NEW SALES LEAD

Visit Williamsburg

Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA

Phone: 757.253.2313

Created: 04/11/2024

Response Due

Date:

04/26/2024

Decision Date:

From: Julia Smyth-Young, Chief Sales Officer -- (757) 253-2313, julia.smyth-

young@visitwilliamsburg.com

Lead ID: 4192 Organization: WARC

Market Segment: Military Reunion

Meeting: WARC Reunion 2025

Contact: Mindy Salgado

Company: WARC

Address: in care of Visit Williamsburg

421 N Boundary St

Williamsburg, VA 23185

Phone: (804) 413-3899

Fax:

E-Mail: mindysalgado1@gmail.com

MEETING REQUIREMENTS

Requested Dates: 06/26/2025 to 06/30/2025 **Meeting Dates:** 06/26/2025 to 06/30/2025

Alternate Dates: to

ROOMS FORECAST

Room Attendance: 40

Requested 72 Rooms: 72 Requested Peak: 18

	Thu, 06/26/25	Fri, 06/27/25	Sat, 06/28/25	Sun, 06/29/25	Mon, 06/30/25	Tue, 07/01/25	Wed, 07/02/25
Requested Rooms	18	18	18	18			

COMPETITION

NOTES

Comments:

WARC is an international group of sailors from Europe. They are well-traveled, with the age group from 60 - 80.

Their interest is in history, science, and maritime.

No mobility issues.

Action Requested:

\$150-200 per room, per night.

Breakfast included.

Please submit your proposal to Mindy Salgado and copy Julia Smyth-Young on all correspondence.