42d95-6c6c-6b81-a429-df7f8d9c5d3b4
US Tours	Tricia	Barbee		7000 Grand Central Avenue		Vienna	WV	26105	(304) 485-9667	trish@ustours.com	http://www.ustours.biz	She is interested in learning about areas of focus for Historic Garden Week in 2025. She has a small preferred group that may be interested in the house tours.	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-2d7bd8ee-e4dc-d5fb-8a42-e9d62a7a4a3b
US Tours	Jessica	Reitenire		7000 Grand Central Avenue		Vienna	WV	26105	(220) 225-0961	jess@ustours.biz	http://www.ustours.biz	Met with Jess. This company provides wholesale group tours, customized packaged travel throughout the US and Canada, working with adult and senior groups. They sell and under reasonable events which they select to tour operators and bank groups. Jessica forty-nine. I gave her a quick overview of Virginia regions and tour product. She expressed interested in gardens and Kalahari Resort. Send her suggested	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-2d7bd8ee-e4dc-d5fb-8a42-e9d62a7a4a3b
Village Travel	Danielle	Greeding	Tour Sales Director	4255 N. Ridge Road		Wichita	KS	67205	(316) 315-0805	d.greeding@goelliptortravel.com	https://www.goelliptortravel.com/	Village Travel was founded in 1980 in Wichita, KS. Originally a family-owned business with one motorcoach. Village Travel has steadily grown to be one of the largest charter bus and bus tour companies in the Midwest. Village Travel is a diversified company with 7 offices in Kansas, Oklahoma, Missouri and Arkansas. They operate over 100 charter coaches and plan over 220 tours annually. They bring tours to DC area and open to considering VA for a Mystery tour. Interested in VA Scenic Railway, fall foliage tours and learning which caverns are	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-6e42f4c6-d6c3-4d8c-a5d6-b7d5d8f5a8f6c
Women Traveling Together	Ericka	Ferguson	Tour Planner	2661 Rice Rd. Suite 621		Annapolis	MD	21401	(410) 458-9634	ericka@womentraveling.com	http://www.womentraveling.com	We cater exclusively to women who have a passion for travel not sharing friends or family and are traveling solo (i.e. alone). With a following of 21,000 women (and growing) we are able to attract enough solo women travelers to our website to run 80+ tours a year. We offer US and International cultural excursions, outdoor adventures, cruises and National Park-focused tours. The majority of our travelers are 65+ ish, married, single and widowed, with a college degree and still working. Met with Ericka. She is looking for new destinations, festivals and events. Groups are small with 12-20 people. Expressed interest in quads, gardens, wine and history. Specifically interested in the Eastern Shore, Crooked Road, Charlottesville for wine and presidential homes. Send suggested itineraries that appeal to	https://Virginia.simplemeeting.com/s/shared/profile/day-tour/f7b8dc4a-daf9f382-dc40-308c-8d81-1d8e8d1d1276